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**NYSE: GMRE** 



# Fourth Quarter 2018 Earnings Results and Operating Information

Three Months and Year Ended December 31, 2018





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# Fourth Quarter 2018 Earnings Call and Webcast

Time Thursday, March 7, 2019

Time 9:00 a.m. Eastern Time

**Dial-In** 1-877-407-3948: Domestic / 201-389-0865: International / Reference: Global Medical REIT Inc.

**Webcast** Located on the "Investor Relations" section of the Company's website at **www.globalmedicalreit.com** or by

clicking on the conference call link:

https://78449.themediaframe.com/dataconf/productusers/gmre/mediaframe/28752/indexl.html

**Replay** An audio replay of the conference call will be posted on the Company's website.

### **Forward-Looking Statements**

Certain statements contained herein may be considered "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, and it is the Company's intent that any such statements be protected by the safe harbor created thereby. These forward-looking statements are identified by their use of terms and phrases such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "should," "plan," "predict," "project," "will," "continue" and other similar terms and phrases, including references to assumptions and forecasts of future results. Except for historical information, the statements set forth herein including, but not limited to, any statements regarding our earnings, expected financial performance (including future cash flows associated with new tenants), future dividends or other financial items; any other statements concerning our plans, strategies, objectives and expectations for future operations, our pipeline of acquisition opportunities and expected acquisition activity, including the timing and/or successful completion of any acquisitions and expected rent receipts on these properties; facility sale or expected sale activity, including the timing and/or successful completion of any sales and expected proceeds and tax impact of the sales, and any statements regarding future economic conditions or performance are forward-looking statements. These forward-looking statements are based on our current expectations, estimates and assumptions and are subject to certain risks and uncertainties. Although the Company believes that the expectations, estimates and assumptions reflected in its forward-looking statements are reasonable, actual results could differ materially from those projected or assumed in any of the Company's forward-looking statements. Additional information concerning us and our business, including additional factors that could materially and adversely affect our financial results, include, without limitation, the risks described under Part I, Item 1A -Risk Factors, in our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, and in our other filings with the United States Securities and Exchange Commission ("SEC"). You are cautioned not to place undue reliance on forward-looking statements. The Company does not intend, and undertakes no obligation, to update any forward-looking statement.



A reconciliation of non-GAAP financial measures for Funds from Operations and Adjusted Funds from Operations is included on page 9 within this document.

# **2018 Revenues and Operating Results**

- Net income attributable to common stockholders for the three months ended December 31, 2018 totaled \$7.0 million, or \$0.31 per share, compared to a loss of \$(0.2) million, or \$(0.01) per share, in the comparable prior year period. Net income attributable to common stockholders for the year ended December 31, 2018 was \$7.7 million, or \$0.35 per share, compared to a net loss of \$(1.8) million, or \$(0.09) per share, for the year ended December 31, 2017.
- Funds from Operations ("FFO") increased to \$0.21 per share for the three months ended December 31, 2018, from \$0.14 per share in the comparable prior year period. For the year ended December 31, 2018, FFO per share grew to \$0.78, compared to \$0.41 for the year ended December 31, 2017.
- Adjusted Funds from Operations ("AFFO") increased to \$0.20 per share for the three months ended December 31, 2018, from \$0.15 per share in the comparable prior year period. For the year ended December 31, 2018, AFFO per share grew to \$0.76, compared to \$0.54 for the year ended December 31, 2017.
- Rental revenue increased to \$13.4 million for the three months ended December 31, 2018, from \$9.3 million in the comparable prior year period. For the year ended December 31, 2018, rental revenue increased to \$49.6 million from \$28.5 million for the year ended December 31, 2017.

### **2018** Acquisitions and Dispositions

- During the fourth quarter of 2018, the Company completed six acquisitions, encompassing an aggregate of 225,548 leasable square feet, for an aggregate purchase price of \$58.8 million with annualized base rent of \$4.5 million and a weighted average capitalization rate of 7.57%.
- On December 20, 2018, the Company disposed of the Great Bend Regional Hospital receiving gross proceeds of \$32.5 million, achieving a 43% levered internal rate of return (IRR), a 24% unlevered IRR and generating a gain of \$7.7 million.
- For the year ended December 31, 2018, the Company completed 14 acquisitions, encompassing an aggregate of 811,707 leasable square feet, for an aggregate purchase price of \$196.3 million with annualized base rent of \$15.8 million and a weighted average capitalization rate of 8.04%.

# 2018 Capital Raising

- In December 2018, the Company issued 3.7 million shares of its common stock in a public underwritten offering, generating \$32.9 million in gross proceeds at a public offering price of \$9.00 per share.
- During the fourth quarter of 2018, the Company issued 0.3 million shares of its common stock through its At-The-Market (ATM) program, generating gross proceeds of approximately \$2.7 million at an average public offering price of \$9.40 per share. For the full year 2018, reflecting activity during the second half of the year, the Company issued 0.7 million shares of its common stock through its ATM program, generating gross proceeds of approximately \$6.2 million at an average public offering price of \$9.41 per share.
- In connection with property acquisitions during the fourth quarter of 2018, the Company's operating partnership issued 1.3 million OP Units, valued at \$12.7 million at an average issuance price of \$9.89 per OP Unit. In connection with property acquisitions for the full year 2018, the Company's operating partnership issued 1.9 million OP Units, valued at \$18.2 million at an average issuance price of \$9.60 per OP Unit.



A reconciliation of non-GAAP financial measures for Funds from Operations and Adjusted Funds from Operations is included on page 9 within this document.

### **Common Stock and Preferred Stock Dividends**

- In December 2018, the Board of Directors declared a cash dividend of \$0.20 per share of common stock, bringing the total yearly dividend to \$0.80 per share of common stock. Additionally, in December 2018, the Board of Directors declared a \$0.46875 per share cash dividend on its Series A Cumulative Redeemable Preferred Stock (the "Series A Preferred Stock"). These dividends were paid in January 2019.
- On March 5, 2019, the Board of Directors declared a \$0.20 per share cash dividend to common stockholders of record as of March 26, 2019, which will be paid on April 10, 2019. This dividend represents the Company's first quarter 2019 dividend payment to its common stockholders.
- Additionally, on March 5, 2019, the Board of Directors declared a \$0.46875 per share cash dividend to holders of record as of April 15, 2019 of its Series A Preferred Stock, to be paid on April 30, 2019. This dividend represents the Company's quarterly dividend on its Series A Preferred Stock for the period from January 31, 2019 through April 29, 2019.

### **Dividend Reinvestment and Stock Purchase Plan**

In December 2018, the Company implemented a dividend reinvestment and direct stock purchase plan, which offers existing and prospective common stockholders the opportunity to reinvest their common dividends in the Company's common stock, while providing new investors an opportunity to make an initial investment in our common stock.

### 2019 Annual Meeting

• On March 5, 2019, the Board of Directors approved the meeting and record dates for the Company's 2019 Annual Stockholders' Meeting. The Meeting will be held on Wednesday, May 29, 2019. Shareholders of record as of April 4, 2019 will be eligible to vote at the Meeting.

# **CEO Commentary**

Jeff Busch, the Company's Chief Executive Officer, commented, "I am pleased with our operating and financial results, which are derived from a strong balance sheet, disciplined underwriting and prudent leasing strategies. During 2018, we grew our portfolio from \$471.5 million to \$647.6 million. We believe the underlying cash flows generated by our portfolio are essential to creating a sustainable dividend and long-term stockholder value. As a result of our focused strategy, we successfully issued \$57 million of equity through a traditional common stock offering, our ATM Program and OP Unit-structured acquisitions, which created liquidity to bolster our growth strategy as well as strengthened our balance sheet. 2018 was a great year for GMRE and we believe we are well-positioned to continue to create value in 2019."



A reconciliation of non-GAAP financial measures for Funds from Operations and Adjusted Funds from Operations is included on page 9 within this document.

### **Fourth Quarter**

- Rental revenue for the three months ended December 31, 2018 increased to \$13.4 million, compared to \$9.3 million for the comparable prior year period. This increase was primarily the result of the Company's larger property portfolio compared to the prior year period.
- Total expenses for the three months ended December 31, 2018 were \$12.5 million, compared to \$8.6 million for the comparable prior year period. This increase was primarily the result of the Company's larger portfolio compared to the prior year period.
- General and administrative expenses increased to \$1.4 million in the fourth quarter, compared to \$1.1 million in the comparable prior year period. The increase results from an increase in non-cash LTIP compensation expense. LTIP compensation expense was \$0.7 million for the three months ended December 31, 2018, compared to \$0.3 million for the same period in 2017.
- Interest expense for the three months ended December 31, 2018 was \$4.3 million, compared to \$2.2 million for the comparable prior year period. This increase is primarily due to higher average borrowings during the quarter compared to the same quarter last year, the proceeds of which were used to finance our property acquisitions, and also reflects higher interest rates.
- On December 20, 2018, the Company disposed of the Great Bend Regional Hospital receiving gross proceeds of \$32.5 million, resulting in a gain of approximately \$7.7 million.

### **Full Year**

- Rental revenue for the year ended December 31, 2018 increased to \$49.6 million, compared to \$28.5 million for the prior year. The year-over-year growth in rental revenue was largely driven by the significantly increased size of the Company's property portfolio.
- Total expenses for the year ended December 31, 2018 were \$46.3 million, compared with \$30.4 million in the prior year. The year-over-year growth in total expenses was largely driven by the significantly increased size of the Company's property portfolio.
- General and administrative expenses were \$5.5 million for the year ended December 31, 2018, which was unchanged from the prior year. An increase in non-cash LTIP compensation expense was offset by a decrease in public company costs and other professional fees. LTIP compensation expense was \$2.7 million for the year ended December 31, 2018, compared to \$1.8 million for the same period in 2017.
- Interest expense for the year ended December 31, 2018 was \$15.0 million, compared to \$7.4 million for the prior year. This increase is primarily due to higher average borrowings during the 2018 period compared to the prior year, the proceeds of which were used to finance our property acquisitions, and also reflects higher interest rates.

### **Balance Sheet Summary**

- Cash and cash equivalents were \$3.6 million as of December 31, 2018, compared to \$5.1 million as of December 31, 2017.
- Gross investment in real estate as of December 31, 2018 was \$647.6 million, compared to \$471.5 million as of December 31, 2017.
- Total debt, which includes outstanding borrowings on the credit facility and notes payable (both net of unamortized deferred financing costs), was \$315.0 million as of December 31, 2018, compared to \$200.7 million as of December 31, 2017.
- The weighted average interest rate and term of our debt was 4.64% and 4.24 years, respectively, at December 31, 2018.



In thousands, except par values

	As of			, except par values		
		December 31, 2018	AS UI	December 31, 2017		
Assets						
Investment in real estate:						
Land	\$	63,710	\$	42,701		
Building		518,451		384,338		
Site improvements		6,880		4,808		
Tenant improvements		15,357		8,010		
Acquired lease intangible assets	_	43,152	_	31,650		
		647,550		471,507		
Less: accumulated depreciation and amortization		(30,625)		(13,594)		
Investment in real estate, net		616,925	_	457,913		
Cash and cash equivalents		3,631		5,109		
Restricted cash		1,212		2,005		
Tenant receivables		2,905		704		
Escrow deposits		1,752		1,638		
Deferred assets		9,352		3,993		
Other assets		322		459		
Total assets	\$_	636,099	\$_	471,821		
			_			
Liabilities and Stockholders' Equity						
Liabilities:						
Revolving credit facility, net of unamortized discount of \$3,922 and \$2,750 at						
December 31, 2018 and 2017, respectively	\$	276,353	\$	162,150		
Notes payable, net of unamortized discount of \$799 and \$930 at December 31, 2018						
and 2017, respectively		38,654		38,545		
Accounts payable and accrued expenses		3,664		2,020		
Dividends payable		6,981		5,638		
Security deposits and other		4,152		2,128		
Due to related parties, net		1,030		1,036		
Derivative liability		3,487		, -		
Acquired lease intangible liability, net		2,028		1,291		
Total liabilities	_	336,349	-	212,808		
Stockholders' equity:	-		-			
Preferred stock, \$0.001 par value, 10,000 shares authorized; 3,105 issued and						
outstanding at December 31, 2018 and 2017, respectively (liquidation preference of						
\$77,625 at December 31, 2018 and 2017, respectively)		74,959		74,959		
Common stock, \$0.001 par value, 500,000 shares authorized; 25,944 shares and 21,631						
shares issued and outstanding at December 31, 2018 and 2017, respectively		26		22		
Additional paid-in capital		243,038		205,788		
Accumulated deficit		(45,007)		(34,434)		
Accumulated other comprehensive loss		(3,721)		-		
Total Global Medical REIT Inc. stockholders' equity	_	269,295	_	246,335		
Noncontrolling interest		30,455		12,678		
Total stockholders' equity	_	299,750	-	259,013		
Total liabilities and stockholders' equity	Ś	636,099	\$	471,821		
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In thousands, except per share amounts

		Three Months Ended December 31,				Year Decer		
		2018		2017		2018		2017
_								
Revenue	¢	12 205	<b>.</b>	0.202	÷	40 565	¢	20 511
Rental revenue	\$	13,385	\$	9,293	\$	49,565	\$	28,511
Expense recoveries		963		571		3,573		1,712
Other income		28		10	_	54		121
Total revenue	_	14,376		9,874	_	53,192	_	30,344
Expenses								
General and administrative		1,368		1,071		5,537		5,489
Operating expenses		992		626		3,720		1,860
Management fees – related party		1,142		1,064		4,422		3,123
Depreciation expense		3,680		2,557		13,644		7,929
Amortization expense		981		746		3,625		2,072
Interest expense		4,294		2,168		14,975		7,435
Acquisition fees		90		393		383		2,523
Total expenses		12,547		8,625		46,306		30,431
Income (loss) before gain on sale of								
investment property		1,829		1,249		6,886		(87)
Gain on sale of investment property		7,675			_	7,675	_	
Net income (loss)	\$	9,504	\$	1,249	\$	14,561	\$	(87)
Less: Preferred stock dividends		(1,455)		(1,456)		(5,822)		(1,714)
Less: Net (income) loss attributable to noncontrolling interest		(1,013)		14		(1,071)		49
· ·		(1,013)		14_	_	(1,0/1)	_	43
Net income (loss) attributable to common stockholders	\$	7,036	\$	(193)	\$	7,668	\$	(1,752)
Net income (loss) attributable to common stockholders per share – basic and diluted	\$	0.31	\$	(0.01)	\$	0.35	\$	(0.09)
Weighted average shares outstanding –								
basic and diluted		22,815		21,631		21,971		19,617



In thousands

		Year Ended	ember 31,	
		2018		2017
Operating activities				
Net income (loss)	\$	14,561	\$	(87)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:				
Depreciation expense		13,644		7,929
Amortization of acquired lease intangible assets		3,625		2,072
Amortization of above (below) market leases, net		688		129
Amortization of deferred financing costs and other		1,640		1,224
Stock-based compensation expense		2,671		1,796
Capitalized acquisition costs charged to expense		110		19
Advisory expense settled in OP Units		-		232
Gain on sale of investment property		(7,675)		-
Changes in operating assets and liabilities:		, , ,		
Tenant receivables		(2,201)		(492)
Deferred assets		(5,811)		(3,288)
Other assets		(40)		(144)
Accounts payable and accrued expenses		1,519		1,355
Security deposits and other		2,024		1,408
Accrued management fees due to related party		79		443
Net cash provided by operating activities		24,834	_	12,596
, , , , , , , , , , , , , , , , , , ,		,	_	,
Investing activities				
Purchase of land, buildings, and other tangible and intangible assets and liabilities		(180,837)		(252,220)
Net proceeds from sale of investment property		31,629		-
Escrow deposits for purchase of properties		174		(352)
Loans repayments (made to) from related party		(85)		21
Payments for tenant improvements		(2,535)		-
Pre-acquisition costs for purchase of properties, net		36		(102)
Net cash used in investing activities		(151,618)	_	(252,653)
Financing activities				
Net proceeds received from preferred stock offering		-		74,959
Net proceeds received from common equity offerings		37,307		33,795
Escrow deposits required by third party lenders		(288)		(74)
Loans repaid to related party		-		(9)
Repayment of notes payable from acquisitions		(22)		-
Repayment of note payable from related party		-		(421)
Proceeds from revolving credit facility		186,100		244,200
Repayment of revolving credit facility borrowings		(70,725)		(107,000)
Payments of debt issuance costs		(2,811)		(2,915)
Redemption of LTIP Units		(263)		(=/5 =5/
Dividends paid to common stockholders, and OP Unit and LTIP Unit holders		(18,964)		(15,231)
Dividends paid to preferred stockholders		(5,821)		(745)
Net cash provided by financing activities	_	124,513	_	226,559
Net decrease in cash and cash equivalents and restricted cash	_	(2,271)	_	(13,498)
Cash and cash equivalents and restricted cash—beginning of period		7,114		20,612
	\$	4,843	\$	7,114
The state of the s	· <del>-</del>	.,	T =	,,== +

Unaudited, in thousands except per share amounts

### **Non-GAAP Financial Measures**

FFO and AFFO are Non-GAAP financial measures within the meaning of the rules of the SEC. The Company considers FFO and AFFO to be important supplemental measures of its operating performance and believes FFO is frequently used by securities analysts, investors, and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. In accordance with the National Association of Real Estate Investment Trusts' ("NAREIT") definition, FFO means net income or loss computed in accordance with GAAP before non-controlling interests of holders of operating partnership units, excluding gains (or losses) from sales of property and extraordinary items, plus real estate related depreciation and amortization (excluding amortization of deferred financing costs), and after adjustments for unconsolidated partnerships and joint ventures. Because FFO excludes real estate-related depreciation and amortization (other than amortization of deferred financing costs), the Company believes that FFO provides a performance measure that, when compared period-over-period, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from the closest GAAP measurement, net income or loss.

AFFO is a non-GAAP measure used by many investors and analysts to measure a real estate company's operating performance by removing the effect of items that do not reflect ongoing property operations. Management calculates AFFO by modifying the NAREIT computation of FFO by adjusting it for certain cash and non-cash items and certain recurring and non-recurring items. For the Company these items include recurring acquisition and disposition costs, loss on the extinguishment of debt, recurring straight line deferred rental revenue, recurring stock-based compensation expense, recurring amortization of deferred financing costs, recurring capital expenditures, recurring lease commissions, recurring tenant improvements, an advisory fee settled with the issuance of OP Units, and other items.

Management believes that reporting AFFO in addition to FFO is a useful supplemental measure for the investment community to use when evaluating the operating performance of the Company on a comparative basis. The Company's FFO and AFFO computations may not be comparable to FFO and AFFO reported by other REITs that do not compute FFO in accordance with the NAREIT definition, that interpret the NAREIT definition differently than the Company does, or that compute FFO and AFFO in a different manner.

	Three Months Ended December 31,				_	Year Ended December 31,			
	_	2018	_	2017	_	2018		2017	
Net income (loss)	\$	9,504	\$	1,249	\$	14,561	\$	(87)	
Less: Preferred stock dividends		(1,455)		(1,456)		(5,822)		(1,714)	
Depreciation and amortization expense		4,661		3,303		17,269		10,001	
Amortization of above market leases, net		204		115		688		129	
Gain on sale of investment property		(7,675)		-		(7,675)		-	
FFO	\$	5,239	\$	3,211	\$	19,021	\$	8,329	
Acquisition fees		90		393		383		2,523	
Straight line deferred rental revenue		(1,345)		(1,064)		(5,316)		(3,137)	
Stock-based compensation expense		693		315		2,671		1,796	
Amortization of deferred financing costs and other		311		384		1,640		1,224	
Non-cash advisory fee		-		113		-		232	
AFFO	\$	4,988	\$	3,352	\$	18,399	\$	10,967	
Net income (loss) attributable to common stockholders									
per share – basic and diluted	\$	0.31	\$	(0.01)	\$_	0.35	\$	(0.09)	
FFO per share	\$	0.21	\$	0.14	\$	0.78	\$	0.41	
AFFO per share	\$	0.20	\$	0.15	\$	0.76	\$	0.54	
Weighted Average Common Shares, OP Units and LTIP Units:									
Common Shares		22,815		21,631		21,971		19,617	
OP Units held by third parties		1,968		757		1,704		204	
LTIP Units (vested and unvested)		588		419_		586	_	421	
Total Weighted Average Shares and Units		25,371		22,807		24,261		20,242	





At December 31, 2018, GMRE owned and operated 83 purpose-built healthcare buildings that are primarily leased on a triple-net basis, contain over 2.1 million net leasable square feet and generate approximately \$50.2 million in annualized base rent, and represent an approximate weighted average cap rate of 7.87%.

The portfolio was 100% occupied and leased to 48 high-quality tenants with a weighted average lease term of approximately 10.1 years.

# 2018 Acquisitions

For the year ended December 31, 2018, the Company completed 14 acquisitions, encompassing an aggregate of 811,707 leasable square feet for a total purchase price of \$196.3 million with annualized base rent of \$15.8 million at a weighted average cap rate of 8.04%.

			Purchase	<b>Annualized Base</b>	
		Leasable	Price <sup>(1)</sup>	Rent <sup>(2)</sup>	Capitalization
Property	City	Square Feet	(in 000's)	(in 000's)	Rate <sup>(3)</sup>
Quad City Kidney Center	Moline, IL	27,173	\$6,706	\$548	8.17%
NOMS	Fremont, OH	25,893	8,286	608	7.34%
Gainesville Eye	Gainesville, GA	34,020	10,400	776	7.46%
City Hospital of White Rock	Dallas, TX	236,314	23,000	2,230	9.70%
Orlando Health	Orlando, FL	59,644	16,200	1,355	8.36%
First Quarter Total		383,044	\$64,592	\$5,518	8.54%
Memorial Health System	Belpre, OH	155,600	\$64,200	\$5,112	7.96%
Second Quarter Total		155,600	\$64,200	\$5,112	7.96%
Valley ENT	McAllen, TX	30,811	\$5,325	\$439	8.25%
Rock Surgery Center	Derby, KS	16,704	3,392	255	7.51%
Third Quarter Total		47,515	\$8,717	\$694	7.96%
Foot and Ankle Specialists	Bountiful, UT	22,335	\$ 4,700	\$ 380	8.08%
TriHealth	Cincinnati, OH	18,820	3,900	313	8.03%
Cancer Center of Brevard	Melbourne, FL	19,074	7,800	623	7.99%
Heartland Women's Healthcare	Southern IL	64,966	14,287	1,158	8.10%
Prospect ECHN	Vernon, CT	58,550	10,900	774	7.10%
Citrus Valley Medical Assoc.	Corona, CA	41,803	17,200	1,204	7.00%
Fourth Quarter Total		225,548	\$58,787	\$4,452	7.57%
2018 Totals/Weighted Average		811,707	\$196,296	\$15,776	8.04%

# 2019 Completed Acquisitions and Properties Under Contract

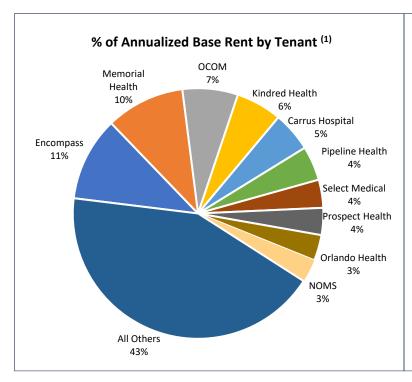
Summary information about our 2019 completed acquisition and property under contract from January 1, 2019 through March 1, 2019 is presented in the table below:

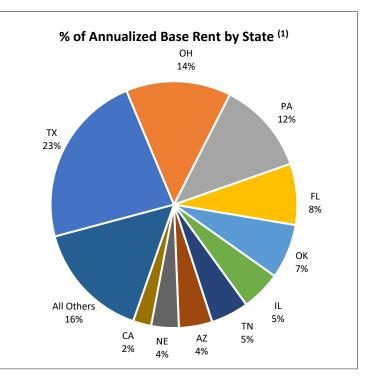
			Annualized Base							
		Leasable	Purchase Price(1)	Rent <sup>(4)</sup>	Capitalization					
Property	City	Square Feet	(in 000's)	(in 000's)	Rate <sup>(3)</sup>	Status				
AMG Specialty Hospital	Zachary, LA	12,424	\$4,500	\$403	8.96%	Completed				
East Valley Gastroenterology	Chandler, AZ	39,165	\$16,100	\$1,166	7.24%	Under Contract				
Totals/Weighted Average		51,589	\$20,600	\$1,569	7.62%					

We are currently in the due diligence period for the East Valley transaction. If we identify problems with the property or the operator of the property during our due diligence review, we may not close the transaction on a timely basis or we may terminate the purchase agreement and not close the transaction.

- (1) Represents contractual purchase price.
- (2) Monthly base rent as of December 31, 2018 multiplied by 12.
- (3) Capitalization rate is calculated based on current lease terms and does not give effect to future rent escalations.
- (4) Monthly base rent in the month closed or placed under contract multiplied by 12.







(1) Monthly base rent as of December 31, 2018 multiplied by 12

# Lease Expiration Schedule (% of Portfolio SF) and Annualized Base Rent (ABR) (\$\xi\$ in millions)



Tena Cate	nt Affiliation or Property Location gory	By Rent					
(A)	On Campus or Adjacent	28%					
(B)	Health System Affiliated	50%					
(C)	On Campus or Affiliated	59%					
(D)	Medical Office Park	23%					
(E)	Retail Center	30%					
(F)	National Surgical Operator	15%					
(A), (	(A), (B), (D), (E) or (F)						

Tenant Description	ABR	Rent Coverage
		Ratio
Hospital Tenants	36%	3.8x
Physician Group Tenants	34%	6.5x
Tenants with Credit Rating	23%	N/A
Other Tenants	7%	N/A
See page 16 for additional information		



Encompass Health (Ba3) (NYSE: EHC), headquartered in Birmingham, AL is a national leader in post-acute care, offering both facility-based and homebased patient care through its network of inpatient rehabilitation hospitals, home health agencies and hospice agencies. With a national footprint that spans 130 hospitals and 278 home health & hospice locations in 36 states and Puerto Rico, Encompass Health is committed to delivering high-quality, cost-effective care across the post-acute continuum. Encompass Health is the result of the union between HealthSouth Corporation and Encompass Home Health & Hospice, and is ranked as one of Fortune's 100 Best Companies to Work For, as well as Modern Healthcare's Best Places to Work.

Marietta Memorial Health System (MMH), (BB-) is headquartered in Marietta, OH, and is the largest health system in the Parkersburg-Marietta-Vienna MSA. The largest employer in Washington County, MMH comprises (i) two hospitals, Marietta Memorial Hospital (154-bed) and Selby General Hospital (25-bed) critical access hospital; (ii) the Belpre Campus; (iii) ten clinic outpatient service sites; and (iv) five imaging locations, and has over 2,500 employees and 211 accredited physicians.

**Oklahoma Center for Orthopedic & Multi-Specialty Surgery, LLC (OCOM)** is based Oklahoma City, OK and affiliated with USPI and INTEGRIS, and is a leading hospital for orthopedic specialists. OCOM operates a surgical hospital with nine operating rooms and a physical therapy department, an ancillary surgery center, and multiple imaging centers in throughout Oklahoma City.

Kindred Healthcare, LLC (B2) is a healthcare services company based in Louisville, KY with annual revenues of approximately \$3.4 billion. At March 31, 2018, Kindred through its subsidiaries had approximately 38,300 employees providing healthcare services in 1,831 locations in 45 states, including 75 LTAC hospitals, 19 inpatient rehabilitation hospitals (22 as of July 12, 2018), 13 sub-acute units, 98 inpatient rehabilitation units (hospital-based) and contract rehabilitation service businesses which served 1,626 non-affiliated sites of service. Ranked as one of Fortune magazine's Most Admired Healthcare Companies for nine years.

**Carrus Hospital** is located in Sherman, TX and provides acute rehabilitative care and long term acute care. Accredited with The Joint Commission's Gold Seal of Approval, Carrus Hospital serves Sherman, Durant, Denison, Gainesville, Denton, McKinney, Plano, Bonham, Lewisville, Carrollton, Fort Worth, Dallas, Oklahoma City and beyond.

**Pipeline Health** is based in Manhattan Beach, CA and has a portfolio of affiliated health care companies that have evolved over the past couple of decades from the challenging California market. Pipeline includes: Emergent Medical Associates, a leading provider of ER serving 20+ hospital sites and 900,000 patients annually; Integrated Anesthesia Medical Group, with 100 providers performing 15,000 procedures annually; Avanti Hospitals, a Los Angeles health system with four hospitals, 400+ beds and 55,000 ER visits annually; Cloudbreak, a telemedicine company with 75,000 monthly encounters in 700 hospitals; Pacific Healthworks, a physician practice management company; and Benchmark Hospitalists.

Select Medical (B1) is headquartered in Mechanicsburg, PA and one of the largest operators of critical illness recovery hospitals (previously referred to as long term acute care hospitals), rehabilitation hospitals (previously referred to as inpatient rehabilitation facilities), outpatient rehabilitation clinics, and occupational health centers in the U.S. based on the number of facilities. As of December 31, 2018, Select Medical operated 96 critical illness recovery hospitals in 27 states, 26 rehabilitation hospitals in 11 states, and 1,662 outpatient rehabilitation clinics in 41 states. Select Medical's joint venture subsidiary Concentra operated 524 occupational health centers in 41 states.

Prospect Medical Holdings (B2) was Established in 1996, and has grown into a significant provider of coordinated regional healthcare services in Southern California, Connecticut, New Jersey, Pennsylvania, Rhode Island and South Central Texas. In addition to their medical groups, they also own 20 acute and behavioral hospitals that are located in diverse areas within Southern California, Connecticut, New Jersey, Pennsylvania, Rhode Island and South Central Texas and maintain competitive market positions in the areas they serve. All of their facilities aim to provide a comprehensive range of services tailored to their specific communities, including partnerships with other area hospitals, physicians and health plans.

**Orlando Health (A2)** is based in Central Florida, Orlando and is a \$3.8 billion not-for-profit healthcare organization and a community-based network of hospitals, physician practices and outpatient care centers across Central Florida. The organization is home to the area's only Level One Trauma Centers for adults and pediatrics and is a statutory teaching hospital system that offers both specialty and community hospitals. More than 3,000 physicians have privileges across the system, which is also one of the area's largest employers with more than 23,000 employees who serve nearly 155,000 inpatients, more than 3 million outpatients, and more than 10,000 international patients each year. Additionally, Orlando Health provides more than \$345 million in support of community health needs.

**Northern Ohio Medical Specialists** (NOMS) Healthcare is a multi-specialty physician group with over 220 providers, 31 specialties, 43 cities and growing. NOMS Healthcare is committed to superior patient satisfaction. NOMS is committed to taking an active role in the betterment of its community, particularly related to healthcare matters affecting its fellow citizens. NOMS develops and supports health care practices recognized for exceeding patient expectations, thereby setting the standard for excellence in Northern Ohio.



As of December 31, 2018, see page 16 for footnotes

As of December 31, 2018, see page 16 for foc								18, see page 16 for footnotes
Property	Location	# of Bldgs	Facility Type	Net Leasable Square Feet	Lease Years Remaining	Annualized Rent <sup>(1)</sup> (\$ in 000's)	Annualized Rent Per Square Foot <sup>(1)</sup>	Tenant/ Guarantor <sup>(2)</sup>
Citrus Valley Medical Associates	Corona, CA	1	МОВ	41,803	12	\$1,204	\$28.80	Citrus Valley Medical Associates
Prospect Medical	Vernon, CT	2	MOB/Dialysis/ Administrative	58,550	12.7	\$774	\$13.22	Prospect ECHN / Prospect Medical Holdings, Inc.
Heartland Women's Healthcare	Southern IL	6	МОВ	64,966	9.1	\$1,158	\$17.82	Heartland Women's Healthcare / USA OBGYN Management
Cancer Center of Brevard	Melbourne, FL	1	Cancer Center	19,074	4.5	\$623	\$32.67	Brevard Radiation Oncology Vantage Oncology
TriHealth	Cincinnati, OH	1	МОВ	18,820	7	\$313	\$16.64	TriHealth
Foot and Ankle Specialists	Bountiful, UT	1	МОВ	22,335	14.8	\$380	\$17.00	Foot and Ankle Specialists of Utah / physician guaranty
Rock Surgery Center	Derby, KS	1	ASC	16,704	8.4	\$255	\$15.25	Rock Surgery Center/Rock Medical Assets
Valley ENT	McAllen, TX	1	МОВ	30,811	10.7	\$439	\$14.25	Valley ENT
Memorial Health System	Belpre, OH	4	MOB/Img/ER/ASC	155,600	12.2	\$5,112	\$32.85	Marietta Memorial
Orlando Health	Orlando, FL	5	МОВ	59,644	3.9	\$1,355	\$22.71	Orlando Health
City Hospital at White Rock	Dallas, TX	1	Acute Hospital	236,314	19.2	\$2,230	\$9.44	Pipeline East Dallas
Gainesville Eye	Gainesville, GA	1	MOB/ASC	34,020	11.2	\$776	\$22.82	SCP Eyecare Services
Northern Ohio Medical Specialists	Fremont, OH	1	МОВ	25,893	11.1	\$608	\$23.50	Northern Ohio Medical Specialists
Fresenius Kidney Care	Moline, IL	2	МОВ	27,173	12.7	\$548	\$20.17	Quad City Nephrology/Fresenius Medical Care Holdings
Zion Eye Institute	St. George, UT	1	MOB/ASC	16,000	11	\$400	\$25.00	Zion Eye Institute
Respiratory Specialists	Wyomissing, PA	1	МОВ	17,598	9	\$405	\$23.00	Berks Respiratory
Amarillo Bone & Joint Clinic	Amarillo, TX	1	МОВ	23,298	11	\$594	\$25.50	Amarillo Bone & Joint Clinic
Kansas City Cardiology	Lee's Summit, MO	1	МОВ	12,180	6	\$275	\$22.58	Kansas City Cardiology
Texas Digestive	Fort Worth, TX	1	МОВ	18,084	9.5	\$442	\$24.45	Texas Digestive Disease Consultants
Albertville Medical Building	Albertville, MN	1	МОВ	21,486	10	\$489	\$22.78	Stellis Health
Heartland Clinic	Moline, IL	1	MOB/ASC	34,020	14.5	\$910	\$26.76	Heartland Clinic
Central Texas Rehabilitation Clinic	Austin, TX	1	IRF	59,258	8.3	\$2,971	\$50.14	CTRH, LLC / Kindred Health
Conrad Pearson Clinic	Germantown, TN	1	MOB/ASC	33,777	5.4	\$1,488	\$44.06	Urology Center of the South/Physician guarantees
Cardiologists of Lubbock	Lubbock, TX	1	МОВ	27,280	10.7	\$612	\$22.44	Lubbock Heart Hospital/Surgery Partners, Inc.
Carrus Specialty Hospital	Sherman, TX	1	IRF/LTACH	69,352 <sup>(3)</sup>	18.5	\$2,581	\$37.21	SDB Partners, LLC
Lonestar Endoscopy	Flower Mound, TX	1	ASC	10,062	7.8	\$300	\$29.82	Lonestar Endoscopy Center, LLC
Unity Family Medicine	Brockport, NY	1	МОВ	29,497	11.9	\$621	\$21.04	Unity Hospital of Rochester



As of December 31, 2018, see page 16 for footnotes

					Lanca	Annualized		31, 2018, see page 16 for footnotes	
Property	Location	# of Bldgs	Facility Type	Net Leasable Square Feet	Lease Years Remaining	Annualized Rent <sup>(1)</sup> (\$ in 000's)	Annualized Rent Per Square Foot <sup>(1)</sup>	Tenant/ Guarantor <sup>(2)</sup>	
Oklahoma Center for Orthopedic & Multi-Specialty Surgery	Oklahoma City, OK	3	Surgical Hospital/ Physical Therapy/ASC	97,406	14.4	\$3,595	\$36.91	OCOM/INTEGRIS; USPI; physician guaranty	
Southlake Heart & Vascular Institute	Clermont, FL	1	МОВ	18,152	3.9	\$380	\$20.93	Orlando Health, Southlake Hospital Vascular Specialists of Central Florida	
Thumb Butte Medical Center	Prescott, AZ	1	МОВ	12,000	8.2	\$382	\$31.83	Thumb Butte Medical Center/Physician Guaranty	
Las Cruces Orthopedic	Las Cruces, NM	1	МОВ	15,761	10.1	\$362	\$22.95	Las Cruces Orthopedic Associates	
Geisinger Specialty Care	Lewisburg, PA	1	MOB/Img	28,480	4.3	\$548	\$19.24	Geisinger Health	
Southwest Florida Neurological & Rehab	Cape Coral, FL	1	МОВ	25,814	8.1	\$540	\$20.91	Southwest Florida Neurosurgical Associates	
Encompass Mechanicsburg	Mechanicsburg, PA	1	IRF	78,836	2.4	\$1,923	\$24.40	Encompass	
Encompass Altoona	Altoona, PA	1	IRF	70,007	2.4	\$1,713	\$24.47	Encompass	
Encompass Mesa	Mesa, AZ	1	IRF	51,903	5.8	\$1,815	\$34.97	Encompass	
Piedmont Healthcare	Ellijay, GA	3	МОВ	44,162	7.5	\$375	\$8.49	Piedmont Mountainside Hospital, Inc.	
Carson Medical Group Clinic	Carson City, NV	2	МОВ	20,632	4.8	\$365	\$17.69	Carson Medical Group	
Northern Ohio Medical Specialists	Sandusky, OH	8	МОВ	55,760	8.8	\$885	\$15.87	Northern Ohio Medical Specialists	
Brown Clinic	Watertown, SD	3	MOB/Img	48,132	12.8	\$736	\$15.29	Brown Clinic	
East Orange General Hospital	East Orange, NJ	1	МОВ	60,442	7.8	\$981	\$16.23	Prospect Medical Holdings, Inc.	
Berks Physicians & Surgeons	Wyomissing, PA	1	МОВ	17,000	7.6	\$463	\$27.23	Berks Eye Physicians & Surgeons	
Berks Eye Surgery Center	Wyomissing, PA	1	ASC	6,500	7.6	\$248	\$38.12	Berkshire Eye	
Marina Towers	Melbourne, FL	1	MOB/Img	75,899	7.2	\$1,127	\$14.85	Marina Towers, LLC/First Choice Healthcare Solutions, Inc.	
Surgical Institute of Michigan	Detroit, MI	1	MOB/ASC	15,018	7.2	\$399	\$26.58	Surgical Institute of Michigan/Surgical Management Professionals	
Star Medical Center	Plano, TX	1	Surgical Hospital	24,000	17.1	\$1,310	\$54.58	Star Medical Center/Lumin Health	
Gastro One	Memphis, TN	6	MOB/ASC	52,266	9	\$1,323	\$25.31	Gastroenterology Center of the MidSouth	
Associates in Ophthalmology	West Mifflin, PA	1	MOB/ASC	27,193	11.7	\$799	\$29.39	Associates Surgery Centers, LLC, Associates in Ophthalmology, Ltd.	
Orthopedic Surgery Center of Asheville	Asheville, NC	1	ASC	8,840	3.2	\$245	\$27.69	Orthopedic Surgery Center of Ashville/Surgery Partners	
Select Medical Hospital	Omaha, NE	1	LTACH	41,113	4.6	\$1,815	\$44.16	Select Specialty Hospital – Omaha, Inc./Select Medical Corporation	
Total Portfolio/Average		83		2,078,915	10.1	\$50,192	\$24.14		



**Global Medical REIT Inc.** (the "Company") is net-lease medical office real estate investment trust (REIT) that acquires purpose-built specialized healthcare facilities and leases those facilities to strong healthcare systems and physician groups with leading market share. The Company's real estate portfolio is comprised of 84 healthcare assets, which are primarily leased on a triple-net basis and contains 2.1 million net leasable square feet. These assets are concentrated in secondary and tertiary markets across the United States. The Company's management team has significant healthcare, real estate and REIT experience and has long-established relationships with a wide range of healthcare providers.

### **Executive Team**

Jeffrey BuschChief Executive Officer, Chairman and PresidentAlfonzo LeonChief Investment OfficerDanica HolleyChief Operating OfficerBob KiernanChief Financial OfficerJamie BarberGeneral Counsel and Corporate SecretaryAllen WebbSenior VP, SEC Reporting and Technical Accounting

### **Board of Directors**

Jeffrey Busch Chief Executive Officer, Chairman and President Lead Independent Director **Henry Cole Paula Crowley** Director **Matthew Cypher Investment Committee Chair Zhang Huiqi** Director **Zhang Jingguo** Director **Ronald Marston** Nominating and Corporate Governance Committee Chair **Dr. Roscoe Moore Compensation Committee Chair** Lori Wittman **Audit Committee Chair** 

# **Corporate Headquarters**

Global Medical REIT Inc. 2 Bethesda Metro Center, Suite 440 Bethesda, MD 20814 202.524.6851

www.globalmedicalreit.com

Investor Contact

Mary Jensen 202.524.6869 maryj@globalmedicalreit.com

# **Sell-Side Coverage**

Firm	Name	Email	Phone
Baird	Drew T. Babin	dbabin@rwbaird.com	610.238.6634
B. Riley FBR	Bryan Maher	bmaher@brileyfbr.com	646.885.5423
Boenning & Scattergood	Merill Ross	mross@boenninginc.com	610.862.5328
D.A. Davidson	Barry Oxford Jr., CFA	boxford@dadco.com	212.240.9871
Janney	Robert Stevenson	robstevenson@janney.com	646.448.3028

The equity analysts listed above have published research material on the Company and are listed as covering the Company. Any opinions, estimates, or forecasts regarding the Company's performance made by these analysts do not represent the opinions, estimates, or forecasts of the Company or its management and do not by its reference above imply its endorsement of or concurrence with any information, conclusions or recommendations made by any of such analysts. Interested persons may obtain copies of analysts' reports on their own – we do not distribute these reports. Several of these firms may, from time to time, own our stock and/or hold other long or short positions on our stock, and may provide compensated services to us.



As of December 31, 2018

## 2018 Acquisitions and Dispositions, Internal Rate of Return (IRR) Calculation (see page 3)

Our unlevered IRR on our Great Bend Regional Hospital investment is the compound annual rate of return calculated based on the timing and amount of: (i) the gross purchase price of the property plus any direct acquisition costs; (ii) total revenues earned during the Company's ownership period and (iii) the gross sales price of the property net of selling costs. Each of the items (i) through (iii) is calculated in accordance with GAAP.

Our levered IRR on our Great Bend Regional Hospital investment is the compound annual rate of return calculated based on the timing and amount of: (i) the gross purchase price of the property plus any direct acquisition and financing costs; (ii) total revenues earned during the Company's ownership period less interest expense (assuming an annual interest rate of 4.00% and a debt-to-assets ratio of 50%) and (iii) the gross sales price of the property net of loan repayment and selling costs. Each of the items (i) through (iii) is calculated in accordance with GAAP.

The calculation of IRR does not include an adjustment for the Company's general and administrative expenses or other corporate overhead amounts. Additionally, no adjustments were made with respect to property operating expenses or capital expenditures as the property was leased on a triple-net basis and no capital expenditures were incurred on the property. The IRRs achieved on the property as cited in this release should not be viewed as an indication of the gross value created with respect to other properties owned by the Company, and the Company does not represent that it will achieve similar IRRs upon the disposition of other properties.

### Rent Coverage (see page 11)

For purposes of calculating our portfolio weighted-average EBITDARM coverage ratio ("Rent Coverage Ratio"), we excluded medical office buildings and other non-hospital tenants that are themselves credit rated or are subsidiaries of credit-rated health systems. Based on available information only. Most tenant financial statements are unaudited and we have not independently verified any tenant financial information (audited or unaudited) and, therefore, we cannot assure you that such information is accurate or complete. Certain tenants are excluded from the calculation due to lack of available financial information (approximately 3% of our portfolio) or, with respect to our City Hospital at White Rock acquisition, a lack of relevant operating history with a new tenant operator. Additionally, certain components of our Rent Coverage Ratio include management assumptions to adjust for differences in tenant businesses, accounting and reporting practices, including, but not limited to, adjustments (i) for non-cash charges, (ii) for physician distributions and compensation, (iii) for differences in fiscal year, (iv) for changes in financial statement presentation and (v) for straight-line rent. Management believes that all adjustments are reasonable and necessary.

### Real Estate Portfolio (see pages 13 and 14)

Data as of December 31, 2018.

- (1) Monthly base rent at December 31, 2018 multiplied by 12. Accordingly, this methodology produces an annualized amount as of a point in time but does not take into account future contractual rental rate increases.
- (2) Certain lease guarantees are for less than 100% of the contractual rental payments.
- (3) Carrus Specialty Hospital does not include 12,000 square feet of shell space.

### **Additional Information**

The information in this document should be read in conjunction with the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other information filed with, or furnished to, the SEC. You can access the Company's reports and amendments to those reports filed or furnished to the SEC pursuant to Section 13(a) or 15(d) of the Exchange Act in the "Investor Relations" section on the Company's website (www.globalmedicalreit.com) under "SEC Filings" as soon as reasonably practicable after they are filed with, or furnished to, the SEC. The information on or connected to the Company's website is not, and shall not be deemed to be, a part of, or incorporated into, this Earnings Results and Operating Information Package. You also can review these SEC filings and other information by accessing the SEC's website at <a href="http://www.sec.gov">http://www.sec.gov</a>.

Certain information contained in this release, including, but not limited to, information contained in our Top 10 tenant profiles is derived from publicly-available third-party sources. The Company has not independently verified this information and there can be no assurance that such information is accurate or complete.



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