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aiWARE™:
The OS for AI

Investor Presentation | May 2021

Forward Looking Statements & Disclaimers

This presentation of Veritone Inc. (the "Company") contains forward-looking statements that involve substantial risks and uncertainties. The words "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "predict," "project," "target," "potential," "would," "could," "should," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. We may not actually achieve the plans, intentions or expectations disclosed in our forward- looking statements, and you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements we make. The forward-looking statements contained in this presentation reflect our current views with respect to future events.

Forward-looking statements represent our management's beliefs and assumptions only as of the date of this presentation. We have included important factors in the cautionary statements included in the Annual Report on Form 10-K and other periodic reports that we have filed with the Securities and Exchange Commission (the "SEC"), particularly in the Risk Factors sections, that we believe could cause actual results or events to differ materially from the forward-looking statements that we make. Except as required by law, we assume no obligation to update these forward-looking statements publicly, or to update the reasons why actual results could differ materially from those anticipated in the forward-looking statements, even if new information becomes available in the future.

Before you invest, you should read the Company's Annual Report on Form 10-K and the other documents the Company has filed with the SEC for more complete information about the Company. You may obtain these documents for free on the Company's website or by visiting EDGAR on the SEC website at www.sec.gov.

In addition to the Company's GAAP financial results, this presentation also includes certain historical and forecasted financial measures presented on a non-GAAP basis, excluding (as applicable) provision for income taxes, depreciation, amortization and stock-based compensation expenses, as well as certain sales tax, lease termination, severance, acquisition, integration and financing-related costs. For a reconciliation of such non-GAAP measures to the corresponding GAAP measures, please see the supplemental information available on the Investors page of the Company's website.

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"We are driven by the belief that Artificial Intelligence is key to building a safer, more vibrant, transparent, and empowered society. We are determined to be an active contributor to shaping our future for the better."

Veritone at a Glance

Overview

- Veritone's operating system for artificial intelligence, aiWARE™, orchestrates a diverse ecosystem of machine learning models to transform audio, video, text, and other unstructured data sources into actionable intelligence

- Multi-faceted aiWARE platform capable of listening, watching, analyzing, and optimizing the world's information and infrastructure 24/7/365

- Cognition behind aiWARE is being used extensively across major government and commercial initiatives today, driving down the cost, complexity and time to develop, deploy and distribute cognitively enabled applications across any cloud or on-premise infrastructure

- Industry-leading partners and customers

Key Indicators Seeing Momentum

Financials

$18.3M	+51%	+41%
+54% YOY growth	YOY Revenue Growth	YOY Improvement
Q1 2020 Revenue	aiWARE SaaS Solutions	Q1 2021 Non-GAAP Net Loss

KPIs

1,777	$0.7M	$127M
+12% YOY Growth	+34% YOY Growth	+159% YOY Growth
SaaS Accounts	Avg Gross Billings - Advertising	Cash Balance

Key Updates

NVIDIA, alteryx	Audacy, Sony Interactive Entertainment	VERITONE INTERACTION ANALYTICS
Strategic Partnerships	New Wins	New Product Introduction

Recent Events

Named to Forbes' 2021 List of Best Small-Cap Companies

With strong sales growth along with 52-week return of more than 550%

Receives Industry Star Award

From the 13th Annual Media Excellence Awards

Received an Artificial Intelligence Excellence Award

for a second year in a row from Business Intelligence Group and the Industry Star Award from the 13th Annual Media Excellence Awards.

Announced Strategic Relationship with Alteryx

Provides Alteryx customers with insight into unstructured data sources

Extended partnership with Audacy

Giving its 235+ stations nationwide the ability to seamlessly ingest, index, organize and analyze their audio content in depth with Veritone's AI-powered analytics.

Unveiled Grid Reliability in Device (GRID) asset modeling and control initiative

to standardize and improve energy grid reliability in the global transition to green energy.

Investment Highlights

Unique operating system for Artificial Intelligence (AI) and driving Enterprise AI transformation

Flexible platform that is extensible to many systems and applications in the large and growing market for AI software, which is projected to grow to over $100B by 2025

Blue-chip customer base and industry-leading partners

Track record of delivering sustained YoY growth together with attractive financial model with high gross margins

Entrepreneurial management team with extensive experience in building successful businesses

Unstructured Data is Inaccessible Without AI

80% OF THE WORLD'S DATA IS **UNSTRUCTURED**
GROWING 30-60%/YR**

STRUCTURED DATA

$100B TAM by 2025 | 35% CAGR**

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BUSINESS PROCESS

* Source: Omdia Artificial Intelligence Software Market Forecast, June 29, 2020
** Source: Gartner 2020 Strategic Roadmap for Storage, July 1, 2020

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aiWARE Targets Massive Market Opportunities

Intelligent Process Automation

aiWARE brings AI into an overall IPA system that contains BPA, RPA, BI, and document capture.

CAGR 12.3%

$20.7B

$11.6B

2018 **2023**

The Intelligent Process Automation market size is expected to grow to $20.7B by 2023 per IDC

Machine Learning Operations

aiWARE helps organizations effectively deploy, integrate and monitor AI.

CAGR 50%

$4B

$350M

2019 **2025**

MLOps Solutions market size is expected to grow to $4B by 2025 per Cognilytica

AI Platform & Developer Tools

Addressing the deploy, integrate, and monitor functions of the full AI stack.

CAGR 31%

$9.8B

$2.1B

2016 **2022**
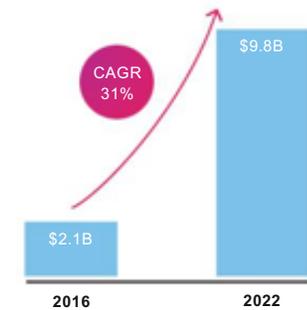
The AI platform market size is expected to grow to $9.8B by 2022 per Markets and Markets

2025 AI Software Market

Current Serviceable Market $34.5B+   **Total Addressable Market $100B (35% CAGR)**

The Energy Opportunity is One of the Largest

OVERALL ENERGY MARKET

$1.5 Trillion

GLOBALLY [1]

>7,300 power plants generated

Over $400 Billion [1]

IN REVENUE IN THE US IN 2018

$21.6B Annual Average Lost [3]

Energy Production in the U.S. over the last 10 years

VERITONE ENERGY MANAGEMENT

solutions can increase yield of existing infrastructure by an estimated

20% or more

AI-BASED ENERGY MANAGEMENT MARKET EST. BETWEEN

$7.8 Billion & $12.2 Billion [2]

Veritone will disrupt this market, increasing market size/growth

OVER THE NEXT DECADE

$3. 4 Trillion will be invested in renewable energy [4]

$2.7 Trillion coming from wind & solar

In the energy market, according to Frost and Sullivan (Growth Opportunities from Decarbonization in the Global Power Market, 2019-2030), it is estimated that $3.4 trillion will be invested in renewable energy over the next 10 years. We believe that the applicability of our AI solutions will extend beyond utilities and across the global $1.5 trillion electric energy market (https://www.inspirecleanenergy.com), Understanding the Energy Market, March 2017), including improved optimization to reduce energy production lost, which we have estimated to be over $21 billion in the U.S. annually over the last 10 years based on data published by the U.S. Energy Information Administration (Frequently Asked Questions, https://www.eia.gov/tools/faqs/index.php).

[1] inspirecleanenergy.com

[2] BIS Research and PS Market Research

[3] Company Estimates;
https://www.eia.gov/tools/faqs/faq.php?id=105&t=3

[4] Frost and Sullivan "Growth Opportunities from Decarbonization in the Global Power Market, 2019-2030"

Veritone Timeline

Launched aiWARE 3.0
(Dynamic scaling enabling versatile deployment)

- 3.0 Vastly improved stability, efficiency, performance
- Announced support for NVIDIA CUDA & EGX

Launched aiWARE 2.0
(real-time processing)

- 2.0 enables expansion of market opportunities beyond Media
- Acquired Atigeo, Performance Bridge, Machine Box, & Wazee Digital
- Secured first major Legal Contract as well as Int'l Government win with channel partner

Launched aiWare 1.0

- Launched initial application suite "Essentials"
- Secured first Media Customer (CBS Radio)
- Purchased Veritone One

- **Launched Automate Studio** (no code / low code)
- **Launched Veritone Energy**
- **Integrated aiWARE with Relativity, Accelerate and Alteryx**
- **Announced partnership with Microsoft**
- **Announced sole source IDIQ contract with DOJ**
- **Announced multi-phase win with DOD (AFWERKS)**

- Formulated Original business Plan to Build Operating System to leverage multitudes of ML Models in parallel.

aiWARE 1.0   aiWARE 2.0   aiWARE 3.0

INCEPTION (2014)   2020   FUTURE VALUE

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The Veritone aiWARE Platform

Transform audio, video, text, and other data sources into actionable intelligence

FAST TO MARKET
"OS for AI" ecosystem of hundreds of best-of-breed, ready-to-deploy AI engines

FUTURE PROOF
Single development interface for your apps, across AI engine vendors

ACCESSIBLE
Low-code workflows for BAs and Citizen Developers

SCALABLE
Scalable to handle massive amounts of video, audio, data in near real time
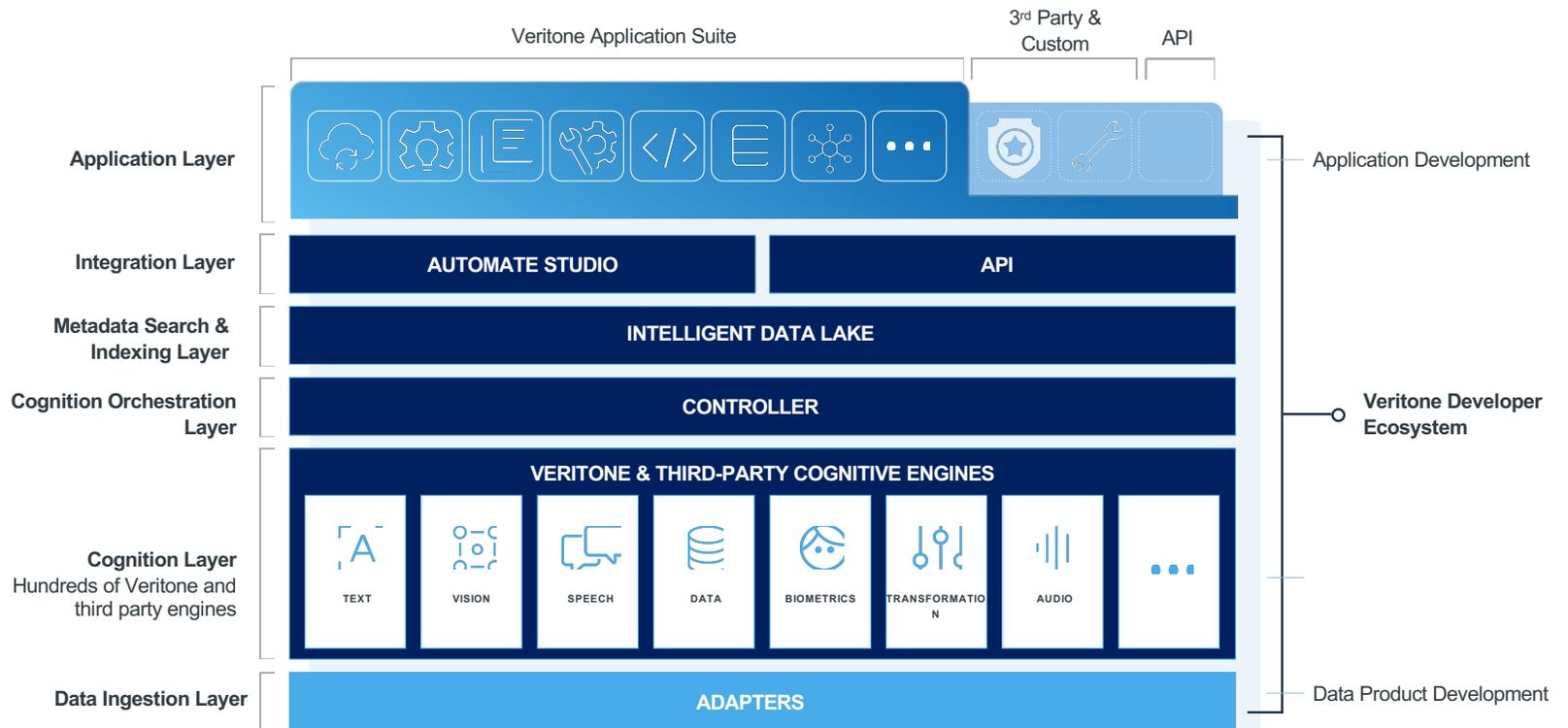
Veritone Application Suite | 3rd Party & Custom | API

Application Layer — Application Development

Integration Layer
AUTOMATE STUDIO | API

Metadata Search & Indexing Layer
INTELLIGENT DATA LAKE

Cognition Orchestration Layer
CONTROLLER — Veritone Developer Ecosystem

Cognition Layer
Hundreds of Veritone and third party engines
VERITONE & THIRD-PARTY COGNITIVE ENGINES
TEXT | VISION | SPEECH | DATA | BIOMETRICS | TRANSFORMATION | AUDIO

Data Ingestion Layer
ADAPTERS — Data Product Development

Our Industry Solutions

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National & Local Government Solutions

Intelligence to rapidly extract actionable insight from evidence

Enabling public safety agencies to safeguard citizens by rapidly extracting actionable intelligence from evidence -- accelerating investigations, surveillance, and the judicial process

VERITONE IDENTIFY
Intelligent, Rapid Suspect Identification for Law Enforcement

VERITONE REDACT
Intelligent Video Evidence Redaction for Law Enforcement and Justice

VERITONE ILLUMINATE
Intelligent, Rapid Evidence Identification & Culling for Law Enforcement and Justice

VERITONE PROTECT
Intelligent Video Surveillance and Analytics for Law Enforcement

CUSTOMERS

PARTNERS

carahsoft. Microsoft GovQA Deloitte.

CDW·G StorExcel ORACLE ...

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Legal & Compliance Solutions

Intelligence to rapidly locate case-critical evidence and compliance risks

Enabling legal teams to quickly cull down data for eDiscovery and regulatory compliance by rapidly identifying audio, video, and text files containing keywords of interest — accelerating the review process

Learn more here >

VERITONE ILLUMINATE
Intelligent, Rapid Evidence Identification & Culling for Law Enforcement and Justice

VERITONE TRANSLATE
Self-service Web Application for Text-to-Text and Native Document Translation

VERITONE AIWARE FOR RELATIVITY
Make unstructured audio and video searchable from directly within Relativity

VERITONE AIWARE FOR AXCELERATE
Translate documents from directly within OpenText Axcelerate

PARTNERS

Relativity   RVM   epiq   Deloitte.

CACI EVER VIGILANT   leidos   PAE   opentext™

XDD XACT DATA DISCOVERY   shi   oasis   Compliance DISCOVERY SOLUTIONS A SYSTEM ONE DIVISION

Media & Entertainment Solutions

Intelligence to analyze, manage, and monetize media assets

Empowering the world's leading media companies, studios, networks and sports organizations to unlock hidden revenue streams as well as gain operational efficiencies

VERITONE ATTRIBUTE
Intelligent, Real-Time Media Attribution for Broadcasters

VERITONE CORE
Complete Digital Asset Management and Monetization

VERITONE DIGITAL MEDIA HUB
Customer Branded Digital Asset Manager

VERITONE COMMERCE
Commerce and Content Licensing for Rights Holders and Creatives

CUSTOMERS

Entercom · iHeart MEDIA · ESPN · CNBC · Tribune Media

USTA · FOX SPORTS · Westwood One · CUMULUS · HUBBARD RADIO

PARTNERS

IMT INTEGRATED MEDIA TECHNOLOGIES, INC. · JB&A DISTRIBUTION · ELEMENTS human-centered media storage · ...

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AI-Enabled Content Monetization

Leveraging AI to maximize advertising efficacy and content monetization

Enabling brands and content owners to hyper target key audiences, driving business growth

Learn more here ›

VERITONE ONE
The world's largest performance audio agency

VERITONE VERIADS
Providing broadcasters, podcast and social media influencers with a range of innovative new revenue solutions

VERITONE LICENSING
Access and license footage from leading sports, news, and entertainment libraries

ADVERTISING TRADING PARTNERS

ESPN   NBC Sports   NFL NETWORK   FOX SPORTS 1

audible an amazon company   UBER   Tm TYLER MEDIA Oklahoma's Media Company   WROX CLASSIC SOUL RHYTHM & BLUES 97.5 FM – CLARKSDALE – AM 1450

DRAFT KINGS   HelloFRESH   SimpliSafe   …

LICENSING CONTENT PARTNERS

CBS NEWS   Bloomberg   us open   CNN   B1G

NCAA   USA TODAY   PAC 12   STUDIO71   …

Clean Energy Solutions

AI Solutions for Clean Energy

Accelerating the world's transition to more sustainable, reliable, and affordable energy

Veritone Forecaster

Accurately predict energy supply, demand and price
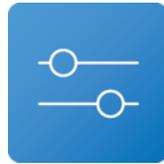
Veritone Controller

Intelligent, predictive, synchronized device controllers

Veritone Optimizer

Optimizing devices, grids and pricing to maximize reliability and reduce costs.

Veritone Arbitrage

Near real-time energy buy, sell, and dispatch
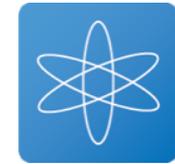
Veritone Simulator

Model forecasting, optimization and device control before deploying

Veritone Has More than 25 Issued and Pending Patents Covering Our Energy Solutions

Leadership Team

CHAD STEELBERG
Co-founder, Chief Executive
Officer & Chairman of the Board

RYAN STEELBERG
Co-founder, President
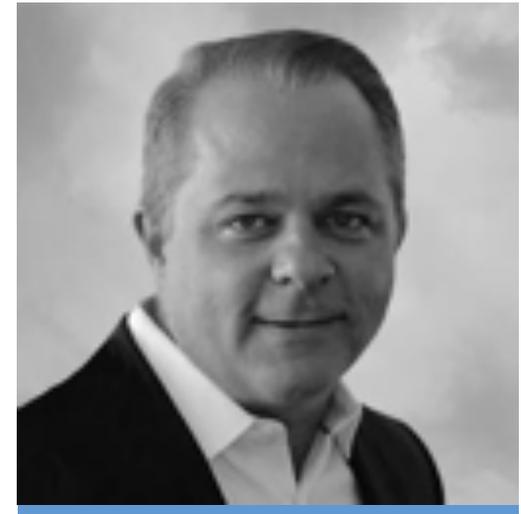
MIKE ZEMETRA
Executive Vice President & Chief
Financial Officer

Operational & Financial Update

VERITONE®

Revenue Growth and Reduced Net Losses
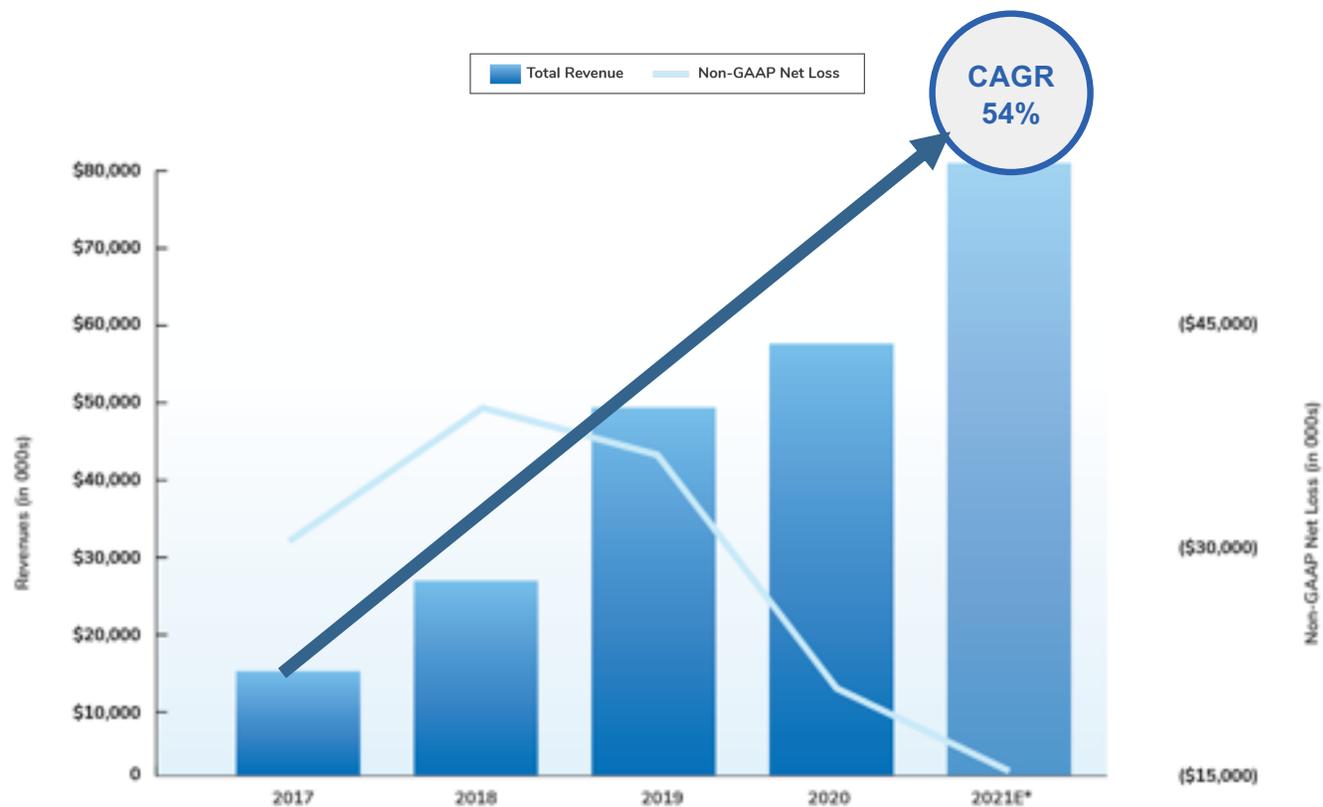

* Based on mid-point of guidance ranges provided 5/04/2021

Key Performance Indicators (KPIs) – First Quarter 2021

Average Gross Billings per Active Client
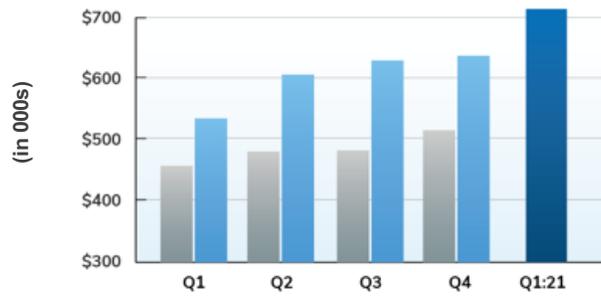
aiWARE SaaS Solutions Net Revenues
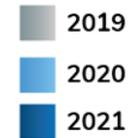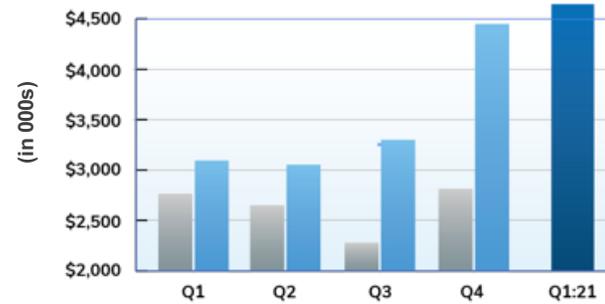
Advertising Net Revenues

Total Accounts on Platform at Quarter End

2019
2020
2021
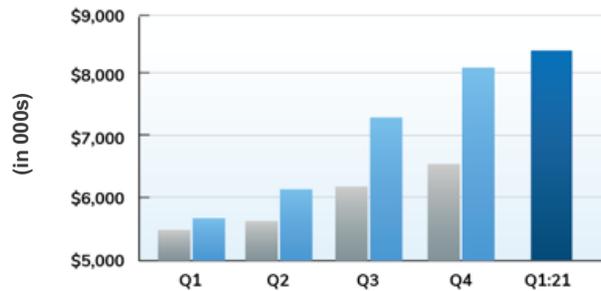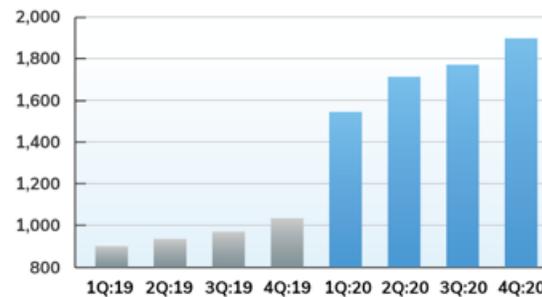
First Quarter 2021 Results – Summary

- aiWARE SaaS delivered exceptional Q/Q and Y/Y growth, driven by strength in the GLC and M&E verticals

- Advertising again benefitted from strength in digital and social platform advertising due to our focus in those markets, which more than offset seasonal headwinds.

- Content Licensing returned to growth, but still continues to be negatively impacted by COVID-19.

($ in Thousands)	1Q:20	4Q:20	1Q:21	1Q:21 CHANGE Q/Q	Y/Y
Advertising	$6,001	$9,747	$10,327	6%	72%
aiWARE SaaS	$3,108	$4,402	$4,685	6%	51%
aiWARE Content Licensing	$2,795	$2,669	$3,283	23%	17%
Total Sales	**$11,904**	**$16,818**	**$18,295**	**9%**	**54%**

Fourth Quarter 2020 Results Detail and Guidance

($ in Thousands)	1Q:20A	2Q:20A	3Q:20A	4Q:20A	1Q:21A	Guidance as of May 4, 2021 2Q:21E	FY 2021E
Advertising (Net)	$6,001	$7,038	$8,764	$9,747	$10,327		
aiWARE SaaS	$3,108	$3,002	$3,351	$4,402	$4,685		
aiWARE Content & Licensing	$2,795	$3,228	$3,603	$2,669	$3,283		
Total Net Revenue	**$11,904**	**$13,268**	**$15,718**	**$16,818**	**$18,295**	**$18.8 - $19.2**	**$78.5 - $83.5**
Gross Profit	**$8,654**	**$9,505**	**$11,165**	**$12,721**	**$13,472**		
GM%	*72.7%*	*71.6%*	*71.0%*	*75.6%*	*73.6%*		
Non-GAAP Op. Expenses	**$15,406**	**$15,226**	**$15,417**	**$16,626**	**$17,383**		
Non-GAAP Net Loss	**($6,679)**	**($5,745)**	**($4,256)**	**($3,913)**	**($3,920)**	**($5.0) - ($4.5)**	**($17.0) - ($14.0)**
Cash and Equivalents	**$49,165**	**$50,081**	**$54,315**	**$114,817**	**$127,459**		

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First Quarter 2021 Results - KPIs

	1Q:20	2Q:20	3Q:20	4Q:20	1Q:21
Advertising					
Average gross billing per active client (in 000s)[1]	$533	$614	$625	$632	$713
Net revenues during quarter (in 000s)	$5,881	$6,140	$7,372	$8,138	$8,317
aiWARE SaaS Solutions					
Total accounts on platform at quarter end	1,587	1,753	1,791	1,896	1,777
New bookings received during quarter (in 000s)[2]	$1,397	$2,319	$2,083	$1,437	$1,864
Total contract value of new bookings received during quarter (in 000s)[3]	$2,312	$2,502	$2,469	$2,431	$4,068
Net revenues during quarter (in 000s)	$3,108	$3,002	$3,351	$4,402	$4,685

1 For each quarter, reflects the average gross quarterly billings per agency client over the twelve-month period through the end of such quarter for agency clients that are active during such quarter.
2 Represents the contractually committed fees payable during the first 12 months of the contract term, or the non-cancellable portion of the contract term (if shorter), for new contracts received in the quarter, excluding any variable fees under the   contract (i.e., fees for cognitive processing, storage, professional services and other variable services).
3 Represents the total fees payable during the full contract term for new contracts received in the quarter (including fees payable during any cancellable portion and an estimate of license fees that may fluctuate over the term), excluding any variable fees under the contract (i.e., fees for cognitive processing, storage, professional services and other variable services).

Balance Sheet Summary

(in Thousands)	March 31, 2020
Cash and Cash Equivalents	$127,459
Current Assets	$172,908
Total Assets	$190,947
Current Liabilities	$103,041
Total Liabilities	$105,154
Stockholders' Equity	$85,793
Common Shares Outstanding (excluding options, RSUs and warrants)	32,676

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