

QUARTERLY UPDATE -

# Q3 2021 UPDATE November 2, 2021

INTEGRITY | INNOVATION | SAFETY | PEOPLE | EXCELLENCE

# FORWARD-LOOKING STATEMENTS



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Factors that could result in such differences or otherwise materially affect our financial condition, results of operations, or cash flows include, without limitation (a) the impact of the ongoing coronavirus (COVID-19) pandemic (including the impact of the emergence of any new variants of the virus) on our business, financial condition, and results of operations, (b) potential conflicts of interest of Global Infrastructure Partners ("GIP") with us and the potential for GIP to favor GIP's own interests to the detriment of our other unitholders, (c) GIP's ability to compete with us and the fact that it is not required to offer us the opportunity to acquire additional assets or businesses, (d) a default under GIP's credit facility could result in a change in control of us, could adversely affect the price of our common units, and could result in a default under our credit facility and certain of our other debt, (e) the dependence on Devon for a substantial portion of the natural gas and crude that we gather, process, and transport, (f) developments that materially and adversely affect Devon or other customers, (g) adverse developments in the midstream business that may affect our financial condition, results of operations and reduce our ability to make distributions, (h) competition for crude oil, condensate, natural gas, and NGL supplies and any decrease in the availability of such commodities, (i) decreases in the volumes that we gather, process, fractionate, or transport, (j) increasing scrutiny and changing expectations from stakeholders with respect to our environment, social and governance practices, (k) our ability to receive or renew required permits and other approvals. (1) increased federal, state, and local legislation, and regulatory initiatives, as well as government reviews relating to hydraulic fracturing resulting in increased costs and reductions or delays in natural gas production by our customers, (m) climate change legislation and regulatory initiatives resulting in increased operating costs and reduced demand for the natural gas and NGL services we provide, (n) changes in the availability and cost of capital, including as a result of a change in our credit rating, (o) volatile prices and market demand for crude oil, condensate, natural ags, and NGLs that are beyond our control, (p) our debt levels could limit our flexibility and adversely affect our financial health or limit our flexibility to obtain financing and to pursue other business opportunities, (q) operating hazards, natural disasters, weather-related issues or delays, casualty losses, and other matters beyond our control, (r) reductions in demand for NGL products by the petrochemical, refining, or other industries or by the fuel markets, (s) impairments to accodwill, lona-lived assets and eauity method investments, and (t) the effects of existing and future laws and acvernmental regulations, including environmental and climate change requirements and other uncertainties. These and other applicable uncertainties, factors, and risks are described more fully in EnLink Midstream, LLC's filings with the Securities and Exchange Commission, including EnLink Midstream, LLC's Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q. and Current Reports on Form 8-K. EnLink Midstream, LLC assumes no obligation to update any forward-looking statements.
- The EnLink management team based the forecasted financial information included herein on certain information and assumptions, including, among others, the producer budgets / forecasts to which EnLink has access as of the date of this presentation and the projects / opportunities expected to require growth capital expenditures as of the date of this presentation. The assumptions, information, and estimates underlying the forecasted financial information included in the guidance information in this presentation are inherently uncertain and, though considered reasonable by the EnLink management team as of the date of its preparation, are subject to a wide variety of significant business, economic, and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the forecasted financial information. Accordingly, there can be no assurance that the forecasted results are indicative of EnLink's future performance or that actual results will not differ materially from those presentation by any person that the forecasted financial information in this presentation in this presentation in the second or the forecasted financial information in this presentation in this presentation by any person that the results contained in the forecasted financial information in this presentation in this presentation should not be regarded as a representation by any person that the results contained in the forecasted financial information will be achieved.

# LARGE, INTEGRATED MIDSTREAM PLATFORM



### PREMIER PRODUCTION BASINS CONNECTED TO KEY DEMAND CENTERS



| Permian          | Louisiana    | Oklahom  | a North TX |
|------------------|--------------|----------|------------|
|                  |              | Service  | Туре       |
| Basin / Geograp  | hy Natura    | l Gas No | GL Crude   |
| Permian Basin    | $\checkmark$ | `        | ∕ √        |
| Gulf Coast       | $\checkmark$ | `        | /          |
| Haynesville      | $\checkmark$ |          |            |
| Anadarko Basi    | n √          | ,        | ∕ √        |
| Barnett          | $\checkmark$ | `        | /          |
| Marcellus / Utio | ca 🗸         | v        | < ✓        |
|                  |              |          |            |

Our Ecotorint



Note: Ascension Pipeline is 50% owned by a joint venture with a Marathon Petroleum Corp. subsidiary. Delaware Basin gas G&P assets are 49.9% owned by Natural Gas Partners.

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### 2021 EXECUTION PLAN AND OUTLOOK

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3Q21 RESULTS

APPENDIX



2021 EXECUTION PLAN & OUTLOOK



# **2021 EXECUTION PLAN PRIORITIES**



### **COMMITTED TO DRIVING SUSTAINABLE VALUE**



#### Rigorous company-wide program centered on innovation and continuous improvement

- Advancing operational excellence initiatives to optimize operations
- Capturing capital-efficient commercial opportunities
- Centralizing compressor station
   and plant monitoring
- Efficiently enhancing scalability of asset platforms
- Technology and innovation drive next level of efficiency

## Financial Discipline & Flexibility

#### Delivering significant deleveraging, while investing in the business

- Best in class free cash flow yield
- Efficiency efforts helping to sustain cost reductions from 2020
- Disciplined investment approach prioritizing capital light projects to meet higher producer volumes
- Increased AR facility to \$350mm, lowered pricing and extended maturity to 2024
- Balanced capital allocation approach as we approach target leverage of <4x</li>



#### Deliberate and Disciplined Growth

- Strong producer activity strengthening the growth outlook for 2022 volumes and cash flow
- Next Midland capacity expansion through second plant relocation (Project Phantom) at significant savings vs. illustrative newbuild
- Focused on small, highlyaccretive bolt-on opportunities around our key asset footprints
- Leveraging our extensive Gulf Coast infrastructure to increase our natural gas and NGL presence downstream

## Sustainability & Safety

#### ~90% of EnLink's current business is natural gas and natural gas liquids focused

- Sustainability and safety are integrated into all aspects of our business
- Carbon capture project at Bridgeport plant advances emission reduction goals, while generating modest profit
- Targeting net zero emissions by 2050 with emission milestones for 2024 and 2030
- Active member of The Environmental Partnership

Innovation & continuous improvement reducing costs, reducing carbon footprint & enhancing profitability company-wide

# FINANCIAL GUIDANCE (UPDATED JUNE 2021)



### STRONG CASH FLOW AFTER DISTRIBUTIONS DRIVING SUSTAINABLE VALUE

| \$MM, unless noted  | 2021              |
|---|-------------------|
| Net Income (GAAP) <sup>1</sup>                              | \$125 - \$165     |
| Adjusted EBITDA, net to EnLink <sup>2,3</sup>               | \$1,020 - \$1,060 |
| Capex, net to EnLink, & Plant Relocation Costs <sup>1</sup> | \$165 - \$195     |
| Free Cash Flow After Distributions <sup>2</sup>             | \$335 - \$365     |
| Debt-to-Adjusted EBITDA <sup>4</sup>                        | 4.0x - 4.2x       |
| Annualized 1Q21 Distribution per Common Unit                | \$0.375/unit      |

### **NOVEMBER UPDATE:**

- Continue to expect to be in the upper end of Adjusted **EBITDA** range
- Capex, net to EnLink, and Plant Relocation Costs, tracking at ~\$225MM to accommodate incremental producer activity, which will drive additional EBITDA growth in 2022

<sup>1</sup> Includes \$25MM classified as operating expense for GAAP purposes related to the relocation of a natural gas processing plant from Oklahoma to Midland, Texas, referred to as "Project War Horse." <sup>2</sup> Non-GAAP measures are defined in the appendix. <sup>3</sup> Adjusted EBITDA does not include plant relocation expenses classified as operating expenses \$25MM expense related to Project War Horse. <sup>4</sup> Calculated according to revolving credit facility agreement leverage covenant, which excludes cash on the balance sheet.

#### **Adjusted EBITDA**

- Commodity strength improves outlook for 2022 producer activity in Oklahoma with volumes expected to be flat YoY
- Louisiana NGL business benefits from seasonal buy and sell activity

#### Free Cash Flow After Distributions

 Significant FCFAD drives debt reduction and provides additional flexibility

#### **Capital Expenditures**

- Highly efficient capital spend in 2021 providing just-in-time capacity to service volume growth
- Continued execution of capital light approach with Project Phantom in 2022

#### **Balance Sheet**

Approaching targeted leverage goal of <4x

# **BEST IN CLASS FREE CASH FLOW YIELD**



### ATTRACTIVELY POSITIONED RELATIVE TO THE PEER SET



See accompanying schedules in the appendix for reconciliations and definitions of non-GAAP measures. <sup>1</sup> Source: Wells Fargo research, as of 9/30/2021. Source: Bloomberg Market cap as of 9/30/2021. Based on 2021E free cash flow after distributions. Peers Include: CEQP, DCP, ENB, ENBL, EPD, ET, KMI, OKE, TRGP, TRP, WES, and WMB. ENLC based on mid-point of June guidance of \$350MM. ET excludes \$2.4 billion winter storm Uri benefit realized during Q1 2021.

# CAPITAL LIGHT APPROACH TO PERMIAN GROWTH



### MEETING ROBUST GOWTH WITH HIGH RETURN, CAPITAL EFFICIENT PROJECTS

#### Creative, Capital Light Expansion of Processing Capacity

- Continue to expand Midland processing volumes for minimal capex through design improvements and optimizing asset footprint
- 2021 legacy expansions for ~\$5MM
  - Midmar West: 15 MMcf/d
  - Midmar East: 20 MMcf/d
  - Riptide: 20 MMcf/d
- Project War Horse for ~\$35MM
  - Initial Plant relocation: 80 MMcf/d
  - Plant optimization: 15 MMcf/d
- **NEW:** Project Phantom for ~\$80MM
  - 200 MMcf/d
- Total Permian capital expenditures, net to EnLink and Plant relocation costs saved ~\$145MM versus illustrative newbuild cost of ~\$265MM

Increasing Midland Capacity ~70% with Capital Light Expansions



compared to \$750+/mcf for new build

# **PROJECT PHANTOM – NEXT PLANT RELOCATION**



### **MAXIMIZING EFFICIENCY OF CURRENT ASSET & CAPITAL BASE**



#### **Project Phantom Overview**

- Relocation of 200 MMcf/d Thunderbird processing plant from central Oklahoma to Permian Basin
- Targeted in-service during 4Q22
- Integration into MEGA system with diverse customer base of over 25 producers
- Increases efficiencies and recoveries over legacy system
- ~\$80MM total project cost, including ~\$50MM move cost classified as operating expense for GAAP purposes, but not included in adjusted EBITDA
- Targeting less than 4x adjusted EBITDA project multiple
- Provides ~50% savings over illustrative new build at ~\$400 /Mcf vs. \$750/Mcf



# ADVANCING ENVIRONMENTAL PERFORMANCE



### BRIDGEPORT PLANT CARBON CAPTURE PROJECT ADVANCES ENLINK'S CO<sub>2</sub>e REDUCTION EFFORTS



### Bridgeport CO<sub>2</sub> Project

- EnLink is working with Continental Carbonic Products to capture CO<sub>2</sub> emitted from the Bridgeport processing plant
- Will capture ~100,000 metric tonnes per year
- Meaningful progress to goal of 30% reduction in total CO<sub>2</sub>e emissions intensity by 2030
- Project will be modestly profitable
- CO<sub>2</sub> to be sold on a firm basis for 15 years
- Expected to be in service in early 2024
- Continental Carbonic Products, a wholly owned subsidiary of Matheson Tri-Gas, and member of the Nippon Sanso Holdings Company group of companies, is one of the four largest suppliers of industrial, specialty, and electronics gases in the world

# **CARBON CAPTURE BUSINESS POTENTIAL**



# ENLINK'S EXISTING ASSET FOOTPRINT, EXPERTISE AND RELATIONSHIPS PROVIDES A STRATEGIC ADVANTAGE IN BUILDING A LOUISIANA CCUS BUSINESS

- EnLink's assets and advantages:
  - Dense network of over 4,000 miles of Louisiana pipeline with two separate pipeline systems that service the same region
  - Louisiana Mississippi River corridor is one of the highest emitting regions in the United States
  - Existing pipeline connections to a majority of the largest and most economic CO<sub>2</sub> emissions sources along the Mississippi River corridor
  - Decades of experience constructing and operating pipelines and facilities in Louisiana
- Large-diameter pipelines allow for efficient CO<sub>2</sub> takeaway to multiple potential sequestration sites at pressures similar to current operating conditions
- EnLink's existing assets can significantly improve CCUS project economics by materially reducing a major capital expenditure
- Exploring partnerships across the CCUS value chain to drive speed to market



# A PATH TO NET ZERO EMISSIONS



### DRIVING TOWARD A LOWER-CARBON, SUSTAINABLE FUTURE



A collaboration of oil and gas companies focused on emissions reduction solutions

4 30% reduction<sup>1</sup> in methane

emissions intensity

Pursuing a path to reach a **30%** reduction<sup>1</sup> in our total CO<sub>2</sub>e emissions intensity by 2030

# 2050 Net Zero Greenhouse Gas Emissions

#### How We Get There:

#### Potential Opportunities

- Replacing or retrofitting natural gas-driven pneumatic controllers to lower-emitting alternatives
- Increasing usage of renewable energy to power our operations
- Converting natural gas-driven equipment, such as compressor engines, to run on electricity
- Implementing carbon capture technologies for beneficial reuses or sequestration of carbon dioxide

Joined The Environmental Partnership



# 3Q21 RESULTS



# **IMPROVING VOLUME TRENDS DRIVE SOLID RESULTS**



### 3Q21 RESULTS EXCEEDED FORECAST, EXCLUDING HURRICANE IDA IMPACT OF ~\$4MM



### Continued trend of strong financial results

- Large, diversified asset footprint continues to see operational activity increases and benefits from improved commodity price environment
- Operator activity continued to strengthen, driving improving volume trends across Permian (~11% sequential processing growth), Oklahoma (only 2% sequential gathering decline) and North Texas (flat sequentially)
- Achieved \$256.4MM of adjusted EBITDA<sup>1</sup> in 3Q21, demonstrating ~3.6% growth year-over-year, net of MVC impact
- Generated \$80.5MM of FCFAD<sup>1</sup> in 3Q21, bringing total FCFAD to approximately \$340MM in the past 12 months

### Strong free cash flow enhances financial flexibility

- Improved outlook enhances financial flexibility in 2021 and beyond
- Focus remains on capital light projects to drive improved returns and cash flow
- Nearing target leverage ratio of <4x
- Paid down \$100MM of December 2021 term loan in 3Q21
- Expanded AR Facility, lowered pricing and extended maturity to 2024
- Repurchased aggregate \$12.5MM of common units in 3Q21

#### EnLink remains positioned to deliver adjusted EBITDA growth in 2021<sup>2</sup>

<sup>1</sup> Non-GAAP measure defined in the appendix. <sup>2</sup> Excludes \$57.2MM MVC payments in 2020.

# **3Q21 FINANCIAL RESULTS**



### **RESULTS EXCEEDED FORECAST, EXCLUDING HURRICANE IDA IMPACT OF ~\$4MM**

| \$MM, unless noted                                       | 3Q21      |
|--|-----------|
| Net Income (Loss)  | \$32.3    |
| Adjusted EBITDA, net to EnLink <sup>1</sup>              | \$256.4   |
| Capex, net to EnLink, & Plant Relocation Costs           | \$48.9    |
| Net Cash Provided by Operating Activities                | \$197.0   |
| Free Cash Flow After Distributions <sup>1</sup>          | \$80.5    |
| Debt-to-Adjusted EBITDA <sup>2</sup>                     | 4.1x      |
| Amount Outstanding on \$1.75BN Revolving Credit Facility | \$0       |
| Declared Distribution per Common Unit                    | \$0.09375 |

<sup>1</sup> Non-GAAP measure defined in the appendix. <sup>2</sup> Calculated according to revolving credit facility agreement leverage covenant, which excludes cash on the balance sheet.

### **Recent Updates**

#### Ramping of Activity Drives Cash Flow

- Quarterly adjusted EBITDA grew 3.6% YoY excluding MVC impact in 3Q20
- Benefiting from improved producer drilling and well completion activity in the Permian and Oklahoma
- Hurricane Ida caused temporary shutdowns, but all of our customers are back up

#### **Sustained Cost Reductions**

- Total costs are flat YTD 2021 over the same period in 2020
- Technology and innovation to drive next level of efficiency in modest growth environment

# (\$) Strong

#### Strong Free Cash Flow Generation

• Generated approximately \$340MM in FCFAD in the last 12 months

# **SEGMENT RESULTS OVERVIEW**



### PERMIAN, OKLAHOMA, AND NORTH TEXAS SEE IMPROVING VOLUME OUTLOOK

| Segment Results (\$MM)             | 3Q20  | 4Q20  | 1Q21 | 2Q21 | 3Q21   |
|------------------------------------|-------|-------|------|------|--------|
| Permian Gas Segment Profit         | 37.7  | 35.0  | 35.8 | 28.1 | 58.4   |
| Permian Crude Segment Profit       | 9.2   | 11.2  | 7.0  | 15.9 | 10.7   |
| Total Segment Profit               | 46.9  | 46.2  | 42.8 | 44.0 | 69.1   |
| War Horse OPEX                     | 0.0   | 0.0   | 6.0  | 10.0 | 8.8    |
| Unrealized Derivatives Loss/(Gain) | (0.9) | 1.1   | 5.3  | 7.9  | (10.2) |
| Louisiana Gas Segment Profit       | 9.8   | 13.3  | 12.9 | 10.6 | 5.9    |
| Louisiana NGL Segment Profit       | 48.4  | 60.6  | 63.1 | 47.8 | 50.1   |
| ORV Crude Segment Profit           | 7.5   | 6.9   | 6.2  | 8.9  | 7.7    |
| Total Segment Profit               | 65.7  | 80.8  | 82.2 | 67.3 | 63.7   |
| Unrealized Derivatives Loss/(Gain) | 2.7   | (1.3) | 0.4  | 9.4  | 8.8    |
| Oklahoma Gas Segment Profit        | 102.4 | 95.9  | 53.2 | 78.4 | 84.2   |
| Oklahoma Crude Segment Profit      | 3.4   | 3.1   | 2.3  | 7.2  | 2.9    |
| Total Segment Profit               | 105.8 | 99.0  | 55.5 | 85.6 | 87.1   |
| War Horse OPEX                     | 0.0   | 0.0   | 1.6  | 0.2  | 0.0    |
| Unrealized Derivatives Loss/(Gain) | 0.3   | 2.1   | 1.8  | 5.3  | 2.3    |
| North Texas Gas Segment Profit     | 66.3  | 61.6  | 76.9 | 57.9 | 60.0   |
| Unrealized Derivatives Loss/(Gain) | 0.1   | 0.5   | 0.4  | 1.2  | 0.3    |

#### **Quarterly Highlights**

#### Permian

- Commodity environment drives increased drilling and completion (D&C) activity in both Midland and Delaware
- Stronger commodity price environment improved gas margins
- Excluding plant relocation and unrealized derivative activity, segment profit increased ~47% vs. 3Q20

#### Louisiana

- Seasonal business of storing product in the summer and selling in winter positions the segment for a strong 4<sup>th</sup> quarter
- Hurricane Ida adversely impacted segment by ~\$4MM as a result of customer downtime. All operations have returned to normal.

#### Oklahoma

- 3Q20 segment results included \$13.7MM MVC from Devon
- Favorable commodity pricing drove improved operator rig activity
- Anticipate approximately half of the total wells brought on line during FY21 will occur in 4Q21

#### North Texas

 BKV remains active in re-stimulation activity and bringing old wells online

# COMMODITY STRENGTH DRIVES 2022+ OPPORTUNITY



### NEAR TERM CASH FLOW STABILITY, UPSIDE TO VOLUMES AND REALIZED PRICES IN 2022+

#### Modest Benefit to 3Q21

- 90% fee-based business mix
- Natural lag in drilling to completion time limits volume uplift
- Programmatic hedge program creates stability, but limits nearterm upside

#### Greater Impact in 4Q21

- Incremental volumes from D&C activity
- Incremental operational leverage to volume growth with current systems in place
- Seasonally strong quarter for LA business, including from higher NGL prices

#### Significant Opportunity in 2022+

- Higher current and forward prices
   driving incremental D&C activity
- 2021 Permian growth driven by Midland, but Delaware expected to ramp in 2022
- Natural gas and combo plays benefit from robust gas and NGL prices
- Oklahoma expected to deliver flat volumes in 2022
- Producer capital discipline likely results in a longer commodity price bull market

# 3Q21 CAPITAL EXPENDITURES AND RELOCATION COSTS

### **CAPITAL LIGHT & HIGH RETURN PROJECTS ENHANCE FREE CASH FLOW**



<sup>1</sup> Includes \$8.8MM and \$0.2MM in Permian and Oklahoma, respectively, for relocation costs related to Project War Horse classified as operating expenses in accordance with GAAP. <sup>2</sup> Totals may not sum due to rounding.

# **STRONG CUSTOMERS & IMPROVING ACTIVITY**

### ATTRACTIVE ECONOMICS DRIVING COMMERCIAL ACTIVITY





#### Growing alongside strong producers

- Natural Gas Volume Growth Outpacing Basin Growth:
- Gathering volumes increased ~8% sequentially in 3Q21
- Midland activity remains robust with Delaware ramping up
- Continuation of capital light approach with Project Phantom
- Increasing producer activity in Delaware drives need for Tiger plant restart by early 2022



### LOUISIANA



Gulf Coast demand driving multi-commodity opportunities

#### Downstream Remaining Resilient:

- Downstream demand remains strong from petrochem and industrial consumers
- EnLink's ability to manage both NGL supply and frac capacity optimizes cash flow
- Stronger gas and NGL volumes







# FOCUS ON SEGMENT CASH FLOW



### STRONG COMMODITY PRICES DRIVE IMPROVEMENTS IN ACTIVITY

### OKLAHOMA

#### Significant Cash Flow:

- Generated in excess of \$75MM in segment cash flow for six of the past seven quarters
- Dow/Devon JV continues to progress as planned
- Slight reduction in operating expense 3Q21 vs. 3Q20
- Gathering volumes decline less
  than 2% sequentially





Cash flow

remaining resilient

in lower-activity

environment

#### Reduced capex and operating costs driving FCF

#### Stable Cash Flow:

- Generated in excess of \$55MM in segment cash flow each of the past six quarters
- Flat sequential volumes in 3Q21
- Reduced operating expenses ~4% in 3Q21 vs. 3Q20
- BKV focusing on optimizing production with reactivation and re-stimulation activity



Segment Cash Flow<sup>1</sup> (\$MM)



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<sup>1</sup> Non-GAAP measure defined in the appendix.

# **INVESTMENT THESIS**



### DIVERSE & INTEGRATED ASSETS STRATEGICALLY LOCATED TO SERVE GROWING NATURAL GAS & NGL DEMAND

### Major Integrated Midstream Provider

- Premier production basins connected to key demand centers
  - Growing footprint in prolific Permian
  - Largest intrastate natural gas pipeline network in Louisiana
  - Leading G&P positions in Oklahoma & North Texas
  - Predominantly fee-based business benefiting from natural gas and NGL demand; mitigates near-term direct commodity price exposure
- Progressive sustainability, innovation and automation transformation underway with Operational Excellence program

### Peer-Leading Cash Flow Generation

- Diverse asset base provides
   significant, stable earnings power
- All four asset segments generate positive free cash flow
- Sustainable, low-cost structure in place
- Low capital expenditures profile focused on highly-accretive projects with quick cash conversion
- Peer-leading cash flow yield with approximately \$340MM generated in FCFAD in the last 12 months

### Sustainable Market Demand

- Connected to sustainable domestic and expanding global natural gas and NGL demand markets
- Playing a critical role in energy transition with ~90% of current business driven by natural gas and NGL services, improving environmental performance and potential to develop CCUS business
- Strong operating leverage available to take advantage of volume growth resumption



# APPENDIX



# **QUARTERLY VOLUMES (PERMIAN, LOUISIANA)**





Louisiana







Note: Includes volumes associated with non-controlling interests.

# **QUARTERLY VOLUMES** (OKLAHOMA, NORTH TEXAS)





# **QUARTERLY SEGMENT PROFIT & VOLUMES**



|   |               | 3             | 3 Months Ended |               |               |
|---|---------------|---------------|----------------|---------------|---------------|
| \$ amounts in millions unless otherwise noted | Sep. 30, 2020 | Dec. 31, 2020 | Mar. 31, 2021  | Jun. 30, 2021 | Sep. 30, 2021 |
| Permian                                       |               |               |                |               |               |
| Segment Profit                                | \$46.9        | \$46.2        | \$42.8         | \$44.0        | \$69.1        |
| Adjusted Gross Margin                         | \$69.8        | \$69.3        | \$31.0         | \$71.4        | \$106.4       |
| Gathering and Transportation (MMBtu/d)        | 923,400       | 936,400       | 925,600        | 1,025,900     | 1,111,800     |
| Processing (MMBtu/d)                          | 929,900       | 907,800       | 876,100        | 958,400       | 1,062,800     |
| Crude Oil Handling (Bbls/d)                   | 99,100        | 120,300       | 108,200        | 121,900       | 157,500       |
| Louisiana                                     |               |               |                |               |               |
| Segment Profit                                | \$65.7        | \$80.8        | \$82.2         | \$67.3        | \$63.7        |
| Adjusted Gross Margin                         | \$96.8        | \$110.4       | \$111.4        | \$99.0        | \$94.2        |
| Gathering and Transportation (MMBtu/d)        | 1,961,100     | 2,096,800     | 2,151,300      | 2,139,300     | 2,013,900     |
| NGL Fractionation (Bbls/d)                    | 177,700       | 176,300       | 169,200        | 184,000       | 167,900       |
| Crude Oil Handling (Bbls/d)                   | 15,700        | 19,000        | 15,000         | 15,200        | 17,600        |
| Brine Disposal (Bbls/d)                       | 1,100         | 1,200         | 1,400          | 2,900         | 3,300         |
| Oklahoma                                      |               |               |                |               |               |
| Segment Profit                                | \$105.8       | \$99.0        | \$55.5         | \$85.6        | \$87.1        |
| Adjusted Gross Margin                         | \$125.9       | \$118.8       | \$75.2         | \$103.4       | \$106.9       |
| Gathering and Transportation (MMBtu/d)        | 1,113,900     | 1,039,500     | 937,300        | 1,016,200     | 996,900       |
| Processing (MMBtu/d)                          | 1,125,600     | 1,061,800     | 955,400        | 1,040,000     | 1,004,400     |
| Crude Oil Handling (Bbls/d)                   | 25,600        | 22,700        | 17,500         | 23,800        | 20,000        |
| North Texas                                   |               |               |                |               |               |
| Segment Profit                                | \$66.3        | \$61.6        | \$76.9         | \$57.9        | \$60.0        |
| Adjusted Gross Margin                         | \$86.5        | \$79.8        | \$96.1         | \$77.8        | \$79.3        |
| Gathering and Transportation (MMBtu/d)        | 1,450,900     | 1,399,400     | 1,356,900      | 1,377,400     | 1,377,600     |
| Processing (MMBtu/d)                          | 669,000       | 645,100       | 624,600        | 627,600       | 627,900       |

Note: Includes segment profit and volumes associated with non-controlling interests.

# MIDLAND PLATFORM





#### **Midland Overview**

#### Multi-commodity strategy

- ~663 MMcf/d Midland Basin cryogenic processing capacity as of the end of 4Q21:
  - 7 processing facilities in operation
  - Project War Horse continues to be on pace for 2H21 in-service
- ~1,400 miles of pipeline

# DELAWARE PLATFORM





# Delaware Overview Multi-commodity strategy

- 635 MMcf/d Delaware Basin processing capacity:
- ~200 miles of pipeline

# LOUISIANA PLATFORM





#### Louisiana Overview

# Positioned to supply growing demand market

- 5 fractionators along the Gulf Coast
  - ~200 Mbbl/d of fractionation capacity in Louisiana
- 710 MMcf/d operating natural gas processing capacity
- 3 natural gas processing facilities with 4,000 miles of pipeline
- Cajun-Sibon NGL pipeline capacity of ~185 Mbbl/d
- 20.8 Bcf natural gas storage capacity

Note: Ascension Pipeline is 50% owned by a joint venture with a Marathon Petroleum Corp. subsidiary. EnLink owns a 38.75% interest in Gulf Coast Fractionators, which owns and operates a 145 Mbbl/d fractionator.

# **CENTRAL OKLAHOMA PLATFORM**





#### Central Oklahoma Overview

#### Size, Scale & Diversification

- Operating ~960 MMcf/d of Central Oklahoma gas processing capacity to support STACK development
- ~2,000 miles of pipeline

# NORTH TEXAS PLATFORM





# North Texas Overview

# Anchor position in the Barnett

- 1.0 Bcf/d operating natural gas processing capacity
  - 2 operating natural gas processing facilities
- 15 Mbbl/d of fractionation capacity
- ~4,200 miles of pipeline

# COMMODITY STRENGTH DRIVES 2022+ OPPORTUNITY

### NEAR TERM CASH FLOW STABILITY, UPSIDE TO VOLUMES AND REALIZED PRICES IN 2022+



<sup>1</sup> Henry Hub and WTI are average quarterly prices. <sup>2</sup> Permian rigs shows aggregate Permian rigs for the region from Baker Hughes rig count. <sup>3</sup> Permian gathering is EnLink's EnLink Midstream 3Q21 Quarterly Report natural gas volumes, including volumes attributable to non-controlling interests.

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# CAPITALIZATION



| (\$ in MM)  | 9/30/21 |
|---|---------|
| Cash and cash equivalents, net to EnLink                      | 28.5    |
|   |         |
| \$1.75Bn Unsecured Revolving Credit Facility due January 2024 | 0.0     |
| A/R Securitization due September 2024                         | 245.0   |
| Term Loan due December 2021                                   | 150.0   |
| ENLK 4.400% Senior unsecured notes due 2024                   | 521.8   |
| ENLK 4.150% Senior unsecured notes due 2025                   | 720.8   |
| ENLK 4.850% Senior unsecured notes due 2026                   | 491.0   |
| ENLC 5.625% Senior unsecured notes due 2028                   | 500.0   |
| ENLC 5.375% Senior unsecured notes due 2029                   | 498.7   |
| ENLK 5.600% Senior unsecured notes due 2044                   | 350.0   |
| ENLK 5.050% Senior unsecured notes due 2045                   | 450.0   |
| ENLK 5.450% Senior unsecured notes due 2047                   | 500.0   |
| Net Debt  | 4,398.8 |
| Series B Preferred Units                                      | 909.8   |
| Series C Preferred Units                                      | 400.0   |
| Members Equity <sup>1</sup>                                   | 3,379.4 |
| Total Capitalization  | 9,088.0 |

# **DEBT MATURITY PROFILE**



### SUBSTANTIAL LIQUIDITY AND LONG-TERM DEBT MATURITY PROFILE PROVIDES FINANCIAL FLEXIBILITY



# **STRONG DIVERSE COUNTERPARTIES**



#### Strong Counterparty Credit Ratings (% of FY 2020 Revenues)



| Credit Rating    | Industry       | % of<br>Revenue |
|------------------|----------------|-----------------|
| BBB              | E&P            | 14.3%           |
| BBB              | Chemical       | 13.1%           |
| BBB              | Refining       | 12.0%           |
| Sec Collateral 1 | NOC            | 4.6%            |
| BB               | Chemical       | 3.9%            |
| BBB              | Midstream      | 3.4%            |
| BBB              | Midstream      | 3.2%            |
| BBB              | Integrated     | 2.5%            |
| Sec Collateral 1 | Energy Trading | 2.4%            |
| BBB              | Midstream      | 2.1%            |
| Total            |                | 61.5%           |

**Top 10 Counterparties** 

(% of FY 2020 Revenues)

#### Limited Price Exposure

(Contract Types as % of YTD 3Q21 Adjusted Gross Margin)



<sup>1</sup> Includes counterparties that have posted collateral. <sup>2</sup> Contract types consisting primarily of keep whole agreements, percent of proceeds contracts and percent of liquids contracts.

# **ENLINK ORGANIZATIONAL STRUCTURE**





Note: The ownership percentages are based upon 9/30/2021 data. <sup>1</sup> Series B Preferred Units are convertible into ENLC units. ENLC ownership interests are shown for voting purposes and include the ENLC Class C units that the Series B Preferred unitholders received for voting purposes only.

# GLOBAL INFRASTRUCTURE PARTNERS OVERVIEW



### GIP IS A STRONG, SUPPORTIVE SPONSOR WITH SIGNIFICANT ENERGY INVESTING EXPERIENCE

#### Leading Asset Manager



- ✓ Global Infrastructure Partners ("GIP") is an independent infrastructure investor and one of largest infrastructure fund managers in the world with ~\$79 billion in AUM<sup>1</sup>
  - GIP IV is the largest infrastructure fund raised to date at \$22 billion
- ✓ 42 current portfolio companies with ~63,000 employees and \$40 billion in combined revenues
- ✓ Deep and balanced team of 252 professionals with industry, investing and operating experience

#### Significant Midstream Experience

 \$20+ billion of natural resources infrastructure investments to-date

#### **Current Investments:**



#### **Supportive Sponsor**

- ✓ Operational value creation is central to GIP's investing approach
- ✓ Dedicated "business improvement team" of 44 experienced professionals that apply best-inclass industrial tool kits to improve performance of companies
- ✓ Ongoing initiatives with EnLink management focused on:
  - Driving costs out and enhancing the profitability of the business
  - Winning new commercial opportunities
  - Optimizing plant availability
  - Managing fuel efficiency and improving sustainability across the platform

# SUSTAINABILITY: THE FUTURE OF MIDSTREAM



### LEADERSHIP-DRIVEN, COMPANYWIDE SUSTAINABILITY PROGRAM ROOTED IN SAFETY & VALUES

#### 2020 ENVIRONMENTAL & SOCIAL HIGHLIGHTS

- **OUR BEST EHS YEAR:** Initiated GoalZERO campaign, resulting in:
- Lowest recordable injury rate in EnLink history of 0.47, and 34% better than peers<sup>1</sup>
- Established Reportable Environmental Incident Rate (REIR) to drive environmental performance and improved REIR by 17% from 2019



• **STEWARDSHIP:** Completed ~\$50 million of equipment reuse & refurbishing initiatives

#### • DEI COMMITMENT: Launched CEO-led Diversity, Equity, & Inclusion Action Team

 97% of managers completed Unconscious Bias Training course; 100% of employees completed
 Preventing Workplace Harassment course

### 2020 GOVERNANCE HIGHLIGHTS

- BOARD DIVERSITY: Including one female director, two minority directors, and two directors under the age of 50
- STAKEHOLDER-ALIGNMENT: Executive compensation is targeted at market median (50th percentile) for each executive and 80% tied to performance-driven incentives
  - Companywide Short-Term Incentive Program tied to sustainability and strategic initiatives; increased weighting of sustainability by 50% for 2021
- **REPORTING IMPROVEMENTS:** Adopted SASB framework & expanded reporting data categories to align more with peers
  - > Visit http://sustainability.enlink.com for 2020 Report

### NEW IN 2021:

- EnLink strengthened our sustainability governance through formation of Board-level Sustainability Committee
- Chairman and CEO Barry E. Davis joined the **CEO Action for** Diversity & Inclusion, the largest CEO-driven business
   commitment to advance diversity and inclusion
- EnLink donated 50,000 gallons of propane to support residents of Southeast Louisiana experiencing extended power outages as a result of Hurricane Ida

# UPDATED 2021 FORWARD-LOOKING RECONCILIATION OF NET INCOME TO ADJUSTED EBITDA, AND FREE CASH FLOW AFTER DISTRIBUTIONS



|  | 2021 Updated Outlook (1) |
|--|--------------------------|
|  | As of June 3, 2021       |
| Net income of EnLink (2)   | 145.0                    |
| Interest expense, net of interest income                                   | 242.0                    |
| Depreciation and amortization  | 604.0                    |
| Income from unconsolidated affiliate investments                           | (2.0)                    |
| Distribution from unconsolidated affiliate investments                     | 1.0                      |
| Unit-based compensation  | 31.0                     |
| Income taxes   | 30.0                     |
| Project War Horse (3)  | 25.0                     |
| Other (4)  | (1.0)                    |
| Adjusted EBITDA before non-controlling interest                            | 1,075.0                  |
| Non-controlling interest share of adjusted EBITDA (5)                      | (35.0)                   |
| Adjusted EBITDA, net to ENLC   | 1040.0                   |
| Interest expense, net of interest income                                   | (242.0)                  |
| Maintenance capital expenditures, net to EnLink (6)                        | (40.0)                   |
| Preferred unit accrued cash distributions (7)                              | (92.0)                   |
| Other (8)  | 10.0                     |
| Distributable cash flow  | 676.0                    |
| Common distributions declared  | (186.0)                  |
| Growth capital expenditures, net to EnLink & Plant Relocation Costs (3)(6) | (140.0)                  |
| Free cash flow after distributions   | 350.0                    |

 Represents the forward-looking net income guidance of EnLink Midstream, LLC for the year ended December 31, 2021. The forward-looking net income guidance excludes the potential impact of gains or losses on derivative activity, gains or losses on disposition of assets, impairment expense, gains or losses are a result of legal settlements, gains or losses on extinguishment of debt, the financial effects of future acquisitions, and proceeds from the sale of equipment. The exclusion of these items is due to the uncertainty regarding the occurrence, timing and/or amount of these events.

2) Net income includes estimated net income attributable to (i) NGP Natural Resources XI, L.P.'s ("NGP") 49.9% share of net income from the Delaware Basin JV, (ii) Marathon Petroleum Corp.'s ("Marathon") 50% share of net income from the Ascension JV., and (iii) other minor non-controlling interests.

3) Represents cost incurred related to the relocation of equipment and facilities from the Battle Ridge processing plant, in the Oklahoma segment, to the Permian segment that we expect to complete in 2021 and are not part of our ongoing operations.

4) Includes (i) estimated accretion expense associated with asset retirement obligations and (ii) estimated non-cash rent, which relates to lease incentives pro-rated over the lease term.

5 Non-controlling interest share of adjusted EBITDA includes estimates for (i) NGP's 49.9% share of adjusted EBITDA from the Delaware Basin JV, (ii) Marathon's 50% share of adjusted EBITDA from the Ascension JV and (iii) other minor non-controlling interests.

6) Excludes capital expenditures that are contributed by other entities and relate to the non-controlling interest share of our consolidated entities.

7) Represents the cash distributions earned by the ENLK Series B Preferred Units and ENLK Series C Preferred Units. Cash distributions to be paid to holders of the ENLK Series B Preferred Units and ENLK Series C Preferred Units are not available to common unitholders.

8) Includes non-cash interest (income)/expense and current income tax (income)/expense.

EnLink does not provide a reconciliation of forward-looking net cash provided by operating activities to adjusted EBITDA because the Company is unable to predict with reasonable certainty changes in working capital, which may impact cash provided or used during the year. Working capital includes accounts receivable, accounts payable, and other current assets and liabilities. These items are uncertain and depend on various factors outside the Company's control.

### RECONCILIATION OF NET CASH PROVIDED BY OPERATING ACTIVITIES TO ADJUSTED EBITDA AND FREE CASH FLOW AFTER DISTRIBUTIONS



|  | Three Months Ended |          |    |           |    |           |             |    |           |
|--|--------------------|----------|----|-----------|----|-----------|-------------|----|-----------|
|  | 9                  | /30/2020 | 1  | 2/31/2020 |    | 3/31/2021 | 6/30/2021   |    | 9/30/2021 |
| Net cash provided by operating activities                                    | \$                 | 244.2    | \$ | 170.1     | \$ | 225.8     | \$<br>176.4 | \$ | 197.0     |
| Interest expense (1)   |                    | 54.5     |    | 54.9      |    | 55.9      | 55.6        |    | 55.1      |
| Payments to terminate interest rate swaps (2)                                |                    | -        |    | 10.9      |    | -         | 1.3         |    | 0.5       |
| Utility credits, net of usage (3)  |                    | -        |    | -         |    | 40.4      | 3.4         |    | (5.6)     |
| Accruals for settled commodity swap transactions                             |                    | 0.9      |    | (5.0)     |    | 0.1       | (2.6)       |    | (2.1)     |
| Current income tax expense   |                    | 0.4      |    | -         |    | -         | -           |    | -         |
| Distributions from unconsolidated affiliate investment in excess of earnings |                    | (0.4)    |    | 0.1       |    | 3.6       | 0.1         |    | 0.1       |
| Relocation costs associated with the War Horse processing facility (4)       |                    | -        |    | 0.8       |    | 7.6       | 10.2        |    | 8.8       |
| Other (5)  |                    | -        |    | (0.1)     |    | 1.2       | 1.4         |    | (0.2)     |
| Changes in operating assets and liabilities which (provided) used cash:      |                    |          |    |           |    |           |             |    |           |
| Accounts receivable, accrued revenues, inventories, and other                |                    | 46.5     |    | 79.0      |    | 17.5      | 91.7        |    | 167.6     |
| Accounts payable, accrued product purchases, and other accrued liabilities   |                    | (76.4)   |    | (40.0)    |    | (95.6)    | (67.7)      |    | (153.2)   |
| Adjusted EBITDA before non-controlling interest                              |                    | 269.7    |    | 270.7     |    | 256.5     | 269.8       |    | 268.0     |
| Non-controlling interest share of adjusted EBITDA from joint ventures (6)    |                    | (8.1)    |    | (8.9)     |    | (7.1)     | (12.3)      |    | (11.6)    |
| Adjusted EBITDA, net to ENLC   |                    | 261.6    |    | 261.8     |    | 249.4     | 257.5       |    | 256.4     |
| Growth capital expenditures, net to ENLC (7)                                 |                    | (32.6)   |    | (21.3)    |    | (15.9)    | (40.0)      |    | (33.2)    |
| Maintenance capital expenditures, net to ENLC (7)                            |                    | (5.0)    |    | (11.2)    |    | (4.7)     | (7.5)       |    | (6.9)     |
| Interest expense, net of interest income                                     |                    | (55.5)   |    | (57.0)    |    | (60.0)    | (60.0)      |    | (60.1)    |
| Distributions declared on common units                                       |                    | (46.4)   |    | (46.7)    |    | (46.7)    | (46.7)      |    | (46.6)    |
| ENLK preferred unit accrued cash distributions (8)                           |                    | (22.9)   |    | (22.9)    |    | (23.0)    | (23.0)      |    | (23.0)    |
| Partial termination of interest rate swap (2)                                |                    | -        |    | (10.9)    |    | -         | (1.3)       |    | (0.5)     |
| Relocation costs associated with the War Horse processing facility (4)       |                    | -        |    | (0.8)     |    | (7.6)     | (10.2)      |    | (8.8)     |
| Non-cash interest expense  |                    | -        |    | 0.3       |    | 2.2       | 2.4         |    | 2.7       |
| Other (9)  |                    | 2.9      |    | 0.3       |    | 0.5       | 0.3         |    | 0.5       |
| Free cash flow after distributions   | \$                 | 102.1    | \$ | 91.6      | \$ | 94.2      | \$<br>71.5  | \$ | 80.5      |

1) Net of amortization of debt issuance costs and discount and premium, which are included in interest expense but not included in net cash provided by operating activities, and non-cash interest income/(expense), which is netted against interest expense but not included in adjusted EBITDA.

2) Represents cash paid for the early termination of \$500.0 million, \$100.0 million, and \$100.0 million of our interest rate swaps due to the partial repayment of EnLink's \$850 million term loan in December 2021, and September 2021, respectively...

3) Under our utility agreements, we are entitled to a base load of electricity and pay or receive credits, based on market pricing, when we exceed or do not use the base load amounts. These utility credits are recorded as "Other current assets" or "Other assets, net" on our consolidated balance sheets depending on the timing of their expected usage, and amontized as we incur utility expenses.

4) Represents cost incurred related to the relocation of equipment and facilities from the Battle Ridge processing plant, in the Oklahoma segment, to the Permian segment that we completed in the third quarter of 2021 and is not part of our ongoing operations.

5) Includes current income tax expense; transaction costs; and non-cash rent, which relates to lease incentives pro-rated over the lease term.

6] Non-controlling interest share of adjusted EBITDA from the Ascension JV, and other minor non-controlling interests.

7) Excludes capital expenditures that were contributed by other entities and relate to the non-controlling interest share of our consolidated entities.

8) Represents the cash distributions earned by the Series B Preferred Units and Series C Preferred Units, which are not available to common unitholders.

9 Includes current income tax expense, and proceeds from the sale of surplus or unused equipment and land, which occurred in the normal operation of our business and did not include major divestitures and transaction costs from successful acquisitions.

### RECONCILIATION OF NET INCOME (LOSS) TO ADJUSTED EBITDA AND FREE CASH FLOW AFTER DISTRIBUTIONS



|   |          | Three Months Ended |    |            |    |           |    |           |    |           |
|---|----------|--------------------|----|------------|----|-----------|----|-----------|----|-----------|
|   |          | 9/30/2020          |    | 12/31/2020 |    | 3/31/2021 |    | 6/30/2021 |    | 9/30/2021 |
| Net income (loss)   | \$       | 39.2               | \$ | (124.2)    | \$ | 12.6      | \$ | 9.4       | \$ | 32.3      |
| Interest expense, net of interest income                                  |          | 55.5               |    | 57.0       |    | 60.0      |    | 60.0      |    | 60.1      |
| Depreciation and amortization   |          | 160.3              |    | 157.3      |    | 151.0     |    | 151.9     |    | 153.0     |
| Impairments   |          | -                  |    | 8.3        |    | -         |    | -         |    | -         |
| (Income) loss from unconsolidated affiliates                              |          | 0.2                |    | 0.2        |    | 6.3       |    | 1.3       |    | 2.3       |
| Distributions from unconsolidated affiliates                              |          | -                  |    | 0.1        |    | 3.6       |    | 0.1       |    | 0.1       |
| (Gain) loss on disposition of assets                                      |          | (1.8)              |    | 6.0        |    | -         |    | (0.3)     |    | (0.4)     |
| Unit-based compensation   |          | 8.4                |    | 3.8        |    | 6.5       |    | 6.4       |    | 6.4       |
| Income tax expense (benefit)  |          | 6.0                |    | 159.2      |    | 1.4       |    | 6.6       |    | 4.4       |
| Unrealized (gain) loss on commodity swaps                                 |          | 2.2                |    | 2.5        |    | 7.9       |    | 23.8      |    | 1.2       |
| Relocation costs associated with the War Horse processing facility (1)    |          | -                  |    | 0.8        |    | 7.6       |    | 10.2      |    | 8.8       |
| Other (2)   |          | (0.3)              |    | (0.3)      |    | (0.4)     |    | 0.4       |    | (0.2)     |
| Adjusted EBITDA before non-controlling interest                           |          | 269.7              |    | 270.7      |    | 256.5     |    | 269.8     |    | 268.0     |
| Non-controlling interest share of adjusted EBITDA from joint ventures (3) |          | (8.1)              |    | (8.9)      |    | (7.1)     |    | (12.3)    |    | (11.6)    |
| Adjusted EBITDA, net to ENLC  |          | 261.6              |    | 261.8      |    | 249.4     |    | 257.5     |    | 256.4     |
| Growth capital expenditures, net to ENLC (4)                              |          | (32.6)             |    | (21.3)     |    | (15.9)    |    | (40.0)    |    | (33.2)    |
| Maintenance capital expenditures, net to ENLC (4)                         |          | (5.0)              |    | (11.2)     |    | (4.7)     |    | (7.5)     |    | (6.9)     |
| Interest expense, net of interest income                                  |          | (55.5)             |    | (57.0)     |    | (60.0)    |    | (60.0)    |    | (60.1)    |
| Distributions declared on common units                                    |          | (46.4)             |    | (46.7)     |    | (46.7)    |    | (46.7)    |    | (46.6)    |
| ENLK preferred unit accrued cash distributions (5)                        |          | (22.9)             |    | (22.9)     |    | (23.0)    |    | (23.0)    |    | (23.0)    |
| Partial termination of interest rate swap (6)                             |          | -                  |    | (10.9)     |    | -         |    | (1.3)     |    | (0.5)     |
| Relocation costs associated with the War Horse processing facility (1)    |          | -                  |    | (0.8)      |    | (7.6)     |    | (10.2)    |    | (8.8)     |
| Non-cash interest expense   |          | -                  |    | 0.3        |    | 2.2       |    | 2.4       |    | 2.7       |
| Other (7)   | <u>.</u> | 2.9                |    | 0.3        |    | 0.5       |    | 0.3       |    | 0.5       |
| Free cash flow after distributions  | \$       | 102.1              | \$ | 91.6       | \$ | 94.2      | \$ | 71.5      | \$ | 80.5      |

1) Represents cost incurred related to the relocation of equipment and facilities from the Battle Ridge processing plant, in the Oklahoma segment, to the Permian segment that we completed in the third quarter of 2021 and is not part of our ongoing operations.

2) Includes accretion expense associated with asset retirement obligations and non-cash rent, which relates to lease incentives pro-rated over the lease term.

3) Non-controlling interest share of adjusted EBITDA from joint ventures includes NGP Natural Resources XI, L.P.'s ("NGP") 49.9% share of adjusted EBITDA from the Delaware Basin JV, Marathon Petroleum Corporation's 50% share of adjusted EBITDA from the Ascension JV, and other minor non-controlling interests.

4) Excludes capital expenditures that were contributed by other entities and relate to the non-controlling interest share of our consolidated entities.

5) Represents the cash distributions earned by the Series B Preferred Units and Series C Preferred Units, which are not available to common unitholders.

6) Represents cash paid for the early termination of \$500.0 million, \$100.0 million, and \$100.0 million of our interest rate swaps due to the partial repayment of EnLink's \$850 million term loan in December 2020, May 2021, and September 2021, respectively.

7] Includes current income tax expense, and proceeds from the sale of surplus or unused equipment and land, which occurred in the normal operation of our business and did not include major divestitures and transaction costs from successful acquisitions.

### RECONCILIATION OF ENLC'S GROSS MARGIN TO ADJUSTED GROSS MARGIN



|  | Permian                                    | I  | ouisiana.                            | 0  | klahoma                                | Nor | th Texas                             | Co | orporate               | Totals   |
|--|--|----|--------------------------------------|----|--|-----|--------------------------------------|----|------------------------|--|
| Q3 2021  |  |    |                                      |    |  |     |                                      |    |                        |  |
| Gross margin<br>Depreciation and amortization<br>Segment profit<br>Operating expenses  | \$<br>33.7<br>35.4<br>69.1<br>37.3         | \$ | 29.1<br>34.6<br>63.7<br>30.5         | \$ | 34.8<br>52.3<br>87.1<br>19.8           | \$  | 31.5<br>28.5<br>60.0<br>19.3         | \$ | (2.2)<br>2.2           | \$<br>126.9<br>153.0<br>279.9<br>106.9         |
| Adjusted gross margin  | \$<br>106.4                                | \$ | 94.2                                 | \$ | 106.9                                  | \$  | 79.3                                 | \$ | -                      | \$<br>386.8                                    |
| Q2 2021<br>Gross margin<br>Depreciation and amortization<br>Segment profit<br>Operating expenses<br>Adjusted gross margin<br>Q1 2021 | \$<br>9.4<br>34.6<br>44.0<br>27.4<br>71.4  | \$ | 31.2<br>36.1<br>67.3<br>31.7<br>99.0 | \$ | 35.0<br>50.6<br>85.6<br>17.8<br>103.4  | \$  | 29.1<br>28.8<br>57.9<br>19.9<br>77.8 | \$ | (1.8)<br>1.8<br>-<br>- | \$<br>102.9<br>151.9<br>254.8<br>96.8<br>351.6 |
| Gross margin<br>Deprectation and amortization<br>Segment profit (loss)<br>Operating expenses   | \$<br>9.3<br>33.5<br>42.8<br>(11.8)        | \$ | 46.1<br>36.1<br>82.2<br>29.2         | \$ | 4.8<br>50.7<br>55.5<br>19.7            | \$  | 48.2<br>28.7<br>76.9<br>19.2         | \$ | (2.0)<br>2.0<br>-      | \$<br>106.4<br>151.0<br>257.4<br>56.3          |
| Adjusted gross margin<br>Q4 2020   | \$<br>31.0                                 | \$ | 111.4                                | \$ | 75.2                                   | \$  | 96.1                                 | \$ | -                      | \$<br>313.7                                    |
| Gross margin<br>Depreciation and amortization<br>Segment profit (loss)<br>Operating expenses   | \$<br>13.1<br>33.1<br>46.2<br>23.1         | \$ | 44.3<br>36.5<br>80.8<br>29.6         | \$ | 45.8<br>53.2<br>99.0<br>19.8           | \$  | 28.6<br>33.0<br>61.6<br>18.2         | \$ | (1.5)<br>1.5<br>-      | \$<br>130.3<br>157.3<br>287.6<br>90.7          |
| Adjusted gross margin<br>Q3 2020   | \$<br>69.3                                 | \$ | 110.4                                | \$ | 118.8                                  | \$  | 79.8                                 | \$ | -                      | \$<br>378.3                                    |
| Gross margin<br>Depreciation and amortization<br>Segment profit (loss)<br>Operating expenses<br>Adjusted gross margin                | \$<br>15.0<br>31.9<br>46.9<br>22.9<br>69.8 | \$ | 28.8<br>36.9<br>65.7<br>31.1<br>96.8 | \$ | 52.8<br>53.0<br>105.8<br>20.1<br>125.9 | \$  | 29.5<br>36.8<br>66.3<br>20.2<br>86.5 | \$ | (1.7)<br>1.7<br>-<br>- | \$<br>124.4<br>160.3<br>284.7<br>94.3<br>379.0 |

### RECONCILIATION OF ENLC'S SEGMENT PROFIT TO SEGMENT CASH FLOW



|                                       | Permian | Louisiana | Oklahoma | North Texas |
|---------------------------------------|---------|-----------|----------|-------------|
| Three Months Ended September 30, 2021 |         |           |          |             |
| Segment profit                        | \$ 69.1 | \$ 63.7   | \$ 87.1  | \$ 60.0     |
| Capital expenditures                  | (25.8)  | (0.4)     | (10.3)   | (3.3)       |
| Segment cash flow                     | \$ 43.3 | \$ 63.3   | \$ 76.8  | \$ 56.7     |
| Three Months Ended September 30, 2020 |         |           |          |             |
| Segment profit                        | \$ 46.9 | \$ 65.7   | \$ 105.8 | \$ 66.3     |
| Capital expenditures                  | (28.5)  | (8.5)     | (2.6)    | (3.0)       |
| Segment cash flow                     | \$ 18.4 | \$ 57.2   | \$ 103.2 | \$ 63.3     |

### REALIZED AND UNREALIZED DERIVATIVE GAIN/(LOSS) ACTIVITY BY SEGMENT



|            | Permian |        | Louisiana    |    | Oklahoma |    | North Texas |    | Totals |  |
|------------|---------|--------|--------------|----|----------|----|-------------|----|--------|--|
| Q3 2021    |         |        |              |    |          |    |             |    |        |  |
| Realized   | \$      | (8.7)  | \$<br>(14.9) | \$ | (6.8)    | \$ | (2.0)       | \$ | (32.4) |  |
| Unrealized | \$      | 10.2   | \$<br>(8.8)  | \$ | (2.3)    | \$ | (0.3)       | \$ | (1.2)  |  |
| Q2 2021    |         |        | . ,          |    | . ,      |    | . ,         |    | . ,    |  |
| Realized   | \$      | (4.2)  | \$<br>(6.4)  | \$ | (2.9)    | \$ | (0.9)       | \$ | (14.4) |  |
| Unrealized | \$      | (7.9)  | \$<br>(9.4)  | \$ | (5.3)    | \$ | (1.2)       | \$ | (23.8) |  |
| Q1 2021    |         |        | . ,          |    | . ,      |    | . ,         |    | . ,    |  |
| Realized   | \$      | (56.9) | \$<br>(10.7) | \$ | (6.0)    | \$ | (1.9)       | \$ | (75.5) |  |
| Unrealized | \$      | (5.3)  | \$<br>(0.4)  | \$ | (1.8)    | \$ | (0.4)       | \$ | (7.9)  |  |
| Q4 2020    |         |        | . ,          |    | , ,      |    | . ,         |    | . ,    |  |
| Realized   | \$      | (0.6)  | \$<br>(7.9)  | \$ | (2.7)    | \$ | (0.1)       | \$ | (11.3) |  |
| Unrealized | \$      | (1.1)  | \$<br>1.3    | \$ | (2.1)    | \$ | (0.5)       | \$ | (2.4)  |  |
| Q3 2020    |         | . ,    |              |    | . /      |    | . /         |    | ( )    |  |
| Realized   | \$      | (0.4)  | \$<br>(0.6)  | \$ | (1.7)    | \$ | (0.2)       | \$ | (2.9)  |  |
| Unrealized | \$      | 0.9    | \$<br>(2.7)  | \$ | (0.3)    | \$ | (0.1)       | \$ | (2.2)  |  |

### **NON-GAAP FINANCIAL INFORMATION, OTHER DEFINITIONS & NOTES**



- This presentation contains non-generally accepted accounting principles (GAAP) financial measures that we refer to as Adjusted Gross Margin, adjusted EBITDA, free
  cash flow after distributions, and segment cash flow. Each of the foregoing measures is defined below. EnLink Midstream believes these measures are useful to
  investors because they may provide users of this financial information with meaningful comparisons between current results and prior-reported results and a
  meaningful measure of EnLink Midstream's cash flow after satisfaction of the capital and related requirements of their respective operations. Adjusted EBITDA
  achievement is also a primary metric used in the ENLC credit facility and adjusted EBITDA and free cash flow after distributions are both used as metrics in EnLink's
  short-term incentive program for compensating its employees.
- The referenced non-GAAP measurements are not measures of financial performance or liquidity under GAAP. They should not be considered in isolation or as an indicator of EnLink Midstream's performance. Furthermore, they should not be seen as a substitute for metrics prepared in accordance with GAAP. Reconciliations of these measures to their most directly comparable GAAP measures for the periods that are presented in this presentation are included in the Appendix to this presentation. See ENLC's filings with the Securities and Exchange Commission for more information. The payment and amount of distributions is subject to approval by the Board of Directors and to economic conditions and other factors existing at the time of determination.
- Definitions of non-GAAP measures used in this presentation:
- 1) Adjusted Gross Margin is revenue less cost of sales, exclusive of operating expenses and depreciation and amortization related to our operating segments.
- 2) Adjusted EBITDA is net income (loss) plus (less) interest expense, net of interest income; depreciation and amortization; impairments; (income) loss from unconsolidated affiliate investments; (gain) loss on disposition of assets; (gain) loss on extinguishment of debt; unit-based compensation; income tax expense (benefit); unrealized (gain) loss on commodity swaps; transaction costs; relocation costs associated with the relocation of processing facilities; accretion expense associated with asset retirement obligations; (non-cash rent); and (non-controlling interest share of adjusted EBITDA from joint ventures). Adjusted EBITDA, net to ENLC, is after non-controlling interest.
- 3) Free cash flow after distributions (FCFAD) as adjusted EBITDA, net to ENLC, plus (less) (growth capital expenditures, excluding capital expenditures that were contributed by other entities and relate to the non-controlling interest share of our consolidated entities); (maintenance capital expenditures, excluding capital expenditures that were contributed by other entities and relate to the non-controlling interest share of our consolidated entities); (interest expense, net of interest income); (distributions declared on common units); (accrued cash distributions on Series B Preferred Units and Series C Preferred Units paid or expected to be paid); (relocation costs associated with the relocation of processing facilities); (payments to terminate interest rate swaps); non-cash interest (income)/expense; (current income taxes); and proceeds from the sale of equipment and land.
- 4) Segment Cash Flow is defined as segment profit less growth and maintenance capital expenditures, which are gross to EnLink prior to giving effect to the contributions by other entities related to the non-controlling interest share of our consolidated entities.

### NON-GAAP FINANCIAL INFORMATION, OTHER DEFINITIONS & NOTES (CONT.)



- Other definitions and explanations of terms used in this presentation:
- 1) ENLK Series B Preferred Units means Series B Cumulative Convertible Preferred Units of EnLink Midstream Partners, LP (ENLK), which are exchangeable into ENLC common units on a 1-for-1.15 basis, subject to certain adjustments.
- 2) Class C Units means a class of non-economic ENLC common units held by Enfield Holdings, L.P. (Enfield) equal to the number of ENLK Series B Preferred Units held by Enfield, in order to provide Enfield with certain voting rights with respect to ENLC.
- 3) ENLK Series C Preferred Units means Series C Fixed-to-Floating Rate Cumulative Redeemable Perpetual Preferred Units of ENLK.
- 4) Growth capital expenditures (GCE) generally include capital expenditures made for acquisitions or capital improvements that we expect will increase our asset base, operating income or operating capacity over the long-term.
- 5) Maintenance capital expenditures (MCX) include capital expenditures made to replace partially or fully depreciated assets in order to maintain the existing operating capacity of the assets and to extend their useful lives.
- 6) Segment profit (loss) is defined as revenues, less cost of sales (exclusive of operating expenses and depreciation and amortization), less operating expenses.
- 7) Gathering is defined as a pipeline that transports hydrocarbons from a production facility to a transmission line or processing facility. Transportation is defined to include pipelines connected to gathering lines or a facility. Gathering and transportation are referred to as "G&T." Gathering and processing are referred to as "G&P."
- 8) Bcf/d is defined as billion cubic feet per day; MMcf/d is defined as million cubic feet per day; BBL/d is defined as barrels per day; Mbbls/d is defined as thousand barrels per day; NGL is defined as natural gas liquids
- 9) Year-over-Year and YoY is one calendar year as compared to the previous calendar year.
- 10) GIP is defined as Global Infrastructure Partners.
- 11) The Delaware Basin JV is a joint venture between EnLink and an affiliate of NGP in which EnLink owns a 50.1% interest and NGP owns a 49.9% interest. The Delaware Basin JV, which was formed in August 2016, owns the Lobo processing facilities and the Tiger processing plant located in the Delaware Basin in Texas.
- 12) The Ascension JV is a joint venture between a subsidiary of EnLink and a subsidiary of Marathon Petroleum Corporation in which EnLink owns a 50% interest and Marathon Petroleum Corporation owns a 50% interest. The Ascension JV, which began operations in April 2017, owns an NGL pipeline that connects EnLink's Riverside fractionator to Marathon Petroleum Corporation's Garyville refinery.





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