

# J.P. Morgan Energy, Power & Renewables Conference

June 21, 2023



#### **Cautionary Statement Regarding Forward-Looking Statements**

This presentation contains "forward-looking statements." Forward-looking statements represent Bristow Group Inc.'s (the "Company") current expectations or forecasts of future events. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "estimate," "anticipate," "believe," "project," or "continue," or other similar words and, for the avoidance of doubt, include all statements herein regarding the Company's financial targets for Calendar Years 2023 and 2024 and operational outlook. These forward-looking statements include statements regarding expectations with respect to the Irish Coast Guard Aviation Service contract and related procurement process. These statements are made under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, reflect management's current views with respect to future events and therefore are subject to significant risks and uncertainties, both known and unknown. The Company's actual results may vary materially from those anticipated in forward-looking statements.

Forward-looking statements (including the Company's financial targets for Calendar Years 2023 and 2024 and operational outlook) speak only as of the date of the document in which they are made. The Company disclaims any obligation or undertaking to provide any updates or revisions to any forward-looking statement to reflect any change in the Company's expectations or any change in events, conditions or circumstances on which the forward-looking statement is based that occur after the date hereof except as may be required by applicable law. Risks that may affect forward-looking statements include, but are not necessarily limited to, those relating to: public health crises, such as pandemics (including COVID-19) and epidemics, and any related government policies and actions; any failure to effectively manage, and receive anticipated returns from, acquisitions, divestitures, investments, joint ventures and other portfolio actions; our inability to execute our business strategy for diversification efforts related to, government services, offshore wind, and advanced air mobility; our reliance on a limited number of customers and the reduction of our customer base as a result of consolidation and/or the energy transition; the possibility that we may be unable to maintain compliance with covenants in our financing agreements; global and regional changes in the demand, supply, prices or other market conditions affecting oil and gas, including changes resulting from a public health crisis or from the imposition or lifting of crude oil production guotas or other actions that might be imposed by the Organization of Petroleum Exporting Countries (OPEC) and other producing countries; fluctuations in the demand for our services; the possibility that we may impair our long-lived assets and other assets, including inventory, property and equipment and investments in unconsolidated affiliates; the possibility of significant changes in foreign exchange rates and controls; potential effects of increased competition and the introduction of alternative modes of transportation and solutions; the possibility that we may be unable to re-deploy our aircraft to regions with greater demand; the possibility of changes in tax and other laws and regulations and policies, including, without limitation, actions of the governments that impact oil and gas operations or favor renewable energy projects; the possibility that we may be unable to dispose of older aircraft through sales into the aftermarket; general economic conditions, including the capital and credit markets; the possibility that portions of our fleet may be grounded for extended periods of time or indefinitely (including due to severe weather events); the existence of operating risks inherent in our business, including the possibility of declining safety performance; the possibility of political instability, war or acts of terrorism in any of the countries where we operate; the possibility that reductions in spending on aviation services by governmental agencies where we are seeking contracts could adversely affect or lead to modifications of the procurement process or that such reductions in spending could adversely affect search and rescue ("SAR") contract terms or otherwise delay service or the receipt of payments under such contracts., our contracts with the Bureau of Safety and Environmental Enforcement ("BSEE") or delays in receiving payments under such contracts; the effectiveness of our environmental, social and governance initiatives; the impact of supply chain disruptions and inflation and our ability to recoup rising costs in the rates we charge to our customers; and our reliance on a limited number of helicopter manufacturers and suppliers. If one or more of the foregoing risks materialize, or if underlying assumptions prove incorrect, actual results may vary materially from those expected. You should not place undue reliance on our forward-looking statements because the matters they describe are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond our control. Our forwardlooking statements are based on the information currently available to us and speak only as of the date hereof. New risks and uncertainties arise from time to time, and it is impossible for us to predict these matters or how they may affect us. We have included important factors in the section entitled "Risk Factors" in the Company's Transition Report on Form 10-KT for the year ended December 31, 2022 (the "Transition Report") which we believe over time, could cause our actual results, performance or achievements to differ from the anticipated results, performance or achievements that are expressed or implied by our forward-looking statements. You should consider all risks and uncertainties disclosed in the Transition Report and in our filings with the United States Securities and Exchange Commission (the "SEC"), all of which are accessible on the SEC's website at www.sec.gov.



#### **Non-GAAP Financial Measures Reconciliation**

In addition to financial results calculated in accordance with U.S. generally accepted accounting principles ("GAAP"), this presentation includes certain non-GAAP measures including EBITDA, Adjusted EBITDA, Net Debt, Free Cash Flow and Adjusted Free Cash Flow. Each of these measures, detailed below, have limitations, and are provided in addition to, and not as an alternative for, and should be read in conjunction with, the information contained in our financial statements prepared in accordance with GAAP (including the notes), included in our filings with the SEC and posted on our website.

EBITDA and Adjusted EBITDA are presented as supplemental measures of the Company's operating performance. EBITDA is defined as Earnings before Interest expense, Taxes, Depreciation and Amortization. Adjusted EBITDA is defined as EBITDA further adjusted for special items that occurred during the reporting period and noted in the applicable reconciliation. Management believes that the use of EBITDA and Adjusted EBITDA is meaningful to investors because it provides information with respect to our ability to meet our future debt service, capital expenditures and working capital requirements and the financial performance of our assets without regard to financing methods, capital structure or historical cost basis. Neither EBITDA nor Adjusted EBITDA is a recognized term under GAAP. Accordingly, they should not be used as an indicator of, or an alternative to, net income as a measure of operating performance. In addition, EBITDA and Adjusted EBITDA are not intended to be measures of free cash flow available for management's discretionary use, as they do not consider certain cash requirements, such as debt service requirements. Because the definitions of EBITDA and Adjusted EBITDA (or similar measures) may vary among companies and industries, they may not be comparable to other similarly titled measures used by other companies.

There are two main ways in which foreign currency fluctuations impact on the Company's reported financials. The first is primarily non-cash foreign exchange gains (losses) that are reported in the Other Income line on the Income Statement. These are related to the revaluation of balance sheet items, typically do not impact cash flows, and thus are excluded in the Adjusted EBITDA presentation. The second is through impacts to certain revenue and expense items, which impact the Company's cash flows. The primary exposure is the GBP/USD exchange rate.

This presentation provides a reconciliation of net income (loss), the most directly comparable GAAP measure, to EBITDA and Adjusted EBITDA (in thousands, unaudited). The Company is unable to provide a reconciliation of forecasted Adjusted EBITDA for Calendar Years 2023 and 2024 included in this presentation to projected net income (GAAP) for the same period because components of the calculation are inherently unpredictable. The inability to forecast certain components of the calculation would significantly affect the accuracy of the reconciliation. Additionally, the Company does not provide guidance on the items used to reconcile projected Adjusted EBITDA due to the uncertainty regarding timing and estimates of such items. Therefore, the Company does not present a reconciliation of forecasted Adjusted EBITDA to net income (GAAP) for Calendar Years 2023 and 2024.

Free Cash Flow represents the Company's net cash provided by operating activities less maintenance capital expenditures. In prior periods, the Company's Free Cash Flow was calculated as net cash provided by (used in) operating activities plus proceeds from disposition of property and equipment less purchases of property and equipment. Management believes that the change in the Company's free cash flow available for discretionary purposes, including growth capital expenditures. Adjusted Free Cash Flow is Free Cash Flow adjusted to exclude costs paid in relation to a PBH maintenance agreement buy-in, reorganization items, costs associated with recent mergers, acquisitions and ongoing integration efforts, as well as other special items which include nonrecurring professional services fees and other nonrecurring costs or costs that are not related to continuing business operations. Management believes that Free Cash Flow and Adjusted Free Cash Flow are meaningful to investors because they provide information with respect to the Company's ability to generate cash from the business. The GAAP measure most directly comparable to Free Cash Flow and Adjusted Free Cash Flow is net cash provided by operating activities. Since neither Free Cash Flow nor Adjusted Free Cash Flow is a recognized term under GAAP, they should not be used as an indicator of, or an alternative to, net cash provided by operating activities. Investors should note numerous methods may exist for calculating a company's free cash flow. As a result, the method used by management to calculate Free Cash Flow and Adjusted Free Cash Flow may differ from the methods used by other companies to calculate their free cash flow. As such, they may not be comparable to other similarly titled measures used by other companies

The Company also presents Net Debt, which is a non-GAAP measure, defined as total principal balance on borrowings less unrestricted cash and cash equivalents. The GAAP measure most directly comparable to Net Debt is total debt. Since Net Debt is not a recognized term under GAAP, it should not be used as an indicator of, or an alternative to, total debt. Management uses Net Debt to determine the Company's outstanding debt obligations that would not be readily satisfied by its cash and cash equivalents on hand. Management believes this metric is useful to investors in determining the Company's leverage position since the Company has the ability to, and may decide to, use a portion of its cash and cash equivalents to reduce debt.

A reconciliation of each of EBITDA, Adjusted EBITDA excluding gains or losses on asset dispositions, Free Cash Flow, Adjusted Free Cash Flow, and Net Debt is included elsewhere in this presentation.





Safety is Bristow's #1 core value and highest operational priority

Robust safety management system (SMS)



Bristow's fleet is configured with advanced safety equipment With third-party accreditation resulting from numerous external audits





Bristow is a founding member of HeliOffshore, an industry association focused on safety, now with over 130 members from all regions of the world



# Leading Global Provider of Innovative and Sustainable Vertical Flight Solutions



Presence on 6 Continents

Customers in **17 Countries** 



Diverse fleet of **226 Aircraft** 



LTM operating revenues of \$1.2 billion



Publicly Traded on

NYSE (VTOL)



#### **Lines of Services: 4**

Offshore Energy Services Government Services Fixed Wing Services Other Services



Aircraft Type
Rotary Wing
Fixed Wing
UAS



Global Employees

3,217 Total 820 Pilots 821 Mechanics



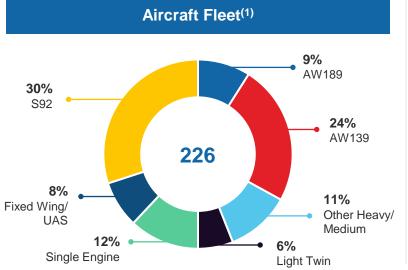
Headquartered in

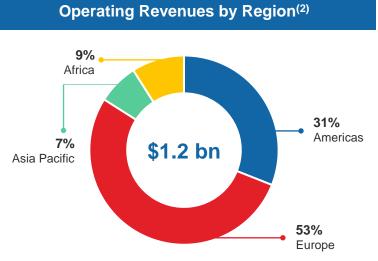
**Houston, TX** 

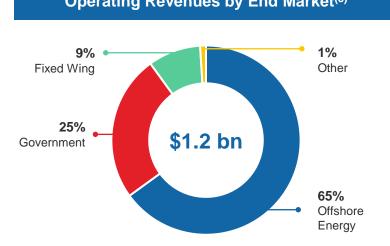
As of 3/31/2023



# Aircraft and Revenue Mix G-FSAR Operating Revenues by Region<sup>(2)</sup> Operating Revenues by End Market<sup>(3)</sup>







- (1) As of 3/31/2023. See slide 21 for further details
- (2) Reflects LTM operating revenues by region as of 3/31/2023; see slide 30 for reconciliation
- (3) Reflects LTM operating revenues by end market as of 3/31/2023; see slide 29 for reconciliation

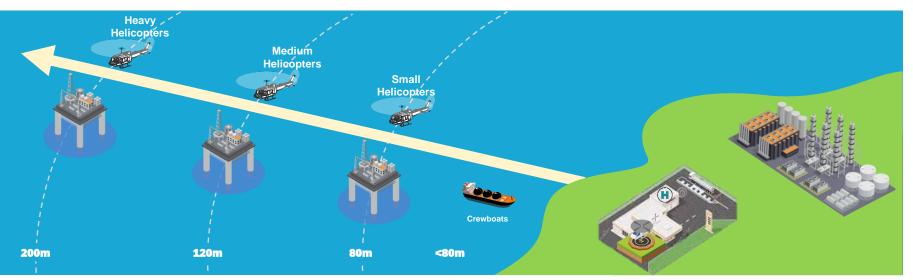


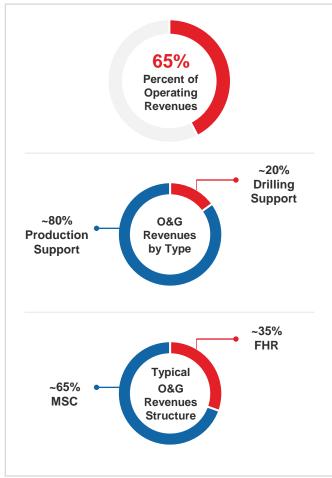
#### **Offshore Energy Services**

#### We provide aviation services to a broad base of offshore energy companies

Offshore energy revenues primarily from transporting personnel to, from and between offshore production platforms, drilling rigs, and other installations

- Typical payment models include:
  - Monthly Standing Charge (MSC) + Fixed Hourly Rate (FHR)
  - · Ad hoc or pay as you use, and
  - Other: block / slot model; consortium model (like U.S. GoM SAR)

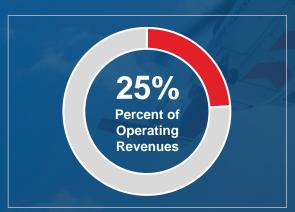


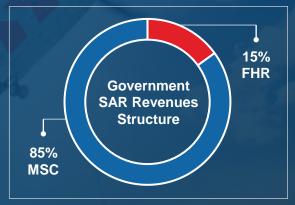


#### **Government Services**

We provide Search and Rescue (SAR), personnel transportation and other aviation services to various government agencies globally

- The duration of these contracts generally lasts for ten or more years
- Stable, long-term cash flows with high credit quality
- Margins roughly double that of typical offshore energy services contract

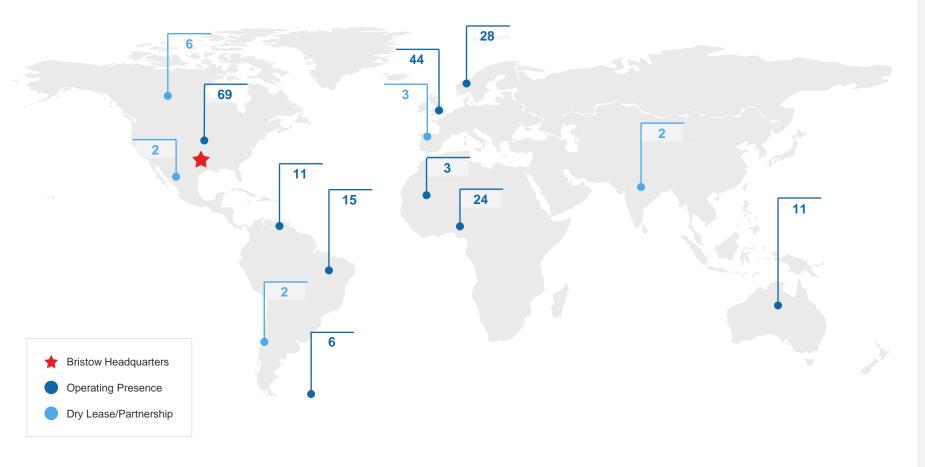






#### **Significant Presence in Key Regions**

#### Aircraft in 17 different countries under 11 Air Operator Certificates



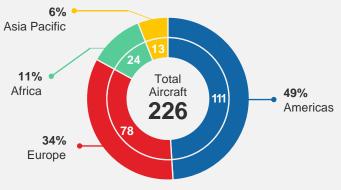
#### **GLOBAL LEADERSHIP**

We currently have customers in:

- Australia
- Brazil
- Canada
- Chile
- Dutch Caribbean
- Falkland Islands
- Guyana
- India
- Mexico

- The Netherlands
- Nigeria
- Norway
- Spain
- Suriname
- Trinidad
- United Kingdom
- United States

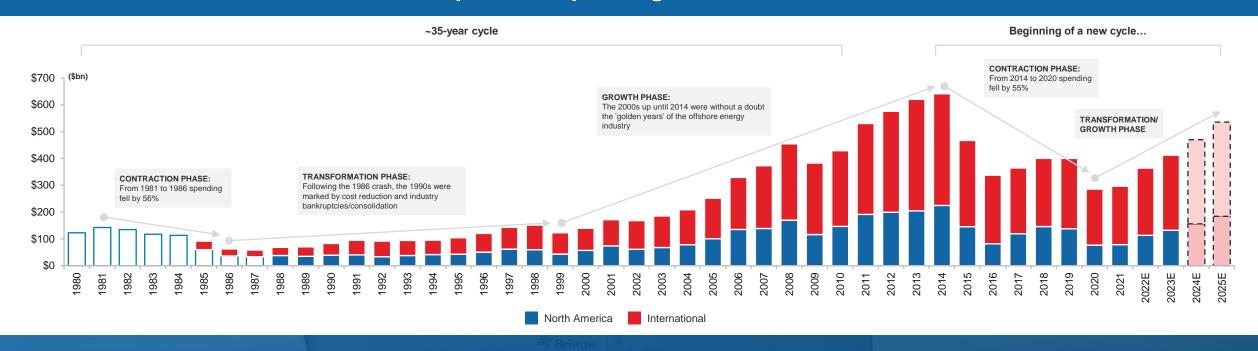
#### PERCENTAGE AND NUMBER OF AIRCRAFT BY REGION<sup>(1)</sup>



(1) As of 3/31/2023

#### Multi-year Growth in Upstream Offshore Energy Spending

#### **Upstream Spending 1980 – 2025E**



"Offshore spending is expected to increase 24% in 2023 following the first year of spending growth this year (+12%) since 2014."

"...we view 2023 as a continuation of a multi-year upcycle leading to consecutive years of double-digit global spending growth through at least 2025."

— J. David Anderson, CFA Barclays Research

"Much of the 2022 capex was inflation related which should moderate in 2023. However, with little equipment spare capacity, net pricing gains to service companies should account for much of the 2023 capex increase."

Source: Company Reports, Barclays Research, January 2023



#### **Strengthening Offshore Market Dynamics**

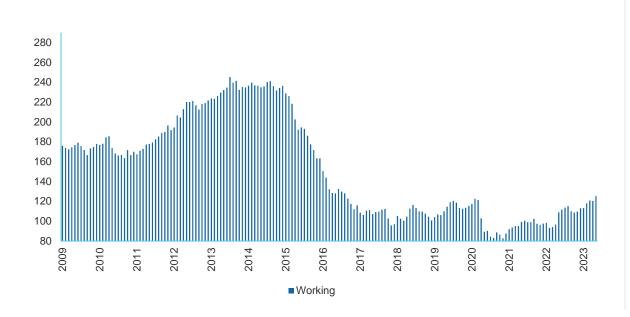


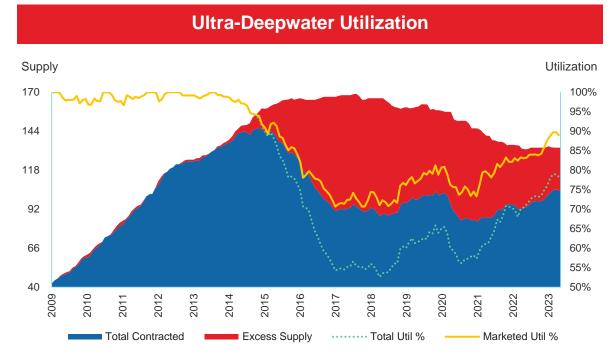
Higher day rates are indicative of a tightening offshore equipment market



The ultra-deepwater marketed utilization is at its highest level since May 2015 (more than seven years)

#### **Worldwide Average Working Floaters**





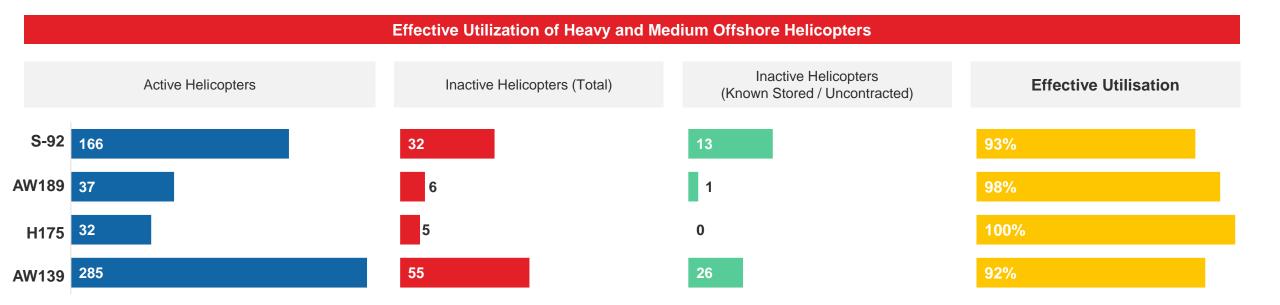
Source: Evercore ISI, May 2023



#### **Tightening Asset Market in Offshore Helicopters**

"Super-medium offshore types are at near-full utilisation, order books for these aircraft are very thin and new orders will take 18 months (at least) to build. Requirements for additional heavy / super-medium aircraft can therefore only be met by use of inactive S92s. The ability to reactivate AOG will be critical in this emerging cycle."

**Steve Robertson, Director** Air & Sea Analytics



Source: Air and Sea Analytics, March 2023



#### **A Positive Outlook**

	REPORTED	AFFIRM	<b>IED</b>	NEW		
S\$ millions)	2022A	2023	E	2024E		
Total operating revenues	~7% increase in Operating Refrom 2022A to mid-point			~10% e in Operating Revenues from the 2023E to mid-point 2024E		
	\$1,173		00 - \$1,310 <b>\$1,295 -</b> \$			
Adjusted EBITDA, excluding asset dispositions and foreign exchange losses (gains)	\$137  ~17%  increase in Adjusted EBIT 2022A to mid-point 20			\$190 - \$220 +25% se in Adjusted EBITDA from nt 2023E to mid-point 2024E		
Average GBP/USD Exchange Rate	1.24A	Ē	1.27E			

(1) The outlook projections provided for 2023 and 2024 are based on the Company's current estimates, using information available at this point in time, and are not a guarantee of future performance. Please refer to Cautionary Statement Regarding Forward-Looking Statements on slide 3, which discusses risks that could cause actual results to differ materially.



4x S92 2x AW139

Contract ended in Guyana on 12/31/22

First part of the year will see more idle aircraft as a large contract in Guyana concluded at year end, and we are in the process of reconfiguring and transitioning aircraft that have been awarded new contracts at attractive terms and are scheduled to begin in the second half of 2023

The first quarter of the calendar year is traditionally our weakest quarter due to weather-related seasonality(1)

1x AW139 1x S92

Contracts begin late Q2 in U.S. **GOM** 

6x AW139

Contracts begin in Brazil

1x S92

Contract begins in U.S. GOM

The EBITDA run rate at year-end is expected to be significantly higher than the first half of the year, setting up positively for stronger financial results in 2024

**Building Momentum** Throughout 2023...

4x SAR S92

Contract begins in Norway late Q3, full quarter impact in Q4

# Full Year Impacts

of contracts noted on the previous slide is expected to contribute to a stronger 2024

...and well into 2024

# Higher Flight Hours

from short-term campaigns and offshore energy exploration anticipated in 2024

## Attractive Rates

new and renewing contracts expected to be at more favorable rates compared to expiring contracts



is expected in Brazil, Africa and the GOM



#### 2<sup>nd</sup> Generation UKSAR Contract (UKSAR2G)

#### **An Effective Transition Plan**

Deploying capital to ensure a successful transition of operations to the new £1.6 billion UKSAR2G contract





New contract transitions beginning September 30, 2024, through December 31, 2026



New contract combines existing rotary and fixed wing services into fully integrated, innovative solution led by Bristow



Estimated capital expenditures range of \$155-\$165 million for six new AW139 aircraft and modifications to existing aircraft



Plans to fund the capital expenditures with cash on hand, operating cash flows and new NatWest Debt

	CY22-2023	CY2024	CY2025	CY2026	Total
Investment	\$51mm	\$97mm	\$10mm	\$1mm	\$159mm







# Significant Addition to Bristow's Government Services Offering

The 10-year, approximately €670 million contract will provide for day and night-time operations of four helicopter bases. We look forward to finalizing the contract and integrating our significant global experience and capabilities into this critical public service.



New contract expected to commence on October 1, 2024. Contract term of 10 years + 3-year extension option



New contract combines rotary and fixed wing services into fully integrated, innovative solution led by Bristow

#### **Government SAR – A Timeline of Investment & Returns**



(1) Subject to final execution of the contract, Bristow was announced as the preferred bidder on the IRCG SAR contract in May 2023.



#### Why Invest in Bristow



**Global Leader in Vertical Flight Solutions** 



Significant Recent Wins in Stable, Long-Term, Robust Cash Flow Generating Government Contracts



Improving Market Fundamentals Supporting Positive Multi-Year Growth Cycle in Offshore Energy Business



**Strong Balance Sheet and Free Cash Flow Profile** 



**Attractive Growth Opportunities** 



## **APPENDIX**

Financial Outlook

**ESG** 

Fleet Overview

Strong Balance Sheet and Liquidity Position

Seasonality

Reconciliation of Adjusted EBITDA

Adjusted Free Cash Flow Reconciliation

Operating Revenues and Flight Hours by Line of Service

LTM Operating Revenues by Region



#### **A Positive Outlook**

	REPORTED	AFFIRMED	NEW
Operating revenues (in USD, millions)(1)(2)	2022A	2023E	2024E
Offshore energy services	\$780	\$755 - \$830	\$850 - \$970
Government services	\$283	\$340 - \$355	\$340 - \$365
Fixed wing services	\$96	\$95 - \$110	\$95 - \$115
Other services	\$13	\$10 - \$15	\$10 - \$15
Total operating revenues	\$1,173	\$1,200 - \$1,310	\$1,295 - \$1,465
Adjusted EBITDA, excluding asset dispositions and foreign exchange losses (gains) <sup>(1)</sup> (2)	\$137	\$150 - \$170	\$190 - \$220
Cash interest	\$32	~\$40	~\$40
Cash taxes	\$18	\$20 - \$25	\$20 - \$25
Maintenance capital expenditures	\$10	\$20 - \$25	\$15 - \$20

<sup>(1)</sup> The outlook projections provided for 2023 and 2024 are based on the Company's current estimates, using information available at this point in time, and are not a guarantee of future performance. Please refer to Cautionary Statement Regarding Forward-Looking Statements on slide 3, which discusses risks that could cause actual results to differ materially.

<sup>(2)</sup> The average GBP/USD exchange rate for 2022 was 1.24 and the average GBP/USD exchange rate assumptions used for 2023 and 2024 were 1.24 and 1.27, respectively.



#### **Outlook By Lines of Service**

#### **Offshore Energy Services**

We believe the offshore energy market has entered a multi-year growth cycle.

Given our sector's late cycle exposure and the lag effect involving new projects, this should become evident in our financial results in 2023 and beyond. A tighter equipment market, constrained global labor force, and inflationary cost pressures should drive meaningful rate increases.

#### Europe region:

- New Norway four-year SAR contract expected to start in September 2023 with full year impacts further benefiting 2024
- A crowded competitive landscape will continue to be a challenge in our U.K. offshore energy business
- A stronger U.S. dollar relative to the British pound sterling and Norwegian krone would adversely impact the financial results in this region

#### Americas region:

- Increased customer activity and the commencement of previously awarded contracts are expected to drive increased utilization in the U.S. Gulf of Mexico and Brazil with additional tender activity expected in 2024
- Guyana revenues declined due to the end of a customer contract at year-end 2022

#### Africa region:

- Increased market activity and the return of a significant customer contract continue to drive better results in Nigeria
- · Africa is expected to be a growth region for Bristow, well into 2024

#### **Government Services**

#### Business expanding based on new contract awards and an acquisition

- Full year impact of operations in the Falkland Islands, the Netherlands and the Dutch Caribbean will benefit financial results in 2023
- UKSAR2G contract transition will begin in 2024 with completion expected in 2026
- Announced as the preferred bidder for Irish Coast Guard contract; if such contract is finalized, it is expected to be a 10-year contract commencing at the end of 2024<sup>(1)</sup>
- A stronger U.S. dollar relative to the British pound sterling would adversely impact financial results.

#### **Fixed Wing & Other Services**

We believe the financial performance of this business will be stronger in 2023 compared to 2022

We are seeing continued growth from charter revenues, expected to continue through 2023. Pilot shortages in Australia remain a challenge.

Please refer to Cautionary Statement Regarding Forward-Looking Statements on slide 3, which discusses risks that could cause actual results to differ materially.

(1) As preferred bidder, Bristow entered the final stages of the Irish Department of Transportation's procurement process. As such, there can be no assurance that the Irish Department of Transport will award Bristow such contract or that such contract will be finalized.



#### **ESG** Highlights



#### **Environmental**

- Calculated our Baseline Scope 1 and 2 Emissions in 2021 and 2022
- ISO 140001 certification in our Brazil and U.K. operations, as well as U.S. Corporate
- Completed Sustainable Aviation Fuel (SAF) flights in the U.K

- Transitioning towards electric ground vehicles in the U.K., Norway, and the U.S.
- Entered into 7 innovative partnerships in the eVTOL and eSTOL space in the last ~18 months



#### Social

- Donated \$500,000+ USD towards community engagement programs in 2022
- Completed 4,500+ hours of minimum, mandatory training for all employees in 2022
- Women represent 50% of the executive management team

- Create many opportunities for career paths for U.S. military veterans, who make up ~25% of our U.S. workforce
- Recorded zero work stoppages related to collective bargaining agreements in 2022



Governance

- Board of Directors comprised of majority independent directors appointed and led by a non-executive Chairman
- Completed annual recertification of Code of Business Ethics and Integrity training for all employees
- Aligned our climate-change mitigation approach with Task Force on Climate-Related Financial Disclosures (TCFD)
- Completed a robust internal annual enterprise risk assessment, including ESG-related risks

## Fleet Overview

		NUMBER OF AIRCRAFT	1)	
TYPE	OWNED AIRCRAFT	LEASED AIRCRAFT	TOTAL AIRCRAFT	AVERAGE AGE (YEARS) <sup>(2)</sup>
Heavy Helicopters:				
S92	38	30	68	13
AW189	17	4	21	7
S61	2	1	3	52
	57	35	92	
Medium Helicopters:				
AW139	49	4	53	12
S76 D/C++/C+	20	_	20	12
AS365	1	_	1	33
	70	4	74	
Light—Twin Engine Helicopters:				
AW109	4	_	4	16
EC135	9	1	10	13
	13	1	14	
Light—Single Engine Helicopters:				
AS350	15	_	15	24
AW119	13	_	13	16
	28	_	28	
Total Helicopters	168	40	208	14
Fixed wing	9	5	14	
Unmanned Aerial Systems ("UAS")	4	_	4	
Total Fleet	181	45	226	

(1) As of 3/31/2023(2) Reflects the average age of owned helicopters



#### **Strong Balance Sheet and Liquidity Position**

()	\$198.4 million of unrestricted
	cash and total liquidity of
	\$274.9 million <sup>(1)</sup>

As of March 31, 2023, the availability under the amended ABL facility was \$76.5 million<sup>(2)</sup>

Actual	Amount	Rate	Maturity
(\$mm, as of 3/31/2023)			
Cash	\$ 201		
ABL Facility (\$85mm) <sup>(2)</sup>	_	S+200 bps	May-27
Senior Secured Notes	400	6.875%	Mar-28
NatWest Debt	167	S+275 bps	Mar-36
Total Debt <sup>(3)</sup>	\$ 567		
Less: Unrestricted Cash	\$ (198)		
Net Debt	\$ 369		

<sup>(3)</sup> Principal balance



<sup>(1)</sup> Balances reflected as of 3/31/2023

<sup>(2)</sup> As of 3/31/2023, the ABL facility had \$3.2 million in letters of credit drawn against it

#### **Seasonality**

#### Certain of our operations are subject to seasonality:

- Our operations in the Americas region are subject to seasonality where fewer hours of daylight in the fall and winter months may result in fewer flight hours.
- Our North Sea operations are subject to seasonality as drilling activity is lower during the winter months due to harsh weather conditions and shorter days.
- Operations in Nigeria are subject to seasonality as the Harmattan, a dry and dusty trade wind, blows between the end of December and the middle of February. At times when the heavy amount of dust in the air severely limits visibility, our aircraft are unable to operate.
- In general, our operations in Australia experience fewer passengers during the wet season from December through March.





#### **Reconciliation of Adjusted EBITDA**

	Three Months Ended									
(\$000s)		March 31, 2023	I	December 31, 2022	S	September 30, 2022		June 30, 2022		LTM
Net income (loss)	\$	(1,525)	\$	(6,931)	\$	16,501	\$	4,015	\$	12,060
Depreciation and amortization expense		17,445		17,000		16,051		16,536		67,032
Interest expense, net		10,264		10,457		10,008		10,242		40,971
Income tax expense (benefit)		(5,094)		(853)		116		8,231		2,400
EBITDA	\$	21,090	\$	19,673	\$	42,676	\$	39,024	\$	122,463
Special items (1)		6,986		5,683		4,797		9,986		27,452
Adjusted EBITDA	\$	28,076	\$	25,356	\$	47,473	\$	49,010	\$	149,915
(Gains) losses on disposals of assets, net		(3,256)		1,747		(3,368)		2,101		(2,776)
Foreign exchange (gains) losses		4,103		9,243		(10,199)		(13,984)		(10,837)
Adjusted EBITDA excluding asset dispositions and foreign exchange	\$	28,923	\$	36,346	\$	33,906	\$	37,127	\$	136,302

(1) Special items include the following:	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	LTM
Loss on impairment	\$ —	\$	\$	\$ 5,187	\$ 5,187
PBH amortization	3,803	3,700	3,238	3,291	14,032
Merger and integration costs	439	335	291	368	1,433
Reorganization items, net	44	21	29	49	143
Other special items <sup>(2)</sup>	2,700	1,627	1,239	1,091	6,657
	\$ 6,986	\$ 5,683	\$ 4,797	\$ 9,986	\$ 27,452

(2) Other special items include professional services fees that are not related to ongoing business operations and other nonrecurring costs



#### **Adjusted Free Cash Flow Reconciliation**

	Three Months Ended									
(\$000s)		March 31, 2023	D	ecember 31, 2022	Se	eptember 30, 2022		June 30, 2022		LTM
Net cash provided by (used in) operating activities	\$	6,615	\$	(18,484)	\$	(17,570)	\$	22,750	\$	(6,689)
Less: Maintenance capital expenditures		(2,952)		(1,911)		(4,481)		(1,185)		(10,529)
Free Cash Flow	\$	3,663	\$	(20,395)	\$	(22,051)	\$	21,565	\$	(17,218)
Plus: PBH buy-in costs		_		24,179		31,236		_		55,415
Plus: Restructuring costs		_		_		_		1,479		1,479
Plus: Merger and integration costs		571		275		255		277		1,378
Plus: Reorganization items, net		20		28		51		42		141
Plus: Other special items <sup>(1)</sup>		1,509		1,877		1,033		2,966		7,385
Adjusted Free Cash Flow	\$	5,763	\$	5,964	\$	10,524	\$	26,329	\$	48,580

<sup>(1)</sup> Other special items include professional services fees that are not related to ongoing business operations and other nonrecurring costs



## **Operating Revenues and Flight Hours by Line of Service**

	Three Months Ended							
	March 31, 2023	De	ecember 31, 2022	S	September 30, 2022		June 30, 2022	LTM
Operating revenues (\$000s)								
Offshore energy services:								
Europe	\$ 85,291	\$	87,321	\$	87,867	\$	90,053	\$ 350,532
Americas	70,982		87,164		88,015		84,665	330,826
Africa	 25,356		24,120		21,194		20,362	91,032
Total offshore energy services	181,629		198,605		197,076		195,080	772,390
Government services	82,334		77,013		69,908		70,107	299,362
Fixed wing services	25,919		25,065		28,945		25,942	105,871
Other services	3,049		3,658		3,462		3,019	13,188
	\$ 292,931	\$	304,341	\$	299,391	\$	294,148	\$ 1,190,811

		Three Months Ended									
	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022							
Flight hours by line of service											
Offshore energy services:											
Europe	10,298	10,658	10,373	10,851							
Americas	8,129	9,218	10,361	10,292							
Africa	2,905	3,292	2,914	2,688							
Total offshore energy services	21,332	23,168	23,648	23,831							
Government services	3,944	4,659	4,457	4,536							
Fixed wing services	2,533	2,826	3,157	3,330							
	27,809	30,653	31,262	31,697							



### LTM Operating Revenues by Region

(in millions)	 March 31, 2023	D	ecember 31, 2022	 September 30, 2022	June 30, 2022	LTM Revenues
Europe	\$ 164.4	\$	160.9	\$ 153.7	\$ 155.4	\$ 634.4
Americas	79.1		96.0	97.4	94.3	366.8
Africa	28.4		27.4	25.3	23.3	104.4
Asia Pacific	 21.0		20.0	 22.9	21.2	85.1
Total	\$ 292.9	\$	304.3	\$ 299.3	\$ 294.2	\$ 1,190.7





## **Contact Us**

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