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# Ingram Micro Earns Seven Cisco Partner Awards Including Global Distributor of the Year

## Leading Technology Distributor Recognized for Best-in-Class Performance and Business Practices

SANTA ANA, CA -- (Marketwire) -- 05/02/12 -- Ingram Micro Inc. (NYSE: IM) today announced it has earned the Cisco Global Distributor of the Year award, along with five regional Distribution Partner of the Year awards at Cisco's Annual Partner Summit in San Diego. In addition, Ingram Micro also earned the Cisco Worldwide Distribution Summit award for Services Innovation.

For nearly 17 years, Ingram Micro has played a strategic role in the development and execution of Cisco's award-winning channel strategy and partner programs around the globe. Earlier this month, the value-added distributor was presented with the following Cisco Distribution Partner awards:

- Global Partner of the Year -- Worldwide Distribution -- Ingram Micro Inc.
- APJC Small Business Partner of the Year -- Ingram Micro China
- EMEAR Distribution Partner of the Year -- Ingram Micro EMEA
- EMEAR Central Distribution Partner of the Year -- Ingram Micro Germany
- EMEAR South Distribution Partner of the Year -- Ingram Micro Spain
- U.S. Distribution Partner of the Year -- Ingram Micro U.S.
- Services Innovation -- Cisco Worldwide Distribution Summit Award -- Ingram Micro U.S.

The prestigious accolades were announced at Cisco's annual channel partner conference on April 17 in San Diego, Calif.

Cisco Partner Summit global awards are designed to recognize exemplary channel partners who demonstrate best-in-class business practices and serve as a model to the industry. Areas of consideration include innovative practices, application successes, unique programs, problem solving and sales approaches. All winners are selected by a group of Cisco Worldwide Partnering Organization and regional executives.

"Cisco is proud to partner with and recognize Ingram Micro for its exemplary efforts as a valued distribution partner to Cisco and our reseller partners worldwide," said Scott A. Brown, vice president, Worldwide Distribution Sales at Cisco. "These seven awards recognize Ingram Micro's outstanding performance and expertise as a Cisco Distribution partner regionally and globally."

"As the technology industry's leading distributor, we take pride in earning these accolades

and driving greater business value for our channel partners," said Alain Monie, CEO, Ingram Micro Inc. "By investing in our mutual success, we've accelerated our Cisco growth and enhanced our partner value around advanced solutions. We continue to build on our success with Cisco and will leverage the synergies and unique value within our regions to strengthen our leadership as the distributor of choice for both SMBs and the enterprise."

For more information on Ingram Micro visit [www.ingrammicro.com](http://www.ingrammicro.com).

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#### *About Ingram Micro Inc.*

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics, technical and financial support, managed and cloud-based services, and product aggregation and distribution. The company is the only global broad-based IT distributor, serving 145 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit <http://www.ingrammicro.com>.

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