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Ingersoll Rand Security Solutions Now Available Through Ingram Micro

Security and Safety Solutions Innovator Selects Ingram Micro as IT Distribution Partner

SANTA ANA, CA -- (MARKET WIRE) -- 03/31/11 -- Ingram Micro Inc. (NYSE: IM) today announced a new distribution partnership with Ingersoll Rand Security Technologies, a leading global provider of security and safety solutions.

As Ingersoll Rand Security Technologies' distributor, Ingram Micro is authorized to offer the portfolio of commercial and consumer physical security products from the market leading Schlage, Von Duprin and LCN brands to technology resellers and retailers throughout North America.

"The addition of Ingersoll Rand Security Technologies' products rounds out our physical security solutions portfolio and enables us to provide commercial solutions that include IP-based access control systems, electronic locks, electrified door hardware, credentials, biometrics and residential Connected Home Solutions to our channel partners, as well as other teams within the Ingram Micro Specialty Solutions Division including AVAD and Ingram Micro Consumer Electronics," says Tom Burns, Director, Ingram Micro Physical Security. "Ingersoll Rand is recognized as one of the top five world-wide brands in the physical security space and this new agreement is a significant win and testimony to the capabilities and vertical market reach of Ingram Micro's physical security team."

Ingram Micro is the only IT distributor to offer complete access-control and surveillance security solutions combined with the broadest line of supporting IT technologies from a single source. Backed by a dedicated sales team, pre- and post-sale technical support and unmatched supply-chain expertise, Ingram Micro's team of physical security experts have established a reputation for helping security vendors, resellers and retailers maximize their sales potential and take advantage of adjacent, vertical market opportunities.

"Ingersoll Rand Security Technologies is at the forefront of physical security innovation and sees the convergence of physical security and IP technologies as a great opportunity to extend our brands within the mainstream IT reseller marketplace," says Dave Sullivan, Vice President of Sales - Americas, Ingersoll Rand Security Technologies. "By tapping into the expertise of Ingram Micro and its physical security team, we're able to rapidly expand our market reach while maintaining the quality of service, support and technological innovation that continues to differentiate us and advance our market leadership position."

Ingram Micro and Ingersoll Rand Security Technologies will establish a new IT reseller channel for the Ingersoll Rand Security Technologies security and safety solutions in North America and empower these partners to sell into key verticals including transportation, commercial office, education, government and healthcare.

For more information about Ingram Micro's Physical Security contact (800) 456-8000, ext. 67285 or visit www.ingrammicro.com/securityinfo.

For more information about Ingersoll Rand Security Technologies visit www.securitytechnologies.ingersollrand.com

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About Ingersoll Rand Security Technologies

Ingersoll Rand Security Technologies is a leading global provider of products and services that make environments safe, secure and productive. The sector's market-leading products include electronic and biometric access control systems; time-and-attendance and personnel scheduling systems; mechanical locks; portable security; door closers, exit devices, architectural hardware, and steel doors and frames; and other technologies and services for global security markets. For more information, visit www.securitytechnologies.ingersollrand.com.

Ingersoll Rand Security Technologies is a sector of Ingersoll-Rand Company plc, a global provider of products, services and solutions to industries as diverse as transportation, manufacturing, food retailing, construction and agriculture. For more information, visit www.ingersollrand.com.

About Ingram Micro Inc.

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics, technical and financial support, managed and cloud-based services, and product aggregation and distribution. The company is the only global broad-based IT distributor, serving more than 150 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit www.ingrammicro.com.

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