

October 24, 2018



Ameresco Partners with Douglas County for Guaranteed Energy Savings Performance Contract

Self-funded energy efficiency and infrastructure upgrades to 38 municipal government buildings

FRAMINGHAM, Mass. & DOUGLAS COUNTY, Ga.--(BUSINESS WIRE)-- Ameresco, Inc. (NYSE:AMRC), a leading [energy efficiency](#) and [renewable energy](#) company, today announced that the Company contracted with Douglas County for a \$2.2 million Guaranteed Energy Savings Performance Contract (GESPC) to provide energy efficiency and infrastructure upgrades to 38 municipal government buildings.

"Working with Ameresco allows Douglas County to upgrade energy infrastructure while also addressing critical capital improvement needs without any capital cost," said Dr. Romona Jackson Jones, Commission Chair.

Funded through energy and operational cost savings, the project is expected to save the County more than \$164,000 annually, over the 15-year contract term. Ameresco is responsible for project development, design and engineering, construction management, as well as, energy savings measurement and performance verification, and training County staff on all installed equipment and systems. Once complete, the GESPC is expected to reduce County energy use by 1,588,002 kWh annually.

"Our partnership with Douglas County is a demonstration on how redirected operating dollars can be used to modernize municipal building portfolios with energy and water efficient technologies," said David J. Anderson, Executive Vice President and Director of Ameresco. "We applaud Douglas County's vision and commitment to maintain sustainable facilities and operating practices, through the implementation of this GESPC."

This project consists of 11 energy conservation measures including replacing or retrofitting over 500 water fixtures, new rooftop units at the Fire Administration building, new air handling units at the Rideshare building, new direct digital controls, and smart irrigation systems.

Ameresco will also replace or retrofit over 7,400 interior and exterior lighting fixtures. This project will improve building performance while lowering operation and maintenance costs. Additionally, new LED lighting and HVAC systems will improve air and light quality in the County's buildings.

About Douglas County

Douglas County is the only comprehensive government in Douglas County, providing all services to its citizens, including fire and emergency services, libraries, jail facilities, E-911,

transportation planning, roadway signalization, signage and marking, vanpool and express bus service, informative and interactive web site, a government access cable television channel, landfill and recycling programs, direct sponsorship and planning of events to bring our community together, and other traditional government services. For more information, visit www.celebratedouglascounty.com.

About Ameresco, Inc.

Founded in 2000, Ameresco, Inc. (NYSE:AMRC) is a leading independent provider of comprehensive services, energy efficiency, infrastructure upgrades, asset sustainability and renewable energy solutions for businesses and organizations throughout North America and Europe. Ameresco's sustainability services include upgrades to a facility's energy infrastructure and the development, construction and operation of renewable energy plants. Ameresco has successfully completed energy saving, environmentally responsible projects with Federal, state and local governments, healthcare and educational institutions, housing authorities, and commercial and industrial customers. With its corporate headquarters in Framingham, MA, Ameresco has more than 1,000 employees providing local expertise in the United States, Canada, and the United Kingdom. For more information, visit www.ameresco.com.

The announcement of a customer's entry into a project contract is not necessarily indicative of the timing or amount of revenue from such contract, of the company's overall revenue for any particular period or of trends in the company's overall total construction backlog. This project was reported in our contracted backlog as of June 30, 2018.

View source version on businesswire.com:

<https://www.businesswire.com/news/home/20181024005548/en/>

Ameresco:

Kate Cronin, 508-661-2288

news@ameresco.com

or

Douglas County:

Rick Martin, 770-920-7303

rickmartin@co.douglas.ga.us

Source: Ameresco