

# Era Group Inc. Reports First Quarter 2014 Results

HOUSTON, TX -- (Marketwired) -- 05/06/14 -- Era Group Inc. (NYSE: ERA)

- Q1 2014 revenues increased 17% compared to Q1 2013 due to strong results from our U.S. Gulf of Mexico operations
- Operating income and EBITDA increased by 88% and 21%, respectively, excluding the impact of gains on asset dispositions, which outpaced revenue growth due to margin expansion

Era Group Inc. (NYSE: ERA) today reported net income for its first quarter ended March 31, 2014 of \$4.4 million on operating revenues of \$79.4 million compared to net income of \$6.7 million on operating revenues of \$67.7 million in the prior year first quarter. The decline in net income is due to a \$7.9 million decrease in gains on asset dispositions compared to the prior year quarter.

Operating income for the current quarter was \$10.1 million compared to \$14.6 million in the prior year quarter. Earnings before interest, taxes, depreciation and amortization ("EBITDA") was \$21.8 million in the current quarter compared to \$26.4 million in the prior year quarter. The current quarter results included \$2.9 million in gains on asset dispositions compared to \$10.8 million of gains in the first quarter of 2013.

"Operating revenues increased 17% to set a new record for the first quarter thanks to strong performance from our U.S. Gulf of Mexico operations," said Sten Gustafson, Chief Executive Officer of Era Group Inc. "Our customers continue to be very active in the deepwater Gulf of Mexico, adding new drilling rigs for exploration activities and transitioning successful drilling projects into their longer-term development and production phases."

"EBITDA excluding gains on asset dispositions outpaced revenue growth, increasing 21% over the prior year quarter as we benefited from margin expansion."

## First Quarter Results

Operating revenues in the first quarter ended March 31, 2014 increased \$11.7 million over the prior year quarter primarily due to strong results from our U.S. Gulf of Mexico operations related to an increase in fleet count, higher rates and the resumption of operations of the EC225 heavy helicopters. These increases were partially offset by a decrease in dry-leasing revenues due to fewer helicopters on dry-leases compared to the prior year quarter and a decrease in revenues in Alaska as the prior year quarter benefited from short-term work related to a drillship running aground. Operating expenses were \$6.5 million higher in the current quarter. Repairs and maintenance expenses were \$4.2 million higher primarily due to the timing of repairs and an increase in power-by-hour expense related to the resumption of the EC225 helicopter operations. Personnel costs increased \$1.0 million due to higher headcount related to increased activity and pay scale and benefit adjustments related to a competitive labor market. Fuel expense increased due to the EC225 helicopters returning to service and increased fuel sales at the FBO, and other expenses increased due to placing a third search and rescue ("SAR") helicopter in service.

Administrative and general expenses were \$2.2 million higher in the current quarter. Compensation and employee costs were \$1.8 million higher primarily due to an increase in personnel, annual pay adjustments and share-based compensation related to changes in senior management and annual incentive equity awards. Professional services fees increased \$0.3 million due to audit and tax advisory fees.

Depreciation expense decreased \$0.4 million primarily due to helicopters and related equipment sold since the prior year quarter.

Gains on asset dispositions were \$7.9 million less than in the prior year quarter. During the current quarter, we sold two helicopters for a gain of \$2.9 million. In the prior year quarter, we sold or otherwise disposed of six helicopters and related equipment for a gain of \$10.8 million.

Interest expense decreased \$1.0 million primarily due to increased capitalized interest related to additional deposits on helicopter orders.

Income tax expense decreased \$1.1 million due to lower pre-tax income in the current year quarter resulting from the decrease in gains on asset dispositions.

## Sequential Quarter Results

First quarter 2014 operating revenues increased \$3.4 million compared to the fourth quarter of 2013, primarily due to strong results from our U.S. Gulf of Mexico operations partially offset by lower revenues from dry-leasing activities and from oil and gas operations in Alaska. First quarter net income increased \$2.7 million. Operating income and EBITDA for the first quarter increased by \$0.5 million and \$1.8 million, respectively. The improvements in operating income and EBITDA were due to a \$2.4 million increase in gains on asset dispositions compared to the fourth quarter of 2013. In addition to the increased gains on asset dispositions, net income also benefited from a \$0.6 million decrease in interest expense, a \$0.5 million decrease in income tax expense, and a \$1.4 million increase in earnings from equity investments.

## **Equipment Acquisitions**

During the quarter ended March 31, 2014, the Company's capital expenditures were \$18.8 million, which consisted primarily of deposits on future helicopter deliveries. The Company records helicopter acquisitions in property and equipment and places helicopters in service once all completion work has been finalized and the helicopters are ready for use. The Company accepted delivery of two new AW139 medium helicopters in January 2014, and placed both of them into service in late February. In addition, the Company accepted

delivery of one new AW139 helicopter in March 2014, which will be placed into service in the second quarter of 2014.

# Capital Commitments

The Company's unfunded capital commitments as of March 31, 2014 consisted primarily of orders for helicopters and totaled \$326.3 million, of which \$83.4 million is payable during 2014 with the balance payable through 2017. The Company also had \$2.3 million of deposits paid on options not yet exercised. The Company may terminate \$147.4 million of its total commitments (inclusive of deposits paid on options not yet exercised) without further liability other than liquidated damages of \$9.7 million in the aggregate.

Included in these capital commitments are agreements to purchase ten AW189 heavy helicopters, four S92 heavy helicopters, one AW139 medium helicopter, and five AW169 light twin helicopters. The AW189 helicopters are scheduled to be delivered beginning in late 2014 through 2017. The S92 helicopters are scheduled to be delivered in 2016 and 2017. The AW139 helicopter is scheduled to be delivered in mid-year 2014. Delivery dates for the AW169 helicopters have yet to be determined. In addition, we had outstanding options to purchase up to an additional ten AW189 helicopters, five S92 helicopters and four AW139 helicopters. If these options are exercised, the helicopters would be scheduled for delivery beginning in 2015 through 2018.

# Liquidity Update

As of March 31, 2014, the Company had \$25.3 million in cash balances and escrow deposits and remaining availability under its senior secured revolving credit facility of \$244.3 million.

## EC225 Settlement

In April 2014, the Company entered into a settlement agreement with Airbus Helicopters (formerly Eurocopter), a division of Airbus Group (formerly European Aeronautic Defense and Space Company), with respect to the extended suspension of operations of the EC225 heavy helicopters in 2012 and 2013. The settlement agreement provides for certain service and product credit discounts, including credits that will be available to the Company for a period of four years to be applied against support services available from Airbus Helicopters covering spare parts, repair and overhaul, service bulletins, technical assistance or any other services available from Airbus Helicopters. The Company expects to be able to apply such service credits over the following six to ten quarters and such application will impact the Company's statements of operations as a reduction in operating expenses if and as the credits are utilized.

# Conference Call

Management will conduct a conference call starting at 10:00 a.m. ET (9:00 a.m. CT) on Wednesday, May 7, 2014, to review the results for the first quarter ended March 31, 2014. The conference call can be accessed as follows:

All callers will need to reference the access code 34597766

Within the U.S.:

Operator Assisted Toll-Free Dial-In Number: (866) 607-0535

## Outside the U.S.:

Operator Assisted International Dial-In Number: (832) 445-1827

#### Replay

A telephone replay will be available through May 21, 2014 and may be accessed by calling (855) 859-2056 for domestic callers or (404) 537-3406 for international callers. An audio replay will also be available on the Company's website at <u>www.eragroupinc.com</u> shortly after the call and will be accessible for approximately 90 days.

## About Era Group

Era Group is one of the largest helicopter operators in the world and the longest serving helicopter transport operator in the U.S. In addition to servicing its U.S. customers, Era Group also provides helicopters and related services to third-party helicopter operators and customers in other countries, including Brazil, India, Norway, Spain, Sweden, the United Kingdom and Uruguay. Era Group's helicopters are primarily used to transport personnel to, from and between offshore installations, drilling rigs and platforms.

This release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements concerning management's expectations, strategic objectives, business prospects, anticipated performance and financial condition and other similar matters involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of results to differ materially from any future results, performance or achievements discussed or implied by such forward-looking statements. Such risks, uncertainties and other important factors include, among others, the Company's dependence on, and the cyclical nature of, the offshore oil and gas industry; the Company's dependence on oil and gas exploration and development activity in the areas where the Company operates; fluctuations in worldwide prices of and demand for oil and natural gas; the ability to successfully expand into other geographic and helicopter service markets; the impact of increased U.S. and foreign government regulation and legislation, including potential government implemented moratoriums on drilling activities; inherent risks in operating helicopters; the failure to maintain an acceptable safety record; the grounding of all or a portion of our fleet for extended periods of time or indefinitely; reduction or cancellation of services for government agencies; reliance on a small number of helicopter manufacturers and suppliers; political instability, governmental action, war, acts of terrorism and changes in the economic condition in any foreign country where the Company does business, which may result in expropriation, nationalization, confiscation or deprivation of our assets or result in claims of a force majeure situation; declines in the global economy and financial markets; foreign currency exposure and exchange controls; credit risk exposure; the ongoing need to replace aging helicopters; the Company's reliance on the secondary used helicopter market to dispose of older helicopters; the Company's reliance on a small number of customers; allocation of risk between the Company and its customers; liability, legal fees and costs in connection with providing emergency response services; risks associated with the Company's debt structure; operational and financial difficulties of the Company's joint

ventures and partners; conflict with the other owners of the Company's non-wholly owned subsidiaries and other equity investees; adverse results of legal proceedings; adverse weather conditions and seasonality; adequacy of insurance coverage; the attraction and retention of qualified personnel; restrictions on the amount of foreign ownership of the Company's common stock; the effect of the Spin-off, including the ability of the Company to recognize the expected benefits from the Spin-off and the Company's dependence on SEACOR's performance under various agreements; and various other matters and factors, many of which are beyond the Company's control. In addition, these statements constitute Era Group's cautionary statements under the Private Securities Litigation Reform Act of 1995. It is not possible to predict or identify all such factors. Consequently, the foregoing should not be considered a complete discussion of all potential risks or uncertainties. The words "estimate," "project," "intend," "believe," "plan" and similar expressions are intended to identify forward-looking statements. Forward-looking statements speak only as of the date of the document in which they are made. Era Group disclaims any obligation or undertaking to provide any updates or revisions to any forward-looking statement to reflect any change in Era Group's expectations or any change in events, conditions or circumstances on which the forward-looking statement is based. The forward-looking statements in this release should be evaluated together with the many uncertainties that affect the Company's businesses, particularly those mentioned under "Risk Factors" in Era Group's Annual Report on Form 10-K for the year ended December 31, 2013, in Era Group's subsequent Quarterly Reports on Form 10-Q and in Era Group's periodic reporting on Form 8-K (if any), which are incorporated by reference.

For additional information concerning Era Group, contact Christopher Bradshaw at (281) 606-4871 or visit Era Group's website at <u>www.eragroupinc.com</u>.

	1	Three Months Ended March 31,					
		2014		2013			
Operating Revenues	\$	79,443	\$	67,727			
Costs and Expenses:							
Operating		49,640		43,116			
Administrative and general		11,334		9,134			
Depreciation		11,287		11,661			
		72,261		63,911			
Gains on Asset Dispositions, Net		2,891		10,801			
Operating Income		10,073		14,617			
Other Income (Expense):							
Interest income		145		147			
Interest expense		(3,753)		(4,732)			
SEACOR management fees				(168)			
Derivative losses, net		(30)		(3)			
Foreign currency losses, net		(57)		(259)			
Other, net				3			
		(3,695)		(5,012)			
Income Before Income Tax Expense and Equity In Earnings (Losses) of 50% or							
Less Owned Companies		6,378		9,605			
Income Tax Expense		2,503	<u> </u>	3,578			
Income Before Equity in Earnings (Losses) of 50% or Less Owned Companies		3,875		6,027			

#### ERA GROUP INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts, unaudited)

Equity in Earnings (Losses) of 50% or Less Owned Companies, Net of Tax	499	562
Net Income	 4,374	 6,589
Net Loss Attributable to Noncontrolling Interest in Subsidiary	 71	 105
Net Income Attributable to Era Group Inc.	4,445	6,694
Accretion of Redemption Value on Series A Preferred Stock	 	 721
Net Income Attributable to Common Shares	\$ 4,445	\$ 5,973
Basic Earnings Per Common Share	\$ 0.22	\$ 0.28
Diluted Earnings Per Common Share	\$ 0.22	\$ 0.28
EBITDA	\$ 21,772	\$ 26,413
Adjusted EBITDA	\$ 21,772	\$ 26,581
Adjusted EBITDA Excluding Gains	\$ 18,881	\$ 15,780

#### ERA GROUP INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts, unaudited)

	Three Months Ended									
	Mar. 31, 2014		Dec. 31, 2013		Sep. 30, 2013		Jun. 30, 2013			Mar. 31, 2013
Operating Revenues	\$	79,443	\$	75,998	\$	80,997	\$	74,237	\$	67,727
Costs and Expenses:										
Operating		49,640		45,213		51,338		46,945		43,116
Administrative and general		11,334		10,562		9,683		9,545		9,134
Depreciation		11,287		11,129		11,340		11,431		11,661
		72,261		66,904		72,361		67,921		63,911
Gains on Asset Dispositions, Net		2,891		464		2,560		4,476		10,801
Operating Income		10,073		9,558		11,196		10,792		14,617
Other Income (Expense):										
Interest income		145		139		155		150		147
Interest expense		(3,753)		(4,311)		(4,394)		(4,613)		(4,732
SEACOR management fees										(168
Derivative (losses) gains, net		(30)		(26)		(96)		21		(3
Foreign currency gains (losses),										
net		(57)		233		409		315		(259
Other, net						7		9		3
		(3,695)		(3,965)		(3,919)		(4,118)		(5,012
Income Before Income Tax Expense										
and Equity In Earnings (Losses) of 50% or Less Owned Companies		6,378		5,593		7,277		6,674		9,605
Income Tax Expense		,						,		,
·		2,503		3,036	<u> </u>	2,715	——	2,398		3,578
Income Before Equity in Earnings (Losses) of 50% or Less Owned										
Companies		3,875		2,557		4,562		4,276		6,027
Equity in Earnings (Losses) of 50%										
or Less Owned Companies, Net of Tax		499		(880)		526		674		562
Net Income		4,374		1,677	<u> </u>	5,088		4,950	——	6,589
Net Loss Attributable to		4,374		1,077		5,000		4,930		0,509
Noncontrolling Interest in Subsidiary		71		75		116		105		105
Net Income Attributable to Era										
Group Inc.		4,445		1,752		5,204		5,055		6,694
Accretion of Redemption Value on Series A Preferred Stock	<u> </u>		<u> </u>							721
Net Income Attributable to Common Shares	\$	4,445	\$	1,752	\$	5,204	\$	5,055	\$	5,973
Basic Earnings Per Common Share	\$	0.22	\$	0.09	\$	0.26	\$	0.25	\$	0.28

Diluted Earnings Per Common Share	\$ 0.22	\$ 0.09	\$ 0.25	\$ 0.25	\$ 0.28
EBITDA	\$ 21,772	\$ 20,014	\$ 23,382	\$ 23,242	\$ 26,413
Adjusted EBITDA	\$ 21,772	\$ 20,014	\$ 25,427	\$ 23,242	\$ 26,581
Adjusted EBITDA Excluding Gains	\$ 18,881	\$ 19,550	\$ 22,867	\$ 18,766	\$ 15,780

#### ERA GROUP INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, unaudited)

						,		- 00 0010	Max 21 2012			
400	Ма	r. 31, 2014	De	ec. 31, 2013	S	ep. 30, 2013	Ju	n. 30, 2013	Ma	ar. 31, 2013		
ASSETS												
Current Assets:	•		•		•		•		•			
Cash and cash equivalents	\$	22,290	\$	31,335	\$	22,517	\$	27,345	\$	25,032		
Receivables:												
Trade, net of allowance for doubtful accounts	-	47,780		38,137		48,435		40,645		41,044		
Other		4,824		4,374		2,961		14,607		16,133		
Inventories, net		26,780		26,853		26,692		26,223		26,696		
Prepaid expenses and other		3,292		2,167		1,278		2,854		2,715		
Deferred income taxes		2,138		2,347		3,642		3,642		3,642		
Escrow deposits		3,048				9,900		16,010		-,-		
Total current assets		110,152		105.213		115,425		131,326		115,262		
Property and Equipment		1,084,199		1,066,958		1,014,907		1,012,661		1,021,453		
Accumulated depreciation		(273,754)		(263,306)		(255,299)		(251,613)		(246,498)		
Net property and		(210,104)		(200,000)		(200,200)	<u> </u>	(201,010)		(240,400)		
equipment		810,445		803.652		759,608		761,048		774,955		
Investments, at Equity, and												
Advances to 50% or Less												
Owned Companies		35,433		34,986		36,113		35,529		34,705		
Goodwill		352		352		352		352		352		
Other Assets		16,074		14,380		16,071		17,300		17,830		
Total Assets	\$	972,456	\$	958,583	\$	927,569	\$	945,555	\$	943,104		
LIABILITIES AND STOCKHOLDERS' EQUITY												
Current Liabilities:												
Accounts payable and accrued expenses	\$	13,639	\$	13,293	\$	16,796	\$	15,796	\$	13,396		
Accrued wages and benefits	;	9,583		8,792		8,937		6,976		7,662		
Accrued interest		4,624		772		4,625		770		5,213		
Accrued income taxes		781		613								
Derivatives		529		621								
Current portion of long-term debt		2,787		2,787		2,787		2,787		2,787		
Other current liabilities		4,171		3,267		6,894		5,253		4,309		
Total current liabilities		36,114		30.145		40,039		31,582		33,367		
Deferred Income Taxes		211,479		209,574		208,483		204,487		203,343		
Long-Term Debt		278,755		279,391		240,029		275,667		276,307		
Deferred Gains and Other Liabilities		3,476		3,412		5,343		5,947		8,164		
Total liabilities		529,824		522,522		493,894		517,683		521,181		
Equity:		, -		- ,-				- ,		- , -		
Era Group Inc. Stockholders' Equity:												
Common stock		203		202		202		202		201		
Additional paid-in capital		423,728		421,310		420,650		420,056		419,036		
Retained earnings		19,125		14,680		12,928		7,724		2,669		
rotanico carningo		10,120		1-1,000		12,320		1,124		2,003		

Treasury shares, at cost	(334)	(113)	(94)	(63)	
Accumulated other comprehensive income	175	170	100	(4.4.)	(05.)
(loss), net of tax	 175	 176	 108	 (44)	 (85_)
	 442,897	 436,255	 433,794	 427,875	421,821
Noncontrolling interest in subsidiary	(265)	(194)	(119)	(3)	102
Total equity	 442,632	 436,061	 433,675	 427,872	 421,923
Total Liabilities and Stockholders' Equity	\$ 972,456	\$ 958,583	\$ 927,569	\$ 945,555	\$ 943,104

Our management uses EBITDA and Adjusted EBITDA to assess the performance and operating results of our business. EBITDA is defined as Earnings before Interest (includes interest income and interest expense), Taxes, Depreciation and Amortization. Adjusted EBITDA is defined as EBITDA further adjusted for SEACOR Management Fees and certain other items that occur during the reported period. We include EBITDA and Adjusted EBITDA to provide investors with a supplemental measure of our operating performance. Neither EBITDA nor Adjusted EBITDA is a recognized term under generally accepted accounting principles in the U.S. ("GAAP"). Accordingly, they should not be used as an indicator of, or an alternative to, net income as a measure of operating performance. In addition, EBITDA and Adjusted EBITDA are not intended to be measures of free cash flow available for management's discretionary use, as they do not consider certain cash requirements, such as debt service requirements. Because the definitions of EBITDA and Adjusted EBITDA (or similar measures) may vary among companies and industries, they may not be comparable to other similarly titled measures used by other companies.

The following table provides a reconciliation of Net Income, the most directly comparable GAAP measure, to EBITDA and Adjusted EBITDA.

			Three Months Ended								
	Mar	. 31, 2014	Dec. 31, 2013		Sep. 30, 2013		Jun. 30, 2013		Mar	31, 2013	
						(in thou	sands	5)			
Net Income	\$	4,374	\$	1,677	\$	5,088	\$	4,950	\$	6,589	
Depreciation		11,287		11,129		11,340		11,431		11,661	
Interest Income		(145)		(139)		(155)		(150)		(147)	
Interest Expense		3,753		4,311		4,394		4,613		4,732	
Income Tax Expense		2,503		3,036		2,715		2,398		3,578	
EBITDA	\$	21,772	\$	20,014	\$	23,382	\$	23,242	\$	26,413	
SEACOR Management Fees										168	
Special Items (1)						2,045					
Adjusted EBITDA	\$	21,772	\$	20,014	\$	25,427	\$	23,242	\$	26,581	
Gains on Asset Dispositions, Net ("Gains")		(2,891)		(464)		(2,560)		(4,476)		(10,801)	
Adjusted EBITDA Excluding Gains	\$	18,881	\$	19,550	\$	22,867	\$	18,766	\$	15,780	

(1) Special items include the following:

• A one-time charge of \$2.0 million related to operating leases on certain helicopters configured for air medical services for the three months ended September 30, 2013.

#### ERA GROUP INC. FLEET COUNTS<sup>(1)</sup> (unaudited)

	Mar. 31, 2014 (2)	Dec. 31, 2013	Sep. 30, 2013	Jun. 30, 2013	Mar. 31, 2013
Heavy:					
EC225	9	9	9	9	9
Medium:					
AW139	37	35	36	35	35
B212	10	11	11	11	11
B412	6	6	6	6	6
S76 A/A++	2	3	3	6	6
S76 C+/C++	6	6	6	7	9
	61	61	62	65	67
Lighttwin engine:					
A109	9	9	9	9	9
BK-117	3	3	6	6	6
EC135	20	20	20	20	20
EC145	4	4	4	3	3
	36	36	39	38	38
Lightsingle engine:					
A119	24	24	24	24	24
AS350	35	35	35	35	35
	59	59	59	59	59
Total Helicopters	165	165	169	171	173

(1) Includes all owned, joint ventured, leased-in and managed helicopters.

(2) Excludes on AW139 helicopter that was fully paid for and delivered in March 2014 but not yet operational as of March 31, 2014.

Contact: Christopher Bradshaw (281) 606-4871

Source: Era Group Inc.