

# Gladstone Investment Corporation Reports Financial Results for its Third Quarter Ended December 31, 2022

**MCLEAN, VA / ACCESSWIRE / February 1, 2023 /Gladstone Investment Corporation** (Nasdaq:GAIN) (the "Company") today announced earnings for its third fiscal quarter ended December 31, 2022. Please read the Company's Quarterly Report on Form 10-Q, filed today with the U.S. Securities and Exchange Commission (the "SEC"), which is available on the SEC's website at [www.sec.gov](http://www.sec.gov) or the investors section of the Company's website at [www.gladstoneinvestment.com](http://www.gladstoneinvestment.com).

## Summary Information: (dollars in thousands, except per share data (unaudited))

	December 31, 2022	September 30, 2022	\$ Change	% Change
<b>For the quarter ended:</b>				
Total investment income	\$ 21,594	\$ 20,795	\$ 799	3.8 %
Total expenses, net <sup>(A)</sup>	<u>13,025</u>	<u>9,379</u>	<u>3,646</u>	<u>38.9 %</u>
Net investment income <sup>(A)</sup>	8,569	11,416	(2,847 )	(24.9) %
Net realized gain	3,844	2,302	1,542	67.0 %
Net unrealized (depreciation) appreciation	<u>3,366</u>	<u>(10,643 )</u>	<u>14,009</u>	<u>NM</u>
Net increase in net assets resulting from operations <sup>(A)</sup>	<u>\$ 15,779</u>	<u>\$ 3,075</u>	<u>\$ 12,704</u>	<u>NM</u>
Net investment income per weighted-average common share <sup>(A)</sup>	<u>\$ 0.26</u>	<u>\$ 0.34</u>	<u>\$ (0.08 )</u>	<u>(23.5) %</u>
Adjusted net investment income per weighted-average common share <sup>(B)</sup>	\$ 0.30	\$ 0.29	\$ 0.01	3.4 %
Net increase in net assets resulting from operations per weighted-average common share <sup>(A)</sup>	\$ 0.47	\$ 0.09	\$ 0.38	NM
Cash distribution per common share from net investment income	\$ 0.22	\$ 0.14	\$ 0.08	57.1 %
Cash distribution per common share from net realized gains <sup>(C)</sup>	\$ 0.14	\$ 0.08	\$ 0.06	75.0 %
Weighted-average yield on interest-bearing investments	13.4 %	12.1 %	1.3 %	10.7 %
Total dollars invested	\$ 31,460	\$ 74,246	\$ (42,786 )	(57.6) %
Total dollars repaid and collected from sales and recapitalization of investments	\$ 16,143	\$ 12,338	\$ 3,805	30.8 %
Weighted-average shares of common stock outstanding - basic and diluted	33,316,055	33,218,901	97,154	0.3 %
Total shares of common stock outstanding	33,447,001	33,234,663	212,338	0.6 %
<b>As of:</b>				
Total investments, at fair value	\$ 760,463	\$ 737,935	\$ 22,528	3.1 %
Fair value, as a percent of cost	105.3 %	104.9 %	0.4 %	0.4 %
Net assets	\$ 449,191	\$ 442,470	\$ 6,721	1.5 %
Net asset value per common share	\$ 13.43	\$ 13.31	\$ 0.12	0.9 %
Number of portfolio companies	25	26	( 1 )	(3.8) %

NM = Not Meaningful

(A) Inclusive of \$1.4 million, or \$0.04 per weighted-average common share, of capital gains-based incentive fees accrued during the three months ended December 31, 2022 and \$1.7 million, or \$0.05 per weighted-average common share, of capital gains-based incentive fees reversed during the three months ended September 30, 2022, respectively. These fees were (reversed)/accrued in accordance with United States generally accepted accounting principles ("U.S. GAAP"), where such amounts were not contractually due under the terms of the investment advisory agreement for the respective periods. Also see discussion under *Non-GAAP Financial Measure - Adjusted Net Investment Income* below.

(B) See Non-GAAP Financial Measure - Adjusted Net Investment Income, below, for a description of this non-GAAP measure and a reconciliation from Net investment income to Adjusted net investment income, including on a weighted-average per share basis. The Company uses this non-GAAP financial measure internally in analyzing financial results and believes it is useful to investors as an additional tool to evaluate ongoing results and trends for the Company.

(C) Estimates of tax characterization made on a quarterly basis may not be representative of the actual tax characterization of distributions for the full year. Estimates made on a quarterly basis are updated as of each interim reporting date.

**Highlights for the Quarter:** During the quarter ended December 31, 2022, the following significant events occurred:

- **Portfolio Activity:**

- Recapitalized our investment in Old World Christmas, Inc. and invested an additional \$15.5 million in the form of secured first lien debt. In connection with this investment, we received proceeds of \$17.9 million, of which \$13.4 million was recognized as a realized gain and \$4.5 million was recognized as dividend income;
- Entered into a new \$3.2 million secured second lien term loan with The Mountain Corporation, replacing our previously outstanding second lien term loan and second lien delayed draw term loan with an aggregate cost basis of \$13.2 million, which resulted in a realized loss of \$10.0 million;
- Invested an additional \$8.4 million in the form of secured first lien debt in Nocturne Villa Rentals, Inc. to fund an add-on acquisition; and
- Received a repayment of our \$1.5 million secured second lien debt in Country Club Enterprises, LLC at par. In conjunction with the repayment, we received success fee income of \$1.1 million and our \$1.0 million guaranty was released.

- **Distributions and Dividends:**

- Paid a \$0.08 per common share distribution to common stockholders in each of October, November, and December 2022; and
- Paid a \$0.12 per common share supplemental distribution to common stockholders in December 2022.

- **At-the-market ("ATM") program activity:**

- Sold 212,338 shares of our common stock under our common stock ATM program at a weighted-average gross price of \$14.11 per share and raised approximately \$3.0 million in net proceeds. These sales were above our then-

current estimated NAV per share.

**Third Quarter Results:** Net investment income for the quarter ended December 31, 2022 was \$8.6 million, or \$0.26 per weighted-average common share, compared to net investment income for the quarter ended September 30, 2022 of \$11.4 million, or \$0.34 per weighted-average common share. This decrease was a result of an increase in total expenses, net of credits, primarily due to increased accruals for capital gains-based incentive fees in the current quarter, partially offset by an increase in total investment income.

Total investment income for the quarters ended December 31, 2022 and September 30, 2022 was \$21.6 million and \$20.8 million, respectively. The quarter over quarter increase was due to a \$1.8 million increase in interest income, primarily due to an increase in the weighted-average yield on interest-bearing investments, resulting from an increase in LIBOR, as well as interest income on the additional debt investments in the current quarter, partially offset by one portfolio company, Edge Adhesives Holdings, Inc., going on non-accrual status during the quarter. This increase in interest income was partially offset by a \$1.0 million decrease in dividend and success fee income related to fees that did not reoccur in the current quarter as the timing of such fee income is variable.

Total expenses, net of credits, for the quarters ended December 31, 2022 and September 30, 2022 was \$13.0 million and \$9.4 million, respectively. The quarter over quarter increase was primarily due to a \$3.1 million increase in accruals for the capital gains-based incentive fees in the current quarter, as a result of the net impact of realized and unrealized gains and losses, and a \$0.9 million decrease in credits from Adviser, partially offset by a \$0.6 million decrease in professional fees.

Net asset value per common share as of December 31, 2022 was \$13.43, compared to \$13.31 as of September 30, 2022. The quarter over quarter increase was primarily due to \$8.6 million, or \$0.26 per common share, of net investment income, \$3.8 million, or \$0.11 per common share, of realized gains on investments, and \$3.4 million, or \$0.10 per common share, of net unrealized appreciation of investments. These amounts were partially offset by \$12.0 million, or \$0.36 per common share, of distributions paid to common shareholders.

**Subsequent Events:** After December 31, 2022, the following significant events occurred:

- **Distributions and dividends:** In January 2023, our Board of Directors declared the following monthly and supplemental distributions to common stockholders.

<u>Record Date</u>	<u>Payment Date</u>	<u>Distribution per Common Share</u>
January 20, 2023	January 31, 2023	\$ 0.080
February 17, 2023	February 28, 2023	0.080
March 3, 2023	March 15, 2023	0.240 (A)
March 17, 2023	March 31, 2023	0.080
	<b>Total for the Quarter:</b>	<b>\$ 0.480</b>

(A) Represents a supplemental distribution to common stockholders.

**Non-GAAP Financial Measure - Adjusted Net Investment Income:** On a supplemental

basis, the Company discloses Adjusted net investment income, including on a weighted-average per share basis, which is a financial measure that is calculated and presented on a basis of methodology other than in accordance with GAAP. Adjusted net investment income represents net investment income, excluding capital gains-based incentive fees. The Company uses this non-GAAP financial measure internally in analyzing financial results and believes that this non-GAAP financial measure is useful to investors as an additional tool to evaluate ongoing results and trends for the Company. The Company's investment advisory agreement provides that a capital gains-based incentive fee is determined and paid annually with respect to realized capital gains (but not unrealized appreciation) to the extent such realized capital gains exceed realized capital losses and unrealized depreciation on investments for such year. However, under GAAP, a capital gains-based incentive fee is accrued if realized capital gains and unrealized appreciation of investments exceed realized capital losses and unrealized depreciation of investments. Refer to Note 4 - *Related Party Transactions* in our Quarterly Report on Form 10-Q for further discussion. The Company believes that Adjusted net investment income is a useful indicator of operations exclusive of any capital gains-based incentive fees, as net investment income does not include realized or unrealized investment activity associated with the capital gains-based incentive fee.

The following table provides a reconciliation of net investment income (the most comparable GAAP measure) to Adjusted net investment income for the periods presented (*dollars in thousands, except per share amounts; unaudited*):

	For the quarter ended			
	December 31, 2022		September 30, 2022	
	Amount	Per Share Amount	Amount	Per Share Amount
Net investment income	\$ 8,569	\$ 0.26	\$ 11,416	\$ 0.34
Capital gains-based incentive fee	1,442	0.04	(1,669 )	(0.05 )
Adjusted net investment income	<u>\$ 10,011</u>	<u>\$ 0.30</u>	<u>\$ 9,747</u>	<u>\$ 0.29</u>
Weighted-average shares of common stock outstanding - basic and diluted		33,316,055		33,218,901

Adjusted net investment income may not be comparable to similar measures presented by other companies, as it is a non-GAAP financial measure that is not based on a comprehensive set of accounting rules or principles and therefore may be defined differently by other companies. In addition, Adjusted net investment income should be considered in addition to, not as a substitute for, or superior to, financial measures determined in accordance with GAAP.

**Conference Call:** The Company will hold its earnings release conference call on Thursday, February 2, 2023, at 8:30 a.m. Eastern Time. Please call (866) 373-3416 to enter the conference call. An operator will monitor the call and set a queue for any questions. A replay of the conference call will be available through February 9, 2023. To hear the replay, please dial (877) 660-6853 and use the playback conference number 13732343. The replay will be available beginning approximately one hour after the call concludes. The live audio broadcast of the Company's quarterly conference call will also be available online at [www.gladstoneinvestment.com](http://www.gladstoneinvestment.com). The event will be archived and available for replay on the Company's website.

**About Gladstone Investment Corporation:** [Gladstone Investment Corporation](http://www.gladstoneinvestment.com) is a publicly

traded business development company that seeks to make secured debt and equity investments in lower middle market businesses in the United States in connection with acquisitions, changes in control and recapitalizations. Information on the business activities of all the Gladstone funds can be found at [www.gladstonecompanies.com](http://www.gladstonecompanies.com).

To obtain a paper copy of our Quarterly Report on Form 10-Q, filed today with the SEC, please contact the Company at 1521 Westbranch Drive, Suite 100, McLean, VA 22102, ATTN: Investor Relations. The financial information above is not comprehensive and is without notes, so readers should obtain and carefully review the Company's Form 10-Q for the quarter ended December 31, 2022, including the notes to the consolidated financial statements contained therein.

**Investor Relations Inquiries:** Please visit [ir.gladstoneinvestment.com](http://ir.gladstoneinvestment.com) or call +1-703-287-5893.

**Forward-looking Statements:**

*The statements in this press release regarding potential future distributions, earnings and operations of the Company are "forward-looking statements." These forward-looking statements inherently involve certain risks and uncertainties in predicting future results and conditions. Although these statements are based on the Company's current plans that are believed to be reasonable as of the date of this press release, a number of factors could cause actual results and conditions to differ materially from these forward-looking statements, including those factors described from time to time in the Company's filings with the Securities and Exchange Commission. The Company undertakes no obligation to publicly release the result of any revisions to these forward-looking statements that may be made to reflect any future events or otherwise, except as required by law.*

**SOURCE:** Gladstone Investment Corporation

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