

## **Global Medical REIT Announces Second Quarter 2024 Financial Results**

# Completes \$31 million in Acquisitions of Single Tenant Triple Net Medical Real Estate in July

Bethesda, MD – August 6, 2024 – (BUSINESS WIRE) – Global Medical REIT Inc. (NYSE: GMRE) (the "Company" or "GMRE"), a net-lease medical real estate investment trust (REIT) that acquires healthcare facilities and leases those facilities to physician groups and regional and national healthcare systems, today announced financial results for the three and six months ended June 30, 2024 and other data.

Jeffrey M. Busch, Chairman, Chief Executive Officer and President stated, "During the second quarter, we continued to produce consistent results due to the quality of our portfolio and the reliability of our tenant base. On the acquisition front, during the quarter, we announced our executed purchase agreement for a 15-property portfolio of outpatient medical real estate for an aggregate purchase price of \$80.3 million, and I'm pleased that in July we closed on the first tranche of this portfolio purchase, acquiring five properties for an aggregate purchase price of \$30.8 million. We expect to complete the acquisition of the 10 remaining properties during the fourth quarter of 2024. Additionally, we continue to actively monitor the transaction market and remain disciplined in executing our acquisition strategy. With ample liquidity, we are well positioned to continue to pursue acquisitions that fit our portfolio quality and return criteria. I want to thank the entire team for their hard work and contributions to our results."

## **Second Quarter 2024 Highlights**

- Net loss attributable to common stockholders was \$3.1 million, or \$0.05 per diluted share, as compared to net income attributable to common stockholders of \$11.8 million, or \$0.18 per diluted share, in the comparable prior year period. The results for the second quarter of 2024 include a loss on sale of an investment property of \$3.4 million and the results for the second quarter of 2023 include a gain on sale of investment properties of \$12.8 million.
- Funds from Operations attributable to common stockholders and noncontrolling interest ("FFO") of \$13.9 million, or \$0.20 per share and unit, as compared to \$14.7 million, or \$0.21 per share and unit, in the comparable prior year period.
- Adjusted Funds from Operations attributable to common stockholders and noncontrolling interest ("AFFO") of \$15.7 million, or \$0.22 per share and unit, as compared to \$15.9 million, or \$0.23 per share and unit, in the comparable prior year period.
- In May 2024, we entered into a purchase agreement to acquire a 15-property portfolio of outpatient medical real estate for an aggregate purchase price of \$80.3 million to be completed in two tranches.
- In June 2024, based on its lease renewal expectations and outlook for finding a suitable replacement tenant, the Company sold its medical facility in Mishawaka, Indiana, receiving gross proceeds of \$8.1 million, resulting in a loss on sale of \$3.4 million.
- Portfolio leased occupancy was 96.2% at June 30, 2024.



# Six Month and Other 2024 Highlights

- Net loss attributable to common stockholders was \$2.4 million, or \$0.04 per diluted share, as compared to net income attributable to common stockholders of \$12.5 million, or \$0.19 per diluted share, in the comparable prior year period. The results for the six-month period in 2024 include a loss on sale of an investment property of \$3.4 million and the results for the six-month period in 2023 include a gain on sale of investment properties of \$13.3 million.
- FFO of \$28.8 million, or \$0.41 per share and unit, as compared to \$29.8 million, or \$0.43 per share and unit, in the comparable prior year period.
- AFFO of \$32.2 million, or \$0.46 per share and unit, as compared to \$31.8 million, or \$0.45 per share and unit, in the comparable prior year period.
- In July 2024, we completed the first tranche of the May purchase agreement acquiring five properties in the 15-property portfolio encompassing 94,494 leasable square feet for an aggregate purchase price of \$30.8 million. These are fully occupied single tenant properties with aggregate annualized base rent of \$2.5 million.
- In July 2024, as part of our capital recycling plan, we sold a medical facility located in Panama City, Florida, receiving gross proceeds of \$11.0 million. This property had a net book value of approximately \$8.9 million at the time of sale.

## **Financial Results**

Rental revenue for the second quarter 2024 decreased 5.8% year-over-year to \$34.2 million, primarily reflecting the impact of the Company's property dispositions that were completed during 2023 and the recognition of reserves for \$0.8 million of rent primarily related to our tenant, Steward Health Care ("Steward"), at our facility in Beaumont, Texas (the "Beaumont Facility") and the related write-off of \$0.1 million of deferred rent.

Total expenses for the second quarter were \$32.8 million, compared to \$35.0 million for the comparable prior year period, primarily reflecting the impact of the Company's property dispositions that were completed during 2023 and a reduction in interest expense discussed below.

Interest expense for the second quarter was \$7.0 million, compared to \$8.5 million for the comparable prior year period. This change reflects the impact of lower interest rates, due to lower leverage and the impact of our interest rate swaps, and lower average borrowings compared to the prior year period.

Net loss attributable to common stockholders for the second quarter totaled \$3.1 million, or \$0.05 per diluted share, compared to net income attributable to common stockholders of \$11.8 million, or \$0.18 per diluted share, in the comparable prior year period. The results for the second quarter of 2024 include a loss on the sale of an investment property of \$3.4 million and the results for the second quarter of 2023 include a gain on sale of investment properties of \$12.8 million.



The Company reported FFO of \$13.9 million, or \$0.20 per share and unit, and AFFO of \$15.7 million, or \$0.22 per share and unit, for the second quarter of 2024, compared to FFO of \$14.7 million, or \$0.21 per share and unit, and AFFO of \$15.9 million, or \$0.23 per share and unit, in the comparable prior year period.

## **Investment Activity**

During the second quarter of 2024, the Company entered into a purchase agreement to acquire a 15-property portfolio of outpatient medical real estate for an aggregate purchase price of \$80.3 million to be completed in two tranches. The properties are fully occupied and leased under triple-net or absolute triple-net leases.

In July 2024, the Company completed the first tranche of this acquisition acquiring five properties encompassing 94,494 leasable square feet for an aggregate purchase price of \$30.8 million and with aggregate annualized base rent of \$2.5 million. The acquisition of the remaining properties is expected to close in the fourth quarter of 2024. The Company's obligation to close the second tranche of the acquisition is subject to certain customary terms and conditions, including due diligence reviews. Accordingly, there is no assurance that the Company will close on the second tranche of this acquisition on a timely basis, or at all.

In June 2024, the Company closed on the sale of its medical facility in Mishawaka, Indiana, receiving gross proceeds of \$8.1 million, resulting in a loss of \$3.4 million. The lease at this property was set to expire at the end of 2024 and the decision to dispose of the property was based on the Company's lease renewal expectations and its outlook for finding a suitable replacement tenant. This property was part of a four-property portfolio the Company purchased in 2019.

In July 2024, as part of its capital recycling plan, the Company sold a medical facility located in Panama City, Florida, receiving gross proceeds of \$11.0 million. This property had a net book value of approximately \$8.9 million at the time of sale.

## **Portfolio Update**

As of June 30, 2024, the Company's portfolio was 96.2% occupied and comprised of 4.7 million leasable square feet with an annualized base rent of \$106.0 million. As of June 30, 2024, the weighted average lease term for the Company's portfolio was 5.8 years with weighted average annual rent escalations of 2.2%, and the Company's portfolio rent coverage ratio was 4.6 times.

As previously disclosed, on May 6, 2024, Steward announced that it filed for Chapter 11 bankruptcy reorganization. At the time of the bankruptcy filing, Steward represented 2.8% of the Company's annualized base rent, primarily related to the Beaumont Facility. Post-bankruptcy, the Company has received base rent payments on its leases with Steward for the months of June, July and August. The Company was actively pursuing re-leasing opportunities at the Beaumont Facility prior to the Steward bankruptcy announcement and is optimistic about its long-term prospects at this location. There can be



no assurances that the Company will receive all amounts owed to it by Steward or that the Company will be able to successfully re-lease the Beaumont Facility.

# **Balance Sheet and Capital**

At June 30, 2024, total debt outstanding, including outstanding borrowings on the credit facility and notes payable (both net of unamortized debt issuance costs), was \$613.7 million and the Company's leverage was 43.8%. As of June 30, 2024, the Company's total debt carried a weighted average interest rate of 3.89% and a weighted average remaining term of 2.5 years.

As of August 5, 2024, the Company's borrowing capacity under the credit facility was \$261 million.

The Company did not issue any shares of common stock under its ATM program during the second quarter of 2024 or from July 1, 2024 through August 5, 2024.

#### **Dividends**

On June 6, 2024, the Board of Directors (the "Board") declared a \$0.21 per share cash dividend to common stockholders and unitholders of record as of June 21, 2024, which was paid on July 9, 2024, representing the Company's second quarter 2024 dividend payment. The Board also declared a \$0.46875 per share cash dividend to holders of record as of July 15, 2024 of the Company's Series A Preferred Stock, which was paid on July 31, 2024. This dividend represented the Company's quarterly dividend on its Series A Preferred Stock for the period from April 30, 2024 through July 30, 2024.

# SUPPLEMENTAL INFORMATION

Details regarding these results can be found in the Company's supplemental financial package available on the Investor Relations section of the Company's website at http://investors.globalmedicalreit.com/.

#### **CONFERENCE CALL AND WEBCAST INFORMATION**

The Company will host a live webcast and conference call on Wednesday, August 7, 2024 at 9:00 a.m. Eastern Time. The webcast is located on the "Investor Relations" section of the Company's website at <a href="http://investors.globalmedicalreit.com/">http://investors.globalmedicalreit.com/</a>.

#### To Participate via Telephone:

Dial in at least five minutes prior to start time and reference Global Medical REIT Inc.

Domestic: 1-877-704-4453 International: 1-201-389-0920

## Replay:

An audio replay of the conference call will be posted on the Company's website.



## **NON-GAAP FINANCIAL MEASURES**

#### General

Management considers certain non-GAAP financial measures to be useful supplemental measures of the Company's operating performance. For the Company, non-GAAP measures consist of Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate ("EBITDAre" and "Adjusted EBITDAre"), FFO and AFFO. A non-GAAP financial measure is generally defined as one that purports to measure financial performance, financial position or cash flows, but excludes or includes amounts that would not be so adjusted in the most comparable measure determined in accordance with GAAP. The Company reports non-GAAP financial measures because these measures are observed by management to also be among the most predominant measures used by the REIT industry and by industry analysts to evaluate REITs. For these reasons, management deems it appropriate to disclose and discuss these non-GAAP financial measures.

The non-GAAP financial measures presented herein are not necessarily identical to those presented by other real estate companies due to the fact that not all real estate companies use the same definitions. These measures should not be considered as alternatives to net income, as indicators of the Company's financial performance, or as alternatives to cash flow from operating activities as measures of the Company's liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of the Company's needs. Management believes that in order to facilitate a clear understanding of the Company's historical consolidated operating results, these measures should be examined in conjunction with net income and cash flows from operations as presented elsewhere herein.

#### FFO and AFFO

FFO attributable to common stockholders and noncontrolling interest ("FFO") and AFFO attributable to common stockholders and noncontrolling interest ("AFFO") are non-GAAP financial measures within the meaning of the rules of the United States Securities and Exchange Commission ("SEC"). The Company considers FFO and AFFO to be important supplemental measures of its operating performance and believes FFO is frequently used by securities analysts, investors, and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. In accordance with the National Association of Real Estate Investment Trusts' ("NAREIT") definition, FFO means net income or loss computed in accordance with GAAP before noncontrolling interests of holders of OP units and LTIP units, excluding gains (or losses) from sales of property and extraordinary items, less preferred stock dividends, plus real estate-related depreciation and amortization (excluding amortization of debt issuance costs and the amortization of above and below market leases), and after adjustments for unconsolidated partnerships and joint ventures. Because FFO excludes real estate-related depreciation and amortization (other than amortization of debt issuance costs and above and below market lease amortization expense), the Company believes that FFO provides a performance measure that, when compared period-overperiod, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from the closest GAAP measurement, net income or loss.



AFFO is a non-GAAP measure used by many investors and analysts to measure a real estate company's operating performance by removing the effect of items that do not reflect ongoing property operations. Management calculates AFFO by modifying the NAREIT computation of FFO by adjusting it for certain cash and non-cash items and certain recurring and non-recurring items. For the Company these items include: (a) recurring acquisition and disposition costs, (b) loss on the extinguishment of debt, (c) recurring straight line deferred rental revenue, (d) recurring stock-based compensation expense, (e) recurring amortization of above and below market leases, (f) recurring amortization of debt issuance costs, and (g) other items.

Management believes that reporting AFFO in addition to FFO is a useful supplemental measure for the investment community to use when evaluating the operating performance of the Company on a comparative basis.

# EBITDAre and Adjusted EBITDAre

We calculate EBITDA*re* in accordance with standards established by NAREIT and define EBITDA*re* as net income or loss computed in accordance with GAAP plus depreciation and amortization, interest expense, gain or loss on the sale of investment properties, and impairment loss, as applicable.

We define Adjusted EBITDAre as EBITDAre plus loss on extinguishment of debt, non-cash stock compensation expense, non-cash intangible amortization related to above and below market leases, preacquisition expense and other normalizing items. Management considers EBITDAre and Adjusted EBITDAre important measures because they provide additional information to allow management, investors, and our current and potential creditors to evaluate and compare our core operating results and our ability to service debt.

## **RENT COVERAGE RATIO**

For purposes of calculating our portfolio weighted-average EBITDARM coverage ratio ("Rent Coverage Ratio"), we excluded credit-rated tenants or their subsidiaries for which financial statements were either not available or not sufficiently detailed. These ratios are based on the latest available information only. Most tenant financial statements are unaudited and we have not independently verified any tenant financial information (audited or unaudited) and, therefore, we cannot assure you that such information is accurate or complete. Certain other tenants (approximately 17% of our portfolio) are excluded from the calculation due to (i) lack of available financial information or (ii) small tenant size. Additionally, included within 17% of non-reporting tenants is Pipeline Healthcare, LLC, which (i) was sold to Heights Healthcare in October 2023 and is being operated under new management and (ii) occupies our only acute-care hospital asset, which is not one of our core asset classes. Additionally, our Rent Coverage Ratio adds back physician distributions and compensation. Management believes all adjustments are reasonable and necessary.

#### **ANNUALIZED BASE RENT**

Annualized base rent represents monthly base rent for June 2024, multiplied by 12 (or base rent net of annualized expenses for properties with gross leases). Accordingly, this methodology produces an



annualized amount as of a point in time but does not take into account future (i) contractual rental rate increases, (ii) leasing activity or (iii) lease expirations. Additionally, leases that are accounted for on a cash-collected basis are not included in annualized base rent.

#### **CAPITALIZATION RATE**

The capitalization rate ("cap rate") for an acquisition is calculated by dividing current Annualized Base Rent by contractual purchase price. For the portfolio capitalization rate, certain adjustments, including for subsequent capital invested, are made to the contractual purchase price.

#### FORWARD-LOOKING STATEMENTS

Certain statements contained herein may be considered "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, and it is the Company's intent that any such statements be protected by the safe harbor created thereby. These forward-looking statements are identified by their use of terms and phrases such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "should," "plan," "predict," "project," "will," "continue" and other similar terms and phrases, including references to assumptions and forecasts of future results. Except for historical information, the statements set forth herein including, but not limited to, any statements regarding our earnings, our liquidity, our tenants' ability to pay rent to us, expected financial performance (including future cash flows associated with new tenants or the expansion of current properties), future dividends or other financial items; any other statements concerning our plans, strategies, objectives and expectations for future operations and future portfolio occupancy rates, our pipeline of acquisition opportunities and expected acquisition activity, including the timing and/or successful completion of any acquisitions and expected rent receipts on these properties, our expected disposition activity, including the timing and/or successful completion of any dispositions and the expected use of proceeds therefrom, and any statements regarding future economic conditions or performance are forward-looking statements. These forward-looking statements are based on our current expectations, estimates and assumptions and are subject to certain risks and uncertainties. Although the Company believes that the expectations, estimates and assumptions reflected in its forward-looking statements are reasonable, actual results could differ materially from those projected or assumed in any of the Company's forwardlooking statements. Additional information concerning us and our business, including additional factors that could materially and adversely affect our financial results, include, without limitation, the risks described under Part I, Item 1A - Risk Factors, in our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, and in our other filings with the SEC. You are cautioned not to place undue reliance on forward-looking statements. The Company does not intend, and undertakes no obligation, to update any forward-looking statement.

# **Investor Relations Contact:**

Stephen Swett <u>stephen.swett@icrinc.com</u> 203.682.8377



# **GLOBAL MEDICAL REIT INC.**

# **Condensed Consolidated Balance Sheets**

(unaudited, and in thousands, except par values)

June 30, December 3 2024 2023	31,
•	
Assets	
Investment in real estate:	
Land \$ 162,391 \$ 164,3	15
Building 1,028,539 1,035,7	05
Site improvements 21,960 21,9	74
Tenant improvements 66,004 66,3	58
Acquired lease intangible assets 136,394 138,6	17
1,415,288 1,426,9	69
Less: accumulated depreciation and amortization (271,764) (247,5	_
Investment in real estate, net 1,143,524 1,179,4	
Cash and cash equivalents 4,978 1,2	
Restricted cash 2,840 5,4	46
Tenant receivables, net 8,073 6,7	62
'	93
'	73
Deferred assets 28,360 27,1	
Derivative asset 27,672 25,1	
Goodwill 5,903 5,9	
Other assets <u>18,530</u> <u>15,7</u>	
Total assets \$ 1,241,215 \$ 1,267,7	00
Liabilities and Equity	
Liabilities:	
Credit Facility, net of unamortized debt issuance costs of \$5,968 and \$7,067 at	
June 30, 2024 and December 31, 2023, respectively \$ 599,032 \$ 585,3	33
Notes payable, net of unamortized debt issuance costs of \$40 and \$66 at	
June 30, 2024 and December 31, 2023, respectively 14,638 25,8	99
Accounts payable and accrued expenses 11,962 12,7	
Dividends payable 16,280 16,1	
Security deposits 3,973 3,6	
Other liabilities 12,809 12,7	
Acquired lease intangible liability, net	
Total liabilities 662,843 661,8	86
Commitments and Contingencies	
Equity:	
Preferred stock, \$0.001 par value, 10,000 shares authorized; 3,105 issued and outstanding at June 30, 2024 and December 31, 2023, respectively (liquidation	
preference of \$77,625 at June 30, 2024 and December 31, 2023, respectively) 74,959 74,959 Common stock, \$0.001 par value, 500,000 shares authorized; 65,588 shares and 65,565	59
shares issued and outstanding at June 30, 2024 and December 31, 2023, respectively 66	66
Additional paid-in capital 722,627 722,4	18
Accumulated deficit (268,885) (238,9	84)
Accumulated other comprehensive income 27,672 25,1	.25
Total Global Medical REIT Inc. stockholders' equity 556,439 583,5	84
Noncontrolling interest 21,933 22,2	30
Total equity 578,372 605,8	
Total liabilities and equity \$ 1,241,215 \$ 1,267,7	00



# GLOBAL MEDICAL REIT INC. Condensed Consolidated Statements of Operations

(unaudited, and in thousands, except per share amounts)

	Three Months Ended June 30,				Six Months Ended June 30,				
	2024		2023		2024			2023	
Revenue									
Rental revenue	\$	34,214	\$	36,317	\$	69,283	\$	72,517	
Other income		27		34	_	77		64	
Total revenue		34,241		36,351		69,360		72,581	
Expenses									
General and administrative		4,589		4,462		9,035		8,266	
Operating expenses		7,236		7,223		14,619		14,759	
Depreciation expense		10,127		10,468		20,240		20,962	
Amortization expense		3,866		4,337		7,838		8,732	
Interest expense		6,992		8,468		13,883		16,739	
Preacquisition expense				2				44	
Total expenses	_	32,810	_	34,960		65,615		69,502	
Income before (loss) gain on sale of investment properties		1,431		1,391		3,745		3,079	
(Loss) gain on sale of investment properties		(3,383)		12,786		(3,383)		13,271	
Net (loss) income	\$	(1,952)	\$	14,177	\$	362	\$	16,350	
Less: Preferred stock dividends		(1,455)		(1,455)		(2,911)		(2,911)	
Less: Net loss (income) attributable to noncontrolling interest	_	260	_	(902)	_	195	_	(947)	
Net (loss) income attributable to common stockholders	\$	(3,147)	\$	11,820	\$	(2,354)	\$	12,492	
Net (loss) income attributable to common stockholders per share – basic and diluted	\$	(0.05)	\$	0.18	\$	(0.04)	\$	0.19	
Weighted average shares outstanding – basic and diluted		65,588		65,544		65,580		65,534	



# Global Medical REIT Inc. Reconciliation of Net Income to FFO and AFFO

(unaudited, and in thousands, except per share and unit amounts)

		Three Moi June			Six Months Ended June 30,				
		2024	_	2023	_	2024		2023	
Net (loss) income Less: Preferred stock dividends	\$	<b>(1,952)</b> (1,455)	\$	<b>14,177</b> (1,455)	\$	<b>362</b> (2,911)	\$	<b>16,350</b> (2,911)	
Depreciation and amortization expense Loss (gain) on sale of investment properties		13,969 3,383		14,774 (12,786)		27,992 3,383		29,635 (13,271)	
FFO attributable to common stockholders and noncontrolling interest	\$	13,945	\$	14,710	\$	28,826	\$	29,803	
Amortization of above market leases, net Straight line deferred rental revenue Stock-based compensation expense		249 (363) 1,319		287 (879) 1,147		500 (763)		578 (1,642) 1,835	
Amortization of debt issuance costs and other Preacquisition expense		563 —		601		2,552 1,125 —		1,202 44	
AFFO attributable to common stockholders and noncontrolling interest	\$	15,713	\$	15,868	\$	32,240	\$	31,820	
Net (loss) income attributable to common stockholders per share – basic and diluted	\$	(0.05)	¢	0.18	¢	(0.04)	¢	0.19	
FFO attributable to common stockholders and noncontrolling interest per share and unit	<u>\$</u> \$	0.20	<u>\$</u> \$	0.18	<u>\$</u> \$	0.41	<u>\$</u> \$	0.19	
AFFO attributable to common stockholders and noncontrolling interest per share and unit	\$	0.22	<u>*</u> \$	0.23	<u>*</u> \$	0.46	<u>*</u> \$	0.45	
Weighted Average Shares and Units Outstanding –									
basic and diluted		70,982		70,434		70,844		70,119	
Weighted Average Shares and Units Outstanding:		CE E00		65 544		65 500		65 524	
Weighted Average Common Shares Weighted Average OP Units		65,588 2,244		65,544 2,143		65,580 2,244		65,534 1,907	
Weighted Average LTIP Units		3,150		2,747		3,020		2,678	
Weighted Average Shares and Units Outstanding – basic and diluted		70,982		70,434		70,844		70,119	



# ${\bf Global\ Medical\ REIT\ Inc.}$ Reconciliation of Net Income to EBITDA {\it re} and Adjusted EBITDA {\it re}

(unaudited, and in thousands)

		Three Months Ended June 30,						hs Ended e 30,		
		2024	_	2023		2024		2023		
Net (loss) income	\$	(1,952)	\$	14,177	\$	362	\$	16,350		
Interest expense		6,992		8,468		13,883		16,739		
Depreciation and amortization expense		13,993		14,805		28,078		29,694		
Loss (gain) on sale of investment properties		3,383		(12,786)		3,383		(13,271)		
EBITDA <i>re</i>	\$	22,416	\$	24,664	\$	45,706	\$	49,512		
Stock-based compensation expense		1,319		1,147		2,552		1,835		
Amortization of above market leases, net		249		287		500		578		
Preacquisition expense		_		2		_		44		
Adjusted EBITDAre	Ś	23.984	Ś	26.100	Ś	48.758	Ś	51.969		