

January 10, 2024



# WisdomTree Reports Monthly Metrics for December 2023

*Achieved New Record & Key Milestone with over \$100 billion of AUM  
Finished 2023 with over \$10 billion of net inflows and posting a ~13% pace of organic growth*

NEW YORK--(BUSINESS WIRE)-- WisdomTree, Inc. (NYSE: WT), a global financial innovator, today released monthly metrics for December 2023, including assets under management (AUM) and flow data by asset class.

## Monthly Commentary:

- \$765 million of net outflows in December driven primarily by a risk-on re-allocation out of the U.S. Floating Rate Treasury Fund and profit taking in commodity products
- Organic revenue growth in Q4 2023 notwithstanding net outflows of \$254 million during the quarter, as inflows into higher fee products offset outflows from lower fee products
- Achieved milestone AUM of over \$100 billion, over \$10 billion of year-to-date net inflows and WisdomTree's ~13% pace of 2023 net inflows is best-in-class relative to our publicly traded asset manager peers
- WisdomTree Prime™ expanded its product lineup with the introduction of [three digital asset allocation funds that leverage insights from Professor Jeremy Siegel](#)

As of December 31, 2023	AUM Rollforward (\$ in millions)			Annualized Flow Rate		
	MTD	QTD	YTD	MTD	QTD	YTD
Beginning of Period Total AUM	\$98,156	\$93,735	\$81,986			
<u>Total Net Flows</u>						
U.S. Equity	\$269	\$487	\$1,616	11.6%	7.5%	6.7%
International Dev. Mkt Equity	\$16	\$9	\$2,851	1.3%	0.3%	28.0%
Emerging Market Equity	\$268	\$412	\$1,679	31.6%	17.1%	20.7%
Fixed Income	(\$771)	(\$715)	\$5,940	(41.4%)	(13.0%)	38.9%
Commodity & Currency	(\$552)	(\$449)	(\$1,774)	(29.8%)	(8.7%)	(8.0%)
Alternatives	\$29	\$32	\$40	102.4%	37.6%	12.8%
Cryptocurrency	\$10	\$28	\$50	33.3%	45.4%	37.0%

<i>Leveraged &amp; Inverse</i>	(\$33)	(\$59)	(\$4)	(20.9%)	(13.1%)	(0.2%)
<b>Total Net Flows</b>	<b>(\$765)</b>	<b>(\$254)</b>	<b>\$10,396</b>	<b>(9.2%)</b>	<b>(1.1%)</b>	<b>12.7%</b>
Market Move	\$2,733	\$6,644	\$7,742			
Current Total AUM	\$100,125	\$100,125	\$100,125			
Average Total AUM	\$98,875	\$96,557	\$92,895			
Blended Total Average Fee Rate		36 bps	36 bps			

Source: <https://ir.wisdomtree.com/>

Please visit <https://ir.wisdomtree.com/> for downloadable spreadsheets containing detailed AUM and flow data by asset class and fund broken out by daily, monthly, quarterly and annual timeframes.

## About WisdomTree

WisdomTree is a global financial innovator, offering a well-diversified suite of exchange-traded products (ETPs), models, solutions and products leveraging blockchain-enabled technology. We empower investors and consumers to shape their future and support financial professionals to better serve their clients and grow their businesses. WisdomTree is leveraging the latest financial infrastructure to create products that provide access, transparency and an enhanced user experience. Building on our heritage of innovation, we are also developing and have launched next-generation digital products, services and structures, including digital or blockchain-enabled mutual funds and tokenized assets, as well as our blockchain-native digital wallet, WisdomTree Prime™.\*

\*The WisdomTree Prime digital wallet and digital asset services are made available through WisdomTree Digital Movement, Inc. (NMLS ID: 2372500) in select U.S. jurisdictions and may be limited where prohibited by law. Visit <https://www.wisdomtreeprime.com> or the WisdomTree Prime mobile app for more information.

WisdomTree currently has approximately \$99.5 billion in assets under management globally.

For more information about WisdomTree and WisdomTree Prime™, visit: <https://www.wisdomtree.com>.

Please visit us on X, formerly known as Twitter, at @WisdomTreeNews.

WisdomTree® is the marketing name for WisdomTree, Inc. and its subsidiaries worldwide.

**PRODUCTS AND SERVICES AVAILABLE VIA WISDOMTREE PRIME:  
NOT FDIC INSURED | NO BANK GUARANTEE | NOT A BANK DEPOSIT | MAY LOSE  
VALUE | NOT SIPC PROTECTED | NOT INSURED BY ANY GOVERNMENT AGENCY**

The products and services available through the WisdomTree Prime app are not endorsed, indemnified or guaranteed by any regulatory agency.

## Cautionary Statement Regarding Forward-Looking Statements

This press release may contain a number of “forward-looking statements” as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about our ability to achieve our financial and business plans, goals and objectives and drive stockholder value, including with respect to our ability to successfully implement our strategy relating to WisdomTree Prime™, our ability to continue to make achievements in AUM, levels of net inflows and other risk factors discussed from time to time in WisdomTree’s filings with the Securities and Exchange Commission (“SEC”), including those factors discussed under the caption “Risk Factors” in our most recent annual report on Form 10-K, filed with the SEC on February 28, 2023, and in subsequent reports filed with or furnished to the SEC. These forward-looking statements are based on WisdomTree’s management’s current expectations, estimates, projections and beliefs, as well as a number of assumptions concerning future events. These forward-looking statements are not guarantees of future performance, conditions or results, and involve a number of known and unknown risks, uncertainties, assumptions and other important factors, many of which are outside WisdomTree’s management’s control, that could cause actual results to differ materially from the results discussed in the forward-looking statements. Forward-looking statements included in this release speak only as of the date of this release. WisdomTree does not undertake any obligation to update its forward-looking statements to reflect events or circumstances after the date of this release except as may be required by the federal securities laws.

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