



**JMP Conference**

**October 1, 2013**

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# Forward Looking Statements

When used in this press release or other written or oral communications, statements which are not historical in nature, including those containing words such as “will,” “believe,” “expect,” “anticipate,” “estimate,” “plan,” “continue,” “intend,” “should,” “may” or similar expressions, are intended to identify “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and, as such, may involve known and unknown risks, uncertainties and assumptions. Statements regarding the following subjects, among others, may be forward-looking: changes in interest rates and the market value of MFA’s MBS; changes in the prepayment rates on the mortgage loans securing MFA’s MBS; changes in the default rates and management’s assumptions regarding default rates on the mortgage loans securing MFA’s Non-Agency MBS; MFA’s ability to borrow to finance its assets and the terms, including the cost, maturity and other terms, of any such borrowing; implementation of or changes in government regulations or programs affecting MFA’s business; MFA’s estimates regarding taxable income the actual amount of which is dependent on a number of factors, including, but not limited to, changes in the amount of interest income and financing costs, the method elected by the Company to accrete the market discount on Non-Agency MBS and the extent of prepayments, realized losses and changes in the composition of MFA’s Agency MBS and Non-Agency MBS portfolios that may occur during the applicable tax period, including gain or loss on any MBS disposals; the timing and amount of distributions to stockholders, which are declared and paid at the discretion of MFA’s Board of Directors and will depend on, among other things, MFA’s taxable income, its financial results and overall financial condition and liquidity, maintenance of its REIT qualification and such other factors as the Board deems relevant; MFA’s ability to maintain its qualification as a REIT for federal income tax purposes; MFA’s ability to maintain its exemption from registration under the Investment Company Act of 1940, as amended (or the Investment Company Act), including statements regarding the Concept Release issued by the SEC relating to interpretive issues under the Investment Company Act with respect to the status under the Investment Company Act of certain companies that are engaged in the business of acquiring mortgages and mortgage-related interests; and risks associated with investing in real estate assets, including changes in business conditions and the general economy. These and other risks, uncertainties and factors, including those described in the annual, quarterly and current reports that MFA files with the Securities and Exchange Commission, could cause MFA’s actual results to differ materially from those projected in any forward-looking statements it makes. All forward-looking statements speak only as of the date on which they are made. New risks and uncertainties arise over time and it is not possible to predict those events or how they may affect MFA. Except as required by law, MFA is not obligated to, and does not intend to, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

# MFA Financial, Inc.

MFA is an internally managed REIT that seeks to deliver shareholder value through both the generation of distributable income and through asset performance linked to improvement in residential mortgage credit fundamentals.

**Our Strategy is to Identify the Best Investment Opportunities Throughout the Residential MBS Universe**

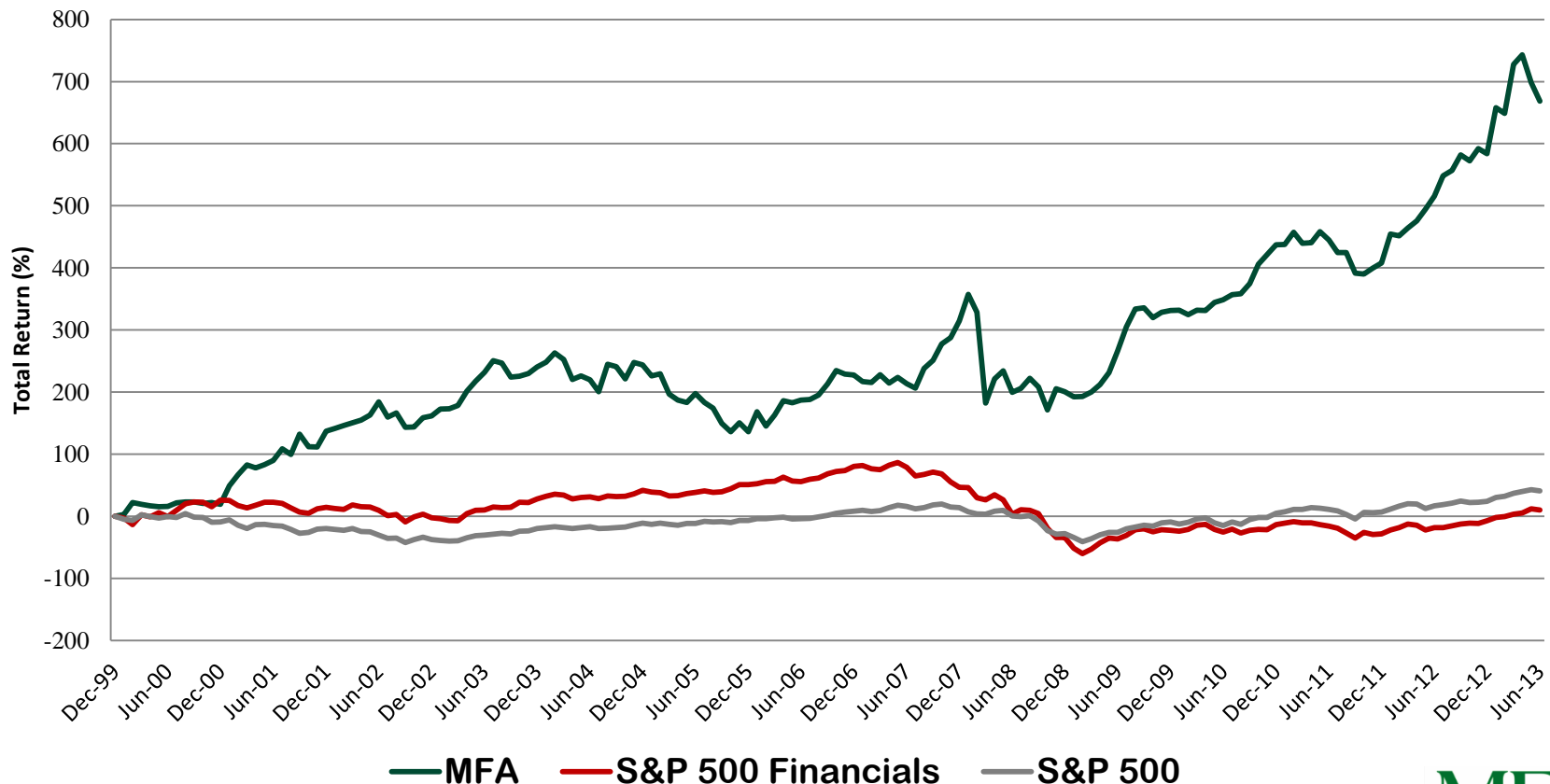
Non-Agency MBS selection is driven by credit analysis and expected return.

Agency MBS selection is driven by analysis of interest rate sensitivity, prepayment exposure and expected return.

# MFA has a Long Track Record of Delivering Attractive Shareholder Returns\*

❑ 16.3% Annual Return since January 2000

❑ 668.4% Total Stockholder Return since January 2000



Source: Bloomberg

\*Through June 30, 2013. Includes reinvestment of dividends.

# MFA Asset Allocation Strategy

## Investment in Residential MBS Including both Agency MBS and Non-Agency MBS

At June 30, 2013	Agency MBS	Non-Agency MBS (1)	MBS Portfolio	Cash	Other, net	Total
<i>(\$ in thousands)</i>						
Market Value	\$ 6,937,911	\$ 5,339,304	\$ 12,277,215	\$ 451,302	\$ (16,692)	\$ 12,711,825
Less Financing and Payables (2)	(6,096,007)	(3,319,349)	(9,415,356)	-	(100,000)	(9,515,356)
Equity Allocated	841,904	2,019,955	2,861,859	451,302	(116,692)	3,196,469
Less Swaps at Market Value	-	-	-	-	(31,967)	(31,967)
Net Equity Allocated	\$ 841,904	\$ 2,019,955	\$ 2,861,859	\$ 451,302	\$ (148,659)	\$ 3,164,502
Debt/Net Equity Ratio (3)	7.24 x	1.64 x	-	-	-	3.14 x

### For the Quarter Ended June 30, 2013

Yield on Average Interest Earning Assets	2.19%	7.15%	4.18%	0.03%	-	4.01%
Less Average MBS Cost of Funds (4)	(1.15)	(2.41)	(1.56)	-	-	(1.63)
Less Cost of Senior Notes	-	-	-	-	(8.03) %	(8.03)
Net Interest Rate Spread	1.04%	4.74%	2.62%	0.03%	(8.03) %	<b>2.38%</b>

(1) Information presented with respect to Non-Agency MBS and related financings (which includes repurchase agreements) and resulting totals are presented on a non-GAAP basis. Includes \$43.7 million of Non-Agency MBS and \$33.2 million of repurchase agreements underlying Linked Transactions, which, for GAAP financial reporting purposes, are evaluated on a combined basis and presented net as "Linked Transactions" on the company's consolidated balance sheet.

(2) Financings include repurchase agreements, securitized debt, senior notes and payable for unsettled purchases.

(3) Represents sum of financings (and with respect to the "Total" column, also the obligation to return securities obtained as collateral of \$405.5 million) as a multiple of net equity allocated.

(4) Average cost of funds includes interest on repurchase agreements, including the cost of swaps, and securitized debt.



# The Value of MBS Assets is Impacted by Interest Rates and Other Factors

Discounted Non-Agency MBS prices are primarily impacted by:

Changes in home prices which influence:

- Default rates and severities
- Voluntary prepayment rates

Changes in interest rates:

- Adjustable, hybrid, or fixed rate
- Coupon
- Prepayment rate/Extension

Credit Spreads

Agency MBS prices are primarily impacted by:

Changes in interest rates:

- Adjustable, hybrid, or fixed rate
- Coupon
- Prepayment rate/Extension

Spreads vs. Treasuries

# Interest Rate Strategy

MFA's estimated effective duration, which is the measure of price sensitivity to changes in interest rates, has been reduced from approximately 1.70% as of June 30, 2013 to approximately 0.90% as of August 31, 2013.

This has been achieved through:

- The addition of longer term swaps
- Shorting 15 Year TBAs
- Select asset sales
- Acquisition of lower duration assets



# MFA's Interest Rate Sensitivity

Assets	Market Value	Average Coupon	Duration
Non-Agency ARMs (12 months or less MTR)	\$2,958	3.09%	0.5
Non-Agency Hybrid (12-48 MTR)	\$655	5.19%	1.0
Non-Agency Fixed Rate	\$1,524	5.81%	3.5
Agency ARMs (12 months or less MTR)	\$1,203	2.92%	0.9
Agency ARMs (12-120 MTR)	\$3,000	3.47%	2.5
Agency 15 Year Fixed Rate (2.5 CPN)	\$2,572	3.15%	4.3
Cash	\$383		0.0
<b>TOTAL ASSETS</b>	<b>\$12,295</b>		<b>2.2</b>
Cash Flow	Notional Amount	Duration	
Swaps (Less than 3 years)	\$1,479	-1.1	
Swaps (3-6 years)	\$1,000	-4.1	
Swaps (6-10 years)	\$1,400	-6.5	
TBA Short Positions	\$350	-5.0	
<b>TOTAL</b>	<b>\$4,229</b>	<b>-4.0</b>	
<b>Net Duration</b>		<b>0.9</b>	

\$ in millions, data as of 8/30/13

# MFA Strategy - Non-Agency MBS

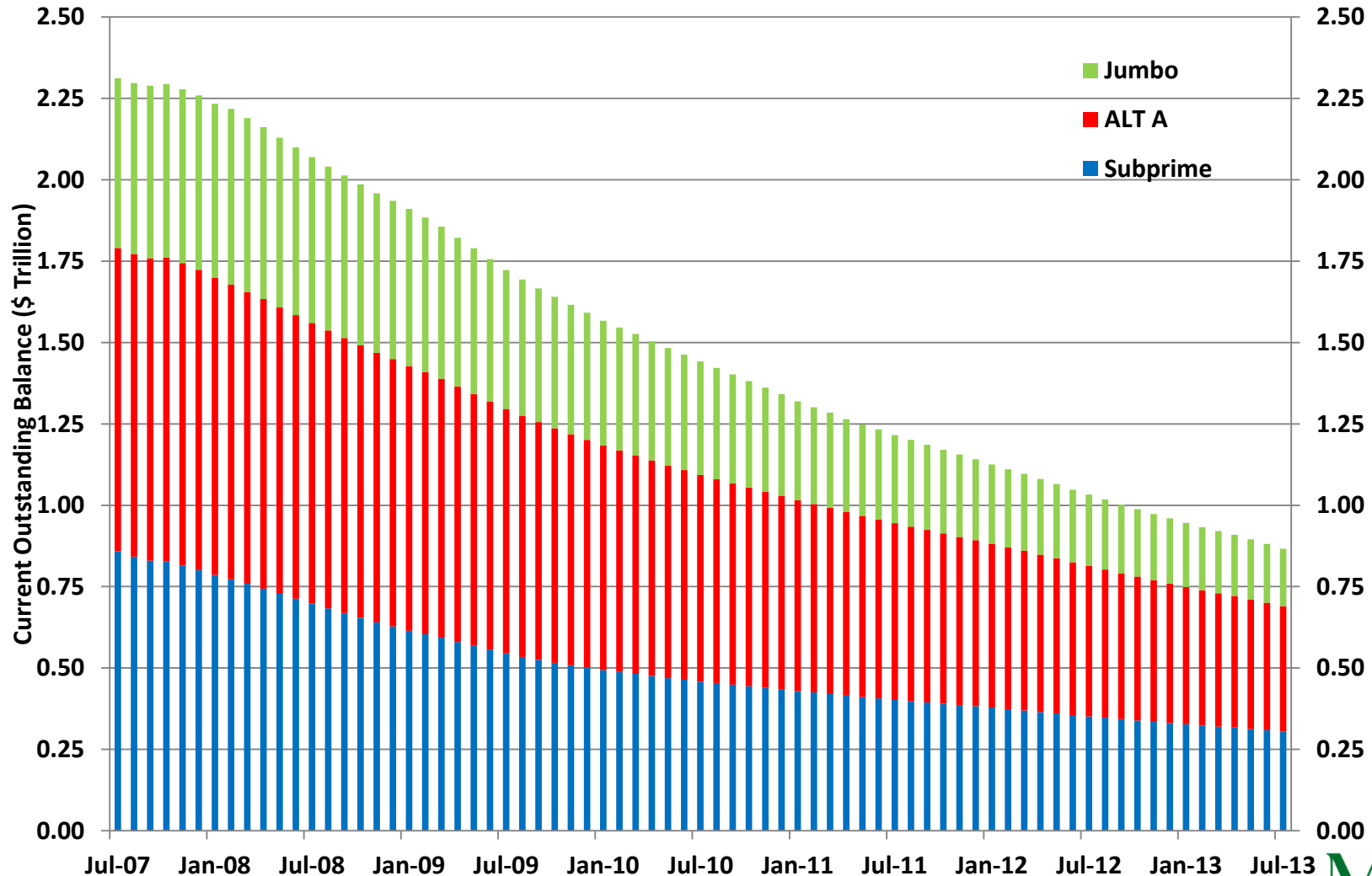
## Significant Investment in Non-Agency MBS\*

- ❑ MFA owns approximately \$5.3 billion market value (\$6.3 billion face amount) of Non-Agency MBS, with an average amortized cost of 74% of par. In the second quarter, these assets generated a loss-adjusted yield of 7.15% on an unlevered basis.
- ❑ Over the past year, we have lowered our estimate of future losses within MFA's Non-Agency MBS portfolio due to a combination of both home price appreciation and mortgage amortization.
- ❑ Accordingly, \$224 million has been transferred from credit reserve to accretable discount in the year ended June 30, 2013. This increase in accretable discount will be realized in income over the life of the Non-Agency MBS.

*\*Information presented as of June 30, 2013.*

# MFA Strategy - Non-Agency MBS

Non-Agency MBS universe continues to shrink providing technical support for existing assets



\* Source: CoreLogic, 1010Data

# Non-Agency MBS – 20 Largest Positions\*

MFA's Non-Agency yields are based on projections that assume defaults well in excess of currently delinquent mortgages

% of Total Portfolio	Collateral Type	FICO	WALA	Credit Support (%)	% Amortizing - Contractual	60+ DQ	Projected Defaults	Always Current Last 12mo	Projected Principal Recovery	6 Month Loss Severity
1.7%	7/23	724	72	0.0	2%	16%	39%	68%	83%	38%
1.6%	10/20	749	70	0.0	5%	19%	33%	73%	83%	45%
1.3%	10/20	718	83	1.7	9%	20%	47%	64%	75%	29%
1.2%	10/20	741	73	0.0	3%	19%	31%	64%	85%	49%
1.1%	Fixed	714	98	4.4	27%	13%	31%	68%	81%	52%
1.1%	10/20	736	78	0.0	2%	13%	31%	74%	86%	45%
1.1%	Fixed	727	73	0.0	51%	20%	33%	65%	70%	62%
1.0%	Fixed	743	74	0.0	61%	13%	28%	74%	77%	47%
1.0%	5/25	730	95	6.0	68%	17%	27%	71%	90%	48%
1.0%	Fixed	696	91	0.0	57%	31%	49%	53%	75%	70%
0.9%	7/23	732	82	0.0	8%	16%	32%	65%	85%	80%
0.9%	5/25	747	71	0.0	11%	13%	29%	78%	85%	38%
0.9%	5/25	728	104	9.1	11%	11%	23%	78%	96%	35%
0.8%	5/25	723	71	0.0	56%	24%	41%	68%	77%	56%
0.8%	5/25	724	103	12.1	21%	7%	19%	77%	98%	41%
0.8%	5/25	735	88	1.6	100%	7%	22%	82%	92%	30%
0.8%	Fixed	727	73	0.2	55%	27%	37%	66%	77%	55%
0.8%	10/20	721	93	5.3	9%	17%	37%	64%	84%	49%
0.8%	5/25	713	99	0.0	88%	12%	30%	69%	85%	45%
0.8%	5/25	737	92	0.7	100%	6%	18%	89%	93%	44%

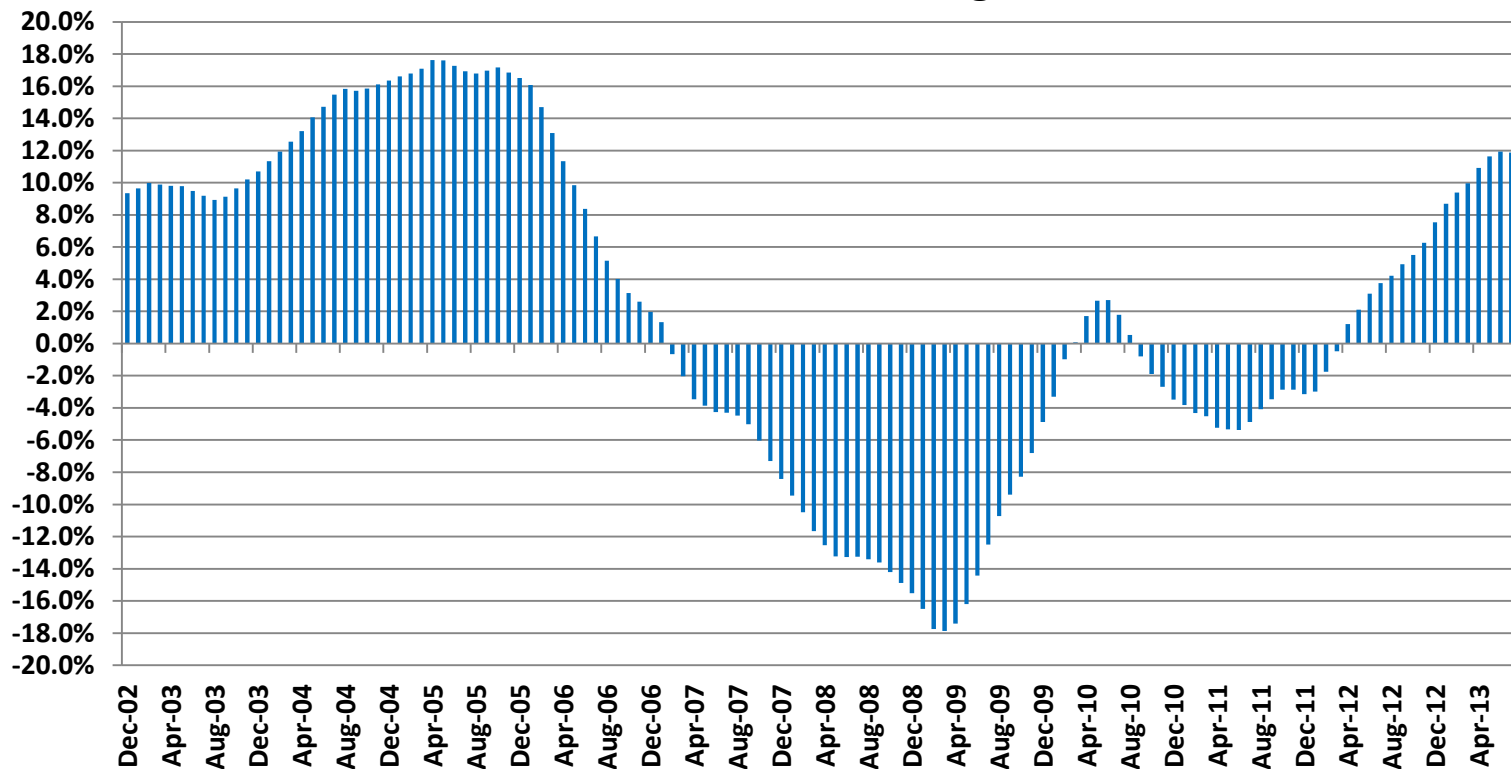
Total/weighted average:		729	83	1.8	33%	16%	32%	70%	83%	47%
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\*Data as of June 30, 2013. FICO scores and percentage amortizing as of deal origination date.

# MFA Strategy – Non-Agency MBS

A combination of low mortgage rates, rising multifamily rents, limited housing supply, capital flows into own-to-rent purchases and demographic driven U.S. household formation, has led to price appreciation on a nationwide basis.

**National YoY HPI Change\***



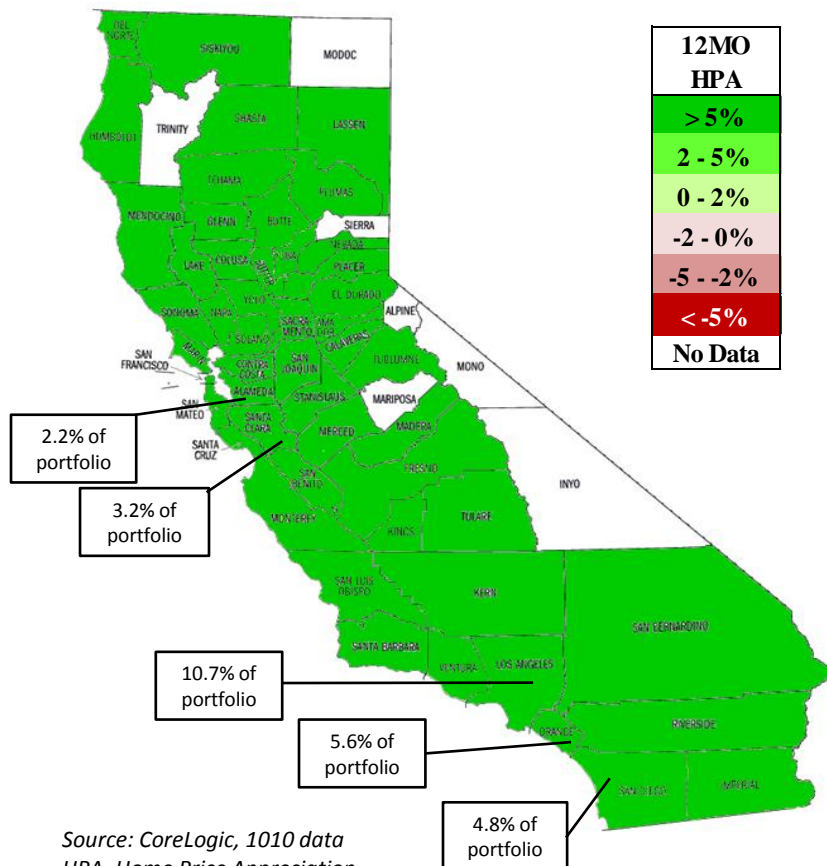
\*Includes distressed sales

Source: CoreLogic, 1010Data

# MFA Strategy – Non-Agency MBS

While housing fundamental trends remain uncertain, there have been increasing signs of home price stabilization

44.8% of the underlying loans in the Non-Agency portfolio are in California



Source: CoreLogic, 1010 data  
HPA=Home Price Appreciation  
Data as of June 2013

## MFA Portfolio Top 5 California County Concentrations

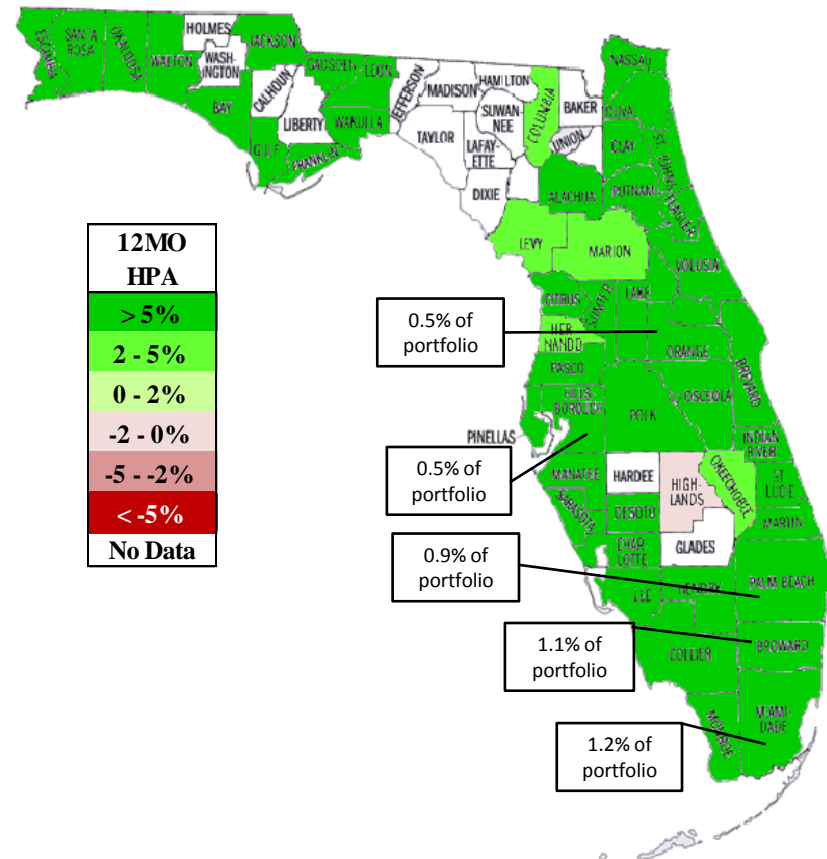
County	% of MFA Non-Agency Portfolio	12 Month Home Price Appreciation
Los Angeles	10.7%	+ 22.2%
Orange	5.6%	+ 20.6%
San Diego	4.8%	+ 20.0%
Santa Clara	3.2%	+ 21.4%
Alameda	2.2%	+ 27.5%

# MFA Strategy – Non-Agency MBS

Florida makes up MFA's second largest Non-Agency geographic concentration with 8.1% of the portfolio

**MFA Portfolio Top 5  
Florida County Concentrations**

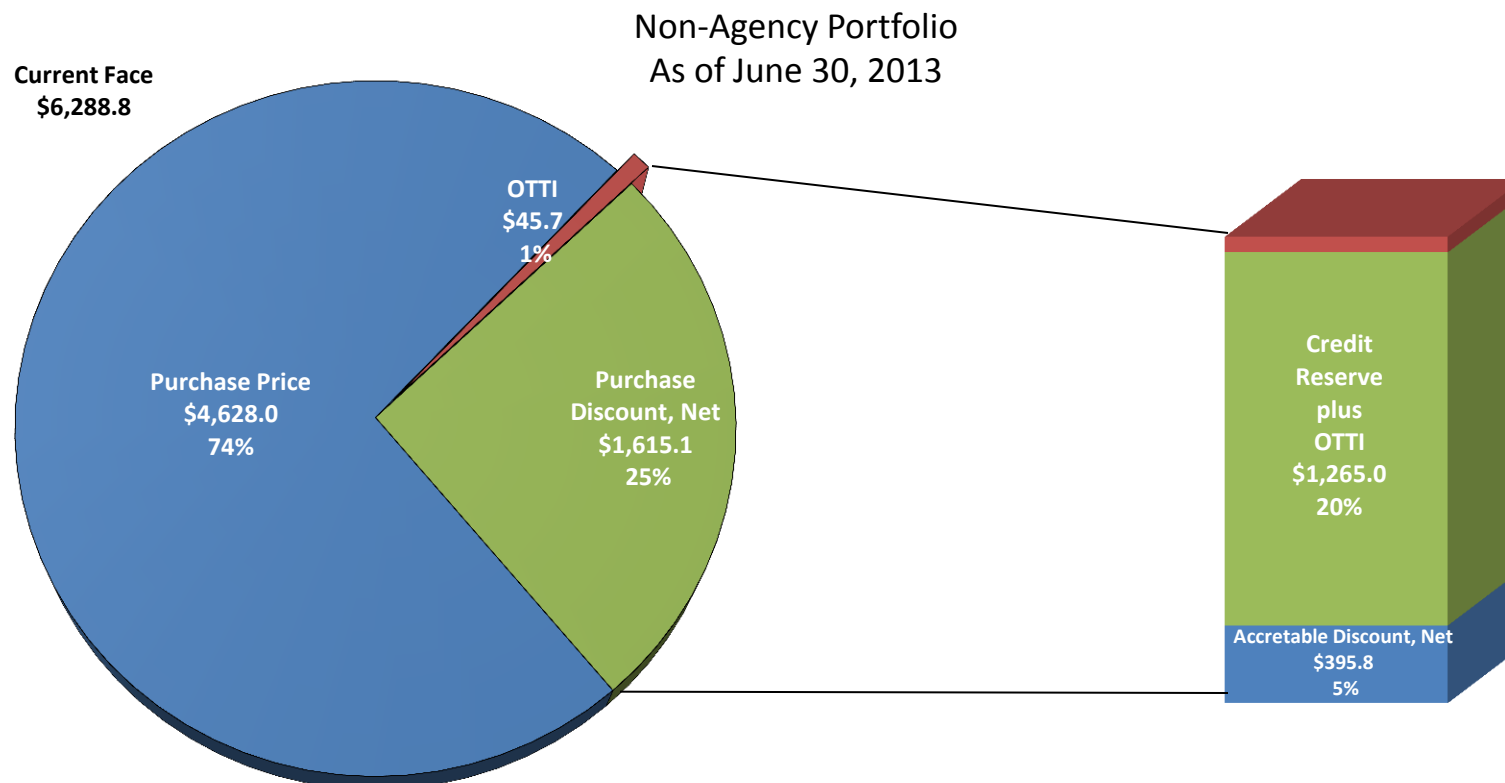
County	% of MFA Non-Agency Portfolio	12 Month Home Price Appreciation
Miami-Dade	1.2%	+ 11.8%
Broward	1.1%	+ 12.9%
Palm Beach	0.9%	+ 11.4%
Orange	0.5%	+ 15.7%
Hillsborough	0.5%	+ 9.6%



Source: CoreLogic, 1010 data  
HPA=Home Price Appreciation  
Data as of June 2013

# MFA Strategy – Non-Agency MBS

We maintain a substantial credit reserve of \$1.2 Billion.  
Credit assumption changes would impact earnings over time.



Dollars in Millions



# MFA Financial, Inc.

- ❑ Strategy is to identify the best investment opportunities within the Residential MBS universe.
- ❑ Internally managed.
- ❑ 16.3% annual return and 668.4% total return since 2000 (including reinvestment of dividends).
- ❑ Significant \$5.3 billion market value investment in Non-Agency MBS sector which generated a 7.15% loss-adjusted unlevered yield in the second quarter.
- ❑ A combination of low mortgage rates, rising multifamily rents, limited housing supply, capital flows into own-to-rent purchases and demographic driven U.S. household formation, has led to price appreciation on a nationwide basis.