

Q1 FY07 Earnings Guidance Update

December 21, 2006





Safe Harbor

Before we proceed with our presentation, we would like to point out that the following discussion will contain forward-looking statements from industry consultants, QUALCOMM, and others regarding industry trends, anticipated future results, potential market size, market shares, and other factors which inherently involve risks and uncertainties, including the rate of development, deployment and commercial acceptance of CDMA-based networks and technology and fluctuations in the demand for CDMA-based products, services or applications.

These and other risks and uncertainties relating to QUALCOMM's business are outlined in detail in our most recent 10-Q and 10-K forms filed with the Securities and Exchange Commission.

Please consult those documents for a more complete understanding of these risks and uncertainties.

This presentation includes a discussion of "non-GAAP financial measures" as that term is defined in Regulation G. The most directly comparable GAAP financial measures and information reconciling these non-GAAP financial measures to the company's financial results prepared in accordance with GAAP have been included at the end of this presentation.

QUALCOMM Updates FY07 Q1 Financial Guidance

December 21, 2006

- **Pro forma revenues at high-end of prior guidance**
 - ~\$1.98 to \$2.08 billion
- **MSM shipments guidance range increases**
 - ~58 to 59 million units
 - Reflects stronger than expected new orders for our EV-DO chipsets
- **CDMA handset shipments increased to ~75 to 76 million**
 - Handset ASP increased to ~\$210
- **Deferring current period revenue for which we have not received payment associated with Pantech Group due to its debt restructuring consideration**
- **Increased legal expense above our prior expectations**
- **Pro forma earnings per share now anticipated to be \$0.41 to \$0.42**

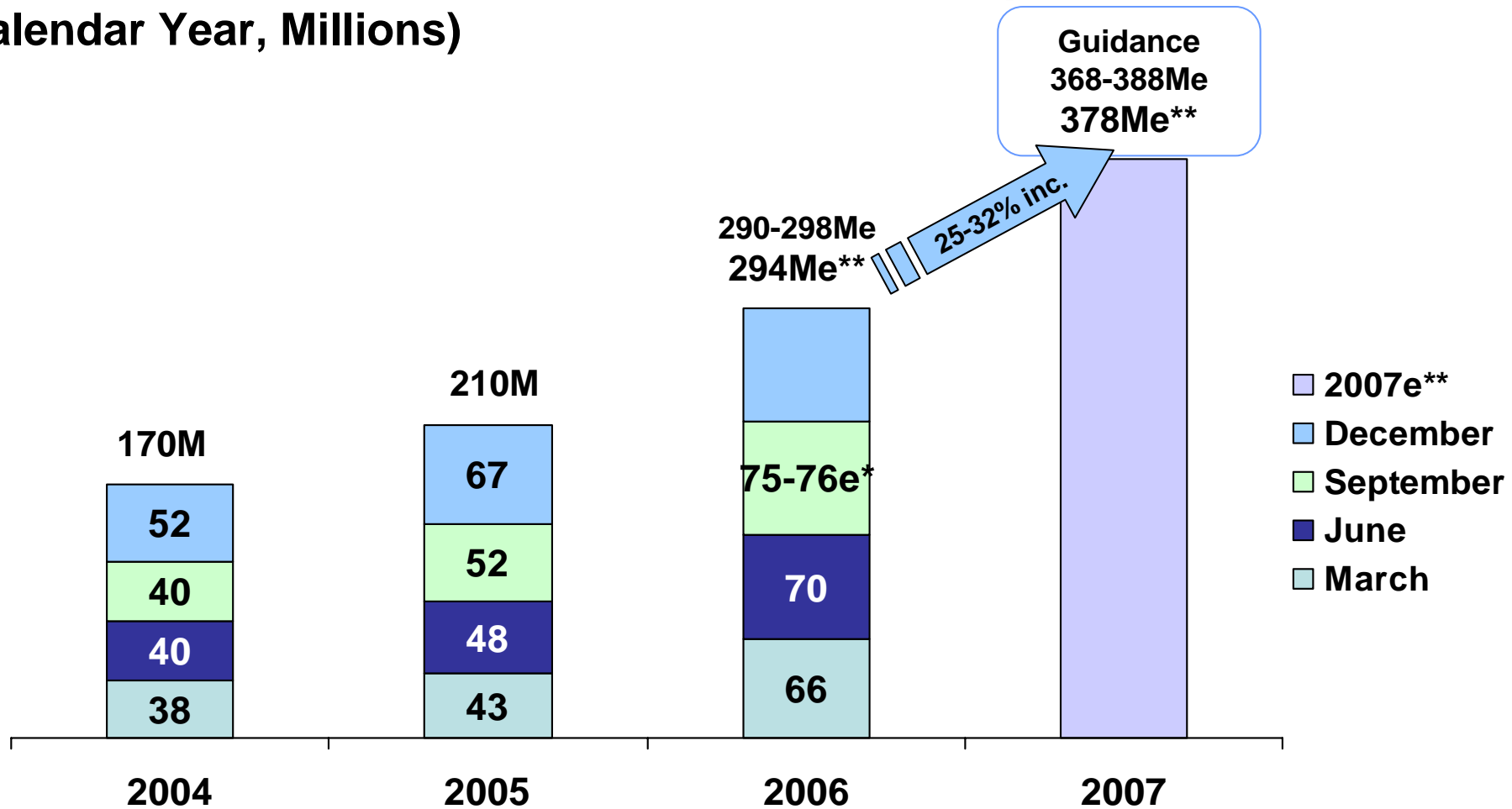
Q1 FY07 Guidance Comparison

	Prior Guidance Est. as of <u>November 2, 2006</u>	Current Guidance Est. as of <u>December 21, 2006</u>
3G MSM phone chips - CDMA2000 1X, 1xEV-DO, WCDMA	~55M - 58M	~58M - 59M
CDMA2000/WCDMA handsets shipped	~74M - 76M (Sep'06*)	~75M - 76M (Sep'06*)
CDMA2000/WCDMA handset ASP	~\$209 (Sep'06*)	~\$210 (Sep'06*)
QUALCOMM Pro Forma**		
Revenues	\$1.98B - \$2.08B	High-end of prior revenue guidance
EPS	\$0.42 - \$0.44	\$0.41 - \$0.42
Total QUALCOMM GAAP Revenues	\$1.98B - \$2.08B	High-end of prior revenue guidance
GAAP EPS	\$0.35 - \$0.37	\$0.35 - \$0.36
Includes QSI EPS	(\$0.02)	(\$0.01)
Includes share-based compensation EPS	(\$0.05)	(\$0.05)

*Royalties are recognized when reported, one quarter following shipment.

**Pro forma results exclude the QSI segment, estimated share-based compensation, certain tax adjustments related to prior years and in process R&D expense.

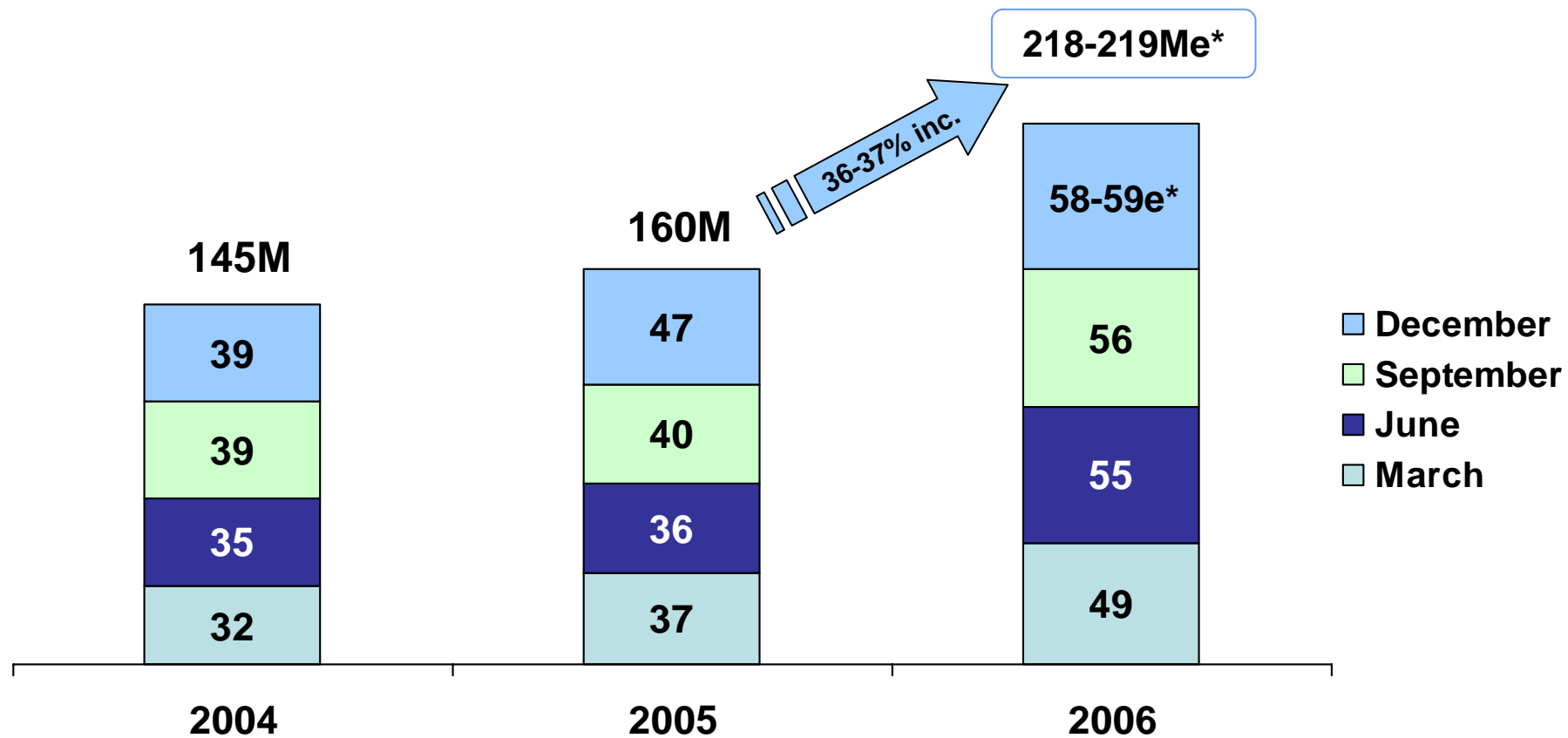
Worldwide CDMA and WCDMA Phone Shipments (Calendar Year, Millions)



*Guidance as of December 21, 2006

**Guidance as of November 2, 2006

CDMA and WCDMA QUALCOMM MSM Shipments (Calendar Year, Millions)



*Guidance as of December 21, 2006

Quarterly CDMA/WCDMA Handset Shipments and ASP Trend

	FY02	FY03				FY04				FY05				FY06				FY07
	Jun'02	Sep'02	Dec'02	Mar'03	Jun'03	Sep'03	Dec'03	Mar'04	Jun'04	Sep'04	Dec'04	Mar'05	Jun'05	Sep'05	Dec'05	Mar'06	Jun'06	Sep'06
Handset shipments	19	23	27	26	23	31	37	38	40	40	52	43	48	52	67	66	70	75-76e*
Calendar year		87				117				170				210				
Fiscal year	78				99				146				182				255	
Handset ASP	\$202	\$190	\$197	\$190	\$193	\$194	\$188	\$225	\$212	\$212	\$207	\$231	\$213	\$215	\$208	\$213	\$223	\$210e*
Fiscal year ASP	\$194				\$192				\$205				\$215				\$215	\$205e**

- Quarterly CDMA/WCDMA handset shipments (Millions of units)
- Quarterly Average Selling Price (ASP)
- Fiscal Year Average Selling Price (ASP)

Note: Shipments from September to June quarters are reported by licensees in December to September, QUALCOMM's Fiscal Year.

*Guidance as of December 21, 2006

**Guidance as of November 2, 2006



Reconciliations

Business Outlook Summary (as of December 21, 2006)
FIRST FISCAL QUARTER

	Q1'06 Results	Prior Guidance Q1'07 Estimates	Current Guidance Q1'07 Estimates
QUALCOMM Pro Forma			
Revenues	\$1.74B	\$1.98B - \$2.08B	High end of prior revenue guidance
Year-over-year change		increase 14% - 19%	
Diluted earnings per share (EPS)	\$0.39	\$0.42- \$0.44	\$0.41- \$0.42
Year-over-year change		increase 8% - 13%	increase 5% - 8%
Total QUALCOMM (GAAP)			
Revenues	\$1.74B	\$1.98B - \$2.08B	High end of prior revenue guidance
Year-over-year change		increase 14% - 19%	
Diluted earnings per share (EPS)	\$0.36	\$0.35- \$0.37	\$0.35- \$0.36
Year-over-year change		decrease 3% - increase 3%	decrease 3% - even
Diluted EPS attributable to QSI	(\$0.01)	(\$0.02)	(\$0.01)
Diluted EPS attributable to estimated share-based compensation	(\$0.05)	(\$0.05)	(\$0.05)
EPS attributable to tax items related to prior years	\$0.03	n/a	n/a

Reconciliation of Non-GAAP Financial Measure Related to Prior Periods

(In millions, except per share data)

First Quarter - Fiscal Year 2006

Segments	QCT	QTL	QWI	Reconciling Items (1)	QUALCOMM Pro Forma	Estimated Share- Based Compensation (2)	Tax Items (3)	QSI (4)	Total QUALCOMM (GAAP)
Revenues	\$ 1,033	\$ 564	\$ 166	\$ (22)	\$ 1,741	\$ -	\$ -	\$ -	\$ 1,741
EBT	300	517	17	72	906	(122)	-	(48)	736
Net income (loss)					667	(82)	56	(21)	620
Diluted EPS					\$ 0.39	\$ (0.05)	\$ 0.03	\$ (0.01)	\$ 0.36
Diluted shares used					1,702	1,702	1,702	1,702	1,702

(1) Reconciling items related to revenues consist primarily of other nonreportable segment revenues less intersegment eliminations. Reconciling items related to earnings before taxes consist primarily of corporate expenses, charges that are not allocated to the segments for management reporting purposes, unallocated net investment income, nonreportable segment results, interest expense and the elimination of intercompany profit.

(2) During the first quarter of fiscal 2006, the Company adopted the fair value recognition provisions of FAS 123R using a modified prospective application. Under this method, prior periods are not revised for comparative purposes. Share-based compensation is included in operating expenses as part of employee-related costs but is not allocated to our segments as these estimated costs are not considered relevant by management in evaluating segment performance.

(3) During the first quarter of fiscal 2006, the Company recorded a \$56 million tax benefit, or \$0.03 diluted earnings per share, related to the expected impact of prior year tax audits completed during the quarter. For fiscal 2006 pro forma presentation, results have been adjusted to exclude this tax adjustment attributable to prior years.

(4) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the tax provision for QUALCOMM pro forma, the tax adjustment column and the tax provision related to estimated share-based compensation from the tax provision for total QUALCOMM (GAAP).



Thank You!