

# Ingram Micro Announces Winners of the 2009 VentureTech Network Spotlight Awards

# No. 1 Distribution Partner and Leading IT Manufacturers Award Top-Performing VTN Members for Outstanding Partnership, Spirit and Growth at the Annual VTN Fall Invitational

SANTA ANA, Calif., Nov. 4 /PRNewswire/ -- Applauding its channel partners' success, Ingram Micro Inc. (NYSE: IM) today is pleased to honor the recipients of the 2009 VentureTech Network (VTN) Spotlight Award Winners.

Presented last month at Ingram Micro's 2009 Fall VTN Invitational in Denver, CO, these annual awards recognize many of the year's best performing VTN members and organizations. Established in 1998, Ingram Micro's sought after VTN community is comprised of nearly 325 of North America's top performing and most innovative channel partners and managed service providers.

This year's Spotlight Award winners include the distinguished Chairman Award, which was presented to Jim Veraldi of Micro Strategies. The 2009 Hall of Fame Award was given to legacy VTN member Larry Hedin of Heartland Technology Solutions for his ongoing contributions and leadership within the VTN community. The 2009 VTN Chapter of the Year Award was once again presented to the more than 35 members of The Big Apple. The award marks the second year in a row the Big Apple Chapter has earned the popular Spotlight Award for its continued efforts to bring the chapter together on a monthly basis to drive partnership and member best practice sharing.

A complete list of the 2009 VTN Spotlight Awards include:

### President's Award

-- Greg Starr, I.T. Works (U.S.) and JoeAnne Hardy, WBM Office Systems (Canada)

# Spirit Award

-- Kevin McCarthy, Afinety Inc. (U.S.) and Terry Buchanan, CONPUTE (Canada)

# Ingram Micro Top Sales Growth Award

-- Systems Engineering, Inc. (U.S.) and EPIC Information Solutions (Canada)

### **HP VTN MVP Award**

-- Matrix Integration (U.S.) and WBM Office Systems (Canada)

# **IBM Spotlight Award**

-- Nex-Tech Inc. (U.S.) and Next Dimension Inc. (Canada)

# Cisco Total Solution Award

-- eNET solutions (U.S.) and JUMP I.T. (Canada)

# Microsoft VTN Partner of the Year Award

-- Northwest Computer Support (U.S.) and Insite Computer Group (Canada)

### Brother Partner of the Year Award

-- Drummond Info Plus

# Bell Mobility VTN Partner of the Year Award

-- Informatique INPRO Inc.

## Seismic Partnership Award

-- NetGain Information Systems Company

# Services Partnership Award

-- InterTech Computer Products

# Rookie of the Year Award

-- Citon Computer Corporation (U.S.) and Loop Enterprise Inc. (Canada)

### Chapter of the Year Award

-- The Big Apple

# Hall of Fame Award

-- Larry Hedin, Heartland Technology Solutions

# Chairman's Award

-- Jim Veraldi, Micro Strategies Inc.

"This was a great year for many of our VTN members with hundreds boasting record growth and profitability," says John Fago, Senior Director of Channel Marketing, Ingram Micro North America. "The energy within the community is contagious and the peer-to-peer partnering and knowledge sharing has reached an all-time high with no signs of slowing. We are so proud of each and every one of our VTN members and congratulate the 2009 VTN Spotlight Award Winners!"

For more information about Ingram Micro's VTN community, channel partners and IT manufacturers should contact their Ingram Micro sales representative.

### About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves approximately 150 countries and is the only global broadbased IT distributor with operations in Asia. Visit <a href="https://www.ingrammicro.com">www.ingrammicro.com</a>.

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