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# Ingram Micro to Distribute Aldelo Systems' Restaurant POS Software in North America

## **Agreement Significantly Expands Aldelo's Market Reach and Strengthens Ingram Micro's Hospitality Offerings with Turn-Key POS Software and Free Technical Support**

CARLSBAD, Calif., March 19 /PRNewswire/ -- Ingram Micro Inc.'s (NYSE: IM) Data Capture/POS Division announced a new North American distribution relationship with Aldelo Systems Inc., a leading provider of low cost, feature rich, easy to use restaurant POS software solutions for the hospitality industry. The agreement marks a key milestone within Aldelo's distribution channel and serves as a cornerstone for Ingram Micro's growing lineup of solutions for the hospitality industry.

"The hospitality market offers an incredible, double-digit margin opportunity for solution providers selling and servicing POS solutions," says John Soumbasakis, vice president and general manager, Ingram Micro Data Capture/POS Division. "This alliance with Aldelo strengthens our overall hospitality offering and provides our partners with a complete POS solution designed exclusively for use in the restaurant industry."

As part of the new agreement, Ingram Micro's Data Capture/POS Division will sell, support and bundle the Aldelo Restaurant POS Software Solution. Authorization requires approval through Aldelo's sales department and will be provided to solution providers free of charge. In addition, solution providers who purchase Aldelo's POS software through Ingram Micro will receive complimentary technical support.

"The hospitality market is a fiercely competitive, yet equally thriving industry that requires companies to focus on improving business operations, while minimizing costs and enhancing customer service," says Harry Tu, CEO of Aldelo Systems Inc. "Our proven POS software solution has helped thousands of restaurant owners do just that and more. We are excited to team with Ingram Micro and offer our technology to the thousands of solution providers they do business with."

Unique to the industry, Aldelo Restaurant POS Software is an all-in-one package, offering 100 percent touch-operated POS, multilingual user interfaces, gift card management, house accounts, store credits, frequent buyers program, reservations, waiting list, guest paging, labor control and inventory management. In addition, Aldelo's easy-to-use POS software solution offers payment processing, fingerprint security, headquarters control, kitchen display integration, and hotel integration.

"It doesn't get much easier than Aldelo's Restaurant POS Software Solution," says Melissa Shalkowitz, President of NY based POSitive Computing Services, an authorized Aldelo reseller. "We've been in the hospitality market for years, and Aldelo is hands down the best software solution for our restaurant clients. Its intuitive design requires very little training and

delivers high-impact results for our clients. Having Aldelo available through Ingram Micro will allow us to purchase everything we need from one distribution partner -- software, hardware and services. That's a value and convenience we couldn't get before."

For more information about the Ingram Micro Data Capture/POS Division or to purchase the Aldelo Restaurant POS Software Solution please call (800) 876- 4629 or visit <http://www.ingrammicro-dcpos.com>.

About Aldelo Systems Inc.

Aldelo Systems Inc. is the leading provider of low cost, feature rich and easy to use restaurant POS software solutions for the hospitality industry. Aldelo Systems Inc. has over 26,000 installations and over 450 value added resellers around the world. Aldelo Systems Inc. is a Microsoft Certified Partner, and its core application "Aldelo For Restaurants" is Microsoft Windows XP Certified. For more information, please visit <http://www.aldelo.com>.

About the Ingram Micro Data Capture/POS Division

The Ingram Micro Data Capture/POS Division is a leading value-added distributor of auto ID/data capture (AIDC), point-of-sale (POS), radio frequency identification (RFID) and wireless solution products and services. In addition to these technologies, the division also offers partners access to the complete suite of Ingram Micro products and services.

With offices and distribution centers across North America, Latin America, Europe and Asia, the Ingram Micro Data Capture/POS division delivers a comprehensive portfolio of products and services to technology integrators around the world. For more information, visit <http://www.ingrammicro-dcpos.com>.

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