

# Gulf Island Fabrication, Inc. Reports First Quarter Earnings

HOUSTON--(BUSINESS WIRE)-- Gulf Island Fabrication, Inc. (NASDAQ:GIFI) today reported a net income of \$1.0 million (\$0.07 diluted earnings per share) on revenue of \$84.0 million for its first quarter ended March 31, 2016, compared to net income of \$83,000 (\$0.00 diluted earnings per share) on revenue of \$99.2 million for the first quarter ended March 31, 2015.

The company had a revenue backlog of \$197.1 million and a labor backlog of approximately 1.7 million hours at March 31, 2016, including commitments received through April 22, 2016, compared to a revenue backlog of \$232.4 million and a labor backlog of 1.9 million hours reported as of December 31, 2015. We expect to recognize revenue from our backlog of approximately \$170.1 million and \$26.9 million during the remainder of 2016 and during 2017, respectively.

	March 31, 2016 (in thousands)	December 31, 2015
Cash and cash equivalents Total current assets Property, plant and equipment, net Total assets	339,168	\$ 34,828 115,869 200,384 316,923
Total current liabilities Total shareholders' equity	51,892 258,623	37,901 257,197

Our balance sheet position remains stable with \$39.2 million in cash, no debt, and working capital of \$67.1 million. In addition, we have \$59.5 million available under our credit facility for letters of credit and \$20.0 million available for general corporate uses. We will continue to monitor and maintain a conservative capital structure as we navigate through the current oil and gas downturn.

The management of Gulf Island Fabrication, Inc. will hold a conference call on Friday, April 29, 2016, at 9:00 a.m. Central Time (10:00 a.m. Eastern Time) to discuss the Company's financial results for the quarter ended March 31, 2016. The call is accessible by webcast (<a href="www.gulfisland.com">www.gulfisland.com</a>) through CCBN and by dialing 1.888.337.8202. A digital rebroadcast of the call is available two hours after the call and ending May 6, 2016 by dialing 1.888.203.1112, replay passcode: 4135780.

Gulf Island Fabrication, Inc., based in Houston, Texas, with fabrication facilities located in Houma, Jennings and Lake Charles, Louisiana, and San Patricio County, Texas, is a leading fabricator of offshore drilling and production platforms, hull and/or deck sections of floating production platforms and other specialized structures used in the development and production of offshore oil and gas reserves. These structures include jackets and deck sections of fixed production platforms; hull and/or deck sections of floating production

platforms (such as tension leg platforms "TLPs", "SPARs", "FPSOs", and "MinDOCs"), piles, wellhead protectors, subsea templates and various production, compressor and utility modules, offshore living quarters, towboats, liftboats, tanks and barges. The Company also provides offshore interconnect pipe hook-up, inshore marine construction, manufacture and repair of pressure vessels, heavy lifts such as ship integration and TLP module integration, loading and offloading of jack-up drilling rigs, semi-submersible drilling rigs, TLPs, SPARs, or other similar cargo, onshore and offshore scaffolding, piping insulation services, and steel warehousing and sales.

## GULF ISLAND FABRICATION, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(in thousands, except per share data)

	Three Months Ended					
	March 31, 2016 <sup>(1)</sup>	March 31, 2015	December 2015	31,		
Revenue (2)	\$83,979	\$99,233	\$ 55,018			
Cost of revenue	78,278	94,785	72,590			
Gross profit	5,701	4,448	(17,572	)		
General and administrative expenses	4,485	4,293	4,439			
Asset impairment	_	_	602			
Operating income (loss)	1,216	155	(22,613	)		
Other income (expense):						
Interest expense	(50)	(37)	(39	)		
Interest income	6	6	5			
Other income (expense)	398	3	_			
	354	(28)	(34	)		
Income (loss) before income taxes	1,570	127	(22,647	)		
Income taxes (benefit)	581	44	(7,980	)		
Net income (loss)	\$ 989	\$83	\$ (14,667	)		
Per share data:						
Basic and diluted earnings (loss) per share - common shareholders	\$0.07	\$—	\$ (1.01	)		
Cash dividend declared per common share	\$ 0.01	\$0.10	0.10			

#### **Operating Segments**

<sup>(1)</sup> Results of operations for the three months ended March 31, 2016, include the operations of LEEVAC since the date of its acquisition effective January 1, 2016. Revenues and net loss for the three months ended March 31, 2016 and attributable to LEEVAC were \$21.8 million and \$(706,000), respectively.

<sup>(2)</sup> Revenue for the three months ended March 31, 2016, includes the amortization of \$1.2 million of deferred revenue related to the values assigned to contracts acquired in the LEEVAC acquisition.

March 31, 2016	December 31, 2015
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Segment	\$'s	Labor hours	\$'s	Labor hours	
Fabrication	\$ 48,828	524	\$ 62,047	724	
Shipyards	119,984	843	131,660	886	
Services	28,316	308	38,720	304	
Intersegment Eliminations	(60 )	_	(16 )	_	
Total Backlog	\$ 197,068	1,675	\$ 232,411	1,914	

Results of Operations (in thousands, except percentages)

#### Fabrication

	2016		2015			\$ Change	%	
Revenue Gross profit (loss) Gross profit (loss) percentage	\$	23,829 41 0.2	%	\$ 56,933 (256 (0.4	) )%	\$ (33,104) 297	(58.1 116.0 0.6	)% % %
General and administrative expenses Operating loss		1,323 (1,282	)	2,694 (2,950	)	(1,371 )	(50.9	)%

### Shipyards

	2016	2015	\$ Change	%	
Revenue Gross profit Gross profit percentage	\$ 34,120 2,329 6.8	\$ 19,481 2,441 % 12.5	\$ 14,639 (112 %	75.1 ) (4.6 (5.7	% )% )%
General and administrative expenses Operating income	1,806 523	431 2,010	1,375	319.0	%

#### Services

	2016	2015	\$ Change	%	
Revenue Gross profit Gross profit percentage	\$ 26,559 3,331 12.5	\$ 24,788 2,263 % 9.1	\$ 1,771 1,068 %	7.1 47.2 3.4	% % %
General and administrative expenses Operating income	1,236 2,095	985 1,278	251	25.5	%

**GULF ISLAND FABRICATION, INC.** 

CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

Cash flows from operating activities:           Net income         \$ 989         \$ 83           Adjustments to reconcile net income to net cash (used in) provided by operating activities:         30         400           Bad debt expense         30         400           Depreciation         6,567         6,599           Amortization of deferred revenue         (1,160         )           Gain on sale of assets         (360         )           Deferred income taxes         544         (149         )           Compensation expense - restricted stock         728         435           Changes in operating assets and liabilities:         Unitable of the contracts         (1,069         )         795           Costs and estimated earnings in excess of billings on uncompleted contracts         (1,069         )         795           Prepaid expenses and other assets         650         897         1         (5         )           Inventory         51         (5         )         Accounts payable         (10,679         )         (14,469         )           Billings in excess of costs and estimated earnings on uncompleted contracts         604         (5,558         )           Deferred revenue         (1,623         )         — <t< th=""><th></th><th colspan="3">Three Months Ended March 2016 2015</th></t<>		Three Months Ended March 2016 2015		
Net income         \$ 989         \$ 83           Adjustments to reconcile net income to net cash (used in) provided by operating activities:         30         400           Bad debt expense         30         400           Depreciation         6,567         6,599           Amortization of deferred revenue         (1,160         )           Gain on sale of assets         (360         )           Deferred income taxes         544         (149         )           Compensation expense - restricted stock         728         435           Changes in operating assets and liabilities:         5268         28,536           Costs and estimated earnings in excess of billings on uncompleted contracts         (1,069         795           Prepaid expenses and other assets         650         897           Inventory         51         (5         )           Accounts payable         (10,679         (14,469         )           Billings in excess of costs and estimated earnings on uncompleted contracts         604         (5,558         )           Deferred revenue         (1,623         )         —           Accrued employee costs         636         (932         )           Accrued expenses         690         325		(in thousands)		
Adjustments to reconcile net income to net cash (used in) provided by operating activities:  Bad debt expense  Bad debt expenses  Bad debt expension of 6,567  Bad dept expension of 6,568  Bad dept expension	· · ·	Φ.000	Φ.00	
Depreciation         6,567         6,599           Amortization of deferred revenue         (1,160         )         —           Gain on sale of assets         (360         )         —           Deferred income taxes         544         (149         )           Compensation expense - restricted stock         728         435           Changes in operating assets and liabilities:         Use a contract receivable and retainage         5,268         28,536           Costs and estimated earnings in excess of billings on uncompleted contracts         (1,069         )         795           Prepaid expenses and other assets         650         897           Inventory         51         (5         )           Accounts payable         (10,679         )         (14,469         )           Billings in excess of costs and estimated earnings on uncompleted contracts         604         (5,558         )           Deferred revenue         (1,623         )         —           Accrued employee costs         636         (932         )           Accrued expenses         690         325           Accrued contract losses         (3,636         )         (650         )           Current income taxes         49         189	Adjustments to reconcile net income to net cash (used in) provided by operating	\$ 989	\$ 83	
Amortization of deferred revenue       (1,160	Bad debt expense	30	400	
Gain on sale of assets       (360 ) —         Deferred income taxes       544 (149 )         Compensation expense - restricted stock       728 435         Changes in operating assets and liabilities:	Depreciation	6,567	6,599	
Deferred income taxes	Amortization of deferred revenue	(1,160 )	_	
Compensation expense - restricted stock Changes in operating assets and liabilities:  Contracts receivable and retainage Costs and estimated earnings in excess of billings on uncompleted contracts Prepaid expenses and other assets Inventory Fig. 10,679 Accounts payable Billings in excess of costs and estimated earnings on uncompleted contracts  Deferred revenue  Costs and estimated earnings on uncompleted contracts  Costs and estimated earnings on	Gain on sale of assets	(360)	_	
Changes in operating assets and liabilities:  Contracts receivable and retainage  Costs and estimated earnings in excess of billings on uncompleted contracts  (1,069 ) 795  Prepaid expenses and other assets  650 897  Inventory  51 (5 )  Accounts payable  (10,679 ) (14,469 )  Billings in excess of costs and estimated earnings on uncompleted contracts  604 (5,558 )  Deferred revenue  (1,623 ) —  Accrued employee costs  Accrued employee costs  Accrued expenses  690 325  Accrued contract losses  (3,636 ) (650 )  Current income taxes  Net cash (used in) provided by operating activities  Cash flows from investing activities:  Capital expenditures  (724 ) (1,001 )  Net cash received in acquisition	Deferred income taxes	544	(149 )	)
Contracts receivable and retainage Costs and estimated earnings in excess of billings on uncompleted contracts (1,069 ) 795 Prepaid expenses and other assets Frepaid expenses F	Compensation expense - restricted stock	728	435	
Costs and estimated earnings in excess of billings on uncompleted contracts  Prepaid expenses and other assets  Robin to the prepaid expenses and other assets and other asse	Changes in operating assets and liabilities:			
Prepaid expenses and other assets Inventory Inventory Accounts payable Billings in excess of costs and estimated earnings on uncompleted contracts  Deferred revenue  (1,623 ) —  Accrued employee costs Accrued expenses Accrued contract losses  (3,636 ) (650 )  Current income taxes Net cash (used in) provided by operating activities  Capital expenditures  (724 ) (1,001 )  Net cash received in acquisition	Contracts receivable and retainage	5,268	28,536	
Inventory Accounts payable Country Accounts payable Country Accounts payable Country C	Costs and estimated earnings in excess of billings on uncompleted contracts	(1,069)	795	
Accounts payable Billings in excess of costs and estimated earnings on uncompleted contracts  604 (5,558 )  Deferred revenue (1,623 ) —  Accrued employee costs Accrued expenses 690 325 Accrued contract losses (3,636 ) (650 )  Current income taxes 49 189 Net cash (used in) provided by operating activities Cash flows from investing activities: Capital expenditures (724 ) (1,001 )  Net cash received in acquisition  1,588 —	Prepaid expenses and other assets	650	897	
Billings in excess of costs and estimated earnings on uncompleted contracts  604  (5,558 )  Deferred revenue  (1,623 )  Accrued employee costs  636 (932 )  Accrued expenses  690 325  Accrued contract losses  (3,636 )  (650 )  Current income taxes  49 189  Net cash (used in) provided by operating activities  Cash flows from investing activities:  Capital expenditures  (724 )  Net cash received in acquisition  1,588  —	Inventory	51	(5)	)
Deferred revenue (1,623 ) —  Accrued employee costs 636 (932 )  Accrued expenses 690 325  Accrued contract losses (3,636 ) (650 )  Current income taxes 49 189  Net cash (used in) provided by operating activities (1,721 ) 16,496  Cash flows from investing activities:  Capital expenditures (724 ) (1,001 )  Net cash received in acquisition 1,588 —	Accounts payable	(10,679 )	(14,469 )	)
Accrued employee costs 636 (932 ) Accrued expenses 690 325 Accrued contract losses (3,636 ) (650 )  Current income taxes 49 189 Net cash (used in) provided by operating activities (1,721 ) 16,496 Cash flows from investing activities: Capital expenditures (724 ) (1,001 )  Net cash received in acquisition 1,588 —	Billings in excess of costs and estimated earnings on uncompleted contracts	604	(5,558)	)
Accrued expenses Accrued contract losses (3,636 ) (650 )  Current income taxes 49 189  Net cash (used in) provided by operating activities (1,721 ) 16,496  Cash flows from investing activities: Capital expenditures (724 ) (1,001 )  Net cash received in acquisition 1,588 —	Deferred revenue	(1,623 )	_	
Accrued expenses       690       325         Accrued contract losses       (3,636       ) (650       )         Current income taxes       49       189         Net cash (used in) provided by operating activities       (1,721       ) 16,496         Cash flows from investing activities:       (724       ) (1,001       )         Net cash received in acquisition       1,588       —	Accrued employee costs	636	(932)	)
Current income taxes 49 189  Net cash (used in) provided by operating activities (1,721 ) 16,496  Cash flows from investing activities:  Capital expenditures (724 ) (1,001 )  Net cash received in acquisition 1,588 —		690		
Net cash (used in) provided by operating activities  Cash flows from investing activities:  Capital expenditures  (724 ) (1,001 )  Net cash received in acquisition  1,588 —	Accrued contract losses	(3,636 )	(650 )	,
Cash flows from investing activities: Capital expenditures (724 ) (1,001 )  Net cash received in acquisition 1,588 —	Current income taxes	49	189	
Cash flows from investing activities: Capital expenditures (724 ) (1,001 )  Net cash received in acquisition 1,588 —		(1.721 )	16.496	
Capital expenditures (724 ) (1,001 )  Net cash received in acquisition 1,588 —	` ''	,	.,	
	· ·	(724 )	(1,001 )	)
Proceeds on the sale of equipment 5.377 —	Net cash received in acquisition	1,588	_	
	Proceeds on the sale of equipment	5,377	_	
Net cash provided by (used in) investing activities 6,241 (1,001)	Net cash provided by (used in) investing activities	6,241	(1,001 )	)
Cash flows from financing activities:	Cash flows from financing activities:			
Payments of dividends on common stock (146 ) (1,465 )	Payments of dividends on common stock	(146 )	(1,465 )	)
Net cash used in financing activities (146 ) (1,465 )	Net cash used in financing activities	(146 )	(1,465 )	)
Net change in cash and cash equivalents 4,374 14,030	Net change in cash and cash equivalents	4,374	14,030	
Cash and cash equivalents at beginning of period 34,828 36,085	Cash and cash equivalents at beginning of period	34,828	36,085	
Cash and cash equivalents at end of period \$ 39,202 \$ 50,115	Cash and cash equivalents at end of period	\$ 39,202	\$ 50,115	

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