

Q2 FY15 MANAGEMENT PRESENTATION

19 NOVEMBER 2014

DISCLAIMER

This Management Presentation contains forward-looking statements. James Hardie may from time to time make forward-looking statements in its periodic reports filed with or furnished to the SEC, on Forms 20-F and 6-K, in its annual reports to shareholders, in offering circulars, invitation memoranda and prospectuses, in media releases and other written materials and in oral statements made by the company's officers, directors or employees to analysts, institutional investors, existing and potential lenders, representatives of the media and others. Statements that are not historical facts are forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995.

Examples of forward-looking statements include:

- statements about the company's future performance;
- projections of the company's results of operations or financial condition;
- statements regarding the company's plans, objectives or goals, including those relating to strategies, initiatives, competition, acquisitions, dispositions and/or its products;
- expectations concerning the costs associated with the suspension or closure of operations at any of the company's plants and future plans with respect to any such plants;
- expectations concerning the costs associated with the significant capital expenditure projects at any of the company's plants and future plans with respect to any such projects;
- expectations regarding the extension or renewal of the company's credit facilities including changes to terms, covenants or ratios;
- expectations concerning dividend payments and share buy-backs;
- statements concerning the company's corporate and tax domiciles and structures and potential changes to them, including potential tax charges;
- statements regarding tax liabilities and related audits, reviews and proceedings;
- statements regarding the possible consequences and/or potential outcome of the legal proceedings brought against two of the company's subsidiaries by the New Zealand Ministry of Education and the potential product liabilities, if any, associated with such proceedings;
- expectations about the timing and amount of contributions to Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven Australian asbestos-related personal injury and death claims;
- expectations concerning indemnification obligations;
- expectations concerning the adequacy of the company's warranty provisions and estimates for future warranty-related costs;
- statements regarding the company's ability to manage legal and regulatory matters (including but not limited to product liability, environmental, intellectual property and competition law matters) and to resolve any such pending legal and regulatory matters within current estimates and in anticipation of certain third-party recoveries; and
- statements about economic conditions, such as changes in the US economic or housing recovery or changes in the market conditions in the Asia Pacific region, the levels of
 new home construction and home renovations, unemployment levels, changes in consumer income, changes or stability in housing values, the availability of mortgages and
 other financing, mortgage and other interest rates, housing affordability and supply, the levels of foreclosures and home resales, currency exchange rates, and builder and
 consumer confidence.



DISCLAIMER (continued)

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "aim," "will," "should," "likely," "continue," "may," "objective," "outlook" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on the company's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the company's control. Such known and unknown risks, uncertainties and other factors may cause actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements. These factors, some of which are discussed under "Risk Factors" in Section 3 of the Form 20-F filed with the Securities and Exchange Commission on 26 June 2014, include, but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to AICF, any shortfall in AICF and the effect of currency exchange rate movements on the amount recorded in the company's financial statements as an asbestos liability; governmental loan facility to AICF; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the company operates: the consequences of product failures or defects: exposure to environmental, asbestos, putative consumer class action or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; possible increases in competition and the potential that competitors could copy the company's products; reliance on a small number of customers; a customer's inability to pay; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; the effect of the transfer of the company's corporate domicile from The Netherlands to Ireland, including changes in corporate governance and any potential tax benefits related thereto; currency exchange risks; dependence on customer preference and the concentration of the company's customer base on large format retail customers, distributors and dealers; dependence on residential and commercial construction markets; the effect of adverse changes in climate or weather patterns; possible inability to renew credit facilities on terms favourable to the company, or at all; acquisition or sale of businesses and business segments; changes in the company's key management personnel; inherent limitations on internal controls; use of accounting estimates; and all other risks identified in the company's reports filed with Australian, Irish and US securities agencies and exchanges (as appropriate). The company cautions you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those referenced in the company's forward-looking statements. Forward-looking statements speak only as of the date they are made and are statements of the company's current expectations concerning future results, events and conditions. The company assumes no obligation to update any forward-looking statements or information except as required by law.

AGENDA

- Overview and Operating Review Louis Gries, CEO
- Financial Review Matt Marsh, CFO
- Questions and Answers









OVERVIEW AND OPERATING REVIEW

Louis Gries, CEO

SUMMARY AND KEY THEMES

- **Group net sales** increased 12% for both the quarter and half year compared to last year
- Group adjusted net operating profit increased 16% for the second quarter 2015 and 7% for the half year 2015 compared to pcp¹
- US housing market remains below our expectations at the beginning of the fiscal year
- Higher volumes and net sales prices across our USA and Europe and Asia Pacific Fiber Cement segments
- Improved plant performance across our US business in Q2 relative to Q1 of fiscal 2015
- Continuing to invest in high returning organic growth:
 - Investing in organization capability, product and marketing development activities
 - Continuing to invest in capacity expansion across our US and Australian businesses
- We continue to expect our full year USA and Europe Fiber Cement segment **EBIT margin** to remain within our target range of 20% to 25%
- First half ordinary dividend of US8.0 cents per security announced today
- ¹ Prior corresponding period(s)



GROUP OVERVIEW

Three Months and Half Year ended 30 September							
	Q2'15	Q2'14	Change	1H'15	1H'14	Change	
Adjusted EBIT (US\$ millions)	85.1	72.7	17%	156.3	140.2	11%	
Adjusted EBIT Margin %	19.3	18.5	0.8 pts	18.2	18.3	(0.1) pts	
Adjusted Net Operating Profit	65.4	56.3	16%	115.5	108.3	7%	
Net operating cash flow				34.1	175.4	(80)%	
Adjusted Diluted EPS (US cents)	15	13	15%	26	24	8%	
Dividends per share ¹ (US cents)				8	8	-	



¹ Dividends declared per share



USA AND EUROPE FIBER CEMENT 2nd QUARTER SUMMARY

2 nd Quarter Re	esults ¹	
Net Sales	Up	12% to US\$335.4 million
Sales Volume	Up	9% to 485.4 mmsf
Average Price	Up	3% to US\$677 per msf
EBIT	Up	11% to US\$74.8 million
EBIT Margin	Down	20 bps to 22.3%

- Modest U.S. housing market growth
- Higher volume driven by market penetration
- Higher input costs and recently re-commissioned Fontana plant driving higher production costs
- Continuing to invest in organization capability and product and marketing development activities

First Half Year	Result ²	
Net Sales	Up	14% to US\$656.9 million
Sales Volume	Up	9% to 948.6 mmsf
Average Price	Up	5% to US\$679 per msf
EBIT	Up	13% to US\$142.8 million
EBIT Margin	Down	30 bps to 21.7%

- Modest U.S. housing market growth
- Higher volume driven by market penetration
- Production efficiency improved in Q2 FY2015
- Continuing to invest in organization capability and product and marketing development activities

¹ Comparisons are of the 2nd quarter of the current fiscal year versus the 2nd quarter of the prior fiscal year

² Comparisons are of the 1st half of the current fiscal year versus the 1st half of the prior fiscal year

USA AND EUROPE FIBER CEMENT





¹ Excludes asset impairment charges of US\$14.3 million in 4th quarter FY12, US\$5.8 million in 3rd quarter FY13 and US\$11.1 million in 4th quarter FY13



USA FIBER CEMENT

Top Line Growth



Rolling 12 month average of seasonally adjusted estimate of housing starts by US Census Bureau

James Hardie

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USA AND EUROPE FIBER CEMENT



ASIA PACIFIC FIBER CEMENT 2nd QUARTER SUMMARY

2 nd Quarter Results					
Net Sales	Up	13% to US\$105.0 million			
Sales Volume	Up	9% to 116.9 mmsf			
Average Price	Up	3% to A\$959 per msf			
EBIT ¹	Up	16% to US\$25.7 million			
A\$ EBIT ¹	Up	16% to A\$27.7 million			
EBIT Margin ¹	Up	80 bps to 24.5%			

First Half Yea	ar Result	
Net Sales	Up	7% to US\$200.3 million
Sales Volume	Up	7% to 225.4 mmsf
Average Price	Up	3% to A\$950 per msf
EBIT ¹	Up	7% to US\$46.4 million
A\$ EBIT ¹	Up	10% to A\$49.9 million
EBIT Margin ¹	Up	10 bps to 23.2%

- Favorable conditions in addressable markets
- Higher volume and sales in AUS, NZ, and Philippines
- Higher production costs
- USD results impacted by favorable changes in AUD/USD exchange rates compared to Q2'14

- Favorable conditions in addressable markets
- Higher volume and sales in AUS, NZ, and Philippines
- Higher production costs
- USD results impacted by favorable changes in AUD/USD exchange rates compared to 1H'14

¹ Excluding New Zealand Weathertightness claims

HY FY15 GLOBAL CAPEX SPEND AND KEY PROJECTS

Project	Capital Budget	Progress during 1H'15
Plant City, Florida - 4 th sheet machine and ancillary facilities	US\$65.0 million	 Key engineering work on track Expected to complete construction FY'16
Cleburne, Texas - 3 rd sheet machine and ancillary facilities	US\$37.0 million	Key engineering work on trackExpected to complete construction FY'16
Carole Park, Queensland - Capacity expansion project	A\$89.0 million	 Expansion is on track Equipment installation underway Expected to complete construction FY'16
Tacoma, Washington - Land purchase for future expansion	US\$27.9 million	 Purchase completed September 2014 Design of facility and assessment of capabilities underway







James Hardie

FY2015 OUTLOOK AND GUIDANCE

USA and Europe Fiber Cement Outlook

- The US housing market recovery remains uncertain in the short-term, however, our view remains unchanged on the medium and longer-term outlook
- Due to the slower then expected recovery, we will defer the planned commissioning of a number of our capacity expansion programs, although we still remain committed to investing \$600 million in additional manufacturing capacity through fiscal 2017 ahead of an anticipated medium to longer-term recovery

Asia Pacific Fiber Cement Outlook

• Our expectation is that net sales across our Asia Pacific businesses will continue to deliver improved results in line with growth in the local housing markets of the regions in which we operate

FY2015 Guidance

- Management expects full year Adjusted net operating profit to be between US\$205 million and US\$235 million assuming, among other things, housing industry conditions in the United States continue to improve at a more moderate level than originally assumed at the beginning of the year, and that an exchange rate at or near current levels is applicable for the remainder of the fiscal year
- Management is unable to forecast the comparable US GAAP financial measure due to uncertainty regarding the impact of actuarial estimates on asbestos-related assets and liabilities in future periods



FINANCIAL REVIEW

Matt Marsh, CFO

GROUP RESULTS

- Earnings impacted by:
 - Higher sales volumes and average sales prices across all business units
 - Higher input costs and plant inefficiencies across our network, which were partially mitigated during Q2
 - **Higher organizational spend**, primarily due to higher compensation expenses and an increase in discretionary spend related to product and marketing development activities
- Decrease in net operating cash flow to US\$34.1 million for the current half year compared to US\$175.4 million in the prior half year
- Continued capital expenditure on key production capacity projects across our business units
- In the second quarter of 2015, we drew down US\$380.0 million on our credit facility in line with our financial management policies and objectives
- The company today announced a first half ordinary dividend of US8.0 cents per security
- The previously announced second half FY14 ordinary dividend of US32.0 cents per security and a special dividend of US20.0 cents per security, totaling US\$231.3 million, were paid on 08 August 2014



RESULTS FOR THE 2nd QUARTER

Three Months ended 30 September				
US\$ Millions	Q2 '15	Q2 '14	% Change	
Net sales	440.4	392.0	12	
Gross profit	150.9	133.1	13	
SG&A expenses	(60.8)	(53.8)	(13)	
Research & development expenses	(8.0)	(7.4)	(8)	
Asbestos adjustments	63.5	(4.1)		
EBIT	145.6	67.8		
Net interest expense	(0.9)	(0.4)		
Other income	-	0.1		
Income tax expense	(17.5)	(15.6)	(12)	
Net operating profit	127.2	51.9		

Summary 5 1

Net sales increased 12%, favorably impacted by:

- Higher sales volumes; and
- Higher average net sales prices in local currencies

Gross profit margin increased 30 bps impacted by:

- Higher average net sales prices and volumes
- Partially offset by higher market prices for raw materials and production inefficiencies at our Fontana plant

SG&A expenses increased primarily due to:

- Higher headcount as we invest in our organizational capability
- Higher product and marketing development activities

Between EBIT and net operating profit:

- Interest expense increased related to our debt position
- Income tax expense increased on account of higher earnings

💮 James Hardie

RESULTS FOR THE 2nd QUARTER (continued)

Three Months ended 30 September						
US\$ Millions Q2 '15 Q2 '14 % Chang						
Net operating profit	127.2	51.9				
Asbestos:						
Asbestos adjustments	(63.5)	4.1				
Other asbestos ¹		(0.2)				
New Zealand weathertightness claims	2.3	0.3				
Tax adjustments	(0.6)	0.2				
Adjusted net operating profit	65.4	56.3	16			

<u>Summary</u>

Asbestos adjustments were favorable due to:

- 7% favorable change in the AUD / USD exchange rate from beginning to ending balance sheet date for the period
- Compared to a relatively flat change in spot rates in the prior corresponding quarter

The New Zealand weathertightness liability increased due to a change in the circumstances of an existing claim, leading to an unfavorable movement in our reserve.

Adjusted net operating profit increased 16%, largely due to a 17% increase in operating segment adjusted EBIT.



RESULTS - HALF YEAR 2015

Half Year ended 30 September					
US\$ Millions	1H'15	1H'14	% Change		
Net sales	857.2	764.2	12		
Gross profit	291.1	259.4	12		
SG&A expenses	(120.7)	(108.7)	(11)		
Research & development expenses	(16.4)	(16.4)	-		
Asbestos adjustments	42.0	90.4	(54)		
EBIT	196.0	224.7	(13)		
Net interest expense	(2.0)	(0.3)			
Other (expense) income	(3.7)	0.2			
Income tax expense	(34.2)	(30.5)	(12)		
Net operating profit	156.1	194.1	(20)		

Summary

Net sales increased 12%, favorably impacted by:

- Higher sales volumes; and
- Higher average net sales prices in local currencies

Gross profit margin increased 10 bps impacted by:

- Higher average net sales prices and volumes
- Partially offset by higher market prices of raw materials, and production inefficiencies which occurred largely in Q1'15

SG&A expenses increased primarily due to:

- Higher headcount as we invest in organizational capability
- Higher product and marketing development expenses

Between EBIT and net operating profit:

- Interest expense increased related to our debt position
- Other expenses reflects the impact of realized and unrealized foreign exchange losses, largely in Q1'15
- Income tax expense increased on account of higher earnings

RESULTS – HALF YEAR 2015 (continued)

Half Year ended 30 September							
US\$ Millions 1H'15 1H'14 % Change							
Net operating profit	156.1	194.1	(20)				
Asbestos:							
Asbestos adjustments	(42.0)	(90.4)	(54)				
Other asbestos ¹	0.8	(0.8)					
New Zealand weathertightness claims	1.0	4.9	(80)				
Asbestos and other tax adjustments	(0.4)	0.5					
Adjusted net operating profit	115.5	108.3	7				

<u>Summary</u>

Asbestos adjustments were favorable due to:

- 5% favorable change in the AUD / USD exchange rate from the beginning to the ending balance sheet date
- Compared to an 11% favorable change in spot rates in the prior corresponding quarter

The New Zealand weathertightness liability decreased:

- Fewer open claims due to a higher rate of claim resolution
- Continued reduction in the number of new claims received

Adjusted net operating profit increased 7%, largely due to:

- 11% increase in operating segment adjusted EBIT
- Partially offset by higher net interest expense, higher other expense and a higher adjusted income tax expense



GROSS PROFIT - GROUP



- Gross profit has remained strong throughout the past three years
- Price has improved as we continue to execute on pricing strategies and the reduction of pricing inefficiencies
- Production costs continue to increase in line with the higher market prices for pulp, gas and silica raw materials

US INPUT COSTS



Quarterly US Input Costs

The information underlying the table above is sourced as follows:

- Pulp Cost per ton from RISI
- Gas Cost per thousand cubic feet for industrial users from US Energy Information Administration
- Electric Cost per thousand kilowatt hour for industrial users from US Energy Information Administration
- Cement Relative index from the Bureau of Labor Statistics

Discussion:

- Input costs are up significantly over the ٠ prior year
- The price of NBSK pulp is at a three-year peak
- The cost of gas for industrial users has nearly doubled since 2013
- We are engaged in effective sourcing strategies to reduce the impact of increasing market prices

SEGMENT EBIT – 2nd QUARTER and HALF YEAR



US & Europe Fiber Cement

US and Europe Fiber Cement EBIT summary:

- Quarter and half year EBIT increased by 11% and 13%, respectively, when compared to the same periods last year
- The increase was driven by volume and price, partially offset by higher input costs and SG&A



¹ Asia Pacific Fiber Cement EBIT excludes New Zealand weathertightness claims

Asia Pacific Fiber Cement EBIT summary:

- Quarter and half year EBIT increased 16% and 7%, respectively compared to the same periods last year
- EBIT in local currency for the quarter and half year EBIT increased 16% and 10%, respectively compared to the same periods last year



SEGMENT EBIT – 2nd QUARTER and HALF YEAR



Research and Development

R&D summary:

- Continued broadly inline with historic trend
- · Fluctuations reflect normal variation and timing in number of
- R&D projects in process at any given period

General corporate cost, excluding asbestos:

- Results for the quarter were lower primarily due to stock compensation expenses driven by changes in our share price²
- For the half year, increased due to higher:
 - Discretionary spend compared to the same period last year
 - · Stock compensation expenses relatively unchanged

¹ Excludes Asbestos

² Stock compensation expense for Q2'15 was US\$2.5 million compared to Q2' 14, driven by a 20% depreciation in our stock price during the current quarter, compared to a 14% appreciation in our stock price during Q2' 14.



CHANGES IN AUD vs. USD





INCOME TAX

Three Months and Half Year ended 30 September					
	Q2'15	Q2'14	1H'15	1H'14	
Operating profit before taxes	144.7	67.5	190.3	224.6	
Asbestos:					
Asbestos adjustment ¹	(63.5)	3.9	(41.2)	(91.2)	
NZ weathertightness claims	2.3	0.3	1.0	4.9	
Adjusted net operating profit before taxes	83.5	71.7	150.1	138.3	
Adjusted income tax expense	(18.1)	(15.4)	(34.6)	(30.0)	
Adjusted effective tax rate	21.7%	21.5%	23.1%	21.7%	
Income tax expense	(17.5)	(15.6)	(34.2)	(30.5)	
Income taxes paid			16.0	12.3	
Income taxes payable			5.5	7.4	

- 23.1% estimated adjusted effective tax rate (ETR)
- Adjusted income tax expense and adjusted ETR increased due to changes in geographical mix of earnings
- Income taxes are paid and payable in Ireland, the U.S., Canada, New Zealand and the Philippines
- Income taxes are not currently paid or payable in Europe (excluding Ireland) or Australia due to tax losses which are available to offset future taxable income.
- Australian tax losses primarily result from deductions relating to contributions to AICF



CASHFLOW

(US\$ Millions)	1H'15	1H'14	Change (%)
EBIT	196.0	224.7	(13)
Asbestos related ¹	(42.5)	(92.9)	(54)
Annual AICF contribution	(113.0)	-	
Depreciation & Amortization	34.1	30.6	11
Working Capital	14.3	36.8	(61)
Other non-cash items	(54.8)	(23.8)	
Cash Flow from Operations	34.1	175.4	(81)
Capital Expenditures	(159.5)	(44.5)	
Free Cash Flow	(125.4)	130.9	
Dividends Paid	(355.9)	(163.6)	
Net proceeds from long-term debt	380.0	-	
Free Cash Flow after Financing Activities	(101.3)	(32.7)	

- First half cash flow from operations reflect our US\$113.0 million contribution to AICF
- Higher working capital

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- · Inventory increase since year end
- Receipt in the prior year of significant other receivables
- Higher capital expenditure for capacity expansion projects
- US\$380 million debt position as of Q2'15

¹ Includes Asbestos Adjustments and changes in asbestos-related assets and liabilities

FINANCIAL MANAGEMENT SUPPORTING GROWTH

Strong Financial Management

- Strong margins and operating cash flows
- Strong governance and transparency
- Investment-grade financial management

Disciplined Capital Allocation

- Investing in R&D and capacity expansion to support organic growth
- Maintain ordinary dividends within the defined payout ratio
- Consider other shareholder returns when appropriate
- Maintain flexibility for accretive and strategic inorganic opportunities

Liquidity and Funding

- ~\$500 million of bank facilities, 37% liquidity as of Q2'15
- 2.75 year weighted average debt maturity
- Executing strategy to extend maturities
- Conservative leveraging of balance sheet within 1-2 times adjusted EBITDA target

Financial management consistent with an investment grade credit. Ability to withstand market cycles and other unanticipated events.

Liquidity Profile



Liquidity Profile	HY FY15
Cash	US\$60.5 million
Total Combined Facilities	US\$505.0 million
Drawn Facilities	US\$380.0 million
Undrawn Facilities	US\$125.0 million
Weighted Average Interest Rate of Bank Facilities	1.5%
Fixed / Floating Interest Ratio	33% fixed
Weighted Average Term	2.75 years

- Strong balance sheet position:
 - \$60.5 million of cash
 - \$505 million of debt facilities
 - 37% liquidity as of Q2'15
- As of Q2'15, we had net bank debt of US\$319.5 million compared to net cash of US\$167.5 million at Q4'14
- Net Debt within target range of 1-2 times EBITDA excluding asbestos
- We remain in compliance with all restrictive debt covenants contained within our credit facility agreements

¹ Debt maturities as follows: US\$50 million in Q4'16, US\$190 million in Q1'17, US\$100 million in Q1'18, US\$40 million in Q4'19 and US\$120 million in Q1'20.



NEW ZEALAND WEATHERTIGHTNESS CLAIMS



- For the half year, we recorded an expense of US\$1.0 million, down from US\$4.9 million in the prior corresponding period. The decrease in the expense compared to the prior half year is largely due to:
 - · Fewer open claims at the end of the period
 - Higher rate of claim resolution
 - Continued reduction in the number of new claims being received
- At 30 September 2014 and 31 March 2014, the provision for NZ weathertightness, net of anticipated third-party recoveries was US\$9.1 million and US\$12.7 million, respectively

ASBESTOS FUND – PROFORMA (unaudited)

Claims Data

- For the quarter and half year ended 30 September 2014, we note the following related to asbestos claims:
 - Claims received during Q2'15 and 1H'15 were 19% and 10% above actuarial estimates, respectively
 - Claims received during Q2'15 and 1H'15 were 12% and 5% higher than the prior corresponding periods, respectively
 - The higher reported mesothelioma claims experience noted during FY'14 has continued into 1H'15
 - Average claim settlement for the half year is down 6% versus the prior corresponding period and down 16% versus actuarial estimates

A\$ millions

AICF cash and investments - 31 March 2014	65.5
Contribution to AFFA by James Hardie	119.9
Insurance recoveries	23.4
Loan Repayments	(51.0)
Interest expense, net	0.6
Claims paid	(68.0)
Operating costs	(2.3)
Other	1.5
AICF cash and investments - 30 September 2014	89.6

 On 15 September 2014, the Company and the NSW Government were notified by AICF that it would enter into discussions concerning an approved payment scheme ("APS")

James Hardie

SUMMARY AND KEY THEMES

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- US housing market remains below our expectations at the beginning of the fiscal year
- Higher volumes and net sales prices across our USA and Europe and Asia Pacific Fiber Cement segments
- Improved plant performance across our US business in Q2 relative to Q1 of fiscal 2015
- Continuing to invest in high returning organic growth:
 - Investing in organization capability, product and marketing development activities
 - Continuing to invest in capacity expansion across our US and Australian businesses
- We continue to expect our full year USA and Europe Fiber Cement segment **EBIT margin** to remain within our target range of 20% to 25%
- First half ordinary dividend of US8.0 cents per security announced today





QUESTIONS



APPENDIX

FINANCIAL SUMMARY

Three Months ended and Half Year ended 30 September							ember			
US\$ Millions	Q2 '15		Q2 '14		% Change	1H'15		1H'14		% Change
Net Sales										
USA and Europe Fiber Cement	\$	335.4	\$	298.7	12	\$	656.9	\$	576.8	14
Asia Pacific Fiber Cement		105.0		93.3	13		200.3		187.4	7
Total Net Sales	\$	440.4	\$	392.0	12	\$	857.2	\$	764.2	12
EBIT - US\$ Millions										
USA and Europe Fiber Cement	\$	74.8	\$	67.3	11	\$	142.8	\$	126.7	13
Asia Pacific Fiber Cement ¹		25.7		22.1	16		46.4		43.2	7
Research & Development		(6.8)		(5.5)	(24)		(13.6)		(11.6)	(17)
General corporate costs excluding asbestos		(8.6)		(11.2)	23		(19.3)		(18.1)	(7)
Adjusted EBIT	\$	85.1	\$	72.7	17	\$	156.3	\$	140.2	11
Net interest expense excluding AICF interest income		(1.6)		(1.1)	(45)		(2.5)		(2.1)	(19)
Other income		-		0.1			(3.7)		0.2	
Income tax expense excluding tax adjustments		(18.1)		(15.4)	(18)		(34.6)		(30.0)	(15)
Adjusted net operating profit	\$	65.4	\$	56.3	16	\$	115.5	\$	108.3	7

¹ Asia Pacific Fiber Cement EBIT excludes New Zealand weathertightness claims expense of US\$2.3 million and US\$0.3 million in Q2 '15 and Q2'14, respectively and US\$1.0 million and US\$4.9 million in 1H'15 and 1H'14, respectively



KEY RATIOS

	Half Year ended 30 September					
	1H'15	1H'14	1H'13			
EPS (Diluted) ¹ (US Cents)	26c	24c	19c			
EBIT/ Sales (EBIT margin) ²	28.1%	18.3%	16.2%			
Gearing Ratio ¹	21.5%	(9.5)%	(6.4)%			
Net Interest Expense Cover ²	96.3x	66.8x	54.7x			
Net Interest Paid Cover ²	200.7x	77.9x	109.3x			
Net Debt Payback	1.1yrs	-	-			

¹ Excludes asbestos adjustments, AICF SG&A expenses, AICF interest income, New Zealand weathertightness claims and tax adjustments

² Excludes asbestos adjustments, AICF SG&A expenses, and New Zealand weathertightness claims


EBITDA – 2nd QUARTER

	Three Months ended 30 September							
US\$ Millions		Q2'15		Q2'14	% Change			
EBIT								
USA and Europe Fiber Cement	\$	74.8	\$	67.3	11			
Asia Pacific Fiber Cement ¹		25.7		22.1	16			
Research & Development		(6.8)		(5.5)	(24)			
General corporate excluding asbestos and ASIC expenses		(8.6)		(11.2)	23			
Depreciation and Amortisation								
USA and Europe Fiber Cement		15.2		13.2	15			
Asia Pacific Fiber Cement		2.3		2.0	15			
EBITDA ²		102.6		87.9	17			
Asbestos adjustments		63.5		(4.1)				
AICF SG&A expenses		(0.7)		(0.5)	(40)			
New Zealand weathertightness claims		(2.3)		(0.3)				
Total EBITDA	\$	163.1	\$	83.0	97			

1 Asia Pacific Fibre Cement EBIT excludes New Zealand weathertightness expense of US\$2.3 million and US\$0.3 million in Q2'15 and Q2'14, respectively

2 EBITDA excluding Asbestos Adjustments and New Zealand weathertightness



EBITDA – Half Year

Half Year ended 30 Septemb								
US\$ Millions	1H'15	1H'14	% Change					
EBIT								
USA and Europe Fiber Cement	\$ 142.8	\$ 126.7	13					
Asia Pacific Fiber Cement ¹	46.4	43.2	7					
Research & Development	(13.6)	(11.6)	(17)					
General corporate excluding asbestos and ASIC expenses	(19.3)	(18.1)	(7)					
Depreciation and Amortisation								
USA and Europe Fiber Cement	29.6	26.6	11					
Asia Pacific Fiber Cement	4.5	4.0	13					
EBITDA ²	190.4	170.8	11					
Asbestos adjustments	42.0	90.4						
AICF SG&A expenses	(1.3)	(1.0)	(30)					
New Zealand weathertightness claims	(1.0)	(4.9)						
Total EBITDA	\$ 230.1	\$ 255.3	(10)					

Asia Pacific Fibre Cement EBIT excludes New Zealand weathertightness expense of US\$1.0 million and US\$4.9 million in Q2'15 and Q2'14, respectively EBITDA excluding Asbestos Adjustments and New Zealand weathertightness 1

2

	Three Months ended and Half Year ended 30 September								
US\$ Millions		Q2'15		Q2'14	4 1H'15			1H'14	
Gross interest expense	\$	(1.8)	\$	(1.0)	\$	(2.7)	\$	(2.0)	
Capitalised interest		0.2		0.0		0.2		0.0	
Interest income		0.1		0.1		0.3		0.2	
Realised loss on interest rate swaps		(0.1)		(0.2)		(0.3)		(0.3)	
Net interest expense excluding AICF interest income		(1.6)		(1.1)		(2.5)		(2.1)	
AICF net interest income		0.7		0.7		0.5		1.8	
Net interest (expense) income	\$	(0.9)	\$	(0.4)	\$	(2.0)	\$	(0.3)	



TOTAL US HOUSING STARTS



U.S. Housing Starts Calendar Quarters

Source: US Census Bureau



DEFINITIONS AND OTHER TERMS

This Management Presentation forms part of a package of information about the company's results. It should be read in conjunction with the other parts of this package, including the Management's Analysis of Results, Media Release and Consolidated Financial Statements

Definitions

Non-financial Terms

- ABS Australian Bureau of Statistics
- **AFFA** Amended and Restated Final Funding Agreement
- AICF Asbestos Injuries Compensation Fund Ltd
- **ASIC** Australian Securities and Investments Commission
- **ATO** Australian Taxation Office
- **NBSK** Northern Bleached Soft Kraft; the company's benchmark grade of pulp

Legacy New Zealand weathertightness claims ("New Zealand weathertightness claims") – Expenses arising from defending and resolving claims in New Zealand that allege poor building design, inadequate certification of plans, inadequate construction review and compliance certification and deficient work by sub-contractors.



Financial Measures – US GAAP equivalents

This document contains financial statement line item descriptions that are considered to be non-US GAAP, but are consistent with those used by Australian companies. Because the company prepares its Condensed Consolidated Financial Statements under US GAAP, the following table cross-references each non-US GAAP line item description, as used in Management's Analysis of Results and Media Release, to the equivalent US GAAP financial statement line item description used in the company's Condensed Consolidated Financial Statements:

Management's Analysis of Results and	Consolidated Statements of Operations
Media Release	and Other Comprehensive Income (Loss)
	(US GAAP)
Net sales	Net sales
Cost of goods sold	Cost of goods sold
Gross profit	Gross profit
Selling, general and administrative expenses	Selling, general and administrative expenses
Research and development expenses	Research and development expenses
Asbestos adjustments	Asbestos adjustments
EBIT*	Operating income (loss)
Net interest income (expense)*	Sum of interest expense and interest income
Other income (expense)	Other income (expense)
Operating profit (loss) before income taxes*	Income (loss) before income taxes
Income tax (expense) benefit	Income tax (expense) benefit
Net operating profit (loss)*	Net income (loss)



DEFINITIONS AND OTHER TERMS

EBIT margin – EBIT margin is defined as EBIT as a percentage of net sales.

Sales Volumes

mmsf – million square feet, where a square foot is defined as a standard square foot of 5/16" thickness

msf – thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness

Financial Ratios

Gearing Ratio – Net debt (cash) divided by net debt (cash) plus shareholders' equity adjusted for asbestos and AICF related items

Net interest expense cover - EBIT divided by net interest expense (excluding loan establishment fees)

Net interest paid cover - EBIT divided by cash paid during the period for interest, net of amounts capitalised

Net debt payback - Net debt (cash) divided by cash flow from operations

Net debt (cash) - Short-term and long-term debt less cash and cash equivalents

<u>Return on capital employed</u> – EBIT divided by gross capital employed



<u>Adjusted EBIT and Adjusted EBIT margin</u> – Adjusted EBIT and Adjusted EBIT margin are not measures of financial performance under US GAAP and should not be considered to be more meaningful than EBIT and EBIT margin. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes.

US\$ Millions	Three Months and Half Year Ended 30 September											
	Q2'15		Q2'14			1H'15		1H'14				
EBIT	\$	145.6	\$	67.8	\$	196.0	\$	224.7				
Asbestos:												
Asbestos adjustments		(63.5)		4.1		(42.0)		(90.4)				
AICF SG&A expenses		0.7		0.5		1.3		1.0				
New Zealand weathertightness claims		2.3		0.3		1.0		4.9				
Adjusted EBIT		85.1		72.7		156.3		140.2				
Net sales	\$	440.4	\$	392.0	\$	857.2	\$	764.2				
Adjusted EBIT margin		19.3%		18.5%		18.2%		18.3%				

<u>Adjusted Net operating profit</u> – Adjusted net operating profit is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than net operating profit. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes.

US\$ Millions	Three Months and Half Year Ended 30 September											
		Q2'15		Q2'14	1H'15			1H'14				
Net operating profit	\$	127.2	\$	51.9	\$	156.1	\$	194.1				
Asbestos:												
Asbestos adjustments		(63.5)		4.1		(42.0)		(90.4)				
AICF SG&A expenses		0.7		0.5		1.3		1.0				
AICF interest income, net		(0.7)		(0.7)		(0.5)		(1.8)				
New Zealand weathertightness claims		2.3		0.3		1.0		4.9				
Asbestos and other tax adjustments		(0.6)		0.2		(0.4)		0.5				
Adjusted net operating profit	\$	65.4	\$	56.3	\$	115.5	\$	108.3				



<u>Adjusted Diluted earnings per share</u> – Adjusted diluted earnings per share is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than diluted earnings per share. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes.

	Three Months and Half Year Ended 30 September										
	Q2'15 Q2'14 1H'15 1H'14										
Adjusted net operating profit (US\$ millions)	\$	65.4	\$	56.3	\$	115.5	\$ 108.3				
Weighted average common shares outstanding - Diluted (millions)		445.8		443.5		445.7	443.2				
Adjusted diluted earnings per share (US cents)		15		13		26	24				

<u>Adjusted effective tax rate on earnings</u> – Adjusted effective tax rate on earnings is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than effective tax rate. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes.

US\$ Millions	Three Months and Half Year Ended 30 September								
		Q2'15	Q2'14		1H'15			1H'14	
Operating profit before income taxes	\$	144.7	\$	67.5	\$	190.3	\$	224.6	
Asbestos:									
Asbestos adjustments		(63.5)		4.1		(42.0)		(90.4)	
AICF SG&A expenses		0.7		0.5		1.3		1.0	
AICF interest expense, net		(0.7)		(0.7)		(0.5)		(1.8)	
New Zealand weathertightness claims		2.3		0.3		1.0		4.9	
Adjusted operating profit before income taxes	\$	83.5	\$	71.7	\$	150.1	\$	138.3	
Income tax expense	\$	(17.5)	\$	(15.6)	\$	(34.2)	\$	(30.5)	
Asbestos-related and other tax adjustments		(0.6)		0.2		(0.4)		0.5	
Adjusted Income tax expense	\$	(18.1)	\$	(15.4)	\$	(34.6)	\$	(30.0)	
Effective tax rate		12.1%		23.1%		18.0%		13.6%	
Adjusted effective tax rate		21.7%		21.5%		23.1%		21.7%	

<u>Adjusted EBITDA</u> – is not a measure of financial performance under US GAAP and should not be considered an alternative to, or more meaningful than, income from operations, net income or cash flows as defined by US GAAP or as a measure of profitability or liquidity. Not all companies calculate Adjusted EBITDA in the same manner as James Hardie has and, accordingly, Adjusted EBITDA may not be comparable with other companies. Management has included information concerning Adjusted EBITDA because it believes that this data is commonly used by investors to evaluate the ability of a company's earnings from its core business operations to satisfy its debt, capital expenditure and working capital requirements

US\$ Millions	Three Months and Half Year Ended 30 September												
		Q2'15	Q2'14			1H'15		1H'14					
EBIT	\$	145.6	\$	67.8	\$	196.0	\$	224.7					
Depreciation and amortization		17.5		15.2		34.1		30.6					
Adjusted EBITDA	\$	163.1	\$	83.0	\$	230.1	\$	255.3					

<u>Adjusted selling, general and administrative expenses</u> – Adjusted selling, general and administrative expenses is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than selling, general and administrative expenses. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes.

US\$ Millions Three Months and Half Year Ended 30 September								
		Q2'15		Q2'14		1H'15		1H'14
Selling, general and administrative expenses	\$	60.8	\$	53.8	\$	120.7	\$	108.7
Excluding:								
New Zealand weathertightness claims benefit (expense)		(2.3)		(0.3)		(1.0)		(4.9)
Adjusted selling, general and administrative expenses	\$	58.5	\$	53.5	\$	119.7	\$	103.8
Net Sales	\$	440.4	\$	392.0	\$	857.2	\$	764.2
Selling, general and administrative expenses as a percentage of net sales		13.8%		13.7%		14.1%		14.2%
Adjusted selling, general and administrative expenses as a percentage of net sales		13.3%		13.6%		14.0%		13.6%



Q2 FY15 MANAGEMENT PRESENTATION

19 November 2014