

Expedited Freight: LTL Operating Statistics

| | Three months ended | | | | | | | | | | | | |
|---|----------------------|-------------------|------------------|-----------------------|----------------------|-------------------|------------------|-----------------------|----------------------|-------------------|------------------|-----------------------|----------------------|
| | December 31, 2018 | March 31, 2019 | June 30, 2019 | September 30, 2019 | December 31, 2019 | March 31, 2020 | June 30, 2020 | September 30, 2020 | December 31, 2020 | March 31, 2021 | June 30, 2021 | September 30, 2021 | December 31, 2021 |
| Business days | 64 | 63 | 64 | 64 | 64 | 64 | 64 | 64 | 64 | 63 | 64 | 64 | 63 |
| Tonnage ^{1,2} | | | | | | | | | | | | | |
| Total pounds | 648,423 | 596,640 | 626,748 | 613,812 | 642,092 | 569,956 | 522,031 | 636,194 | 641,370 | 651,339 | 728,191 | 687,816 | 744,725 |
| Pounds per day | 10,132 | 9,470 | 9,793 | 9,591 | 10,033 | 8,906 | 8,157 | 9,941 | 10,021 | 10,339 | 11,378 | 10,747 | 11,821 |
| Shipments ^{1,2} | | | | | | | | | | | | | |
| Total shipments | 1,104 | 930 | 1,014 | 977 | 1,069 | 885 | 963 | 1,018 | 1,052 | 1,026 | 1,096 | 845 | 889 |
| Shipments per day | 17 | 15 | 16 | 15 | 17 | 14 | 15 | 16 | 16 | 16 | 17 | 13 | 14 |
| Weight per shipment | 587 | 642 | 618 | 628 | 601 | 644 | 542 | 625 | 610 | 635 | 664 | 814 | 838 |
| Revenue per hundredweight ³ | \$ 26.81 | \$ 26.78 | \$ 27.39 | \$ 27.65 | \$ 27.02 | \$ 27.16 | \$ 26.32 | \$ 26.84 | \$ 26.65 | \$ 27.56 | \$ 28.63 | \$ 29.01 | \$ 30.23 |
| Revenue per hundredweight, ex fuel ³ | 22.42 | 22.74 | 22.91 | 23.23 | 22.72 | 23.09 | 23.09 | 23.41 | 23.23 | 23.86 | 24.68 | 24.73 | 25.41 |
| Revenue per shipment ³ | \$ 160 | \$ 174 | \$ 171 | \$ 176 | \$ 164 | \$ 172 | \$ 139 | \$ 166 | \$ 162 | \$ 174 | \$ 192 | \$ 240 | \$ 258 |
| Revenue per shipment, ex fuel ³ | 134 | 148 | 144 | 148 | 139 | 145 | 122 | 145 | 141 | 151 | 166 | 205 | 218 |
| Network revenue from door-to-door shipments as a percentage of network revenue ^{3,4,5} | 35.6% | 38.3% | 39.9% | 40.7% | 41.1% | 44.3% | 49.9% | 51.3% | 46.6% | 48.4% | 51.3% | 46.7% | 45.0% |

¹ In thousands

² Excludes accessorial, full Truckload and Final Mile products

³ Includes intercompany revenue between the Network and Truckload revenue streams

⁴ Network revenue is comprised of all revenue, including linehaul, pickup

and/or delivery, and fuel surcharge revenue, excluding accessorial,

⁵ Door-to-door shipments include all shipments with a pickup and/or delivery

⁶ Network revenue less Network purchased transportation as a percentage of Network revenue

Intermodal Operating Statistics

| | Three months ended | | | | | | | | | | | | |
|------------------------------|----------------------|-------------------|------------------|-----------------------|----------------------|-------------------|------------------|-----------------------|----------------------|-------------------|------------------|-----------------------|----------------------|
| | December 31, 2018 | March 31, 2019 | June 30, 2019 | September 30, 2019 | December 31, 2019 | March 31, 2020 | June 30, 2020 | September 30, 2020 | December 31, 2020 | March 31, 2021 | June 30, 2021 | September 30, 2021 | December 31, 2021 |
| Drayage shipments | 81,566 | 75,607 | 76,074 | 84,230 | 77,906 | 82,474 | 68,974 | 74,506 | 75,500 | 89,909 | 96,805 | 91,774 | 91,113 |
| Drayage revenue per shipment | \$ 560 | \$ 625 | \$ 571 | \$ 597 | \$ 603 | \$ 551 | \$ 556 | \$ 562 | \$ 583 | \$ 553 | \$ 618 | \$ 723 | \$ 777 |
| Number of locations | 20 | 21 | 21 | 21 | 21 | 24 | 24 | 24 | 24 | 27 | 29 | 29 | 29 |