

Third Quarter FY 2013 Earnings Presentation Bristow Group Inc.

February 5, 2013



Fourth quarter earnings call agenda

Introduction

Linda McNeill, Director Investor Relations

CEO remarks and operational highlights

Bill Chiles, President and CEO

Current and future financial performance

Jonathan Baliff, SVP and CFO

Closing remarks

Bill Chiles, President and CEO

Questions and answers

Forward-looking statements

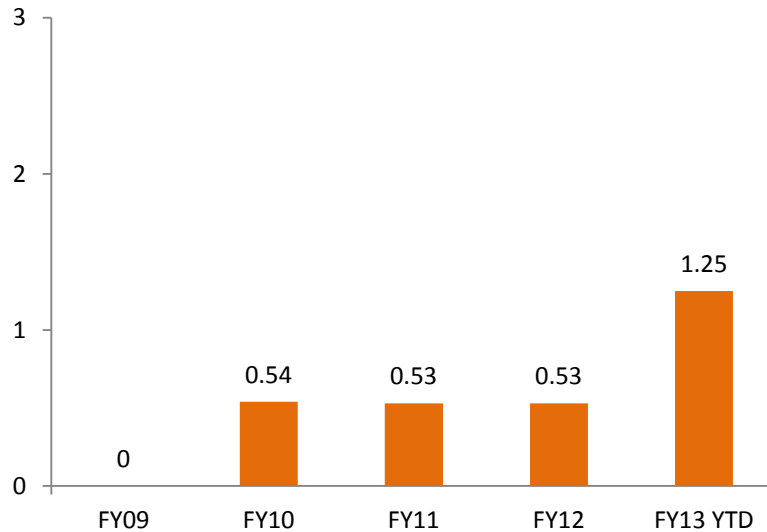
This presentation may contain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements about our future business, operations, capital expenditures, fleet composition, capabilities and results; modeling information, earnings and adjusted earnings growth guidance, expected operating margins and other financial projections; future dividends, share repurchase and other uses of excess cash; plans, strategies and objectives of our management, including our plans and strategies to grow earnings and our business, our general strategy going forward and our business model; expected actions by us and by third parties, including our customers, competitors and regulators impact of CAA grounding and the effects thereof; the valuation of our company and its valuation relative to relevant financial indices; assumptions underlying or relating to any of the foregoing, including assumptions regarding factors impacting our business, financial results and industry; and other matters. Our forward-looking statements reflect our views and assumptions on the date of this presentation regarding future events and operating performance. They involve known and unknown risks, uncertainties and other factors, many of which may be beyond our control, that may cause actual results to differ materially from any future results, performance or achievements expressed or implied by the forward-looking statements. These risks, uncertainties and other factors include those discussed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our Annual Report on Form 10-K for the fiscal year-ended March 31, 2012 and our Quarterly Report on Form 10-Q for the quarter ended December 31, 2012. We do not undertake any obligation, other than as required by law, to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Chief Executive Officer comments

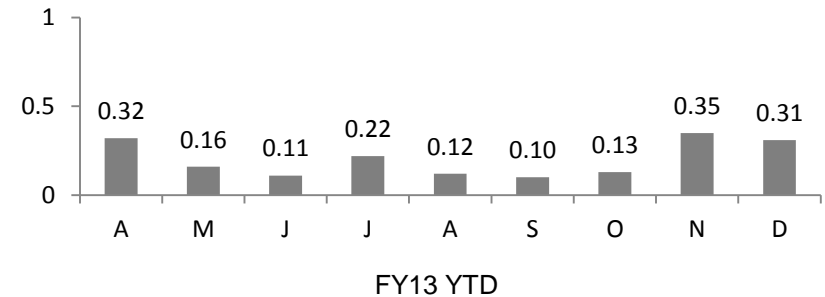
Bill Chiles, President and CEO

Operational safety review

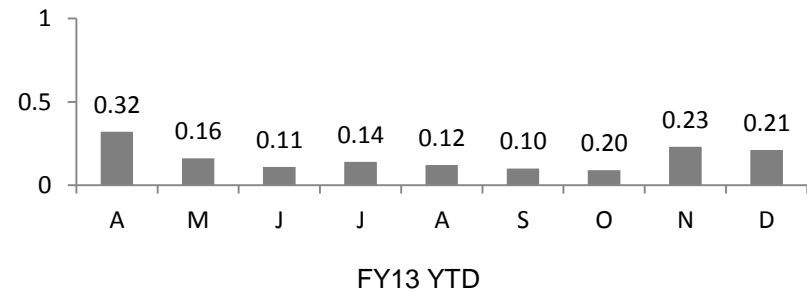
Commercial Air Accident Rate* per 100,000 Flight Hours (Fiscal Year)



Total Recordable Injury Rate* per 200,000 man-hours (cumulative)



Lost Work Case Rate* per 200,000 man-hours (cumulative)



* Includes consolidated commercial operations only



ZERO ACCIDENTS / ZERO DOWNTIME / ZERO COMPLAINTS



Q3 FY13 Highlights

- Q3 operating revenue of \$347M (16.8% increase from Q3 FY12, 6.4% increase from Q2 FY13)
- Q3 GAAP EPS of \$1.00 (42.9% increase from Q3 FY12, 22% increase from Q2 FY13)
- Q3 adjusted EPS* of \$1.17 (53.9% increase from Q3 FY12, 46.3% decrease from Q2 FY13)
- Q3 adjusted EBITDAR* of \$109.2M (33.6% increase from Q3 FY12, 28.6% increase from Q2 FY13)

- **Continued strong operating performance in Q3 FY13 reflected by operating revenue of \$347 million and \$993 million for the quarter and nine month period**
- **YTD cash flow from operations of \$203 million up ~ 5% year-over-year**
- **YTD consolidated BVA** is positive \$13.5 million with an overall increase of \$27.8 million over YTD FY12 from increased revenue and margin improvement**
- **Increasing and narrowing guidance range for FY13 adjusted EPS to \$3.60-\$3.85 from \$3.25-\$3.55 *****

* Adjusted EPS and adjusted EBITDAR amounts exclude gains and losses on dispositions of assets and any special items during the period. See reconciliation of these items to GAAP measures in the appendix hereto and in our earnings release for the quarter ended December 31, 2012.

** Bristow Value Added (BVA) is calculated by taking Gross Cash Flow less the product of Gross Operating Assets times a capital charge of 10.5%.

*** Please see our earnings release for more information regarding earnings guidance.



ZERO ACCIDENTS / ZERO DOWNTIME / ZERO COMPLAINTS



Market environment outlook

- **Brent prices are expected to remain above \$100 per barrel**
- **Offshore production continues to comprise a large and growing portion our key customers' future investment**
- **The number of deep water drilling rigs and floating production platforms are increasing which will drive helicopter demand growth**
- **EC225 suspension of operations further tightens the supply/demand balance for large helicopters**

EC225 Fleet update

- During an October 2012 flight to an offshore platform, an EC225 helicopter flown by another operator performed a controlled ditching due to gear shaft failure. UK and Norwegian CAAs issued safety directives, requiring operators to suspend operations of similar aircraft.
- We continue to actively support the ongoing efforts to determine the root cause and the development of acceptable mitigating measures to resume flight operations.
- Bristow is not operating a total of 16 large EC225 aircraft until further notice: 12 in the UK, three in Australia and one in Norway. Globally across the industry approximately 80 aircraft are affected.
- Bristow has increased utilization of other in-region aircraft, has moved, or is moving, available aircraft to mitigate the impact to our clients, and had brought new a/c into the UK.
- Currently no client contracts have been cancelled.
- Bristow has the financial strength to handle this challenge. The previously announced order of ten new Sikorsky S-92 large helicopters is an example of our ability to manage through this issue, and importantly, react quickly to provide solutions for our clients in an already tight supply environment.

Europe (EBU)

- Europe represented 37% of Bristow operating revenue and 40% of adjusted EBITDAR* in Q3 FY13
- Operating revenue increased to \$124.4M in Q3 FY13 from \$106.8M in Q3 FY12 with the addition of new a/c and increased flying activity
- Adjusted EBITDAR increased to \$49.1M in Q3 FY13 from \$32.8M in Q3 FY12 and adjusted EBITDAR margin increased to 39.5% in Q3 FY13 from 30.7% in Q3 FY12

Outlook:

- Current restrictions on EC225 continue to challenge the industry
- Bristow is one of the final bidders in the UK SAR contract tender with awards expected in April 2013

FY13 adjusted EBITDAR margin expected to be ~ mid thirties



* Operating revenue and adjusted EBITDAR percentages exclude corporate and other.

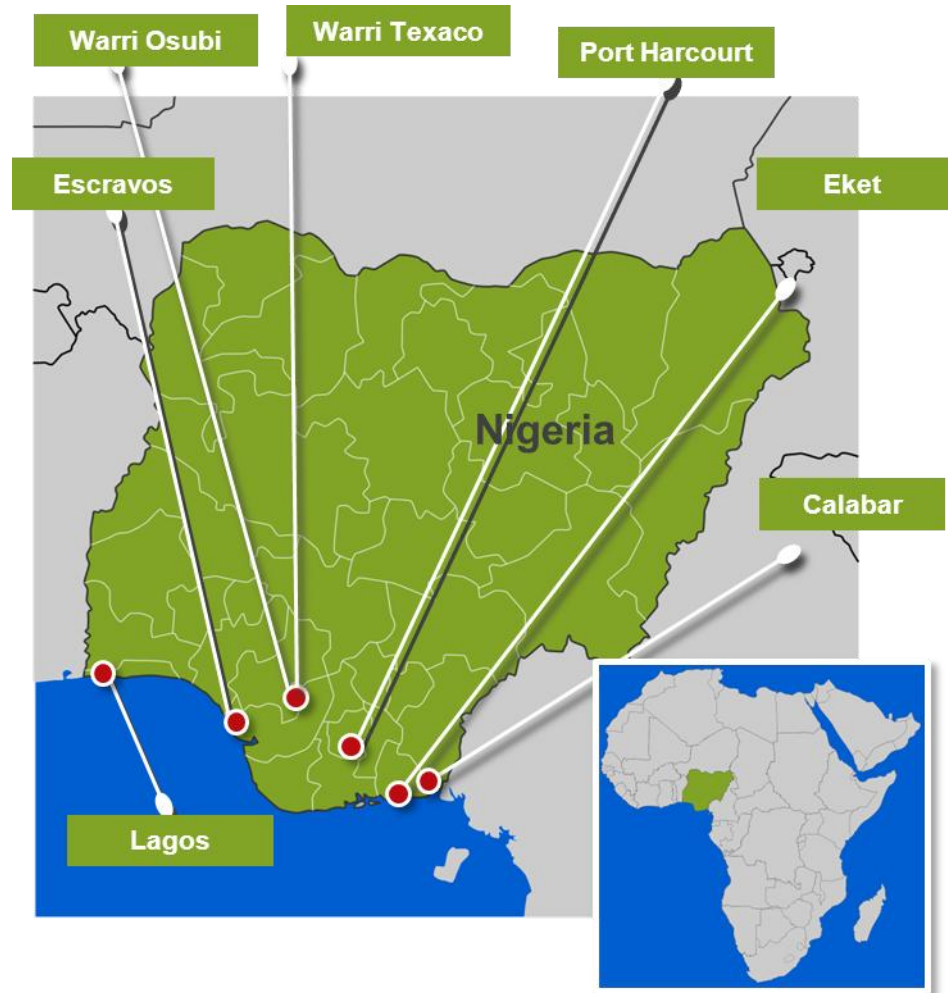
West Africa (WASBU)

- Nigeria represented 23% of Bristow operating revenue and 22% of adjusted EBITDAR* in Q3 FY13
- Operating revenue increased by 14.5% to \$76.5M in Q3 FY13 from \$66.9M in Q3 FY12 due to improvement in contract pricing and increasing ad hoc flying
- Adjusted EBITDAR increased to \$26.8M in Q3 FY13 from \$24.8M in Q3 FY12; however, adjusted EBITDAR margin slightly decreased to 35% in Q3FY13 vs 37.2% in Q3 FY12 due to an increase in salaries and maintenance expense

Outlook:

- A new entrant starting operations in the market
- Local content becoming increasingly more important
- Opportunities to add more medium and large aircraft in FY14

FY13 adjusted EBITDAR margin expected to be ~ low thirties



* Operating revenue and adjusted EBITDAR percentages exclude corporate and other.

North America (NABU)

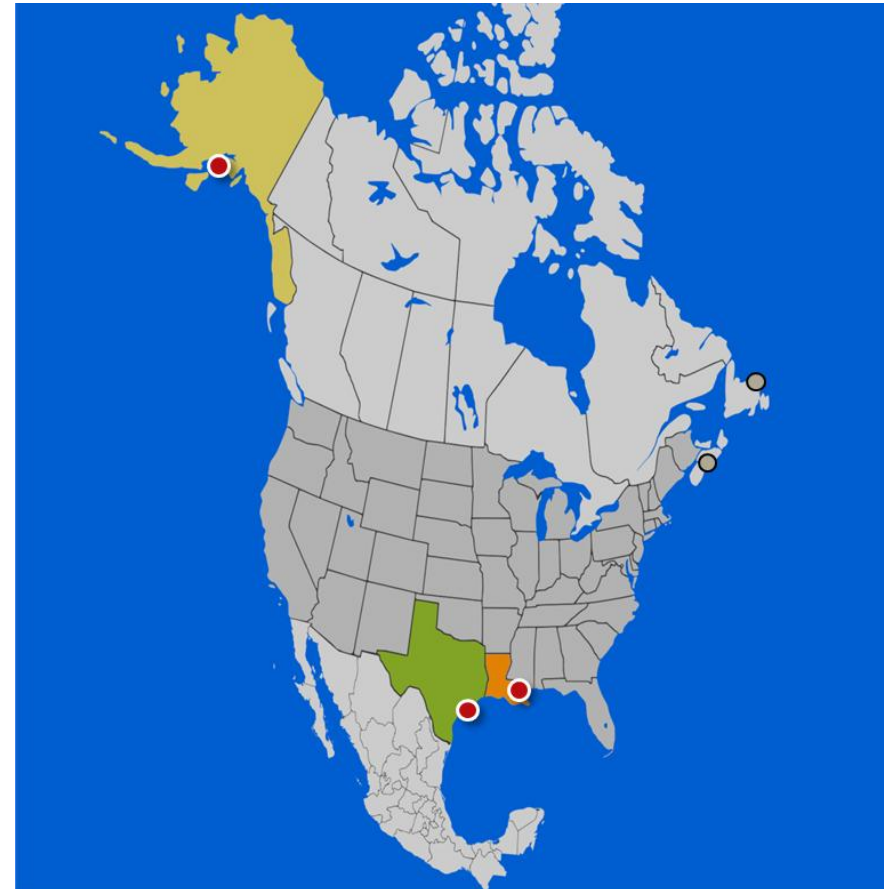
- North America represented 18% of Bristow operating revenue and 14% of adjusted EBITDAR* in Q3 FY13
- Operating revenue increased 39.8% to \$59.3M in Q3 FY13 from \$42.4M as a result of a shift toward larger a/c and improved terms
- Eight aircraft dry leased to Cougar in Canada resulted in a revenue increase of \$8.2 million in Q3 FY13
- Adjusted EBITDAR more than doubled to \$17.3M in Q3 FY13 vs. \$6.3M in Q3 FY12 and adjusted EBITDAR margin almost doubled to 29.1% vs. 14.8% in Q3 FY12

Outlook:

- Clients continue to shift toward medium and large a/c
- Future growth opportunities in deep water Gulf of Mexico and Atlantic Canada

FY13 adjusted EBITDAR margin expected to be ~ mid twenties

* Operating revenue and adjusted EBITDAR percentages exclude corporate and other.



- Consolidated in NABU
- Unconsolidated Affiliate

Australia (AUSBU)

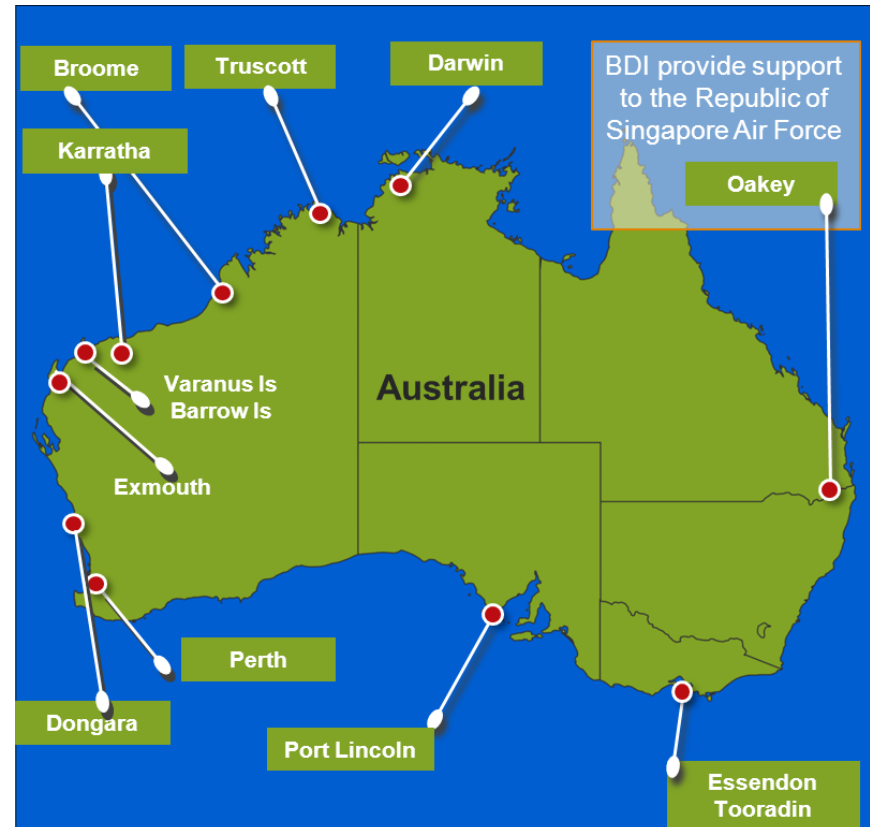
- Australia represented 12% of Bristow operating revenue and 9% of adjusted EBITDAR* in Q3 FY13
- Operating revenue increased 24.1% to \$41.6M in Q3 FY13 from \$33.5M in Q3 FY12 due to increased flying activity and ad hoc work
- Adjusted EBITDAR increased by 44% to \$11.4M in Q3 FY13 from \$7.9M in Q3 FY12 and adjusted EBITDAR margin increased to 27.3% in Q3 FY13 from 23.5% in Q3 FY12 reflecting the combined effect of improved revenue and cost management

Outlook:

- Three EC225 a/c were affected by the restrictions with no material impact expected in the near term as other in-region a/c increase their utilization
- Introduction of S-92 to the business unit with 2 aircraft already contracted to start in early 2014
- Additional new projects in Northwest and South Australia provide future large aircraft opportunities

FY13 adjusted EBITDAR margin expected to be ~ mid to high twenties

* Operating revenue and adjusted EBITDAR percentages exclude corporate and other.



Other International (OIBU)

- Other International represented 10% of Bristow operating revenue and 15% of adjusted EBITDAR* in Q3 FY13
- Operating revenue decreased to \$32M in Q3 FY13 vs \$37.2M in Q3 FY12 due to the end of short-term contracts in a number of countries
- Adjusted EBITDAR stayed flat at \$17.8M in Q3 FY13 and Q3 FY12 and adjusted EBITDAR margin increased to 55.7% in Q3 FY13 from 47.8% in Q3 FY12 due to increased earnings from Lider

Outlook:

- Potential new opportunities in East Africa, Southeast Asia and Russia
- One AS332 aircraft, previously located in Libya, has been moved to EBU and has been contracted following refurbishment
- As expected, Lider is performing strongly with new aircraft now operating. Further medium and large a/c bids from Petrobras are in process.
- Lider operates only S92s in this market, but Brazil has 12 EC225s affected by current suspension.



- Consolidated in OIBU
- Unconsolidated Affiliate

FY13 adjusted EBITDAR margin expected to be ~ high forties

* Operating revenue and adjusted EBITDAR percentages exclude corporate and other.

Financial discussion

Jonathan Baliff, SVP and CFO

Financial highlights Q3: Adjusted EPS and EBITDAR Summary

Q3FY2012 to Q3FY2013 adjusted EPS bridge



Q3FY2012 to Q3FY2013 adjusted EBITDAR bridge (in millions)



* Adjusted EPS and EBITDAR amounts exclude gains and losses on dispositions of assets and any special items during the quarter. See reconciliation of these items to GAAP in the appendix hereto and in our earnings release for the quarter ended December 31, 2012.

Financial highlights YTD: Adjusted EPS and EBITDAR Summary

YTD FY2012 to YTD FY2013 adjusted EPS bridge

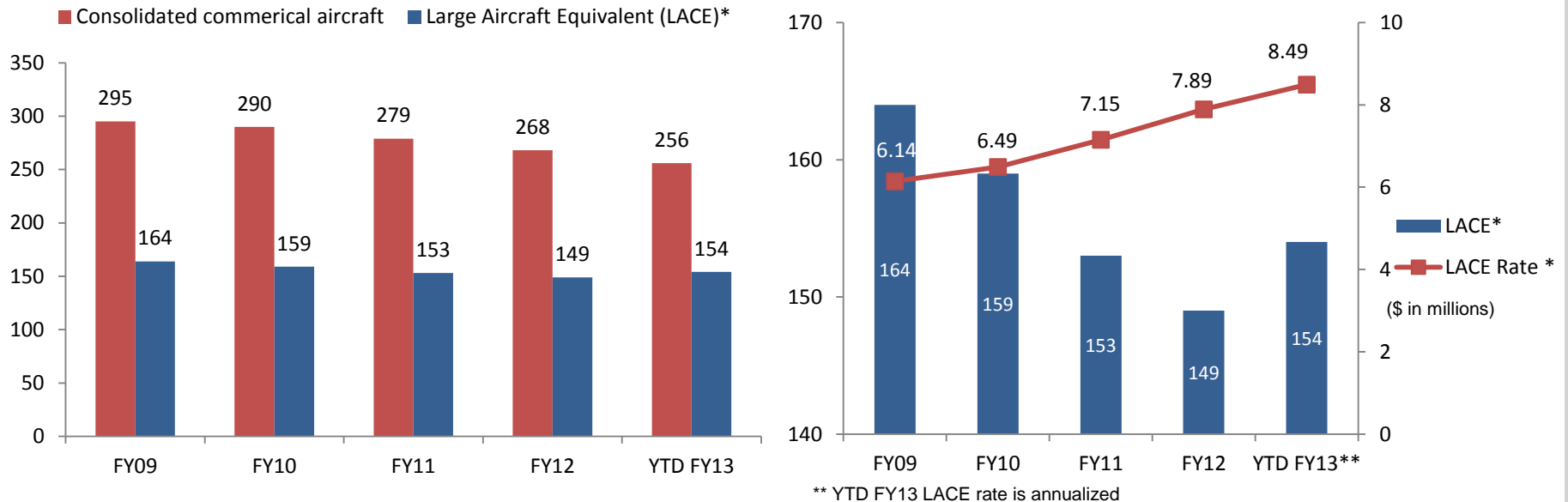


YTD FY2012 to YTD FY2013 adjusted EBITDAR bridge (in millions)



* Adjusted EPS and EBITDAR amounts exclude gains and losses on dispositions of assets and any special items during the nine months ended December 31, 2012. See reconciliation of these items to GAAP in the appendix hereto and in our earnings release for the quarter ended December 31, 2012.

LACE rate continues to increase led by new technology a/c and improved utilization



YTD LACE Rate increased with the improvement in contract terms and higher utilization of aircraft, especially in WASBU and AUSBU

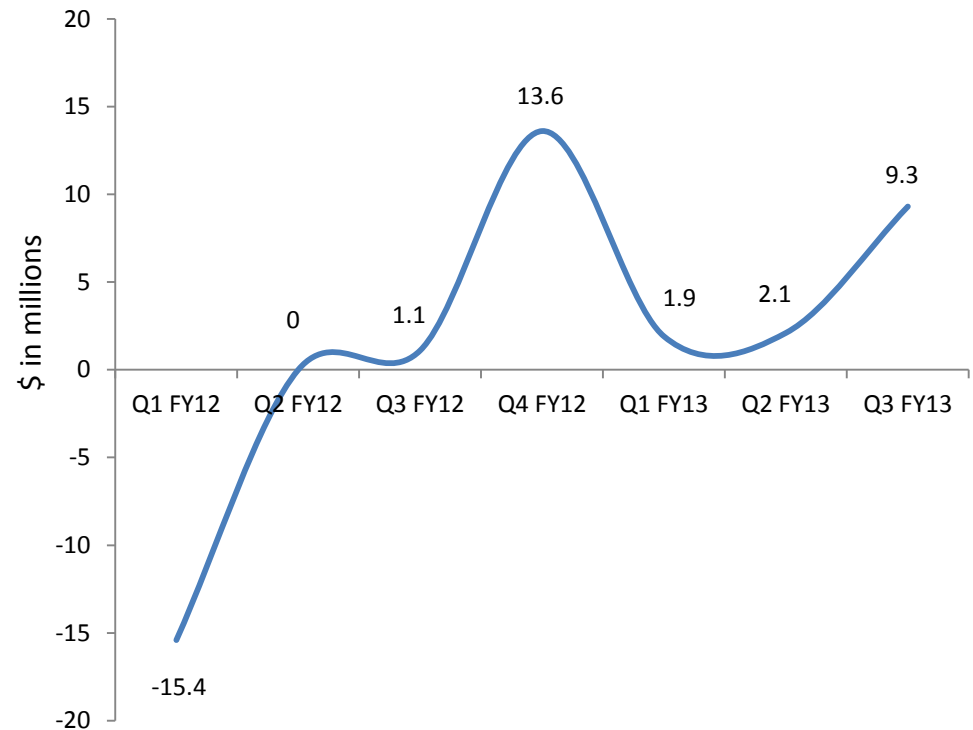
*See appendix hereto for more information on LACE and LACE Rate. LACE and LACE Rate excludes Bristow Academy, affiliate aircraft, aircraft held for sale, aircraft construction in progress, and reimbursable revenue.

BVA – Seven Quarters

Year over year improvement for Q3 FY13

- Q3 FY13 BVA is positive \$9.3M, which is a \$8.2M improvement over Q3 FY12
- YTD FY13 consolidated BVA is positive \$13.3M, a \$27.6M increase from same period FY12
- Positive year-over-year change in BVA is driven by:
 - Increase of ~\$40M in Gross Cash Flow partially offset by increase in operating assets
 - AUSBU and NABU are key performers year-over-year

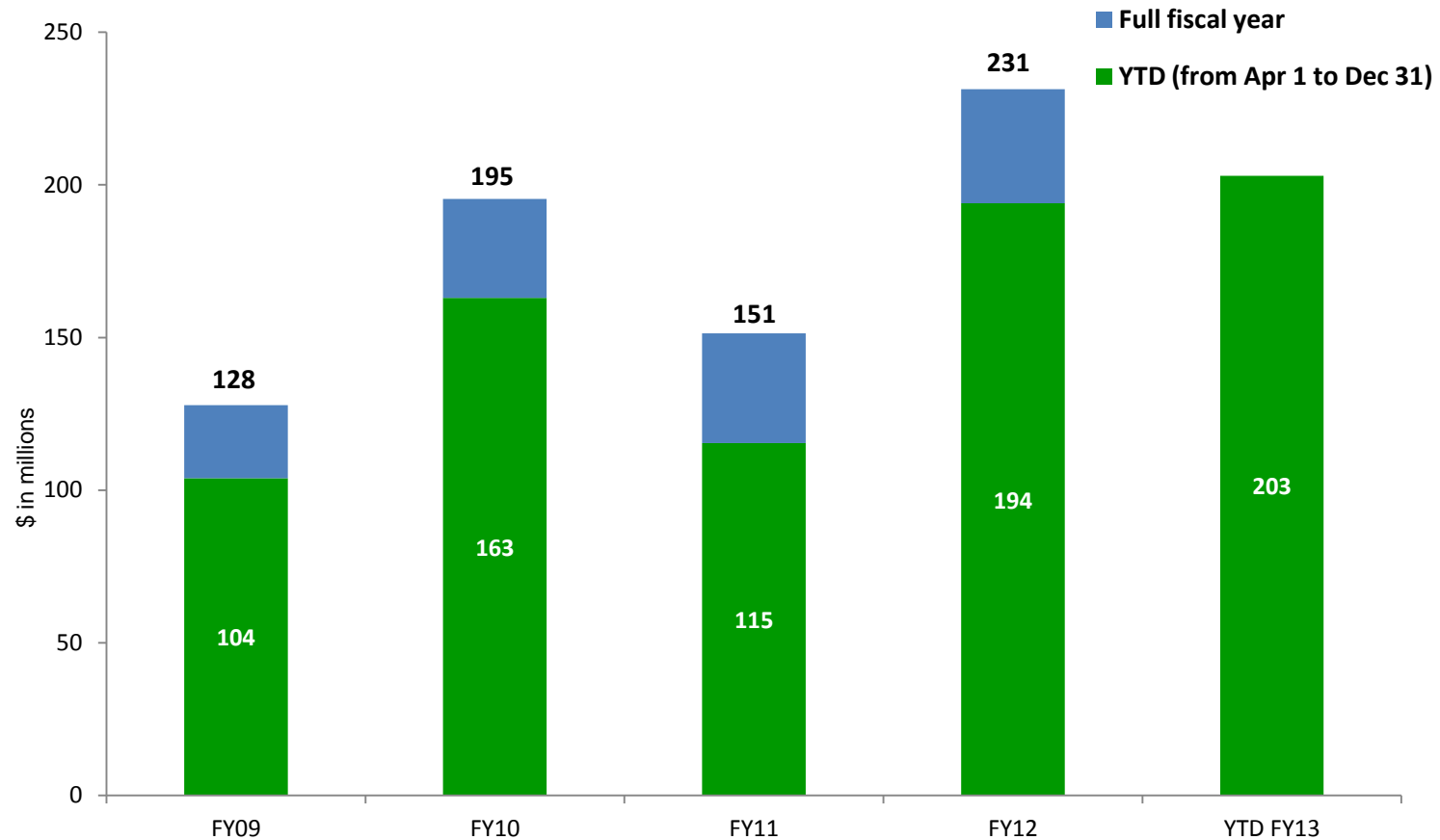
BVA* Q1 FY12 – Q3 FY13



* Bristow Value Added (BVA) is calculated by taking Gross Cash Flow less the product of Gross Operating Assets times a capital charge of 10.5%. Example calculation for Q3 FY12 and Q3 FY13 can be found in the appendix hereto.

Our progress on BVA yields stronger operating cash flow generation in Q3 FY13

Net cash provided by operating activities*



* See 10-Q for more information on cash flow provided by operating activities

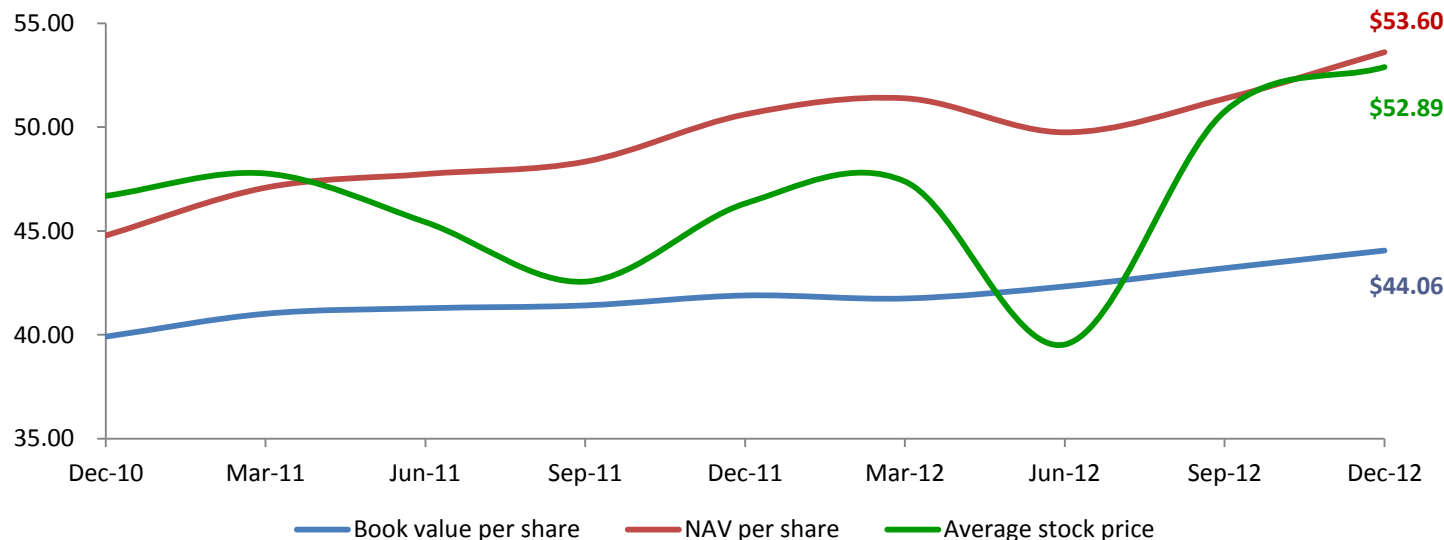


ZERO ACCIDENTS / ZERO DOWNTIME / ZERO COMPLAINTS



Bristow's creates value through disciplined fleet growth and driving higher returns

- Our net asset value (NAV), primarily consists of the fair market value of the fleet
- In the past two years, Bristow has increased our NAV per share by almost 20% while maintaining prudent balance sheet management
- As shown previously, management has also focused on improving the returns on this growing asset base through increased value-based pricing and BVA discipline
- This combination of asset growth and value, improved returns, and prudent balance sheet management is the foundation of our value framework



Financial highlights: FY13 guidance revised

- **EPS guidance range of \$3.60 - \$3.85, excluding aircraft sales and special items**

LACE (Large AirCraft Equivalent)	156 - 158
LACE Rate	~ \$8.25 - 8.55M
G & A expense (all inclusive)	~ \$150 - 155M

Depreciation expense	~ \$90 - 95M
Interest expense	~ \$38 - 43M
Tax rate*	~ 20 - 22%

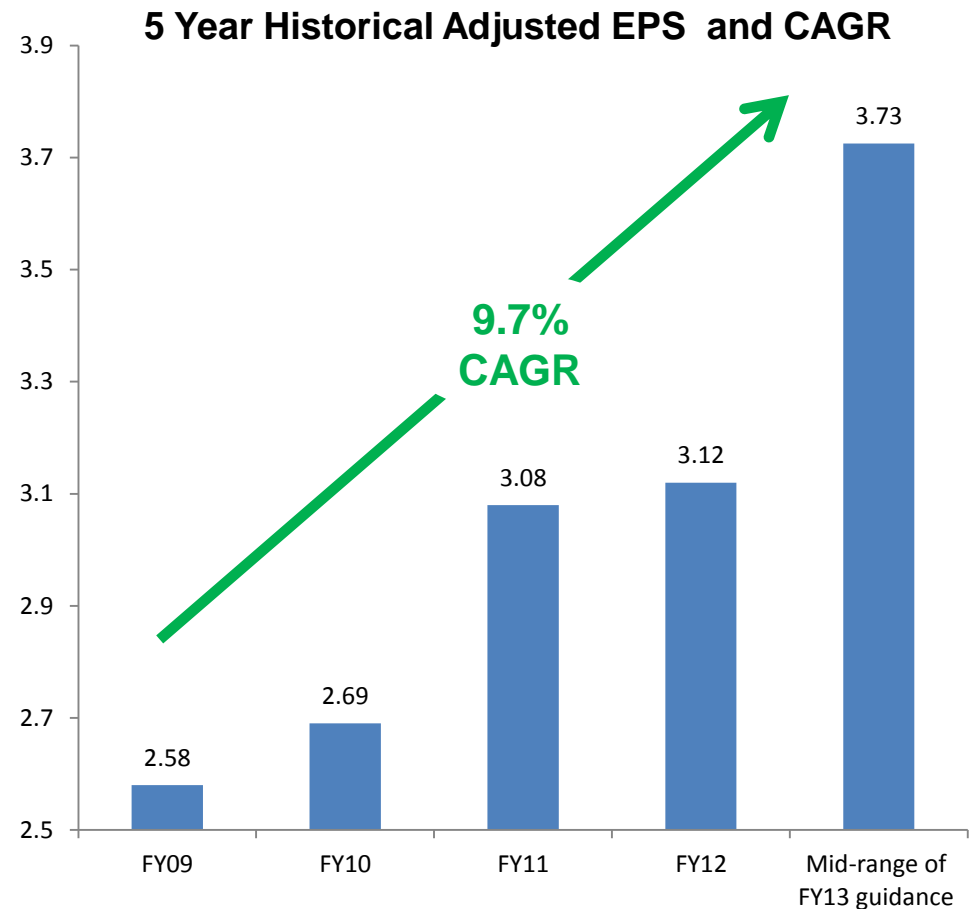
- **Eighth consecutive quarterly dividend since the end of FY11**
- **Repurchased \$1.2 million of shares in Q3 FY13**

* Assuming revenue earned in same regions and same mix

Financial highlights:

Long term adjusted earnings guidance

- Our 5 year historical adj. EPS benefitted from the industry shift to deeper water E&P
- Bristow's historic adj. EPS has also shown resiliency through economic downturns
- Today we are initiating guidance concerning our long term average annual adjusted EPS growth rate of 10% – 15%*
- This range is above our historical adj. EPS growth rate based on management's view of our growth prospects and confidence in Operational Excellence initiatives



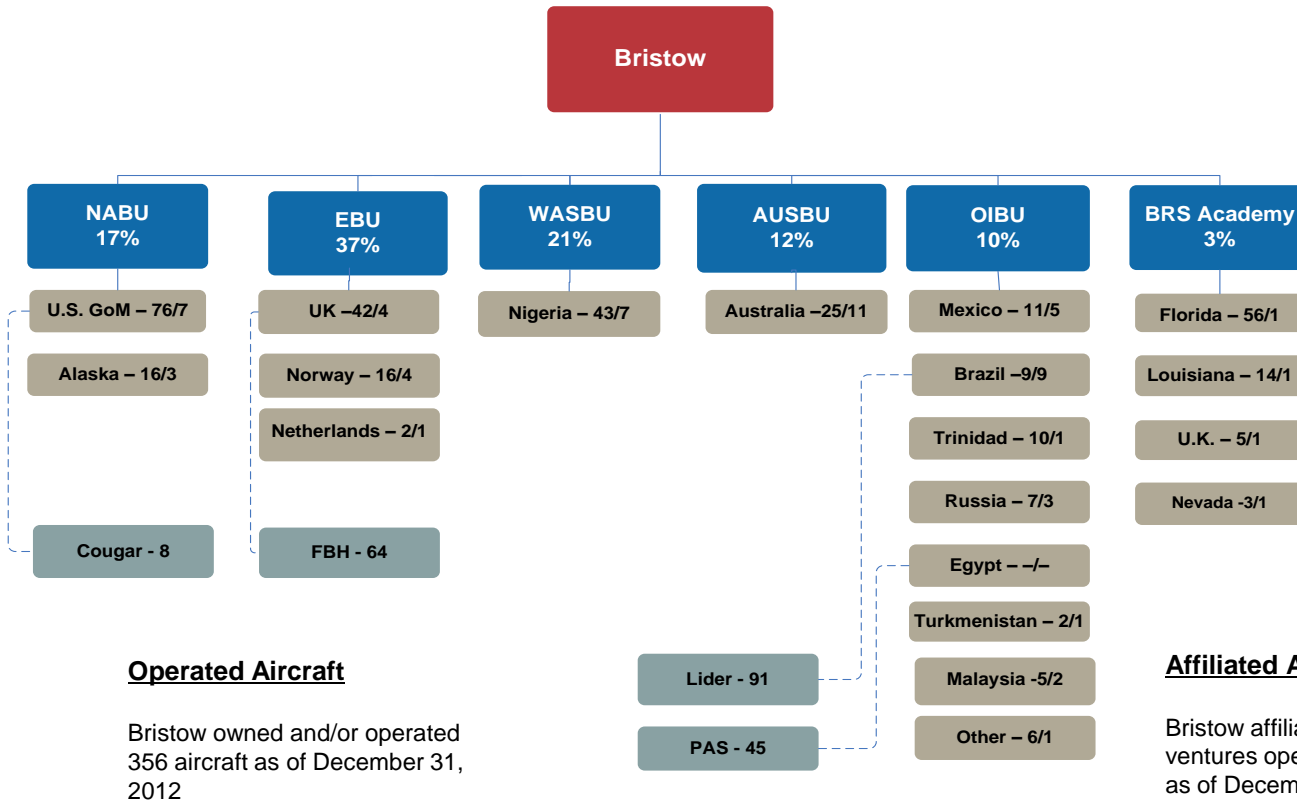
* This guidance represents a long term average during the next 3-5 years, and growth rates for any fiscal year or quarter may be outside this range. Please see our earnings release for more information regarding earnings guidance, which is also applicable to our adjusted earnings growth rate guidance.

Conclusions

- Safety continues to be our # 1 priority as we strive to achieve Target Zero
- We anticipate continued improvement in revenue generation through new contract awards across all business units
- Higher year-over-year EBITDAR and BVA demonstrate the strength of our business model, especially with the investment in Cougar
- Prudent balance sheet allows us to respond to and successfully manage through industry challenges such as the EC225 suspension of operations

Appendix

Organizational Chart - as of December 31, 2012



- Key**
- **Corporate**
 - **Business Unit** (% of FY13 Operating Revenue)
 - **Region** (# of Aircraft / # of Locations)
 - **Joint Venture** (# of aircraft)

Aircraft Fleet – Medium and Large As of December 31, 2012

Large capacity 18-25 passengers



Type	No. of PAX	Engine	Aircraft		Total	Ordered
			Consl	Unconsl		
Large Helicopters						
AS332L Super Puma	18	Twin Turbine	20	-	20	-
AW189	16	Twin Turbine	-	-	-	6
EC225	25	Twin Turbine	20	-	20	3
Mil MI 8	20	Twin Turbine	7	-	7	-
Sikorsky S-61	18	Twin Turbine	2	-	2	-
Sikorsky S-92	19	Twin Turbine	42	7	49	18
			<u>91</u>	<u>7</u>	<u>98</u>	<u>18</u>

LACE

89

Medium capacity 12-16 passengers



Type	No. of PAX	Engine	Aircraft		Total	Ordered
			Consl	Unconsl		
Medium Helicopters						
AW139	12	Twin Turbine	7	2	9	-
Bell 212	12	Twin Turbine		14	14	-
Bell 412	13	Twin Turbine	30	20	50	-
EC155	13	Twin Turbine	1	-	1	-
Sikorsky S-76A/A++	12	Twin Turbine	15	5	20	-
Sikorsky S-76C/C++	12	Twin Turbine	51	34	85	-
Sikorsky S-76D	12	Twin Turbine				10
			<u>104</u>	<u>75</u>	<u>179</u>	<u>10</u>

LACE

45

■ Next Generation Aircraft

■ Mature Aircraft Models

Fair market value of our owned fleet is \$2.0 billion and leased fleet is \$400 million

Aircraft Fleet – Small, Training and Fixed As of December 31, 2012 (continued)

Small capacity 4-7 passengers



Type	No. of PAX	Engine	Aircraft Consl	Unconsl	Total	Ordered
Small Helicopters						
Bell 206B	4	Turbine	1	2	3	-
Bell 206 L-3	6	Turbine	4	6	10	-
Bell 206 L-4	6	Turbine	28	1	29	-
Bell 407	6	Turbine	37	-	37	-
BK 117	7	Twin Turbine	2	-	2	-
BO-105	4	Twin Turbine	2	-	2	-
EC135	7	Twin Turbine	6	3	9	-
			<u>80</u>	<u>12</u>	<u>92</u>	<u>-</u>

LACE

20

Training capacity 2-6 passengers



Type	No. of PAX	Engine	Aircraft Consl	Unconsl	Total	Ordered
Training Helicopters						
AW139	12	Twin Turbine	-	3	3	-
Bell 412	13	Twin Turbine	-	8	8	-
Bell 212	12	Twin Turbine	-	15	15	-
AS355	4	Twin Turbine	5	-	5	-
AS350BB	4	Turbine	-	36	36	-
Agusta 109	8	Twin Turbine	-	2	2	-
Bell 206B	6	Single Engine	12	-	12	-
Robinson R22	2	Piston	12	-	12	-
Robinson R44	2	Piston	3	-	3	-
Sikorsky 300CB/Cbi	2	Piston	45	-	45	-
Fixed Wing			1	-	1	-
			<u>78</u>	<u>64</u>	<u>142</u>	<u>-</u>

Next Generation Aircraft

Fixed Wing

3

42

45

-

Mature Aircraft Models

Total

356

200

556

37

TOTAL LACE (Large Aircraft Equivalent)*

154

* LACE does not include held for sale, training and fixed wing helicopters

Operating lease strategy: lowering the cost *and* amount of capital needed to grow

Leased aircraft as of December 31, 2012

	Small	Medium	Large	Total	Leased LACE	Total LACE	% Leased
EBU	-	-	10	10	10	51	20%
WASBU	-	1	-	1	1	20	3%
NABU	1	11	2	14	8	39	20%
AUSBU	2	-	3	5	4	17	21%
OIBU	-	-	-	-	-	27	-
Total	3	12	15	30	22	154	14%

- **Of the 61 aircraft currently leased in our fleet, 31 are training and 30 are commercial (22 LACE)**
- **22 LACE aircraft represent approximately 14% of our commercial fleet**
- **Our goal is for commercial fleet operating leases to account for 20-30% of our LACE**

See 10-Q Note 6 "Commitments and contingencies" for more information provided on operating leases



ZERO ACCIDENTS / ZERO DOWNTIME / ZERO COMPLAINTS



Consolidated fleet changes and aircraft sales for Q3 FY13

Fleet changes

	Q1 FY13	Q2 FY13	Q3 FY13	YTD
Fleet Count Beginning	361	357	349	361
Delivered				-
B412EP			1	1
S-92	2		10	12
EC225		1	1	2
Total Delivered	2	1	12	15
Removed				
Sales	(4)	(5)	(5)	(14)
Other*	(2)	(4)	-	(6)
Total Removed	(6)	(9)	(5)	(20)
	357	349	356	356

* Includes destroyed aircraft, lease returns and commencements

	# of A/C Sold	Received**
Q1 FY13	4	\$ 19.0
Q2 FY13	5	16.5
Q3 FY13	4	7.5
Totals	13	\$ 43.0

** Amounts stated in millions

Held for sale aircraft in consolidated fleet

	Small	Medium	Large	Total
EBU	-	2	2	4
WASBU	-	1	-	1
NABU	-	-	-	-
AUSBU	-	4	-	4
OIBU	-	8	-	8
Total	-	15	2	17

Leased aircraft in consolidated fleet

	Small	Medium	Large	Training	Total
EBU	-	-	10	-	10
WASBU	-	1	-	-	1
NABU	1	11	2	-	14
AUSBU	2	-	3	-	5
OIBU	-	-	-	-	-
Academy	-	-	-	31	31
Total	3	12	15	31	61

See 10-Q Note 6 "Commitments and contingencies" for more information provided on operating leases

Operating revenue, LACE and LACE Rate by BU

Operating Revenue, LACE, and LACE Rate by BU YTD FY13

	Op revenue ¹	LACE	LACE Rate ^{2,3}
EBU	373	51	9.74
WASBU	208	20	13.71
NABU	169	39	5.84
AUSBU	118	17	9.55
IBU	97	27	4.76
Total	965	154	8.49

1) \$ in millions

2) LACE Rate is annualized

3) \$ in millions per LACE

Historical LACE and LACE Rate by BU

	LACE											
	2011				2012				2013			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
EBU	42	43	48	46	44	46	46	45	47	45	51	
WASBU	24	24	21	22	23	22	22	22	22	22	20	
NABU	39	35	34	29	30	29	30	30	30	31	39	
AUSBU	20	23	24	20	19	20	20	19	18	17	17	
OIBU	33	33	33	38	39	38	38	34	32	28	27	
Consolidated	157	158	159	154	154	154	155	149	147	142	154	

	LACE Rate ^{1,2}											
	2011				2012				2013			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
EBU	\$8.20	\$8.50	\$7.90	\$8.40	\$9.80	\$9.60	\$9.63	\$10.09	\$10.60	11.03	9.74	
WASBU	9.70	9.40	10.70	9.90	9.10	10.30	11.17	11.46	12.35	12.24	13.71	
NABU	5.40	6.10	6.00	6.60	5.80	6.30	5.89	5.79	7.05	7.11	5.84	
AUSBU	6.80	6.00	6.00	7.50	8.60	7.10	6.96	7.78	8.48	9.29	9.55	
OIBU	3.90	4.10	4.40	3.90	3.50	3.70	3.78	4.22	4.22	4.62	4.76	
Consolidated	6.70	6.90	6.90	7.10	7.30	7.40	7.43	7.89	8.55	8.95	8.49	

1) \$ in millions

2) LACE Rate is annualized

Order and options book as of December 31, 2012

ORDER BOOK*

Helicopter				
#	Class	Delivery Date	Location	Contracted
4	Large	March 2013	EBU	4 of 4
2	Large	September 2013	NABU	1 of 2
1	Large	September 2013	EBU	
1	Large	September 2013	WASBU	
3	Large	December 2013	IBU	
2	Large	December 2013	EBU	
1	Large	December 2013	AUSBU	1 of 1
3	Large	March 2014	EBU	
2	Large	June 2014	EBU	2 of 2
3	Large	September 2014	EBU	
1	Large	December 2014	EBU	
1	Large	March 2015	EBU	
1	Large	June 2015	AUSBU	1 of 1
1	Large	September 2015	AUSBU	1 of 1
1	Large	December 2015	AUSBU	
3	Medium	September 2013	NABU	
1	Medium	December 2013	NABU	
1	Medium	March 2014	WASBU	
2	Medium	June 2014	WASBU	
3	Medium	September 2014	IBU	
37				10 of 37

* Six large ordered aircraft expected to enter service late calendar 2014 are subject to the successful development and certification of the aircraft.

OPTIONS BOOK

Helicopter		
#	Class	Delivery Date
1	Large	June 2014
1	Large	September 2014
3	Large	December 2014
4	Large	March 2015
3	Large	June 2015
3	Large	September 2015
3	Large	December 2015
2	Large	March 2016
3	Large	June 2016
3	Large	September 2016
3	Large	December 2016
2	Large	March 2017
2	Large	June 2017
2	Large	September 2017
2	Large	December 2017
3	Medium	June 2014
1	Medium	September 2014
5	Medium	December 2014
2	Medium	March 2015
1	Medium	June 2015
4	Medium	September 2015
5	Medium	December 2015
1	Medium	June 2016
1	Medium	September 2016
1	Medium	December 2016
1	Medium	March 2017
1	Medium	June 2017
1	Medium	September 2017
1	Medium	December 2017

65

Adjusted EBITDAR margin* trend

(fiscal year ended)

	2010					2011				
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	Q3	Q4	Full Year
EBU	31.2%	31.7%	31.9%	28.0%	30.8%	29.8%	31.5%	34.6%	34.4%	32.7%
WASBU	31.7%	36.8%	33.7%	39.1%	36.0%	33.7%	36.9%	35.8%	34.3%	35.2%
NABU	18.3%	20.0%	14.9%	17.7%	17.8%	20.8%	25.8%	15.9%	8.5%	18.5%
AUSBU	26.5%	36.7%	34.4%	31.3%	32.4%	33.2%	26.1%	27.0%	31.1%	29.3%
OIBU	34.4%	37.6%	25.9%	25.1%	31.0%	18.3%	40.2%	37.4%	59.4%	39.3%
Consolidated	24.7%	27.8%	24.7%	23.9%	25.3%	23.8%	27.5%	25.9%	29.6%	26.7%

	2012					2013		
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	Q3
EBU	33.0%	31.4%	30.7%	36.1%	32.9%	32.2%	34.6%	39.5%
WASBU	29.5%	35.5%	37.2%	36.6%	35.0%	31.9%	26.5%	35.0%
NABU	14.3%	20.6%	14.8%	19.4%	17.3%	23.2%	20.7%	29.1%
AUSBU	20.2%	14.4%	23.5%	35.6%	24.3%	27.0%	28.0%	27.3%
OIBU	48.1%	19.1%	47.8%	42.9%	39.5%	36.2%	44.2%	55.7%
Consolidated	23.4%	24.0%	27.6%	31.2%	26.6%	26.3%	26.1%	31.5%

* Adjusted EBITDAR excludes special items and asset dispositions and calculated by taking adjusted EBITDAR divided by operating revenue

Adjusted EBITDAR* reconciliation

(\$ in millions)	Fiscal year ended,									
	3/31/2010					3/31/2011				
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD
Net income	\$24.0	\$33.7	\$27.1	\$28.7	\$113.5	\$20.9	\$38.8	\$42.3	\$31.2	\$133.3
Income tax expense	9.5	11.2	5.7	2.6	29.0	8.5	3.3	-11.8	7.1	7.1
Interest expense	10.0	10.6	11.0	10.8	42.4	11.1	11.5	13.8	9.9	46.2
Gain on disposal of assets	-6.0	-4.9	-2.4	-5.3	-18.7	-1.7	-1.9	0.0	-5.1	-8.7
Depreciation and amortization	18.2	18.5	20.7	17.4	74.7	19.3	21.0	21.3	27.7	89.4
Special items	2.5	-2.4	-1.2	1.0	0.0	0.0	0.0	-1.2	2.4	1.2
EBITDA Subtotal	58.2	66.7	60.8	55.1	240.9	58.1	72.7	64.4	73.3	268.5
Rental expense	7.0	6.9	7.2	6.3	27.3	6.6	6.1	8.7	7.7	29.2
Adjusted EBITDAR	\$65.2	\$73.6	\$0.1	\$61.3	\$268.2	\$64.7	\$78.8	\$73.1	\$81.1	\$297.7

(\$ in millions)	3/31/2012					3/31/2013		
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3
Net income	\$21.2	\$3.0	\$26.5	\$14.6	\$65.2	\$24.2	\$30.4	\$36.7
Income tax expense	6.6	-1.9	7.1	2.4	14.2	6.2	8.3	7.8
Interest expense	9.0	9.5	9.8	10.0	38.1	8.8	8.6	14.7
Gain on disposal of assets	-1.4	1.6	2.9	28.6	31.7	5.3	1.3	-7.4
Depreciation and amortization	22.7	25.4	22.7	25.3	96.1	21.4	23.3	24.9
Special items	0.0	24.6	0.0	3.4	28.1	2.2	-2.8	14.9
EBITDA Subtotal	58.1	62.1	68.9	84.3	273.4	68.0	69.2	91.6
Rental expense	9.0	9.1	12.8	15.1	46.0	16.3	15.3	17.6
Adjusted EBITDAR	\$67.0	\$71.2	\$81.8	\$99.5	\$319.5	\$84.3	\$84.5	\$109.2

* Adjusted EBITDAR excludes special items and asset dispositions

Bristow Value Added (BVA)

Sample calculation for Q3 FY13 and Q3 FY12

Bristow Value Added = Gross Cash Flow – (Gross Operating Assets X Capital Charge)

$$\text{BVA} = \text{GCF} - (\text{GOA} \times 10.5\%^{**})$$

Bristow Value Added calculation for Q3 FY13

$$\text{\$9.3} = \text{\$95}^* - (\text{\$3,269}^* \times 2.625\%^{**})$$

Bristow Value Added calculation for Q3 FY12

$$\text{\$1.1} = \text{\$77}^* - (\text{\$2,892}^* \times 2.625\%^{**})$$

* Reconciliation for these items follows right after this slide

** Quarterly capital charge of 2.625% is based on annual capital charge of 10.5%

Gross Operating Asset Presentation

(in millions)

Gross Cash Flow Reconciliation	Q3 FY13	Q3 FY12
Net Income	\$36	\$26
Depreciation and Amortization	25	23
Interest Expense	15	10
Interest Income	(0)	(0)
Rent	18	13
Other Income/expense-net	15	0
Earnings of Discontinued Operations	-	-
Gain/loss on Asset Sale	(7)	3
Special Items	-	-
Tax Effect from Special Items	(3)	(1)
Earnings (losses) from Unconsolidated Affiliates, Net	(9)	(3)
Non-controlling Interests	0	1
Gross Cash Flow (before Lider)	\$90	\$71
Gross Cashflow -Lider prportional	5	6
Gross Cash Flow after Lider	\$95	\$77

Gross Operating Asset Presentation

(in millions)

Adjusted Gross Operating Assets Reconciliation	Q3 FY13	Q3 FY12
Total Assets	\$3,051	\$2,766
Accumulated Depreciation	480	477
Capitalized Operating Leases	244	143
Cash and Cash Equivalents	(232)	(245)
Investment in Unconsolidated Entities	(267)	(200)
Goodwill	(30)	(29)
Intangibles	(4)	(5)
Assets Held for Sale: Net	(15)	(31)
Assets Held for Sale: Gross	76	71
Adj. for gains & losses on assets sales	108	47
Accounts Payable	(63)	(38)
Accrued Maintenance and Repairs	(18)	(14)
Other Accrued Taxes	(8)	(4)
Accrued Wages, Benefits and Related Taxes	(51)	(41)
Other Accrued Liabilities	(27)	(20)
Income Taxes Payable	(13)	(9)
Deferred Revenue	(20)	(9)
ST Deferred Taxes	(12)	(6)
LT Deferred Taxes	(147)	(149)
Adjusted Gross Operating Assets before Lider	\$3,053	\$2,705
Adjusted Gross Operating Assets-Lider proportional	216	188
	\$3,269	\$2,892

GAAP reconciliation

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2012	2011	2012	2011
	(In thousands)			
Adjusted operating income	\$ 66,724	\$ 46,418	\$ 160,000	\$ 119,900
Gain (loss) on disposal of assets	7,396	(2,865)	819	(3,060)
Special items	—	—	622	(27,287)
Operating income	<u>\$ 74,120</u>	<u>\$ 43,553</u>	<u>\$ 161,441</u>	<u>\$ 89,553</u>
Adjusted EBITDAR	\$ 109,223	\$ 81,769	\$ 277,950	\$ 220,029
Gain (loss) on disposal of assets	7,396	(2,865)	819	(3,060)
Special items	(14,932)	—	(14,310)	(24,610)
Depreciation and amortization	(24,867)	(22,709)	(69,560)	(70,848)
Rent expense	(17,604)	(12,836)	(49,160)	(30,897)
Interest expense	(14,742)	(9,756)	(32,113)	(28,170)
Provision for income taxes	(7,788)	(7,118)	(22,310)	(11,779)
Net income	<u>\$ 36,686</u>	<u>\$ 26,485</u>	<u>\$ 91,316</u>	<u>\$ 50,665</u>
Adjusted net income	\$ 42,632	\$ 27,790	\$ 101,304	\$ 71,089
Gain (loss) on disposal of assets ⁽ⁱ⁾	6,101	(2,258)	658	(2,482)
Special items ⁽ⁱ⁾	(12,341)	—	(12,240)	(19,319)
Net income attributable to Bristow Group	<u>\$ 36,392</u>	<u>\$ 25,532</u>	<u>\$ 89,722</u>	<u>\$ 49,288</u>
Adjusted diluted earnings per share	\$ 1.17	\$ 0.76	\$ 2.77	\$ 1.93
Gain (loss) on disposal of assets ⁽ⁱ⁾	0.17	(0.06)	0.02	(0.07)
Special items ⁽ⁱ⁾	(0.34)	—	(0.33)	(0.53)
Diluted earnings per share	1.00	0.70	2.45	1.34

⁽ⁱ⁾ These amounts are presented after applying the appropriate tax effect to each item and dividing by the weighted average shares outstanding during the related period to calculate the earnings per share impact.

Leverage Reconciliation

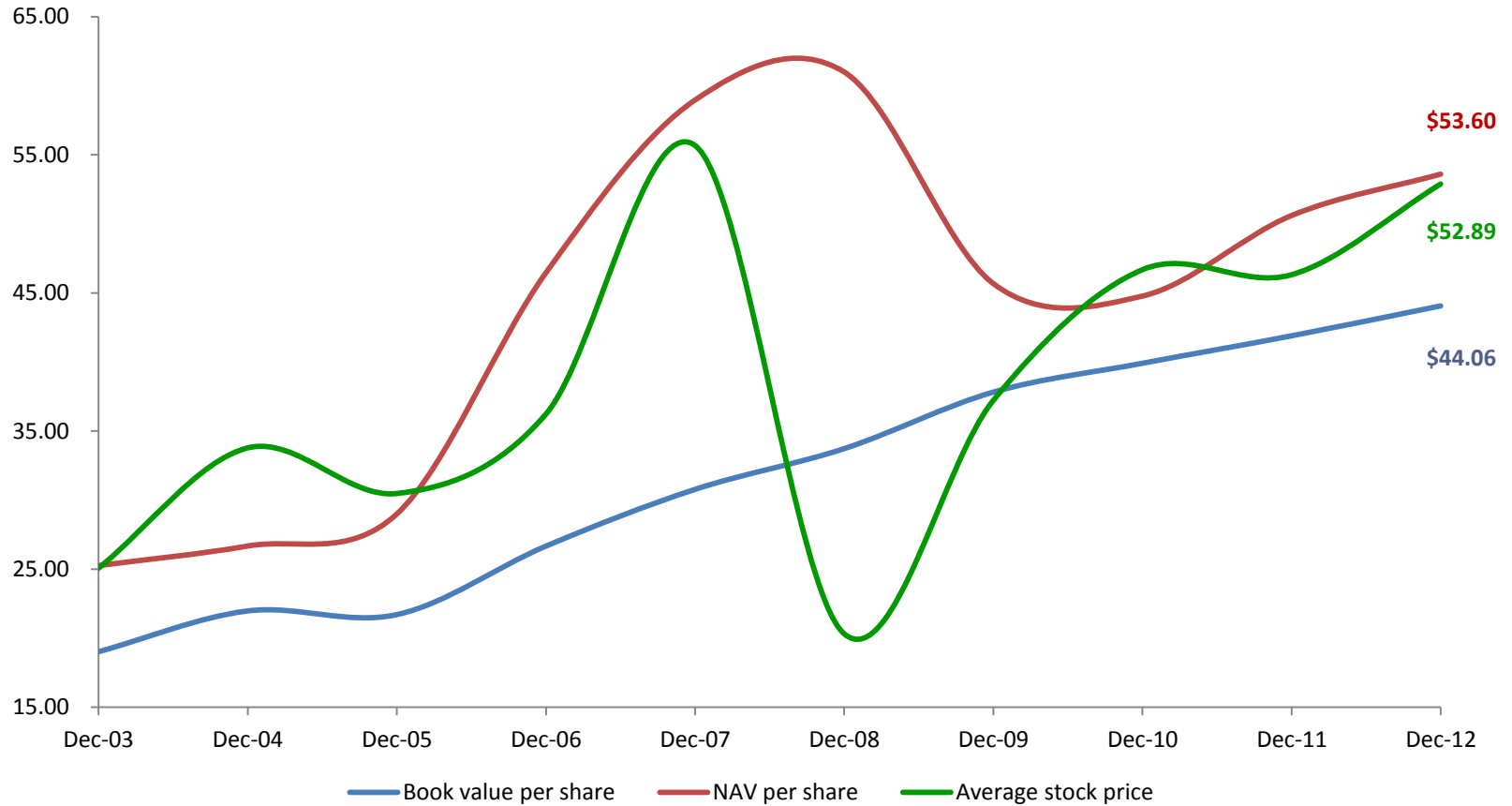
	<u>Debt</u> <i>(a)</i>		<u>Investment</u> <i>(b)</i>		<u>Capital</u> <i>(c) = (a) + (b)</i>	<u>Leverage</u> <i>(a) / (c)</i>
(in millions)						
As of December 31, 2013	\$ 900.6		\$ 1,616.8		\$ 2,517.4	35.8%
Adjust for:						
Unfunded Pension Liability	115.7				115.7	
NPV of Lease Obligations	243.9				243.9	
Letters of credit	2.6				2.6	
Adjusted	<u>\$ 1,262.7</u>	<i>(d)</i>	<u>\$ 1,616.8</u>		<u>\$ 2,879.5</u>	<u>43.9%</u>

Calculation of debt to adjusted EBITDAR multiple

TTM Adjusted EBITDAR*:		
FY 2013	\$ 377.4	<i>(e)</i>
	= (d) / (e)	3.35:1

*Adjusted EBITDAR exclude gains and losses on dispositions of assets

Net Asset Value (NAV) Comparison: 12/31/2003 to 12/31/2012



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