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Ingram Micro Announces 2016 Cloud Partner Award Winners

Seven Ingram Micro Channel Partners and Three Odin Partners Earn Top Recognition for Cloud Innovation and Success at Ingram Micro Cloud Summit 2016

PHOENIX, AZ -- (Marketwired) -- 04/11/16 -- Ingram Micro Inc. (NYSE: IM) today announced the 2016 Cloud Partner Award winners during the 7th annual Ingram Micro Cloud Summit in Phoenix, Arizona.

The annual awards spotlight Ingram Micro's top channel partners across the globe who have exhibited a high level of innovation, advocacy, performance, and sales success with Ingram Micro and the Ingram Micro Cloud Marketplace. New to this year's awards program, Ingram Micro also honored Odin partners who have demonstrated excellence in proactively leveraging the Odin Service Automation platform to deliver exemplary cloud services to their global market base.

The selection process for the Ingram Micro Cloud Partner Awards identified and vetted Ingram Micro channel partners who demonstrated an unparalleled commitment to driving new cloud capabilities through the Cloud Marketplace while delivering the value-added solutions that drive business transformation and simplified success in the cloud. Other criteria used to determine this elite group included cloud services revenue and overall business growth in 2015, peer-to-peer leadership, and level of engagement and alignment with Ingram Micro.

Recipients of Ingram Micro's 2016 Cloud Partner Awards include:

- Marketplace Award (U.S.) -- [InfiniT Consulting](#)
- Rainmaker (Top U.S. Sales) Award -- [Adapture](#)
- Best Sales Strategy Award (U.S.) -- [Aqueduct Technologies](#)
- Get It Done (Creative Strategy) (U.S.) -- [Arterian](#)
- Emerging Partner (U.S.) -- [Altrion](#)
- Marketplace Award (Europe) -- [TechQuarters](#)
- Marketplace Award (APAC) -- [Interlinked](#)

Odin's 2016 Cloud Partner Awards recognized partners who are effectively using Odin Service Automation to grow, expand, and advance the cloud industry by providing best-in-breed cloud services to global markets, or transforming established business models into a new cloud paradigm.

Recipients of Odin's 2016 Cloud Partner Awards include:

- Excellence in Cloud Services Delivery -- [Telstra](#)

- Innovation in Hosting Industry Transformation -- [Home.pl](#)
- Excellence in Cloud Growth -- [Telmex](#)

"This year's Odin Cloud Partner Award winners reflect the brightest, most innovative and engaged leaders within the cloud industry," said Pavel Ershov, senior vice president of Odin Sales, Marketing and Customer Success. "We applaud each of our winners for leveraging Odin and our Odin Service Automation platform to successfully grow their cloud services business and ensure their customers are cloud-ready with the innovative resources needed to build a sustainable advantage and competitive edge."

"Cloud computing is completely shifting the way businesses operate and providing channel partners with a game-changing opportunity to quickly elevate their value and relevance as a strategic IT business advisor," said Renee Bergeron, vice president, Global Cloud, Ingram Micro. "We are honored to recognize these standout partners for their commitment to delivering new cloud opportunities and service excellence to this expanding market."

Ingram Micro Cloud Summit is one of the largest cloud-focused events for the global IT channel, bringing together the industry's top solution providers, cloud services providers, cloud vendors, telcos, hosting providers, and other cloud innovators and thought leaders. During Cloud Summit 2016, Ingram Micro spotlighted its global cloud leadership with several key announcements including the debut of the Ingram Micro Cloud Ecosystem powered by the Odin Service Automation platform.

Learn how the Ingram Micro Cloud Marketplace can simplify your success in the cloud by visiting <https://us.cloud.im> or by contacting one of our Ingram Micro sales representatives at (800) 705-7057.

To find out more about Ingram Micro Cloud, go to: www.ingrammicrocloud.com.

About Ingram Micro Cloud

Ingram Micro is a master cloud service provider (mCSP), offering channel partners and professionals access to a global marketplace, expertise, solutions and enablement programs that empower organizations to configure, provision and manage cloud technologies with confidence and ease. For more information on Ingram Micro Cloud, please visit www.ingrammicrocloud.com.

About Ingram Micro Inc.

Ingram Micro helps businesses *Realize the Promise of Technology*[™]. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at www.ingrammicro.com.

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