

August 1, 2016



Ingram Micro Expands Training Offerings, Earns Title of Authorized Global Training Partner for Acronis

Building on Its Successful Relationship With Acronis, the Digital Experience Leader Rapidly Expands Technical Services and Advanced Training Curriculum Around Hybrid Cloud Data Protection Solutions

IRVINE, CA -- (Marketwired) -- 08/01/16 -- [Ingram Micro Inc.](#) (NYSE: IM) is now an Authorized Global Training Partner for Acronis, a global leader in hybrid cloud data protection solutions for physical, virtual and cloud environments.

The news follows a series of 2016 Ingram Micro and Acronis announcements, including a new relationship with [Aptec](#), an Ingram Micro company and one of the largest technology distributors in the META region (Middle East, Turkey, and Africa), and the extended availability of Acronis' cloud data protection solutions to four additional [Ingram Micro Cloud Marketplaces](#) across the Asia Pacific region.

"The global relationship between Ingram Micro and Acronis continues to build and the success we're seeing within existing partners demonstrates Ingram Micro's commitment to partner education and business expansion," said John Zanni, CMO, Acronis. "Together with Ingram Micro Training, we are empowering channel partners worldwide with the expertise, experience and enablement needed to properly market, sell and support hybrid cloud data protection solutions in any environment."

As part of the expanded relationship, Ingram Micro Training offers the full portfolio of Acronis's hybrid cloud data protection technical training and certification enablement classes. Available in more than 60 countries, the Acronis courses and curriculum offered by Ingram Micro Training cater exclusively to the business needs of channel partners and their customers.

"Empowering channel partners with the proper training and talent to bring Acronis' solutions to market faster and more profitably is a shared priority for Ingram Micro and Acronis," said Greg Richey, director, Ingram Micro Professional and Training Services. "Having the ability to properly assess, scope, deploy, manage and support a customer's environment is critical to the success of any managed service provider or IT services professional. With the help of Ingram Micro Training, Acronis channel partners have the additional training, education, expertise and field support needed to add more value, speed the sales cycle and deliver exceptional customer care to customers near and far."

In addition to expanding its relationship with Acronis, Ingram Micro recently [announced](#) a renewed contract with IBM to continue serving as an IBM Global Training Provider. Ingram Micro Training is also a preferred training partner for many other vendors including Cisco,

Citrix, Dell, Hewlett Packard Enterprise, Juniper Networks and VMware.

More information about Ingram Micro Training is available online at www.ingrammicrotraining.com.

About Ingram Micro

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivalled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at www.ingrammicro.com.

About Acronis

Acronis sets the standard for New Generation Data Protection through its backup, disaster recovery, and secure access solutions. Powered by the AnyData Engine and set apart by its image technology, Acronis delivers easy, complete and safe backups of all files, applications and OS across any environment -- virtual, physical, cloud and mobile. For additional information, please visit www.acronis.com. Follow Acronis on Twitter: <http://twitter.com/acronis>.

Media Contact:

Marie Rourke
+1 (714) 292-2199
WhiteFox Marketing
marie@whitefoxpr.com

Source: Ingram Micro Inc.