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Telkonet, Inc. Signs Dealer Agreement with Suite Control, International Energy Solutions Specialists

EcoSmart Energy Management Platform Secures Presence in the Asia Pacific

MILWAUKEE, Aug. 20, 2012 /PRNewswire/ -- [Telkonet, Inc.](#) (OTC BB: TKOI.OB), developer of the revolutionary EcoSmart energy management platform incorporating patented Recovery Time™ technology, announced today that it signed a dealer agreement with [Suite Control](#), a firm specializing in energy, electrical and entertainment technology solutions in Australia and Southeast Asia.

(Logo: <https://photos.prnewswire.com/prnh/20111011/NY83909LOGO>)

Suite Control has completed a significant number of automation and integration projects, receiving numerous awards for their work. Recently, the company has designed and completed installations in hospitality buildings that focus on energy management and resource utilization.

George Nikols, Director of Business Development for Suite Control, said, "We have a number of clients interested in reducing their cost of operations through energy management. As a company, we have been searching for an attractively-priced energy management system that integrates with other in-room technologies. We needed a solution that would make room comfort a priority while maximizing energy efficiency, and EcoSmart is that solution."

Suite Control maintains a relentless commitment to client satisfaction, which has enabled the company to become one of the fastest-growing electronics solution providers in the Asia Pacific, with a core focus on Australia, New Zealand, Singapore, Macau, Hong Kong and the Philippines. With EcoSmart's flexible installations, and consistent room comfort in addition to substantial energy savings, Nikols is confident the solution will help Suite Control continue to exceed customer expectations.

Nikols added, "At Suite Control, our specialty has always been to take the latest technology and seamlessly integrate that technology into our overall product offering. Our relationship with Telkonet allows us to take EcoSmart--this highly innovative energy management technology--and provide it to our customers. The opportunities for growth are limitless."

Jason Tienor, CEO of Telkonet, is enthusiastic about the new corporate relationship. "We look forward to working with Suite Control," Tienor said. "This situation is mutually beneficial. Suite Control has a stronghold throughout Australia and the Asia Pacific--two geographic markets in which Telkonet would like to establish a strong presence--and we will provide

EcoSmart, the energy management technology solution that's been rapidly adopted since its launch in February 2011."

The dealership agreement provides Suite Control with access to the complete line of EcoSmart energy management products.

ABOUT SUITE CONTROL

In 2009, two of Sydney's leading electronics integrators, Hall and Hedderman and Sound Concept Group, merged to create Suite Control. Since then, the company has quickly become one of Australia's leading Electronics Solutions providers. Suite Control has completed many award-winning residential and commercial projects, and won a prestigious CEDIA Electronic Lifestyles® Award in 2011. With a focus on streamlined integration, Suite Control provides intelligent and affordable control solutions to meet the needs of any project. For more information, visit www.suitecontrol.com.au.

ABOUT TELKONET

Telkonet, a leading United States-based energy management technology provider, offers hardware, software and services to commercial customers worldwide. The EcoSmart suite of products, along with the EcoCentral management platform, can reduce energy consumption, HVAC runtime and utility costs in most building environments. Telkonet's energy management products have the power to reduce energy consumption, minimize carbon footprints and help eliminate the need for the construction of new power plants. For more information, visit www.telkonet.com.

For news updates as they happen, follow [@Telkonet](https://twitter.com/Telkonet) on Twitter.

Statements included in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve a number of risks and uncertainties such as competitive factors, technological development, market demand and the Company's ability to obtain new contracts and accurately estimate net revenue due to variability in size, scope and duration of projects, and internal issues in the sponsoring client. Further information on potential factors that could affect the Company's financial results, can be found in the Company's Registration Statement and in its Reports on Forms 8-K filed with the Securities and Exchange Commission (SEC).

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