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The HeartBeam System received FDA clearance in December 2024. HeartBeam's 12-lead ECG synthesis software has not yet been approved by FDA or other regulatory authorities for commercial/clinical use in the USA or other global geographies.

# From symptoms to confidence. Anywhere, anytime.

Cardiac care today is slow, fragmented, and costly.

HeartBeam is the only FDA-cleared, connected ECG platform that delivers hospital-grade insights in real time, wherever symptoms begin.

This isn't a future promise. It's a market-ready solution, built to scale.

Freedom:

Diagnose anywhere, anytime

**Accuracy:** 

Clinical-grade results

**Access:** 

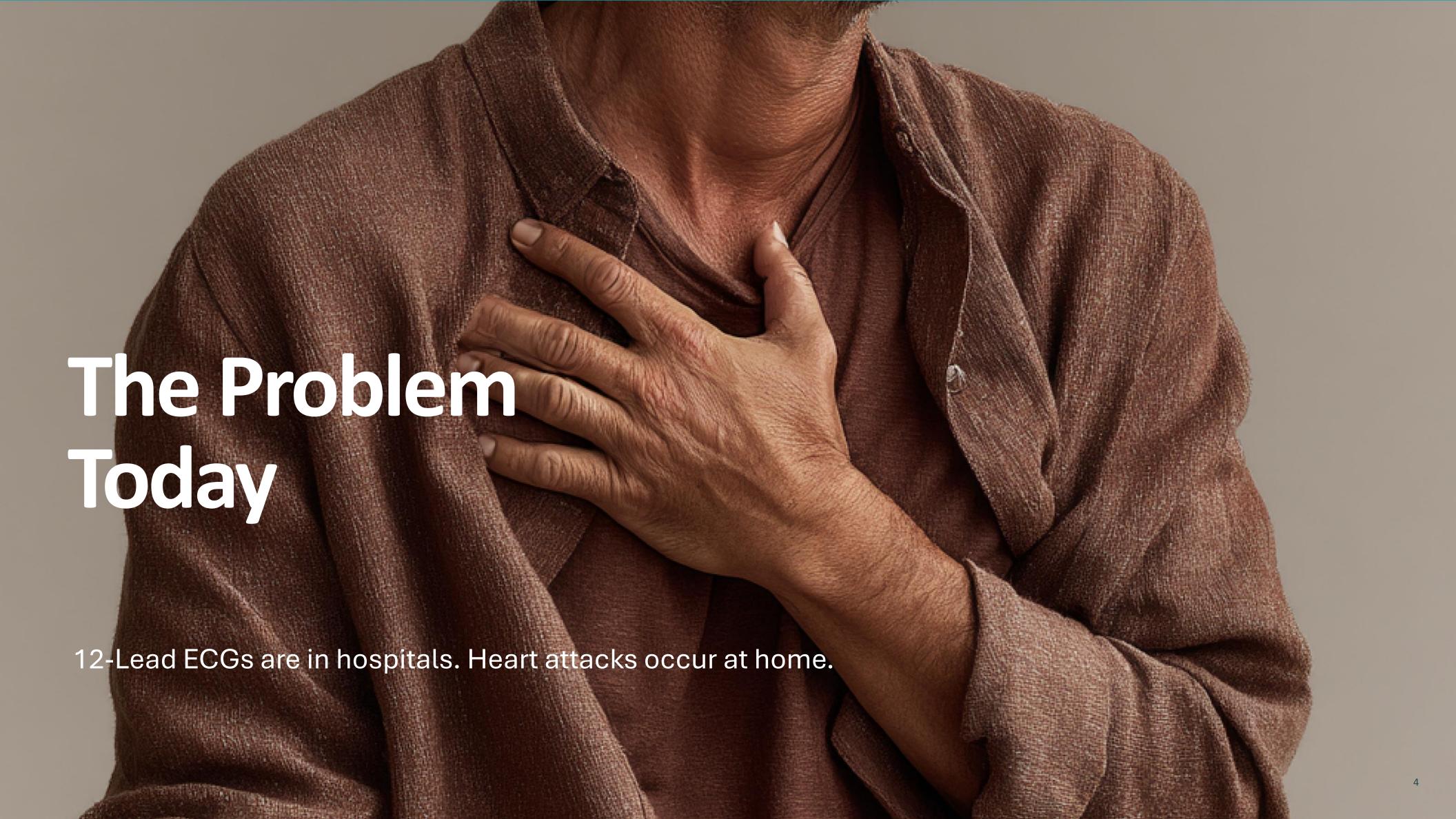
App-based ecosystem

Speed:

Real-time physician response







# Currently Consumer Monitors & Hospital ECGs are the Only Options

When and where it matters most, the system fails.





# The #1 Cause of Death — And the Delay No One Has Solved

Cardiovascular disease is the world's leading killer. Every minute matters. Hospitals have optimized door-to-balloon times. But the first 3 hours — from symptoms to action — remain the deadly gap.



SYMPTOM ONSET

3-Hour Delay



**CALL TO EMS** 



**OPTIMIZED** 

Contact-to

**Door Time** 



**ARRIVAL** AT EMERGENCY **ROOM** 



**OPTIMIZED** IN GUIDELINES



**TREATMENT** (STENTING)

Patients often wait in denial, unsure if it's serious

**RED ZONE** 

1. De Luca G. Circulation. 2004 Mar 16;109(10):1223-5 2. Heidenreich PA, J Card Fail. 2022 Mar;28(3):453-466. 3. Heart Failure Society of American, Heart Failure Facts & Information

# The Cost of Delay in Cardiac Care

#### **Patient Outcomes**

7.5% • in 1-year mortality

8.7% • in heart failure risk

Every 30-minute delay makes survival and recovery less likely

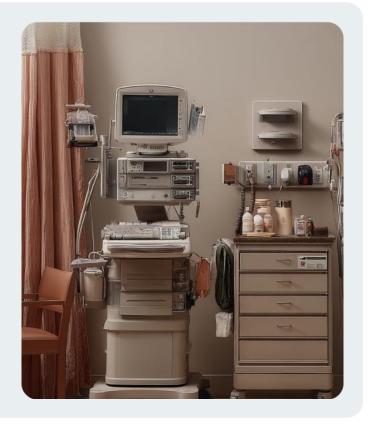


#### **System Cost**

\$30,000 annual cost per patient

**5-year avg.** life expectancy

Heart failure drives <u>chronic costs across</u>
<u>5-10 years</u> of post-event care



Data shown reflects the burden of heart attack, not general cardiovascular disease.

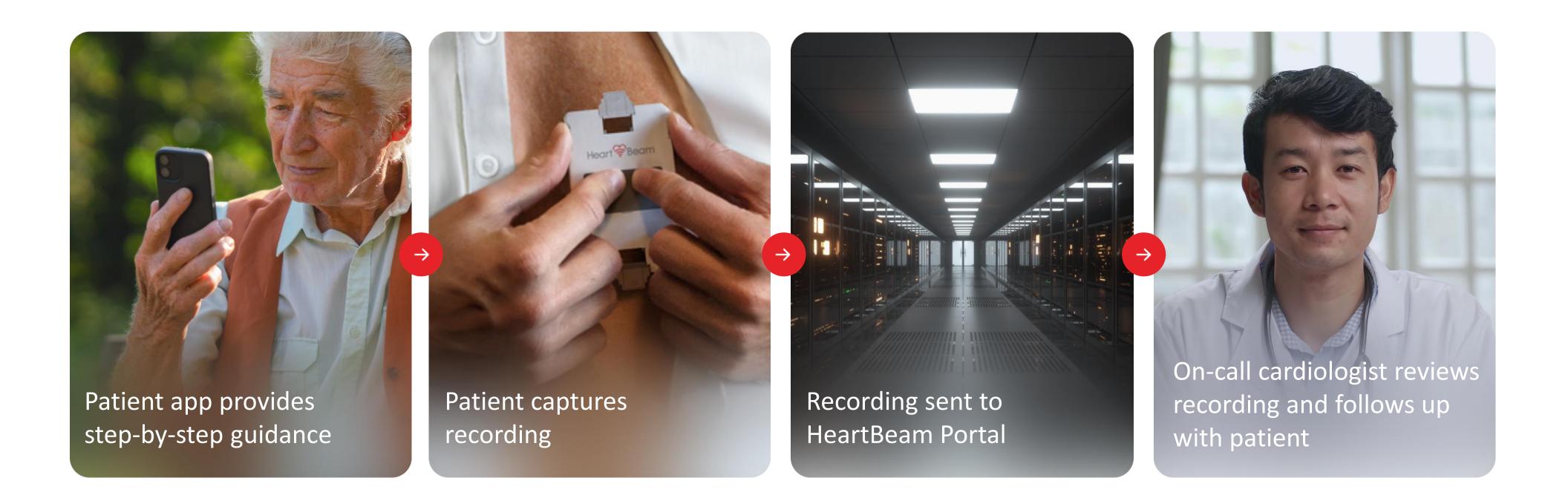


# Meet HeartBeam

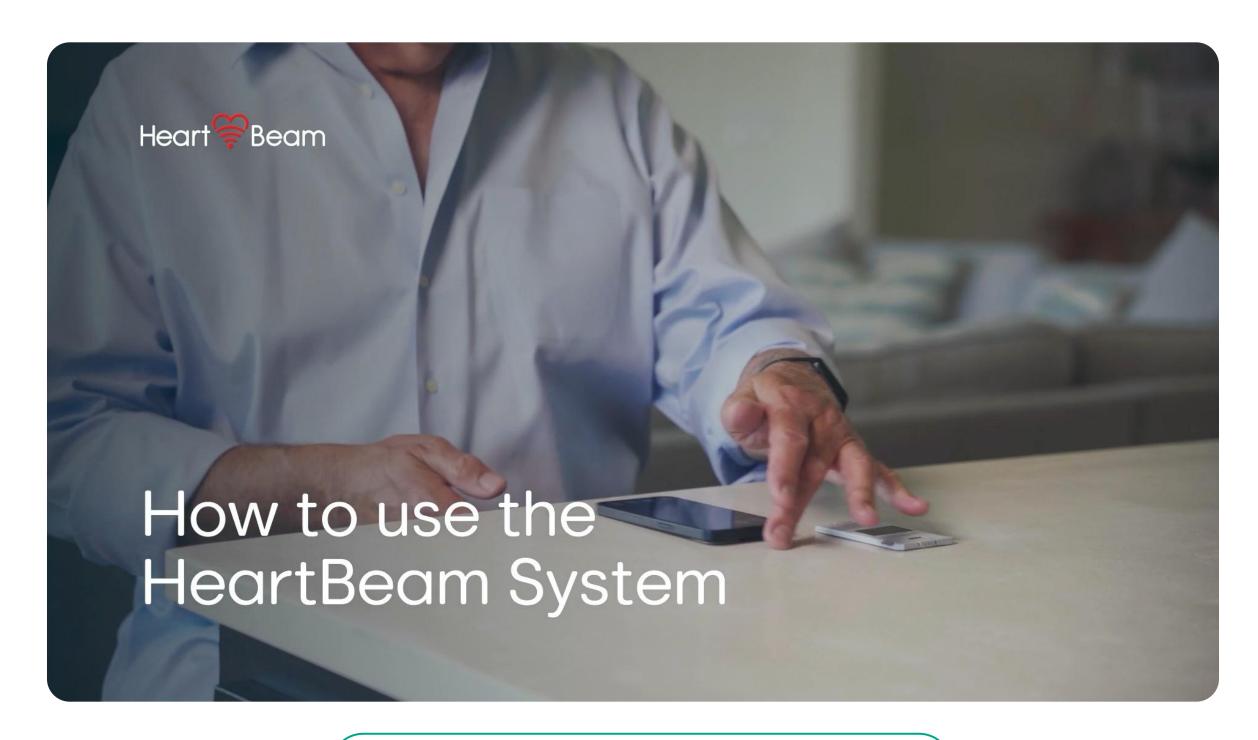
**Clarity and Confidence** 



## From Symptoms to Clarity in Minutes

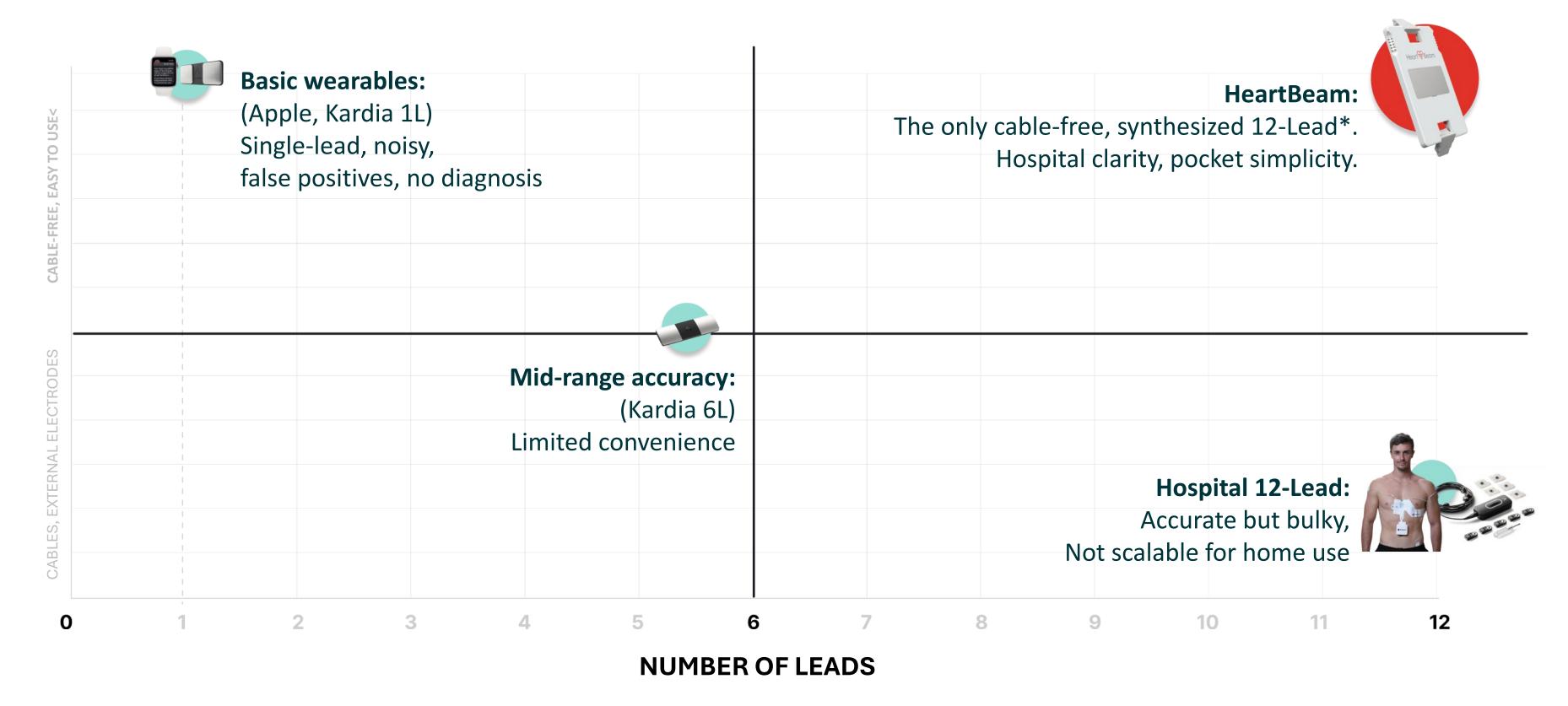


### HeartBeam Demo



Click here to watch the demo video

# A New Category of Cardiac Care





EASE OF USE (ACCESSIBILITY)

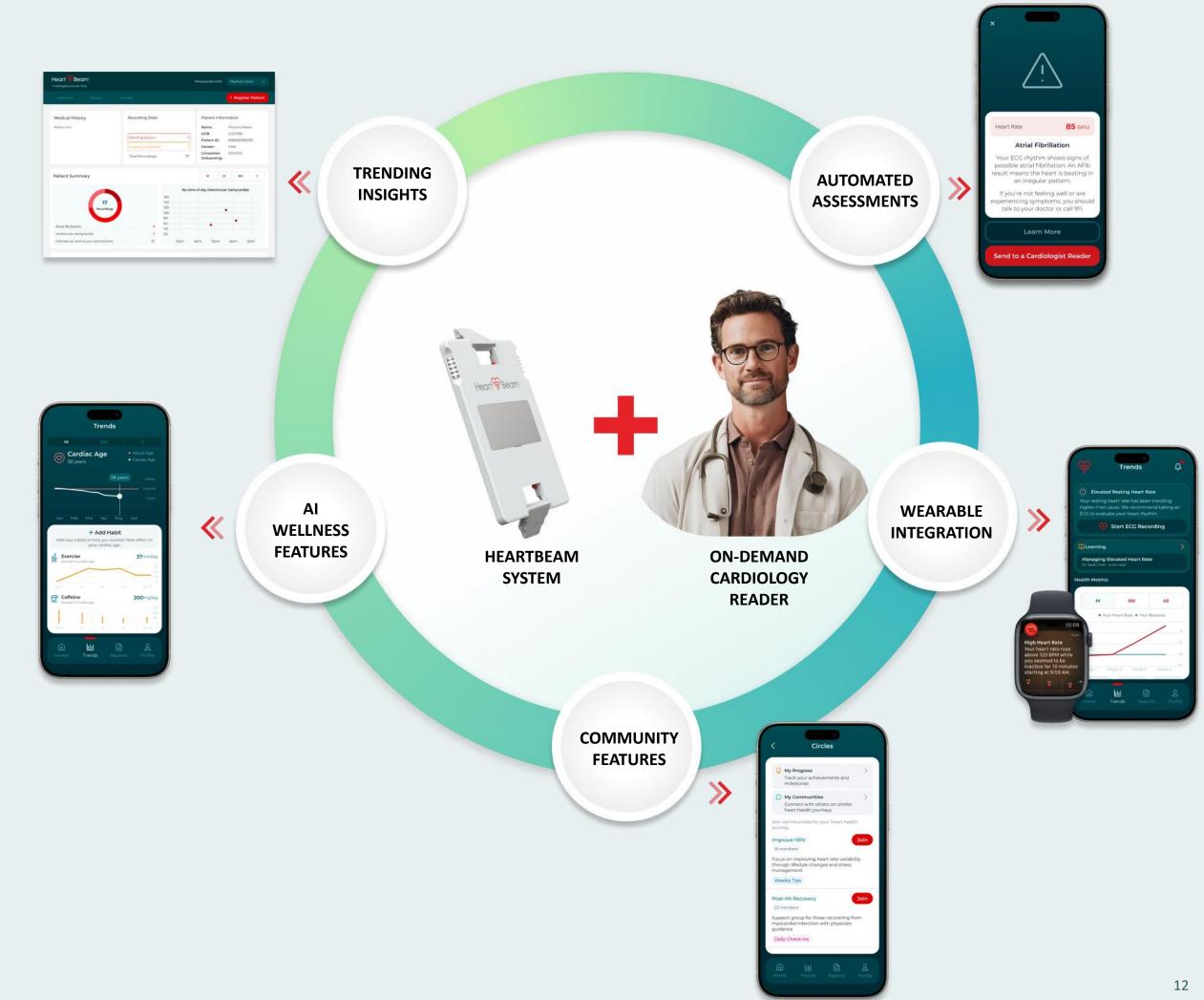
#### Creating an Ecosystem:

# Building the Future of Cardiac Care

HeartBeam's 12-Lead ECG system, combined with an on-demand cardiologist, forms the foundation of a new model for cardiac care.

From this core, we are building an ecosystem that deepens patient engagement and delivers more actionable insights for physicians.

This integrated approach is designed to drive adoption, lower healthcare costs, and scale across patients, providers, and payers.





# Wearable Integration





Click here to watch



# What Once Lived in Hospitals is Moving into the Home

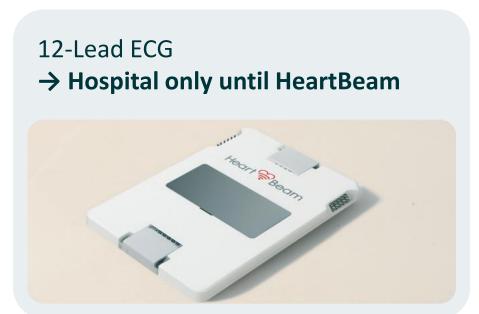
Across medicine, tools once locked inside clinical settings are becoming part of daily life at home. HeartBeam brings that same shift to cardiac care.

#### A MAJOR HEALTHCARE TREND: FROM HOSPITAL TO HOME USE









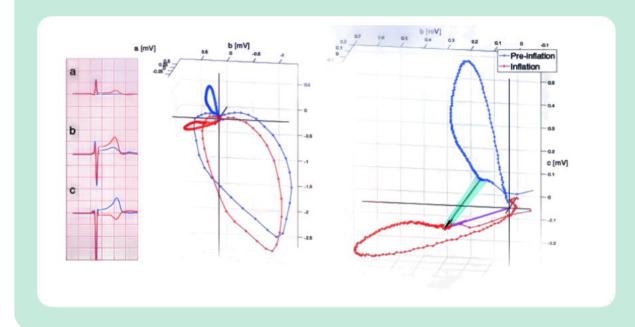
Cardiac disease is the leading cause of death, and ECG is the most common cardiac test.

# Fundamental Advances Drive HeartBeam's Unique Approach

>20 issued patents

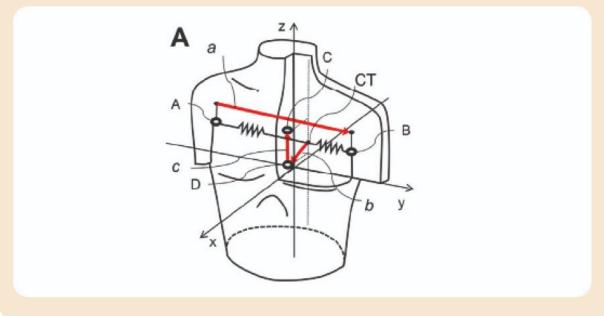
## **Capturing the Heart's Signals in 3 Dimensions**

Patented method that collects heart signals in three non-coplanar dimensions, capturing the full electrical activity of the heart.



#### **Novel Form Factor**

Proprietary resistive network enables a three- dimensional approach and a synthesized 12-Lead ECG, all in a credit card-sized device.



#### **Clinically Accurate Conversion**

Personalized algorithms convert signals from three non-coplanar dimensions into physician-ready 12-Lead\* ECG readouts in real time.



# HeartBeam's Groundbreaking Technology is Backed By a Growing Body of Evidence

#### **Technology**

Fundamentals of HeartBeam technology



#### **Arrhythmia**

Pilot: Equivalence to 12-Lead ECG

Pivotal: Equivalence to 12-Lead ECG

HeartBeam Al + 3D Non-coplanar

**ECG** for Complex Arrhythmias







EHRA/2024

#### **Heart Attack**

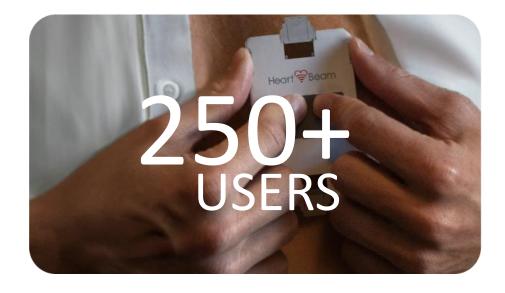
Equivalence to 12-Lead for Coronary Occlusions

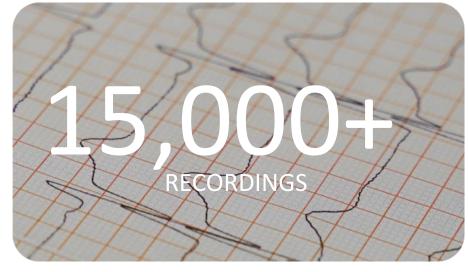
HeartBeam Algorithm for Heart Attack vs Standard of Care















# High Margin, Recurring Revenue Business Model



# **Pricing \$500 - \$1,000**per year\*

- Recurring revenue subscription model
- Includes device, access to app and portal, unlimited asymptomatic reads, defined number of cardiologist reads
- Higher tier pricing for access to more cardiologist reads

#### **Margins**

# 70%+ on recurring revenue

- ~50% margin on upfront costs
- Only a 3-5 month payback period to cover upfront costs
- 70% + margin thereafter
- Additional functionality over time to maximize user retention

#### **Cash Flow**

# Path to break-even via initial market

- Starting in 2 U.S. geographic regions to prove the concept
- Demonstrate demand is real and ability to sell
- Upon success, expand into additional regions
- 10% penetration in initial ~5 regions = cash flow break-even

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<sup>\*</sup> Market research indicates strong willingness to pay at \$50-\$75 per month, plus upfront charge for device/hardware

<sup>\*\*</sup> Break-even economics: 75,000 patients per region X 10% penetration X \$750 per year X 5 regions @ 70% gross margin = \$20M

# Two Distinct Entry Markets, \$2 Billion+ Near-Term Opportunity

#### Phase 1

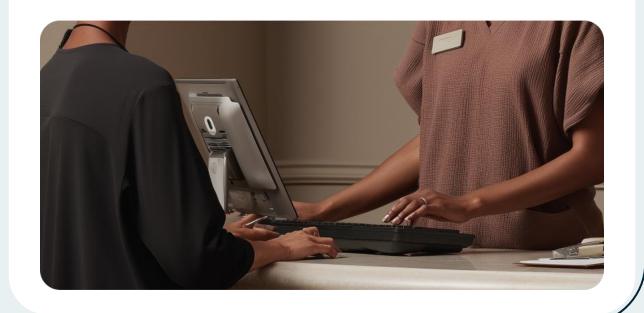
#### **Concierge Care Patients**

500K elevated-risk patients \$250–\$500M annual revenue potential\*



# **Direct Patient Pay Consumers**

2.6M elevated-risk patients (top 5% income)\$1.3-\$2.6B annual revenue potential\*



#### Phase 2

#### Longer Term Healthcare System Reimbursement

Payment pathways through Category 3 codes, Medicare Advantage, and pharma or provider partnerships

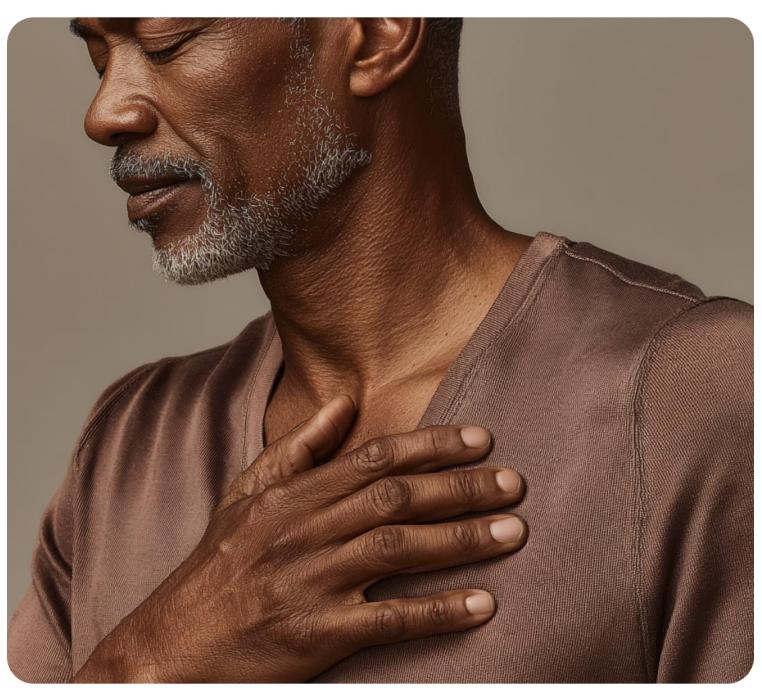


>2.5 million Oura rings and >3 million AliveCor Kardia devices have been sold

<sup>\*</sup> Based on \$500 - \$1,000 per year per unit

# Building the Foundation for Commercial Launch

Foundational FDA 510(k) clearance on HeartBeam System received December 2024 FDA 510(k) clearance on 12-Lead ECG Synthesis Algorithm expected Q4 2025



Four Pillars of Near-Term Strategy

1 Create New Category

Establish HeartBeam as the first personal, cable free, synthesized 12-Lead ECG

2 Market Entry

Pilot in two U.S. regions, then expand nationally

3 Commercial Model

Establish focused U.S. sales/marketing and premium subscription pricing

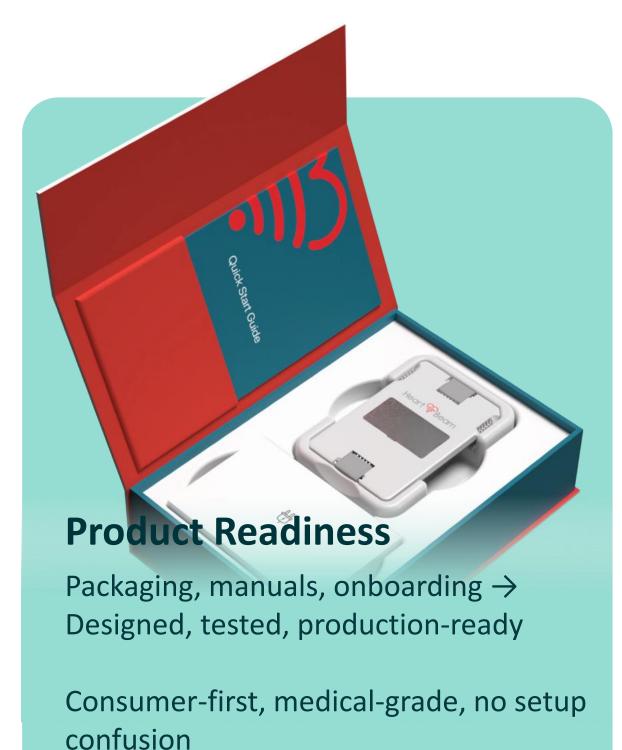
4 Retention & Value

Focus on patient experience and provider engagement to drive recurring use

## Ready for Commercialization

Every detail, from the box to the message, is being finalized with the end user in mind, designed for a premium experience,

as we prepare to demonstrate the opportunity.

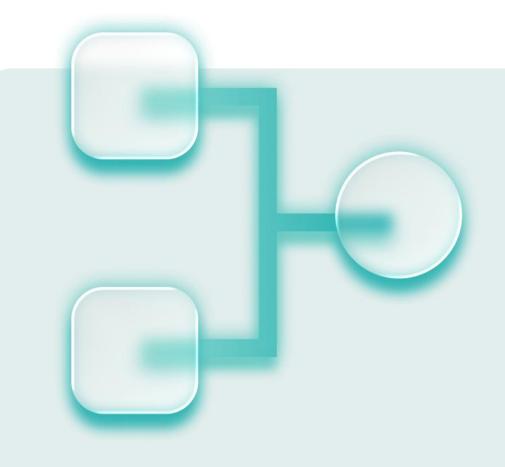




#### **Channel Alignment**

Tailored outreach for Concierge Patients and HCPs, with a growing list of Direct Pay Consumers eager to gain access

Sales enablement tools in development



#### **Launch Infrastructure**

Cardiologist Reader Service identified and workflow ready for launch

Customer Service being trained to serve physicians and patients



#### Heart Attack Detection

Hospital-grade heart attack detection, available wherever patients are.



#### Problem

Patients can't recognize a heart attack at home

12-Lead ECG is only in hospitals

3–4 hour delays = death or heart failure

#### Why We Win

**Proof of concept data** 

shows HeartBeam is similar to standard 12-Lead ECG

Baseline ECG improves accuracy vs ER without one

Same device → expanded indication (no new hardware)

# Pilot Clinical Studies Planned

**FDA discussions** already underway

**Clinical studies planned** 

Same device. Expanded indication. Billion-dollar opportunity.

# Best-in-Class Positioning with Existing Reimbursement Pathways



Patch + Card = Platform Growth in Reimbursed Market



# Physician Adoption: Clear Demand



Of physicians would switch a portion of patients to a 12-Lead patch



Average portion of patients physicians would switch



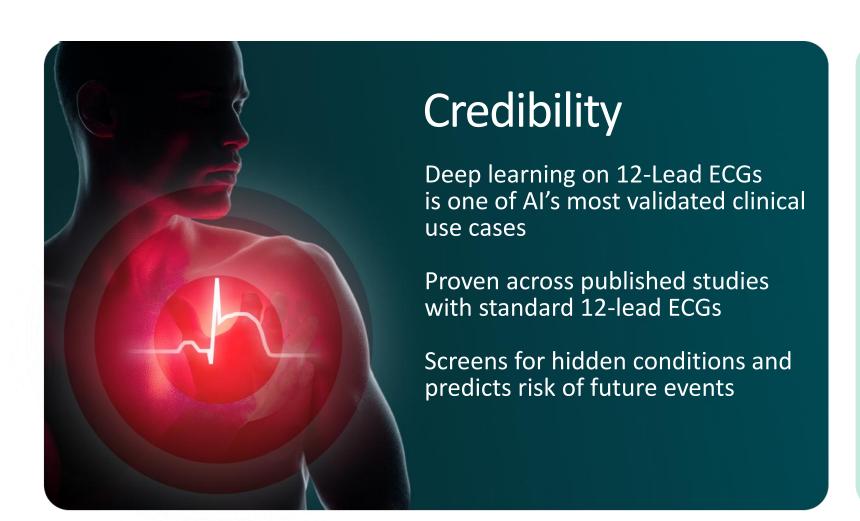
### **Of physicians** would increase patch utilization

\*Results from a survey of 23 U.S.-based physicians from cardiology, electrophysiology and emergency medicine specialties



## Al & Predictive Insights | Data That Defends

HeartBeam's longitudinal 12-Lead data turns routine monitoring into predictive power — and a defensible data moat.



#### HeartBeam's Advantage

Highest Quality Acquisition: the only small, portable device capable of capturing hospitalgrade 12-Lead ECGs — a key advantage for partnering with Al model companies

**Unique Data Asset**: Longitudinal 12-Lead data set no one else has

**Potential for Additional Insights:**Beyond what one-off ECGs can provide

**Frequent Readings:** Algorithms run more often than with standard 12-Lead ECGs

**Longitudinal Training:** Deep learning models can be trained on repeated patient data

#### Strategic Value

**Provides earlier insights** for patients and physicians

Builds a defensible moat with unique longitudinal dataset

**Evolves HeartBeam** from symptom- driven diagnosis to predicting cardiac conditions before symptoms appear

Creates a valuable asset for pharma, payers, and research





# HeartBeam Leadership Team



**ROB ENO**Chief Executive Officer





BRANISLAV VAJDIC, PHD
Founder & President





TIM CRUICKSHANK
Chief Financial Officer

impedimed®



PETER FITZGERALD, MD, PHD
Chief Medical Advisor





CHRIS ACHAR Head of Strategy

Synergy Ventures



**KEN PERSEN**Chief Technology Officer





LANCE MYERS
Chief Al Scientist





RICHA GUJARATI SVP, Product





DEBORAH CASTILLO, PHD

VP, Regulatory





POOJA CHATERJEE VP, Clinical

■ ABBOTT
PHILIPS



# HeartBeam Scientific Advisory Board























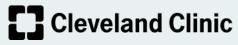


















### HeartBeam Board of Directors















Board Member

IIIIIII

CISCO



Pluribus MARVELL



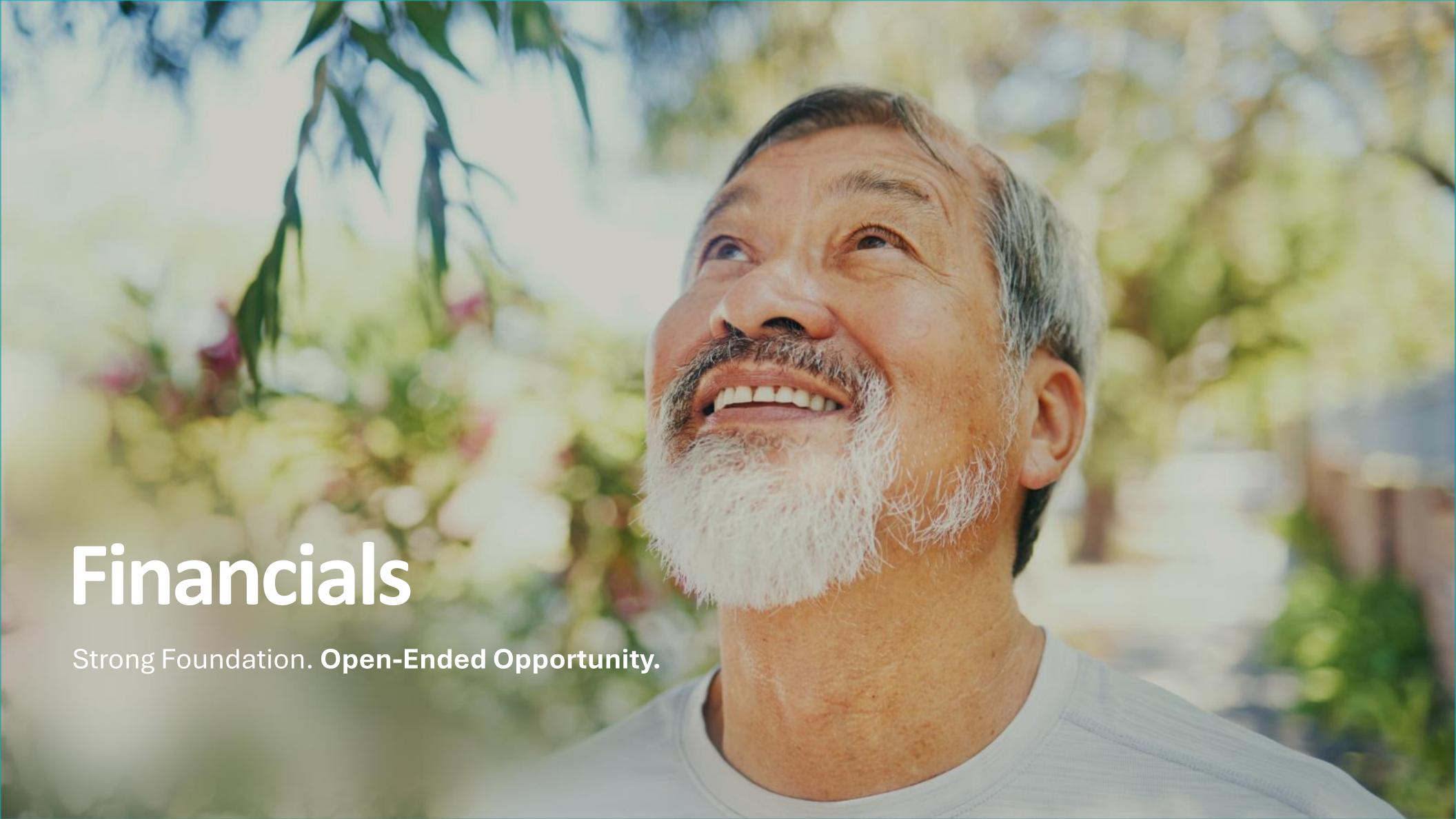












## Capital Efficiency to Create Value for Shareholders

- Net cash used in operating activities of \$3.4M for Q2 FY'25.
  - 23% decrease quarter-over-quarter.
  - Recurring baseline expenditure of ~\$3.1M, below historic baseline of \$3.5M.
  - Investments in commercial readiness activities and manufacturing capabilities of ~\$0.3M.
- Continue to strategically fund Company.
  - Strong financial discipline in place as we continue to de-risk business.
  - Made substantial cuts to ensure runway through key milestones.
  - Continuing to time commercial team spend in line with FDA Clearance.
  - Focused on minimizing further dilution to shareholders.

_	Quarter Ended		<b>Quarter Ended</b>			<b>Quarter Ended June 30</b>			
	June 30, 20	)25 <sup>iii</sup>	March	31, 2025			2025 <sup>iii</sup>		2024
Operating Expenses									
General & Administrative	\$	1,711	\$	2,012		\$	1,711	\$	2,246
Research & Development		3,326		3,326			3,326		2,844
Total Operating Expenses		5,037		5,037			5,037		5,090
Loss from Operations		(5,037)		(5,037)			(5,037)		(5,090)
Interest and Other (Expense)		63		63			63		134
Net Loss	\$	(4,974)	\$	(5,484)	'	\$	(4,974)	\$	(4,956)
Less non-cash items and timing differences	6	1,529		1,007			1,529		1,406
Net cash used in operating activities <sup>i</sup>	\$	(3,445)	\$	(4,477)		\$	(3,445)	\$	(3,500)
	June 30, 2025 <sup>iii</sup>		March 31, 2025			June 30, 2025 <sup>iii</sup>		March 31, 2025	
Cash & Cash Equivalents	\$	3,256	\$	4,390			\$ 3,256	\$	9,212
Short-term Investments <sup>ii</sup>	\$	1,797	\$	3,760			\$ 1,797	\$	_
Total Cash and cash equivalents and short-term investments	\$	5,053	\$	8,150			\$ 5,053	\$	9,212

i. Net cash used in operating activities is calculated as Net loss, less non-cash items such as stock-based compensation and timing differences.

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ii. Based on maturity dates, a portion of cash was considered held as short-term investments at June 30, 2025.

iii. Refer to the Form 10-Q unaudited financial statements for the quarter ended June 30, 2025.

# A Business Built on a Strong Foundation for Execution













RECURRING REVENUE WITH READER SERVICE

High

Margin

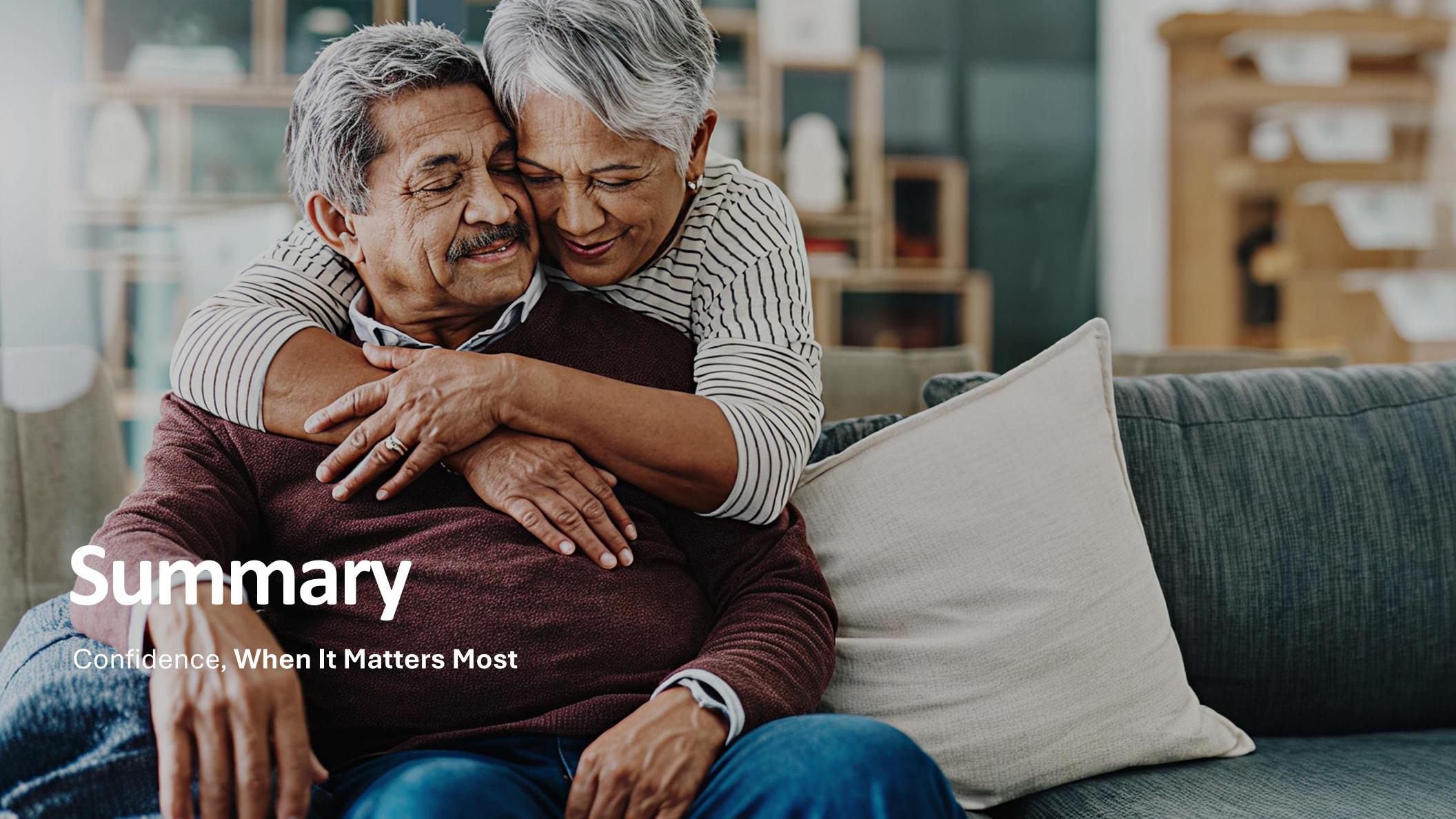
**Business** 





<sup>\*</sup>Approximate, as of August 3, 2025

<sup>\*\*</sup>Cash and cash equivalents and short-term investments as of June 30, 2025



# HeartBeam Positioned for Long-Term Value Creation

First ever cable-free synthesized 12-Lead ECG



Strong IP, De-Risked Technology

>20 issued patents



Foundational FDA Clearance Heart Attack **Detection Presents Huge Opportunity** 

20M+ **US** patients



Launch Into Initial Market Imminent With Core Product and Wearable Integration



Cash Flow Business via Initial Market



**Invest into Larger Markets** 



Future Offerings include patch and Al predictive insights





