

QuickLogic Announces Fourth Quarter and Fiscal 2015 Results

SUNNYVALE, CA -- (Marketwired) -- 02/10/16 -- QuickLogic Corporation (NASDAQ: QUIK), the innovator of ultra-low power programmable sensor processing, display bridge, and programmable logic solutions, today announced the financial results for its fourth quarter and fiscal year ended January 3, 2016.

Total revenue for the fourth quarter of 2015 was \$3.6 million, representing a decrease of 13% compared to \$4.2 million in the third quarter of 2015. New product revenue for the fourth quarter of 2015 was \$2.1 million, a decrease of 28% compared to \$2.9 million in the third quarter of 2015. Total revenue for the fiscal year 2015 was down 32% at \$19.0 million, compared with total revenue of \$28.0 million in 2014. In 2015, new product revenue was down 38% at \$12.0 million, compared with new product revenue of \$19.3 million in 2014.

"We have been transitioning from a low power programmable logic company to a Sensor Processing Solution company," said Andy Pease, QuickLogic's CEO and President. "The progress we have made with the new EOS S3 platform has been strong, and the traction with large OEM customers is very encouraging. Today's conference call will include some significant updates towards realizing our strategic goals."

Non-GAAP net loss for the fourth quarter of 2015 was \$4.3 million, or \$0.08 per share, compared with a non-GAAP net loss of \$4.5 million, or \$0.08 per share, in the third quarter of 2015 and a non-GAAP net loss of \$3.7 million, or \$0.06 per share, in the fourth quarter of 2014. Under generally accepted accounting principles in the United States of America (GAAP), the net loss for the fourth quarter of 2015 was \$4.8 million, or \$0.09 per share, compared with a net loss of \$5.1 million, or \$0.09 per share, in the third quarter of 2015 and a net loss of \$4.1 million, or \$0.07 per share, in the fourth quarter of 2014.

Non-GAAP net loss for 2015 was \$15.5 million, or \$0.28 per share, compared with a non-GAAP net loss of \$10.8 million, or \$0.19 per share, in 2014. GAAP net loss for 2015 was \$17.8 million, or \$0.32 per share, compared with a net loss of \$13.1 million, or \$0.23 per share, in 2014.

Pursuant to the restructuring plan implemented in the second quarter, the Company recorded additional restructuring charges of \$49,000 during the fourth quarter of 2015. For the fiscal year 2015, the Company recorded total restructuring charges of \$295,000, consisting primarily of severance related costs and Canada subsidiary closing costs.

Conference Call

QuickLogic (NASDAQ: QUIK) will hold a conference call at 2:30 p.m. Pacific Standard Time/5:30 p.m. Eastern Standard Time today, February 10, 2016, to discuss its current financial results. The conference call is being webcast and can be accessed via QuickLogic's website at www.quicklogic.com. To join the live conference, you may dial (877)

377-7094 by 2:20 p.m. Pacific Standard Time. A recording of the call will be available starting one hour after completion of the call. To access the recording, please call (404) 537-3406 and reference the passcode: 39854382. The call recording will be archived until Wednesday, February 17, 2016 and the webcast will be available for 12 months.

About QuickLogic

QuickLogic Corporation is the leading provider of ultra-low power, customizable Sensor Hub, Display, and Connectivity semiconductor solutions for smartphone, tablet, wearable, and mobile enterprise OEMs. Called Customer Specific Standard Products (CSSPs), these programmable 'silicon plus software' solutions enable our customers to bring hardware-differentiated products to market quickly and cost effectively. For more information about QuickLogic and CSSPs, visit www.quicklogic.com. CODE: QUIK-G

Non-GAAP Financial Measures

QuickLogic reports financial information in accordance with GAAP, but believes that non-GAAP financial measures are helpful in evaluating its operating results and comparing its performance to comparable companies. Accordingly, the Company excludes charges related to stock-based compensation, restructuring, the effect of the write-off of long-lived assets and the tax effect on other comprehensive income in calculating non-GAAP (i) income (loss) from operations, (ii) net income (loss), (iii) net income (loss) per share, and (iv) gross margin percentage. The Company provides this non-GAAP information to enable investors to evaluate its operating results in a manner similar to how the Company analyzes its operating results and to provide consistency and comparability with similar companies in the Company's industry.

Management uses the non-GAAP measures, which exclude gains, losses and other charges that are considered by management to be outside of the Company's core operating results, internally to evaluate its operating performance against results in prior periods and its operating plans and forecasts. In addition, the non-GAAP measures are used to plan for the Company's future periods, and serve as a basis for the allocation of Company resources, management of operations and the measurement of profit-dependent cash and equity compensation paid to employees and executive officers.

Investors should note, however, that the non-GAAP financial measures used by QuickLogic may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. QuickLogic does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures alone or as a substitute for financial information prepared in accordance with GAAP. A reconciliation of GAAP financial measures to non-GAAP financial measures is included in the financial statements portion of this press release. Investors are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP financial measures with their most directly comparable GAAP financial measures.

Safe Harbor Statement Under The Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements. Actual results could differ materially from the results described in these forward-looking statements. Factors that could cause actual results to differ materially include: delays in the market acceptance of the Company's

new products; the ability to convert design opportunities into customer revenue; our ability to replace revenue from end-of-life products; the level and timing of customer design activity; the market acceptance of our customers' products; the risk that new orders may not result in future revenue; our ability to introduce and produce new products based on advanced wafer technology on a timely basis; our ability to adequately market the low power, competitive pricing and short time-to-market of our new products; intense competition, including the introduction of new products by competitors; our ability to hire and retain qualified personnel; changes in product demand or supply; capacity constraints; and general economic conditions. These factors and others are described in more detail in the Company's public reports filed with the Securities and Exchange Commission, including the risks discussed in the "Risk Factors" section in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and in the Company's prior press releases.

QuickLogic is a registered trademark and the QuickLogic logo and EOS are trademarks of QuickLogic Corporation.

QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

| | Three Months Ended | | | | | | Year Ended | | | |
|---|--------------------|---------|----------------------|---------|-----------------------|---------|--------------------|----------|----------------------|----------|
| | January 3, 2016 | | December 28, 2014 | | September 27, 2015 | | January 3, 2016 | | December 28, 2014 | |
| Revenue | \$ | 3,630 | \$ | 5,721 | \$ | 4,194 | \$ | 18,956 | \$ | 27,845 |
| Cost of revenue, excluding inventory write-down | | 2,134 | | 3,487 | | 2,951 | | 11,182 | | 16,678 |
| Inventory write-down | | 215 | | 22 | | 1 | | 229 | | 118 |
| Gross profit | | 1,281 | | 2,212 | | 1,242 | | 7,545 | | 11,049 |
| Operating expenses: | | | | | | | | | | |
| Research and development | | 3,490 | | 3,432 | | 3,684 | | 14,144 | | 12,186 |
| Selling, general and administrative | | 2,461 | | 2,771 | | 2,508 | | 10,619 | | 11,663 |
| Restructuring cost | | 49 | | | | 77 | | 295 | | |
| Total operating expense | | 6,000 | | 6,203 | | 6,269 | | 25,058 | | 23,849 |
| Loss from operations | | (4,719) | | (3,991) | | (5,027) | | (17,513) | | (12,800) |
| Interest expense | | (18) | | (18) | | (35) | | (82) | | (85) |
| Interest income and other (expense), net | | (9) | | (47) | | (39) | | (107) | | (126) |
| Loss before income taxes | | (4,746) | | (4,056) | | (5,101) | | (17,702) | | (13,011) |
| Provision for (benefit from) income taxes | | 100 | | 86 | | (15) | | 146 | | 68 |
| Net loss | \$ | (4,846) | \$ | (4,142) | \$ | (5,086) | \$ | (17,848) | \$ | (13,079) |
| Net loss per share: | == | | == | | == | | == | | == | / |
| Basic | \$ | (0.09) | \$ | (0.07) | \$ | (0.09) | \$ | (0.32) | \$ | (0.23) |
| Diluted | \$ | (0.09) | \$ | (0.07) | \$ | (0.09) | \$ | (0.32) | \$ | (0.23) |
| Weighted average shares: | | | | | | | | | | |
| Basic | | 56,729 | | 55,982 | | 56,588 | | 56,472 | | 55,401 |
| Diluted | = | 56,729 | - | 55,982 | | 56,588 | | 56,472 | | 55,401 |
| | === | | | | | | | | | |

QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands) (Unaudited)

| | January 3, 2016 | | December 28, 2014 ⁽¹⁾ | | |
|---|-----------------|-----------|-------------------------------------|-----------|--|
| ASSETS | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ | 19,136 | \$ | 30,050 | |
| Accounts receivable, net | | 1,601 | | 1,552 | |
| Inventories | | 2,878 | | 4,952 | |
| Other current assets | | 1,312 | | 1,146 | |
| Total current assets | | 24,927 | | 37,700 | |
| Property and equipment, net | | 3,315 | | 3,217 | |
| Other assets | | 219 | | 222 | |
| TOTAL ASSETS | \$ | 28,461 | \$ | 41,139 | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | <u> </u> | | | | |
| Current liabilities: | | | | | |
| Trade payables | \$ | 4,032 | \$ | 2,506 | |
| Accrued liabilities | | 1,456 | | 1,574 | |
| Deferred Revenue | | 26 | | | |
| Current portion of capital lease obligations | | 281 | | 225 | |
| Total current liabilities | | 5,795 | | 4,305 | |
| Long-term liabilities: | | | | | |
| Revolving line of credit | | 2,000 | | 1,000 | |
| Capital lease obligations, less current portion | | 208 | | 191 | |
| Other long-term liabilities | | 133 | | 76 | |
| Total liabilities | | 8,136 | | 5,572 | |
| Stockholders' equity: | | _ | | _ | |
| Common stock, at par value | | 57 | | 56 | |
| Additional paid-in capital | | 241,024 | | 238,419 | |
| Accumulated deficit | | (220,756) | | (202,908) | |
| Total stockholders' equity | | 20,325 | | 35,567 | |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 28,461 | \$ | 41,139 | |

⁽¹⁾ Derived from the December 28, 2014 audited balance sheet included in the 2014 Annual Report on Form 10-K of QuickLogic Corporation.

QUICKLOGIC CORPORATION

SUPPLEMENTAL RECONCILIATIONS OF GAAP AND NON-GAAP FINANCIAL MEASURES

(In thousands, except per share amounts)

(Unaudited)

| | T nuary 3, | | | ı | | | Year Ei | nded | | | | | |
|----------|---------------|--|--|--|--|--|---|--|--|--|--|--|--|
| | nuary 3 | _ | | Three Months Ended | | | | | Year Ended | | | | |
| | 2016 | | ember 28, 2014 | Sept | ember 27, 2015 | Ja | nuary 3, 2016 | Dec | ember 28, 2014 | | | | |
| \$ | (4,719) | \$ | (3,991) | \$ | (5,027) | \$ | (17,513) | \$ | (12,800) | | | | |
| | | | | | | | | | | | | | |
| | 14 | | 27 | | 29 | | 109 | | 137 | | | | |
| | 213 | | 174 | | 210 | | 826 | | 924 | | | | |
| | 306 | | 291 | | 240 | | 1,065 | | 1,181 | | | | |
| | | | | | | | | | | | | | |
| | | | | | 8 | | 8 | | | | | | |
| | | | | | | | | | 5 | | | | |
| | 49 | | | | 77 | | 295 | | <u></u> | | | | |
| \$ | (4,137) | \$ | (3,499) | \$ | (4,463) | \$ | (15,210) | \$ | (10,553) | | | | |
| \$ | (4,846) | \$ | (4,142) | \$ | (5,086) | \$ | (17,848) | \$ | (13,079) | | | | |
| | | | | | | | | | | | | | |
| | 14 | | 27 | | 29 | | 109 | | 137 | | | | |
| | 213 | | 174 | | 210 | | 826 | | 924 | | | | |
| | 306 | | 291 | | 240 | | 1,065 | | 1,181 | | | | |
| | | | | | | | | | | | | | |
| | | | | | 8 | | 8 | | | | | | |
| | | | | | | | | | 5 | | | | |
| | 10 | | | | 77 | | 205 | | | | | | |
| <u> </u> | | <u> </u> | (3.650) | <u> </u> | | <u>-</u> | | <u> </u> | (10,832) | | | | |
| | | | | | | | | | (0.23) | | | | |
| Ψ | | Ψ | | Ψ | | Ψ | | Ψ | 0.04 | | | | |
| | | | | | * | | * | | | | | | |
| | * | | | | * | | * | | | | | | |
| \$ | (0.08) | \$ | (0.06) | \$ | (0.08) | \$ | (0.28) | \$ | (0.19) | | | | |
| | 35.3 % | | 38.7 % | | 29.6 % | == | 39.8 % | | 39.7 % | | | | |
| | 0.4 % | | 0.4 % | | 0.7 % | | 0.6 % | | 0.5 % | | | | |
| | <u></u> % | | <u></u> % | | 0.2 % | | * | | % | | | | |
| | · | | · · · · · · · · · · · · · · · · · · · | | 30.5 % | | | | 40.2 % | | | | |
| _ | \$\$\$ | 14 213 306 49 \$ (4,137) \$ (4,846) 14 213 306 49 \$ (4,264) \$ (0.09) 0.01 * \$ (0.08) 35.3 % 0.4 % | 14 213 306 49 \$ (4,137) \$ \$ (4,846) \$ 14 213 306 49 \$ (4,264) \$ \$ (0.09) \$ 0.01 * \$ (0.08) \$ 35.3 % 0.4 % | 14 27 213 174 306 291 49 \$ (4,137) \$ (3,499) \$ (4,846) \$ (4,142) 14 27 213 174 306 291 49 49 \$ (4,264) \$ (3,650) \$ (0.09) \$ (0.07) 0.01 0.01 \$ (0.08) \$ (0.06) 35.3 % 38.7 % 0.4 % 0.4 % | 14 27 213 174 306 291 49 \$ (4,137) \$ (3,499) \$ \$ (4,846) \$ (4,142) \$ 14 27 213 174 306 291 49 49 49 \$ (4,264) \$ (3,650) \$ \$ (0.09) \$ (0.07) \$ 0.01 0.01 \$ (0.08) \$ (0.06) \$ 35.3 % 38.7 % 0.4 % 0.4 % | 14 27 29 213 174 210 306 291 240 8 77 \$ (4,137) \$ (3,499) \$ (4,463) \$ (4,846) \$ (4,142) \$ (5,086) 14 27 29 213 174 210 306 291 240 8 8 8 8 | 14 27 29 213 174 210 306 291 240 8 8 8 | 14 27 29 109 213 174 210 826 306 291 240 1,065 - - - 8 8 - - - - - 49 - - 77 295 \$ (4,137) \$ (3,499) \$ (4,463) \$ (15,210) \$ (4,846) \$ (4,142) \$ (5,086) \$ (17,848) 14 27 29 109 213 174 210 826 306 291 240 1,065 - - - 8 - - 8 8 - - 8 8 - - 8 8 - - - 8 8 8 8 - - - - \$ (4,264) \$ (3,650) \$ (4,522) \$ (15,545) \$ (0.09) \$ (0.09) \$ (0.32) 0.01 0.01 0.01 0.04 | 14 27 29 109 213 174 210 826 306 291 240 1,065 8 8 49 77 295 \$ (4,137) \$ (3,499) \$ (4,463) \$ (15,210) \$ \$ (4,846) \$ (4,142) \$ (5,086) \$ (17,848) \$ 14 27 29 109 826 306 291 240 1,065 8 8 < | | | | |

^{*} Figures were not considered for reconciliation due to the insignificant amount.

QUICKLOGIC CORPORATION SUPPLEMENTAL DATA (Unaudited)

| | | Percentage | Change in Revenue | | | | |
|---------------------------|---------|------------|-------------------|-------------|-----------------------|-----------------|--|
| | Q4 2015 | Q3 2015 | Fiscal 2015 | Fiscal 2014 | Q3 2015 to Q4 2015 | 2014 to 2015 | |
| COMPOSITION OF REVENUE | | _ | | | | | |
| Revenue by product: (1) | | | | | | | |
| New products | 57% | 68% | 63% | 69% | (28)% | (38)% | |
| Mature products | 43% | 32% | 37% | 31% | 17% | (19)% | |
| Revenue by geography: | | | | | | | |
| Asia Pacific | 64% | 73% | 67% | 72% | (24)% | (37)% | |
| Europe | 13% | 11% | 10% | 12% | 5% | (45)% | |
| North America | 23% | 16% | 23% | 16% | 20% | 3% | |

⁽¹⁾ New products include all products manufactured on 180 nanometer or smaller semiconductor processes. Mature products include all products produced on semiconductor processes larger than 180 nanometers.

Contacts:

Andrew J. Pease President and Chief Executive Officer (408) 990-4000 Email Contact

Andrea Vedanayagam (408) 656-4494 <u>Email Contact</u>

Source: QuickLogic