

Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria

Financial Statements as of December 31, 2021 and 2020 and for the years then ended

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# Independent auditors' report

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## To the Technical Committee and Trustors

Fideicomiso Irrevocable 1721

Banco Actinver, S. A. Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria.

(Thousands of Mexican pesos)

#### **Opinion**

We have audited the financial statements of Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria ("the Trust"), which comprise the statements of financial position as at December 31, 2021 and 2020, the statements of comprehensive income, changes in equity and cash flows for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria as at December 31, 2021 and 2020, and its financial performance and its cash flows for the years then ended, in accordance with International Financial Reporting Standards (IFRS).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the financial statements in Mexico, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



#### Valuation of Investment Properties (\$71,267,372)

See Note 12.

#### The key audit matter

As of December 31, 2021, investment properties represent 99% of total assets in the statement of financial position, which includes investment on industrial buildings.

Investment properties are stated at fair value based on valuations of external appraisers engaged by the Trust.

The valuation process is considered a key audit matter because it involves significant amount of judgment in determining both, the appropriate methodology used, and the estimates assumptions applied.

Valuations are highly sensitive to changes in the key assumptions applied, particularly those related to capitalization and discount rates used.

# How the matter was addressed in our audit

As part of our audit procedures:

- We obtained an understanding of the real estate investment business process, especially the valuation of investment properties, and the Trust's plans, and we assessed design and implementation of the control related to the valuation process, which includes the involvement of external appraisers.
- We have evaluated the knowledge, skills, and competence of external appraisers. We also read the terms of the agreement entered, between external appraisers and the Trust to determine if there are issues that could have affected the objectivity or limit on the scope of their work.
- Through analytical procedures, we have evaluated the reasonableness of significant changes in the market values determined by external appraisers, as well as significant changes in the capitalization and discount rates used.
- We evaluated, through our valuation specialists, reasonableness of the discount and capitalization rates used by the external appraisers to determine the fair market value of investment properties, considering comparability and market factors applicable to the investment properties, which include market data.
- We have obtained from the external appraisers the totality of the investment properties' appraisals and, for a selection of investment properties, we involved our valuation specialists to evaluate the reasonableness of the fair market value determined by the external appraisers, by comparing such value to developed ranges of estimates based on market data, considering comparability and market factors applicable to the investment properties.



 We have evaluated the disclosures in the notes to the financial statements, which include those related to key assumptions that have a high degree of sensitivity in the valuations.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the Trust's 2021 Annual Report to be filed with the National Banking and Securities Commission (CNBV) and the Mexican Stock Exchange, ("the Annual Report"), but does not include the financial statements and our auditors' report thereon. The Annual Report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, when we read the Annual Report, we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.



#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and
  events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

KPMG Cardenas Dosal, S.C.

Alberto Vázquez Ortíz Mexico City

February 8, 2022

# Statements of financial position

in thousands Mexican pesos	Note	December 31, 2021	December 31, 2020
Assets			
Current assets:			
Cash	\$	342,501	\$ 434,406
Trade receivables, net	7	54,622	52,313
Other receivables and value added tax	8	406,876	108,074
Prepaid expenses	9	8,008	2,478
Assets held for sale	11	-	511,338
Exchange rate options	20	13,416	15,955
		825,423	1,124,564
Non-current assets:			
Investment properties	12	71,267,372	56,831,355
Other investment properties	13	47,900	34,600
Non-current prepaid expenses	9	11,600	49,838
Other assets		38,488	30,692
		71,365,360	56,946,485
Total assets	\$	72,190,783	\$ 58,071,049
Liabilities and equity			
Current liabilities:	40 4		<b>A</b>
Trade payables	10 \$	204,347	
Prepaid rent		69,171	49,573
Due to affiliates	19	12,234	11,296
Current portion of long term debt	14	169,063	29,668
Non-current liabilities :		454,815	161,934
Long term debt	14	21,599,086	17,013,238
Security deposits	14	388,071	353,644
Security deposits		21,987,157	17,366,882
Total liabilities		22,441,972	17,528,816
Total liabilities		22,442,372	17,320,010
Equity:			
CBFI holders' capital	15	22,688,711	22,369,174
Other equity accounts and retained earnings		27,060,100	18,173,059
Total equity		49,748,811	40,542,233
Total liabilities and equity	\$	72,190,783	\$ 58,071,049

The accompanying notes are an integral part of these financial statements.

# Statements of comprehensive income

		For the year end	ded	December 31,
in thousands Mexican pesos, except per CBFI amounts	ote	2021		2020
Revenues:				
Lease rental income		\$ 4,368,774	\$	4,133,470
Rental recoveries		490,502		467,433
Other property income		47,141		60,919
		4,906,417		4,661,822
Operating expenses and other income and expenses:				
Operating and maintenance		(333,015)		(275,697)
Utilities		(32,737)		(30,918)
Property management fees	19	(142,399)		(133,159)
Real estate taxes		(82,752)		(78,804)
Non-recoverable operating expenses		(51,976)		(84,791)
Gain on valuation of investment properties	12	7,341,196		716,995
Asset management fees	19	(453,590)		(423,108)
Incentive fee	19	(319,537)		-
Professional fees		(59,537)		(58,187)
Finance cost		(725,560)		(869,688)
Net loss on early extinguisment of debt		(3,940)		(2,430)
Unused credit facility fee		(38,443)		(39,750)
Unrealized gain (loss) on exchange rate hedge instruments	20	25,718		(23,625)
Realized (loss) gain on exchange rate hedge instruments	20	(44,133)		112,262
Net exchange gain		606		61,002
Tax recovered		-		40,463
Other general and administrative expenses		(6,957)		(9,713)
		5,072,944		(1,099,148)
Net income		9,979,361		3,562,674
Other comprehensive income:				
Items that are not reclassified subsequently to profit or loss:				
Translation gain from functional currency to reporting currency		668,091		555,523
Items that are or may be reclassified subsequently to profit or loss:				
Unrealized loss on interest rate hedge instruments	20	(8,779)		(161,160)
		659,312		394,363
Total comprehensive income		\$ 10,638,673	\$	3,957,037
Earnings per CBFI	16	\$ 11.75	\$	4.41

The accompanying notes are an integral part of these financial statements.

# Statements of changes in equity

For the years ended December 31, 2021 and 2020

in thousands Mexican pesos	CBFI holders' capital	0	ther equity accounts	Repurchase of CBFIs	Retained earnings	Total
Balance as of January 1, 2020	\$ 14,124,954	\$	7,632,670	\$ -	\$ 8,156,749	\$ 29,914,373
Dividends	-		-	-	(1,568,397)	(1,568,397)
CBFIs issued	8,300,000		-	-	-	8,300,000
Rigths offering issuance costs	(55,780)		-	-	-	(55,780)
Repurchase of CBFIs	-		-	(5,000)	-	(5,000)
Comprehensive income:						
Translation gain from functional currency to reporting	_		555,523	_	_	555,523
currency			333,323			333,323
Unrealized loss on interest rate hedge instruments	-		(161,160)	-	-	(161,160)
Net income	-		-	-	3,562,674	3,562,674
Total comprehensive income	-		394,363	-	3,562,674	3,957,037
Balance as of December 31, 2020	\$ 22,369,174	\$	8,027,033	\$ (5,000)	\$ 10,151,026	\$ 40,542,233
Dividends	-		-	-	(1,751,632)	(1,751,632)
CBFIs issued	319,537		-	-	-	319,537
Comprehensive income:						
Translation gain from functional currency to reporting			CC0 001			660,001
currency	-		668,091	-	-	668,091
Unrealized loss on interest rate hedge instruments	-		(8,779)	-	-	(8,779)
Net income	-		-	-	9,979,361	9,979,361
Total comprehensive income	-		659,312	-	9,979,361	10,638,673
Balance as of December 31, 2021	\$ 22,688,711	\$	8,686,345	\$ (5,000)	\$ 18,378,755	\$ 49,748,811

The accompanying notes are an integral part of these financial statements.

# Statements of cash flows

		Fr	or the vear	ended December 31,
in thousands Mexican pesos		2021	or the year	2020
Operating activities:				
Net income		\$ 9,979,361	\$	3,562,674
Adjustments for:				
Gain on valuation of investment properties		(7,341,196)		(716,995)
Incentive fee		319,537		-
Allowance for uncollectible trade receivables		2,872		21,385
Finance cost		725,560		869,688
Net loss on early extinguishment of debt		3,940		2,430
Realized loss (gain) on exchange rate hedge instruments		44,133		(112,262)
Unrealized (gain) loss on exchange rate hedge instruments		(25,718)		23,625
Net unrealized exchange loss		3,964		30,711
Straight-line of lease rental revenue		(94,336)		(260,348)
Change in:				
Trade receivables		(10,541)		42,772
Other receivables		(295,652)		(97,184)
Prepaid expenses		(5,683)		977
Other assets		(6,873)		15,091
Trade payables		(12,100)		(1,694)
Value added tax payable		-		(379)
Due to affiliates		615		(40,648)
Security deposits		24,126		57,533
Prepaid rent		18,156		49,579
Net cash flow provided by operating activities		3,330,165		3,446,955
Investing activities:				
Acquisition of investment properties		(3,262,620)		(10,361,356)
Disposition of assets held for sale		515,159		
Cost related with acquisition of investment properties		(105,329)		(142,485)
Capital expenditures on investment properties		(549,712)		(565,961)
Net cash flow used in investing activities		(3,402,502)		(11,069,802)
Financing activities:				
Acquisition of exchange rate options		(18,079)		-
Dividends paid		(1,751,632)		(1,568,397)
Long term debt borrowings		12,116,024		11,961,049
Long term debt payments		(9,457,442)		(10,230,330)
Interest paid		(548,148)		(567,734)
CBFIs issued		-		8,300,000
Rights offering issuance costs		-		(55,780)
Repurchase of CBFIs		-		(5,000)
Net cash flow provided by financing activities		340,723		7,833,808
Net increase in cash		268,386		210,961
Effect of foreign currency exchange rate changes on cash		(360,291)		40,653
Cash at beginning of the period		434,406		182,792
Cash at the end of the period		\$ 342,501	\$	434,406
Non-cash transactions:				
Acquisition of investment properties	10	\$ (1,584,983)	\$	-
Long term debt borrowings, related to acquisitions	14	1,442,013	-	-
CBFIs issued, related to the incentive fee	15	319,537		-
Total non-cash transactions		\$ 176,567	\$	

The accompanying notes are an integral part of these financial statements.

# Notes to financial statements

As of December 31, 2021 and 2020 and for the years then ended In thousands of Mexican pesos, except per CBFI (Acronym for trust certificates in Spanish)

#### 1. Main activity, structure, and significant events

Main activity – Fideicomiso Irrevocable 1721 Banco Actinver, S.A. Institucion de Banca Multiple, Grupo Financiero Actinver, Division Fiduciario or FIBRA Prologis ("FIBRAPL" or the "Trust") is a trust formed according to the Irrevocable Trust Agreement 1721 dated August 13, 2013 ("Date of Inception").

FIBRAPL is a Mexican real estate investment trust authorized by Mexican law (Fideicomiso de Inversión en Bienes Raices, or FIBRA, as per its name in Spanish) with its address on Paseo de los Tamarindos No. 90, Torre 2, Piso 22, Bosques de las Lomas, Cuajimalpa de Morelos, C. P. 05120. The primary purpose of FIBRAPL is the acquisition or development of logistics real estate assets in Mexico, generally with the purpose of leasing such real estate to third parties under long-term operating leases.

The term of FIBRAPL is indefinite in accordance with the Trust Agreement. FIBRAPL does not have employees; accordingly, it does not have labor obligations. All administrative services are provided by Prologis Property México S. A. de C. V. ("Manager"), a wholly owned subsidiary of Prologis, Inc. ("Prologis").

#### **Structure** – FIBRAPL's parties are:

Trustor:	Prologis Property México, S. A. de C. V.
First beneficiaries:	CBFI holders
Trustee:	Banco Actinver, S.A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria
Common representative:	Monex Casa de Bolsa, S. A. de C. V., Monex Grupo Financiero
Manager:	Prologis Property México, S. A. de C. V.

According to the Mexican Credit Institutions Law, a trust must name a technical committee under the rules set forth in its trust agreement. In this regard, prior to its initial public offering, FIBRAPL named its technical committee (the "Technical Committee"), which, among other things: (i) oversees compliance with guidelines, policies, internal controls and audit practices, reviews and approves auditing and reporting obligations of FIBRAPL, (ii) makes certain decisions relating to governance, particularly in the event of a potential conflict with managers or its affiliates, and (iii) monitors the establishment of internal controls and mechanisms to verify that each incurrence of indebtedness by FIBRAPL is compliant with applicable rules and regulations of the Mexican Stock Exchange. The Technical Committee currently has seven members, a majority of whom are independent.

# Significant events

# i. Long term debt transactions:

in millions	Date	Currency	Interest rate <sup>(*)</sup>	Mexican pesos	U. S. dollars
Borrowings:					
Metropolitan Life Insurance Company (Secured)	15-Dec-21	U. S. dollars	5.18% weighted average(***)	\$ 1,487.7	\$ 70.3
Citibank, NA Credit facility (Unsecured)	13-Dec-21	U. S. dollars	LIBOR +199bps	3,029.4	145.0
Citibank, NA Credit facility (Unsecured)	27-Oct-21	U. S. dollars	LIBOR +199bps	302.8	15.0
Citibank, NA Credit facility (Unsecured)	27-Jul-21	U. S. dollars	LIBOR +199bps	399.5	20.0
Citibank, NA Credit facility (Unsecured)	19-Jul-21	U. S. dollars	LIBOR +199bps	297.8	15.0
Private Placement (Unsecured)	1-Jul-21	U. S. dollars	3.48% weighted average(**)	5,971.9	300.0
Green Bond (Unsecured) #2	4-May-21	U. S. dollars	3.73%	1,413.3	70.0
Citibank, NA Credit facility (Unsecured)	29-Apr-21	U. S. dollars	LIBOR +199bps	499.3	25.0
Citibank, NA Credit facility (Unsecured)	17-Feb-21	U. S. dollars	LIBOR +250bps	202.0	10.0
Total borrowings				\$ 13,603.7	\$ 670.3

<sup>\*</sup> LIBOR (London Interbank Offered Rate)

<sup>\*\*\*</sup> Weighted average interest rate considering all contracts under Metlife loan

in millions	Date	Currency	Interest rate <sup>(*)</sup>	Mexican pesos	U. S. dollars
Payments:					
Citibank, NA Credit facility (Unsecured)	27-Dec-21	U. S. dollars	LIBOR +199bps	\$ 927.5	\$ 45.0
Citibank, NA Credit facility (Unsecured)	19-Aug-21	U. S. dollars	LIBOR +199bps	300.1	15.0
Citibank, NA Credit facility (Unsecured)	2-Jul-21	U. S. dollars	LIBOR +199bps	300.6	15.0
Citibank, Unsecured #4	2-Jul-21	U. S. dollars	LIBOR +235bps	5,510.1	275.0
Citibank, NA Credit facility (Unsecured)	28-May-21	U. S. dollars	LIBOR +199bps	199.5	10.0
Citibank, Unsecured #3	10-May-21	U. S. dollars	LIBOR +245bps	1,095.7	55.0
Citibank, Unsecured #4	10-May-21	U. S. dollars	LIBOR +235bps	298.8	15.0
Citibank, Unsecured #3	24-Mar-21	U. S. dollars	LIBOR +245bps	619.2	30.0
Citibank, NA Credit facility (Unsecured)	24-Feb-21	U. S. dollars	LIBOR +250bps	205.9	10.0
Total payments				\$ 9,457.4	\$ 470.0

<sup>\*</sup> LIBOR (London Interbank Offered Rate)

# ii. Distributions:

is still as superhan CDF		Date	Mexican	U. S. dollars	Mexican pesos	U. S. dollars
in millions, except per CBFI		Date	pesos	uollais	per CBFI	per CBFI
Distributions:						
Dividends	19-Oct-21		\$ 465.6	\$ 22.9	\$ 0.5483	\$ 0.0268
Dividends	21-Jul-21		457.6	22.7	0.5389	0.0267
Dividends	22-Apr-21		452.9	22.8	0.5333	0.0268
Dividends	27-Jan-21		375.5	18.8	0.4422	0.0221
Total distributions			\$ 1.751.6	\$ 87.2		

 $<sup>{\</sup>it **Weighted\ average\ interest\ rate\ considering\ all\ Private\ Placement\ series}$ 

## iii. Acquisitions and dispositions of investment properties:

			Lease area		Acquisition value
in millions, except lease area		Date Market	square feet	Mexican pesos	U. S. dollars
Acquisitions:					
Villa Florida IC #2	22-Dec-21	Reynosa	259,712	\$ 311.3	\$ 15.0
Vallejo DC #3	15-Dec-21	Mexico	226,633	237.6	11.2
Queretaro #1	15-Dec-21	Guadalajara	172,455	134.3	6.4
Queretaro #1 - Excess Land	15-Dec-21	Guadalajara	145,001	109.8	5.2
San Luis Potosí #1	15-Dec-21	Guadalajara	190,997	97.8	4.6
San Luis Potosí #1 - Excess Land	15-Dec-21	Guadalajara	473,806	232.5	11.0
Silao #1	15-Dec-21	Guadalajara	99,373	121.4	5.7
Colinas #1	15-Dec-21	Tijuana	65,000	120.7	5.7
Colinas #2	15-Dec-21	Tijuana	91,956	188.1	8.9
Encantada #1	15-Dec-21	Tijuana	42,265	33.7	1.6
Encantada #2	15-Dec-21	Tijuana	137,778	283.5	13.4
Encantada #3	15-Dec-21	Tijuana	83,502	168.4	8.0
Encantada #4	15-Dec-21	Tijuana	81,407	219.5	10.4
Encantada #5	15-Dec-21	Tijuana	102,225	197.2	9.3
Encantada #1 - Excess Land	15-Dec-21	Tijuana	105,002	81.4	3.8
Insurgentes #1	15-Dec-21	Tijuana	227,733	446.8	21.1
Insurgentes #2	15-Dec-21	Tijuana	200,000	373.3	17.6
Insurgentes #3	15-Dec-21	Tijuana	58,400	114.6	5.4
Insurgentes #4	15-Dec-21	Tijuana	65,000	67.2	3.2
Insurgentes #4 - Excess Land	15-Dec-21	Tijuana	77,425	78.4	3.7
Apodaca #5	27-Jul-21	Monterrey	222,118	315.8	15.8
Centro Industrial Juarez #15	19-Jul-21	Juarez	242,643	377.8	18.9
Vallejo DC #2	15-Apr-21	Mexico	95,852	192.7	9.6
Park Toluca II, Building 1	19-Feb-21	Mexico	103,565	137.8	6.8
Park Toluca II, Building 2	19-Feb-21	Mexico	103,469	137.6	6.8
Park Toluca II, Building 3	19-Feb-21	Mexico	51,878	69.0	3.4
Total acquisitions			3,725,195	\$ 4,848.2	\$ 232.5

			Lease area		Assets sale price
in millions, except lease area	Dat	e Market	square feet	Mexican pesos	U. S. dollars
Dispositions:					
El Salto Dist. Ctr. 3	18-Feb-21	Guadalajara	224,388	\$ 238.8	\$ 11.8
El Salto Dist. Ctr. 8	18-Feb-21	Guadalajara	113,850	125.8	6.2
El Salto Dist. Ctr. 11	18-Feb-21	Guadalajara	155,162	150.6	7.5
Total dispositions			493,400	\$ 515.2	\$ 25.5

#### iv. COVID-19

As of December 31, 2021, our occupancy rate remained stable. In response to the COVID-19 pandemic, during 2020 we provided some of our customers with near-term rent relief in exchange for longer lease terms at market rental rates for about \$73,361, and a significant number of our customers renewed and extended their leases which resulted in fewer lease expirations in 2021. As of December 31, 2021 and 2020, our customers have paid their deferrals in 100% and 66% respectively.

#### v. Incentive fee:

FIBRAPL is obligated to pay an incentive fee equal to 10.0% of cumulative total CBFI holder returns in excess of an annual compounded expected return of 9.0%, which is measured annually. As part of the Ordinary Holders Meeting on July 20, 2021, the Manager was approved to receive the Incentive Fee through issuance of 7,233,983 CBFIs. The CBFIs issued to the Manager are subject to a six-month lock-up period as established under the Management Agreement. The return measurement related to the incentive fee is based on a cumulative period. As of December 31, 2021, FIBRAPL recorded an incentive fee expense in the amount of \$319.5 million Mexican pesos (\$15.9 million U.S. dollars) for the period of June 5, 2020 to June 4, 2021. As of December 31, 2020, given the historical volatility and uncertainty of future CBFI performance, no incentive fee was paid to the Manager for the period of June 5, 2019 to June 4, 2020. See note 15.

#### **2.** Basis of presentation

- a. Financial reporting The accompanying financial statements have been prepared in accordance with International Financial Reporting Standards (hereinafter IFRS or IAS) as issued by the International Accounting Standards Board (IASB).
- b. Functional currency and reporting currency The accompanying financial statements are presented in thousands of Mexican pesos and the accompanying notes are presented in thousands or in millions of Mexican pesos, the local currency in Mexico, unless otherwise indicated. FIBRAPL's functional currency is the U.S. dollar. All the financial information in Mexican pesos and U.S. dollars has been rounded up to the nearest thousand or million.
- c. Critical accounting judgments and estimates The preparation of the financial statements requires the use of certain critical accounting estimates and requires management to exercise its judgment in the process of applying FIBRAPL's accounting policies. The notes to the financial statements discuss areas involving a higher degree of judgment or complexity, or areas where assumptions are significant to the financial statements.

Estimates and judgments are continually evaluated and are based on management experience and other factors, including reasonable expectations of future events. Management believes the estimates used in preparing the financial statements are reasonable. Actual results in the future may differ from those reported and therefore it is possible, on the basis of existing knowledge, that outcomes within the next financial year are different from our assumptions and estimates and could result in an adjustment to the carrying amounts of the assets and liabilities previously reported. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed as follows:

## i. Fair value of investment property

FIBRAPL accounts for the value of its investment property using the fair value model under IFRS 13.

At each valuation date, management reviews the latest independent valuations by verifying the significant inputs of the valuation and by holding discussions with independent appraisers to ensure that all pertinent information has been accurately and fairly reflected.

Valuations are predominately estimated using an income capitalization approach and utilizing comparable recent market transactions at arm's length terms. In Mexico, Discounted Cash Flow ("DCF") models are the primary basis of assessment of value; and this is the methodology FIBRAPL has adopted.

Valuations are based on various assumptions such as tenure, leasing, town planning by management, the condition and repair of buildings and sites, including ground and groundwater contamination, as well as the best estimates of gross profit, reversionary rents, leasing periods, purchasers' costs, etc.

#### ii. Fair value of financial liabilities

The fair value of interest-bearing debt, mainly long term debt, is estimated for disclosure purposes by calculating, for each individual loan, the present value of future anticipated cash payments of interest and principal over the remaining term of the loan using an appropriate discount rate. The discount rate represents an estimate of the market interest rate for debt of a similar type and risk to the debt being valued, and with a similar term to maturity. These estimates of market interest rates are made by FIBRAPL management based on market data from mortgage brokers, conversations with lenders and from mortgage industry publications.

#### iii. Method of acquisition accounting

Significant judgment is required to determine, if an acquisition of shares of a company holding real estate assets or an acquisition of real estate assets qualifies as a business combination.

Management makes this determination based on whether it has acquired an 'integrated set of activities and assets' as defined in IFRS 3, such as employees, service provider agreements and major input and output processes, as well as the number and nature of active lease agreements.

Acquisitions of properties made during the years ended December 31, 2021 and 2020 by FIBRAPL were accounted for as acquisitions of assets and not as business combinations.

**d. Basis of measurement** – The financial statements were prepared on a historical cost basis, except for financial instruments and investment properties, which were recognized at amortized cost or at fair value.

e. Going concern basis of accounting – FIBRAPL financial statements as of December 31, 2021 and 2020 and for the years then ended have been prepared on a going concern basis, which assumes that FIBRAPL will be able to meet the mandatory repayment terms of the banking facilities disclosed in note 14. Management has a reasonable expectation that FIBRAPL has adequate resources to continue as a going concern and has the ability to realize its assets at their recognized values and to extinguish or refinance its liabilities in the normal course of business.

## 3. Significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set forth below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

**New currently effective requirements:** This table lists the recent changes to IFRS standards that are to be adopted in annual periods beginning on January 1, 2021.

Effective date	New standards or amendments
January 1, 2021	Interest Rate Benchmark Reform- Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7,
January 1, 2021	IFRS 4 and IFRS 16)

As of December 31, 2021, new currently effective requirements do not have any significant impact on the financial statements of FIBRAPL.

Set out below is an index of the significant accounting policies, the details of which are available on the pages that follow.

## a. Foreign currency

#### Foreign currency translation

The financial statements of FIBRAPL are prepared in U.S. dollars, the currency of the primary economic environment in which it operates. For presentation purposes of these financial statements, the results and financial position are reported in thousands of Mexican pesos, which is the reporting currency of the financial statements, while the functional currency of FIBRAPL is the U.S. dollar.

In preparing the financial information of FIBRAPL, in its functional currency, transactions in currencies other than U.S. dollars are recognized at the rates of exchange prevailing at the date of the transaction. Equity items are valued at historical exchange rates. At the end of each reporting period, monetary items denominated in Mexican pesos are translated into U.S. dollars at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in Mexican pesos are translated into U.S. dollars, at the rates prevailing at the date when the fair value was determined. Exchange rate differences on monetary items are recognized in profit or loss in the period in which they arise.

For purposes of presenting these financial statements, the assets and liabilities are translated into Mexican pesos using exchange rates prevailing at the end of the reporting period. Income, expenses and equity items are translated at the historical rates as of the date of the transaction. Exchange rate differences arising, if any, are recognized in Other Comprehensive Income ("OCI") and accumulated in equity.

#### b. Rental revenues

FIBRAPL leases its investment properties. FIBRAPL has classified these leases as operating leases because they do not transfer substantially all of the risks and rewards incidental to the ownership of the assets. See note 5.

Rental income recognized by FIBRAPL as of December 31, 2021 and 2020 was \$4,368,774 and \$4,133,470 Mexican pesos, respectively.

IFRS 16 established that rental income represents rents charged to customers and is recognized on a straight-line basis taking into account any rent-free periods and other lease incentives, over the lease period to the first break option ("straight-line of lease rental revenue"). The straight-line of lease rental revenue asset is included in investment property, which is valued as described in note 3h.

Rent payments received in advance are presented as prepaid rent in current liabilities, as they will realized in the next twelve months.

Rental recoveries includes mainly revenue from recoveries of property tax, utilities, insurance, and common areas maintenance in accordance with the lease agreements; Other property income includes mainly late fees.

#### c. Finance costs

The FIBRAPL finance costs include:

- Interest expense;
- · Amortization of debt premium; and
- Amortization of deferred financing cost

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

The amortized cost of the financial liability

In calculating interest expense, the effective interest rate is applied to the amortized cost of the liability.

#### d. Income tax and other taxes

FIBRAPL is a real estate investment trust for Mexican federal income tax purposes. Under Articles No. 187 and 188 of the Mexican Income Tax Law, FIBRAPL is obligated to distribute an amount equal to at least 95% of its net taxable income to its CBFI holders on an annual basis. If the net taxable income during any fiscal year is greater than the distributions made to CBFI holders during the twelve months, FIBRAPL is required to pay tax at a rate of 30% for such excess. Management expects to distribute 95% of the taxable income of FIBRAPL.

FIBRAPL is a registered entity for Value Added Tax in Mexico. VAT is triggered on a cash flow basis when carrying out specific activities carried out within Mexico, and is charged at a rate of 16% throughout the country, with the exception of the northern border region, where by presidential decree it has been charged at a rate of 8% since the beginning of 2019. On December 31, 2020, the "Decree modifying the various tax incentives for the northern border region", extended this rate for the northern border region through December 31, 2024.

For the year ended December 31, 2021, FIBRAPL reported a net taxable income of \$1,897.1 million Mexican pesos, which will be distributed 95% to CBFI holders in accordance with the current Income Tax Law in Mexico, that is, \$1,802.2 million pesos.

#### e. Other receivables and value added tax

For the year ended December 31, 2021 and 2020, receivable balances are mainly VAT paid in connection with the purchase of investment properties which will be requested for reimbursement to FIBRAPL. Additionally FIBRAPL submits withholding taxes to the Mexican taxing authorities as a result of interest paid to foreign creditors. Withholding tax payments are recognized as an expense unless they are expected to be reimbursed to FIBRAPL by the foreign creditor.

#### f. Prepaid expenses

Prepaid expenses are recognized at historical cost and subsequently amortized against profit or loss during the period when benefits or services are obtained. As of December 31, 2021 and 2020, prepaid expenses are comprised primarily of prepaid insurance and other prepaid expenses attributable to the investment properties.

## g. Assets held for sale

Investment property is classified as held for sale if FIBRAPL will recover the carrying amount principally through a sale transaction rather than through continuing use, the asset is available for immediate sale in its present condition subject only to terms that are usual or customary for sales of such assets, and the sale is considered highly probable to occur within the next twelve months. Assets held for sale are generally measured at the lower of their carrying value or fair value less costs to sell.

## h. Investment properties and other investment properties

Investment properties are properties held to earn rental income and for capital appreciation by leasing to third parties under long term operating leases. Investment properties are measured initially at cost, which includes transaction costs. Subsequent to initial recognition, investment properties are measured at fair value. Gains and losses arising from changes in the fair value of investment properties are included in profit or loss in the period in which they arise.

An investment property is derecognized upon disposal when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal.

Once classified as held-for-sale, assets are no longer valued as investment properties.

Real estate assets other than industrial properties or non-industrial spaces within industrial properties are presented in Other investment properties in the Statements of financial position.

## i. Disposition of investment properties

FIBRAPL has opted to disclose the gain or loss on the disposition of an investment property in the Gain on valuation of investment properties in the Statements of comprehensive income, instead of disclosing separately.

#### j. Other assets

Other assets are comprised of utility deposits mainly from "Comisión Federal de Electricidad" that could be reimbursed once the service agreement is cancelled.

#### k. Property related payments

Repairs and maintenance costs are recorded as expenses when incurred. These repairs and maintenance costs consist of those expenses that are non-recoverable from tenants under the relevant lease agreements.

Closing costs are capitalized to the basis of the property, which may include due diligence, appraisal, legal fees and taxes.

#### I. Segment reporting

Operating segments are identified based on FIBRAPL reports reviewed by senior management, identified as the chief operating decision maker, for the purpose of allocating resources to each segment and to assess its performance. Accordingly, as information reported to senior management is focused on the location of the respective properties, six reportable segments aggregated by geographic market have been identified as disclosed in note 6.

#### m. Financial instruments

#### (i) Recognition and initial measurement

Financial assets and financial liabilities are recognized when FIBRAPL becomes a party to the contractual provisions of the instruments and are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issuance of financial assets and financial liabilities (other than financial assets and financial liabilities measured at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities measured at fair value through profit or loss are recognized immediately in profit or loss.

#### (ii) Classification and subsequent measurement

#### Financial assets

On initial recognition, a financial asset is classified as measured at amortized cost, fair value other comprehensive income ("FVOCI")- debt investment; FVOCI- equity investment; or fair value through profit or loss ("FVTPL").

Financial assets are not reclassified subsequent to their initial recognition unless FIBRAPL changes its business model for managing financial assets, in which case all affected financial assets are reclassified to the new category at the time the change in the business model has occurred.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not classified as measured at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are Solely Payments of the Principal and Interest ("SPPI") on the principal amount outstanding.

All financial assets not classified as measured at amortized cost or fair value through OCI as described above are measured at FVTPL. This includes all derivative financial assets (see note 20). On initial recognition, FIBRAPL may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at fair value through OCI at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Financial assets - Business model assessment

FIBRAPL makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to FIBRAPL's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated- e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with FIBRAPL's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

#### Financial assets -Assessment whether contractual cash flows are SPPI

For the purposes of this assessment, "principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money, the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are SPPI, FIBRAPL considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

In making this assessment, FIBRAPL considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features;
- prepayment and extension features; and
- terms that limit FIBRAPL's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with SPPI criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract.

Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

#### Financial assets - Subsequent measurement and gains and losses

Financial Assets	Subsequent measurement and gains and losses
Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gain and losses, including any interest or dividend income, are recognized in profit or loss.
Financial assets at amortized cost	These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impariment losses.  Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

FIBRAPL recognizes the expected credit loss based on the behavior and status of the balances of certain tenants with an emphasis on the expected recoverability of the accounts.

FIBRAPL determined the allowance for uncollectable trade receivables considering the risk level criteria assigned to each tenant and market where the investment property is located. The corresponding expected loss rate is applied in ranges from 1.0% to 5.0% for current accounts receivable and 100% for unrecoverable accounts receivable.

The expected credit loss calculation of allowance for uncollectable trade receivables as of December 31, 2021 and 2020 determined the reserve of accounts receivable recognized by FIBRAPL. See note 7.

## Financial liabilities- Classification, subsequent measurement and gains and losses.

Financial liabilities are classified as measured at amortized cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and gains or losses arising from changes in the fair value, including any interest expense, are recognized in profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense, foreign currency gains and losses, and any gains or losses on derecognition for these financial liabilities are recognized in profit or loss.

#### (iii) Derecognition

#### Financial assets

FIBRAPL derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred and FIBRAPL does not retain control of the financial asset.

#### Financial liabilities

FIBRAPL derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expire. FIBRAPL also derecognizes a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognized at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognized in income.

#### (iv) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, FIBRAPL has a legally enforceable right to offset the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

#### (v) Derivative financial instruments and hedge accounting

#### Financial instruments and hedge accounting

FIBRAPL holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Derivatives are initially measured at fair value. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognized in income.

FIBRAPL designates certain derivatives as hedging instruments to hedge its interest rate exposure if derivatives qualify for cash flow hedge accounting. Designated derivatives are initially recognized at fair value and any directly attributable transaction costs are recognized in the statement of comprehensive income as incurred. Subsequent to initial recognition, designated derivatives are measured at fair value, and any changes therein are generally recognized in other comprehensive income. Any ineffective portion of changes in the fair value of the derivatives is recognized immediately in profit or loss of the period. See note 20.

#### n. Cash flow

FIBRAPL presents its cash flow statement using the indirect method. Interest paid is classified as cash flows from financing activities.

#### o. Provisions

Provision for legal claims and other obligations are recognized when FIBRAPL has a present legal or contractual obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount has been reasonably estimated. Provisions are not recognized for future operating losses. Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

## p. Distributions paid and payable

Provisions for distributions to be paid by FIBRAPL are recognized on the statement of financial position as a liability and a reduction of equity when an obligation to make a payment is established and the distributions have been approved by the Manager or Technical Committee, as applicable.

#### q. Security deposits

FIBRAPL obtains reimbursable security deposits from customers based on signed lease agreements as a guarantee of the rent payments for the life of the lease. These deposits are recognized as a non-current financial liability and carried at amortized cost.

#### r. Statement of comprehensive income

FIBRAPL presents ordinary costs and expenses based upon the nature of the cost.

The statement of comprehensive income of FIBRAPL presents its comprehensive results and OCI in one single financial statement, which groups OCI in two categories: i) items not to be reclassified to profit or loss and ii) items that can be reclassified to profit or loss if some conditions have been met. For the years ended December 31, 2021 and 2020, FIBRAPL presented as OCI the translation effects from functional currency to reporting currency and unrealized loss on interest rate swaps.

#### s. Earnings per CBFI

Basic earnings per CBFI are calculated by dividing FIBRAPL net income attributable to CBFI holders by the weighted average number of CBFIs outstanding during the period. As FIBRAPL has no dilutive events, the diluted earnings per CBFI is calculated the same as the basic earnings per CBFI.

#### t. Contributed equity

The CBFIs are classified as equity and recognized at the fair value of the consideration received by FIBRAPL. Transaction costs resulting from the issuance of equity are recognized directly in equity as a reduction to the proceeds from issuance of CBFI.

#### u. Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal market or, in its absence, the most advantageous market to which FIBRAPL has access at that date. The fair value of a liability reflects its nonperformance risk.

A number of FIBRAPL accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities see note 2.c.i. and 2.c.ii.

When one is available, FIBRAPL measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then FIBRAPL uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or liability measured at fair value has a bid price and an ask price, the FIBRAPL measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If FIBRAPL determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced either by a quoted price in an active market for an identical asset or liability or based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

## 4. Standards issued but not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after January 1, 2022 and earlier application is permitted; however, FIBRAPL has not early adopted the following new or amended standards in preparing these financial statements.

The following amended standards and interpretations are not expected to have a significant impact on FIBRAPL's financial statements.

Effective date	New standards or amendments
	Onerous Contracts – Cost of Fulfilling a Contract (Amendments to IAS 37)
	Annual Improvements to IFRS Standards 2018–2020
January 1, 2022	Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16)
	Reference to the Conceptual Framework (Amendments to IFRS 3)
	Classification of Liabilities as Current or Non-current (Amendment to IAS 1)
	IFRS 17 Insurance Contracts and amendments to IFRS 17 Insurance Contracts
	Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice
January 1, 2023	Statement 2)
January 1, 2023	Definition of Accounting Estimates (Amendments to IAS 8)
	Deferred Tax related to Assets and Liabilities arising from a Single
	Transaction (Amendments to IAS 12)
Available for optional adoption/effective date deferred indefinitely	Sale or contribution of assets between an investor and its Associate or Joint
Available for optional adoption/effective date deferred indefinitely	Venture (amendment to IFRS 10 and IAS 28)

#### **5.** Rental revenues

Most of FIBRAPL's lease agreements associated with the investment properties contain a lease term of three to ten years. Generally, these leases are based on minimal rental payments in U.S. dollars, plus maintenance fees and recoverable expenses.

Future minimum lease payments from base rent on leases with lease periods greater than one year, valued at the December 31, 2021 exchange rate in Mexican pesos, are as follows:

in thousands Mexican Pesos	Amount
Rental revenues:	
2022	\$ 4,627,932
2023	4,047,419
2024	3,511,590
2025	2,928,226
2026	2,187,876
Thereafter	5,064,424
Total	\$ 22,367,467

#### **6.** Segment reporting

Operating segment information is presented based on how management analyzes the business, which includes information aggregated by market. The assets and liabilities, and results for these operating segments are presented as of December 31, 2021 and 2020 and for the years then ended. FIBRAPL operates in six geographic markets that represent its reportable operating segments under IFRS 8 as follows: Mexico City, Guadalajara, Monterrey, Tijuana, Reynosa and Juarez.

					For the y	ear	ended Dece	mb	er 31, 2021
in thousands Mexican pesos	Mexico City	Guadalajara	Monterrey	Tijuana	Reynosa		Juarez		Total
Revenues:									
Lease rental income	\$ 1,951,373	\$ 564,025	\$ 533,790	\$ 470,190	\$ 500,744	\$	348,652	\$	4,368,774
Rental recoveries	210,033	45,286	69,322	54,147	56,992		54,722		490,502
Other property income	26,230	6,634	12,340	257	1,253		427		47,141
	2,187,636	615,945	615,452	524,594	558,989		403,801		4,906,417
Expenses:									
Property expenses	(290,412)	(72,162)	(69,297)	(67,572)	(73,216)		(70,220)		(642,879)
	\$ 1,897,224	\$ 543,783	\$ 546,155	\$ 457,022	\$ 485,773	\$	333,581	\$	4,263,538

					For the y	ear ended Dece	mber 31, 2020
in thousands Mexican pesos	Mexico City	Guadalajara	Monterrey	Tijuana	Reynosa	Juarez	Total
Revenues:							
Lease rental income	\$ 1,744,859	\$ 593,352	\$ 449,662	\$ 468,726	\$ 547,005	\$ 329,866	\$ 4,133,470
Rental recoveries	190,085	51,664	53,744	58,899	57,838	55,203	467,433
Other property income	28,487	9,858	17,859	2,254	2,259	202	60,919
	1,963,431	654,874	521,265	529,879	607,102	385,271	4,661,822
Expenses:							
Property expenses	(255,263)	(70,707)	(71,240)	(76,432)	(71,765)	(57,962)	(603,369)
	\$ 1,708,168	\$ 584,167	\$ 450,025	\$ 453,447	\$ 535,337	\$ 327,309	\$ 4,058,453

	As of December 31, 2021													
													Unsecured	
in thousands Mexican pesos		<b>Mexico City</b>	(	Guadalajara		Monterrey		Tijuana		Reynosa		Juarez	debt	Total
Investment properties:														
Land	\$	6,065,053	\$	1,772,584	\$	1,877,171	\$	1,937,367	\$	1,347,535	\$	1,095,137	\$ -	\$ 14,094,847
Buildings		24,260,203		7,090,337		7,508,684		7,749,469		5,390,141		4,380,549	-	56,379,383
		30,325,256		8,862,921		9,385,855		9,686,836		6,737,676		5,475,686	-	70,474,230
Straight-line of lease rental revenue		280,379		127,116		117,838		143,031		87,896		36,882	-	793,142
Investment properties	\$	30,605,635	\$	8,990,037	\$	9,503,693	\$	9,829,867	\$	6,825,572	\$	5,512,568	\$ -	\$ 71,267,372
Other investment properties	\$	47,900	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$ 47,900
Long term debt	\$	492,392	\$	1,095,739	\$	1,240,885	\$	789,345	\$	-	\$	-	\$ 18,149,788	\$ 21,768,149

									As of D	ece	mber 31, 2020
									Unsecure	ed	
in thousands Mexican pesos	Mexic	o City	Gı	uadalajara	Monterrey	Tijuana	Reynosa	Juarez	del	bt	Total
Investment properties:											
Land	\$ 5,26	6,067	\$	1,342,481	\$ 1,434,026	\$ 1,232,941	\$ 1,105,903	\$ 847,935	\$	-	\$ 11,229,353
Buildings	21,06	4,269		5,369,928	5,736,102	4,931,762	4,423,614	3,391,738		-	44,917,413
	26,33	0,336		6,712,409	7,170,128	6,164,703	5,529,517	4,239,673		-	56,146,766
Straight-line of lease rental revenue	23	9,584		115,397	93,063	120,866	73,271	42,408		-	684,589
Investment properties	\$ 26,56	9,920	\$	6,827,806	\$ 7,263,191	\$ 6,285,569	\$ 5,602,788	\$ 4,282,081	\$	-	\$ 56,831,355
Assets held for sale	\$	-	\$	511,338	\$ -	\$ -	\$ -	\$ -	\$	-	\$ 511,338
Other investment properties	\$ 3	4,600	\$	-	\$ -	\$ -	\$ -	\$ -	\$	-	\$ 34,600
Long term debt	\$	1,205	\$	789,653	\$ 1,339,257	\$ -	\$ -	\$ -	\$ 14,912,79	91	\$ 17,042,906

## 7. Trade receivables, net

As of December 31, 2021 and 2020, trade receivables of FIBRAPL were as follows:

in thousands Mexican Pesos	December 31, 2021	December 31, 2020
Trade receivables	\$ 54,842 \$	62,243
Allowance for uncollectible receivables	(220)	(9,930)
Trade receivables	\$ 54,622 \$	52,313

A summary of FIBRAPL's exposure to credit risk and estimated credit losses for trade receivables as of December 31, 2021 and 2020, is as follows:

	202							2020		
		Trade				Trade				
in thousands of Mexican Pesos	r	eceivables		Allowance		receivables		Allowance		
Current	\$	54,354	\$	(218)	\$	50,471	\$	(2,436)		
From 91 to 120 days		451		(1)		1,985		(537)		
From 121 to 150 days		36		-		2,099		(538)		
Over 150 days		1		(1)		7,688		(6,419)		
Total	\$	54,842	\$	(220)	\$	62,243	\$	(9,930)		

Movement of allowance for uncollectable trade receivables for the years ended December 31, 2021 and 2020 were as follows:

in thousands of Mexican Pesos	2021	2020
Beginning balance	\$ (9,930)	\$ (23,744)
Increase	(2,872)	(21,385)
Charge off	12,582	35,199
Allowance for uncollectable trade receivables	\$ (220)	\$ (9,930)

#### 8. Other receivables and value added tax

As of December 31, 2021 and 2020, other receivables and value added tax were as follows:

in thousands Mexican pesos	December 31, 2021	December 31, 2020
Value added tax	\$ 401,274	\$ 104,144
Other receivables	5,602	3,930
Other receivables	\$ 406,876	\$ 108,074

FIBRAPL submits withholding taxes to the Mexican tax authorities as a result of interest paid to foreign creditors. Withholding tax payments are recognized as an expense unless they are expected to be reimbursed to FIBRAPL by the foreign creditor. If FIBRAPL does expect to be reimbursed, the amount is recorded as other receivables.

#### **9.** Prepaid expenses

As of December 31, 2021 and 2020, current prepaid expenses of FIBRAPL were as follows:

in thousands Mexican pesos	December 31, 2021	D	ecember 31, 2020
Insurance	\$ 803	\$	1,444
Other prepaid expenses	7,205		1,034
Current prepaid expenses	\$ 8,008	\$	2,478

As of December 31, 2021, the balance of non-current prepaid expenses included an advanced payment of \$553.4 thousand U.S. dollars (\$11.6 million Mexican pesos) for the future acquisition of properties primarily in the Mexico City market. The transaction is expected to close by the end of the first quarter of 2022.

As of December 31, 2020, the balance of non-current prepaid expenses included an advanced payment of \$2.5 million U.S. dollars (\$49.8 million Mexican pesos) for the future acquisition of three buildings in the Mexico City market. These buildings were acquired in February 2021.

## **10.** Trade payables

As of December 31, 2021, the balance of trade payables included an accrual for closing costs of \$6.9 million U.S dollars (\$142.9 million Mexican pesos) for the acquisition of investment properties expected to be paid by the end of the first quarter of 2022.

in thousands Mexican Pesos	C	December 31, 2021	December 31, 2020
Trade payables Closing costs of investment properties	\$	61,377 \$ 142,970	71,397
Trade payables	\$	204,347 \$	71,397

#### 11. Assets held for sale

On December 18, 2020, FIBRAPL received a deposit from the buyer for the contracted sale of an industrial portfolio of three properties located in the Guadalajara market with a leasable area of 0.49 million square feet and a fair value of \$25.6 million U.S. dollars (\$511.3 million Mexican pesos).

As of December 31, 2020, the properties were classified as held for sale. The three properties were sold on February 18, 2021.

#### **12.** Investment properties

FIBRAPL obtained valuations from independent appraisers in order to determine the fair value of its investment properties which resulted in a gain of \$7,341,196 and \$716,995 for the years ended December 31, 2021 and 2020, respectively.

a) As of December 31, 2021 and 2020, investment properties were as follows:

		Fair value as of		Number of	of Lease area in thousands		
		December 31,		properties	ies square fo		
Market	2021	2020	2021	2020	2021	2020	
Mexico City	\$ 30,605,635	\$ 26,569,920	68	63	18,066	17,592	
Guadalajara	8,990,037	6,827,806	26	23	6,525	5,444	
Monterrey	9,503,693	7,263,191	26	25	5,731	5,409	
Tijuana	9,829,867	6,285,569	44	33	5,545	4,208	
Reynosa	6,825,572	5,602,788	31	30	4,972	4,712	
Juarez	5,512,568	4,282,081	30	29	3,688	3,445	
Total	\$ 71,267,372	\$ 56,831,355	225	203	44,527	40,810	

The table above includes an Intermodal facility in the Mexico City market with a leasable area of 1,092 square feet and a fair value of \$354,922.

As of December 31, 2021, the fair value of investment properties includes excess land in the Guadalajara and Tijuana market of \$486,673.

As of December 31, 2021, 31 of the FIBRAPL's properties with a total of fair value of \$8,476,461 are encumbered by certain bank loans as described in note 14.

Disclosed below is the valuation technique used to measure the fair value of investment properties, along with the significant unobservable inputs used.

#### i) Valuation technique

The valuation model considers the present value of net cash flows to be generated by the property, taking into account the expected rental growth rate, vacancy periods, occupancy rate, lease incentive costs such as rent-free periods and other costs not paid by tenants. The expected net cash flows are discounted using risk adjusted discount rates. Among other factors, the discount rate estimation considers the quality of a building and its location, tenant credit quality and lease terms.

#### ii) Significant unobservable inputs

	December 31, 2021	December 31, 2020
Occupancy rate	97.9%	97.1%
Diele a divisted discount vates	From 7.25% to 11.75%	From 8.0% to 12.0%
Risk adjusted discount rates	Weight Avg. 8.18%	Weight Avg. 8.69%
Disk adjusted conitalization rates	From 6.00% to 10.25%	From 6.75% to 10.50%
Risk adjusted capitalization rates	Weight Avg. 6.82%	Weight Avg. 7.3%

#### iii) Interrelationship between key unobservable inputs and fair value measurement

The estimated fair value would increase (decrease) if:

- a. Expected market rental income per market were higher (lower);
- b. Vacancy periods were shorter (longer);
- c. The occupancy rate were higher (lower);
- d. Rent-free periods were shorter (longer); or
- e. The risk adjusted discount rate were lower (higher)
- b) The reconciliation of investment properties for the years ended December 31, 2021 and 2020 are as follows:

	For the year	r ended December 31,
in thousands Mexican pesos	2021	2020
Beginning balance	\$ 56,831,355 \$	44,611,642
Assets held for sale	-	(511,338)
Translation effect from functional currency	1,588,356	729,968
Acquisition of investment properties	4,742,871	10,311,518
Acquisition costs	105,329	142,485
Capital expenditures, leasing commissions and tenant improvements	549,712	565,961
Straight-line of lease rental revenue	108,553	264,124
Gain on valuation of investment properties	7,341,196	716,995
investment properties	\$ 71,267,372 \$	56,831,355

c) During the years ended December 31, 2021 and 2020, capital expenditures, leasing commissions and tenant improvements of FIBRAPL were as follows:

	For the year	ended December 31,
in thousands Mexican pesos	2021	2020
Capital expenditures	\$ 236,180 \$	146,854
Leasing commissions	104,469	140,101
Tenant improvements	209,063	279,006
Total	\$ 549,712 \$	565,961

#### **13.** Other investment properties

Non-industrial spaces within industrial properties are presented in Other investment properties in the Statements of financial position.

		Lease area in	
in thousands Mexican pesos	2021	2020	square feet
Santa Maria 1 Offices	\$ 18,973	\$ 9,489	5,673
Santa Maria 2 Offices	28,927	25,111	17,350
Total other investment properties	\$ 47,900	\$ 34,600	23,023

#### **14.** Long term debt

As of December 31, 2021 and 2020, FIBRAPL had long term debt comprised of loans from financial institutions, publicly issued bonds and private placement in U.S. dollars, as follows:

			Maturity		Fair Value thousands		Dece thousands	mber 31, 2021 thousands	Dece	mber 31, 2020 thousands
	Paragraph	Denomination	date <sup>(*)</sup>	Rate		Mexican Pesos		Mexican Pesos		Mexican Pesos
Citibank (Unsecured) #3	b.	USD	15-Mar-22	LIBOR+ 245bps	\$ -	\$ -	\$ -	\$ -	\$ 85,000	\$ 1,694,492
Citibank (unsecured) #4	c.	USD	6-Feb-23	LIBOR+ 235bps	-	-	-	-	290,000	5,781,208
Prudential Insurance Company and Metropolitan Life Insurance Co. (The Pru-Met Loan) 1st. Section (Secured)	a.	USD	1-Feb-26	4.67%	55,247	1,133,431	53,500	1,097,590	53,500	1,066,533
Prudential Insurance Company and Metropolitan Life Insurance Co. (The Pru-Met Loan) 2nd. Section (Secured)	a.	USD	1-Feb-26	4.67%	55,247	1,133,431	53,500	1,097,590	53,500	1,066,533
Citibank NA Credit facility (Unsecured)	d.	USD	14-Apr-26	LIBOR + 199bps	135,000	2,769,620	135,000	2,769,620	-	-
Metropolitan Life Insurance Company (Secured)	h.	USD	7-Dec-26	5.18%(***)	74,545	1,529,343	70,288	1,442,008	-	-
Green bond (Unsecured) #2	f.	USD	22-Apr-31	3.73%	72,089	1,478,956	70,000	1,436,099	-	-
Green bond (Unsecured) #1	e.	USD	28-Nov-32	4.12%	397,545	8,155,914	375,000	7,693,388	375,000	7,475,700
Private Placement (Unsecured)	g.	USD	1-Jul-39	3.48%(**)	302,654	6,209,159	300,000	6,154,710	-	-
				Total	1,092,327	22,409,854	1,057,288	21,691,005	857,000	17,084,466
Long term debt interest accrued							7,144	146,569	1,488	29,668
Debt premium, net							4,440	91,090	-	-
Deferred financing cost							(7,824)	(160,515)	(3,573)	(71,228)
				Total debt			1,061,048	21,768,149	854,915	17,042,906
Less: Current portion of long term debt							8,241	169,063	1,488	29,668
Total long term debt							\$ 1,052,807	\$ 21,599,086	\$ 853,427	\$ 17,013,238

\* The Maturity date of Green Bond #1 and Private Placement is considering the last due date of the Notes and USPP notes, respectively.

\*\* Weighted average interest rate considering all Private Placement series

<sup>\*\*\*</sup> Weighted average interest rate considering all contracts under MetLife loan

Loans detailed in the table above also include the following conditions as it is referenced:

- a. This loan is secured by 17 properties with a total fair value as of December 31, 2021 of \$6,022,383; such properties and their cash flows are subject to a Mexican law guarantee security trust for the benefit of the lenders.
- b. Unsecured senior term loan ("Citibank (Unsecured) #3") was scheduled to mature on March 15, 2022, and carried an interest rate of LIBOR plus 245 basis points. As of December 31, 2021, FIBRAPL has no outstanding balance. On July 4, 2021, the loan was paid off with borrowings from the loan described in paragraph f.
- c. Unsecured senior term loan ("Citibank (Unsecured) #4") facility was scheduled to mature on February 6, 2024, and carried an interest rate of LIBOR plus 235 basis points. As of December 31, 2021, FIBRAPL has no outstanding balance. On July 2, 2021, the loan was paid off with borrowings from the loan described in paragraph f.
- d. On April 14, 2021, FIBRAPL renegotiated its credit facility with Citibank N.A. As of December 31, 2021, FIBRAPL has an unsecured \$400.0 million U.S. dollar revolving credit facility (the "Credit Facility") with Citibank N.A. as the administrative agent. FIBRAPL has an option to increase the Credit Facility by \$100.0 million U.S. dollars.

The Credit Facility can be used by FIBRAPL for acquisitions, working capital needs and general corporate purposes. The Credit Facility bears interest on borrowings outstanding at LIBOR plus 199 basis points denominated in U.S. dollars. This line of credit matures on April 14, 2024 and contains two separate one-year extension options which may be extended at the borrower's option and with approval of the lender's Risk Committee. As of December 31, 2021, FIBRAPL had an outstanding balance of \$135.0 million U.S. dollars (\$2,769.6 million Mexican pesos).

The Credit Facility is subject to a sustainability KPI (Key Performance Indicators) based portfolio area with LED lighting. As of April 14, 2021 FIBRAPL obtained a discount on Applicable Margin from 200 bps to 199 bps.

- e. On December 8, 2020 FIBRAPL priced a green bond offering for 12 year Long Term Trust Certificates "Certificados Bursátiles Fiduciarios de Largo Plazo" (the "Notes") for a total issuance amount of \$375.0 million U.S. dollars (\$7,693.4 million Mexican pesos), to be amortized as follows:
  - \$125.0 million U.S. dollars (\$2,564.5 million Mexican pesos) principal amount due 2028;
  - \$125.0 million U.S. dollars (\$2,564.5 million Mexican pesos) principal amount due 2030; and
  - \$125.0 million U.S. dollars (\$2,564.5 million Mexican pesos) principal amount due 2032.

The notes bear interest at 4.12% per annum. The notes are the senior unsecured obligations of FIBRAPL. The net proceeds were used to fund the repayment of outstanding term loans due in 2022 and 2023 which were originally used to finance or refinance, in whole or in part, the Eligible Green Project Portfolio.

- f. On May 4, 2021 FIBRAPL priced a green bond (Unsecured #2) offering for 10-year Long Term Trust Certificates "Certificados Bursátiles Fiduciarios de Largo Plazo" (the "CEBURES") for a total issuance amount of \$70.0 million U.S. dollars (\$1,436.0 million of Mexican pesos), which matures in 2031.
  - The CEBURES bear interest at 3.73% per annum. The CEBURES are the senior unsecured obligations of FIBRAPL. The net proceeds were used to fund the repayment of outstanding term loans due in 2023 and 2024 which were originally used to finance or refinance, in whole or in part, the Eligible Green Project Portfolio.
- g. On July 1, 2021, FIBRAPL issued \$300.0 million of U.S. dollars (\$6,154.7 million Mexican pesos), senior unsecured notes ("USPP Notes") following the pricing of the USPP Notes previously announced on May 2021. The US Private Placement ("USPP") market is a US private bond market which is available to both US and non-US companies.

The USPP Notes were issued in five tranches consisting of:

- (i) \$100.0 million U.S. dollars (\$2,051.5 million Mexican pesos) of aggregate principal amount in 3.19% Series A USPP Notes due July 1, 2029;
- (ii) \$80.0 million U.S. dollars (\$1,641.3 million Mexican pesos) of aggregate principal amount in 3.49% Series B USPP Notes due July 1, 2031;
- (iii) \$80.0 million U.S. dollars (\$1,641.3 million Mexican pesos) of aggregate principal amount in 3.64% Series C USPP Notes due July 1, 2033;
- (iv) \$25.0 million U.S. dollars (\$512.9 million Mexican pesos) of aggregate principal amount in 3.79% Series D USPP Notes due July 1, 2036; and
- (v) \$15.0 million U.S. dollars (\$307.7 million Mexican pesos) of aggregate principal amount in 4.00% Series E USPP Notes due July 1, 2039.

h. On December 15, 2021, FIBRAPL assumed a new loan with Metropolitan Life Insurance Company (Secured) of \$70.3 million U.S. dollars (\$1,442.0 million Mexican pesos), which matures on December 7, 2026. The loan is secured through a Guarantee Trust by 14 properties with a total fair value as of December 31, 2021 of \$2,454,078, located in the Tijuana and Guadalajara markets and the lease revenues of such properties.

The loan was borrowed in three tranches with a weighted average interest rate of 5.18%, consisting of:

- (i) \$53.0 million U.S. dollars (\$1,087.1 million Mexican pesos) of aggregate principal amount bearing interest at 5.30% in tranche 1;
- (ii) \$7.8 million U.S. dollars (\$160.0 million Mexican pesos) of aggregate principal amount bearing interest at 5.15% in tranche 2;
- (iii) \$9.5 million U.S. dollars (\$194.9 million Mexican pesos) of aggregate principal amount bearing interest at 4.50% in tranche 3;

During the years ended December 31, 2021 and 2020, FIBRAPL paid interest on long term debt of \$26.7 million U.S. dollars (\$548.1 million Mexican pesos) and \$26.6 million U.S. dollars (\$567.7 million Mexican pesos) respectively, and principal of \$470.0 million U.S. dollars (\$9,457.4 million Mexican pesos) and \$498.0 million U.S. dollars (\$10,230.3 million Mexican pesos), respectively.

#### Cash transactions in long term debt

					2021				2020
		Long term	Debt	Deferred			Long term	Deferred	
in thousands Mexican Pesos	Principal	debt interest	premium net	financing cost	Total	Principal	debt interest	financing cost	Total
Cash transactions									
Beginning balance	\$ 17,084,466	\$ 29,668	\$ -	\$ (71,228)	\$ 17,042,906	\$ 14,569,724	\$ 29,298	\$ (47,694)	\$ 14,551,328
Long term debt borrowings	12,116,024	-	91,849	(64,391)	12,143,482	11,961,049	-	-	11,961,049
(Long term debt payments)	(9,457,442)	-	-	-	(9,457,442)	(10,230,330)	-	-	(10,230,330)
(Interest paid)	-	(548,148)	-	-	(548,148)	-	(567,734)	-	(567,734)
Total cash transactions	19,743,048	(518,480)	91,849	(135,619)	19,180,798	16,300,443	(538,436)	(47,694)	15,714,313
Non-cash transactions									
Long term debt borrowings	1,442,013	-	-	-	1,442,013	-	-	-	-
Amortization	-	699,579	(772)	26,753	725,560	-	826,204	43,484	869,688
Revaluation and others	505,944	(34,530)	13	(51,649)	419,778	784,023	(258,100)	(67,018)	458,905
Total transactions	\$ 21,691,005	\$ 146,569	\$ 91,090	\$ (160,515)	\$ 21,768,149	\$ 17,084,466	\$ 29,668	\$ (71,228)	\$ 17,042,906

The loans described in this note are subject to certain affirmative covenants, including, among others, (a) reporting of financial information and (b) maintenance of corporate existence, the security interest in the properties subject to the loan and appropriate insurance for such properties. In addition, the loans are subject to certain negative covenants that restrict FIBRAPL's ability to, among other matters and subject to certain exceptions, incur additional indebtedness under or create additional liens on the properties subject to the loans, change its corporate structure, make certain restricted payments, enter into certain transactions with affiliates, amend certain material contracts, enter into derivative transactions for speculative purposes or form any new subsidiary. The loans contain, among others, the following events of default: (i) non-payment; (ii) false representations; (iii) failure to comply with covenants; (iv) inability to generally pay debts as they become due; (v) any bankruptcy or insolvency event; (vi) disposition of the subject properties; or (vii) change of control of the subject properties.

As of December 31, 2021, FIBRAPL was in compliance with all its covenants.

## 15. Equity

As of December 31, 2021 and 2020, total CBFIs outstanding were 856,419,497, and 849,185,514 respectively.

On December 15, 2021, FIBRAPL recorded 7,233,983 CBFIs issued based on the annual incentive fee of \$319.5 million Mexican pesos, approved in the ordinary holders meeting on July 20, 2021.

On April 1, 2020, FIBRAPL recorded a repurchase of \$202.9 thousand U.S. dollars (\$5.0 million Mexican pesos) of CBFIs.

On March 17, 2020, FIBRAPL recorded 200,000 CBFIs issued through the subscription rights offering. Qualified existing CBFI holders were granted a right to subscribe to the additional CBFIs. All 200,000 CBFIs were issued through subscriptions at a price of \$41.50 Mexican pesos. Proceeds from the subscription were \$8,300 million Mexican pesos. Issuance costs of \$55.8 million Mexican pesos were incurred for the issuance.

Total dividend distributions is as follows:

in thousand of mexican pesos, except per CBFI	Date	Distribution amount	Distribution per CBFI
Dividends	19-Oct-21	\$ 465,612	\$ 0.5483
Dividends	21-Jul-21	457,590	0.5389
Dividends	22-Apr-21	452,911	0.5333
Dividends	27-Jan-21	375,519	0.4422
Total distributions 2021		\$ 1,751,632	
Dividends	22-Oct-20	\$ 363,762	\$ 0.4284
Dividends	14-Jul-20	383,698	0.4518
Dividends	25-Feb-20	442,602	0.6818
Dividends	23-Jan-20	378,335	0.5828
Total distributions 2020		\$ 1,568,397	

Total CBFI holders' capital is as follows:

in thousands Mexican Pesos	December 31, 2021	December 31, 2020
Trust certificates	\$ 26,313,700	\$ 25,994,163
Issuance cost	(564,729)	(564,729)
Distributions	(3,060,260)	(3,060,260)
CBFI holders' capital	\$ 22,688,711	\$ 22,369,174

#### **16.** Earnings per CBFI

The calculated basic and diluted earnings per CBFI are the same, presented as follows:

in thousands Mexican Pesos, except per CBFI	December 31, 2021	December 31, 2020
Basic and diluted earnings per CBFI (pesos)	\$ 11.75	\$ 4.41
Net income	9,979,361	3,562,674
Weighted average number of CBFIs ('000)	849,522	807,655

As of December 31, 2021, FIBRAPL has 856,419,497 CBFIs which includes 7,233,983 issued to the Manager on December 15, 2021. See note 15.

#### 17. Capital and Financial Risk Management

### **Liquidity Risk**

Real estate investments are not as liquid as many other investments and such lack of liquidity may limit the ability to react promptly to any changes in economic, market or other conditions. Consequently, the ability to sell the assets at any time may be limited. FIBRAPL rules establish a 4-year minimum hold period for real estate assets beginning on the acquisition date or completion of construction. If a property is sold before the 4-year holding period, FIBRAPL is required to pay 30% tax on the taxable gain within 15 business days after the sale and cannot offset the taxable gain with Net Operating Loss (NOLs). This lack of liquidity may limit the ability to make changes to the FIBRAPL portfolio in a timely manner, which may materially and adversely affect financial performance.

While the business objectives consist primarily of the acquisition of real estate assets and obtaining revenue from their operation, there are times when FIBRAPL management believes that the disposal of certain properties may be appropriate or desirable. The ability of FIBRAPL to dispose of properties on favorable terms depends on factors that may be beyond its control, including competition from other sellers, demand and the availability of financing. In addition, there may be required capital expenditures to correct defects or make improvements before a property is sold, and FIBRAPL cannot ensure that it will have funds available to make such capital expenditures. Due to such constraints and uncertain market conditions, FIBRAPL cannot guarantee it will be able to sell properties in the future or realize potential appreciation from the sale of such properties.

The following table shows the balances as of December 31, 2021 and 2020, of financial liabilities classified according to their due dates. The table includes principal, accrued interest and future principal and interest accruals due. For loans with floating interest rates, spot interest rates at the end of the reporting period were used for future interest accruals.

in thousands Mexican Pesos	L	Less than 1 year		From 1 to 5 years		From 1 to 5 years More than		than 5 years	Total
December 31, 2021									
Trade payables	\$	204,347	\$	-	\$	-	\$ 204,347		
Prepaid rent		69,171		-		-	69,171		
Due to affiliates		12,234		-		-	12,234		
Principal of long term debt		34,179		7,808,728		13,848,098	21,691,005		
Interest		820,546		3,534,486		2,043,200	6,398,232		
December 31, 2020									
Trade payables	\$	71,397	\$	-	\$	-	\$ 71,397		
Prepaid rent		49,573		-		-	49,573		
Due to affiliates		11,296		-		-	11,296		
Principal of long term debt		-		9,608,766		7,475,700	17,084,466		
Interest		753,057		2,324,105		1,245,671	4,322,833		

#### **Quantitative and Qualitative Disclosures about Market Risk**

FIBRAPL is exposed to market risks arising from the ordinary course of business involving, primarily, adverse changes in interest rates and inflation, foreign exchange rate fluctuations and liquidity risks that may affect its financial condition and future results of operations. The following discussion contains forward-looking statements that are subject to risks and uncertainties.

#### **Financial Risk**

In the normal course of business, FIBRAPL enters into loan agreements with certain lenders to finance real estate investment transactions. Unfavorable economic conditions could increase its related borrowing costs, limit its access to the capital markets or financing and prevent FIBRAPL from obtaining credit.

There is no guarantee that borrowing arrangements or the ability to obtain financing will continue to be available, or if available, will be available on terms and conditions that are acceptable.

A decline in the market value of FIBRAPL's assets may also have particular adverse consequences in instances where FIBRAPL borrowed money based on the market value of certain assets. A decrease in market value of such assets may result in a lender requiring FIBRAPL to post additional collateral or to repay certain loans.

## **Investment Properties Valuation Sensitivity Analysis**

A variation of +/- 0.25% on capitalization rates would increase or decrease the change in investment properties' values as follows:

Valuation %	<b>Thousands Mexican Pesos</b>	Change in current value
0.25% increase	\$ (2,512,529)	(3.73%)
0.25% decrease	\$ 2,805,042	4.16%

#### **Interest Rate Risk**

Interest rates are highly sensitive to many factors, including governmental, fiscal, monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond FIBRAPL's control. Interest rate risk arises primarily from variable rate interest-bearing financial liabilities. FIBRAPL may in the future enter into credit facilities or otherwise incur indebtedness with variable interest rates. To the extent FIBRAPL borrows on these facilities, or otherwise incurs variable-rate indebtedness, FIBRAPL will be exposed to risk associated with market variations in interest rates. As of December 31, 2021, FIBRAPL does not have any hedging instruments regarding interest rates since the only floating rate is LIBOR.

A fundamental reform of major interest rate benchmarks is being undertaken globally, including the replacement of some interbank offered rates (IBORs) with alternative nearly risk-free rates (referred to as "IBOR reform").

FIBRAPL's only IBOR exposure at December 31, 2021 was its revolving line of credit, which is indexed to USD LIBOR. FIBRAPL is monitoring the transition to alternative rates and expects to complete the transition during 2022. See note 14.

#### Credit Sensitivity Analysis with Variable Interest Rate Not Hedged

As of December 31, 2021, a variation of +/- .50% in interest rates for the Credit Facility would increase or decrease the annual interest expense as follows:

Valuation %	Income Statement Effect
0.50% increase	\$ 13,848
0.50% decrease	\$ (13,848)

#### Credit Sensitivity Analysis with Variable Interest Rate Hedged

During 2021, FIBRAPL terminated all swap contracts due to anticipated debt repayment in 2022.

As of December 31, 2021, FIBRAPL holds \$135.0 million U.S. dollars of unhedged floating rate debt through the borrowing from the Credit Facility. See note 14.

## **Foreign Currency Risk**

Foreign currency risk is attributable to fluctuation of exchange rates between the currency denomination in which FIBRAPL conducts its sales, purchases, receivables and borrowings and the functional currency of FIBRAPL, which is the U.S. dollar. A majority of FIBRAPL's revenue and debt transactions, including 64.3% and 63.8% of revenues under FIBRAPL lease agreements, and 100% of debt financings as of December 31, 2021 and 2020 and for the years then ended, respectively, are denominated in U.S. dollars.

The summary quantitative data about the FIBRAPL exposure to currency risk as reported to the management of FIBRAPL, denominated in Mexican pesos, is as follows:

in thousands Mexican Pesos	December 31, 2021	December 31, 2020
Assets		
Cash	\$ 234,164 \$	347,013
Trade receivables	33,801	34,538
Other receivables and value added tax	401,274	104,144
	669,239	485,695
Liabilities		
Trade payables	61,377	71,397
Prepaid rent	59,156	49,573
Security deposits	80,830	76,493
	201,363	197,463
Net statement of financial position exposure	\$ 467,876 \$	288,232

The U.S. dollar to Mexican peso exchange rate as of December 31, 2021 and 2020, as well as the average exchange rates of the respective years, are as follows:

exchange rate	December 31, 2021	December 31, 2020
U.S. dollar vs. Mexican Peso	\$ 20.5157	\$ 19.9352
Average exchange rate	\$ 20.1725	\$ 21.4990

## Foreign Currency Sensitivity Analysis

As mentioned above, the functional currency is the U.S. dollar and transactional foreign exchange rate risk is represented by transactions denominated in Mexican pesos. FIBRAPL management believes its exposure to foreign currency risk is decreased by the fact that the majority of its transactions are denominated in U.S. dollars, including 64.3% of lease agreements and 100% of debt in 2021 and does not require an additional analysis.

#### **Credit Risk**

Credit risk is the risk of financial loss that FIBRAPL faces if a customer or counterparty in a financial instrument does not comply with its contractual obligations, and mainly applies to accounts receivable and FIBRAPL investment instruments.

The carrying value of the financial assets and contract assets represent the maximum exposure to credit risk.

#### Inflation

Most of FIBRAPL's leases contain provisions designed to mitigate the adverse impact of inflation. These provisions generally increase annualized base rents during the terms of the leases either at fixed rates or indexed escalations (based on the Mexican Consumer Price Index or other measures).

As of December 31, 2021 and 2020, all of the leases in the portfolio had an annual rent increase. In addition, most of the leases are triple net leases, which may reduce the exposure to increases in costs and operating expenses resulting from inflation, assuming the properties remain leased and customers fulfill their obligations to assume responsibility for such expenses. As of December 31, 2021 and 2020, the portfolio was 97.9% and 97.1% leased, respectively.

#### **18.** Fair Value of Assets and Liabilities

Some of the accounting policies and disclosures of FIBRAPL require measuring the fair value of assets and financial liabilities.

FIBRAPL has established a control framework in relation to the measurement of fair value. This includes supervision from an internal specialist of all significant fair value measurements, including the fair value of Level 3 inputs (disclosed below).

FIBRAPL management regularly reviews the significant unobservable inputs and valuation adjustments. If third party information is used, such as broker quotes or pricing services to measure fair values, management evaluates the evidence from third parties to support the conclusion that these valuations satisfy the requirements of IFRS, including the level within the fair value hierarchy (discussed below) within which those valuations should be classified.

When the fair value of an asset or liability is measured, FIBRAPL uses observable market data whenever possible. The fair values are classified into different levels within a fair value hierarchy based on the variables used in the valuation techniques as follows:

- Level 1: (Unadjusted) quoted prices in active markets for identical assets or liabilities.
- Level 2: Different data quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. prices.) or indirectly (i.e. derived from prices).
- Level 3: Data for the asset or liability that are not based on observable market data (unobservable inputs).

If the variables used to measure the fair value of an asset or liability can be classified into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety on the same level of the fair value hierarchy as lowest level that is meaningful to the overall measurement.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value:

													As of Dec	eml	ber 31, 2021	
		Carrying amount							Carrying amount							
	Designated at		Cash and	Other financial												
in thousands Mexican Pesos	fair value		receivables		liabilities		Total		Level 1		Level 2		Level 3		Total	
Financial assets measured at fair value																
Investment properties	\$ 71,267,372	\$	-	\$	-	\$	71,267,372	\$	-	\$	-	\$	71,267,372	\$	71,267,372	
Other real investment properties	47,900		-		-		47,900		-		-		47,900		47,900	
Exchange rate options (*)	13,416		-		-		13,416		-		13,416		-		13,416	
	\$ 71,328,688	\$	-	\$	-	\$	71,328,688	\$	_	\$	13,416	\$	71,315,272	\$	71,328,688	
Financial assets not measured at fair value																
Cash	\$ -	\$	342,501	\$	-	\$	342,501	\$	-	\$	-	\$	-	\$	-	
Trade receivables	-		54,622		-		54,622		-		-		-		-	
Other receivables	-		5,602		-		5,602		-		-		-		-	
	\$ -	\$	402,725	\$	-	\$	402,725	\$	-	\$	-	\$	-	\$	-	
Financial liabilities not measured at fair value																
Trade payables	\$ -	\$	-	\$	61,377	\$	61,377	\$	-	\$	-	\$	-	\$	-	
Due to affiliates	-		-		12,234		12,234		-		-		-		_	
Long term debt	-		-		21,768,149		21,768,149		-		22,409,853		-		22,409,853	
	\$ -	\$	-	\$	21,841,760	\$	21,841,760	\$	-	\$	22,409,853	\$	-	\$	22,409,853	

(\*) FIBRAPL holds an income approach based on the valuation of discounted future cash flows, as well as the estimation of the present value using discount rates and interest rate curves LIBOR \$1M SMP for the estimation of the variable component of these flows and risk free interest curves in USD to discount them.

							As of Dec	cember 31, 2020
				Carrying amount				Fair value
	Designated at	Cash and	Other financial					
in thousands Mexican Pesos	fair value	receivables	liabilities	Total	Level 1	Level 2	Level 3	Tota
Financial assets measured at fair value								
Investment properties	\$ 56,831,355	\$ -	\$ -	\$ 56,831,355	\$ -	\$ -	\$ 56,831,355	\$ 56,831,355
Other real investment properties	34,600		-	34,600	-	-	34,600	34,600
Assets held for sale	511,338	-	-	511,338	-	-	511,338	511,338
Exchange rate options (*)	15,955		-	15,955	-	15,955	-	15,955
	\$ 57,393,248	\$ -	\$ -	\$ 57,393,248	\$ -	\$ 15,955	\$ 57,377,293	\$ 57,393,248
Financial assets not measured at fair value								
Cash	\$ -	\$ 434,406	\$ -	\$ 434,406	\$ -	\$ -	\$ -	\$ -
Trade receivables	-	52,313	-	52,313	-	-	-	
Other receivables	-	108,074	-	108,074	-	-	-	
	\$ -	\$ 594,793	\$ -	\$ 594,793	\$ -	\$ -	\$ -	\$ -
Financial liabilities not measured at fair value								
Trade payables	\$ -	\$ -	\$ 71,397	\$ 71,397	\$ -	\$ -	\$ -	\$ -
Due to affiliates	-	-	11,296	11,296	-	-	-	
Long term debt	-	-	17,042,906	17,042,906	-	17,349,983	-	17,349,983
	\$ -	\$ -	\$ 17,125,599	\$ 17,125,599	\$ -	\$ 17,349,983	\$ -	\$ 17,349,983

(\*) FIBRAPL holds an income approach based on the valuation of discounted future cash flows, as well as the estimation of the present value using discount rates and interest rate curves LIBOR \$1M SMP for the estimation of the variable component of these flows and risk free interest curves in USD to discount them.

FIBRAPL recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change occurred. There have been no transfers between fair value levels during the period.

#### **19.** Affiliates information

The detail of transactions of FIBRAPL with its related parties is as follows:

#### a. Related Party

In accordance with the management agreement between FIBRAPL and the Manager (the "Management Agreement"), the Manager is entitled to receive the following fees and commissions:

- i. Asset Management Fee: annual fee equivalent to 0.75% of the current appraised value, calculated in accordance with the valuation policies approved by the Technical Committee under Section 14.1 of the Trust Agreement, based on annual appraisals, plus investment cost for assets that have not been appraised, plus the applicable VAT, paid quarterly. The asset management fee will be prorated with respect to any asset that has been owned less than a full calendar quarter.
- ii. Incentive Fee: annual fee equal to 10.0% of cumulative total CBFI holder returns in excess of an annual compound expected return of 9.0%, paid annually in CBFIs, must be approved at the ordinary holders meeting with each payment subject to a six-month lock-up, as established under the Management Agreement.
- iii. **Development Fee:** contingent fee equal to 4.0% of total project cost of capital improvements (including replacements and repairs to the properties managed by the Manager, including improvements by the lessor), excluding land or new property development payable upon completion of the project.
- iv. **Property Management Fee:** fee equal to 3.0% of the revenues generated by the properties, paid monthly.
- v. Leasing Fee: fee equal to certain percentages of total rent under signed lease agreements as follows: (i) 5.0% in connection with years one through five of the respective lease agreements; (ii) 2.5% in connection with years six through ten of the respective lease agreements; and (iii) 1.25% in connection with years eleven and beyond of the respective lease agreements. For renewals of existing leases, percentages will be 2.5%, 1.25% and 0.62% for the periods mentioned in bullet points (i), (ii) and (iii), respectively. One half of each leasing fee is payable at signing or renewal and one half is payable at commencement of the applicable lease. The leasing fee will be paid in full to the Manager, unless a third-party listing broker provides the procuring or leasing, expansion or renewal service, in which case the Manager shall not be entitled to a leasing fee.

vi. **Maintenance Cost:** Include payroll expenses from maintenance employees plus a 1.5% fee incurred on FIBRAPL properties by Prologis affiliate.

#### b. **Due to affiliates**

As of December 31, 2021 and 2020, the outstanding balances due to related parties were as follows:

in thousands Mexican Pesos	December 31, 2021	December 31, 2020
Property management fees	\$ 12,234	\$ 11,296
Total due to affiliates	\$ 12,234	\$ 11,296

#### c. Transactions with affiliates

Transactions with affiliated companies for years ended December 31, 2021, and 2020, were as follows:

		For the year ended December 31,
in thousands Mexican Pesos	2021	2020
Asset management fee	\$ (453,590)	\$ (423,108)
Property management fee	(142,399)	(133,159)
Leasing commissions	(30,622)	(46,368)
Development fee	(19,632)	(11,550)
Maintenance costs	(12,836)	(13,068)
Incentive Fee <sup>(*)</sup>	(319,537)	-

<sup>\*</sup>The transaction was executed with the Manager and 7,233,983 of CBFIs were issued on December 15, 2021.

## **20.** Hedging activities

#### **Exchange rate options**

On October 6, 2020 FIBRAPL entered into two foreign currency rate options with HSBC Bank USA of \$3.5 million U.S. dollars (\$75.0 million Mexican pesos) each, to fix an option rate over its quarterly Mexican peso transactions. On November 6, 2020 FIBRAPL entered into two foreign currency rate options with HSBC Bank USA of \$3.6 million U.S. dollars (\$75.0 million Mexican pesos) each, to fix an option rate over its quarterly Mexican peso transactions

in thousands .						can pesos		Mexican pesos		U.S	6. dollars
		Settlement				Notional	December 31,	December 31,	ember 31, December 31,		nber 31,
Start date	End date	date	Forward rate	Fair value		amount	2021	2020	2021		2020
1-Oct-20	31-Dec-20	5-Jan-21	19.5000 USD-MXN	Level 2	\$	100,000	\$ -	\$ 5,229	\$ -	\$	262
4-Jan-21	31-Mar-21	5-Apr-21	22.0000 USD-MXN	Level 2		75,000	-	40	-		2
4-Jan-21	31-Mar-21	6-Apr-21	21.0000 USD-MXN	Level 2		75,000	-	259	-		13
1-Apr-21	30-Jun-21	2-Jul-21	22.0000 USD-MXN	Level 2		75,000	-	658	-		33
1-Apr-21	30-Jun-21	2-Jul-21	21.0000 USD-MXN	Level 2		75,000	-	1,376	-		69
1-Jul-21	30-Sep-21	4-Oct-21	22.0000 USD-MXN	Level 2		75,000	-	1,296	-		65
1-Jul-21	30-Sep-21	4-Oct-21	21.0000 USD-MXN	Level 2		75,000	-	2,253	-		113
1-Oct-21	31-Dec-21	4-Jan-22	22.0000 USD-MXN	Level 2		75,000	-	1,854	-		93
1-Oct-21	31-Dec-21	5-Jan-22	21.0000 USD-MXN	Level 2		75,000	-	2,990	-		150
15-Oct-21	31-Dec-21	31-Mar-22	21.0000 USD-MXN	Level 2		100,000	659	-	32		-
15-Oct-21	31-Dec-21	30-Jun-22	21.0000 USD-MXN	Level 2		100,000	2,570	-	125		-
15-Oct-21	31-Dec-21	30-Sep-22	21.0000 USD-MXN	Level 2		100,000	4,295	-	209		-
15-Oct-21	31-Dec-21	31-Dec-22	21.0000 USD-MXN	Level 2		100,000	5,892	-	287		-
Total exchange ra	ate options						\$ 13,416	\$ 15,955	\$ 653	\$	800

FIBRAPL's exchange rate options do not qualify for hedge accounting. Therefore, the change in fair value related to the active contracts is recognized in the results of operations for the year within unrealized gain (loss) on exchange hedge instruments.

As of December 31, 2021 and 2020, the fair value of the currency rate options were \$13.4 and \$16.0 million Mexican pesos.

#### 21. Commitments and contingencies

FIBRAPL had no significant commitments or contingencies other than those described in these notes as of December 31, 2021.

#### **22.** Subsequent Events

On January 31, 2022, FIBRAPL borrowed \$30.0 million U.S. dollars (\$305.4 million Mexican pesos) from its credit facility with Citibank, N.A., with an interest rate of LIBOR plus 199 basis points.

On January 25, 2022, FIBRAPL acquired one Class-A logistics facility located in Juarez with a leasable area of 191,032 square feet for \$17.1 million U.S. dollars (\$352.8 million Mexican pesos).

On January 20, 2022, FIBRAPL distributed cash to its CBFI holders, which was dividends, in the amount of \$0.5483 Mexican pesos per CBFI (approximately \$0.0268 U.S. dollars per CBFI), equivalent to \$469.59 million Mexican pesos (\$23.0 million U.S. dollars).

On January 18, 2022, FIBRAPL entered into a foreign currency rate forward with HSBC Bank USA, National Association of \$18.5 million U.S. dollars (\$378.1 million Mexican pesos), to fix a forward rate over its quarterly Mexican peso transactions.

On January 14, 2022, FIBRAPL borrowed \$15.0 million U.S. dollars (\$305.4 million Mexican pesos) from its credit facility with Citibank, N.A., with an interest rate of LIBOR plus 199 basis points.

On January 7, 2022, FIBRAPL acquired one Class-A logistics facility located in Tijuana with a leasable area of 386,880 square feet for \$37.9 million U.S. dollars (\$774.0 million Mexican pesos).

On January 6, 2022, FIBRAPL borrowed \$40.0 million U.S. dollars (\$815.9 million Mexican pesos) from its credit facility with Citibank, N.A., with an interest rate of LIBOR plus 199 basis points. The funds were used for the acquisition of the property located in Tijuana.

#### **23.** Financial statements approval

On February 8, 2022, the issuance of these financial statements was authorized by Jorge Roberto Girault Facha, Finance SVP.

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