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# Ingram Micro Cloud Announces Participation in Microsoft's Cloud Solution Provider Program in Asia Pacific Region

## Ingram Micro Channel Partners in APAC to Transform and Grow Cloud Practices With New Microsoft Solutions

SINGAPORE -- (Marketwired) -- 04/13/15 -- [Ingram Micro Inc.](#) (NYSE: IM) today announced its Asia Pacific participation in the Microsoft Cloud Solution Provider (CSP) program. The program is designed to strengthen customer relationships and expand cloud sales opportunities by enabling channel partners to provision, bundle, invoice, manage and support Microsoft Cloud offerings including Microsoft Office 365 and Windows Intune subscriptions with greater ease and efficiency.

Ingram Micro's participation in Microsoft's CSP program will initiate from the following countries; Australia, India, Indonesia, Malaysia, New Zealand and Singapore, with others expected to follow shortly thereafter.

"The continued expansion of Ingram Micro's relationship with Microsoft demonstrates our leadership to provide the channel with solutions that lift their business to the cloud," said Richard Duggan, executive director, Ingram Micro Cloud APAC. "Ingram Micro has successfully differentiated its CSP offering in other regions by delivering a true online consumption model for Microsoft cloud solutions paired with unique migration and customer support options. We look forward to building on that success while enabling our channel partners to quickly enhance their cloud sales and profitability in the Asia Pacific region."

"The Microsoft Cloud Solution Provider program puts our channel partners at the center of the customer relationship," said Phil Sorgen, corporate vice president, Worldwide Partner Group at Microsoft Corp. "Ingram Micro's participation in our program, cloud advocacy and enablement resources demonstrate its dedication to helping our mutual channel partners move to the cloud."

For more information about Ingram Micro's participation in the Microsoft CSP program or to resell Microsoft Office 365 or Windows Intune, channel partners can contact their local Ingram Micro sales representative or visit [www.ingrammicrocloud.com](http://www.ingrammicrocloud.com).

### **About Ingram Micro Cloud**

Ingram Micro is a master cloud service provider (mCSP), offering channel partners and professionals access to a global marketplace, expertise, solutions and enablement programs that empower organizations to configure, provision and manage cloud technologies with confidence and ease. For more information on Ingram Micro Cloud, please visit [www.ingrammicrocloud.com](http://www.ingrammicrocloud.com).

***About Ingram Micro***

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you Realize the Promise of Technology. More at [www.ingrammicro.com](http://www.ingrammicro.com).

***Press Contact:***

Lorrie Hunsaker  
Ingram Micro Cloud  
[Email Contact](#)

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