

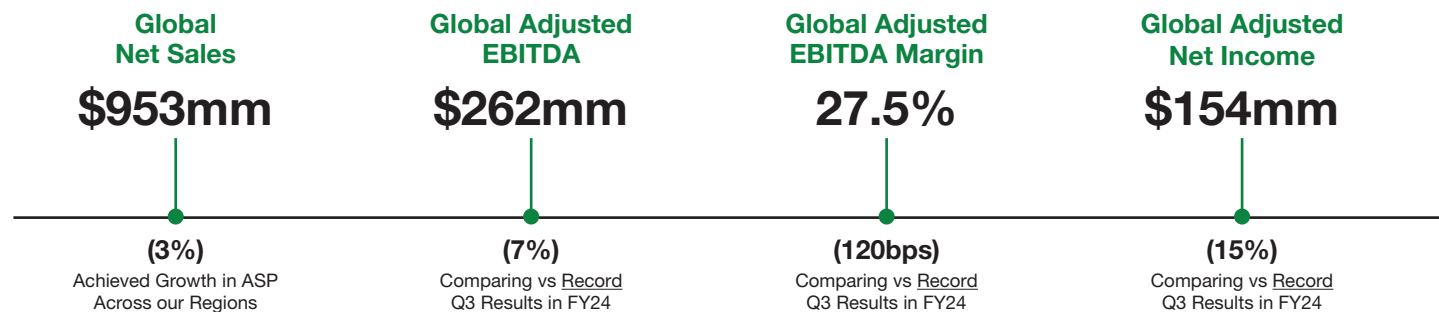
# Q3 | FY 2025 PERFORMANCE



Building a Better Future for All™

ASX:JHX; NYSE:JHX

## Q3 PERFORMANCE



We delivered strong business and financial results in the third quarter, and our year-to-date performance shows that we have a strong handle on our business as we continue to scale the organization and invest to grow profitably. Our teams are focused on safely delivering the highest quality products, solutions and services to our customers, and we are executing on our strategy to outperform our end-markets.”

**Mr. Erter** continued, “We are winning by partnering with our customers, contractors and homeowners, and this success propels our organization forward and fuels my optimism around the future of James Hardie. We have the strongest team in the industry and the right strategy to go after our material conversion opportunity. In our North American business, our results to date represent a double-digit five-year sales CAGR leading to more than +400bps of Adjusted EBITDA margin expansion, a clear demonstration of the inherent strength of our unique value proposition and the underlying momentum in our strategy.”



Homeowner Focused, Customer and Contractor Driven™

Visit [ir.jameshardie.com.au](http://ir.jameshardie.com.au) for more information and a reconciliation of each non-GAAP financial measure to the equivalent GAAP measure

All comparisons are made vs. the comparable period in the prior fiscal year and all amounts presented are in US dollars, unless otherwise noted.

# A GLOBAL GROWTH COMPANY



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## CREATING SHAREHOLDER VALUE

**+10%**

**Global Net Sales**

10 Year CAGR FY24<sup>1</sup>

**+14%**

**Global Adjusted Net Income**

10 Year CAGR FY24<sup>1</sup>

**45%**

**Global Adjusted ROCE**

5 Year Average FY24<sup>2</sup>

**3x**

**Global Operating Cash Flow**

3-Year Average FY24 vs FY14<sup>3</sup>

<sup>1</sup> CAGR for the time period FY14 to FY24

<sup>2</sup> Return on Capital Employed calculated as Adjusted EBIT / Adjusted Gross Capital Employed

<sup>3</sup> Comparison of average Global Operating Cash Flow FY22-FY24 and FY12-FY14

## SUPERIOR VALUE PROPOSITION



Homeowner Focused, Customer and Contractor Driven™

- Exterior Design
- Superior Durability
- Low-Maintenance
- Trusted Brand
- Unrivalled Business Support
- Localized Manufacturing

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## STRATEGIC INITIATIVES

- 1 Profitably grow and take share where we have the right to win
- 2 Bring our customers high-valued, differentiated solutions
- 3 Connect and influence all the participants in the customer value chain

Enabled by

- ✓ Customer Integration
- ✓ Innovative Solutions
- ✓ Brand of Choice
- ✓ Global Capacity Expansion

Supported by our Foundational Imperatives

