



# Q3 2023 Earnings Presentation

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November 2, 2023



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## Introduction

**Redeate (Red) Tilahun**

Senior Manager, Investor Relations and Financial Reporting

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## Operational Highlights

**Chris Bradshaw**

President and CEO

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**Jennifer Whalen**

SVP, Chief Financial Officer

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**Chris Bradshaw**

President and CEO

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# Cautionary Statement Regarding Forward-Looking Statements

This presentation contains “forward-looking statements.” Forward-looking statements represent Bristow Group Inc.’s (the “Company”) current expectations or forecasts of future events. Forward-looking statements generally can be identified by the use of forward-looking terminology such as “may,” “will,” “expect,” “intend,” “estimate,” “anticipate,” “believe,” “project,” or “continue,” or other similar words and, for the avoidance of doubt, include all statements herein regarding the Company’s financial targets for Calendar Years 2023 and 2024 and operational outlook. These forward-looking statements include statements regarding expectations with respect to the Irish Coast Guard Aviation Service contract and related procurement process. These statements are made under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, reflect management’s current views with respect to future events and therefore are subject to significant risks and uncertainties, both known and unknown. The Company’s actual results may vary materially from those anticipated in forward-looking statements. The Company cautions investors not to place undue reliance on any forward-looking statements. Forward-looking statements (including the Company’s financial targets for Calendar Years 2023 and 2024 and operational outlook) speak only as of the date of the document in which they are made. The Company disclaims any obligation or undertaking to provide any updates or revisions to any forward-looking statement to reflect any change in the Company’s expectations or any change in events, conditions or circumstances on which the forward-looking statement is based that occur after the date hereof except as may be required by applicable law. Risks that may affect forward-looking statements include, but are not necessarily limited to, those relating to: public health crises, such as pandemics (including COVID-19) and epidemics, and any related government policies and actions; any failure to effectively manage, and receive anticipated returns from, acquisitions, divestitures, investments, joint ventures and other portfolio actions; our inability to execute our business strategy for diversification efforts related to, government services, offshore wind, and advanced air mobility; our reliance on a limited number of customers and the reduction of our customer base as a result of consolidation and/or the energy transition; the potential for cyberattacks or security breaches that could disrupt operations, compromise confidential or sensitive information, damage reputation, expose to legal liability, or cause financial losses; the possibility that we may be unable to maintain compliance with covenants in our financing agreements; global and regional changes in the demand, supply, prices or other market conditions affecting oil and gas, including changes resulting from a public health crisis or from the imposition or lifting of crude oil production quotas or other actions that might be imposed by the Organization of Petroleum Exporting Countries (OPEC) and other producing countries; fluctuations in the demand for our services; the possibility that we may impair our long-lived assets and other assets, including inventory, property and equipment and investments in unconsolidated affiliates; the possibility of significant changes in foreign exchange rates and controls; potential effects of increased competition and the introduction of alternative modes of transportation and solutions; the possibility that we may be unable to re-deploy our aircraft to regions with greater demand; the possibility of changes in tax and other laws and regulations and policies, including, without limitation, actions of the governments that impact oil and gas operations or favor renewable energy projects; the possibility that we may be unable to dispose of older aircraft through sales into the aftermarket; general economic conditions, including the capital and credit markets; the possibility that portions of our fleet may be grounded for extended periods of time or indefinitely (including due to severe weather events); the existence of operating risks inherent in our business, including the possibility of declining safety performance; the possibility of political instability, war or acts of terrorism in any of the countries where we operate; the possibility that reductions in spending on aviation services by governmental agencies where we are seeking contracts could adversely affect or lead to modifications of the procurement process or that such reductions in spending could adversely affect search and rescue (“SAR”) contract terms or otherwise delay service or the receipt of payments under such contracts; the effectiveness of our environmental, social and governance initiatives; the impact of supply chain disruptions and inflation and our ability to recoup rising costs in the rates we charge to our customers; our reliance on a limited number of helicopter manufacturers and suppliers and the impact of a shortfall in availability of aircraft components and parts required for maintenance and repairs of our helicopters, including significant delays in the delivery of parts for our S92 fleet. If one or more of the foregoing risks materialize, or if underlying assumptions prove incorrect, actual results may vary materially from those expected. You should not place undue reliance on our forward-looking statements because the matters they describe are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond our control. Our forward-looking statements are based on the information currently available to us and speak only as of the date hereof. New risks and uncertainties arise from time to time, and it is impossible for us to predict these matters or how they may affect us. We have included important factors in the section entitled “Risk Factors” in the Company’s Transition Report on Form 10-KT for the year ended December 31, 2022 (the “Transition Report”) which we believe over time, could cause our actual results, performance or achievements to differ from the anticipated results, performance or achievements that are expressed or implied by our forward-looking statements. You should consider all risks and uncertainties disclosed in the Transition Report and in our filings with the United States Securities and Exchange Commission (the “SEC”), all of which are accessible on the SEC’s website at [www.sec.gov](http://www.sec.gov).

# Non-GAAP Financial Measures Reconciliation

In addition to financial results calculated in accordance with U.S. generally accepted accounting principles (“GAAP”), this presentation includes certain non-GAAP measures including EBITDA, Adjusted EBITDA, Net Debt, Free Cash Flow and Adjusted Free Cash Flow. Each of these measures, detailed below, have limitations, and are provided in addition to, and not as an alternative for, and should be read in conjunction with, the information contained in our financial statements prepared in accordance with GAAP (including the notes), included in our filings with the SEC and posted on our website.

EBITDA and Adjusted EBITDA are presented as supplemental measures of the Company’s operating performance. EBITDA is defined as Earnings before Interest expense, Taxes, Depreciation and Amortization. Adjusted EBITDA is defined as EBITDA further adjusted for special items that occurred during the reporting period and noted in the applicable reconciliation. Management believes that the use of EBITDA and Adjusted EBITDA is meaningful to investors because it provides information with respect to our ability to meet our future debt service, capital expenditures and working capital requirements and the financial performance of our assets without regard to financing methods, capital structure or historical cost basis. Neither EBITDA nor Adjusted EBITDA is a recognized term under GAAP. Accordingly, they should not be used as an indicator of, or an alternative to, net income as a measure of operating performance. In addition, EBITDA and Adjusted EBITDA are not intended to be measures of free cash flow available for management’s discretionary use, as they do not consider certain cash requirements, such as debt service requirements. Because the definitions of EBITDA and Adjusted EBITDA (or similar measures) may vary among companies and industries, they may not be comparable to other similarly titled measures used by other companies.

There are two main ways in which foreign currency fluctuations impact on the Company’s reported financials. The first is primarily non-cash foreign exchange gains (losses) that are reported in the Other Income line on the Income Statement. These are related to the revaluation of balance sheet items, typically do not impact cash flows, and thus are excluded in the Adjusted EBITDA presentation. The second is through impacts to certain revenue and expense items, which impact the Company’s cash flows. The primary exposure is the GBP/USD exchange rate.

This presentation provides a reconciliation of net income (loss), the most directly comparable GAAP measure, to EBITDA and Adjusted EBITDA (in thousands, unaudited). The Company is unable to provide a reconciliation of forecasted Adjusted EBITDA for Calendar Years 2023 and 2024 included in this presentation to projected net income (GAAP) for the same periods because components of the calculation are inherently unpredictable. The inability to forecast certain components of the calculation would significantly affect the accuracy of the reconciliation. Additionally, the Company does not provide guidance on the items used to reconcile projected Adjusted EBITDA due to the uncertainty regarding timing and estimates of such items. Therefore, the Company does not present a reconciliation of forecasted Adjusted EBITDA to net income (GAAP) for Calendar Years 2023 and 2024.

Free Cash Flow represents the Company’s net cash provided by operating activities less maintenance capital expenditures. In prior periods, the Company’s Free Cash Flow was calculated as net cash provided by (used in) operating activities plus proceeds from disposition of property and equipment less purchases of property and equipment. Management believes that the change in the Company’s free cash flow calculation, as presented herein, better represents the Company’s cash flow available for discretionary purposes, including growth capital expenditures. Adjusted Free Cash Flow is Free Cash Flow adjusted to exclude costs paid in relation to a PBH maintenance agreement buy-in, reorganization items, costs associated with recent mergers, acquisitions and ongoing integration efforts, as well as other special items which include nonrecurring professional services fees and other nonrecurring costs or costs that are not related to continuing business operations. Management believes that Free Cash Flow and Adjusted Free Cash Flow are meaningful to investors because they provide information with respect to the Company’s ability to generate cash from the business. The GAAP measure most directly comparable to Free Cash Flow and Adjusted Free Cash Flow is net cash provided by operating activities. Since neither Free Cash Flow nor Adjusted Free Cash Flow is a recognized term under GAAP, they should not be used as an indicator of, or an alternative to, net cash provided by operating activities. Investors should note numerous methods may exist for calculating a company’s free cash flow. As a result, the method used by management to calculate Free Cash Flow and Adjusted Free Cash Flow may differ from the methods used by other companies to calculate their free cash flow. As such, they may not be comparable to other similarly titled measures used by other companies.

The Company also presents Net Debt, which is a non-GAAP measure, defined as total principal balance on borrowings less unrestricted cash and cash equivalents. The GAAP measure most directly comparable to Net Debt is total debt. Since Net Debt is not a recognized term under GAAP, it should not be used as an indicator of, or an alternative to, total debt. Management uses Net Debt to determine the Company’s outstanding debt obligations that would not be readily satisfied by its cash and cash equivalents on hand. Management believes this metric is useful to investors in determining the Company’s leverage position since the Company has the ability to, and may decide to, use a portion of its cash and cash equivalents to reduce debt.

A reconciliation of each of EBITDA, Adjusted EBITDA, Adjusted EBITDA excluding gains or losses on asset dispositions, Free Cash Flow, Adjusted Free Cash Flow, and Net Debt is included elsewhere in this presentation.

# Leading Global Provider of Innovative and Sustainable Vertical Flight Solutions



Presence on  
**6 Continents**  
Customers in  
**17 Countries**



Diverse fleet of  
**219 Aircraft**



LTM operating revenues of  
**\$1.2 billion**



Publicly Traded on  
**NYSE  
(VTOL)**



**Lines of Services: 4**  
Offshore Energy Services  
Government Services  
Fixed Wing Services  
Other Services



Aircraft Type  
**Rotary Wing  
Fixed Wing  
UAS**



Global Employees  
**3,314 Total  
849 Pilots  
869 Mechanics**



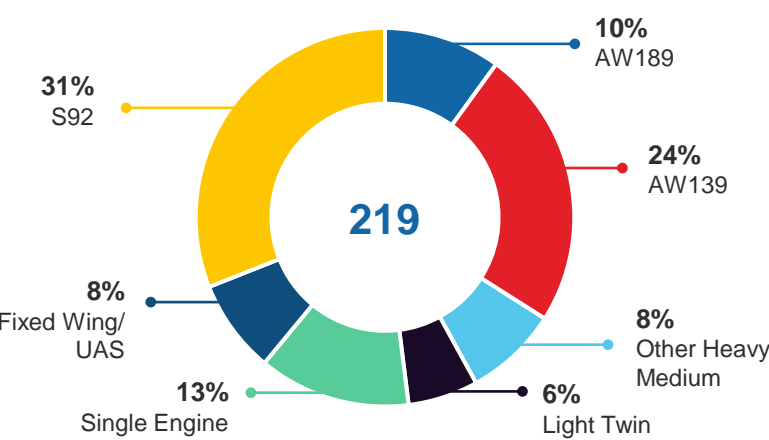
Headquartered in  
**Houston, TX**

As of 9/30/2023

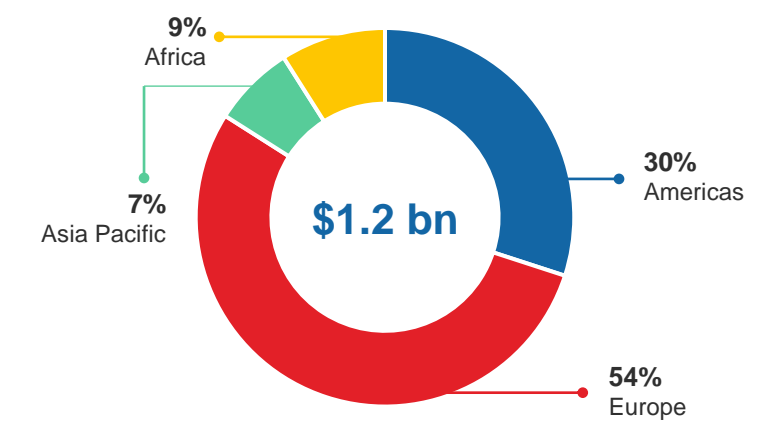


# Aircraft and Revenue Mix

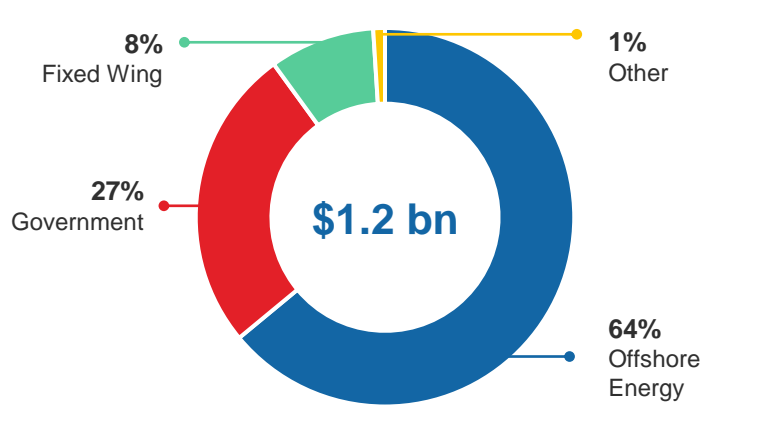
**Aircraft Fleet<sup>(1)</sup>**



**Operating Revenues by Region<sup>(2)</sup>**



**Operating Revenues by End Market<sup>(3)</sup>**



(1) As of 9/30/2023. See slide 18 for further details  
 (2) Reflects LTM operating revenues by region as of 9/30/2023; see slide 23 for reconciliation  
 (3) Reflects LTM operating revenues by end market as of 9/30/2023; see slide 22 for reconciliation

# Recent Quarter Highlights



## Increased 2023 Adjusted EBITDA Outlook and Reaffirmed 2024 Outlook

Increased 2023 Adjusted EBITDA range from \$150-\$170mm to \$165-\$175mm and tightened guidance for the year. Reaffirmed 2024 Adjusted EBITDA outlook range of \$190-\$220mm on projected operating revenues of \$1,295-\$1,465mm. See slide 10 for more details.



## Signed the €670 million Irish Coast Guard Aviation Service Contract

Bristow signed a contract with the Irish Department of Transport to provide SAR services to the Irish Coast Guard (“IRCG”), finalizing the procurement process. The 10-year ~€670mm contract is set to commence in October 2024. The contract will provide for day and night-time operations out of four helicopter bases and will be a significant addition to Bristow’s Government Services offering.



## Agreement to Purchase H135 Light-Twin Helicopters for Offshore Energy Services

Entered into an agreement to purchase five new Airbus H135 light-twin helicopters for approximately \$33 million and options to purchase an additional ten H135 helicopters. The new aircraft are expected to be delivered in 2024 and 2025, and will be used to support the increasing demand in Bristow’s Offshore Energy Services business.



## Advancing Bristow’s AAM Strategy

**Bristow and Elroy Air**  
Secured early delivery slots with Elroy for five Chaparral hybrid-electric cargo VTOL aircraft. Plans to use the Chaparral internationally to move time-sensitive cargo for logistics, healthcare, and energy applications.

**Bristow and Volocopter**  
Signed an agreement with Volocopter to explore and develop passenger and cargo services for eVTOLs in the U.S. and UK. Bristow placed a firm order for two aircraft to be delivered after certification with options to purchase a further 78 vehicles in the future.

# Key Financial Highlights

## QTD Financial Highlights

↑ **\$338mm** Total Revenues<sup>(1)</sup>

*6% increase QoQ*

↑ **\$57mm** Adj. EBITDA Excl. Asset Sales & Foreign Exchange<sup>(1),(4)</sup>

*45% increase QoQ*

**\$161mm**

LTM Adj. EBITDA Excl. Asset Sales & Foreign Exchange<sup>(1),(4)</sup>

**\$274mm**

Available Liquidity<sup>(1),(2)</sup>

**\$360mm**

Net Debt<sup>(1),(3)</sup>

(1) Amounts shown as of 9/30/2023

(2) Comprised of \$207.5 million in unrestricted cash balances and \$66.8 million of remaining availability under ABL Facility

(3) See slide 19 for reconciliation of Net Debt

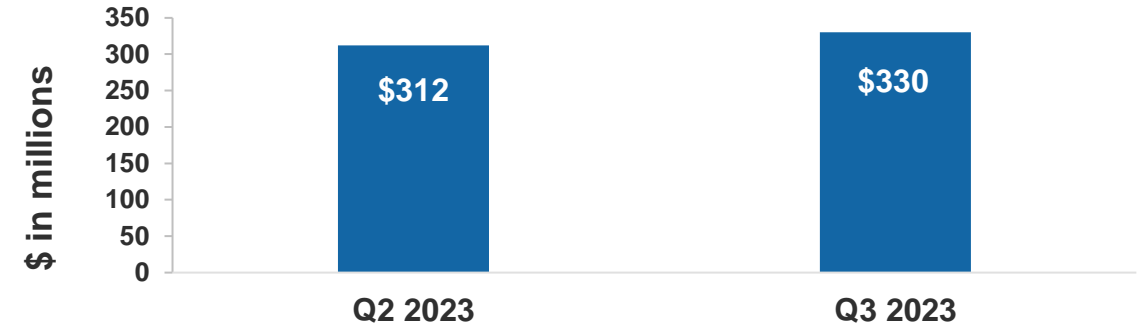
(4) See slide 20 for reconciliation of Adjusted EBITDA excluding asset dispositions and foreign exchange



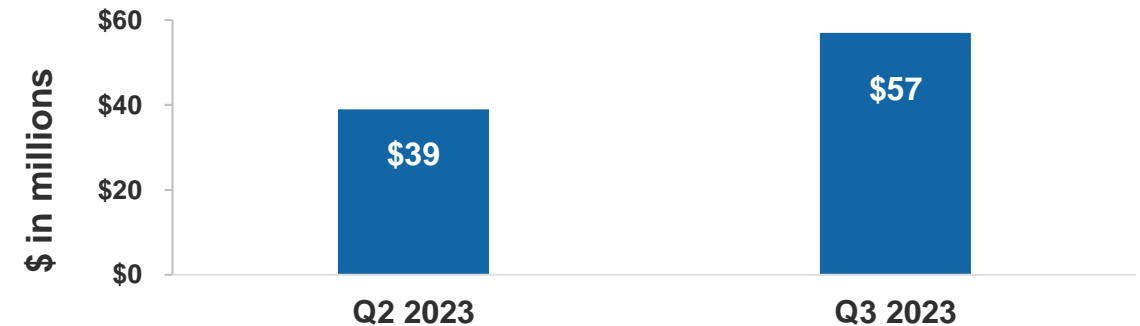
# Quarterly Results – Sequential Quarter Comparison

- ✓ Operating revenues were \$18.7 million higher than the Preceding Quarter<sup>(1)</sup> primarily due to higher utilization in Offshore Energy Services, higher lease payments received from Cougar Helicopters Inc. and higher revenues from Fixed Wing Services
- ✓ Operating expenses were consistent with the Preceding Quarter. Higher personnel and fuel costs were offset by lower insurance costs, repairs and maintenance and other operating costs
- ✓ General and administrative expenses were \$1.6 million higher primarily due to higher professional services fees
- ✓ Net gain on disposal of assets was \$1.2 million in the Current Quarter compared to a net loss of \$3.2 million in the Preceding Quarter
- ✓ Other income, inclusive of foreign exchange gains, was \$4.8 million in the Current Quarter compared to other expense of \$13.0 million in the Preceding Quarter
- ✓ Adjusted EBITDA, excl. asset sales and foreign exchange<sup>(2)</sup>, increased by \$17.6 million

## Operating Revenues



## Adjusted EBITDA, excl. Asset Sales & Foreign Exchange



(1) "Current Quarter" refers to the three months ended September 30, 2023, and the "Preceding Quarter" refers to the three months ended June 30, 2023

(2) Adjusted EBITDA excludes special items. See slide 20 for a description of special items and reconciliation to net income

# A Positive Outlook

	REPORTED	UPDATED	AFFIRMED
Operating revenues (in USD, millions) <sup>(1) (2)</sup>	2022A	2023E	2024E
Offshore energy services	\$780	\$795 - \$810	\$850 - \$970
Government services	\$283	\$330 - \$340	\$340 - \$365
Fixed wing services	\$96	\$105 - \$110	\$95 - \$115
Other services	\$13	\$10 - \$12	\$10 - \$15
<b>Total operating revenues</b>	<b>\$1,173</b>	<b>\$1,240 - \$1,272</b>	<b>\$1,295 - \$1,465</b>
<b>Adjusted EBITDA, excluding asset dispositions and foreign exchange losses (gains)<sup>(1)</sup></b>	<b>\$137</b>	<b>\$165 - \$175</b>	<b>\$190 - \$220</b>
Cash interest	\$32	~\$40	~\$40
Cash taxes	\$18	\$15 - \$20	\$25 - \$30
Maintenance capital expenditures	\$10	\$15 - \$20	\$15 - \$20

(1) The outlook projections provided for 2023 and 2024 are based on the Company's current estimates, using information available at this point in time, and are not a guarantee of future performance. Please refer to Cautionary Statement Regarding Forward-Looking Statements on slide 3, which discusses risks that could cause actual results to differ materially.

# Strong Momentum in 2024

## Full Year Impact

of contracts that commenced in Brazil, Norway and GOM in 2023 expected to contribute to a stronger 2024



## Attractive Rates

new and renewing contracts expected to be at more favorable rates compared to expiring contracts

## Higher Flight Hours

from short-term campaigns and offshore energy exploration anticipated in 2024

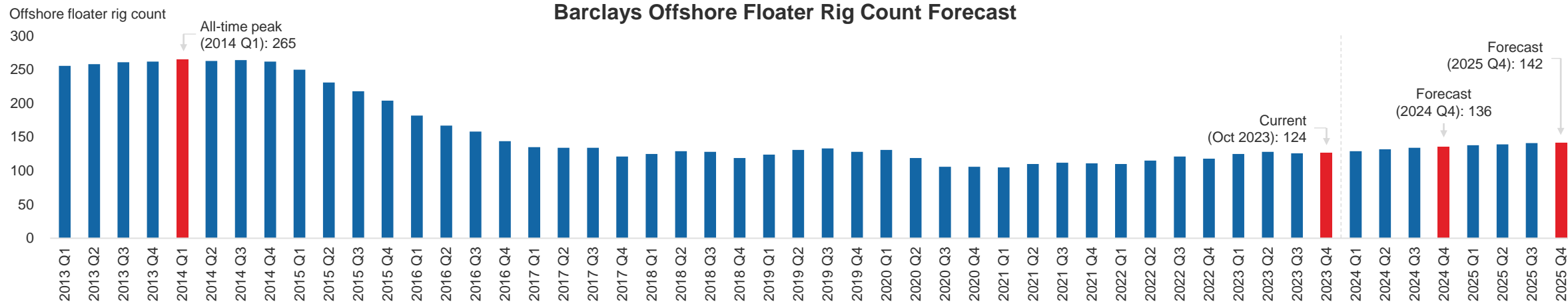


## Additional Activity

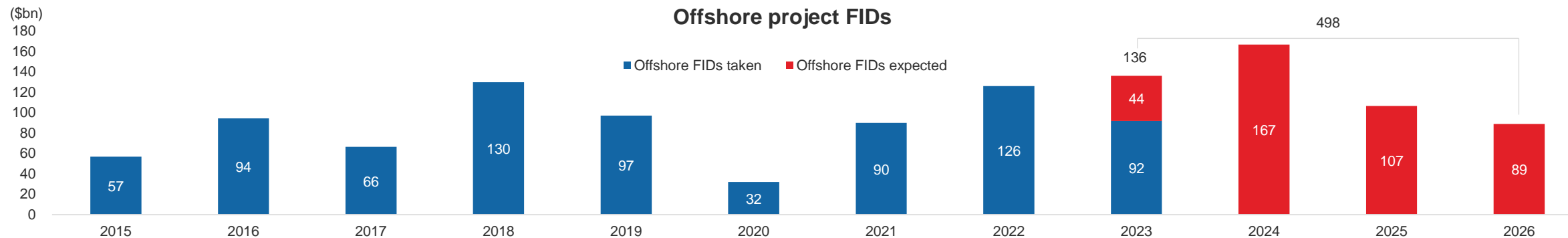
is expected in Brazil, Africa and the GOM

# Offshore project FIDs are expected to remain at elevated levels in 2023 and increase by 22% y/y in 2024 to nearly \$170bn

## Barclays Offshore Floater Rig Count Forecast



## Offshore project FIDs

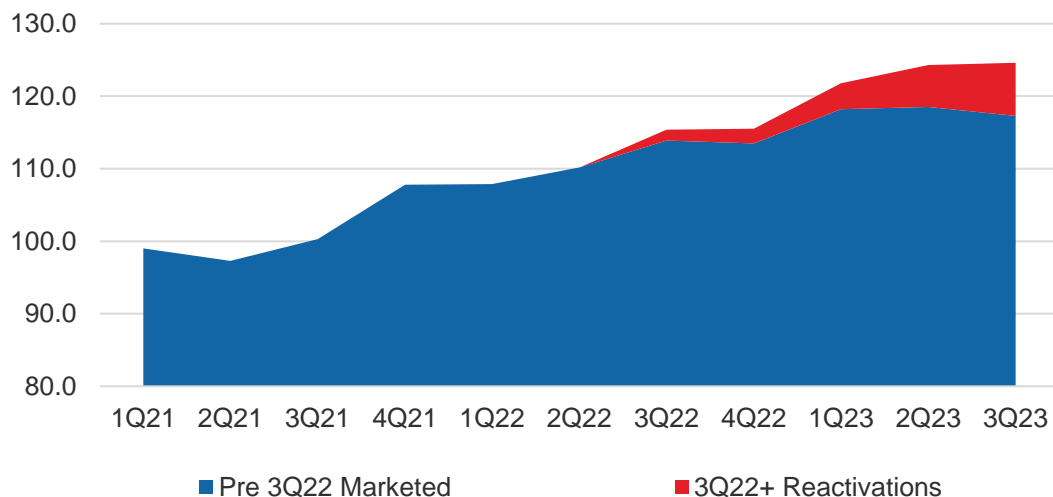


Source: IHS Petrodata, Barclays Research, October 2023

# Reactivations and Lead Times – Offshore Floating Drilling Rigs

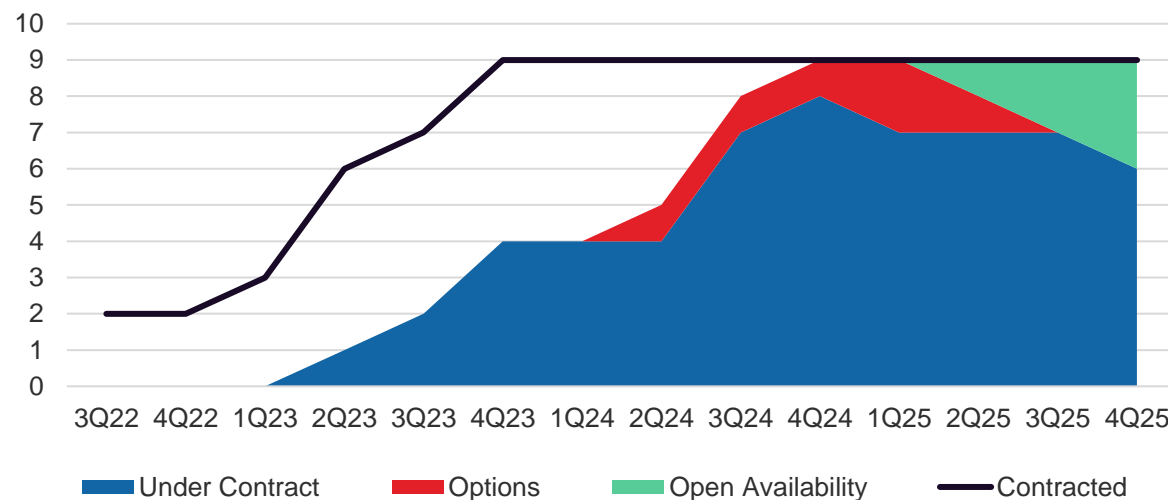
The area between the “Contracted” line and the “Under Contract” area represents actual and expected lead times for reactivation, contract preparation, and mobilization, with a median time of ~13 months for drillships.

## Demand Increase



“As the modern floater fleet approached full contracted utilization last year with average contract lead times and duration extending, pricing quickly inflected to the level that incentivized the reactivation of cold stacked rigs and the purchase/preparation of previously stranded newbuilds”

## Reactivations Since 3Q22



“Based on reactivation times, we expect remaining stacked drillships (including uncommitted newbuilds) are likely competing for programs that start in 2025”

Source: Petrodata, PEP Research, October 2023

# Tightening Asset Market in Offshore Helicopters

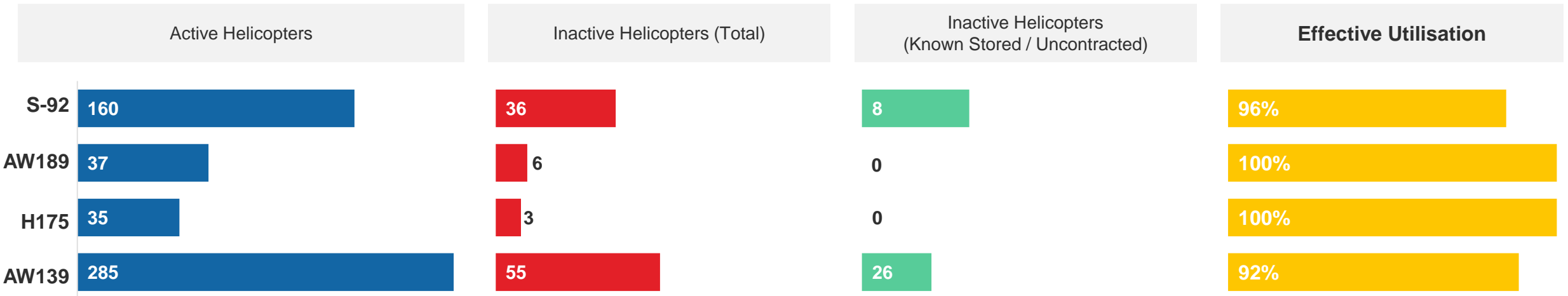
“Super-medium offshore types are at full utilisation... new orders will take 18 months (at least) to build.”

“Requirements for additional heavy / super-medium aircraft can therefore only be met by use of inactive S92s. The ability to reactivate AOG will be critical in this emerging cycle.”

Steve Robertson, Director

Air & Sea Analytics

## Effective Utilization of Heavy and Medium Offshore Helicopters



Source: Air and Sea Analytics, October 2023

# Advancing Government SAR

## 2<sup>nd</sup> Generation UK SAR Contract (UKSAR2G)

### An Effective Transition Plan

Investing capital to ensure a successful transition of operations to the new £1.6 billion UKSAR2G contract



New contract transitions beginning September 30, 2024, through December 31, 2026



New contract combines existing rotary and fixed wing services into fully integrated, innovative solution led by Bristow



Estimated capital investment range of \$155-\$165 million for six new AW139 aircraft and modifications to existing aircraft

## Irish Coast Guard Contract (IRCG)

### Significant Addition to Bristow's Government Services Offering

The newly awarded 10-year, approximately €670 million contract will provide for day and night-time operations of four helicopter bases



New contract transitions beginning October 1, 2024, through July 1, 2025. Contract term of 10 years + 3-year extension option



In addition to the helicopter service, the new Coast Guard aviation service will, for the first time, also include a fixed wing aircraft element. Provides for the day and night-time operation of four helicopter bases



Estimated capital investment range of \$135-\$145 million for five new AW189 aircraft and modifications to an existing aircraft

Plans to fund the investment with cash on hand, operating cash flows, new debt financing and aircraft leasing

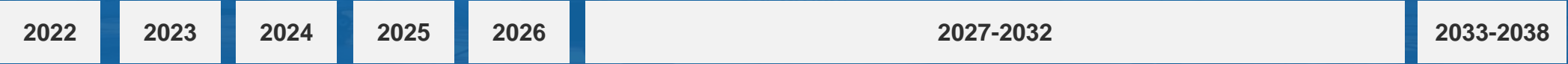
	CY22-2023	CY2024	CY2025	Total
Investment (UKSAR2G)	\$51mm	\$97mm	\$10mm	\$158mm
Investment (IRCG)	\$35mm	\$99mm	\$8mm	\$142mm
<b>Total</b>	<b>\$86mm</b>	<b>\$196mm</b>	<b>\$18mm</b>	<b>\$300mm</b>

# Government SAR – A Timeline of Investment & Returns

🕒 Time



## Contracts



■ Tender   
 ■ Investment Period   
 ■ Base Contract   
 ■ Option Period   
 Cash Yield



# APPENDIX

- Fleet Overview
- Strong Balance Sheet and Liquidity Position
- Reconciliation of Adjusted EBITDA
- Adjusted Free Cash Flow Reconciliation
- Operating Revenues and Flight Hours by Line of Service
- LTM Operating Revenues by Region



# Fleet Overview

TYPE	NUMBER OF AIRCRAFT <sup>(1)</sup>			AVERAGE AGE (YEARS) <sup>(2)</sup>
	OWNED AIRCRAFT	LEASED AIRCRAFT	TOTAL AIRCRAFT	
<b>Heavy Helicopters:</b>				
S92	38	29	67	14
AW189	17	4	21	7
S61	2	1	3	52
	57	34	91	
<b>Medium Helicopters:</b>				
AW139	49	4	53	13
S76 D/C++	15	—	15	12
AS365	1	—	1	34
	65	4	69	
<b>Light—Twin Engine Helicopters:</b>				
AW109	4	—	4	16
EC135	9	1	10	14
	13	1	14	
<b>Light—Single Engine Helicopters:</b>				
AS350	15	—	15	25
AW119	13	—	13	17
	28	—	28	
<b>Total Helicopters</b>	<b>163</b>	<b>39</b>	<b>202</b>	<b>15</b>
Fixed wing	8	5	13	
Unmanned Aerial Systems (“UAS”)	4	—	4	
<b>Total Fleet</b>	<b>175</b>	<b>44</b>	<b>219</b>	

(1) As of 9/30/2023

(2) Reflects the average age of helicopters that are owned by the Company.

# Strong Balance Sheet and Liquidity Position

➤ **\$207.5 million of unrestricted cash and total liquidity of \$274.4 million<sup>(1)</sup>**

➤ **As of September 30, 2023, the availability under the amended ABL facility was \$66.8 million<sup>(2)</sup>**

Actual	Amount	Rate	Maturity
(\$mm, as of 9/30/2023)			
Cash	\$ 210		
ABL Facility (\$85mm) <sup>(2)</sup>	—	S+200 bps	May-27
Senior Secured Notes	400	6.875%	Mar-28
NatWest Debt	168	S+275 bps	Mar-36
<b>Total Debt<sup>(3)</sup></b>	<b>\$ 568</b>		
Less: Unrestricted Cash	\$ (208)		
<b>Net Debt</b>	<b>\$ 360</b>		

(1) Balances reflected as of 9/30/2023

(2) As of 9/30/2023, the ABL facility had \$3.0 million in letters of credit drawn against it

(3) Principal balance

# Reconciliation of Adjusted EBITDA

(\$000s)	Three Months Ended				LTM
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	
Net income (loss)	\$ 4,345	\$ (1,637)	\$ (1,525)	\$ (6,931)	\$ (5,748)
Depreciation and amortization expense	17,862	18,292	17,445	17,000	70,599
Interest expense, net	10,008	9,871	10,264	10,457	40,600
Income tax expense (benefit)	22,637	(14,209)	(5,094)	(853)	2,481
EBITDA	\$ 54,852	\$ 12,317	\$ 21,090	\$ 19,673	\$ 107,932
Special items <sup>(1)</sup>	7,458	10,487	6,986	5,683	30,614
Adjusted EBITDA	\$ 62,310	\$ 22,804	\$ 28,076	\$ 25,356	\$ 138,546
(Gains) losses on disposals of assets, net	(1,179)	3,164	(3,256)	1,747	476
Foreign exchange (gains) losses	(4,541)	13,021	4,103	9,243	21,826
Adjusted EBITDA excluding asset dispositions and foreign exchange	\$ 56,590	\$ 38,989	\$ 28,923	\$ 36,346	\$ 160,848

(1) Special items include the following:	Three Months Ended				LTM
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	
PBH amortization	\$ 3,751	\$ 3,697	\$ 3,803	\$ 3,700	\$ 14,951
Merger and integration costs	738	677	439	335	2,189
Reorganization items, net	3	39	44	21	107
Non-cash insurance adjustment	—	3,977	—	—	3,977
Other special items <sup>(2)</sup>	2,966	2,097	2,700	1,627	9,390
	\$ 7,458	\$ 10,487	\$ 6,986	\$ 5,683	\$ 30,614

(2) Other special items include professional services fees that are not related to ongoing business operations and other nonrecurring costs

# Adjusted Free Cash Flow Reconciliation

(\$000s)	Three Months Ended				LTM
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	
Net cash provided by (used in) operating activities	\$ 16,711	\$ 18,210	\$ 6,615	\$ (18,484)	\$ 23,052
Less: Maintenance capital expenditures	(4,656)	(2,533)	(2,952)	(1,911)	(12,052)
Free Cash Flow	\$ 12,055	\$ 15,677	\$ 3,663	\$ (20,395)	\$ 11,000
Plus: PBH buy-in costs	—	—	—	24,179	24,179
Plus: Merger and integration costs	712	488	571	275	2,046
Plus: Reorganization items, net	25	58	20	28	131
Plus: Other special items <sup>(1)</sup>	1,580	1,650	1,509	1,877	6,616
Adjusted Free Cash Flow	\$ 14,372	\$ 17,873	\$ 5,763	\$ 5,964	\$ 43,972

(1) Other special items include professional services fees that are not related to ongoing business operations and other nonrecurring costs

# Operating Revenues and Flight Hours by Line of Service

	Three Months Ended				LTM
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	
<b>Operating revenues (\$000s)</b>					
Offshore energy services:					
Europe	\$ 94,346	\$ 87,331	\$ 85,291	\$ 87,321	\$ 354,289
Americas	91,099	80,884	70,982	87,164	330,129
Africa	27,545	26,979	25,356	24,120	104,000
Total offshore energy services	212,990	195,194	181,629	198,605	788,418
Government services	85,549	87,320	82,334	77,013	332,216
Fixed wing services	29,168	26,448	25,919	25,065	106,600
Other services	2,545	2,560	3,049	3,658	11,812
	<u>\$ 330,252</u>	<u>\$ 311,522</u>	<u>\$ 292,931</u>	<u>\$ 304,341</u>	<u>\$ 1,239,046</u>

	Three Months Ended			
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022
<b>Flight hours by line of service</b>				
Offshore energy services:				
Europe	10,783	10,532	10,298	10,658
Americas	9,767	8,676	8,129	9,218
Africa	3,572	3,241	2,905	3,292
Total offshore energy services	24,122	22,449	21,332	23,168
Government services	5,232	5,008	3,944	4,659
Fixed wing services	2,956	2,691	2,533	2,826
	<u>32,310</u>	<u>30,148</u>	<u>27,809</u>	<u>30,653</u>

# LTM Operating Revenues by Region

<i>(in millions)</i>	Three Months Ended				LTM Revenues
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	
Europe	\$ 176.8	\$ 170.7	\$ 164.4	\$ 160.9	\$ 672.8
Americas	99.7	89.9	79.1	96.0	364.7
Africa	29.9	29.9	28.4	27.4	115.6
Asia Pacific	23.9	21.0	21.0	20.0	85.9
<b>Total</b>	<b>\$ 330.3</b>	<b>\$ 311.5</b>	<b>\$ 292.9</b>	<b>\$ 304.3</b>	<b>\$ 1,239.0</b>