

# NEW STUDY: Global CTV Impressions Outpace Mobile, Accounting for Nearly Half of Video Impressions

Innovid's Global Benchmarks Report findings further solidifies CTV's dominance in reaching and engaging global audiences

Report uncovers CTV's critical role in converged TV landscape and reveals deeper measurement and optimization tactics

NEW YORK, May 11, 2022 /PRNewswire/ -- Innovid (NYSE: CTV), an independent advertising platform for delivery, personalization and measurement of converged TV, today announced findings from its 10th annual Global Benchmarks Report examining critical trends, advancements, and benchmarks in the video advertising industry. The report revealed that in 2021, CTV surpassed mobile as the channel with the greatest share of global video impressions, with nearly half (46%) of all video impressions, up from 40% in 2020. Meanwhile, mobile declined from 43% to 39%, showing that consumers continue to flock to streaming devices to consume content.



"CTV devices are now the most dominant platform for video ad impressions," said Jessica Hogue, GM, Measurement & Industries at Innovid. "As more consumers have transitioned to streaming, advertisers are shifting spend to the channel, and we expect that trend to continue with mobile and desktop losing more market share."

Some of the report's key takeaways and findings include:

### • CTV Takes Center Stage, Plan for Streaming Dominance

- While global video saw year-over-year increases across all devices, CTV grew at over two times the rate of mobile and desktop, landing CTV as the device with the greatest share (46%) of global video impressions.
- Every vertical increased their video contribution to CTV ads in 2021 with Travel leading the way with 63% of CTV video impression share, followed by Auto (60%), QSR (58%), CPG (52%), and Retail (51%).
- North America led the pack on CTV impression share by region, with 48% of all video impressions attributable to CTV, followed by EMEA and LATAM (22%),

## • Advanced Creative Outperforms at Engaging Audiences

- There was a 32% increase year-over-year in advertisers running dynamic creative campaigns, which generated stronger engagement compared to those that ran standard pre-roll creative.
- Across the board, advertisers tapping into advanced creative earned an additional 47 seconds of time in 2021, up from 34 seconds last year. Interactive CTV led the charge, generating an incremental 72 seconds of time earned between brands and consumers.
- QR code units continue to grow in popularity, providing a 0.02% scan click rate and high intent and follow-through from the audience.

#### • CTV Reach and Frequency Have Room to Scale

- U.S. CTV campaigns reached, on average, just over 9% of the 95 million CTV households that Innovid serves, highlighting a massive runway for advertisers when it comes to CTV reach.
- The study showed a low level of ad frequency, on average 4.08 exposures, indicating considerable leeway for advertisers to reach new households without risking oversaturation.

"The past two years have seismically changed consumer behavior and content consumption habits. Advertisers have had to keep pace with these changes while managing a roster of marketing tools, analyzing more data than ever before, and creating relevant, personalized experiences for their audiences," added Hogue. "As marketers further define their priorities, I hope these findings will renew their confidence in the power of measurement to drive business outcomes and empower them to utilize proven mediums like CTV to reach audiences at scale in a premium viewing environment."

The study analyzed 286 billion video and display advertising impressions across channels served on Innovid's platform between January 1 and December 31, 2021. Independent researchers looked across mobile, desktop, CTV devices, and social platforms to compile a complete picture of video advertising benchmarks and insights globally.

"As the worlds of digital and linear television converge, now is the time to look through a unified lens of reach and frequency and take action to optimize. Advertisers have technology-forward solutions like sequential messaging, frequency-capping and others available to measure faster and optimize for the best possible experience across the converged media landscape," said Hogue.

The full Innovid Global Benchmarks Report is available here.

#### **About Innovid**

Innovid (NYSE:CTV) powers advertising delivery, personalization, measurement and outcomes across linear, CTV and digital for the world's largest brands. Through a global infrastructure that enables cross-platform ad serving, data-driven creative, and currency-grade measurement, Innovid offers its clients always-on intelligence to optimize advertising investment across channels, platforms, screens, and devices. Innovid is an independent platform that leads the market in converged TV innovation, through proprietary technology

and exclusive partnerships designed to reimagine TV advertising. Headquartered in New York City, Innovid serves a global client base through offices across the Americas, Europe, and Asia Pacific. To learn more, visit <u>innovid.com</u> or follow us on <u>LinkedIn</u> or <u>Twitter</u>.

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