

Skillsoft Enables Global Organizations to Achieve Enterprise-Wide Learning Program Objectives

Ingersoll Rand, PPD and Tata Consultancy Services Report Improved Learning Culture and Continuous Learning through Skillsoft Solutions

NASHUA, N.H.--(BUSINESS WIRE)-- [Skillsoft](#) today highlighted case studies of three customers that are achieving their enterprise learning objectives through Skillsoft's learning solutions. Ingersoll Rand, PPD and Tata Consultancy Services have met a wide range of strategic objectives including enabling continuous learning and fostering a learning culture across a diverse, global workforce, all through successful programs implemented on an enterprise-wide, global level. Skillsoft is a pioneer in the field of technology-delivered learning with a long history of innovation and delivering solutions for its customers worldwide, ranging from global enterprises, government, and education to mid-sized and small businesses.

"Large enterprises face a very diverse set of challenges in aligning their formal, informal, social and mobile learning programs across varied business functions, each with their own needs and objectives, while still maintaining a unified corporate strategy," said John Ambrose, Senior Vice President, Strategy, Corporate Development and Emerging Business, Skillsoft. "We are pleased to collaborate with our customers in developing enterprise-wide strategies that meet their multi-faceted objectives and employee needs with customized learning programs."

Ingersoll Rand – Enhancing a learning culture through focused objectives

Ingersoll Rand is a \$14 billion dollar diversified industrial company with 83 manufacturing facilities worldwide, including operations in every major geographic region. Ingersoll Rand began utilizing Skillsoft in 2005 and operated at stage 2 of the [Skillsoft Learning Growth Model](#). Five primary areas of focus were identified: to improve processes, to provide more effective blended learning solutions, to better market the program to employees, to implement competency mapping of learning resources to development objectives and to emphasize strategic initiatives that directly impact the business. Ingersoll Rand's leadership development track is a working example of a blended-content approach. By mixing Ingersoll Rand-specific content with professional development resources from Skillsoft, the organization has created a comprehensive approach to manager training that aligns with their overall business objectives. The program has been a huge success as leadership within the engineering department has now not only become a champion of the Project Management Training Program, but is driving change in the learning culture throughout the organization.

More details on this case study can be found [here](#).

PPD – Empowering learning culture in the enterprise

PPD is a leading global contract research organization providing drug discovery, development and lifecycle management services. With different training groups across the organization, a decentralized structure resulted in inconsistent content and duplication of effort and costs. To meet these challenges, PPD implemented a wide variety of Skillsoft resources and services in 2010 to create learning programs and facilitate on-the-job training. Investment in leading-edge learning and development gives clients confidence they will receive the best service and outcomes. Working closely with a Learning Consultant and implementing Skillsoft Leadership Advantage, Skillsoft KnowledgeCenters and Skillsoft Dialogue Design have been critical to the design and effective delivery of the company's certification programs. Since implementing Skillsoft learning solutions in 2010, PPD has seen an impressive 36,127 completions, with an average four completions per user. A 2012 employee training survey helped PPD gain valuable ROI information. The estimated percent of skill increase as a result of using Skillsoft was 13 percent, with the total value of skill gain estimated to be nearly \$3.5 million.

More details on this case study can be found [here](#).

Tata Consultancy Services – IT, leadership and compliance development

Tata Consultancy Services (TCS) is an IT services, business solutions and outsourcing organization, the largest such organization in Asia. TCS allied with Skillsoft in 1999 and has since enriched its online learning delivery system, helping to provide comprehensive learning solutions. The alliance has helped learning at TCS mature from merely aligned and integrated with the business to being optimized and deployed enterprise-wide. A stringent analysis was carried out by TCS and Learning Consultants from Skillsoft to formulate strategies and come up with appropriate course recommendations and optimum curricula structure that maximize the self-learning modules. With more than 5,000 courses and 15,000 informal learning assets from Skillsoft Books24x7, TCS employees have the opportunity to subscribe to Skillsoft's award-winning content including SkillChoice Complete, executive videos from the Skillsoft Leadership Channel, Skillsoft Books24x7 ExecSummaries and the Skillsoft Project Management KnowledgeCenter Portal. This comprehensive coverage of technology, team skills, diversity management and cross-culture sensitivity provides innovative resources for common and niche skill areas. The current scale of TCS' learning and development operations includes eight dedicated learning centers for induction training, 68 global locations for instructor-led training and a Global Leadership Development Institute.

More details on this case study can be found [here](#).

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About Skillsoft

Skillsoft is a pioneer in the field of learning with a long history of innovation. Skillsoft provides cloud based learning solutions for its customers worldwide, ranging from global enterprises, government, and education to mid-sized and small businesses. Skillsoft's customer support teams draw on a wealth of in-house experience and a comprehensive learning e-library to develop off-the-shelf and custom learning programs tailored to cost-effectively meet

customer needs. Skillsoft's courses, books and videos have been developed by industry leading learning experts to ensure that they maximize business skills, performance, and talent development.

Skillsoft currently serves over 6,000 customers and more than 19,000,000 learners around the world. Skillsoft is on the web at www.Skillsoft.com.

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