

Forward Air Corporation Reports Second Quarter 2020 Results

Reports profitable income from operations and positive operating and free cash flow

Business rebounding from April impact of COVID-19, with June continuing operations revenue and operating income above last year's levels

GREENEVILLE, Tenn.--(BUSINESS WIRE)-- Forward Air Corporation (NASDAQ:FWRD) today reported financial results for the three and six months ended June 30, 2020 as presented in the tables below on a continuing operations basis (Pool Distribution is being reported as a discontinued operation).

Tom Schmitt, Chairman, President and CEO, commenting on the Company's second quarter results said, "I could not be more proud of our teams for stepping up in a huge way for our customers, bringing them back up from April lows in the toughest circumstances with record service levels. By June our top and bottom lines were ahead of last year on a continuing operations basis and were comparable to last year when adjusted for one-time items."

Continuing Operations	Three months ended							
(in thousands, except per share data)	June 30, 2020 ¹		Jı	June 30, 2019		Change	Percent Change	
Operating revenue	\$	281,678	\$	302,887	\$	(21,209)	(7.0)%	
Income from operations	\$	13,914	\$	29,070	\$	(15,156)	(52.1)%	
Operating margin		4.9%		9.6%		(470) bps		
Net income	\$	9,225	\$	21,244	\$	(12,019)	(56.6)%	
Net income per diluted share	\$	0.33	\$	0.74	\$	(0.41)	(55.4)%	
Cash provided by operating activities	\$	29,101	\$	25,715	\$	3,386	13.2%	
Non-GAAP Financial Measures: ²								
EBITDA	\$	23,327	\$	38,296	\$	(14,969)	(39.1)%	
Free cash flow	\$	17,806	\$	14,436	\$	3,370	23.3%	

¹ Results for the three months ended June 30, 2020 include several non-recurring items including a \$2.1 million gain from changes in fair value on an earn-out due to the timing of expected new business wins, partially offset by \$1.0 million of severance and \$0.7 million in reserves for customers negatively impacted by COVID-19.

Michael J. Morris, CFO, commenting on the Company's third quarter 2020 guidance for continuing operations said "We expect third quarter year-on-year revenue growth to be 1% to 5% and net income per diluted share to be between \$0.40 and \$0.44."

On July 21, 2020, our Board of Directors declared a quarterly cash dividend of \$0.18 per share of common stock. The dividend is payable to shareholders of record at the close of business on August 20, 2020 and is expected to be paid on September 9, 2020. This quarterly dividend is made pursuant to a cash dividend policy approved by the Board of Directors, which anticipates a total annual dividend of \$0.72 for the full year 2020, payable in

 $^{^2}$ EBITDA and free cash flow are non-GAAP financial measures and reconciliations of these non-GAAP financial measures are provided in the below financial tables.

quarterly increments of \$0.18 per share of common stock. The actual declaration of future cash dividends, and the establishment of record and payment dates, is subject to final determination by the Board of Directors each quarter after its review of the Company's financial performance and position.

On April 23, 2020, the Board approved a strategy to divest the Pool Distribution business ("Pool"). Accordingly, the results of operations and cash flows for Pool have been presented as discontinued operations and have been excluded from continuing operations in this release for all periods presented. In addition, Pool assets and liabilities are reflected as "held-for-sale" on the Consolidated Balance Sheets in this release. For more information regarding Pool discontinued operations, please see the Company's Form 10-Q for the quarter ended June 30, 2020 expected to be filed with the Securities and Exchange Commission (the "SEC") on July 31, 2020.

Review of Financial Results

Forward Air will hold a conference call to discuss second quarter 2020 results on Friday, July 31, 2020 at 9:00 a.m. EDT. The Company's conference call will be available online on the Investor Relations portion of the Company's website at www.forwardaircorp.com, where investors can easily find or navigate to pertinent information about us, or by dialing (844) 767-5679, Access Code: 147112. A replay of the conference call will be available on the Investor Relations portion of the Company's website at www.forwardaircorp.com beginning shortly after completion of the live call.

About Forward Air Corporation

Forward Air keeps your business moving forward by providing services within three business segments: Expedited Freight (provides expedited regional, inter-regional and national LTL services, including local pick-up and delivery, final mile, truckload, shipment consolidation and deconsolidation, warehousing, customs brokerage and other handling); Intermodal (provides first-and last-mile high-value drayage services both to and from seaports and railheads, dedicated contract and Container Freight Station warehouse and handling services); and Pool Distribution (provides high frequency handling and distribution of time sensitive product to numerous destinations within a specific geographic region). For more information, visit our website at www.forwardaircorp.com.

Forward Air Corporation Consolidated Statements of Comprehensive Income (Unaudited, in thousands, except per share data)

	Three months ended		Six mo	Six months ended			
	June 30, 2020	June 30, 2019	June 30, 2020	June 30, 2019			
		(As Adjusted)		(As Adjusted)			
Operating revenue:							
Expedited Freight	\$235,658	\$ 253,286	\$489,287	\$ 478,944			
Intermodal	46,428	50,539	98,888	104,654			
Eliminations and other operations	(408)	(938)	(940)	(1,750)			
Operating revenue	281,678	302,887	587,235	581,848			
Operating expenses:							
Purchased transportation	142,069	143,436	292,667	275,987			
Salaries, wages and employee benefits	63,772	63,841	133,331	123,798			
Operating leases	17,387	16,124	35,271	31,001			
Depreciation and amortization	9,413	9,227	18,747	18,515			
Insurance and claims	7,722	11,757	17,766	19,745			
Fuel expense	2,519	4,467	6,532	8,582			
Other operating expenses	24,882	24,965	53,234	51,448			
Total operating expenses	267,764	273,817	557,548	529,076			
Income (loss) from continuing operations:							
Expedited Freight	11,753	28,187	26,933	49,093			
Intermodal	4,413	5,245	8,126	11,426			
Other operations	(2,252)	(4,362)	(5,372)	(7,747)			
Income from continuing operations	13,914	29,070	29,687	52,772			
Other expense:							
Interest expense	(1,198)	(581)	(2,051)	(1,156)			
Other, net	_	(1)	_	(2)			
Total other expense	(1,198)	(582)	(2,051)	(1,158)			
Income before income taxes	12,716	28,488	27,636	51,614			
Income tax expense	3,491	7,244	6,995	12,683			
Net income from continuing operations	9,225	21,244	20,641	38,931			
(Loss) income from discontinued operations, net of tax	(6,071)	1,086	(9,112)	1,806			
Net income and comprehensive income	\$ 3,154	\$ 22,330	\$ 11,529	\$ 40,737			
Net income per share:							
Basic net income (loss) per share:							
Continuing operations	\$ 0.33	\$ 0.74	\$ 0.72	\$ 1.35			
Discontinued operations	(0.22)	0.04	(0.31)	0.07			
Net income per share	\$ 0.11	\$ 0.78	\$ 0.41	\$ 1.42			
Diluted net income (loss) per share:							
Continuing operations	\$ 0.33	\$ 0.74	\$ 0.72	\$ 1.35			
Discontinued operations	(0.22)	0.04	(0.32)				
Net income per share	\$ 0.11	\$ 0.78	\$ 0.40				
Dividends per share:	\$ 0.18	H	\$ 0.36	· 			
Dividenda per andre.							

Expedited Freight Segment Information (In millions) (Unaudited)

Three months ended June 30, Percent of June 30, Percent of Percent 2020 ¹ 2019 Revenue Revenue Change Change (As Adjusted) Operating revenue: Network ² 134.2 56.9% \$ 172.5 68.1% \$ (38.3)(22.2)% Truckload 41.9 17.8 48.6 19.2 (6.7)(13.8)Final Mile 25.0 53.4 22.7 9.9 28.4 113.6 Other 6.2 2.6 7.2 2.8 (1.0)(13.9)Total operating revenue 235.7 100.0 253.3 100.0 (17.6)(6.9)Operating expenses: Purchased transportation 127.5 54.1 125.8 49.7 1.7 1.4 Salaries, wages and employee benefits 50.5 21.4 50.9 20.1 (0.4)(8.0)13.3 5.6 12.1 4.8 1.2 9.9 Operating leases Depreciation and amortization 6.7 2.8 7.5 3.0 (8.0)(10.7)2.4 6.6 2.6 Insurance and claims 5.7 (0.9)(13.6)0.6 2.7 1.4 1.1 (48.1)Fuel expense (1.3)18.8 8.0 Other operating expenses 19.5 7.7 (0.7)(3.6)223.9 95.0 225.1 88.9 (0.5)Total operating expenses (1.2)11.8 5.0% 28.2 11.1% (58.2)% (16.4)Income from operations

¹ Includes revenues and operating expenses from the acquisition of FSA and Linn Star, which were acquired in April 2019 and January 2020, respectively. FSA results are partially included in the prior period. Linn Star results are not included in the prior period.

² Network revenue is comprised of all revenue, including linehaul, pickup and/or delivery, and fuel surcharge revenue, excluding accessorial, Truckload and Final Mile revenue.

Expedited Freight Operating Statistics

	Three months ende				ed
		June 30, 2020		June 30, 2019	Percent Change
			(As	Adjusted)	
Business days		64		64	—%
Tonnage ^{1,2}					
Total pounds	522	,031		626,748	(16.7)
Pounds per day	8	3,157		9,793	(16.7)
Shipments ^{1,2}					
Total shipments		963		1,014	(5.0)
Shipments per day		15.0		15.8	(5.0)
Weight per shipment		542		618	(12.3)
Revenue per hundredweight ³	\$ 2	6.32	\$	27.39	(3.9)
Revenue per hundredweight, ex fuel ³	\$ 2	3.09	\$	22.91	8.0
Revenue per shipment ³	\$	139	\$	171	(18.7)
Revenue per shipment, ex fuel ³	\$	122	\$	144	(15.3)
Network revenue from door-to-door shipments as a percentage of network revenue					
3,4		49.9%)	39.9%	25.1
Network gross margin ⁵		50.6%)	55.8%	(9.3)%

¹ In thousands

Intermodal Segment Information (In millions) (Unaudited)

	Three months ended								
	June 30,		Percent of	Percent of June		Percent of			Percent
	2	2020 ¹	Revenue		2019	Revenue Change		hange	Change
Operating revenue	\$	46.4	100.0%	\$	50.5	100.0%	\$	(4.1)	(8.1)%
Operating expenses:									
Purchased transportation		14.9	32.1		18.2	36.0		(3.3)	(18.1)
Salaries, wages and employee benefits		11.7	25.2		12.4	24.6		(0.7)	(5.6)
Operating leases		4.0	8.6		4.0	7.9		_	_
Depreciation and amortization		2.6	5.6		1.8	3.6		8.0	44.4
Insurance and claims		1.8	3.9		1.7	3.4		0.1	5.9
Fuel expense		1.1	2.4		1.7	3.4		(0.6)	(35.3)
Other operating expenses		5.9	12.7		5.5	10.9		0.4	7.3
Total operating expenses		42.0	90.5		45.3	89.7		(3.3)	(7.3)
Income from operations	\$	4.4	9.5%	\$	5.2	10.3%	\$	(8.0)	(15.4)%

¹ Includes revenues and operating expenses from the acquisition of OST, which was acquired in July 2019 (and is not included in the prior period).

² Excludes accessorial, full Truckload and Final Mile products

 $^{^{3}}$ Includes intercompany revenue between the Network and Truckload revenue streams

⁴ Door-to-door shipments include all shipments with a pickup and/or delivery

⁵ Network revenue less Network purchased transportation as a percentage of Network revenue

Intermodal Operating Statistics

	Three	months e	ended
	June 30, 2020	June 30, 2019	Percent Change
Drayage shipments	68,974	76,074	(9.3)%
Drayage revenue per shipment	\$ 556	\$ 571	(2.6)
Number of locations	24	21	14.3%

Forward Air Corporation Consolidated Balance Sheets (In thousands) (Unaudited)

Assets Current assets: 80,916 64,749 Accounts receivable, net 130,759 136,214 Other current assets 23,745 20,403 Current assets held for sale 111,871 14,952 Total current assets 247,291 236,318 Property and equipment 187,239 180,815 Less accumulated depreciation and amortization 187,239 180,815 Total property and equipment, net 194,595 192,766 Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets 227,682 25,411 Accounts payable \$27,682 \$25,411 Accounts payable \$27,682 \$25,411 Accured expenses <th>(Chaudhiod)</th> <th></th> <th>une 30, 2020</th> <th>Dec</th> <th>cember 31, 2019</th>	(Chaudhiod)		une 30, 2020	Dec	cember 31, 2019
Cash and cash equivalents 80,916 64,749 Accounts receivable, net 130,759 136,214 Other current assets 23,745 20,403 Current assets held for sale 11,871 14,952 Total current assets 247,291 236,318 Property and equipment 381,834 373,571 Less accumulated depreciation and amortization 187,239 180,815 Total property and equipment, net 194,595 192,756 Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$27,682 \$25,411 Accrument liabilities 3,784 5,318 Current liabilities 3,784 5,318 Current portion of debt and finance lease obligations					
Accounts receivable, net 130,759 136,214 Other current assets 23,745 20,403 Current assets held for sale 11,871 14,952 Total current assets 247,291 236,318 Property and equipment 381,834 373,571 Less accumulated depreciation and amortization 187,239 180,815 Total property and equipment, net 194,595 192,756 Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets 27,682 25,411 Accounts payable 27,682 25,411 <td< td=""><td></td><td>_</td><td></td><td>_</td><td></td></td<>		_		_	
Other current assets 20,745 20,403 Current assets held for sale 11,871 14,952 Total current assets 247,291 236,318 Property and equipment 381,834 373,571 Less accumulated depreciation and amortization 187,239 180,815 Total property and equipment, net 194,595 192,756 Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity Current liabilities: \$27,682 \$25,411 Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 <	·	\$	-	\$	
Current assets held for sale 11,871 14,952 Total current assets 247,291 236,318 Property and equipment 381,834 373,571 Less accumulated depreciation and amortization 187,239 180,815 Total property and equipment, net 194,595 192,756 Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity Current liabilities Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421	•		,		•
Total current assets 247,291 236,318 Property and equipment 381,834 373,571 Less accumulated depreciation and amortization 187,239 180,815 Total property and equipment, net 194,595 192,756 Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$ 990,878 Liabilities and Shareholders' Equity * \$ 990,878 Liabilities and Shareholders' Equity * \$ 27,682 \$ 25,411 Accounts payable \$ 27,682 \$ 25,411 Accounts payable \$ 27,682 \$ 25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445			-		
Property and equipment 381,834 373,571 Less accumulated depreciation and amortization 187,239 180,815 Total property and equipment, net 194,595 192,756 Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity Current liabilities Accounts payable \$27,682 \$25,411 Accounts payable \$27,682 \$25,411 Accounts portion of debt and finance lease obligations 1,445 1,415 Other current liabilities 3,784 5,318 Current portion of operating lease obligations, less current portion 146,852 137,164 Total current liabilities 146,852 <td></td> <td></td> <td>•</td> <td></td> <td></td>			•		
Less accumulated depreciation and amortization 187,239 180,815 Total property and equipment, net 194,595 192,756 Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity \$1,072,499 \$990,878 Liabilities and Shareholders' Equity \$27,682 \$25,411 Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 </td <td>Total current assets</td> <td></td> <td>247,291</td> <td></td> <td>236,318</td>	Total current assets		247,291		236,318
Total property and equipment, net 194,595 192,756 Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity Current liabilities Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities held for sale 136,549 72,249 Operating lease obligations, less current portion 82,404	Property and equipment		381,834		373,571
Operating lease right-of-use assets 123,925 105,170 Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity 20,682 \$25,411 Current liabilities: 27,682 \$25,411 Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678	Less accumulated depreciation and amortization		187,239		180,815
Goodwill and other acquired intangibles: 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity Current liabilities: Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 5	Total property and equipment, net		194,595		192,756
Goodwill 240,933 215,699 Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$90,878 Liabilities and Shareholders' Equity Current liabilities: Accounts payable \$27,682 \$25,411 Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678	Operating lease right-of-use assets		123,925		105,170
Other acquired intangibles, net of accumulated amortization 148,452 124,857 Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity Current liabilities: Accounts payable \$27,682 \$25,411 Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 36,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448	Goodwill and other acquired intangibles:				
Total goodwill and other acquired intangibles, net 389,385 340,556 Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity Current liabilities: Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943	Goodwill		240,933		215,699
Other assets 42,710 39,374 Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 990,878 Liabilities and Shareholders' Equity Current liabilities: Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 36,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital	Other acquired intangibles, net of accumulated amortization		148,452		124,857
Noncurrent assets held for sale 74,593 76,704 Total assets \$1,072,499 \$990,878 Liabilities and Shareholders' Equity Current liabilities: Accounts payable \$27,682 \$25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earn	Total goodwill and other acquired intangibles, net		389,385		340,556
Liabilities and Shareholders' Equity Current liabilities: 27,682 \$ 25,411 Accounts payable \$ 27,682 \$ 25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 567,182	Other assets		42,710		39,374
Liabilities and Shareholders' Equity Current liabilities: \$27,682 \$25,411 Accounts payable \$48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 200 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Noncurrent assets held for sale		74,593		76,704
Current liabilities: \$ 27,682 \$ 25,411 Accounts payable \$ 27,682 \$ 25,411 Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Total assets	\$1	,072,499	\$	990,878
Accrued expenses 48,041 44,154 Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182 **Control of the protein current portion 566,292 577,182	• •				
Other current liabilities 3,784 5,318 Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182 ***Control of the protein liabilities 566,292 577,182	Accounts payable	\$	27,682	\$	25,411
Current portion of debt and finance lease obligations 1,445 1,421 Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Accrued expenses		48,041		44,154
Current portion of operating lease obligations 42,108 35,886 Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Other current liabilities		3,784		5,318
Current liabilities held for sale 23,792 24,974 Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Current portion of debt and finance lease obligations		1,445		1,421
Total current liabilities 146,852 137,164 Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Current portion of operating lease obligations		42,108		35,886
Debt and finance lease obligations, less current portion 136,549 72,249 Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Current liabilities held for sale		23,792		24,974
Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Total current liabilities		146,852		137,164
Operating lease obligations, less current portion 82,404 69,678 Other long-term liabilities 58,194 56,448 Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Debt and finance lease obligations, less current portion		136,549		72,249
Deferred income taxes 45,883 41,214 Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Common stock 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Operating lease obligations, less current portion		82,404		69,678
Noncurrent liabilities held for sale 36,325 36,943 Shareholders' equity: 277 279 Common stock 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Other long-term liabilities		58,194		56,448
Shareholders' equity: 277 279 Common stock 233,086 226,869 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Deferred income taxes		45,883		41,214
Common stock 277 279 Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Noncurrent liabilities held for sale		36,325		36,943
Additional paid-in capital 233,086 226,869 Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Shareholders' equity:				
Retained earnings 332,929 350,034 Total shareholders' equity 566,292 577,182	Common stock		277		279
Total shareholders' equity 566,292 577,182	Additional paid-in capital		233,086		226,869
#4.070.400 # .000.070	Retained earnings		332,929		350,034
\$4,070,400 \$ 000,070	Total shareholders' equity		566,292		577,182
		\$1	,072,499	\$	990,878

Forward Air Corporation Consolidated Statements of Cash Flows (In thousands) (Unaudited)

Poperating activities Image: part part part part part part part part	(Unaudited)	- .	
Net income from continuing operations			
Net income from continuing operations \$ 21,248 Adjustments to reconcile net income of continuing operations to net cash provided by operations \$ 227 Depreciation and amnorization 9,413 9,227 Change in fair value of earn-out liability (2,108) 3,045 Chas price in a value of earn-out liability 2,428 3,045 Loss (gain) on disposal of property and equipment, net 887 2 Provision for loss on receivables 887 2 Provision for revenue adjustments 3,443 2,387 Deferred income tax expense (61) (6,566) Prepaid expenses and other current assets (493) (7,571) Income taxes (493) (7,571) Income taxes 2,501 25,715 Net cash provided by operating activities of continuing operations 2,502 2,502 Investing activities: 2 6 6 Proceeds from disposal of property and equipment 2 6 6 Acquisition of business, net of cash acquired (11,563) (11,503) Acquisition of property and equipment 2 6<		•	
Pagintsments to reconcle net income of continuing operations to net cash provided by operations Pagintsments to reconcle net income of continuing operations Pagintsments to reconcle net income of continuing operations Pagintsments to reconcle net income in fair value of earn-out liability Pagintsments Pagintsmentsmentsmentsmentsmentsmentsmentsme		_	
continuing operations 9,413 9,227 Change in fair value of earn-out liability (2,108) — Share-based compensation 2,429 3,045 Loss (gain) on disposal of property and equipment, net 87 (137) Provision for loss on receivables 887 2 Provision for revenue adjustments 3,443 2,367 Changes in operating assets and liabilities (61) (6,566) Prepaid expenses and other current assets (61) (6,566) Prepaid expenses and other current assets (493) (7,371) Income taxes 7,508 9,765 Net cash provided by operating activities of continuing operations 29,101 25,715 Investing activities: 288 624 Proceeds from disposal of property and equipment 288 624 Purchases of property	• •		\$ 21,244
Pepreciation and amortization 9,413 9,227		of	
Change in fair value of earn-out liability (2,108) — Share-based compensation 2,429 3,045 Loss (gain) on disposal of property and equipment, net 75 (137) Provision for loss on receivables 887 2 Provision for revenue adjustments 745 738 Deferred income tax expense 3,443 2,367 Changes in operating assets and liabilities (61) (6,566) Prepaid expenses and other current assets (93) (7,371) Income taxes (1,962) (6,599) Accounts payable and accrued expenses 7,508 9,765 Net cash provided by operating activities of continuing operations 29,101 25,715 Investing activities: 28 624 Proceeds from disposal of property and equipment 28 624 Purchases of property and eq	- · ·	9 413	9 227
Share-based compensation		· ·	5,221
Loss (gain) on disposal of property and equipment, net 75 (137) Provision for loss on receivables 887 2 Provision for revenue adjustments 745 738 Deferred income tax expense 3,443 2,367 Changes in operating assets and liabilities (611) (6,566) Prepaid expenses and other current assets (1,962) (6,596) Net cash provided by operating activities of continuing operations 7,508 9,765 Net cash provided by operating activities of continuing operations 28 62 Proceeds from disposal of property and equipment 268 62 Purchases of property and equipment 268 62 Purchases of property and equipment 268 62 Purchases of property and equipment (11,563) (11,903) Acquisition of business, net of cash acquired (11,295) 38,273 Financing activities (7,000) (11,295) 38,273 Proceeds from senior credit facility (3,000) (6,99) Proceeds from senior credit facility (3,000) (5,244) Proceeds from senior cr	· · · · · · · · · · · · · · · · · · ·		3 045
Provision for loss on receivables 887 2 Provision for revenue adjustments 778 788 Deferred income tax expense 3,443 2,367 Changes in operating assets and liabilities (61) (6,566) Prepaid expenses and other current assets (493) (7,371) Income taxes (1,962) (6,599) Accounts payable and accrued expenses 7,508 9,765 Net cash provided by operating activities of continuing operations 29,101 25,715 Investing activities: 29,101 25,715 Proceeds from disposal of property and equipment 28 624 Purchases of property and equipment 28 624 Purchases of property and equipment (11,563) (11,903) Acquisition of business, net of cash acquired — 6 Net cash used in investing activities of continuing operations (31,295) (38,273) Payments of finance lease obligations (340) (69 Proceeds from senior credit facility — 10,000 Payments of cash dividends (5,037) (5,144)			*
Provision for revenue adjustments 745 738 Deferred income tax expense 3,43 2,367 Changes in operating assets and liabilities (611) (6,566) Prepaid expenses and other current assets (1,962) (6,596) Prepaid expenses and other current assets (1,962) (6,599) Accounts payable and accrued expenses 7,508 9,765 Net cash provided by operating activities of continuing operations 29,101 25,715 Investing activities: Proceeds from disposal of property and equipment 268 624 Purchases of property and equipment 268 624 Purchases of property and equipment 268 624 Purchases of property and equipment (11,563) (11,903) Acquisition of business, net of cash acquired 2 6 Other 2 6 6 Net cash used in investing activities of continuing operations (11,295) (38,273) Financing activities Payments of finance lease obligations (340) (69) Proceeds from senior credit			, ,
Deferred income tax expense 3,443 2,367 Changes in operating assets and liabilities (61) (6,566) Prepaid expenses and other current assets (493) (7,371) Income taxes (1,962) (6,599) Accounts payable and accrued expenses 7,508 9,765 Net cash provided by operating activities of continuing operations 29,101 25,715 Investing activities: Proceeds from disposal of property and equipment 268 624 Purchases of property and equipment (11,563) (11,903) Acquisition of business, net of cash acquired — (27,000) Other — 6 Net cash used in investing activities of continuing operations (340) (69) Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — 0 0 Payments of cash dividends (5,23) — Payments of cash dividends (5,037) (5,144) Repurchases of common stock (repurchase program) — (24,345) Payments of cash div			_
Changes in operating assets and liabilities (61) (6,566) Accounts receivable (493) (7,371) Income taxes (1,962) (6,599) Accounts payable and accrued expenses 7,508 9,765 Net cash provided by operating activities of continuing operations 29,101 25,715 Investing activities: 268 624 Proceeds from disposal of property and equipment 268 624 Purchases of property and equipment (11,563) (11,903) Acquisition of business, net of cash acquired - 27,000 Other - 6 Net cash used in investing activities of continuing operations (11,295) 38,273 Financing activities: - - 6 Payments of finance lease obligations (340) (69) - Payments of finance lease obligations (340) (69) - Payments of me exercise of stock options - 448 - Payments of near-cyclist facility (5,284) - - Poceeds from exercise of stock options 5	·		
Accounts receivable (6.1) (6.566) Prepaid expenses and other current assets (1.93) (7.371) Income taxes (1.965) (6.599) Accounts payable and accrued expenses 7.508 9.765 Net cash provided by operating activities of continuing operations 29.101 25.715 Investing activities: Proceeds from disposal of property and equipment (11.563) 614.903 Purchases of property and equipment (11.563) 611.903 Acquisition of business, net of cash acquired — 6 Net cash used in investing activities of continuing operations (11.265) 38.273 Financing activities: Proceeds from senior credit facility — 0 6 Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — 10,000 Payments of earn-out liability — 10,000 Payments of cash dividends (5,037) (5,144) Repurchases of common stock (repurchase program) — (24,436) Proceeds from common sto	·	•	•
Prepaid expenses and other current assets (493) (7,371) (1,962) (7,371) (6,599) Income taxes (7,608) (6,599) 7,508 9,765 Net cash provided by operating activities of continuing operations 29,101 25,715 Investing activities: 29 6 624 Purchases of property and equipment (11,663) (11,903)		(61)	(6,566)
Income taxes	Prepaid expenses and other current assets	, ,	, ,
Net cash provided by operating activities of continuing operations 29,101 25,715	Income taxes	(1,962)	
Investing activities: Case (ask) 624 Proceeds from disposal of property and equipment (268 (ask) 624 Purchases of property and equipment (11,963) (11,903) (11,903) Acquisition of business, net of cash acquired — (ask) (ask) Other — 6 6 Net cash used in investing activities of continuing operations (11,295) (38,273) Financing activities: Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — (ask) Proceeds from senior credit facility — (ask) Proceeds from seriois credit facility — (ask) Payments of cash divideds (50,337) (5,144) Repurchase of stock options (50,337) (5,144) Repurchase of common stock (repurchase program) — (24,436) P	Accounts payable and accrued expenses	7,508	9,765
Proceeds from disposal of property and equipment 268 624 Purchases of property and equipment (11,563) (11,903) Acquisition of business, net of cash acquired — (27,000) Other — 6 Net cash used in investing activities of continuing operations (11,295) (38,273) Financing activities: Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — 10,000 Payments on earn-out liability (5,284) — Proceeds from exercise of stock options — 448 Payments of cash dividends (5,037) (5,144) Repurchase of common stock (repurchase program) — (24,436) Proceeds from common stock (repurchase program) — (24,436) Proceeds from common stock issued under employee stock purchase plan — (24,436) Cash settlement of share-based awards for tax withholdings (614) (49) (Distributions to) contributions from subsidiary (3,154) (4,159) Net cash used in financing activities from continuing operations (14,135) (14,830) Net increase (decrease) in cash of continuing operat	· ·	29,101	25,715
Proceeds from disposal of property and equipment 268 624 Purchases of property and equipment (11,563) (11,903) Acquisition of business, net of cash acquired — (27,000) Other — 6 Net cash used in investing activities of continuing operations (11,295) (38,273) Financing activities: Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — 10,000 Payments on earn-out liability (5,284) — Proceeds from exercise of stock options — 448 Payments of cash dividends (5,037) (5,144) Repurchase of common stock (repurchase program) — (24,436) Proceeds from common stock (repurchase program) — (24,436) Proceeds from common stock issued under employee stock purchase plan — (24,436) Cash settlement of share-based awards for tax withholdings (614) (49) (Distributions to) contributions from subsidiary (3,154) (41,159) Net cash used in financing activities from continuing operations (14,135) (14,830) Net increase (decrease) in cash of continued operat			
Purchases of property and equipment (11,563) (11,903) Acquisition of business, net of cash acquired — (27,000) Other — 6 Net cash used in investing activities of continuing operations (11,295) (38,273) Financing activities: Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — 10,000 Payments on earn-out liability (5,284) — Proceeds from exercise of stock options — 448 Payments of cash dividends (5,037) (5,144) Repurchase of common stock (repurchase program) — (24,436) Proceeds from common stock issued under employee stock purchase plan 294 261 Cash settlement of share-based awards for tax withholdings (614) (49) (Distributions to) contributions from subsidiary (3,154) 4,159 Net cash used in financing activities from continuing operations (14,135) (14,830) Net increase (decrease) in cash of continued operations, net (3,010) 4,523 Cash (used in) provided by operating activities o	· · · · · · · · · · · · · · · · · · ·	000	004
Acquisition of business, net of cash acquired — (27,000) Other — 6 Net cash used in investing activities of continuing operations (11,295) (38,273) Financing activities: Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — 10,000 Payments on earn-out liability (5,284) — Proceeds from exercise of stock options — 448 Payments of cash dividends (5,037) (5,144) Repurchase of common stock (repurchase program) — (24,436) Proceeds from common stock issued under employee stock purchase plan 294 261 Cash settlement of share-based awards for tax withholdings (614) (49) (Distributions to) contributions from subsidiary (3,154) 4,159 Net increase (decrease) in cash of continuing operations (14,135) (14,830) Net increase (decrease) in cash of continued operations, net (3,010) 4,523 Cash (used in) investing activities of discontinued operations, net (144) (364) Cash used in investing activiti			
Other — 6 Net cash used in investing activities of continuing operations (11,295) (38,273) Financing activities: Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — 10,000 Payments on earn-out liability (5,284) — Proceeds from exercise of stock options — 448 Payments of cash dividends (5,037) (5,144) Repurchase of common stock (repurchase program) — (24,436) Proceeds from common stock issued under employee stock purchase plan 294 261 Cash settlement of share-based awards for tax withholdings (614) (49) (Distributions to) contributions from subsidiary (3,154) 4,159 Net cash used in financing activities from continuing operations (14,135) (14,830) Net increase (decrease) in cash of continuing operations (3,010) 4,523 Cash (used in) provided by operating activities of discontinued operations, net (144) (364) Cash provided by (used in) financing activities of discontinued operations, net (3,010) 4,523		(11,563)	, ,
Financing activities: Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — 10,000 Payments on earn-out liability (5,284) — Proceeds from exercise of stock options — 448 Payments of cash dividends (5,037) (5,144) Repurchase of common stock (repurchase program) — (24,436) Proceeds from common stock issued under employee stock purchase plan 294 261 Cash settlement of share-based awards for tax withholdings (614) (49) (Distributions to) contributions from subsidiary (3,154) 4,159 Net cash used in financing activities from continuing operations (14,135) (14,830) Net increase (decrease) in cash of continuing operations (3,010) 4,523 Cash from discontinued operations: (3,010) 4,523 Cash used in) provided by operating activities of discontinued operations, net (3,010) 4,523 Cash provided by (used in) financing activities of discontinued operations, net (3,154) (4,159) Net increase (decrease) in cash 3,671 (27,388) Cash at beginning of period of continuing operati		_	
Financing activities: Payments of finance lease obligations Proceeds from senior credit facility Payments on earn-out liability Proceeds from exercise of stock options Proceeds from exercise of stock option		(11.295)	
Payments of finance lease obligations (340) (69) Proceeds from senior credit facility — 10,000 Payments on earn-out liability (5,284) — Proceeds from exercise of stock options — 448 Payments of cash dividends (5,037) (5,144) Repurchase of common stock (repurchase program) — (24,436) Proceeds from common stock issued under employee stock purchase plan 294 261 Cash settlement of share-based awards for tax withholdings (614) (49) (Distributions to) contributions from subsidiary (3,154) 4,159 Net cash used in financing activities from continuing operations (14,135) (14,830) Net increase (decrease) in cash of continuing operations (3,010) 4,523 Cash from discontinued operations: (3,010) 4,523 Cash used in) provided by operating activities of discontinued operations, net (144) (364) Cash provided by (used in) financing activities of discontinued operations, net 3,671 (27,388) Net increase (decrease) in cash 3,671 (27,388) Cash at beginning of period of discontinued	The state of the s	(**,===)	(,)
Proceeds from senior credit facility — 10,000 Payments on earn-out liability (5,284) — Proceeds from exercise of stock options — 448 Payments of cash dividends (5,037) (5,144) Repurchase of common stock (repurchase program) — (24,436) Proceeds from common stock issued under employee stock purchase plan 294 261 Cash settlement of share-based awards for tax withholdings (614) (49) (Distributions to) contributions from subsidiary (3,154) 4,159 Net cash used in financing activities from continuing operations (14,135) (14,830) Net increase (decrease) in cash of continuing operations (3,010) 4,523 Cash from discontinued operations: (3,010) 4,523 Cash used in) provided by operating activities of discontinued operations, net (144) (364) Cash provided by (used in) financing activities of discontinued operations, net (144) (364) Cash at beginning of period of continuing operations 77,245 42,165 Cash at beginning of period of discontinued operations/held for sale — — Ne	-		
Payments on earn-out liability Proceeds from exercise of stock options Payments of cash dividends Repurchase of common stock (repurchase program) Proceeds from common stock (repurchase program) Proceeds from common stock issued under employee stock purchase plan Cash settlement of share-based awards for tax withholdings (bistributions to) contributions from subsidiary (contributions to) contributions from subsidiary (contributions to) contributions from continuing operations Net increase (decrease) in cash of continuing operations Cash (used in) provided by operating activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in provided by (used in) financing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in provided by (used in) financing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in provided by (used in) financing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of disco		(340)	
Proceeds from exercise of stock options Payments of cash dividends Repurchase of common stock (repurchase program) Proceeds from common stock (repurchase program) Proceeds from common stock issued under employee stock purchase plan Cash settlement of share-based awards for tax withholdings (Distributions to) contributions from subsidiary (Distributions to) contributions from subsidiary Net cash used in financing activities from continuing operations Net increase (decrease) in cash of continuing operations Cash (used in) provided by operating activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Cash at hed of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale Payments of (27,388) Cash at hed of period of discontinued operations/held for sale Cash at end of period of discontinued operations/held for sale Cash at end of period of discontinued operations/held for sale Cash at end of period of discontinued operations/held for sale Cash at end of period of discontinued operations/held for sale		_	10,000
Payments of cash dividends (5,037) (5,144) Repurchase of common stock (repurchase program) — (24,436) Proceeds from common stock issued under employee stock purchase plan 294 261 Cash settlement of share-based awards for tax withholdings (614) (49) (Distributions to) contributions from subsidiary (3,154) 4,159 Net cash used in financing activities from continuing operations (14,135) (14,830) Net increase (decrease) in cash of continuing operations (3,010) 4,523 Cash (used in) provided by operating activities of discontinued operations, net (3,010) 4,523 Cash used in investing activities of discontinued operations, net (144) (364) Cash provided by (used in) financing activities of discontinued operations, net (3,010) Net increase (decrease) in cash (3,010) (27,388) Cash at beginning of period of continuing operations (27,388) Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash (27,388) Less: cash at end of period of discontinued operations/held for sale		(5,284)	_
Repurchase of common stock (repurchase program) Proceeds from common stock issued under employee stock purchase plan Cash settlement of share-based awards for tax withholdings (Distributions to) contributions from subsidiary Net cash used in financing activities from continuing operations Net increase (decrease) in cash of continuing operations Cash (used in) provided by operating activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Cash at end of period of discontinued operations/held for sale Net increase (decrease) in cash Cash at end of period of discontinued operations/held for sale Net increase (decrease) in cash Cash at end of period of discontinued operations/held for sale Net increase (decrease) in cash Cash at end of period of discontinued operations/held for sale Net increase (decrease) in cash Cash at end of period of discontinued operations/held for sale	·		
Proceeds from common stock issued under employee stock purchase plan Cash settlement of share-based awards for tax withholdings (Distributions to) contributions from subsidiary (Distributions to) contributions from subsidiary (3,154) (4,159) Net cash used in financing activities from continuing operations (14,135) (14,830) Net increase (decrease) in cash of continuing operations Cash (used in) provided by operating activities of discontinued operations, net (3,010) (3,010) (3,64) (27,388) Cash used in investing activities of discontinued operations, net (144) (364) Cash provided by (used in) financing activities of discontinued operations, net Net increase (decrease) in cash Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale	·	(5,037)	
Cash settlement of share-based awards for tax withholdings (Distributions to) contributions from subsidiary (Distributions to) contributions from subsidiary (Sample of the cash used in financing activities from continuing operations (Sample of the cash used in financing activities from continuing operations (Sample of the cash of continued operations) Cash from discontinued operations: Cash (used in) provided by operating activities of discontinued operations, net (Sample of the cash used in investing activities of discontinued operations, net (Sample of the cash used in) financing activities of discontinued operations, net (Sample of the cash of the cash used in) financing activities of discontinued operations, net (Sample of the cash of			, ,
(Distributions to) contributions from subsidiary Net cash used in financing activities from continuing operations Net increase (decrease) in cash of continuing operations Cash from discontinued operations: Cash (used in) provided by operating activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net Net increase (decrease) in cash Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale			
Net cash used in financing activities from continuing operations Net increase (decrease) in cash of continuing operations Cash from discontinued operations: Cash (used in) provided by operating activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net Net increase (decrease) in cash Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale Decrease (decrease) in cash Cash at beginning of period of discontinued operations/held for sale Decrease (decrease) in cash Cash at beginning of period of discontinued operations/held for sale	· · · · · · · · · · · · · · · · · · ·	, ,	
Net increase (decrease) in cash of continuing operations Cash from discontinued operations: Cash (used in) provided by operating activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net (144) (364) Cash provided by (used in) financing activities of discontinued operations, net Net increase (decrease) in cash Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale	·		
Cash from discontinued operations: Cash (used in) provided by operating activities of discontinued operations, net Cash used in investing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net Net increase (decrease) in cash Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale			
Cash (used in) provided by operating activities of discontinued operations, net Cash used in investing activities of discontinued operations, net (144) (364) Cash provided by (used in) financing activities of discontinued operations, net Net increase (decrease) in cash Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale ———————————————————————————————————	Net increase (decrease) in cash of continuing operations	3,671	(27,388)
Cash used in investing activities of discontinued operations, net Cash provided by (used in) financing activities of discontinued operations, net Net increase (decrease) in cash Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale ———————————————————————————————————	Cash from discontinued operations:		
Cash provided by (used in) financing activities of discontinued operations, net Net increase (decrease) in cash Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale		(3,010)	4,523
Net increase (decrease) in cash3,671(27,388)Cash at beginning of period of continuing operations77,24542,165Cash at beginning of period of discontinued operations/held for sale——Net increase (decrease) in cash3,671(27,388)Less: cash at end of period of discontinued operations/held for sale——	Cash used in investing activities of discontinued operations, net	(144)	(364)
Cash at beginning of period of continuing operations Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale		3,154	
Cash at beginning of period of discontinued operations/held for sale Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale — — — — — — — — — — — — — — — — — — —	Net increase (decrease) in cash	3,671	(27,388)
Net increase (decrease) in cash Less: cash at end of period of discontinued operations/held for sale	Cash at beginning of period of continuing operations	77,245	42,165
Less: cash at end of period of discontinued operations/held for sale	Cash at beginning of period of discontinued operations/held for sale	_	_
0 00040 0 44.777	,	3,671	(27,388)
Cash at end of period of continuing operations \$\\ 80,916 \\ \ 14,777	Less: cash at end of period of discontinued operations/held for sale		
	Cash at end of period of continuing operations	\$ 80,916	\$ 14,777

Forward Air Corporation Consolidated Statements of Cash Flows (In thousands) (Unaudited)

(Unaudited)	Six mont	hs ended
	June 30, 2020	June 30, 2019
Operating activities:		
Net income from continuing operations	\$ 20,641	\$ 38,931
Adjustments to reconcile net income of continuing operations to net cash provided by operating activities of continuing operations		
Depreciation and amortization	18,747	18,515
Change in fair value of earn-out liability	(2,702)	_
Share-based compensation	5,507	5,910
Loss (gain) on disposal of property and equipment, net	9	(218)
Provision for loss on receivables	688	635
Provision for revenue adjustments	1,787	1,277
Deferred income tax expense	4,668	3,290
Changes in operating assets and liabilities		
Accounts receivable	2,979	(3,922)
Prepaid expenses and other current assets	312	(4,842)
Income taxes	(341)	(2,182)
Accounts payable and accrued expenses	7,634	6,876
Net cash provided by operating activities of continuing operations	59,929	64,270
Investing activities:		
Proceeds from disposal of property and equipment	988	1,008
Purchases of property and equipment	(14,214)	(14,214)
Acquisition of business, net of cash acquired	(55,931)	(27,000)
Net cash used in investing activities of continuing operations	(69,157)	(40,206)
Financing activities:		
Payments of finance lease obligations	(676)	(137)
Proceeds from senior credit facility	65,000	10,000
Payments on earn-out liability	(5,284)	_
Proceeds from exercise of stock options	_	1,278
Payments of cash dividends	(10,087)	(10,333)
Repurchase of common stock (repurchase program)	(15,259)	(38,617)
Proceeds from common stock issued under employee stock purchase plan	294	261
Cash settlement of share-based awards for tax withholdings	(3,286)	(2,770)
(Distributions to) contributions from subsidiary	(5,307)	5,374
Net cash provided by (used in) financing activities from continuing operations	25,395	(34,944)
Net increase (decrease) in cash of continuing operations	16,167	(10,880)
Cash from discontinued operations:		
Cash (used in) provided by operating activities of discontinued operations, net	(4,672)	7,494
Cash used in investing activities of discontinued operations, net	(635)	(2,120)
Cash provided by (used in) financing activities of discontinued operations, net	5,307	(5,374)
Net increase (decrease) in cash	16,167	(10,880)
Cash at beginning of period of continuing operations	64,749	25,657
Cash at beginning of period of discontinued operations/held for sale	_	_
Net increase (decrease) in cash	16,167	(10,880)
Less: cash at end of period of discontinued operations/held for sale		
Cash at end of period of continuing operations	\$ 80,916	\$ 14,777

Forward Air Corporation Reconciliation of U.S. GAAP and Non-GAAP Financial Measures

The Company reports its financial results in accordance with GAAP (also referred to herein as "reported"). However, the Company also uses "Non-GAAP financial measures" that are

derived on the basis of methodologies other than in accordance with GAAP. Specifically, the Company believes that meaningful analysis of its financial performance requires an understanding of the factors underlying that performance, including an understanding of items that are non-operational. Management uses these non-GAAP financial measures in making financial, operating, compensation and planning decisions and in evaluating the Company's performance.

For the three and six months ended June 30, 2020 and 2019, this press release contains the following non-GAAP financial measures: earnings before interest, taxes, depreciation and amortization ("EBITDA") and free cash flow. All non-GAAP financial measures are presented on a continuing operations basis.

The Company believes that EBITDA from continuing operations improves comparability from period to period by removing the impact of its capital structure (interest and financing expenses), asset base (depreciation and amortization) and tax impacts as set out in the below tables. The Company believes that free cash flow from continuing operations is an important measure of its ability to repay maturing debt or fund other uses of capital that it believes will enhance stockholder value.

Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP. Non-GAAP financial information does not represent a comprehensive basis of accounting. As required by the Securities and Exchange Act of 1933 and the rules and regulations promulgated thereunder, the tables below present, for the periods indicated, a reconciliation of the Company's presented non-GAAP financial measures to the most directly comparable GAAP financial measures.

Forward Air Corporation Reconciliation to U.S. GAAP (In thousands) (Unaudited)

	Three months ended			ns ended	Six months ende		
Continuing Operations	J	une 30, 2020	J	une 30, 2019	June 30, 2020	June 30, 2019	
Net income (GAAP)	\$	9.225	\$	21.244	\$ 20.641	\$ 38,931	
Interest expense	Ψ	1,198	Ψ	581	2,051	1,156	
Income tax expense		3,491		7,244	6,995	12,683	
Depreciation and amortization		9,413		9,227	18,747	18,515	
EBITDA (Non-GAAP)	\$	23,327	\$	38,296	\$ 48,434	\$ 71,285	
	T	hree mo	nth	ns ended	Six mont	hs ended	
Continuing Operations	J	une 30,	J	,	June 30,	,	
Continuing Operations		2020	_	2019	2020	2019	
Net cash provided by operating activities (GAAP)\$	29,101	\$	25,715	\$ 59,929	\$ 64,270	
Proceeds from disposal of property and equipment		268		624	988	1,008	
Purchases of property and equipment		(11,563)		(11,903)	(14,214)	(14,214)	
Free cash flow (Non-GAAP)	\$	17,806	\$	14,436	\$ 46,703	\$ 51,064	

The following table summarizes supplemental guidance information that management believes to be useful.

Forward Air Corporation Additional Guidance Data (In thousands, except per share data) (Unaudited)

Actual - Continuing Operations	Thi	ree months ended June 30, 2020
Net income from continuing operations	\$	9,225
Income allocated to participating securities		(13)
Numerator for diluted income per share - net income	\$	9,212
Fully diluted share count		27,726
Diluted earnings per share from continuing operations	\$	0.33
Projected		Full year 2020
Projected continuing operations and consolidated tax rate	te	26.5%
Projected capital expenditures, net	\$	26,000
Projected	De	ecember 31, 2020
Projected year-end fully diluted share count		27,500

Note Regarding Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as: "anticipate," "intend," "plan," "goal," "seek," "believe," "project," "estimate," "expect," "strategy," "future," "likely," "may," "should," "will" and similar references to future periods. Forward-looking statements included in this press release relate to expected impact of COVID-19, full year 2020 projected tax rate, share count, capital expenditures and the declaration of dividends.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on any of these forwardlooking statements. The following is a list of factors, among others, that could cause actual results to differ materially from those contemplated by the forward-looking statements: prolonged impact of COVID-19 and actions taken to mitigate those impacts, economic factors such as recessions, inflation, higher interest rates and downturns in customer business cycles, the creditworthiness of our customers and their ability to pay for services rendered, more limited liquidity than expected which limits our ability to make key investments, the availability and compensation of qualified independent owner-operators and freight handlers as well as contracted, third-party carriers needed to serve our customers' transportation needs, the inability of our information systems to handle an increased volume of freight moving through our network, changes in fuel prices, our inability to maintain our historical growth rate because of a decreased volume of freight or decreased average revenue per pound of freight moving through our network, loss of a major customer, increasing competition and pricing pressure, our ability to secure terminal facilities in

desirable locations at reasonable rates, our inability to successfully integrate acquisitions, claims for property damage, personal injuries or workers' compensation, enforcement of and changes in governmental regulations, environmental and tax matters, insurance matters, the handling of hazardous materials and the risks described in our Annual Report on Form 10-K for the year ended December 31, 2019.

Any forward-looking statement made by us in this press release is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.

View source version on businesswire.com: https://www.businesswire.com/news/home/20200730005823/en/

Forward Air Corporation
Michael J. Morris, 404-362-8933
mmorris@forwardair.com

Source: Forward Air Corporation