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Ingram Micro Now Offering Next Level Security Systems' Unified Physical Security Solutions

Innovative, Open Architecture Security Provider Selects Ingram Micro as Broadline Distributor

SANTA ANA, CA -- (MARKET WIRE) -- 10/11/11 -- Strengthening the scope of its IT security portfolio, Ingram Micro Inc. (NYSE: IM) today announced a new distribution relationship with Next Level Security Systems (NLSS), a physical security company delivering unified networked security technologies to the retail, commercial, education, transportation, gaming, media and government markets.

Under the new U.S. agreement, the Ingram Micro Physical Security business unit will market, sell and support Next Level's full line of networked security technologies including the NLSS Gateway, the company's flagship product. An award-winning, IP-based security management platform, the NLSS Gateway integrates video management, access control, video analytics, intrusion detection and remote management services into a single appliance.

"The industry is transitioning away from multiple, disparate IT systems and moving toward one open architectural platform that offers simplicity and security," says Tom Burns, general manager, Ingram Micro Physical Security. "Next Level's integrated solutions combine the performance, sophistication and functionality of enterprise-class security systems in a compact, cost-effective package that benefits companies of all sizes. We're very pleased to add their innovative products to our growing physical security portfolio."

Next Level's open architecture systems complement and support Ingram Micro's existing surveillance and access control partners, making the total solution plug-and-play for resellers and their customers.

"Our advanced security technologies, together with Ingram Micro's physical and IT security expertise, will fuel new opportunities for resellers and integrators across the U.S.," says John Steen, vice president of sales, Next Level Security Systems. "By aligning with Ingram Micro, we are able to tap into their extensive market reach while building upon our goal to ensure that customers -- both large and small -- can benefit from our cost-effective and industry-leading innovations."

The Ingram Micro Physical Security business unit consists of a dedicated team of highly trained sales personnel, collaborative marketing outreach and pre- and post-sale technical support teams.

For Next Level Security Systems pricing, availability and certification information, please contact Ingram Micro's dedicated Physical Security help desk at (800) 456-8000, ext. 67285

or pre-sales at (800) 456-5066, ext. 76102.

For more information about Next Level and Ingram Micro Physical Security, visit www.ingrammicro.com/securityinfo.

For more information on Ingram Micro visit www.ingrammicro.com.

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About Ingram Micro Inc.

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics, technical and financial support, managed and cloud-based services, and product aggregation and distribution. The company is the only global broad-based IT distributor, serving more than 150 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit www.ingrammicro.com.

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