

November 4, 2024



## **EVI Industries Completes Acquisition of O'Dell Equipment and Supply**

MIAMI--(BUSINESS WIRE)-- EVI Industries, Inc. (NYSE American: "EVI" or the "Company") announced today that it completed the acquisition of Jeffersonville, Indiana based O'Dell Equipment and Supply, LLC ("O'Dell"), a distributor of commercial laundry products and a provider of related technical installation and maintenance services to the on-premise and vended laundry segments of the commercial laundry industry. O'Dell is EVI's twenty-eighth (28<sup>th</sup>) acquisition in the commercial laundry distribution and service industry and twelfth (12<sup>th</sup>) in the Southeast region of the United States.

Henry M. Nahmad, EVI's CEO commented: "The addition of O'Dell is consistent with our strategy to offer the broadest portfolio of commercial laundry products such that our sales organization will be able to provide comprehensive solutions for any commercial laundry customer in North America and to support our customers with the largest and most knowledgeable service organization in the industry. We welcome Craig O'Dell, Jesse Jewell, and the entire team at O'Dell to the EVI family and we look forward to working together with them to achieve our long-term goals."

As is customary under EVI's operating model, O'Dell will operate under its existing name, from its existing facility, with all twenty-five (25) current employees, and continue to represent the Company's long-term and loyal supplier partners. For the twelve months ended June 30, 2024, O'Dell generated revenues of approximately \$10.5 million, which were derived from the sale of equipment, parts, and the performance of installation and maintenance services.

The thoughtful execution of EVI's buy-and-build growth strategy has earned the Company a positive reputation in and around the commercial laundry industry, including among owners of quality businesses. EVI remains very active in the pursuit of additional investments in other great businesses and given its record, reputation, financial strength, and appetite for significant growth, EVI believes it is well-positioned to capitalize on a growing number of opportunities.

### **EVI's Buy and Build Philosophy**

Key components of EVI's buy-and-build strategy include:

- Identify and partner with great businesses led by influential leaders,
- Retain the leadership team, honor the company culture and empower them,
- Collaborate on new and transformative ideas to foster a spirit of growth and innovation,
- Pursue aggressive growth plans and help the leadership team achieve their goals, and

- Create an ownership culture by motivating the team with long-term equity.

## **About EVI Industries**

EVI Industries, Inc., through its wholly owned subsidiaries, is a value-added distributor and a provider of advisory and technical services. Through its vast sales organization, the Company provides its customers with planning, designing, and consulting services related to their commercial laundry operations. The Company sells and/or leases its customers commercial laundry equipment, specializing in washing, drying, finishing, material handling, water heating, power generation, and water reuse applications. In support of the suite of products it offers, the Company sells related parts and accessories. Additionally, through the Company's robust network of commercial laundry technicians, the Company provides its customers with installation, maintenance, and repair services. The Company's customers include retail, commercial, industrial, institutional, and government customers. Purchases made by customers range from parts and accessories to single or multiple units of equipment, to large complex systems as well as the purchase of the Company's installation, maintenance, and repair services.

## **Forward-Looking Statements**

Except for the historical matters contained herein, statements in this press release are forward-looking and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to a number of known and unknown risks and uncertainties that may cause actual results, trends, performance or achievements of EVI, or industry trends and results, to differ from the future results, trends, performance or achievements expressed or implied by such forward-looking statements. These risks and uncertainties include, among others, that the acquisition of O'Dell may not be accretive to EVI's earnings or otherwise have a positive impact on EVI's operating results or financial condition to the extent anticipated or at all, integration risks, risks related to the business, operations, and prospects of O'Dell and EVI's plans with respect thereto. Reference is also made to other economic, competitive, governmental, technological and other risks and factors discussed in EVI's filings with the Securities and Exchange Commission, including, without limitation, those disclosed in the "Risk Factors" section of EVI's Annual Report on Form 10-K for the fiscal year ended June 30, 2024, filed with the SEC on September 12, 2024, as amended by its Annual Report on Form 10-K/A for the fiscal year ended June 30, 2024, filed with the SEC on September 13, 2024 and October 25, 2024. Many of these risks and factors are beyond EVI's control. In addition, past performance and perceived trends may not be indicative of future results. EVI cautions that the foregoing factors are not exclusive. The reader should not place undue reliance on any forward-looking statement, which speaks only as of the date made. EVI does not undertake to, and specifically disclaims any obligation to, update or supplement any forward-looking statement, whether as a result of changes in circumstances, new information, subsequent events or otherwise, except as may be required by law.

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EVI Industries, Inc.  
Henry M. Nahmad  
Chairman and CEO

(305) 402-9300

Craig Ettelman

Director of Finance and Investor Relations

(305) 402-9300

[info@evi-ind.com](mailto:info@evi-ind.com)

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