

February 20, 2014



Westell Signs Winncom Technologies as a WIN Partner

AURORA, Ill.--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a global leader of intelligent site and outside plant solutions, has signed Winncom Technologies as an authorized distributor in the Westell Independent Reseller Network (WIN) partner program. Winncom will be selling the entire suite of Westell solutions for cell sites, DAS and small cells, outside plant, and industrial networks.

Headquartered in Cleveland, Ohio, Winncom Technologies is a worldwide distributor and provider of networking solutions for the wireless and wired markets. They offer a comprehensive range of wireless networking, infrastructure, and access products for multiple markets and applications. Winncom will be distributing Westell's comprehensive suite of products including DAS interface, fuse, and breaker panels, Ethernet switches, enclosures, remote management products, tower mounted amplifiers, and more to wireless carriers, value added resellers (VARs)/integrators, and dealers throughout the U.S.

"At Winncom, we want to keep our customers' worlds connected, and the comprehensive Westell product portfolio adds a strong networking solution to ensure our customers' success," explains Aaron Savy, Vice President of Sales and Business Development of Winncom Technologies. "By adding Westell's quality product offering, we can help our customers enhance their wireless and wireline networks with an industry-proven solution."

"Westell continually strives to add strong partners to our WIN partner program to meet the ongoing needs of our customers," said Rich Cremona, Chief Operating Officer of Westell Technologies. "Adding Winncom as a valued distributor helps ensure our joint customers receive quality solutions for their ongoing and expanding networking needs."

About Westell

Westell Technologies, headquartered in Aurora, Illinois, is a global leader of intelligent site and outside plant solutions focused on the critical edge and access networks. The comprehensive solutions Westell provides enable service providers, industrial customers, tower operators, home network users, and other network operators to reduce operating costs while improving network performance. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming networks into high quality, reliable systems. For more information, please visit www.westell.com.

About Winncom

Winncom Technologies is the premier value-added distributor of wireless networking equipment and accessories. The company partners with industry-leading manufacturers to provide its global client base with cutting-edge solutions and premium support services. As innovative wireless technologies transform the way we all live and work, Winncom is positioned to lead the way, offering one of the industry's most notable product portfolios along with its scalable solutions, world-class customer service, and outstanding support. For more information, please visit www.winncom.com, email at sales@winncom.com, or call 1-888-WINNCOM (1-888-946-6266). Please connect with us on social media at the following: [Twitter](#), [Facebook](#), and [LinkedIn](#).

Westell Technologies
Cathy McFadden
Director of Public Relations
+1 (971) 226-8487
cmcfadden@westell.com

Source: Westell Technologies, Inc.