



# Fiscal 2023

## FINANCIAL RESULTS



### HIGHLIGHTS

Significantly improved cash position, generated record cash flow

Progressed multi-year journey to simplify business and improve efficiency

Acquired TDBBS to add scale and eCommerce capabilities to Central's dog treats and chews business

Gained market share across many Pet and Garden categories including dog toys and treats, small animal, pet and wild bird, and grass seed

Strong eCommerce growth driven by improved capabilities

#### NET SALES

# \$3.3B

in line with PY

#### NON-GAAP OPERATING INCOME

# \$227MM

(13)% vs. PY

#### NON-GAAP EPS

# \$2.59

\$(0.21) vs. PY

### PET

#### NET SALES

# \$1.9B

in line with PY

#### NON-GAAP OPERATING INCOME

# \$216MM

+4% vs. PY

### GARDEN

#### NET SALES

# \$1.4B

(2)% vs. PY

#### NON-GAAP OPERATING INCOME

# \$122MM

(21)% vs. PY