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# Ingram Micro Wins Cisco Distributor and Partner Summit Awards

SANTA ANA, Calif., June 10 /PRNewswire/ -- Ingram Micro Inc., the world's largest technology distributor, today announced that it has earned several distribution awards from Cisco including top recognition in both Asia-Pacific and Canada. The awards were presented to Ingram Micro's president and chief operating officer, Alain Monie last month at Cisco events in Honolulu.

"Cisco is one of Ingram Micro's most valued partners, and it is such an honor to be recognized for our achievements, results and innovation in our various regions," said Alain Monie, president and COO, Ingram Micro. "For more than a decade, Ingram Micro and Cisco have partnered to deliver more value to IT purchasers around the world and we're excited about future opportunities and successes with them."

"I had the honor and privilege of recognizing Ingram Micro for its various regional awards," said Dave O'Callaghan, vice president of distribution for worldwide channels at Cisco. "As a global distributor, Ingram Micro excelled in providing global logistics, high value distribution across the full Cisco set of products, and in extending Cisco's partner reach through distributor-managed reseller initiatives."

At the distribution meeting, Ingram Micro received an award for Cisco Services Innovation, in recognition of their performance and success as a Cisco distributor worldwide. At the Cisco Partner Summit, they were recognized as the Top Distributor in Canada for their performance in Canada in 2007 and as Distributor of the Year in Asia-Pacific.

Award winners at the distribution meeting were selected from a list of more than 150 Cisco distributors worldwide for outstanding performance in 2007. Winners were nominated by their Cisco theater sales teams. Selections were based on an ability to deliver incremental business, maximize profitability throughout the supply chain and align with key Cisco strategies. The honorees were selected from the three segments of Cisco distribution partners: global, regional and specialty. Cisco Partner Summit awards were presented at three levels -- regional, theater and global.

## About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 150 countries and is the only broad-based global IT distributor with operations in Asia. Visit <http://www.ingrammicro.com>.

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