

# QuickLogic Corporation Acquisition of SensiML Corporation

January 4<sup>th</sup>, 2019



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## **Transaction Highlights**

Transaction	<ul> <li>Acquisition of SensiML, Software-as-a-Service (SaaS) AI Company</li> <li>US-based provider of end-to-end software suite for developing pattern matching sensor algorithms using machine learning technology</li> </ul>
Consideration	<ul> <li>All stock transaction; not required to disclose the details</li> </ul>
Benefits	<ul> <li>Target positive EBITDA of SensiML business unit for FY 2019</li> <li>Significantly increase Served Available Market through addition of SaaS revenue business</li> <li>Cross-leverage between SensiML software suite, QuickAl platforms and QuickLogic eFPGA IP</li> </ul>

### Al Processing with FPGA / eFPGA

Data Center /
Cloud

- Accelerated Computing has driven significant growth for high performance, large, and expensive FPGAs that are optimized for speed
- Cloud-based AI is continuing to drive this growth
- Primary driver is the need to adapt and deploy changing algorithms & models without changing the hardware

Edge / Endpoint

- Localized AI drives similar use cases for FPGAbased accelerators, but with far more restrictive cost and power budgets.
- SensiML Analytics Toolkit is optimized to take advantage of on-chip accelerators, including eFPGA

Multi-billion \$ opportunity exists for companies that can deliver a practical end-to-end solution for localized AI.

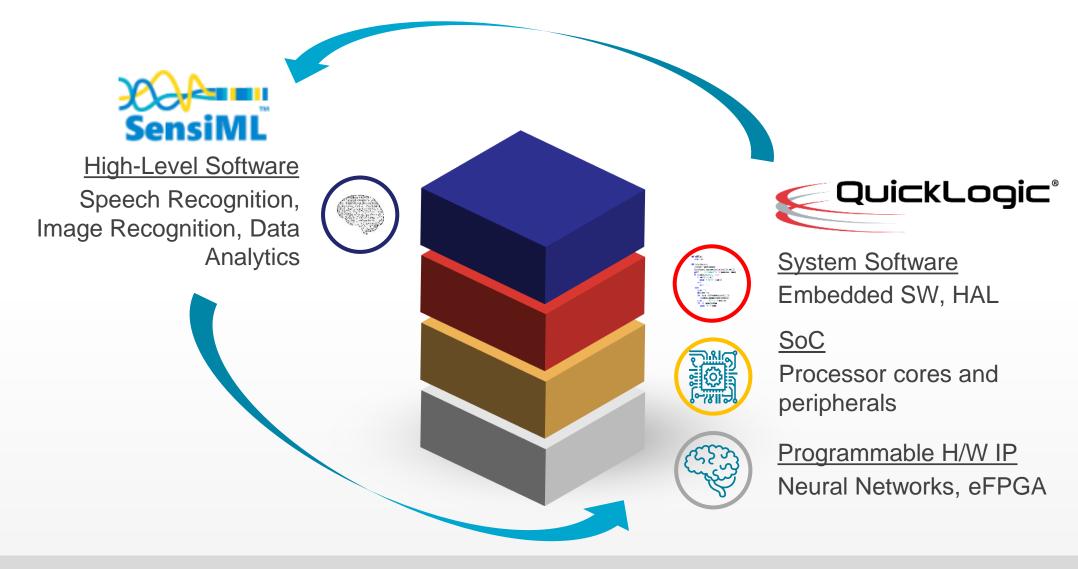


"The shift to the edge for AI processing will be driven by cheaper edge hardware, mission-critical applications, a lack of reliable and cost-effective connectivity options, and a desire to avoid expensive cloud implementation."

-- ABI Research, 2018



## Cross-Leverage of the Full-Stack Solution



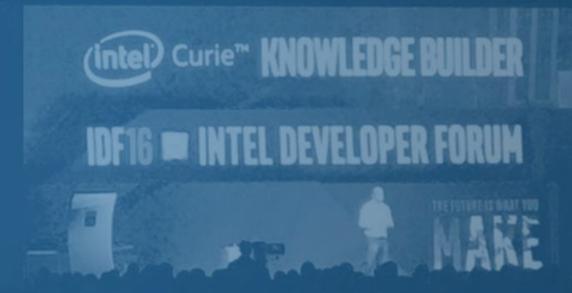


#### The SensiML Team

#### **Former Intel**<sup>™</sup> Curie and Quark Al Software Team

- Acquired Intel Knowledge Builder IP as spin-out in 2017
- Core competence in ML/AI on low-power embedded HW
- Intact core product team in Portland, Oregon formed in 2012







## A Case For Al at the IoT Endpoint



Edge Analytics: Cloud AI moved physically closer, incremental advance



#### Endpoint AI: Insight at sensing IoT device itself

- Markedly improved performance, power, network loading, and security
- Opportunity to build far more intelligence into billions of IoT devices
- Enabler: Advances in ultra low-power multi-core embedded SoCs
- Challenge: Lack of AI SW tools for **practical** application in endpoints



## A Case For Al at the IoT Endpoint

#### Why AI At The Edge Is The Next Goldmine

... "more money will be made by putting AI at the edge rather than in the cloud."

- Forbes, April 2018

#### **Endpoint AI:** Insight at sensing IoT device itself

"Global AI in embedded IoT devices market will approach \$26.2B USD by 2023"

- Mind Commerce, Sept 2018



## Endpoint Al Is Not Yet Practical For Most Applications

Data Science

28k Data Scientists

182k w/ Data Science Skills

versus

Software Development

1,625k Developers

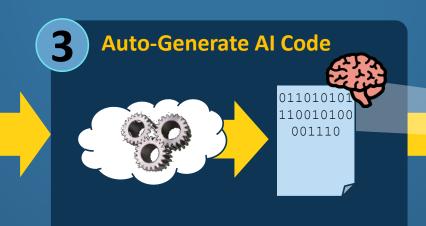


## SensiML Makes Building Intelligent Endpoints Practical



Democratizing the application of Al to Millions of Software Developers and Billions of Endpoint IoT Devices

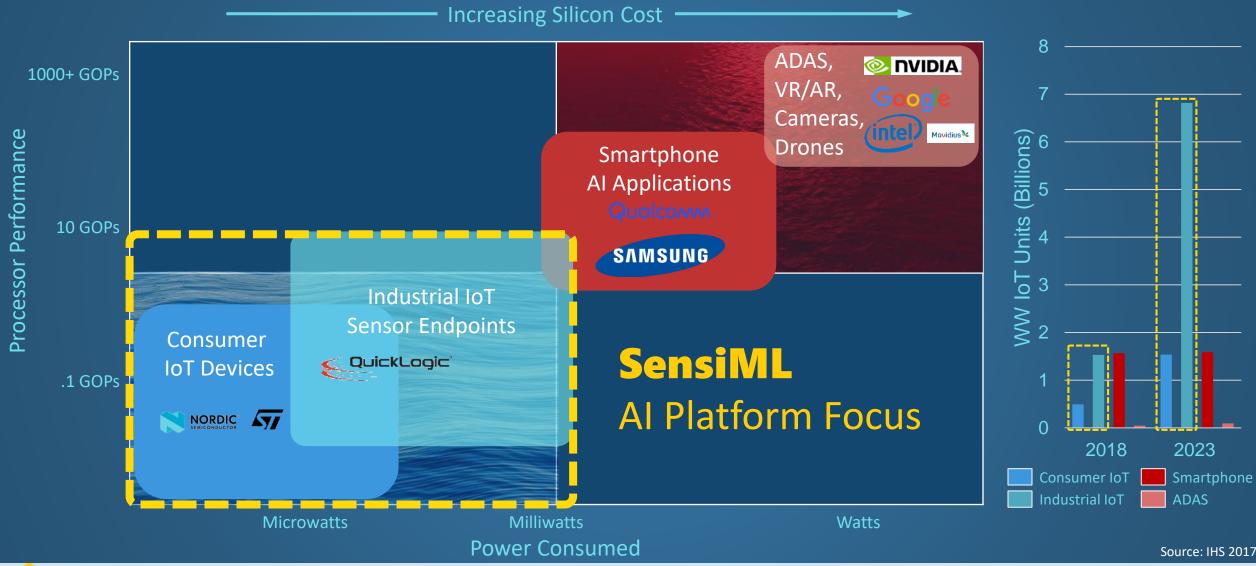








## Edge and Endpoint AI: Platform Segments



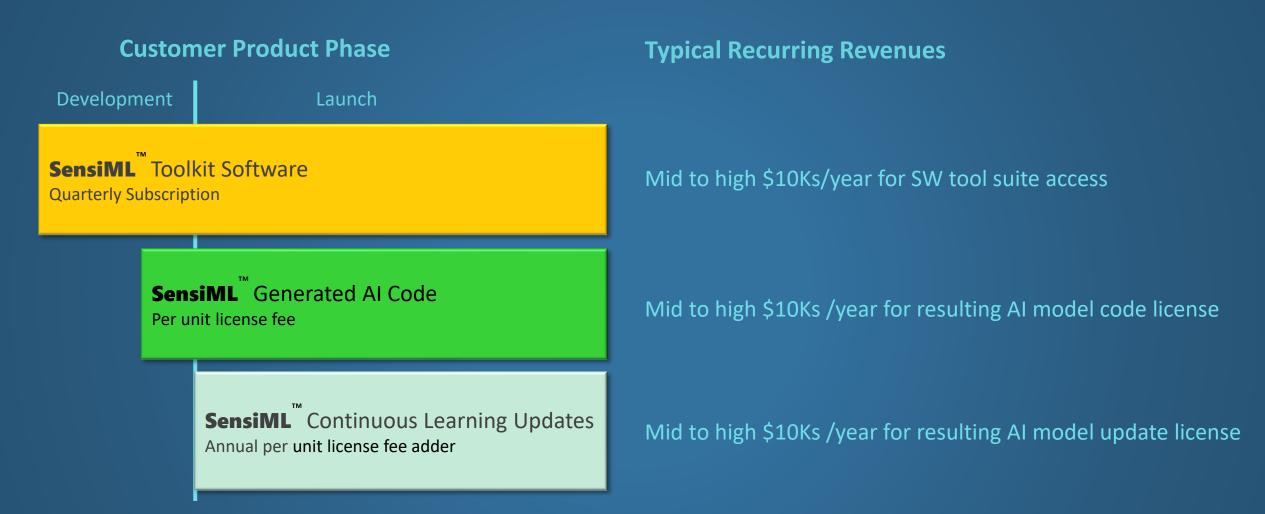


## Intelligent Sensor Endpoint Applications





## SensiML Business Model and Pricing



Low to mid \$100Ks Per Endpoint Product Win x 1000s of Potential Products



## QuickLogic and SensiML

#### Highly Aligned Visions, Complementary HW / SW

Complete Solution Intelligent IoT Endpoints



Hardware Optimizing Endpoint Al Software Toolkit

3<sup>rd</sup> Party Algorithm Extensions

Heterogeneous Core Accelerator Libs (FFE, FPGA, NM)

3<sup>rd</sup> Party Accel Libs (ex. ARM CMSIS DSP)

QuickLogic

QuickAl<sup>™</sup> EOS<sup>™</sup> S3 3<sup>rd</sup> Party Embedded SoCs

ArcticPro.

3<sup>rd</sup> Party Embedded Platforms



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Result	<ul> <li>A Practical End-to-End Solution for Emerging Edge/Endpoint AI Market</li> </ul>



# Thank You



