



Axalta Coating Systems Ltd.

Investor Presentation

November 2016

Forward-Looking Statements

This presentation and the oral remarks made in connection herewith may contain “forward-looking statements” within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, including those relating to 2016 financial projections, execution on our 2016 and future goals, as well as sales, Adjusted EBITDA, Adjusted EBITDA margin, interest expense, income tax rate, as adjusted, diluted shares, capital expenditures, depreciation and amortization, working capital, cost and productivity savings, return on invested capital, free cash flow, growth and related assumptions. Any forward-looking statements involve risks, uncertainties and assumptions. These statements often include words such as “believe,” “expect,” “anticipate,” “intend,” “plan,” “estimate,” “target,” “project,” “forecast,” “seek,” “will,” “may,” “should,” “could,” “would,” or similar expressions. These statements are based on certain assumptions that we have made in light of our experience in the industry and our perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances as of the date hereof. Although we believe that the assumptions and analysis underlying these statements are reasonable as of the date hereof, investors are cautioned not to place undue reliance on these statements. We do not have any obligation to and do not intend to update any forward-looking statements included herein, which speak only as of the date hereof. You should understand that these statements are not guarantees of future performance or results. Actual results could differ materially from those described in any forward-looking statements contained herein or the oral remarks made in connection herewith as a result of a variety of factors, including known and unknown risks and uncertainties, many of which are beyond our control including, but not limited to, the risks and uncertainties described in “Non-GAAP Financial Measures,” and “Forward-Looking Statements” as well as “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2015.

Non-GAAP Financial Measures

The historical financial information included in this presentation includes financial information that is not presented in accordance with generally accepted accounting principles in the United States (“GAAP”), including constant currency net sales, Adjusted Net Income, EBITDA, Adjusted EBITDA, Free Cash Flow, and Net Debt. Management uses these non-GAAP financial measures in the analysis of our financial and operating performance because they assist in the evaluation of underlying trends in our business. Adjusted EBITDA consists of EBITDA adjusted for (i) non-operating income or expense, (ii) the impact of certain non-cash, nonrecurring or other items that are included in net income and EBITDA that we do not consider indicative of our ongoing performance and (iii) certain unusual or nonrecurring items impacting results in a particular period. We believe that making such adjustments provides investors meaningful information to understand our operating results and ability to analyze financial and business trends on a period-to-period basis. Our use of the terms constant currency net sales, EBITDA, Adjusted EBITDA, Free Cash Flow, and Net Debt may differ from that of others in our industry. Constant currency net sales, EBITDA, Adjusted EBITDA and Free Cash Flow should not be considered as alternatives to net income, operating income or any other performance measures derived in accordance with GAAP as measures of operating performance or operating cash flows or as measures of liquidity. Constant currency net sales, EBITDA, Adjusted EBITDA, Free Cash Flow and Net Debt have important limitations as analytical tools and should be considered in conjunction with, and not as substitutes for, our results as reported under GAAP. This presentation includes a reconciliation of certain non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP. Axalta does not provide a reconciliation for non-GAAP estimates for net income or income tax rate, as-reported on a forward-looking basis because the information necessary to calculate a meaningful or accurate estimation of reconciling items is not available without unreasonable effort. For example, such reconciling items include the impact of foreign currency exchange gains or losses, gains or losses that are unusual or nonrecurring in nature, as well as discrete taxable events. We cannot estimate or project those items and they may have a substantial and unpredictable impact on our US GAAP results.

Segment Financial Measures

The primary measure of segment operating performance is Adjusted EBITDA, which is a key metric that is used by management to evaluate business performance in comparison to budgets, forecasts, and prior year financial results, providing a measure that management believes reflects the Company’s core operating performance. As we do not measure segment operating performance based on Net Income, a reconciliation of this non-GAAP financial measure with the most directly comparable financial measure calculated in accordance with GAAP is not available.

Defined Terms

All capitalized terms contained within this presentation have been previously defined in our filings with the United States Securities and Exchange Commission.

Axalta: Celebrating 150 Years of Coatings Excellence

1900-1970s

1900s: Begin nitrocellulose lacquer manufacture; permanent colors® - first breakthrough enamel technology

1920s: Duco® paints (U.S.) and Permaloid® paints manufactured by Spies Hecker® (Germany) introduced as sprayables

1950s: Standox® paints launch premium line; First to develop L,a,b color equations: The foundation of modern color science



1866

Herberts founded - the original producer of Standox® paints

1980-1990s

- Imron® enamel introduced
- Alesta® powder coatings launched
- Introduced 1st spectrophotometer
- First waterborne OEM coatings in U.S.
- Cromax® waterborne refinish basecoat introduced
- Acquires Herberts coatings businesses (EMEA)

2000-2012

- Formulate super-high solids coatings for OEMs
- Introduce Imron® Elite finishes
- Launch ChromaPremier® Pro system for high-volume customers
- Acquire Plus™ EFX spectrophotometer to enhance accuracy in color matching

2014-2016

- November 2014 IPO (NYSE: AXTA)
- Expand capacity in China, Germany, Mexico and Brazil
- Build Asia-Pacific Technology Center in Shanghai
- Acquire Metalak (Netherlands), Chemspec, Dura Coat & United Paints interior plastics division (U.S.), HIPIC (Malaysia) & other smaller transactions
- Announce Global Innovation Center in Philadelphia, PA
- Announce investment in India to double capacity
- Introduce Ganicin™ corrosion-resistant coating system for industrial applications
- Launch AquaEC 6100
- Enhance powder coating facility in Montbrison, France
- Introduce Syrox® mainstream waterborne coatings solution

2013

- Axalta Coating Systems becomes an independent company
- New global headquarters in Philadelphia, PA
- Replacement of key executive leadership positions
- Introduction of end-market focus and leadership

Axalta's Corporate Transformation Continues

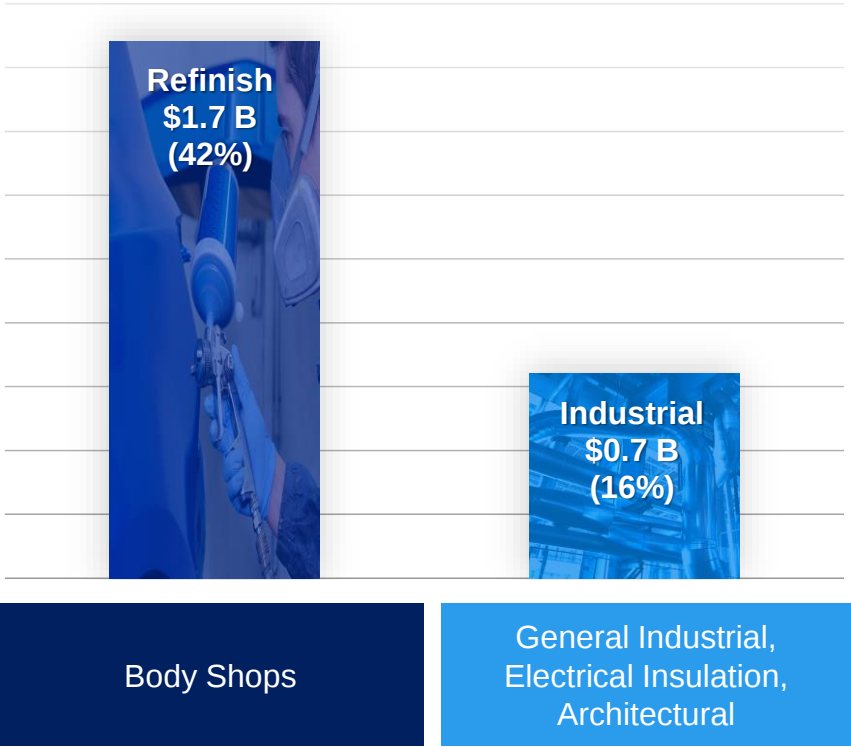


Axalta – A Global Leader In Coatings



Performance Coatings

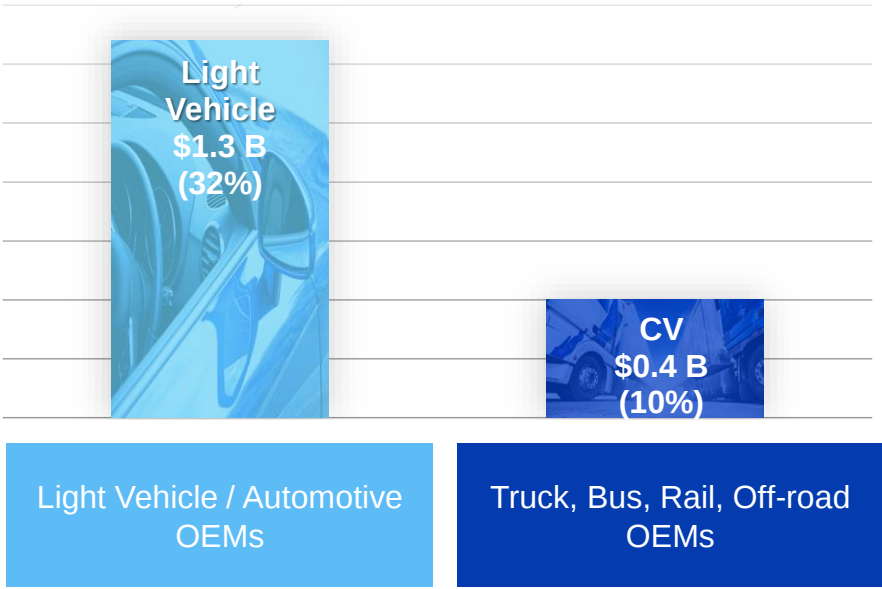
\$2.4 Billion, 58% of Sales



Adjusted EBITDA^{1,2} - \$539 M (23% Margin)

Transportation Coatings

\$1.7 Billion, 42% of Sales

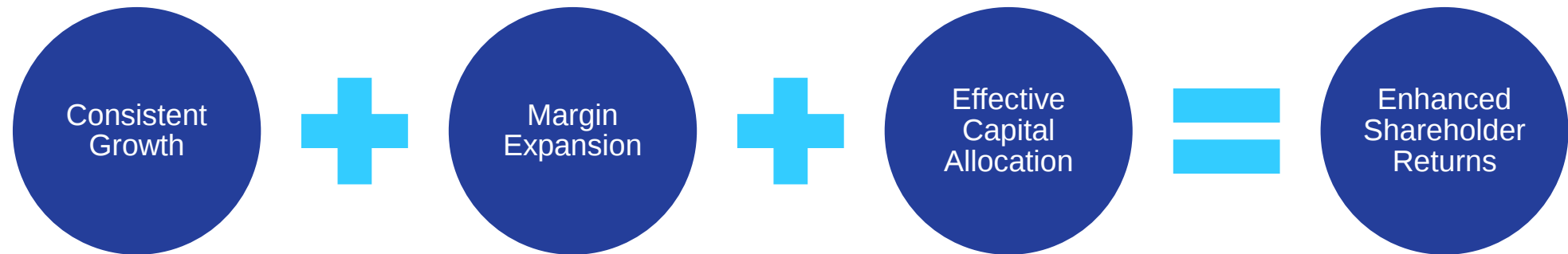


Adjusted EBITDA^{1,2} - \$328 M (19% Margin)

1. Financials for FY 2015, all sales data refers to Net Sales 2. Consolidated Adjusted EBITDA reconciliation can be found in the Appendix

Axalta's Vision

To maximize our customers' productivity and product functionality by offering them innovative coatings solutions and best-of-class service



Axalta Aims To Grow The Business While Refining The Cost Structure



Sales Growth Strategies

Growth Supported by
Clear Strategies &
Enhanced Resources

Focus on Emerging
Markets for Long Term
Opportunity

Globalizing Existing
Products to Reach
Underserved Markets

Optimizing Procurement

Focus on Operating
Excellence

Streamlining Operations

Enhancing Productivity

Cost Reduction Initiatives

Profitable Growth Underpinned by Both Top and Bottom Line Initiatives

Cost Initiatives To Enhance Productivity & Efficiency



2013



2017

Initial carve-out actions:

- Restructure EMEA
- Globalize Procurement
- Eliminate Stranded Costs

Fit-For-Growth (Europe): \$100 million targeted savings

- Right-size staffing levels + wage & benefit restructuring
- Rationalize manufacturing and logistics
- Invest in automation

The Axalta Way: \$100 million targeted savings

- Axalta's permanent business process for continuous improvement
- Implement Lean tools to enhance productivity and improve ROIC
- Opportunities in commercial excellence, procurement, SG&A

2016E

\$20 million
incremental
savings

\$40 million
incremental
savings

Targeting \$60 million in Combined 2016 Productivity Savings

Key Goals For 2016

Stated Objective	Results Expected
Grow the Business	• Net sales growth at lower end of 4-6% ex-currency, including acquisitions • Expect to outgrow our end-markets
Extend Core Strengths & Globalize	• Extend our strong global foundation
Focus on Operating Improvement	• Success in refining our operating model
Productivity Initiatives to Improve Cost Structure	• \$60 million in combined 2016 cost savings
Continue High IRR Investments	• Productivity & growth capex remain in high gear
Active M&A Pipeline	• Attractive bolt-on M&A deals completed in our core end-markets
FCF & Debt Paydown A Priority	• Leverage ratios lowered to 3.3x (2.5-3.0x goal)

Axalta Operates Fundamentally Strong Businesses



A Global Leader in Our Markets

Significant Competitive Advantages

A Service-Led Business Model

Structurally Attractive End Markets

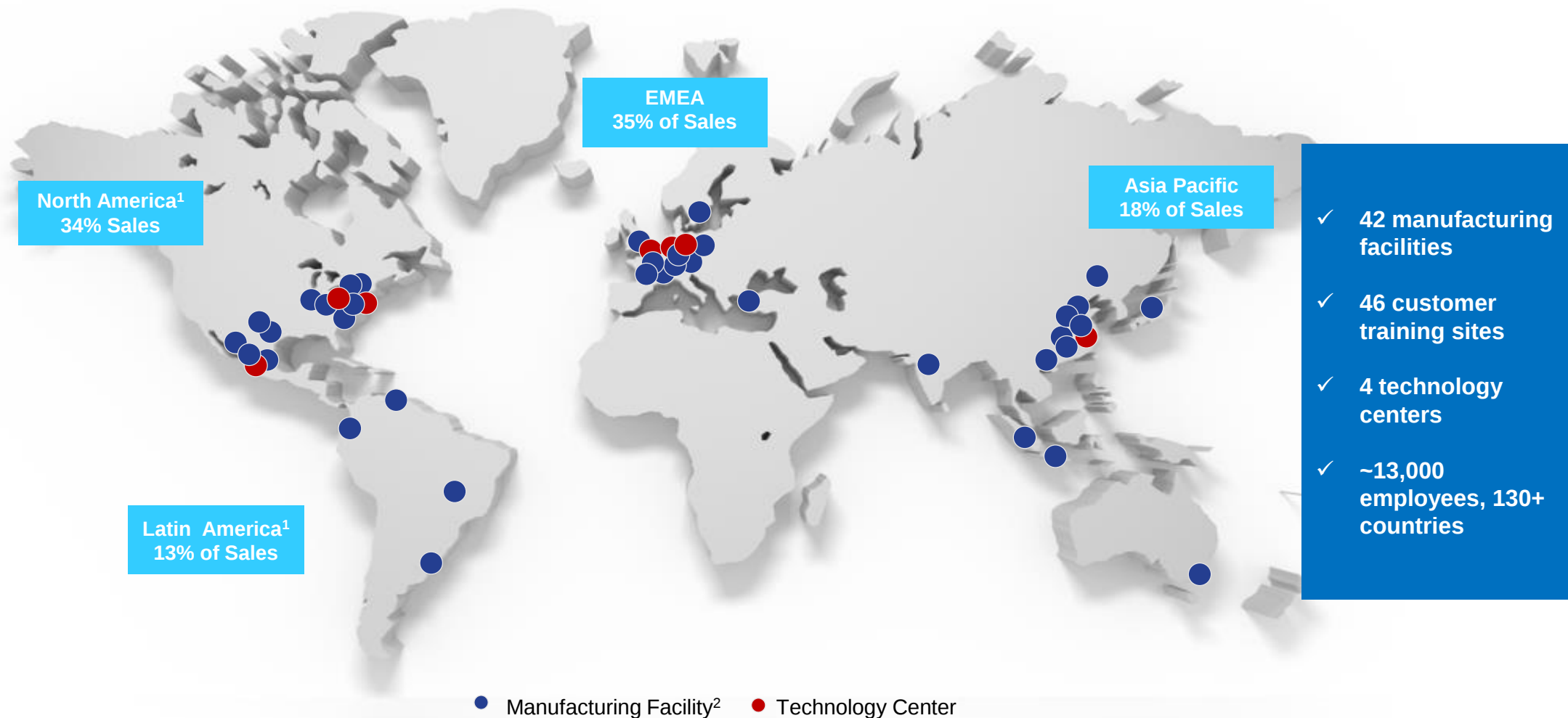
Highly Variable Cost Structure; Low Capital Intensity



A Global Leader In Our Markets



Axalta's Global Scale Enables Market Leadership



Information as of and for FY 2015, all sales data refers to Net Sales

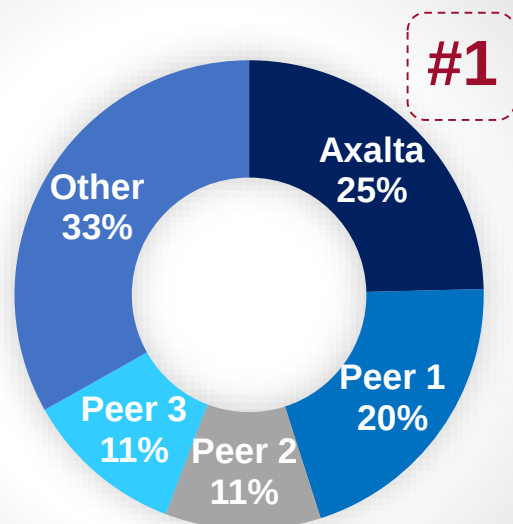
1. Mexico is included in Latin America

2. Includes 9 JV facilities.

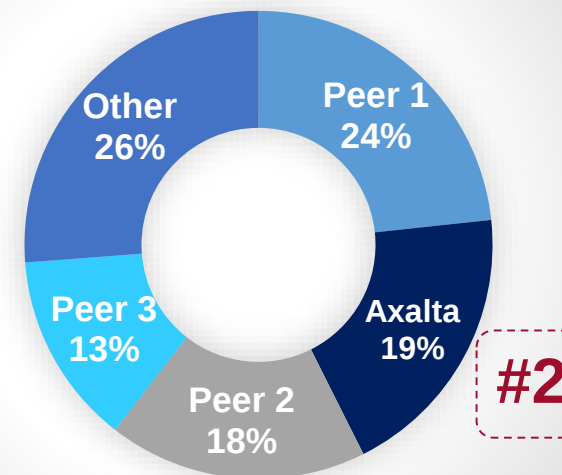
A Global Leader In Our Markets



Performance Coatings: Refinish



Transportation Coatings: Light Vehicle



~90% of Sales from Markets Where Axalta Has #1 or #2 Global Share

Source: Orr & Boss and Axalta estimates based on 2014 data

Significant Competitive Advantages



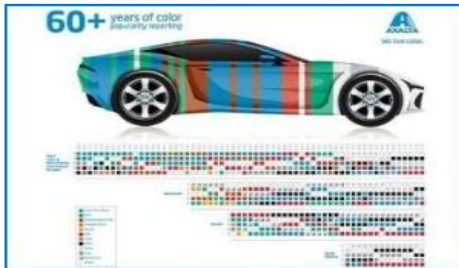
Product

Technology Innovation



- 1,200+ technology employees
- 800+ patents, 275+ trademarks
- \$160+ million annual spend

Extensive Formulation Database



- 4+ million color variations
- Hundreds of formulations in automotive & industrial

Process

Deep Process Technology Knowledge



- 42 plants on 5 continents
- Significant legacy capital investment
- Process technology is hard to replicate

Distribution & Technical Services

Go-To-Market With Strong Brands



- Deep coatings heritage since 1866
- Broad global brand portfolio

Differentiated Technical Support

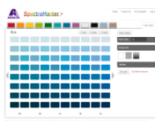


- Dedicated employees in OEM plants
- Technical support to body shops

Differentiated Franchise with Global Scale and Strong Competitive Advantages

Significant Competitive Advantages



Industry Trends	Axalta Technologies
Government Regulation: VOC Limits	Complete VOC compliant portfolio for both Refinish and OEM 
OEMs Seek Continuous Productivity Improvement	Our technology enables OEMs to reduce capital intensity, footprint, and energy use 
OEM Vehicle Light-Weighting	Broad substrate coating applicability for next generation materials 
Growth in Multi-Shop Operators (“MSO”)	Axalta’s waterborne technology improves MSO shop productivity and our national coverage enables high service levels 
More Complex Colors	- Integration with OEMs grows color library - Advanced color matching technologies critical to body shop supplier selection 

Broad Technology Portfolio Well-Positioned to Benefit From Industry Trends

Axalta Employs A Service-Led Business Model



Service is Key in Both Refinish and OEM End-Markets

Body Shop



Painter Training
Shop Productivity
Shop Layout

OEM Plant



Paint Mixing
Line Service
Technical Services

Critical Functionality at a Relatively Low Cost



Refinish: 5%-10% of total repair cost



Light & Commercial Vehicle: <1% of a new vehicle's cost



Industrial: Critical to function, durability, safety & compliance

Compelling Value Proposition Where Product Cost is Not the Main Driver

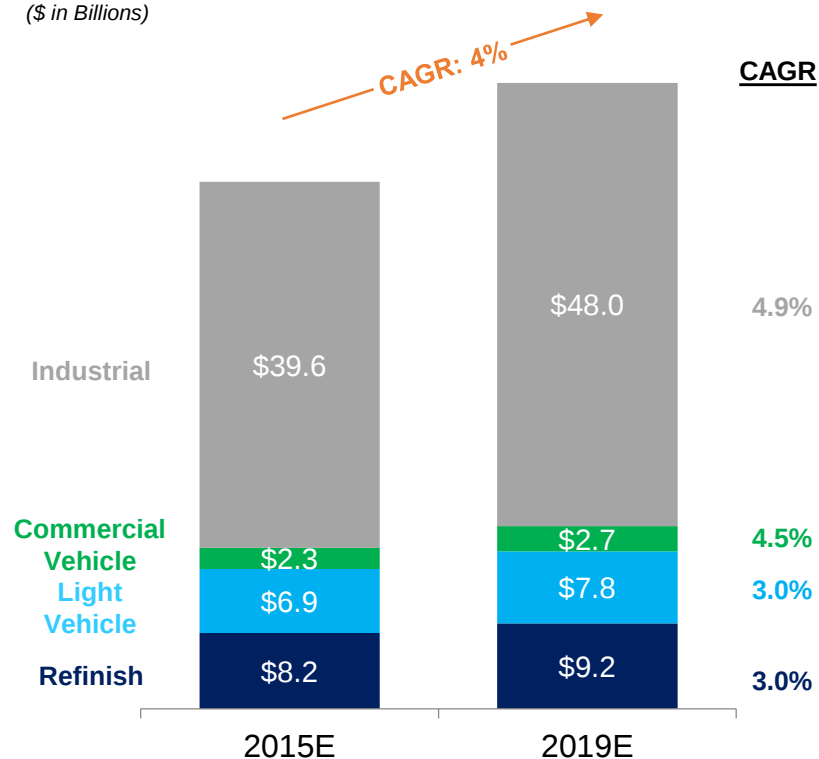
Structurally Attractive Global End-Markets



Strong Coatings Growth Outlook

Coatings Industry Sales

(\$ in Billions)



Source: Orr & Boss, Axalta estimates

Diverse Industry Growth Drivers

- **Refinish:** Car parc, miles driven and collision rates
- **Light Vehicle:** Emerging economies and middle classes; ongoing consumer strength in developed markets
- **Commercial Vehicle:** Global consumer markets expanding; infrastructure growth; professionalized logistics management
- **Industrial:** Global GDP and industrial production; application sophistication with enhanced functionality and durability

Long Term Alignment With Global Growth

Highly Variable Cost Structure And Low Capital Intensity

Variable Cost Structure

- ~50% of COGS come from variable raw material inputs
- Utilize temporary labor to enable wage structure flexibility
- Toggle other costs as needed in a downturn, including both variable and semi-fixed

Low Capital Intensity

- Capex at \$138 million is 3.4% of sales, but only 1.3% for maintenance capex
- Batch production process is inherently flexible
- Capacity additions are very modular to minimize stranded cost impacts

Well Positioned to React to Cyclical Downturns

Axalta's Evolution Is Grounded In Fundamental Goals



Axalta's Strategy

Grow in existing markets with our market-leading products and services

Move into attractive adjacencies by leveraging our global technology and service capabilities

Grow in targeted industrial coatings segments via organic growth and selective acquisitions

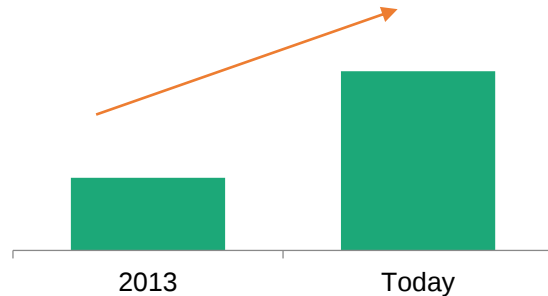
Focus on operational excellence and foster a culture of accountability

Axalta's Strategy: Grow Core Products & Markets



Refinish

Axalta MSO Market Share



Source: Axalta estimates

- Axalta is gaining share by partnering with market winners
- Our value proposition remains strong with all refinish market channels

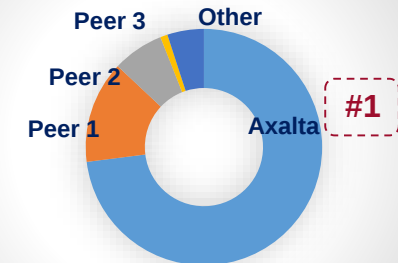
Light Vehicle



- Axalta has demonstrated growth with key business wins

Heavy Duty Truck

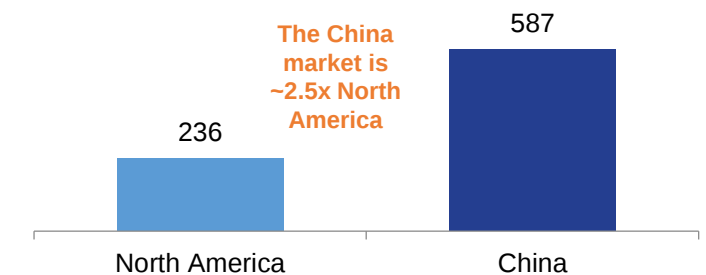
North America Heavy Duty Truck Market



Source: Orr & Boss, Axalta estimates

Heavy Duty Truck Production

(Vehicles in Thousands)



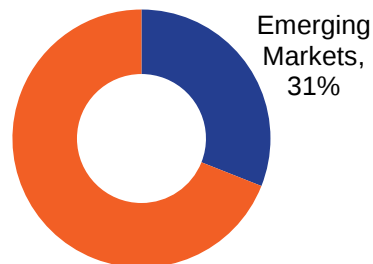
Source: LMC Automotive (2016E)

Strong Momentum Driven by Customer-Centric Approach

Axalta's Strategy: Accelerate Growth In Emerging Markets

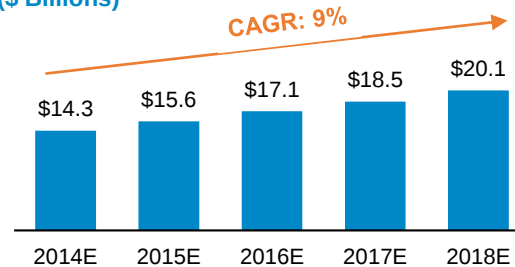


Axalta 2015 Net Sales



Emerging Market Growth

Coatings Market
(\$ Billions)



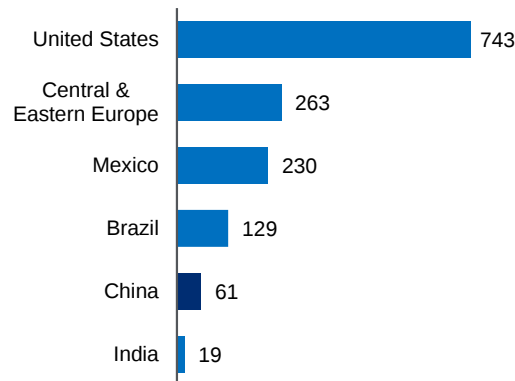
Source: Orr & Boss (2014)

Significant Opportunity

- Rapid growth of middle-classes in emerging economies
- Increased vehicle penetration per capita
- Expansion of car parc
- Elevated collision rates vs. developed markets

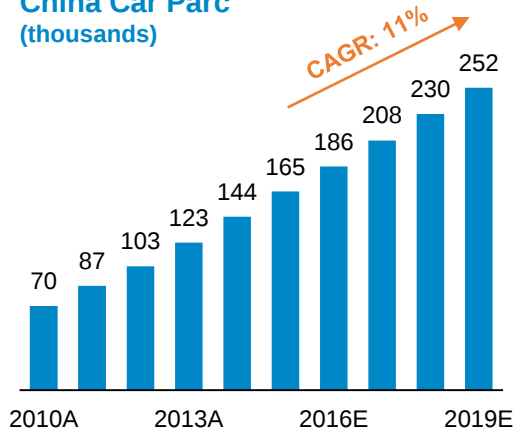
China Example

Light Vehicles, Per 1,000 People



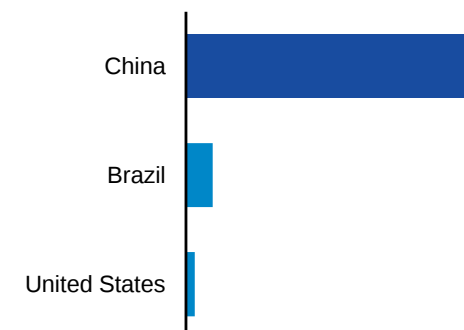
Source: LMC Automotive (2013), World Bank (2013)

China Car Parc (thousands)



Source: LMC Automotive (2016)

Damaged Vehicles Per 1M km Driven (2011)



Source: Axalta estimates

Significant Emerging Markets Growth Opportunity

Axalta's Strategy: Targeted Industrial Coatings Expansion



A Broad Industrial Portfolio



Electrical Insulation



Architectural



Agricultural,
Construction, &
Earthmoving Equip (ACE)



Oil & Gas



Coil

- Strong product portfolio in powder, liquid, and e-coat
- Implemented global end-market business structure to capitalize on opportunities
- Leveraging existing technology and enhanced sales organization to grow

Growth from Leveraging Our Product Portfolio in Underserved Markets

Axalta's Strategy: Focus On Operating Excellence

Operations

- Balanced manufacturing footprint and capacity
- Ongoing productivity investments
- Salesforce reorganization
- R&D / Technology enablers
- Enhanced IT tools
- Procurement roadmap
- Process improvement

Leadership and Culture

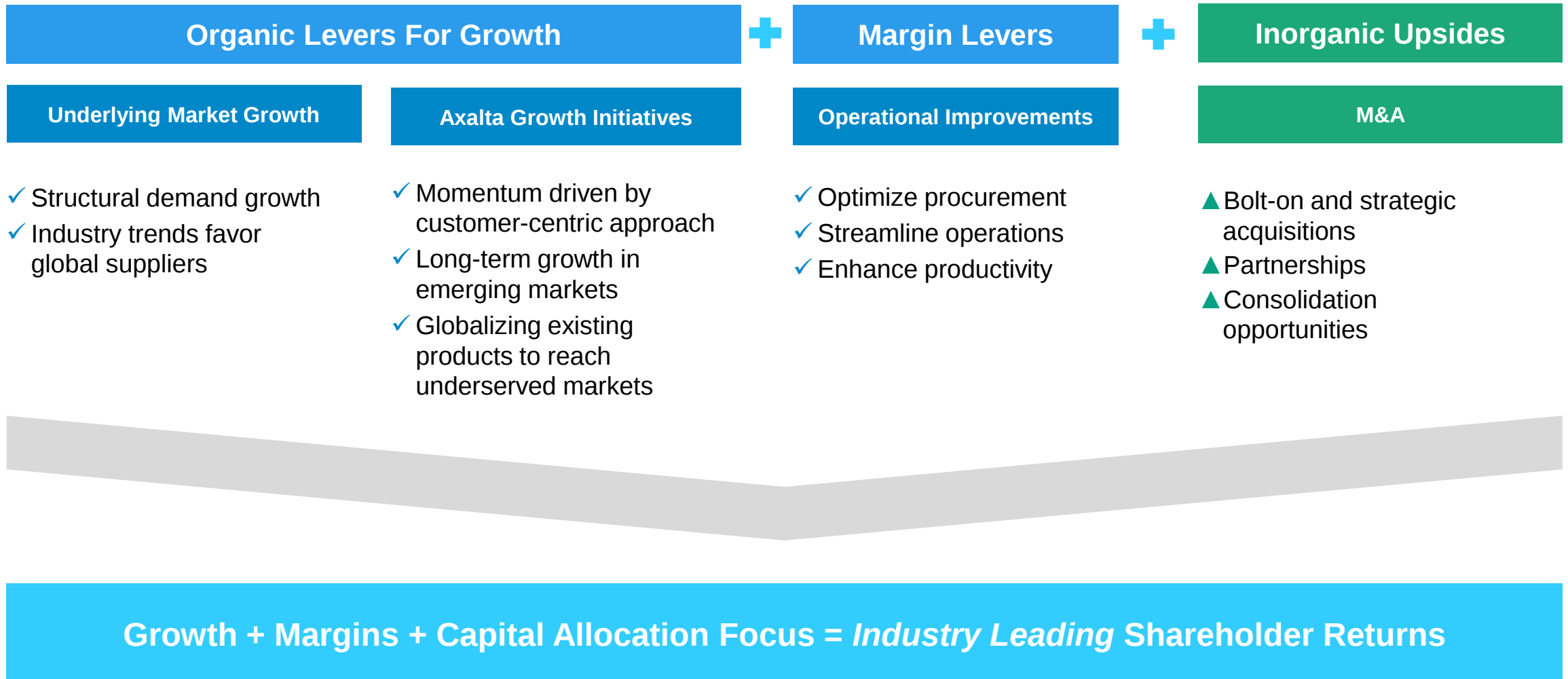
- The tone is set; focus on growth and profitability
- Independence and accountability is freeing...and infectious
- Quality leaders in every region and end-market
- Supporting and educating our people
- Strive to maintain a strong core talent base
- Continue to refine and add talent deeper in the organization

Employees Feel the Effect of Our Focus and Accountability

The background of the slide is a composite image. The left half is a solid blue gradient. The right half shows a road stretching towards the horizon under a dramatic sunset sky with orange and yellow clouds. The road surface is dark and reflective, with a white line marking. The horizon is low, and the sky is filled with long, horizontal cloud streaks.

Financial Overview

Axalta Is Focused On Connecting Performance To Shareholder Returns



Q3 Consolidated Results

Financial Performance

(\$ in millions)	Q3		% Change	
	2016	2015	Incl. F/X	Excl. F/X
Performance	619	601	3.1%	5.8%
Transportation	404	400	1.1%	2.3%
Net Sales	1,023	1,000	2.3%	4.4%
Net Income (Loss) ⁽¹⁾	(11)	35		
Adjusted EBITDA	233	217	7.5%	

(1) Represents Net Income attributable to Axalta

Net Sales Variance



Commentary

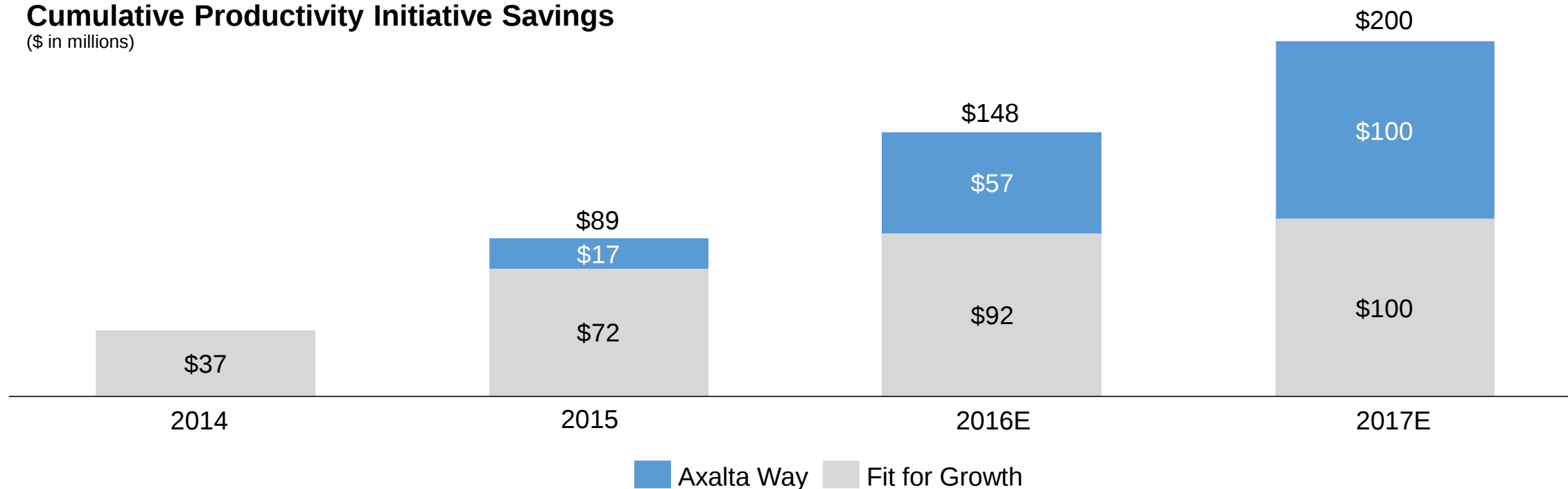
Net sales growth drivers

- Positive pricing contribution from both segments, led by Performance Coatings and most notably from Latin America
- Volume growth across both segments within Asia Pacific, with EMEA and North America Light Vehicle also contributing; emerging market volumes remain pressured
- 2.6% acquisition contribution to volumes
- 2.1% unfavorable currency impact shows moderating impact versus prior quarters

The Axalta Way: Driving Towards World Class Productivity

Cumulative Productivity Initiative Savings

(\$ in millions)



Our Goal: \$200 million of Adjusted EBITDA savings on a run-rate basis exiting 2017

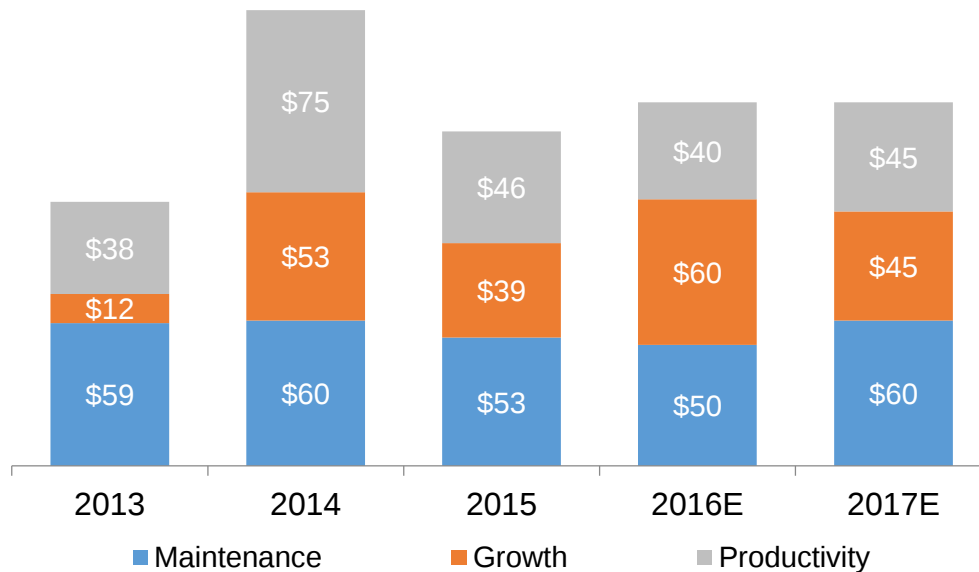
The Axalta Way: “A focused approach to doing business that drives profitability by improving our efficiency, productivity and growth opportunities every day, wherever we do business”

Prioritization Of Capital Spending; Focus On High IRR Capex

Capital Expenditures

Capex by Year and Category

(\$ in millions)



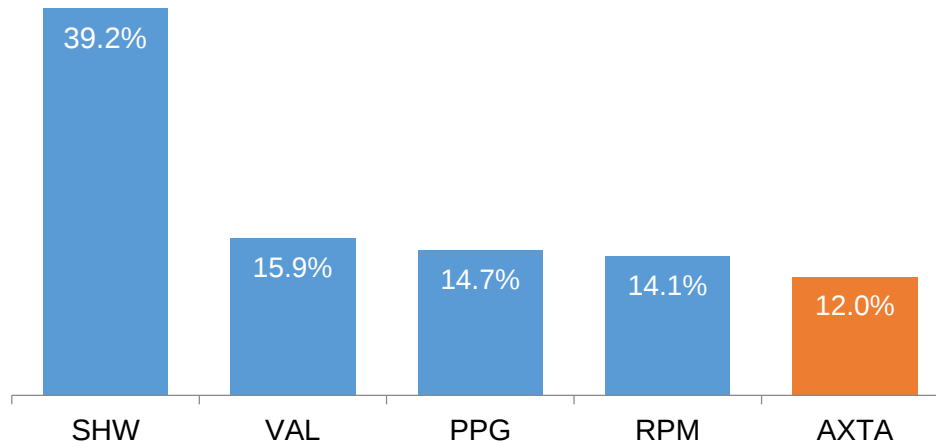
Commentary

- Maintenance capital: \$50+ million per year
- Growth investments
 - ✓ 4 capex projects completed in 2015: Germany, China, Mexico, Brazil
 - ✓ New R&D centers planned for Philadelphia and Shanghai (nearly complete) to consolidate technology footprint
- Productivity investments
 - ✓ Equipment upgrades, debottlenecking and automation opportunities
 - ✓ Strong target IRRs

Effective Capital Allocation Should Drive Improved Returns

Return on Invested Capital (ROIC)

NOPAT ROIC (LTM)

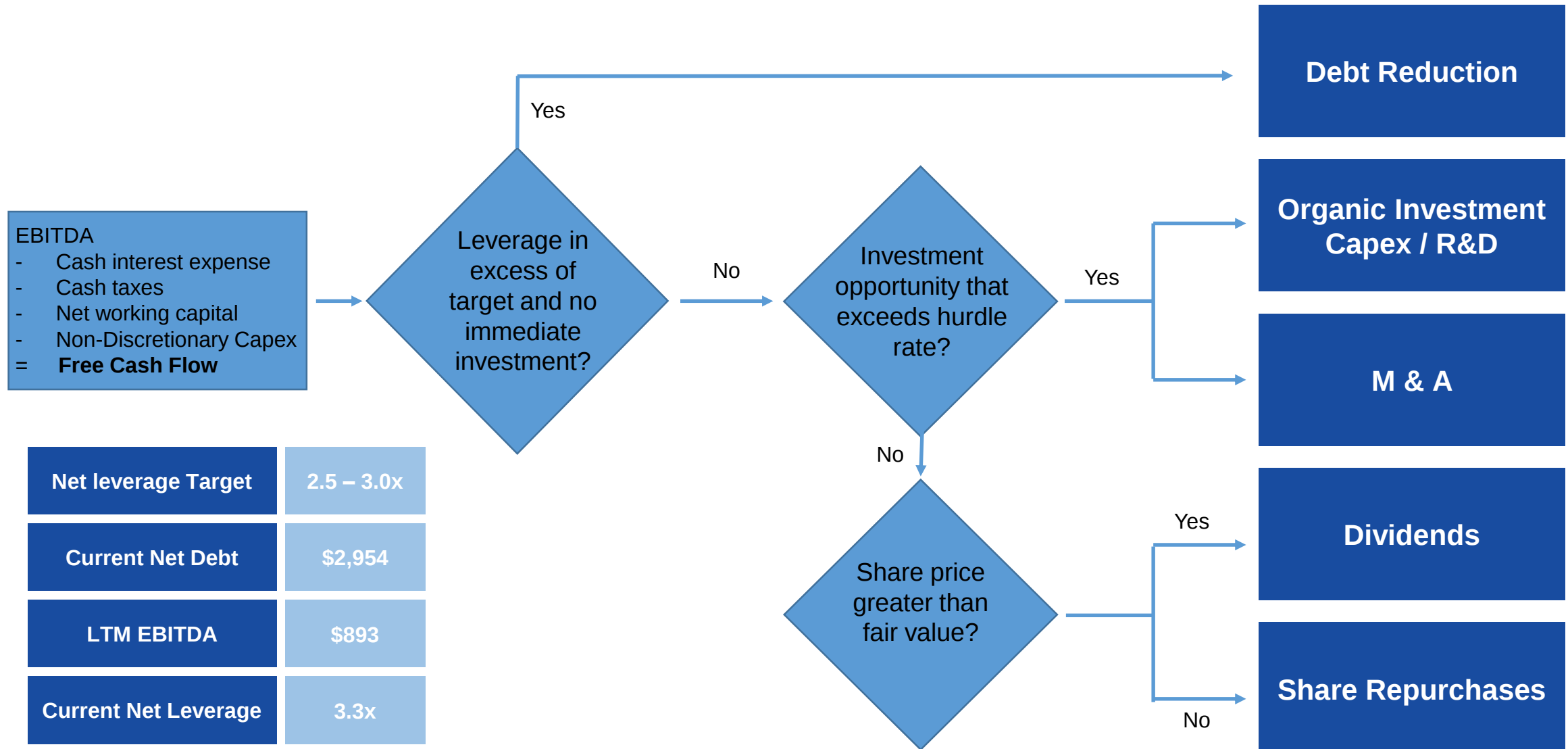


Notes: 1) ROIC = Net Operating Profit After Tax (NOPAT) / (Total Debt + Preferred Stock + Minority Interest + Equity); 2) AXTA total capital excludes identified intangible assets; 3) Data as of LTM Q2 2016

Commentary

- Axalta's ROIC is penalized by the February 2013 LBO and related asset step-up from purchase price accounting
- Drivers of ROIC upside:
 - ✓ Growth in NOPAT from ongoing business execution
 - ✓ Effective capital allocation: Organic investments, return accretive M&A, and focus on asset efficiency
- We believe that over time we can achieve returns in excess of the peer group averages

Capital Allocation (TSR Model): Decision Tree For Excess Cash Flow



Debt and Liquidity Summary

Capitalization

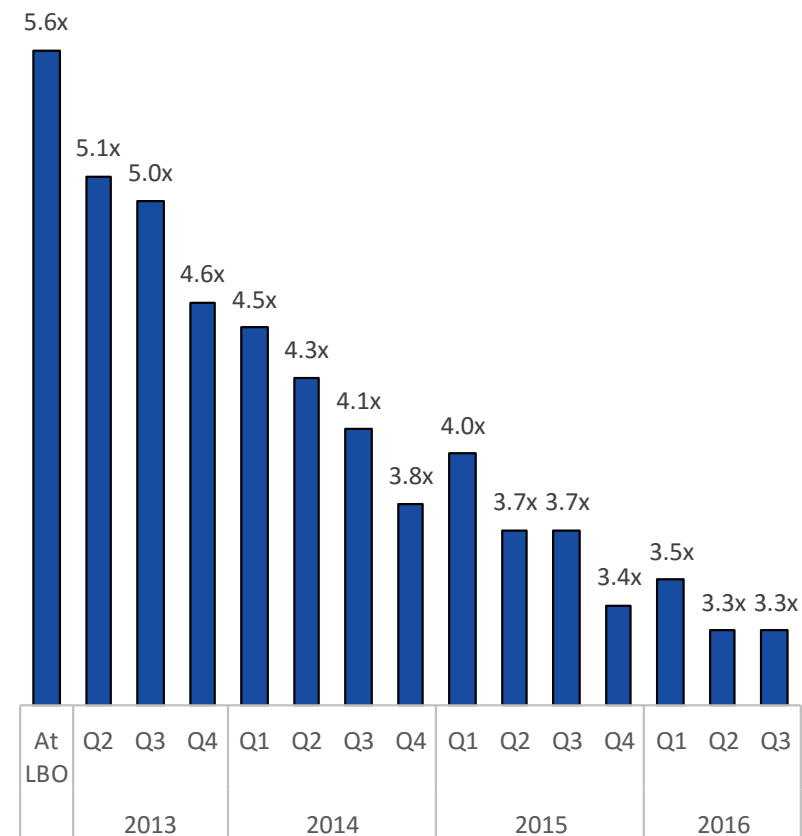
(\$ in millions)	@ 9/30/2016	Maturity
Cash and Cash Equivalents	\$528	
Debt:		
Revolver (\$400 million capacity)	-	2021
First Lien Term Loan (USD)	1,887	2020
First Lien Term Loan (EUR) ⁽¹⁾	206	2020
Total Senior Secured Debt	\$2,093	
Senior Unsecured Notes (USD)	489	2024
Senior Unsecured Notes (EUR) ⁽¹⁾	369	2024
Senior Unsecured Notes (EUR) ⁽¹⁾	495	2025
Other Borrowings	37	
Total Debt	\$3,482	
Total Net Debt	\$2,954	
LTM Adjusted EBITDA	\$893	
Credit Statistics:		
Total Net Leverage ⁽²⁾	3.3x	

(1) Assumes exchange rate of \$1.12 USD/Euro

(2) Indebtedness per balance sheet less cash & cash equivalents divided by LTM Q3 2016 Adjusted EBTIDA

(3) Total Net Debt = Total Debt – Cash and Cash Equivalents

Net Leverage



Capitalization Summary



Capitalization						
(\$ in millions)	Pre-Refinancing			@ 9/30/2016		
	Interest Rate	Maturity	USD	Interest Rate	Maturity	USD
Revolver (\$400mm Capacity)	L + 325	2/1/2018	-	L + 225	8/1/2021	-
First Lien Term Loan - USD ⁽¹⁾	L + 275	2/1/2020	1,925	L + 275	2/1/2020	1,925
First Lien Term Loan - EUR ⁽¹⁾⁽²⁾	L + 300	2/1/2020	433	L + 300	2/1/2020	210
Senior Secured Notes - EUR ⁽¹⁾⁽²⁾	5.750%	2/1/2021	279			-
Total Senior Secured Debt			\$2,637			\$2,135
Senior Unsecured Notes - USD ⁽¹⁾	7.375%	5/1/2021	750			-
Senior Unsecured Notes - USD ⁽¹⁾				4.875%	8/15/2024	500
Senior Unsecured Notes - EUR ⁽¹⁾⁽²⁾				4.250%	8/15/2024	376
Senior Unsecured Notes - EUR ⁽¹⁾⁽²⁾				3.750%	1/15/2025	505
Notes Payable and Other Borrowings			37			37
Deferred Financing & OID			(68)			(70)
Total Debt			\$3,356			\$3,482

(1) Reflects gross principal outstanding

(2) Assumes exchange rate of \$1.12 USD/Euro

- Refinancing extended debt maturities while decreasing average borrowing rate from ~4.7% to ~4.0%
- Extended revolver maturity to 2021 with favorable drawn pricing
- Shift in structure from secured to unsecured borrowings
- Table excludes \$150 million U.S. Term Loan pay-down in October

Completed Acquisitions to Date

	Target	End-Market	Geography	Company Overview
	DuWest Performance Coatings	Refinish	Latin America	Leading manufacturer/distributor of refinish and architectural coating products in Guatemala, serving Central America
	Metalak Benelux BV	Refinish	EMEA	Axalta's exclusive distributor for Spies Hecker in the Netherlands and Belgium
	ChemSpec North America	Refinish	North America	Cleveland-based refinish manufacturer focused on mainstream and economy segments
	High Performance Coatings	Refinish	Asia Pacific	Leading local producer of refinish coatings in Malaysia and Indonesia
	United Paint (interior plastics division)	Light Vehicle	North America	Growing supplier of automotive interior rigid thermoplastic coatings; strong position with North American OEMs
	Dura Coat Products	Industrial	North America	Growing supplier of specialty coil coatings in North America

Full Year 2016 Guidance

(\$ millions)	2015A	2016E
Net Sales	-6%	~0%
Net Sales, ex FX	+5%	4-6%
Adjusted EBITDA	\$867	~\$900
Interest Expense	\$197	\$180
Tax Rate, As Adjusted	30%	24-26%
Diluted Shares (millions)	240	242-244
Working Capital / Sales	12%	11-13%
Capital Expenditures	\$138	~\$150
D&A	\$308	\$320

Comments on Drivers
- Net sales expected to be flat to down slightly, as-reported, based on anticipated currency headwinds; net sales, ex-FX, expected to come in at lower end of 4-6% guidance, including acquisitions - Margin expansion expected to continue, driven by volume, price, and cost reduction - Tailwinds from ongoing input cost savings and additional productivity savings - Tax rate, as adjusted, expected to come down in 2016 from specific actions completed - Working capital stable in 2016, with free cash flow expected to rise - Capex is consistent; includes large discretionary component

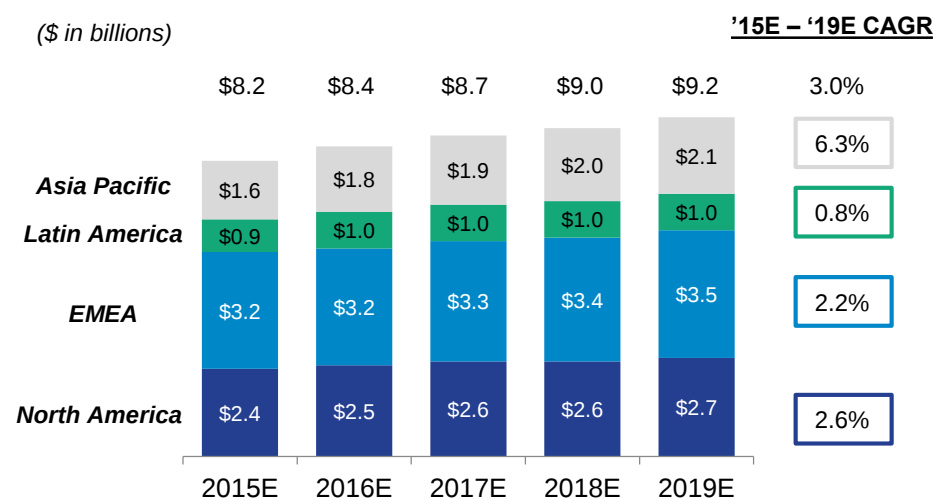
2016 Benefits from Ongoing Growth and Maturity of Productivity Programs



Performance Coatings: Refinish

The Global Refinish Market Is Growing

Projected Industry Sales



Source: Orr & Boss (2014); Axalta estimates

Axalta Global Refinish Dynamics

EMEA

- Strong heritage through Herberts acquisition in 1999
- Diverse region with both mature and developing markets
- Environmental regulations drive waterborne coatings adoption

NA

- MSOs gaining share and Axalta benefits directly
- Continued strong core products serve the entire collision market
- Leading VOC-compliant products meet environmental regulation shifts

APAC

- Growth driven primarily by expansion of the Chinese car parc
- Significant OEM influence in collision repair industry
- Opportunity for growth in mainstream and economy product lines

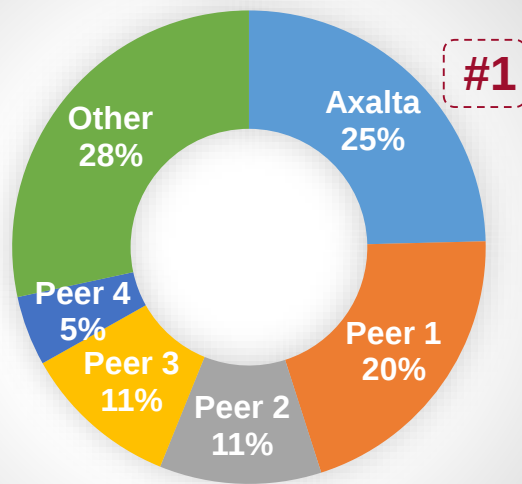
Lat Am

- Mexico and Brazil represent Axalta's largest markets
- Price increases help offset inflation and currency devaluation
- Under-representation in the economy segment represents opportunity

Axalta Has A Very Strong Position In Refinish Globally

Global Share Position

Refinish Industry Sales: ~\$7.4 billion



Key Market Trends

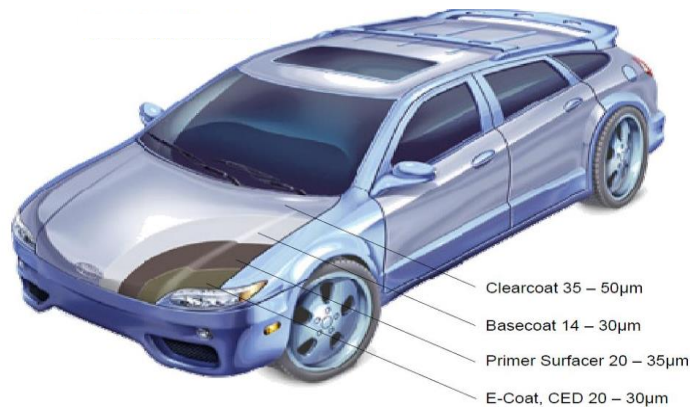
- Drivers include size of car parc, miles driven, and accident rates
- Industry dynamics favor stable competition in most markets
- Focus on innovation and service to increase body shop productivity
- Increasing environmental regulation drives technically advanced high-productivity coatings adoption

Axalta's Strategies For Growth

- Grow our leadership position in premium product segments
- Increase market share in under-represented countries and markets
- Expand mainstream and economy product penetration
- Leverage customer consolidation trends in key regions
- Focus on strengthening and expanding our distribution channel relationships

Refinish Products: The Paint Layers & Process

The Refinish Paint Process



Clearcoat: Protects basecoat from the elements, gives automobile its lustrous look

Basecoat: Creates automobile's color and aesthetics

Primer Surfacer: Protects automobile from visible and UV light, Improves surface smoothness, Increases topcoat adhesion

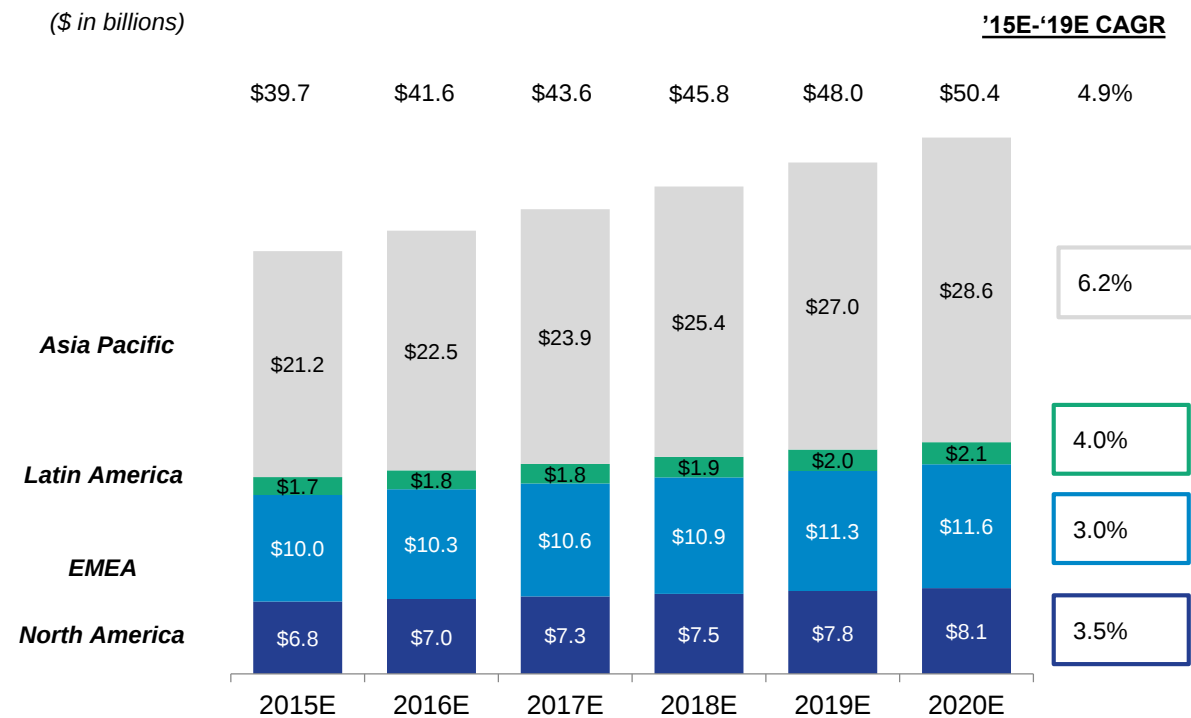




Performance Coatings: Industrial Coatings

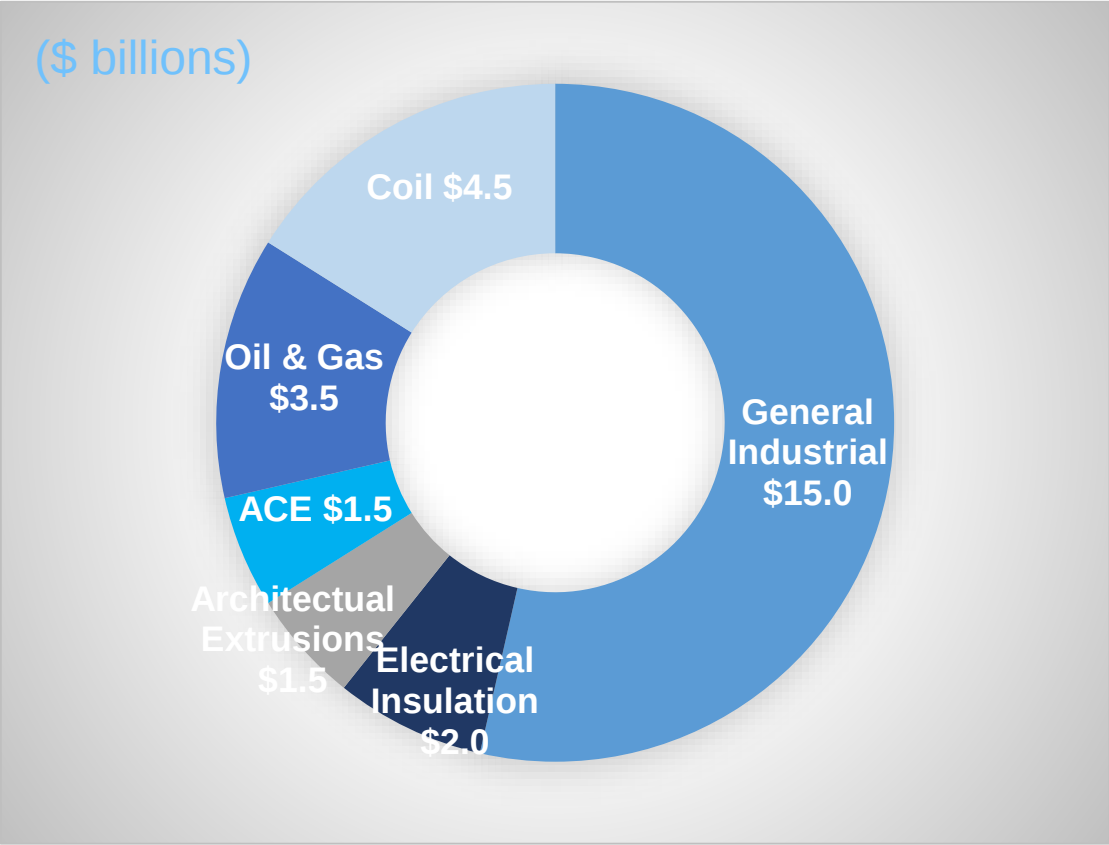


The Overall Industrial Coatings Market is Expected to Grow



Source: Orr & Boss; Axalta estimates

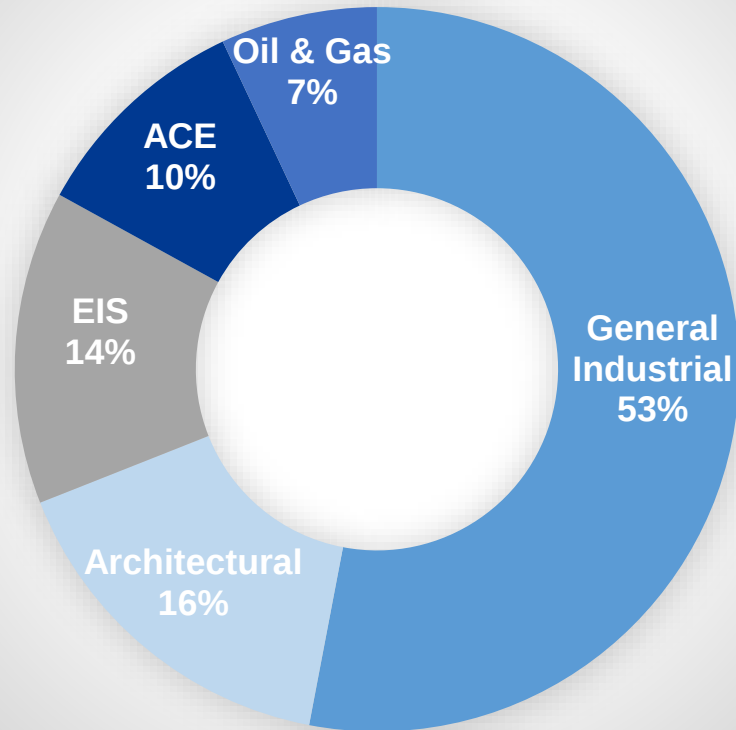
Industrial Coatings: A \$28 B Market Opportunity For Axalta



	Product Examples	Market Drivers
General Industrial	▪ Metal furniture ▪ Appliances ▪ Shelving/ racking ▪ Electrical boxes	▪ GDP ▪ Industrial Production
Electrical Insulation	▪ Electric motors ▪ Transformers	▪ Electric motor production ▪ Power transmission production
Architectural Extrusions	▪ Commercial building windows and curtain walls ▪ Residential windows and doors	Commercial construction
ACE	▪ Construction equipment ▪ Agricultural equipment ▪ Mining equipment	▪ GDP ▪ Industrial production
Oil & Gas	▪ Deep sea pipelines ▪ Oil well conveyance lines	▪ Infrastructure growth ▪ Population growth ▪ Pipeline projects
Coil	▪ Commercial /residential siding ▪ Garage doors ▪ Gutters, downspouts, lighting housings ▪ Appliances	▪ GDP ▪ Construction

Source: Coatings World, Axalta estimates

2015 Net Sales by Segment



Business Overview

Steady volume growth driven by global GDP

- China growth expected at least mid-single digits
- Architectural market expected to grow steadily

Supplier consolidation continues

- Consolidation driven by expanding global players

Technology innovation is our base

- Drivers: Environmentally sustainable products, focus on productivity, corrosion resistance and innovative and vibrant color choices

Customers are globalizing

- Local product must meet global specifications consistently across regions

Global infrastructure growth is driving demand

- High temperature resistance required for energy applications
- Demand for electrical insulation products linked to infrastructure

Axalta Industrial: Where We Are Going...



Growth Priorities & Strategies



Agriculture, Construction & Earth Moving Equipment (ACE)

- Expand approval portfolio with multiple coatings technologies
- Utilize global footprint to target new business in all regions



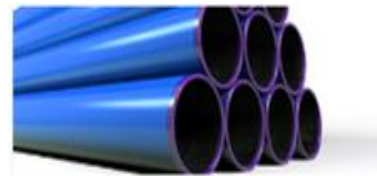
Architectural

- Market our powder coatings to architects (an environmentally friendly alternative)
- Expand color range to compete with liquid alternatives



Electrical Insulation Systems (EIS)

- Continue to build global capability
- Target sub-segments with above average growth rates



Oil & Gas

- Build on leading technology position for exterior pipe coatings
- Establish strong global network to service end users / specifiers



General Industrial

- Accelerate globalization of key GI sub-segments
- Develop industry leadership in high durability, corrosion – resistant coatings



Steel Coil

- A top 4 player in U.S. market
- Focus on value added premium segments where customers value durability and long product life



Transportation Coatings Overview



Transportation



Light Vehicle

- Original Equipment Manufacturers
- Plastics and composite materials
- Metal coatings

Synergies

Market Drivers

Global OEM Alliances

Focused Support Models

Global co-lead supplier to OEMs

Commercial Vehicle

- Commercial trucks
- Rail
- Bus
- Utility trucks
- Recreational / off-road and pleasure craft
- General aviation

#1 global supplier to heavy duty truck and bus segments

Transportation Summary



The global transportation market is projected to grow ~3.4% CAGR through 2019

- Demand drivers include
 - ✓ Global GDP
 - ✓ Vehicle replacement cycles
 - ✓ Growth in emerging markets
 - ✓ Infrastructure spending



Axalta is a leading global OEM coatings provider

- 19% global light vehicle market share with strong OEM relationships in all regions
- #1 player globally in heavy duty truck and bus
- Extensive portfolio of technologies fit for purpose in each market



Axalta is actively transforming its business for profitable growth

- Moved from regional structure to global leadership
- Improved alignment with strategic and underserved customers
- Building capability and footprint in high growth regions
- Expanding global brand strategy



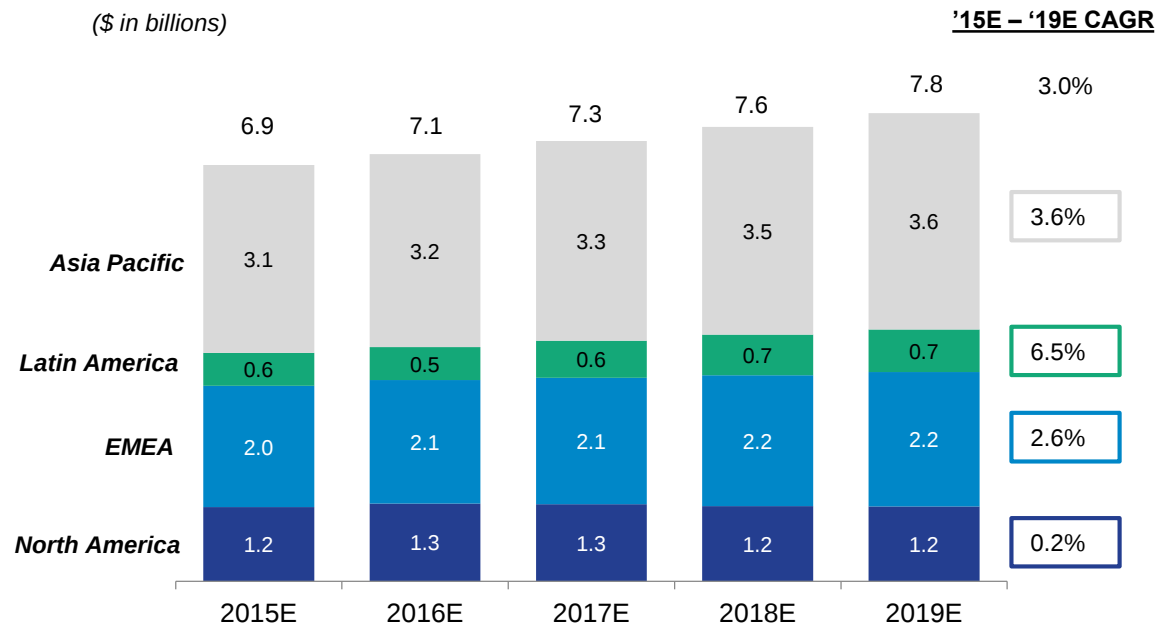
Progress to date has been strong

- Showing results to date through business wins and global launches
- Strong earnings contribution underscores focus on profitable growth
- Capacity investments to support growth in all regions

Structurally Growing Markets

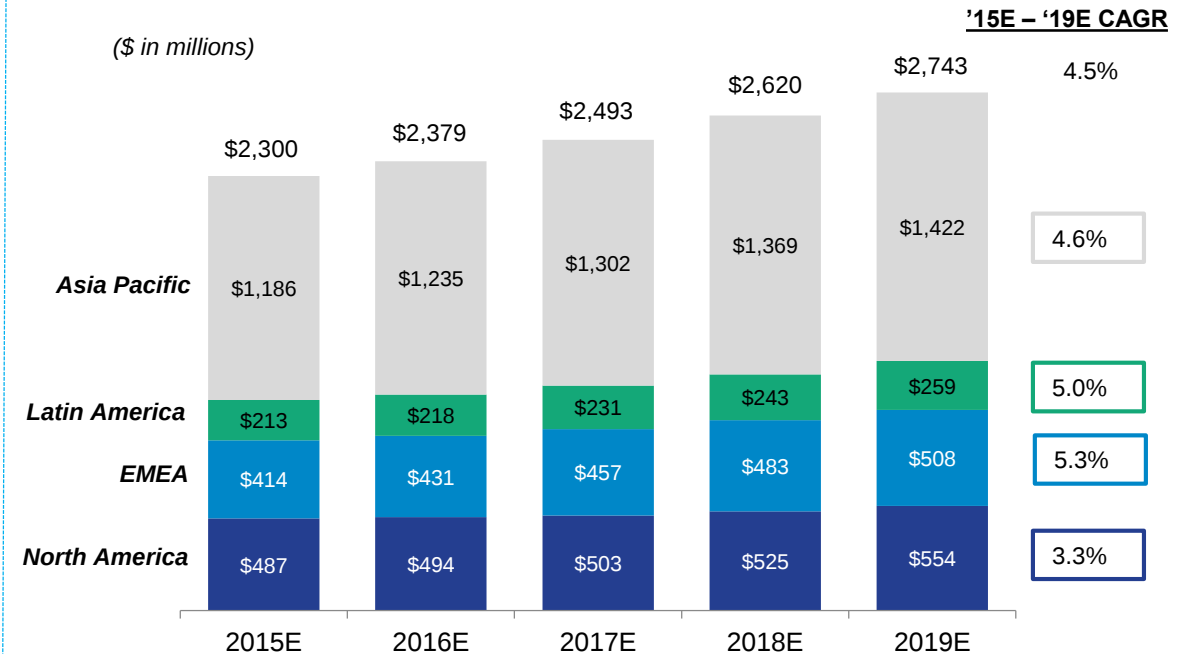


Market Growth: Light Vehicle



Source: Orr & Boss; Axalta estimates

Market Growth: Commercial Vehicle



Source: Orr & Boss; Axalta estimates

Key Market Trends



Government Regulations

- Volatile organic compounds (VOCs)
- Toxic substances
- Coatings for new lightweight materials to improve fuel economy

Emerging Markets

- Near-term uncertainty (Brazil, Russia, China)
- Long-term growth

Industry Globalization

- Global vehicle platforms
- Global color palettes
- Global (and local) coating approvals

Demand for Productivity

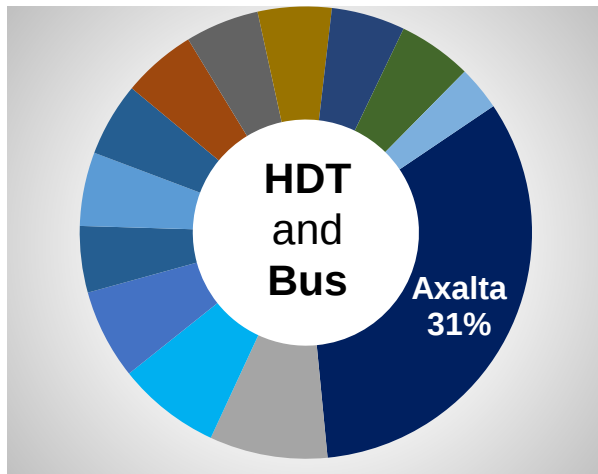
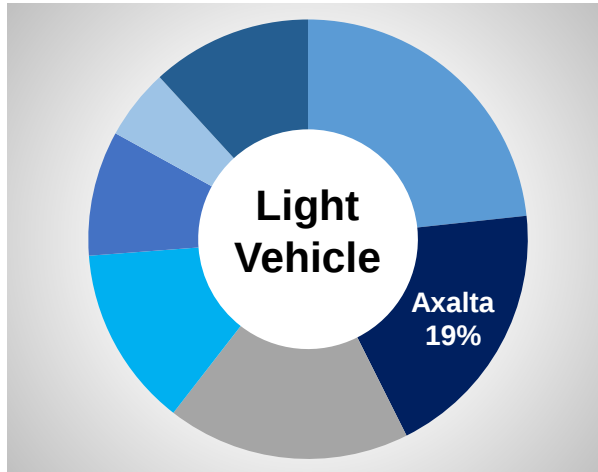
- Improved first time quality
- Energy, capital, labor, materials savings for customers

Color and Protection

- Consumers demand aesthetics and style
- Extended vehicle life / warranty

Transforming A Global Coatings Supplier

Global Share



- **Axalta is a global leader in transportation coatings**
 - ✓ Globalizing and harmonizing our coatings technology
 - ✓ Bringing brighter colors and more effects to color design
 - ✓ Aligning global R&D and product management around voice-of-customer

- **We are customer focused and growth oriented**
 - ✓ Strong global leadership team and local capability
 - ✓ Global customer account teams implemented with clear growth metrics
 - ✓ Building senior level customer relationships
 - ✓ Strong launch capability and execution
 - ✓ Robust business systems and competitive analysis implemented

- **Creating a culture and infrastructure to support growth**

Vision Is Above-Market Growth

Strategies

- Gain share with existing customers
- Grow underserved customers and regions
- Align product technology to evolving customer and market needs
- Increase content per vehicle
- Leverage “what good looks like” into new regions, customers and markets



Key Tactics / Programs

- Build capabilities in global and regional roles
- Expand decorative and functional coatings
- Best-in-class line service excellence
- Localize supply chain ensuring competitive cost structure
- Drive complexity management discipline
- The Axalta Way: “run it like we own it”



Segmenting Our Markets

	Light Vehicle	HDT	Specialty OEM	Bus	Rail	General Aviation	Body Builders & Trailers
Estimated Market Size	\$8,100M	\$500M	\$550M	\$200M	\$600M	\$45M	\$400M
Product Examples	- Passenger cars - Pick Ups / SUVs - Light commercial vehicles - Component parts	EM class 4-8 truck manufacturing	- RV - Truck caps - Power sports 2 & 3 Wheelers - Specialty LV	- Bus – OEM - Bus repair / refurbishment	- Locomotive passenger rail - Metros - Streetcars	- Fixed wing propeller - Helicopters - Business jets	- Trailers - Truck body builders
Global							
Leading Top 5 Below top 5							

Source: Orr & Boss (2013), IRFAB, and Axalta estimates

We Are Growing With Segment Specific Strategies In Our Target Markets

Light Vehicle



- Grow in automotive parts market
- China expansion through domestic OEMs
- AP expansion beyond China
- Gain approvals with underserved customers
- Strengthen service capability

Heavy Duty Truck (HDT)



- Leverage global accounts
- Gain share in tier part suppliers
- China growth via Kinlita JV
- China HDT volume is three times NA
- Leverage Imron® branded offering

Specialty OEM



- Expand 2-wheeler success in Brazil to other regions
- Leverage Imron® branded offering
- Segment-focused color strategy

Bus and Rail



- China expansion to mainstream and economy segments
- Leverage high speed rail success
- SprayFlex FS interior floor coatings

General Aviation



- Leverage approvals with Textron, Gulfstream, etc.
- Expand color palette for high value applications
- Align Imron® brands and offerings to segment
- Strategic alignments and capabilities

Body Builders / Trailers



- Differentiation through strong HDT color leverage
- Developing a segment-focused distribution strategy

The OEM Paint Process



Light Vehicle

Coating Totes delivered to OEM



E-Coat Applied after pre-treat



Primer, Basecoat & Clear coat applied



Quality inspections between layers



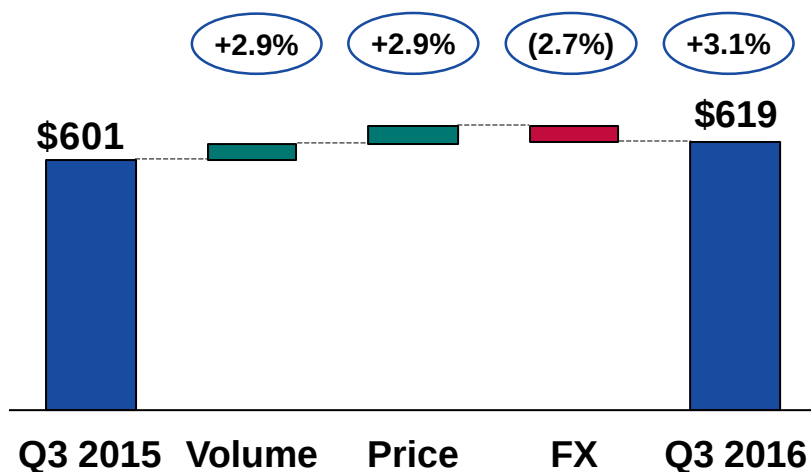
APPENDIX

Q3 Performance Coatings Results

Financial Performance

(\$ in millions)	Q3		% Change	
	2016	2015	Incl. F/X	Excl. F/X
Refinish	435	427	1.8%	4.9%
Industrial	185	174	6.4%	8.2%
Net Sales	619	601	3.1%	5.8%
Adjusted EBITDA	149	139	6.8%	
% margin	24.0%	23.1%		

Net Sales Variance



Commentary

Net sales led by Industrial including acquisition contribution

- Pricing led by Refinish; Industrial remained stable
- Volume growth includes 3.4% from acquisitions
- 2.7% unfavorable currency impact, principally from Latin America

Adjusted EBITDA margin strong

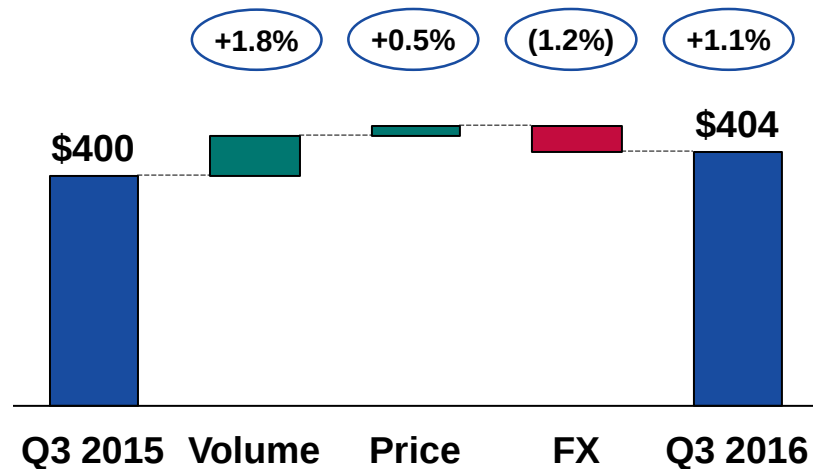
- Adjusted EBITDA margin remains strong, benefiting from favorable price realization, some ongoing variable margin benefits, offset by currency translation impact and increased operating expense to support growth

Q3 Transportation Coatings Results

Financial Performance

(\$ in millions)	Q3		% Change	
	2016	2015	Incl. F/X	Excl. F/X
Light Vehicle	321	304	5.7%	6.7%
Commercial Vehicle	83	96	(13.5%)	(11.9%)
Net Sales	404	400	1.1%	2.3%
Adjusted EBITDA	85	78	8.7%	
% margin	21.0%	19.5%		

Net Sales Variance



Commentary

Net sales pressured by Commercial volumes

- Solid volume growth in Light Vehicle led by Asia Pacific and North America, offset in part by slower EMEA; lower volumes in Commercial Vehicle driven by heavy duty truck and other markets
- Acquisitions contributed 1.3% to volumes
- 1.2% unfavorable FX impact largely from emerging market exposures

Adjusted EBITDA margin up 150 bps

- Adjusted EBITDA margin benefited from price improvement and some additional variable cost savings, offset by foreign currency exchange impact and increased operating investment spending to support growth initiatives

Adjusted EBITDA Reconciliation

								LTM
(\$ in millions)	FY 2015	Q1 2015	Q2 2015	Q3 2015	Q1 2016	Q2 2016	Q3 2016	9/30/2016
Net Income (Loss)	\$98	\$47	(24)	\$36	\$31	\$50	(10)	\$110
Interest Expense	197	50	49	51	50	48	43	188
Provision for Income Taxes	63	1	30	18	15	20	-	49
Depreciation & Amortization	308	73	78	75	76	79	81	318
Reported EBITDA	\$665	\$171	\$132	\$180	\$171	\$197	\$114	\$664
A Debt extinguishment and refinancing related costs	3	-	-	-	-	2	82	87
B Foreign exchange remeasurement losses	94	9	58	24	8	18	5	34
C Long-term employee benefit plan adjustments	-	-	-	(1)	1	1	1	4
D Termination benefits and other employee related costs	36	4	15	1	2	7	16	41
E Consulting and advisory fees	24	3	7	7	3	3	3	16
F Transition-related costs	(3)	-	-	-	-	-	-	(3)
G Offering and transactional costs	(1)	(4)	-	1	-	1	3	6
H Stock-based compensation	30	2	12	8	10	11	10	39
I Other adjustments	(6)	1	2	(4)	2	2	1	-
J Dividends in respect of noncontrolling interest	(5)	(4)	(1)	-	(2)	-	(2)	(4)
K Asset impairment	31	-	31	-	-	11	-	11
Total Adjustments	\$202	\$11	\$124	\$37	\$24	\$56	\$119	\$229
Adjusted EBITDA	\$867	\$182	\$255	\$217	\$195	\$253	\$233	\$893

Note: Numbers might not foot due to rounding.

Adjusted EBITDA Reconciliation (cont'd)

- A. During FY 2015, 2Q 2016 and 3Q 2016, we prepaid outstanding principal on our Term Loans, resulting in non-cash pre-tax losses on extinguishment of \$3 million, \$2 million and \$5 million, respectively. During 3Q 2016, we amended the terms of our Credit Agreement, resulting in a non-cash pre-tax loss on extinguishment of \$2 million. In connection with the refinancings of our Senior Notes during 3Q 2016, we recorded a non-cash pre-tax loss on extinguishment of \$19 million and incurred call premiums and other fees of \$57 million. We do not consider these items to be indicative of our ongoing operating performance.
- B. Eliminates foreign exchange losses resulting from the remeasurement of assets and liabilities denominated in foreign currencies, net of the impacts of our foreign currency instruments used to hedge our balance sheet exposures. Exchange effects attributable to the remeasurement of our Venezuelan subsidiary represented gains of \$1 million for both 1Q 2015 and 3Q 2015 and losses of \$56 million, \$7 million, \$16 million and \$1 million for the periods 2Q 2015, 1Q 2016, 2Q 2016 and 3Q 2016, respectively.
- C. Eliminates the non-cash non-service cost components of long-term employee benefit costs.
- D. Represents expenses primarily related to employee termination benefits and other employee-related costs including our initiative to improve overall cost structure within the European region as well as costs associated with our Axalta Way initiatives, which are not considered indicative of our ongoing operating performance.
- E. Represents fees paid to consultants for professional services primarily related to our Axalta Way initiatives, which are not considered indicative of our ongoing operating performance.
- F. Represents non-recurring charges associated with the transition from DuPont to a standalone entity, including branding and marketing costs, information technology related costs and facility transition costs.
- G. Represents costs associated with the secondary offerings of our common shares by Carlyle, acquisition-related costs, including a \$5 million gain recognized during 1Q 2015 resulting from the remeasurement of our previously held interest in an equity method investee upon the acquisition of a controlling interest, and costs associated with changes in the fair value of contingent consideration associated with our acquisitions, all of which are not considered indicative of our ongoing operating performance.
- H. Represents non-cash costs associated with stock-based compensation, including \$8 million of expense during 2Q 2015 attributable to the accelerated vesting of all issued and outstanding stock options issued under the 2013 Plan as a result of the Change in Control.
- I. Represents costs for certain non-operational or non-cash (gains) and losses, unrelated to our core business and which we do not consider indicative of ongoing operations, including equity investee dividends, indemnity losses (gains) associated with the Acquisition, losses (gains) on sale and disposal of property, plant and equipment, losses (gains) on the remaining foreign currency derivative instruments and non-cash fair value inventory adjustments associated with our business combinations.
- J. Represents the payment of dividends to our joint venture partners by our consolidated entities that are not wholly owned, which are reflected to show cash operating performance of these entities on Axalta's financial statements.
- K. As a result of currency devaluations in Venezuela, we recorded non-cash impairment charges relating to a real estate investment of \$31 million and \$11 million during Q2 2015 and Q2 2016, respectively. We do not consider these impairments to be indicative of our ongoing operating performance.



Thank you!

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