

QCT Revenue Streams

Beginning in the fourth quarter of fiscal 2020, we are providing disaggregated revenues for our QCT segment by revenue stream, which is based on industry or application, as presented below:

Handsets - Includes revenues from products sold for use in mobile handsets (excluding RF front-end components).

RF front-end - Includes revenues from sales of 4G, 5G sub 6 and 5G millimeter wave products (substantially all of which are currently sold for use in handsets).

Automotive - Includes revenues from products sold for use in automobiles including telematics/connectivity and digital cockpit.

IoT (internet of things) - Includes revenues primarily from products sold for use in non-cellular and cellular connected devices for use in several industries or applications, including consumer, computing, industrial, fixed wireless broadband, voice and music and wireless networking.

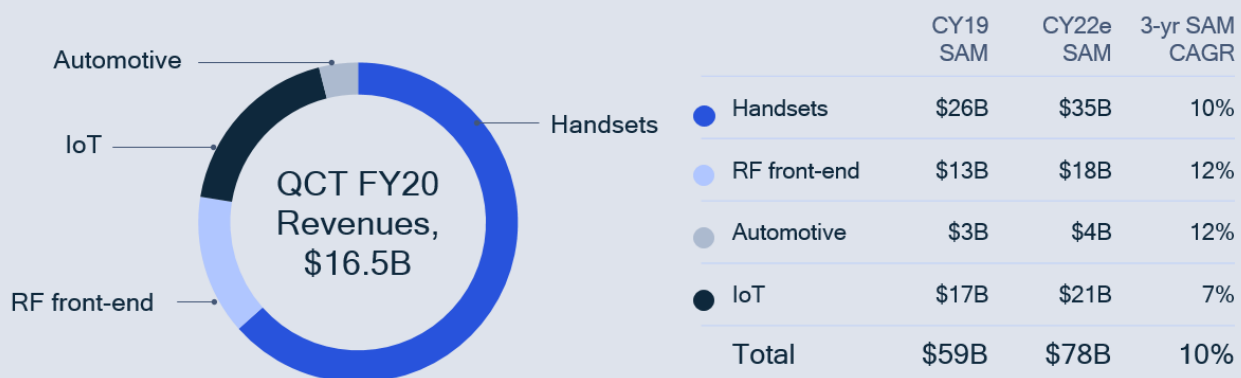
(in millions)	Q1FY20	Q2FY20	Q3FY20	Q4FY20	FY20	FY19
Handsets	\$2,352	\$2,652	\$2,457	\$3,001	\$10,461	\$9,793
RF front-end	413	650	447	852	2,362	1,478
Automotive	147	171	138	188	644	640
IoT	706	627	765	926	3,026	2,728
Total QCT revenues	\$3,618	\$4,100	\$3,807	\$4,967	\$16,493	\$14,639

Sums do not equal totals due to rounding.

With this additional disclosure, beginning in fiscal 2021, we will no longer provide MSM™ chip shipment guidance or actual results going forward.

QCT Serviceable Addressable Market (SAM) - Provided at Analyst Day 2019:

Addressing large SAMs with diversified revenues across products and industries



Increasing demand for mobile technologies and 5G across all mobile platforms

SAM estimates and 3-yr SAM CAGR as of November 2019.

MSMs are products of Qualcomm Technologies, Inc. and/or its subsidiaries.