

# Fourth Quarter Fiscal 2009 Earnings

NOVEMBER 4, 2009



## Safe Harbor

Before we proceed with our presentation, we would like to point out that the following discussion will contain forward-looking statements from industry consultants, Qualcomm, and others regarding industry trends, anticipated future results and product availability, potential market size, market shares, and other factors that inherently involve risks and uncertainties, including the rate of development, deployment and commercial acceptance of CDMA- and OFDMA-based networks and technology, and fluctuations in the demand for CDMA- and OFDMA-based products, services or applications.

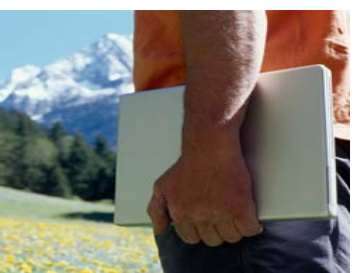
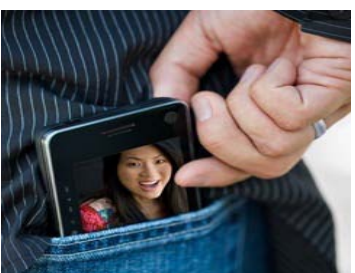
- These and other risks and uncertainties relating to Qualcomm's business are outlined in detail in our most recent 10-Q and 10-K forms filed with the Securities and Exchange Commission.
- Please consult those documents for a more complete understanding of these risks and uncertainties.

This presentation includes a discussion of "non-GAAP financial measures" as that term is defined in Regulation G. The most directly comparable GAAP financial measures and information reconciling these non-GAAP financial measures to the company's financial results prepared in accordance with GAAP have been included at the end of this presentation.

## Disclaimer

Nothing in these materials is an offer to sell any of the components or devices referenced herein. Certain components for use in the U.S. are available only through licensed suppliers. Some components are not available for use in the U.S.

# Qualcomm Reports FY09 Earnings



- Operating performance remained strong, driven by continued 3G growth, execution in our chipset business and disciplined management of operating expenses
- Revenues for fiscal year 2009 were in line with our guidance at the outset of the year, despite a challenging and uncertain global economic environment
- Strong balance sheet and operating cash flow
- Extended license agreement with Samsung, covering both 3G and 4G



# Qualcomm Reports Q4 and FY09 Earnings

(Fiscal Year Ending September 27, 2009)

## Q4 FY09 Financial Results

- Pro forma revenues of \$2.68 billion
- Pro forma diluted earnings per share of \$0.48<sup>(a)</sup>
- ~91 million MSM chip shipments
- ~127 million CDMA-based device shipments
- ~\$196 ASP of CDMA-based device shipments

## FY09 Financial Results

- Pro forma revenues of \$10.39 billion
- Pro forma operating income of \$3.15 billion<sup>(b)</sup>
- Operating cash flow of \$7.17 billion, 69% of revenues<sup>(c)</sup>
- Return of capital to stockholders: \$1.38 billion including
  - \$1.09 billion of cash dividends, or \$0.66 per share
  - \$284 million to repurchase 8.9 million shares

(a) Q4'09 results included a \$35 million charge, or \$0.02 diluted loss per share, related to a litigation settlement and patent agreement with Broadcom Corporation, and a \$230 million charge, or \$0.14 diluted loss per share, related to an estimated fine to be levied by the Korea Fair Trade Commission.

(b) FY09 results included a \$783 million charge related to a litigation and settlement agreement with Broadcom and a \$230 million charge related to an estimated fine to be levied by the KFTC.

(c) FY09 cash flow includes a \$2.5 billion payment received from Nokia Corporation/Nokia Inc related to the license and settlement agreements.

# Fourth Quarter Results Comparison

Qualcomm Pro Forma*	Q4'09 Prior Guidance**	Q4'09 Results
Revenues	\$2.55 - \$2.75B	<b>\$2.68B</b>
Operating Income	\$0.95 - \$1.05B	<b>\$0.83B<sup>(a)</sup></b>
MSM Shipments	88 - 92M	<b>91M</b>
CDMA/WCDMA devices shipped (Jun Qtr) <sup>(b)</sup>	127 - 132M	<b>127M</b>
CDMA/WCDMA device ASP (Jun Qtr) <sup>(b)</sup>	~\$189	<b>~\$196</b>

Revenues at the high end of prior guidance

\* Pro forma results exclude the QSI segment, certain estimated share-based compensation, certain tax items related to prior years and acquired in-process R&D expense.

\*\* As of July 22, 2009.

(a) Q4'09 results included a \$230 million charge related to an estimated fine to be levied by the Korea Fair Trade Commission and a \$35 million charge related to a litigation settlement and patent agreement with Broadcom.

(b) Shipments in Jun. quarter, reported in the Sep. quarter. CDMA/WCDMA device shipments and average selling prices are for estimated worldwide device shipments, including shipments not reported to Qualcomm.

# Fourth Quarter Results Comparison, Excluding Impact of Broadcom & KFTC

Qualcomm Pro Forma*	Q4'09 Prior Guidance**	Q4'09 Results
Revenues	\$2.55 - \$2.75B	<b>\$2.68B</b>
Operating Income	\$0.95 - \$1.05B	<b>\$1.10B<sup>(a)</sup></b>
MSM Shipments	88 - 92M	<b>91M</b>
CDMA/WCDMA devices shipped (Jun Qtr) <sup>(b)</sup>	127 - 132M	<b>127M</b>
CDMA/WCDMA device ASP (Jun Qtr) <sup>(b)</sup>	~\$189	<b>~\$196</b>

Adjusted results meet or exceed prior guidance

\* Pro forma results exclude the QSI segment, certain estimated share-based compensation, certain tax items related to prior years and acquired in-process R&D expense.

\*\* As of July 22, 2009.

(a) Q4'09 results are adjusted to exclude a \$35 million charge, related to a litigation settlement and patent agreement with Broadcom and a \$230 million charge related to an estimated fine to be levied by the Korea Fair Trade Commission.

(b) Shipments in Jun. quarter, reported in the Sep. quarter. CDMA/WCDMA device shipments and average selling prices are for estimated worldwide device shipments, including shipments not reported to Qualcomm.

# Fiscal 2009 Results Comparison

Qualcomm Pro Forma*	2009 Prior Guidance**	2009 Results
Revenues	\$10.25 - \$10.45B	<b>\$10.39B</b>
Operating Income	\$3.30 - \$3.40B <sup>(a)</sup>	<b>\$3.15B<sup>(b)</sup></b>
CDMA/WCDMA device ASP (Sep'08-Jun'09 Qtr) <sup>(c)</sup>	~\$199	<b>~\$200</b>

Revenues at the high end of prior guidance

\* Pro forma results exclude the OSI segment, certain estimated share-based compensation, certain tax items related to prior years and acquired in-process R&D expense.

\*\* As of July 22, 2009.

(a) FY09 guidance as of July 22, 2009 reflected a \$748 million charge related to a litigation and settlement agreement with Broadcom, but excluded a \$230 million charge related to an estimated fine to be levied by the Korea Fair Trade Commission and a \$35 million charge related to a litigation and settlement agreement with Broadcom.

(b) FY09 results included a \$783 million charge related to a litigation and settlement agreement with Broadcom and a \$230 million charge related to an estimated fine to be levied by the KFTC.

(c) Shipments in Sep'08-Jun'09 quarter, reported in Dec'08-Sep'09 quarter respectively. CDMA/WCDMA device shipments and average selling prices are for estimated worldwide device shipments, including shipments not reported to Qualcomm.

# Fiscal 2009 Results Comparison, Excluding Impact of Broadcom & KFTC

Qualcomm Pro Forma*	2009 Initial Guidance**	2009 Results
Revenues	\$10.20 - \$10.80B	<b>\$10.39B</b>
Operating Income	\$3.70 - \$3.90B	<b>\$4.17B<sup>(a)</sup></b>
CDMA/WCDMA device ASP (Sep'08-Jun'09 Qtr) <sup>(b)</sup>	~\$195	<b>~\$200</b>

Adjusted results meet or exceed prior guidance

\* Pro forma results exclude the QSI segment, certain estimated share-based compensation, certain tax items related to prior years and acquired in-process R&D expense.

\*\* As of November 6, 2008.

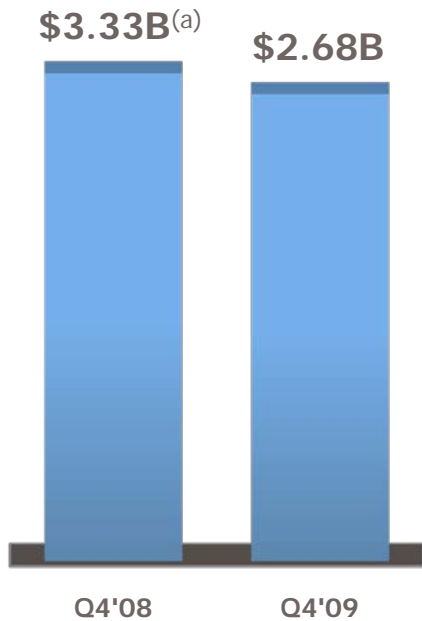
(a) FY09 results are adjusted to exclude a \$783 million charge related to a litigation settlement and patent agreement with Broadcom and a \$230 million charge related to an estimated fine to be levied by the Korea Fair Trade Commission.

(b) Shipments in Sep'08-Jun'09 quarter, reported in Dec'08-Sep'09 quarter respectively. CDMA/WCDMA device shipments and average selling prices are for estimated worldwide device shipments, including shipments not reported to Qualcomm.

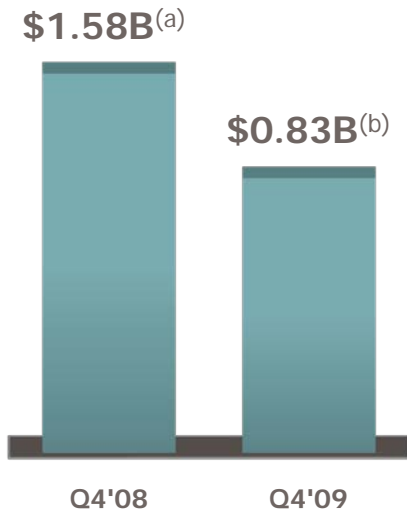


# Fourth Fiscal Quarter Results

## Pro Forma Revenues



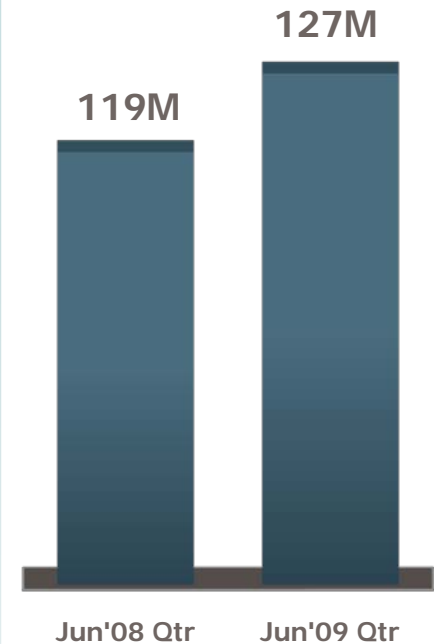
## Pro Forma Operating Income



## MSMs



## CDMA/WCDMA Devices Shipped\*



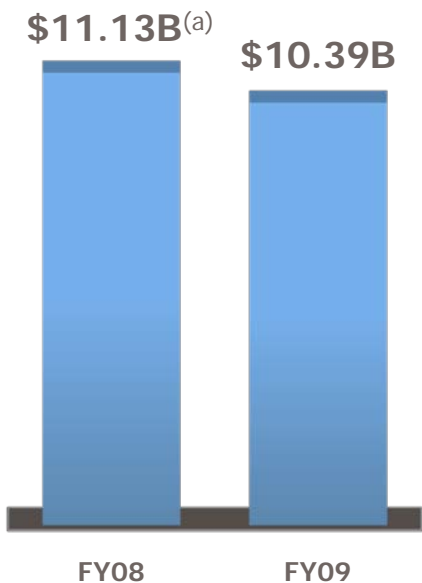
\* Royalties are recognized when reported, generally one quarter following shipment. CDMA/WCDMA device shipments are derived from reports provided by our licensees/manufacturers during the year and our own estimates of unreported activity.

(a) Q4'08 results included \$560 million in revenues as a result of the execution of the license and settlement agreements with Nokia.

(b) Q4'09 results included a \$230 million charge related to an estimated fine to be levied by the Korea Fair Trade Commission and a \$35 million charge related to a litigation settlement and patent agreement with Broadcom.

# Fiscal 2009 Results

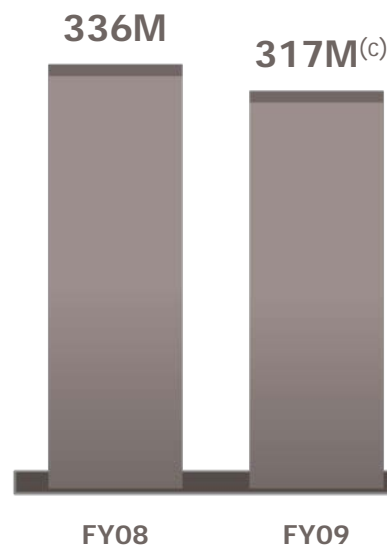
## Pro Forma Revenues



## Pro Forma Operating Income



## MSMs



## CDMA/WCDMA Devices Shipped\*



\* Royalties are recognized when reported, generally one quarter following shipment. CDMA/WCDMA device shipments are derived from reports provided by our licensees/manufacturers during the year and our own estimates of unreported activity.

(a) FY08 results included \$560 million in revenues as a result of the execution of the license and settlement agreements with Nokia.

(b) FY09 results includes a \$783 million charge related to a litigation settlement and patent agreement with Broadcom and a \$230 million charge related to an estimated fine to be levied by the Korea Fair Trade Commission.

(c) During the first half of FY09, MSM shipments were impacted by significant contraction in channel inventory.

# Business Segment Highlights

## Qualcomm Technology Licensing (QTL)

- 175+ CDMA licensees; 105+ licensed for WCDMA/TD-SCDMA;
- 9 royalty-bearing OFDM/OFDMA single-mode subscriber and infrastructure licensees.

## Qualcomm CDMA Technologies (QCT)

- ~91 million MSM chips shipped.
- Four Snapdragon-powered smartphones now launching worldwide, with several more device designs including smartbooks to be announced over coming months.
- Next-generation Gobi2000 module now shipping to laptop OEMs as 100+ notebook models today leverage first-generation Gobi module for 3G connectivity.

## Qualcomm Wireless & Internet (QWI)

- Qualcomm Internet Services (QIS)
  - Announced that Cox Communications will utilize BREW technology to enable aspects of its mobile data experience.
  - Announced that Verizon Wireless improves developer opportunities by renewing BREW relationship for feature phones.

# Business Segment Highlights, (cont.)

- QIS (cont.)

- Announced an agreement to deploy Qualcomm's Plaza Mobile Internet™ offering to power América Móvil's Ideas Widget service across all of its 18 subsidiaries in Latin America.
- Announced commercial launch of Page Plus' app store, powered by BREW (BREW Managed Services).
- Announced an agreement to deploy Qualcomm's Plaza Retail™ offering to power TIM Brazil's TIM App Store, which will be offered across their entire device portfolio.

- Qualcomm Enterprise Services (QES)

- Launched Mobile Computing Platform 200 Series (MCP200).
- Announced the adoption of MCP200 by two industry-leading fleets: Schneider National and Cargo Transporters.
- Verizon Wireless and Qualcomm announce joint venture, named nPhase, to provide advanced M2M solutions.

- Firethorn

- Announced U.S. Bank launched mobile banking using Firethorn technology.
- Launched enhanced mobile banking version 4.0 enabling mobile enrollment, peer-to-peer payments and provider payments.

# Business Segment Highlights, (cont.)

## Reconciling Items (others)

- MediaFLO Technologies (MFT)
  - FLO Forum publishes TIA-1178 FLO System Information Specification.
- Qualcomm MEMS Technologies (QMT)
  - Mirasol received The Wall Street Journal 2009 Technology Innovation Award.

## Qualcomm Strategic Initiatives (QSI)

- FLO TV
  - Unveils its new one-of-a-kind digital handheld television, the FLO TV Personal Television.
  - Verizon Wireless and HTC offer the first FLO enabled smartphone, Imagio.
  - Audiovox and FLO TV to offer Live In-vehicle TV through national network of more than 12,000 new car dealers.
  - Rentrak and FLO TV launch the first Audience Measurement and Reporting System for Mobile TV in U.S.

# Qualcomm Guidance (as of November 4, 2009)

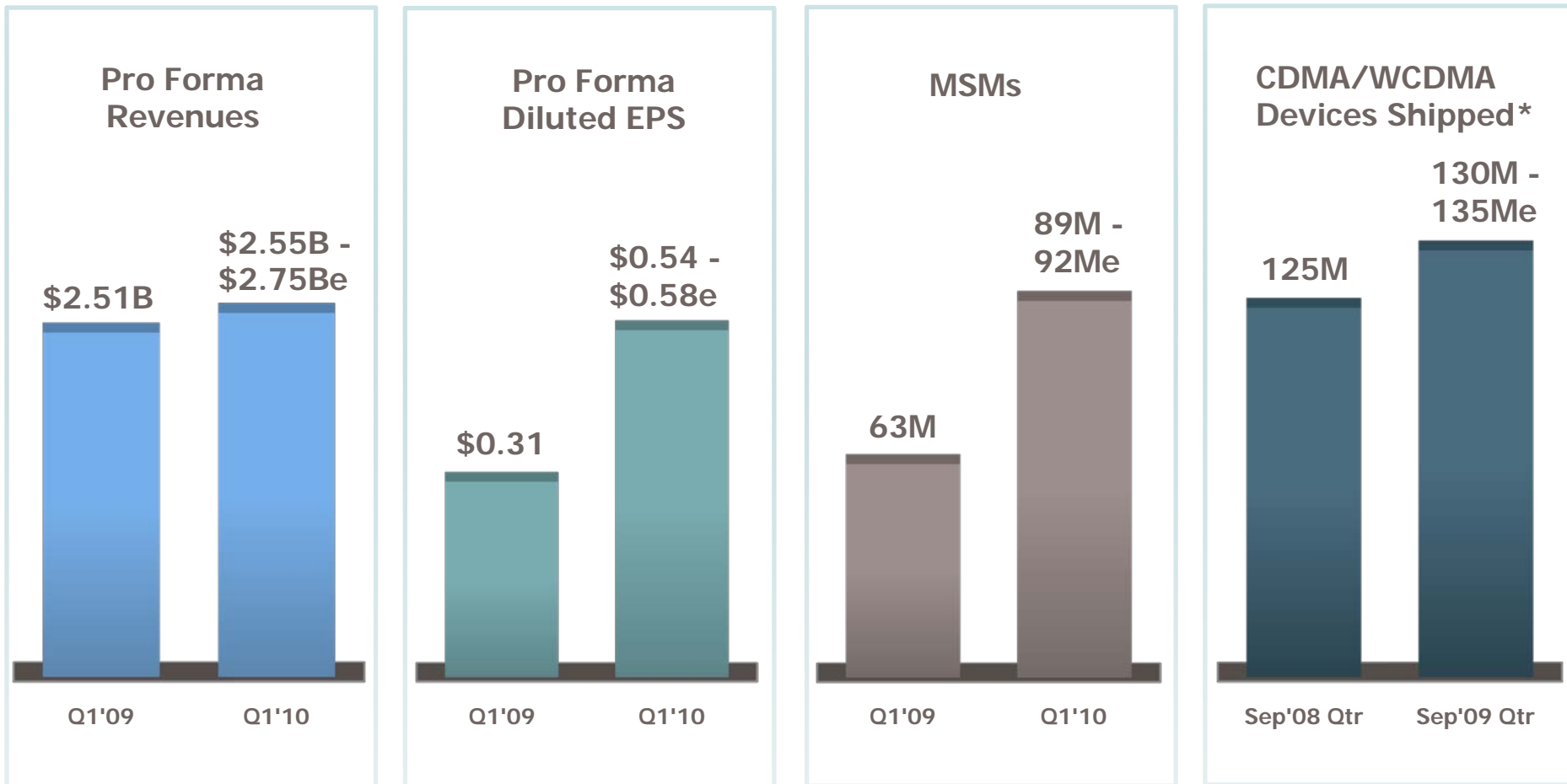


- We continue to forecast growth for 3G CDMA in 2009, despite industry forecasts of a decline in the total handset market.
- We anticipate accelerated CDMA device growth in calendar year 2010 as the global migration to 3G continues.
- We continue to expand our chipset portfolio, including additional low-cost single-chip solutions to further enable the migration to 3G.
- We continue to increase investments in software and application processors to strengthen our leadership in supporting higher-end, feature-rich devices.



# First Fiscal Quarter Guidance

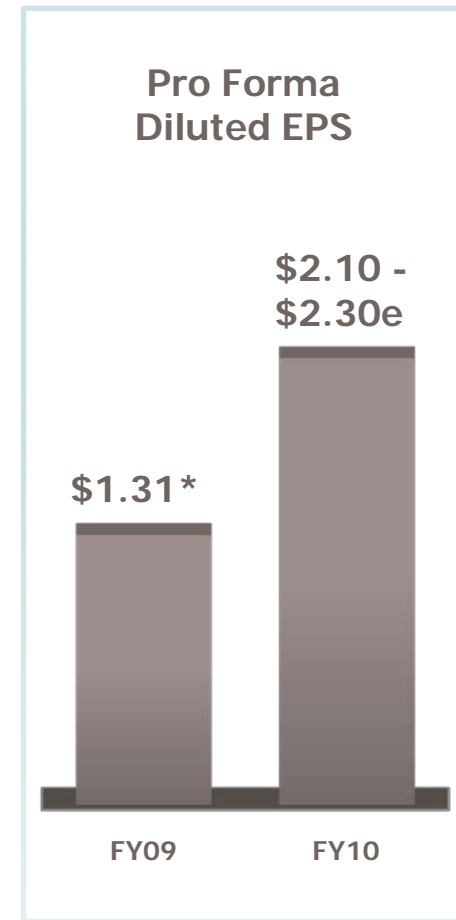
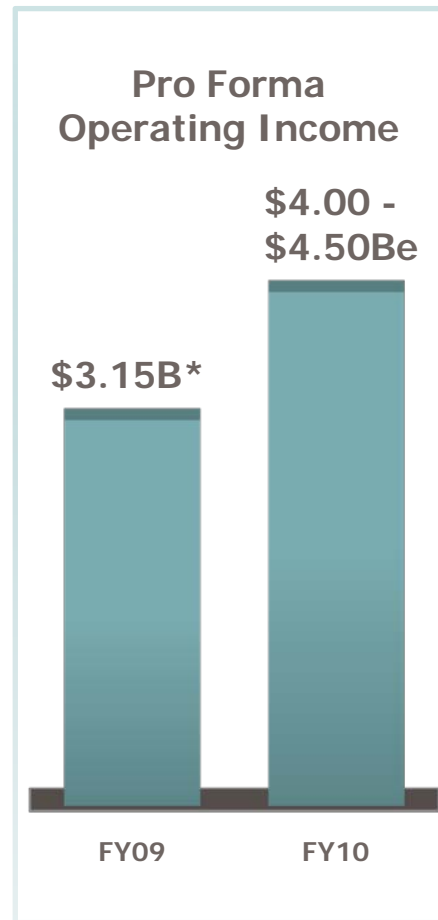
(As of November 4, 2009)



\*Royalties are recognized when reported, generally one quarter following shipment. CDMA/WCDMA device shipments are derived from reports provided by our licensees/manufacturers during the year and our own estimates of unreported activity.

# Fiscal 2010 Guidance

(As of November 4, 2009)

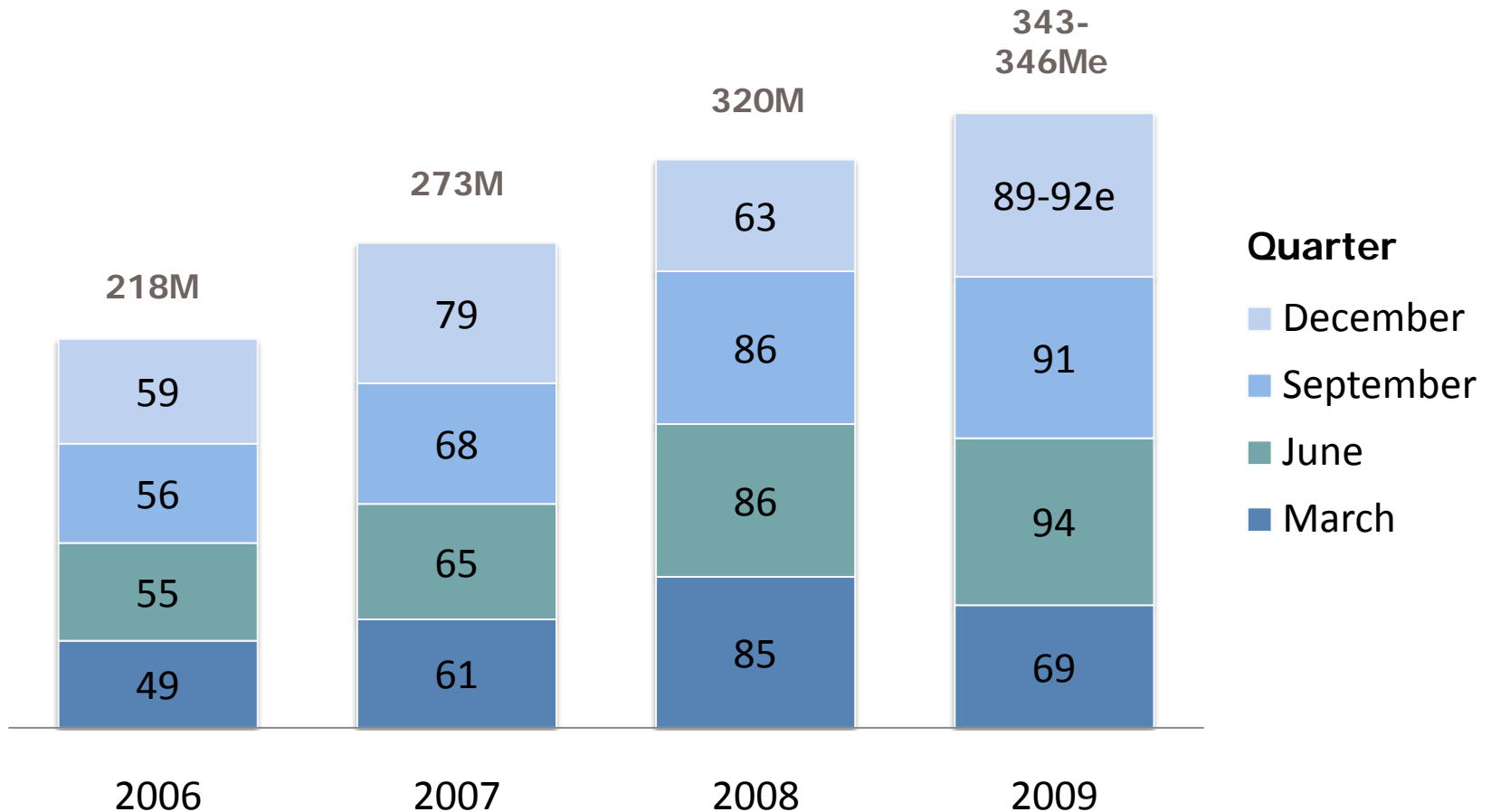


\* FY09 results included a \$783 million charge, or \$0.45 diluted loss per share, related to a litigation and settlement agreement with Broadcom and a \$230 million charge, or \$0.14 diluted loss per share, related to an estimated fine to be levied by the KFTC.

Note: Royalties are recognized when reported, generally one quarter following shipment. CDMA/WCDMA device shipments are derived from reports provided by our licensees/manufacturers during the year and our own estimates of unreported activity.

# Qualcomm CDMA and WCDMA(UMTS) MSM Shipments

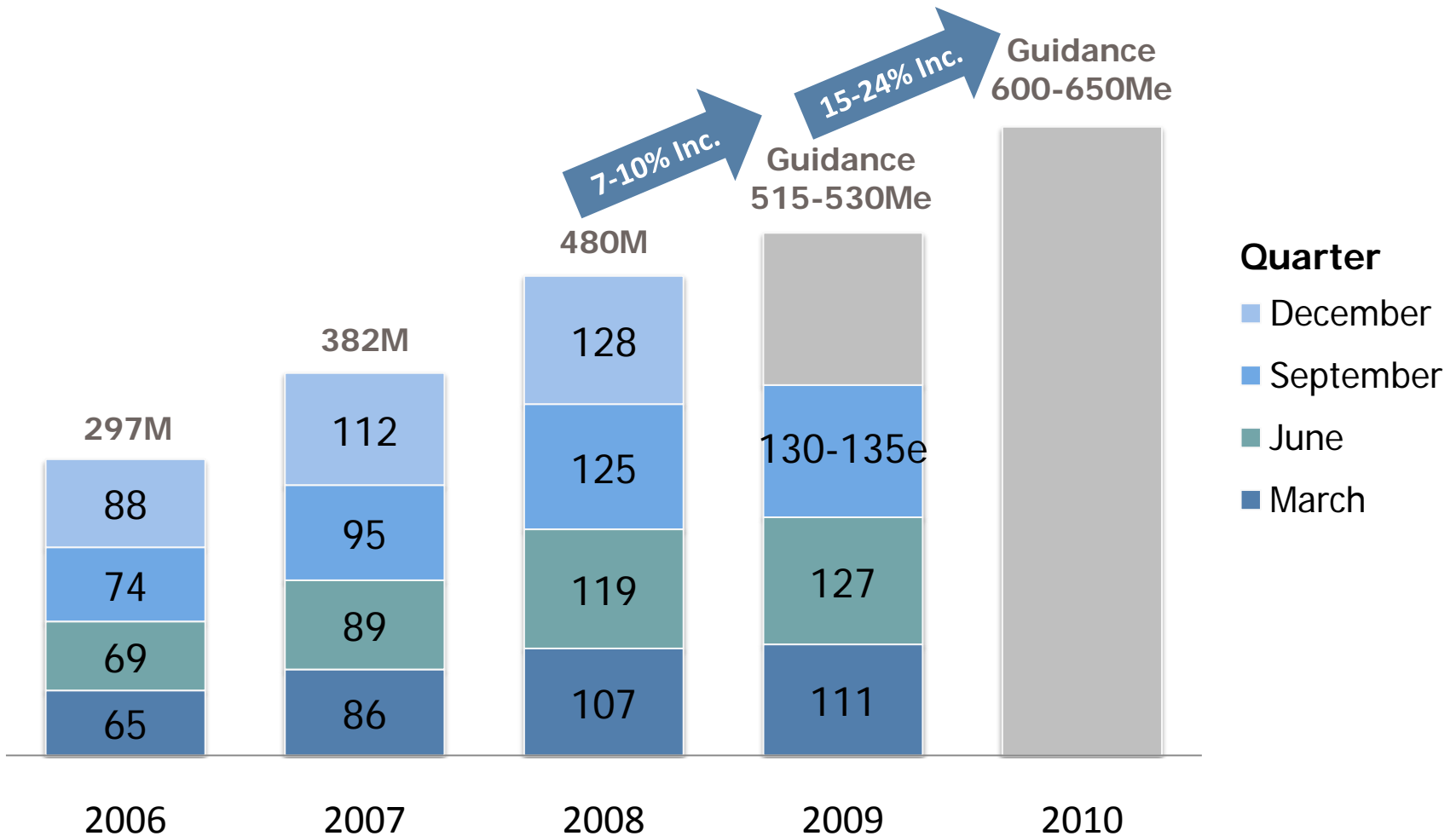
(Calendar Year, Millions) as of November 4, 2009



Note: Sum of quarterly amounts may not equal totals due to rounding.

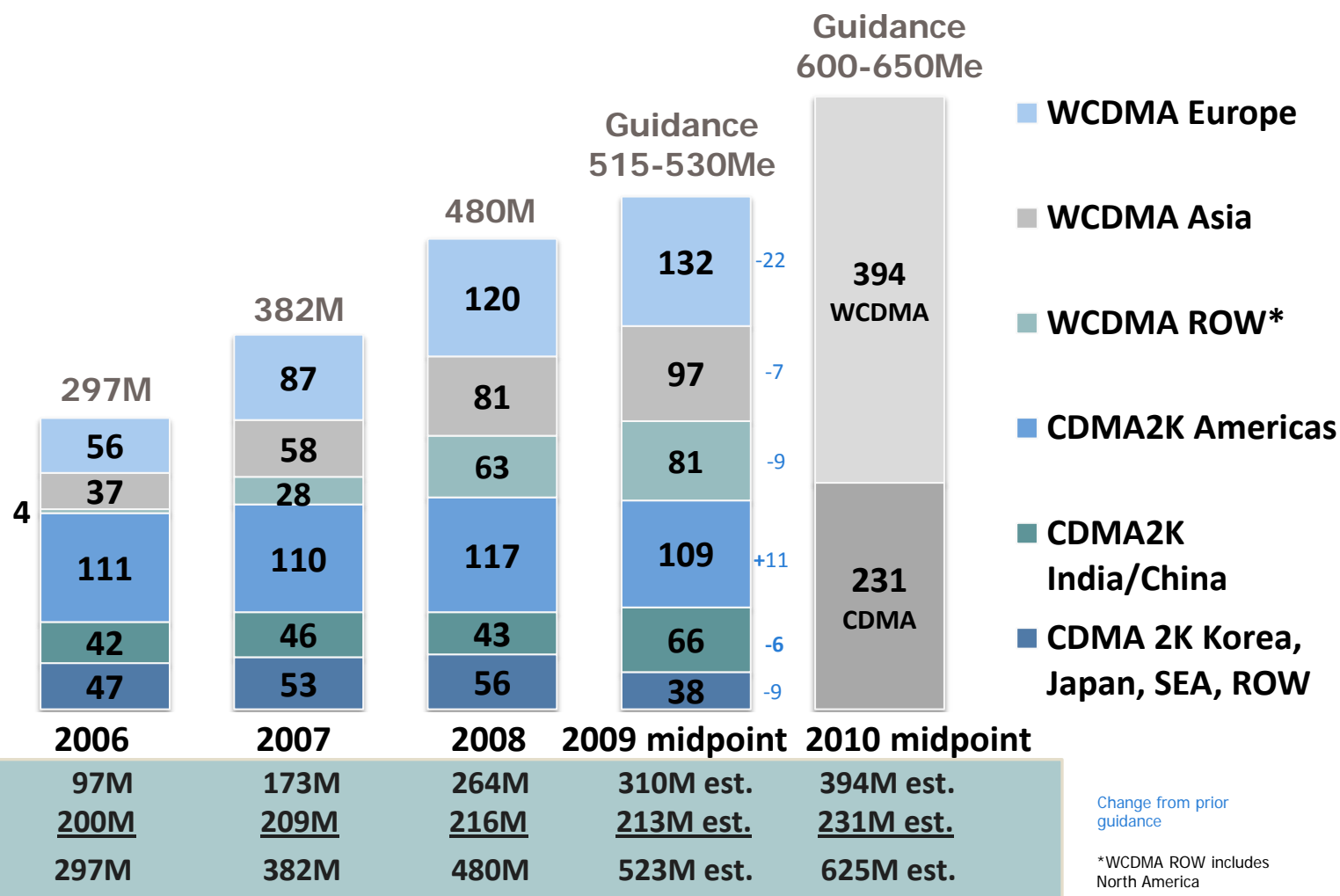
# CDMA and WCDMA(UMTS) Device Shipment Estimates

(Calendar Year, Millions) as of November 4, 2009



Note: Sum of quarterly amounts may not equal totals due to rounding. CDMA/WCDMA device shipment estimates are for estimated worldwide device shipments, including shipments not reported to Qualcomm. WCDMA includes TD-SCDMA.

# CDMA and WCDMA(UMTS) Device Shipment Estimates (Calendar Year, Millions) as of November 4, 2009



# Quarterly Estimated CDMA/WCDMA Device Shipments & ASP Trend

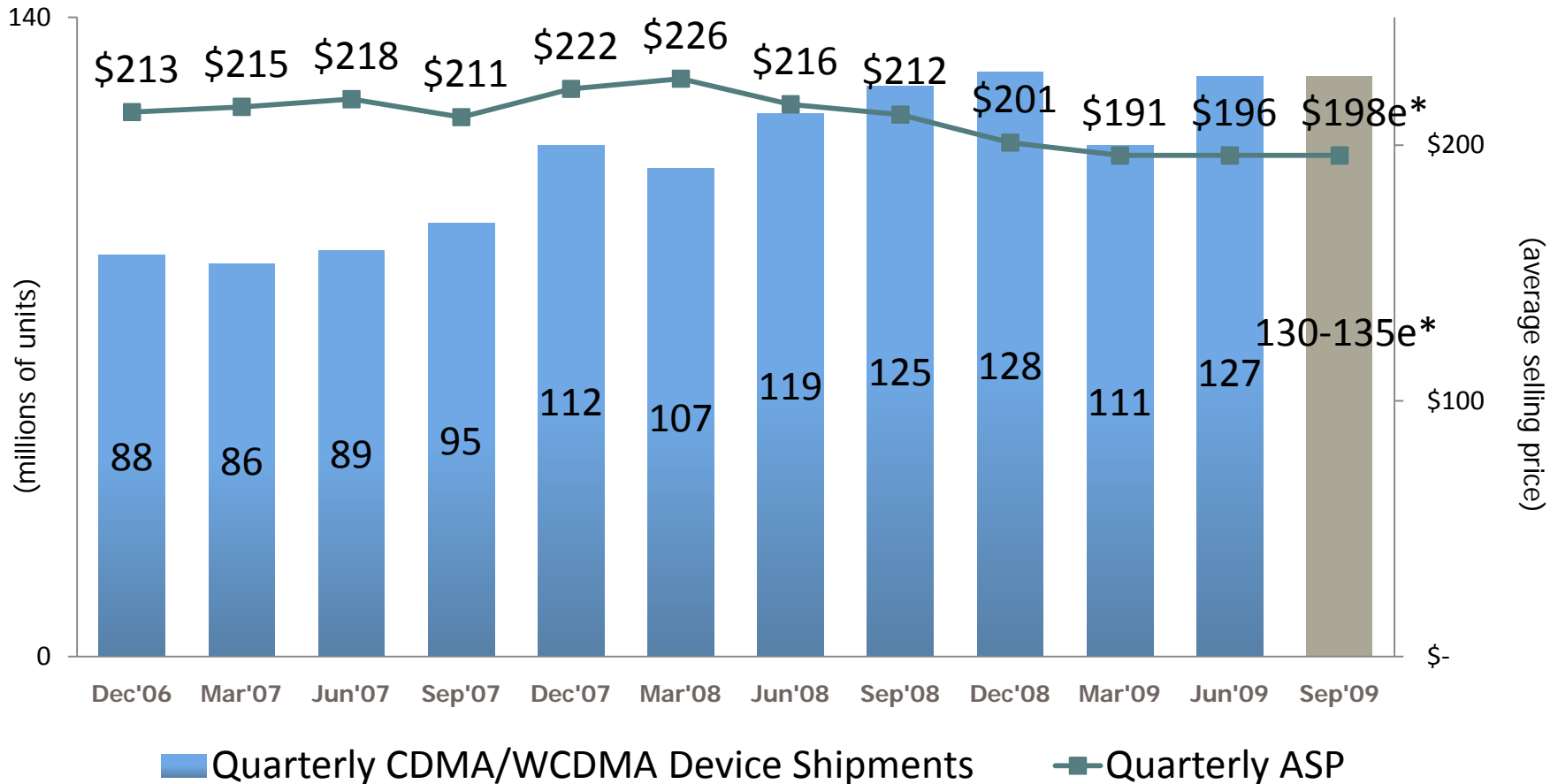
	FY08				FY09				FY10
	Sep '07	Dec '07	Mar '08	Jun '08	Sep '08	Dec '08	Mar '09	Jun'09	Sep '09
(Device shipments in millions of units)									
<b>Qtr. Device Shipments</b>	95	112	107	119	125	128	111	127	130-135e*
Calendar Year		382				480			
Fiscal Year				433				492	
<b>Qtr. Device ASP</b>	\$211	\$222	\$226	\$216	\$212	\$201	\$191	\$196	\$198e*
Fiscal Year ASP				\$219				\$200	\$189e*

Note: Shipments from Sep. to Jun. quarters are reported by licensees in Dec. to Sep., Qualcomm's fiscal year. Reflects adjustments made as a result of the completion of licensee audits. CDMA/WCDMA device shipment and average selling prices (ASP) are for estimated worldwide device shipments, including shipments not reported to Qualcomm.

\*Guidance as of November 4, 2009.



# Quarterly Estimated CDMA/WCDMA Device Shipments & ASP Trend



# Qualcomm's Unique Patent Position

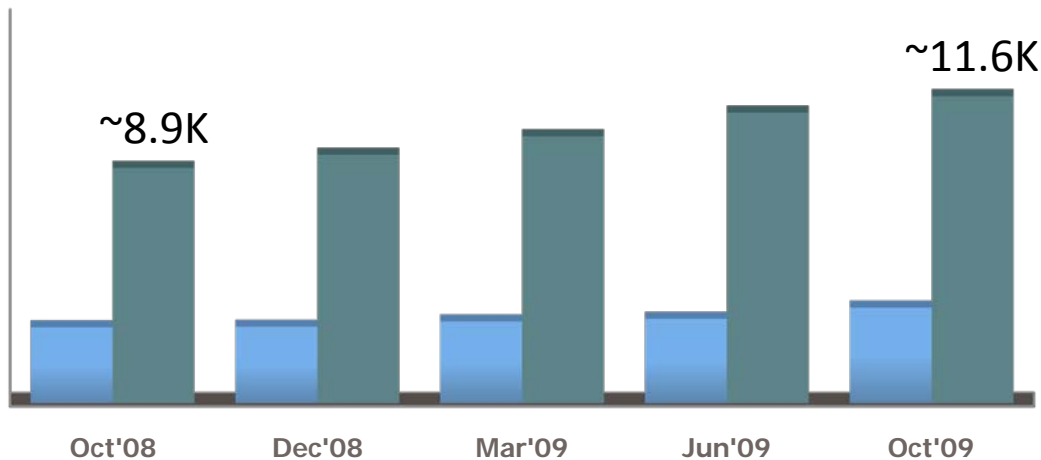
## Patent Position is a Strong Asset Value

- Industry recognized patent portfolio for all 3G CDMA and 4G OFDMA standards
- Patents essential/applicable to GSM/GPRS/EDGE products

### Total U.S. Pending Patent Applications & Granted Patents

■ Granted Patents

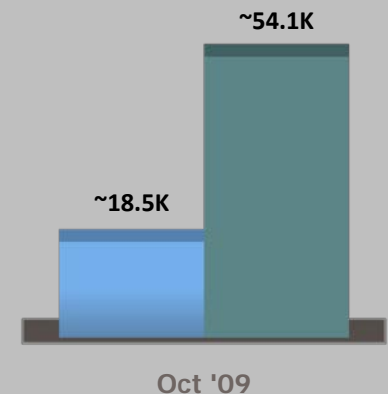
■ Pending Patent Applications & Granted Patents



We have over 3,100 United States and 18,400 foreign pending patent applications and granted patents related to OFDMA-based technologies.



### Total Foreign Pending Patent Applications & Granted Patents



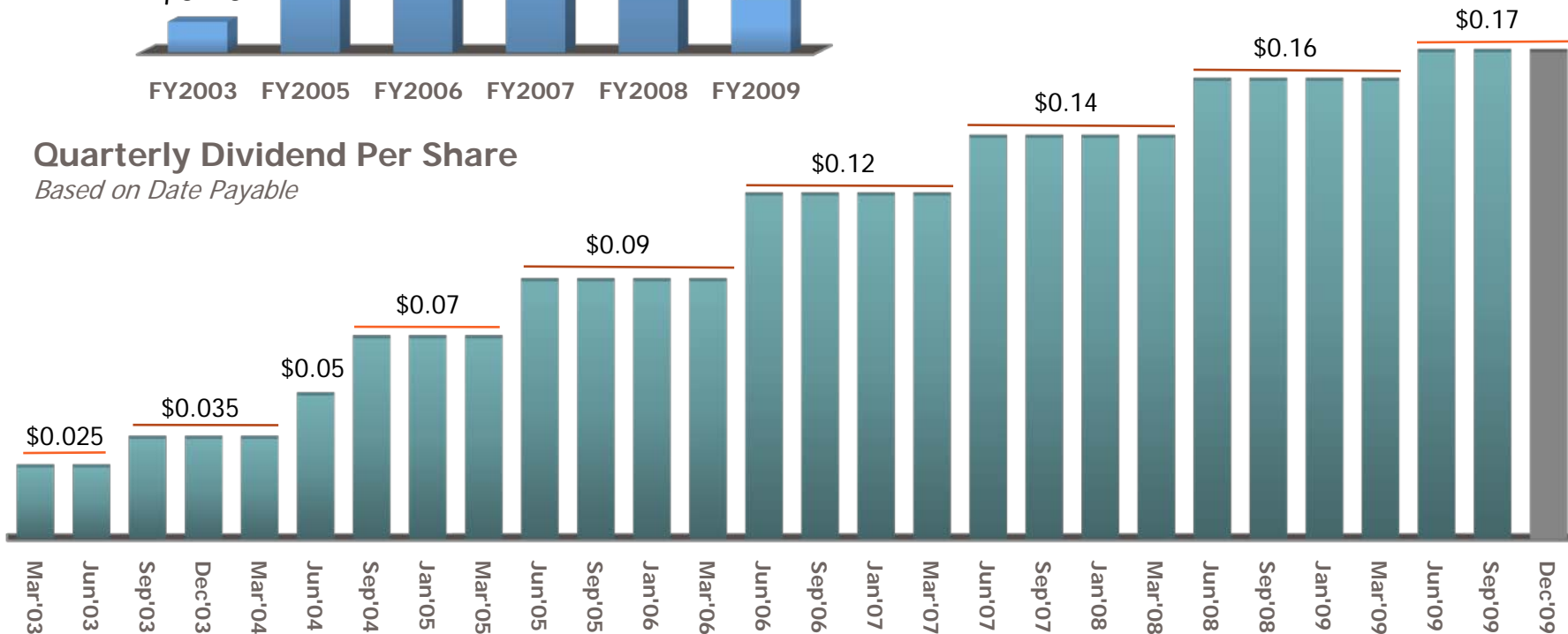
# Cumulative \$10.7B Capital Returned to Stockholders (as of Sep 27, 2009)

**Share Repurchases\***  
(Billions)



**\$1.7 Billion Available for Repurchase under Current BOD Authorization**

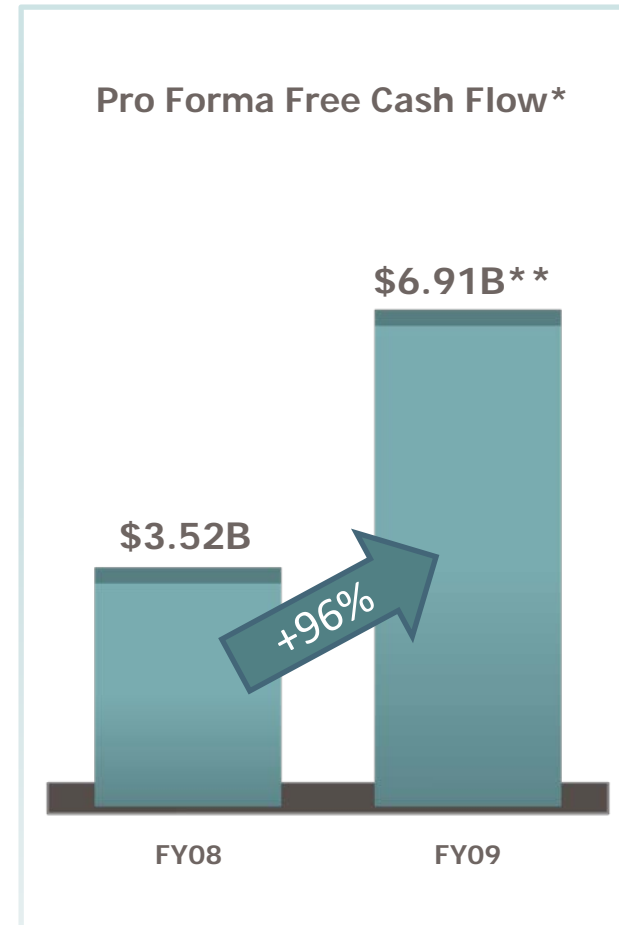
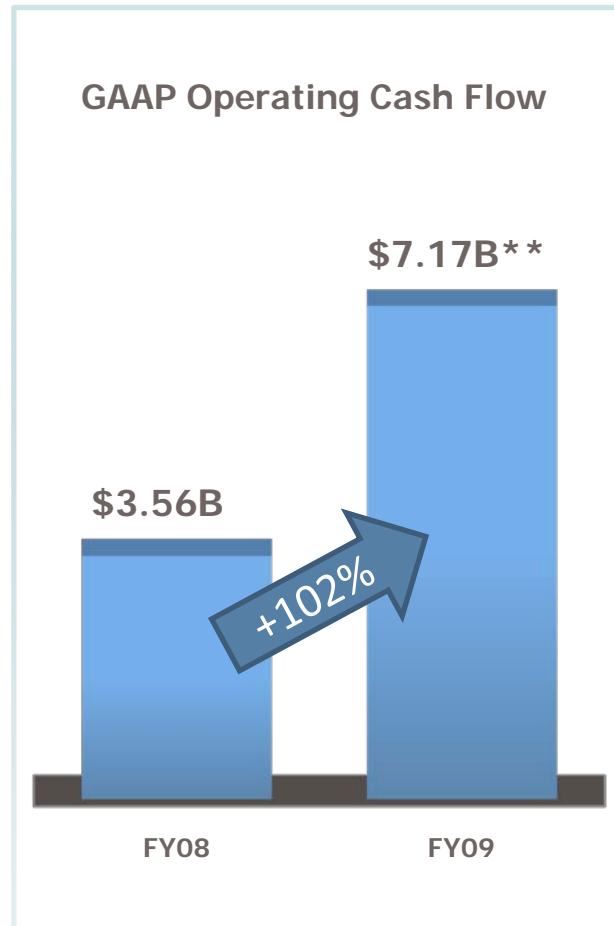
**Quarterly Dividend Per Share**  
*Based on Date Payable*



Note: The Company effected a two-for-one stock split in August 2004. All references to per share data have been adjusted to reflect the stock split.

\*Gross Repurchases.

# Qualcomm Business Model Continues to Generate Strong Cash Flow



\* Defined as net cash from operating activities less capital expenditures.

\*\* Including a \$2.5 billion payment received from Nokia related to the license and settlement agreements.

# Financial Strength

(\$ in Billions)	September 2008	September 2009	
Domestic	\$4.5	<b>\$7.9</b>	Cash Resources and Operating Flexibility
Offshore	<u>\$6.8</u>	<u><b>\$9.8</b></u>	
<b>Total Cash &amp; Marketable Securities</b>	\$11.3	<b>\$17.7</b>	
Total Assets	\$24.7	<b>\$27.4</b>	Solid Balance Sheet
Stockholders' Equity	\$17.9	<b>\$20.3</b>	
Debt*	\$0.1	<b>\$0.2</b>	
EBITDA (FY)	\$3.8	<b>\$2.2</b>	Cash Flow to Support Future Growth
Pro Forma Free Cash Flows (FY)	\$3.5	<b>\$6.9</b>	

\*Capital leases

# Balance Sheet

(\$ in Billions)	September 2008	September 2009
Cash & Marketable Securities	\$11.3	<b>\$17.7</b>
Receivables & Inventory	\$4.7	<b>\$1.2</b>
Fixed Assets, Goodwill & Other Intangible Assets	\$6.8	<b>\$6.9</b>
Deferred Tax Assets & Other	\$1.9	<b>\$1.6</b>
<b>Total Assets</b>	<b>\$24.7</b>	<b>\$27.4</b>
Total Liabilities	\$6.8	<b>\$7.1</b>
Stockholders' Equity	\$17.9	<b>\$20.3</b>
<b>Total Liabilities &amp; Stockholders' Equity</b>	<b>\$24.7</b>	<b>\$27.4</b>

**Strength & Flexibility to Support Strong Growth & Stockholder Returns**



# Reconciliations

# Pro Forma Results

(in millions except per share data)

## Fourth Quarter - Fiscal Year 2009

Segments	Pro Forma (1)	Estimated Share-Based Compensation (2)	Tax Items (3)	QSI (4)	GAAP (1)
<b>Revenues</b>	\$ 2,683	\$ -	\$ -	\$ 7	\$ 2,690
<i>Change from prior year</i>	(19%)			40%	(19%)
<i>Change from prior quarter</i>	(2%)			(22%)	(2%)
<b>Operating income (loss)</b>	\$ 831	\$ (148)	\$ -	\$ (86)	\$ 597
<i>Change from prior year</i>	(47%)	(1%)		11%	(55%)
<i>Change from prior quarter</i>	(26%)	2%		(12%)	(33%)
<b>EBT</b>	\$ 985	\$ (148)	\$ -	\$ (95)	\$ 742
<i>Change from prior year</i>	(27%)	(1%)		9%	(33%)
<i>Change from prior quarter</i>	(18%)	2%		(44%)	(25%)
<b>EBT as a % of revenues</b>	37%	N/M	N/M	N/M	28%
<b>Net income (loss)</b>	\$ 811	\$ (85)	\$ 155	\$ (78)	\$ 803
<i>Change from prior year</i>	(23%)	13%	N/A	5%	(9%)
<i>Change from prior quarter</i>	(10%)	33%	N/A	(100%)	9%
<b>Diluted EPS</b>	\$ 0.48	\$ (0.05)	\$ 0.09	\$ (0.05)	\$ 0.48
<i>Change from prior year</i>	(24%)	17%	N/A	0%	(8%)
<i>Change from prior quarter</i>	(11%)	38%	N/A	(150%)	9%
<b>Diluted shares used</b>	1,688	1,688	1,688	1,688	1,688

## Third Quarter - Fiscal Year 2009

Segments	Pro Forma	Estimated Share-Based Compensation (2)	QSI (4)	GAAP
<b>Revenues</b>	\$ 2,744	\$ -	\$ 9	\$ 2,753
<b>Operating income (loss)</b>	1,122	(151)	(77)	894
<b>EBT</b>	1,201	(151)	(66)	984
<b>Net income (loss)</b>	903	(127)	(39)	737
<b>Diluted EPS</b>	\$ 0.54	\$ (0.08)	\$ (0.02)	\$ 0.44
<b>Diluted shares used</b>	1,675	1,675	1,675	1,675



# Pro Forma Results (continued)

(in millions except per share data)

## Twelve Months - Fiscal Year 2008

Segments	Pro Forma	Estimated Share-Based Compensation (2)	In-Process R&D	QSI	GAAP
Revenues	\$ 11,130	\$ -	\$ -	\$ 12	\$ 11,142
Operating income (loss)	4,604	(540)	(14)	(320)	3,730
EBT	4,684	(540)	(14)	(304)	3,826
Net income (loss)	3,740	(365)	(13)	(202)	3,160
Diluted EPS	\$ 2.25	\$ (0.22)	\$ (0.01)	\$ (0.12)	\$ 1.90
Diluted shares used	1,660	1,660	1,660	1,660	1,660

(1) The fourth quarter of fiscal 2009 included a \$230 million charge, or \$0.14 diluted loss per share, related to an estimated fine expected to be levied by the Korea Fair Trade Commission and a \$35 million charge, or \$0.02 diluted loss per share, resulting from the write-off of assets that were initially capitalized related to a litigation settlement and patent agreement with Broadcom Corporation.

(2) Certain share-based compensation is included in operating expenses as part of employee-related costs but is not allocated to the Company's segments as such costs are not considered relevant by management in evaluating segment performance.

(3) During the fourth quarter of fiscal 2009, the Company recorded a \$155 million tax benefit, or \$0.09 diluted earnings per share, to adjust our estimates of uncertain tax positions for prior years as a result of tax audits. The fiscal 2009 pro forma results exclude this tax benefit related to prior years.

(4) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the pro forma tax provision, the tax items column and the tax provisions related to estimated share-based compensation and in-process R&D from the GAAP tax provision.

(5) Fiscal 2009 results included a \$783 million charge, or \$0.45 diluted loss per share, related to a litigation settlement and patent agreement with Broadcom Corporation, including \$748 million, or \$0.43 diluted loss per share, recorded in the second quarter of fiscal 2009 and \$35 million, or \$0.02 diluted loss per share, recorded in the fourth quarter of fiscal 2009 resulting from the write-off of assets that were initially capitalized. We reconsidered the accounting for these assets and concluded that, given the difficulty in reliably estimating the value, the transaction will be treated as a single element and recorded in a manner that is consistent with its predominant benefit to the Company, which was litigation settlement.

(6) During the second quarter of fiscal 2009, the Company recorded a \$36 million tax expense, or \$0.02 diluted loss per share, related to the adjustment of net deferred tax assets that were recorded in prior years to reflect the future impact of California budget legislation enacted on February 20, 2009.

Sums may not equal totals due to rounding.

N/M - Not Meaningful

# Pro Forma Results, Excluding Certain Items

**Qualcomm Incorporated**  
**Reconciliation of Q4FY09 Results Excluding the Broadcom Litigation Settlement Charge and Korea Fair Trade Commission (KFTC) Fine**  
(In millions, except per share data)  
(Unaudited)

**Three Months Ended September 27, 2009**

	<b>Pro Forma Excluding Broadcom and KFTC Charges</b>	<b>KFTC Fine</b>	<b>Broadcom Litigation Settlement Charge</b>	<b>Pro Forma</b>	<b>Estimated Share-Based Compensation</b>	<b>Tax Items</b>	<b>QSI</b>	<b>GAAP</b>
Operating income (loss)	\$ 1,096	\$ (230)	\$ (35)	\$ 831	\$ (148)	\$ -	\$ (86)	\$ 597
Income (loss) before income taxes	1,250	(230)	(35)	985	(148)	-	(95)	742
Income tax (expense) benefit	(178)	-	4	(174)	63	155	17	61
Net income (loss)	<u>\$ 1,072</u>	<u>\$ (230)</u>	<u>\$ (31)</u>	<u>\$ 811</u>	<u>\$ (85)</u>	<u>\$ 155</u>	<u>\$ (78)</u>	<u>\$ 803</u>
Earnings (loss) per common share:								
Diluted	<u>\$ 0.63</u>	<u>\$ (0.14)</u>	<u>\$ (0.02)</u>	<u>\$ 0.48</u>	<u>\$ (0.05)</u>	<u>\$ 0.09</u>	<u>\$ (0.05)</u>	<u>\$ 0.48</u>
Shares used in per share calculations:								
Diluted	<u>1,688</u>	<u>1,688</u>	<u>1,688</u>	<u>1,688</u>	<u>1,688</u>	<u>1,688</u>	<u>1,688</u>	<u>1,688</u>

**Three Months Ended September 27, 2009**

	<b>GAAP Excluding Broadcom and KFTC Charges</b>	<b>KFTC Fine</b>	<b>Broadcom Litigation Settlement Charge</b>	<b>GAAP</b>
Income (loss) before income taxes	\$ 1,007	\$ (230)	\$ (35)	\$ 742
Income tax benefit	57	-	4	61
Net income (loss)	<u>\$ 1,064</u>	<u>\$ (230)</u>	<u>\$ (31)</u>	<u>\$ 803</u>
Earnings (loss) per common share:				
Diluted	<u>\$ 0.63</u>	<u>\$ (0.14)</u>	<u>\$ (0.02)</u>	<u>\$ 0.48</u>
Shares used in per share calculations:				
Diluted	<u>1,688</u>	<u>1,688</u>	<u>1,688</u>	<u>1,688</u>

Sums may not equal totals due to rounding.

# Pro Forma Financial Information, Excluding Certain Items, (continued)

**Qualcomm Incorporated**  
**Reconciliation of Certain Financial Information Excluding the Broadcom Litigation Settlement Charge and Korea Fair Trade Commission Fine**  
(In millions, except per share data)  
(Unaudited)

	<b>Fiscal Year Ended September 27, 2009</b>								
	<b>Pro Forma Excluding Broadcom and KFTC Charges</b>	<b>KFTC Fine</b>	<b>Broadcom Litigation Settlement Charge</b>	<b>Pro Forma</b>	<b>Estimated Share-Based Compensation</b>	<b>Tax Items</b>	<b>In-Process R&amp;D</b>	<b>QSI</b>	<b>GAAP</b>
Operating income (loss)	\$ 4,166	\$ (230)	\$ (783)	\$ 3,153	\$ (584)	\$ -	\$ (6)	\$ (337)	\$ 2,226
Income (loss) before income taxes	4,040	(230)	(783)	3,027	(584)	-	(6)	(361)	2,076
Income tax (expense) benefit	(875)	-	35	(840)	129	118	-	109	(484)
Net income (loss)	<u>\$ 3,165</u>	<u>\$ (230)</u>	<u>\$ (748)</u>	<u>\$ 2,187</u>	<u>\$ (455)</u>	<u>\$ 118</u>	<u>\$ (6)</u>	<u>\$ (252)</u>	<u>\$ 1,592</u>
Earnings (loss) per common share:									
Diluted	<u>\$ 1.89</u>	<u>\$ (0.14)</u>	<u>\$ (0.45)</u>	<u>\$ 1.31</u>	<u>\$ (0.27)</u>	<u>\$ 0.07</u>	<u>\$ (0.00)</u>	<u>\$ (0.15)</u>	<u>\$ 0.95</u>
Shares used in per share calculations:									
Diluted	<u>1,673</u>	<u>1,673</u>	<u>1,673</u>	<u>1,673</u>	<u>1,673</u>	<u>1,673</u>	<u>1,673</u>	<u>1,673</u>	<u>1,673</u>
<i>FY 2010 operating income guidance</i>	<i>\$4,000 - \$4,500</i>			<i>\$4,000 - \$4,500</i>	<i>\$ (700)</i>	<i>n/a</i>	<i>n/a</i>	<i>\$ (500)</i>	<i>\$2,800 - \$3,300</i>
<i>Year-over-year change</i>	<i>decrease 4% - increase 8%</i>			<i>increase 27% - 43%</i>					<i>increase 26% - 48%</i>
<i>FY 2010 EPS guidance</i>	<i>\$2.10 - \$2.30</i>			<i>\$2.10 - \$2.30</i>	<i>\$ (0.28)</i>	<i>\$ (0.07)</i>	<i>n/a</i>	<i>\$ (0.19)</i>	<i>\$1.56 - \$1.76</i>
<i>Year-over-year change</i>	<i>increase 11% - 22%</i>			<i>increase 60% - 76%</i>					<i>increase 64% - 85%</i>

	<b>Fiscal Year Ended September 27, 2009</b>			
	<b>GAAP Excluding Broadcom and KFTC Charges</b>	<b>KFTC Fine</b>	<b>Broadcom Litigation Settlement Charge</b>	<b>GAAP</b>
Income (loss) before income taxes	\$ 3,089	\$ (230)	\$ (783)	\$ 2,076
Income tax (expense) benefit	(519)	-	35	(484)
Net income (loss)	<u>\$ 2,570</u>	<u>\$ (230)</u>	<u>\$ (748)</u>	<u>\$ 1,592</u>
Earnings (loss) per common share:				
Diluted	<u>\$ 1.54</u>	<u>\$ (0.14)</u>	<u>\$ (0.45)</u>	<u>\$ 0.95</u>
Shares used in per share calculations:				
Diluted	<u>1,673</u>	<u>1,673</u>	<u>1,673</u>	<u>1,673</u>

Sums may not equal totals due to rounding.

# Pro Forma Cash Flows

(In millions)

(Unaudited)

## Three Months Ended September 27, 2009

	Estimated Share-Based			
	Pro Forma	Compensation	QSI	GAAP
Net cash provided (used) by operating activities	\$ 1,411	\$ (25) (a)	\$ (65)	\$ 1,321
Less: capital expenditures	(117)	-	(27)	(144)
Free cash flow	<u>\$ 1,294</u>	<u>\$ (25)</u>	<u>\$ (92)</u>	<u>\$ 1,177</u>

## Twelve Months Ended September 27, 2009

	Estimated Share-Based			
	Pro Forma	Compensation	QSI	GAAP
Net cash provided (used) by operating activities	\$ 7,556	\$ (79) (a)	\$ (305)	\$ 7,172
Less: capital expenditures	(649)	-	(112)	(761)
Free cash flow	<u>\$ 6,907</u>	<u>\$ (79)</u>	<u>\$ (417)</u>	<u>\$ 6,411</u>

## Three Months Ended September 28, 2008

	Estimated Share-Based			
	Pro Forma	Compensation	QSI	GAAP
Net cash provided (used) by operating activities	\$ 1,153	\$ (98) (a)	\$ (65)	\$ 990
Less: capital expenditures	(357)	-	(57)	(414)
Free cash flow	<u>\$ 796</u>	<u>\$ (98)</u>	<u>\$ (122)</u>	<u>\$ 576</u>

## Twelve Months Ended September 28, 2008

	Estimated				
	Pro Forma	Share-Based Compensation	In-Process R&D	QSI	GAAP
Net cash provided (used) by operating activities	\$ 4,243	\$ (408) (a)	\$ (14)	\$ (263)	\$ 3,558
Less: capital expenditures	(725)	-	-	(672)	(1,397)
Free cash flow	<u>\$ 3,518</u>	<u>\$ (408)</u>	<u>\$ (14)</u>	<u>\$ (935)</u>	<u>\$ 2,161</u>

(a) Incremental tax benefits from stock options exercised during the period.

# Operating Cash Flows, Excluding Nokia Payment

**Qualcomm Incorporated**  
**Reconciliation of Operating Cash Flow Excluding Nokia Payment To**  
**Net Cash Provided by Operating Activities (GAAP)**  
 (In millions)  
 (Unaudited)

	<b>Operating cash flow activities excluding Nokia payment</b>	<b>Add: Nokia payment</b>	<b>Net cash provided by operating activities (GAAP)</b>
Net cash provided by operating activities for fiscal 2009	\$4,672	\$2,500	\$7,172
Net cash provided by operating activities (GAAP) for fiscal 2008	\$3,358		\$3,558
<i>Year-over-year increase</i>	39%		102%
Revenues for the twelve months ended September 27, 2009	\$10,416		\$10,416
<i>Operating cash flow as percentage of revenues</i>	45%		69%



# EBITDA

**Qualcomm Incorporated**  
**Reconciliation of EBITDA to Net Income (Loss)**  
(In millions)  
(Unaudited)

	<b>Fiscal Year</b> <b>2008</b>	<b>Fiscal Year</b> <b>2009</b>
	<u>          </u>	<u>          </u>
<b>Net income</b>	\$ 3,160	\$ 1,592
Plus: Income tax expense	666	484
Plus: Depreciation and amortization	456	635
Less: Interest income, net	(469)	(492)
<b>EBITDA</b>	<u>\$ 3,813</u>	<u>\$ 2,219</u>

*EBITDA is defined as Earnings (Loss) Before Interest, Taxes, Depreciation and Amortization*

# Pro Forma Combined SG&A and R&D Expenses

## Reconciliation of Pro Forma to GAAP

Combined R&D and SG&A expenses

(\$ in millions)

Fiscal Year Ended September 27, 2009					
	Pro Forma <sup>(1)</sup>	Estimated Share- Based Compensation	In-Process R&D	QSI	GAAP
Research and development	\$ 2,058	\$ 280	\$ 6	\$ 96	\$ 2,440
Selling, general and administrative	1,180	263	-	113	1,556
Total combined R&D and SG&A expenses	<u>\$ 3,238</u>	<u>\$ 543</u>	<u>\$ 6</u>	<u>\$ 209</u>	<u>\$ 3,996</u>
<b>R&amp;D change compared to prior year</b>	<b>7%</b>				<b>7%</b>
<b>SG&amp;A change compared to prior year</b>	<b>(12%)</b>				<b>(9%)</b>
<b>Combined R&amp;D and SG&amp;A change compared to prior year</b>	<b>(1%)</b>				<b>(0%)</b>

Fiscal Year Ended September 28, 2008					
	Pro Forma <sup>(1)</sup>	Estimated Share- Based Compensation	In-Process R&D	QSI	GAAP
Research and development	\$ 1,926	\$ 250	\$ 14	\$ 91	\$ 2,281
Selling, general and administrative	1,345	251	-	121	1,717
Total combined R&D and SG&A expenses	<u>\$ 3,271</u>	<u>\$ 501</u>	<u>\$ 14</u>	<u>\$ 212</u>	<u>\$ 3,998</u>

<sup>(1)</sup> Pro forma results exclude certain estimated share-based compensation, certain tax items related to prior years, acquired in-process R&D and the QSI segment.

# Pro Forma Combined SG&A and R&D Expenses

## Reconciliation of Pro Forma to GAAP

### Combined R&D and SG&A expenses

(\$ in millions)

Three Months Ended September 27, 2009				
	Pro Forma <sup>(1)</sup>	Estimated Share- Based Compensation	QSI	GAAP
Research and development	\$ 518	\$ 71	\$ 25	\$ 614
Selling, general and administrative	300	66	24	390
Total combined R&D and SG&A expenses	\$ 818	\$ 137	\$ 49	\$ 1,004
<b>R&amp;D change compared to prior year</b>	<b>(2%)</b>			<b>(1%)</b>
<b>SG&amp;A change compared to prior year</b>	<b>(13%)</b>			<b>(14%)</b>
<b>Combined R&amp;D and SG&amp;A change compared to prior year</b>	<b>(6%)</b>			<b>(7%)</b>

Three Months Ended September 28, 2008				
	Pro Forma <sup>(1)</sup>	Estimated Share- Based Compensation	QSI	GAAP
Research and development	\$ 528	\$ 69	\$ 24	\$ 621
Selling, general and administrative	346	67	43	456
Total combined R&D and SG&A expenses	\$ 874	\$ 136	\$ 67	\$ 1,077

<sup>(1)</sup> Pro forma results exclude certain estimated share-based compensation, certain tax items related to prior years, acquired in-process R&D and the QSI segment.

# Business Outlook (as of November 4, 2009)

<b>FIRST FISCAL QUARTER</b>		
	<b>Q1 FY09 Results</b>	<b>Current Guidance Q1 FY10 Estimates (2)</b>
<b>Pro Forma</b>		
Revenues	\$2.51B	\$2.55B - \$2.75B
<i>Year-over-year change</i>		<i>increase 2% - 10%</i>
Diluted earnings per share (EPS)	\$0.31	\$0.54 - \$0.58
<i>Year-over-year change</i>		<i>increase 74% - 87%</i>
Effective income tax rate		21% - 22%
<b>GAAP</b>		
Revenues	\$2.52B	\$2.55B - \$2.75B
<i>Year-over-year change</i>		<i>increase 1% - 9%</i>
Diluted EPS	\$0.20	\$0.41 - \$0.45
<i>Year-over-year change</i>		<i>increase 105% - 125%</i>
Diluted EPS attributable to QSI	(\$0.05)	(\$0.05)
Diluted EPS attributable to estimated share-based compensation	(\$0.06)	(\$0.06)
Diluted EPS attributable to certain tax items (1)	n/a	(\$0.02)
Effective income tax rate		20% - 21%

- (1) Due to recently enacted California budget legislation, we anticipate that fiscal 2010 GAAP results will be impacted by tax expense of approximately \$125 million related to the revaluation of certain deferred tax assets to be recognized in future periods related to the license and settlement agreements with Nokia.
- (2) While we do not forecast impairments, we do have unrealized losses on marketable securities that could be recognized in future periods if market conditions do not improve.

Sums may not equal totals due to rounding.

# Business Outlook (as of November 4, 2009)

<b>FISCAL YEAR</b>		
	<b>FY 2009 Results (2)</b>	<b>Current Guidance FY 2010 Estimates (3)</b>
<b>Pro Forma</b>		
Revenues	\$10.39B	\$10.50B - \$11.30B
<i>Year-over-year change</i>		<i>increase 1% - 9%</i>
Operating income	\$3.15B	\$4.00B - \$4.50B
<i>Year-over-year change</i>		<i>increase 27% - 43%</i>
Diluted earnings per share (EPS)	\$1.31	\$2.10 - \$2.30
<i>Year-over-year change</i>		<i>increase 60% - 76%</i>
Effective income tax rate		21% - 22%
<b>GAAP</b>		
Revenues	\$10.42B	\$10.50B - \$11.30B
<i>Year-over-year change</i>		<i>increase 1% - 8%</i>
Operating income	\$2.23B	\$2.80B - \$3.30B
<i>Year-over-year change</i>		<i>increase 26% - 48%</i>
Operating income (loss) attributable to QSI	(\$0.34B)	(\$0.50B)
Operating income (loss) attributable to estimated share-based compensation	(\$0.58B)	(\$0.70B)
Operating income (loss) attributable to in-process R&D	(\$0.01B)	n/a
Diluted EPS	\$0.95	\$1.56 - \$1.76
<i>Year-over-year change</i>		<i>increase 64% - 85%</i>
Diluted EPS attributable to QSI	(\$0.15)	(\$0.19)
Diluted EPS attributable to estimated share-based compensation	(\$0.27)	(\$0.28)
Diluted EPS attributable to in-process R&D	\$0.00	n/a
Diluted EPS attributable to certain tax items (1)	\$0.07	(\$0.07)
Effective income tax rate		20% - 21%

- (1) Due to recently enacted California budget legislation, we anticipate that fiscal 2010 GAAP results will be impacted by tax expense of approximately \$125 million related to the revaluation of certain deferred tax assets to be recognized in future periods related to the license and settlement agreements with Nokia.
- (2) Fiscal 2009 results included a \$783 million charge, or \$0.45 diluted loss per share, related to a litigation settlement and patent agreement with Broadcom Corporation, as well as a \$230 million charge, or \$0.14 diluted loss per share, related to an estimated fine expected to be levied by the Korea Fair Trade Commission. Fiscal 2009 GAAP results reflected a \$155 million tax benefit, or \$0.09 diluted earnings per share, related to prior years.
- (3) While we do not forecast impairments, we do have unrealized losses on marketable securities that could be recognized in future periods if market conditions do not improve.

Sums may not equal totals due to rounding.

# Q1 Pro Forma Combined R&D and SG&A Guidance

## Reconciliation of Pro Forma to GAAP

### Combination of R&D and SG&A

(\$ in millions)

	<u>Q4 FY2009</u>	<u>Fiscal Q1 - 2010 Guidance*</u>
<b>Pro forma combined R&amp;D and SG&amp;A expenses <sup>(1)</sup></b>	\$ 818	Decrease approx. 3% sequentially (est.)
<b>QSI</b>	49	not provided
<b>Total combined R&amp;D and SG&amp;A expenses excluding certain share-based compensation</b>	<u>\$ 867</u>	Approximately even sequentially (est.)
<b>Share-based compensation allocated to SG&amp;A &amp; R&amp;D</b>	137	
<b>Total GAAP combined R&amp;D and SG&amp;A expenses <sup>(2)</sup></b>	<u><u>\$ 1,004</u></u>	Increase approx. 1% sequentially (est.)

(1) Pro forma combined R&D and SG&A expenses guidance for Q1 FY10 excludes expenses related to the QSI segment, in-process R&D, certain tax items and certain share-based compensation.

(2) Q1 FY10 total GAAP combined R&D and SG&A expenses guidance includes an estimate of the share-based compensation expense allocated to R&D and SG&A.

\* Guidance as of November 4, 2009

# FY10 Combined R&D and SG&A Guidance

## Reconciliation of Pro Forma to GAAP

### Combination of R&D and SG&A

(\$ in millions)

	Fiscal 2009 Results	Fiscal 2010 Guidance*
<b>Pro forma combined R&amp;D and SG&amp;A expenses</b> <sup>(1)</sup>	\$ 3,238	Increase approx. 4% sequentially (est.)
<b>QSI</b>	209	not provided
<b>In-process R&amp;D</b>	6	not provided
<b>Total combined R&amp;D and SG&amp;A expenses excluding certain share-based compensation</b>	\$ 3,453	Increase approx. 7% sequentially (est.)
<b>Share-based compensation allocated to SG&amp;A &amp; R&amp;D</b>	543	
<b>Total GAAP combined R&amp;D and SG&amp;A expenses</b> <sup>(2)</sup>	\$ 3,996	Increase approx. 8% sequentially (est.)

(1) Pro forma combined R&D and SG&A expenses guidance for fiscal 2010 excludes expenses related to the QSI segment, in-process R&D, certain tax items and certain share-based compensation.

(2) FY10 total GAAP combined R&D and SG&A expenses guidance includes an estimate of the share-based compensation expense allocated to R&D and SG&A.

\* Guidance as of November 4, 2009

Thank You