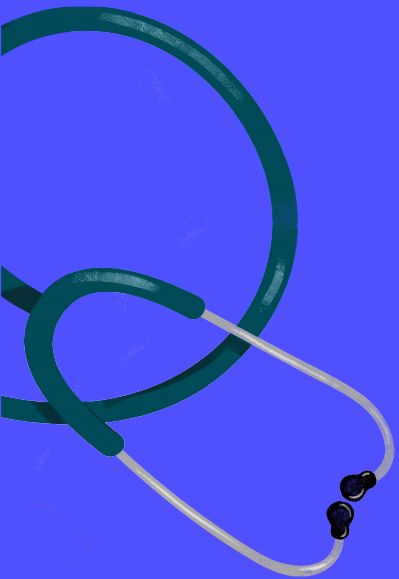


Oscar Health, Inc. 2022 Investor Day



March 25, 2022

OSCAR

HIOSCAR.COM

Disclaimer

Cautionary Note Regarding Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact contained herein are forward-looking statements. These statements include, but are not limited to, statements about our vision, financial outlook, estimates, targets and prospects, our management's business strategy and plans and objectives for future operations, and general healthcare industry market conditions and trends. In some cases, you can identify forward-looking statements by terms such as "may," "will," "should," "expects," "plans," "anticipates," "could," "intends," "targets," "projects," "contemplates," "believes," "estimates," "predicts," "potential," or "continue" or the negative of these terms or other similar expressions. Accordingly, Oscar Health, Inc. (the "Company", "we", "us", "our") caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions, and uncertainties that are difficult to predict and generally beyond our control.

Although management believes that the expectations reflected in these forward-looking statements are reasonable as of the date made, there are or will be important factors that could cause our actual results to differ materially from those indicated in these forward-looking statements, including, but not limited to, the following: our ability to achieve or maintain profitability in the future; our ability to execute our growth strategy and manage our growth effectively; our ability to retain and expand our member base; heightened competition in the markets in which we participate; changes in federal or state laws or regulations, including changes with respect to the ACA and any regulations enacted thereunder; our ability to accurately estimate our incurred medical expenses or effectively manage our medical costs or related administrative costs, including as a result of uncertainty due to COVID-19; our ability to comply with ongoing regulatory requirements, including capital reserve and surplus requirements and applicable performance standards; changes or developments in the health insurance markets in the United States, including passage and implementation of a law to create a single-payer or government-run health insurance program; our ability to comply with applicable privacy, security, and data laws, regulations, and standards, including as a result of our participation in government-sponsored programs, such as Medicare; incurrence of cyber-security breaches of our and our partners' information and technology systems; our ability to arrange for the delivery of quality care and maintain good relations with the physicians, hospitals, and other providers within and outside our provider networks; unfavorable or otherwise costly outcomes of lawsuits and claims that arise from the extensive laws and regulations to which we are subject; our ability to attract and retain qualified personnel; our ability to utilize quota share reinsurance to reduce our capital and surplus requirements and protect against downside risk on medical claims; unanticipated results of risk adjustment programs; our ability to remediate a material weakness in our internal controls over financial reporting and the identification of additional material weaknesses in the future or other failure to maintain an effective system of internal controls; adverse publicity or other adverse consequences related to our dual class structure or "controlled company" status; and the other factors set forth under the caption "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2021, filed with the Securities and Exchange Commission ("SEC"), and our other filings with the SEC.

You are cautioned not to place undue reliance on any forward-looking statements made in this presentation. Any forward-looking statement speaks only as of the date as of which it is made, and, except as otherwise required by law, we do not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. New factors emerge from time to time, and it is not possible for us to predict which will arise.

Disclaimer

Industry Information

Unless otherwise indicated, information concerning the Company's industry and the markets in which the Company operates, including the Company's general expectations, market position, market opportunity, and market size, are based on management's knowledge and experience in the markets in which the Company operates, together with currently available information obtained from various sources, including publicly available information, industry reports, and publications, reports from government agencies, surveys, the Company's members and providers, and other contacts in the markets in which the Company operates. Certain information is based on management estimates, which have been derived from third-party sources, as well as data from the Company's internal research. In presenting this information, the Company has made certain assumptions that it believes to be reasonable based on such data and other similar sources and on the Company's knowledge of, and the Company's experience to date in, the markets in which it operates. While the Company believes the market and industry data included in this presentation (and upon which the management estimates included herein are in part based) are generally reliable, such information is inherently uncertain and imprecise, and you are cautioned not to give undue weight to such data or the management estimates based on such data. Market and industry data are subject to change and may be limited by the availability of raw data, the voluntary nature of the data gathering process and other limitations inherent in any statistical survey of such data. Certain of these publications, studies and reports were published before the COVID-19 pandemic and therefore do not reflect any impact of COVID-19 on any specific market or globally. In addition, projections, assumptions, and estimates of the future performance of the markets in which the Company operates and the Company's future performance are necessarily subject to uncertainty and risk due to a variety of factors that could cause results to differ materially from those expressed in the estimates made by third parties and by us. Accordingly, you are cautioned not to place undue reliance on such market and industry data or any other such estimates. In addition, references to third-party publications and research reports herein are not intended to imply, and should not be construed to imply, a relationship with, or endorsement of us by, the third-party producing any such publication or report.

Non-GAAP Financial Measures

This presentation includes certain financial measures that are not presented in accordance with generally accepted accounting principles in the United States ("GAAP") to supplement financial information presented in accordance with GAAP. There are limitations to the use of non-GAAP financial measures, and such non-GAAP financial measures should not be construed as alternatives to financial measures determined in accordance with GAAP. The non-GAAP measures as defined by the Company may not be comparable to similar non-GAAP measures presented by other companies. The Company's presentation of such measures, which may include adjustments to exclude unusual or non-recurring items, should not be construed as an inference that the Company's future results will be unaffected by other unusual or non-recurring items.

Agenda

TIME	TOPIC	SPEAKER(S)
9:00	Welcome	Cornelia Miller
9:05	Strategic Vision and Company Overview	Mario Schlosser
9:25	Oscar Insurance Overview, Strategy, and Outlook	Alessa Quane
9:55	Q&A Session	Mario Schlosser, Scott Blackley, Alessa Quane
10:15	15 min Break	
10:30	Product Demo	Mario Schlosser
10:50	+O Overview, Strategy, and Outlook	Mario Schlosser
11:20	Financial Strategy and Long-term Outlook	Scott Blackley
11:50	Q&A Session	Mario Schlosser, Scott Blackley, Alessa Quane, Jesse Horowitz, Chelsea Cooper, Dennis Weaver
12:20	Closing Remarks	Mario Schlosser

Our Presenters



Mario Schlosser

Chief Executive Officer and
Co-Founder



Scott Blackley

Chief Financial Officer



Alessa Quane

Chief Insurance Officer



Jesse Horowitz

Chief Product Officer



Chelsea Cooper

Chief Growth Officer
+Oscar



Dennis Weaver, M.D.

Chief Clinical Officer

Strategic Vision & Company Overview

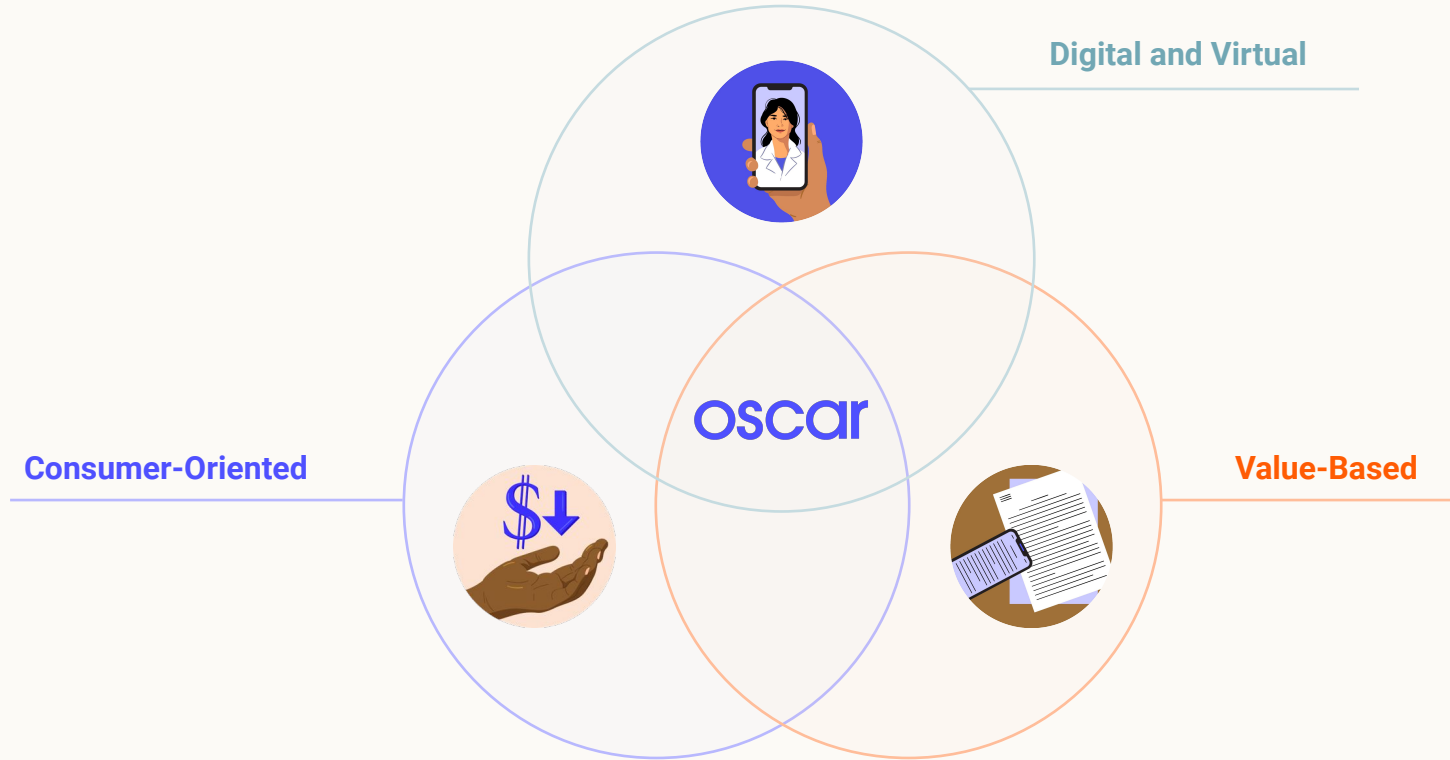
Mario Schlosser, CEO and Co-Founder



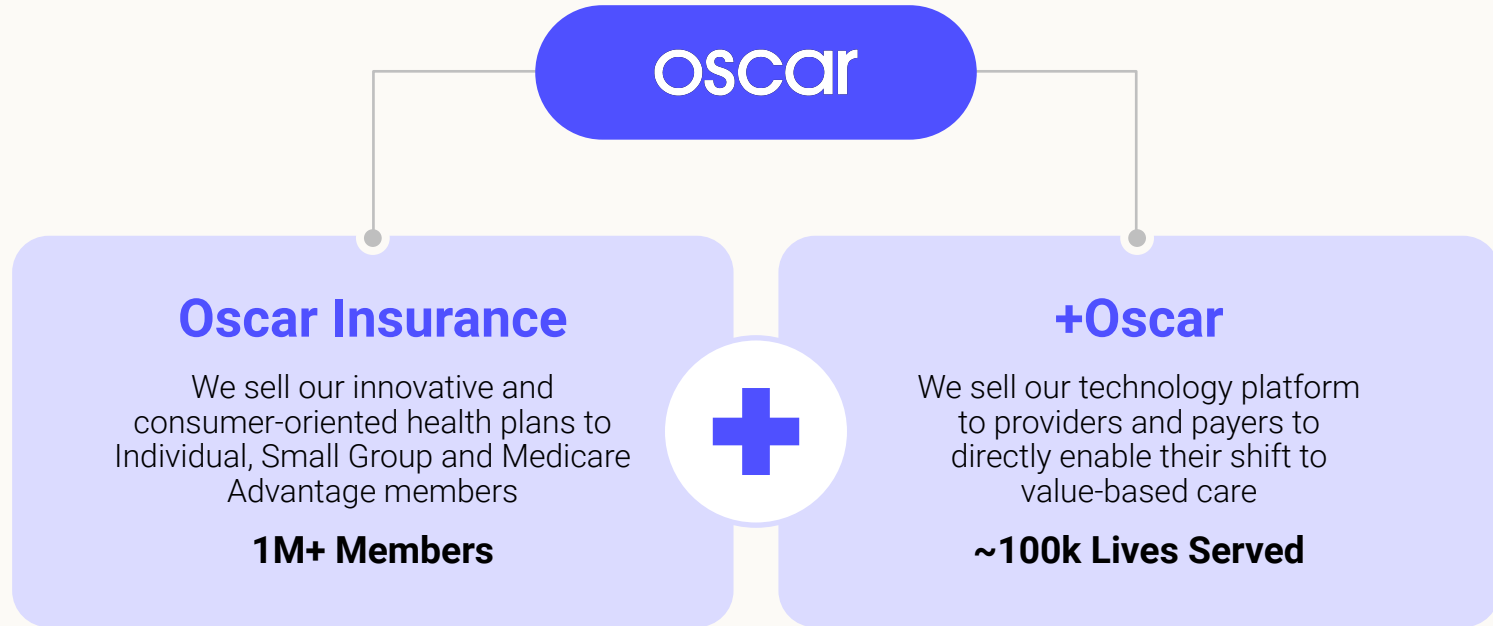


Oscar is the **first** health insurance company built around a **full stack technology** platform and a relentless focus on serving our **members**

Industry trends that we expect to accelerate



Our innovative model is based on two highly complementary products



Our innovative model drives industry leading growth and lower medical costs for us and our members

1M+

Members as of 2022

~70%

Direct and Assumed Policy Premium CAGR over the past 4 years

8pts

Of MLR improvement between 2017 and 2021

87%

Of subscribing members have interacted with Oscar digitally as of 4Q21

42%

Monthly Active Users as of 4Q21

11%

Average total cost of care savings for members that use our Care Router recommendation in 2021

Our strategic priorities

Position the Company for
near-term profitability

Continue to grow and
increase penetration
across the U.S. insurance
market while improving
margins

Accelerate our +Oscar
product to power more of
the healthcare system
with our tech stack

Reimagining the healthcare experience

Legacy Insurance		oscar
Member Engagement	~ Opaque, disjointed, disconnected experience	✓ 76% of members use our tech to search for a doctor
	✗ Less focused on consumer-experience	✓ Premiums \$390M to projected \$6.1B - \$6.4B in 5 years
Technology Platform	✗ Data & applications fragmented	✓ 3,600 integrated data streams into a single experience
	~ Slow innovation cycles	✓ 50+ code updates a day
Optimized End Results & Member Satisfaction	~ 3 NPS on average *	✓ 42 NPS
	✗ Lack of coordination, administrative complexities	✓ >95% claims auto-adjudication

* According to Forrester Research.

Earn trust and build engagement

oscar

flu, Dr. Smith, OB/GYN, urgent care, amoxicillin

Care ▾ Plan ▾ Messages Account ▾

Hello, Jacob.

Get care

Book a primary care visit
See availabilities · \$0 visit

Renew a prescription
Within 1 business day · \$0 visit

Talk to first available doctor
Within 1 hour · \$0 visit

Coverage Status

\$4,000.00
Deductible remaining

\$6,800.00
Out-of-pocket max remaining

[See coverage & costs](#)

Quick Links

- ID card
- Coverage & benefits

Search all in-network options

Doctors
By name or type

Places & facilities
By name or type

Treatment options
By issue or procedure

Collect data and trigger interventions

GLOBAL / DASHBOARD

DMX Health Dashboard

Last Refreshed 4 hours ago

FILTERS (5)

AggregationType Weekly

Platform total

LineOfBusiness Individual

PolicyRelation Subscriber

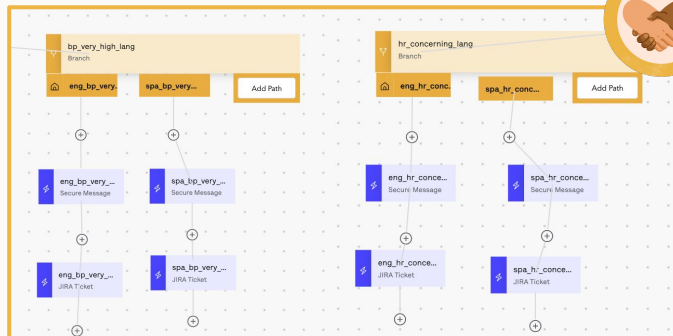
DateRange 2020-01-01 to 2020-12-31

Monthly Membership

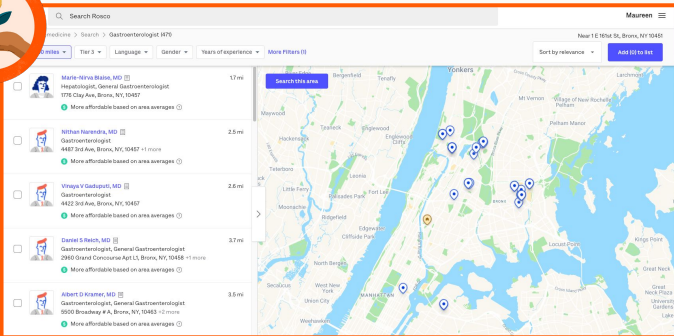
Members with Web Profile Created, Total MAUs as % of Members

Rolling Trend of Weekly Active Users by Platform

Rolling Trend of Weekly Logins by Platform



Personalize incentives and lower costs

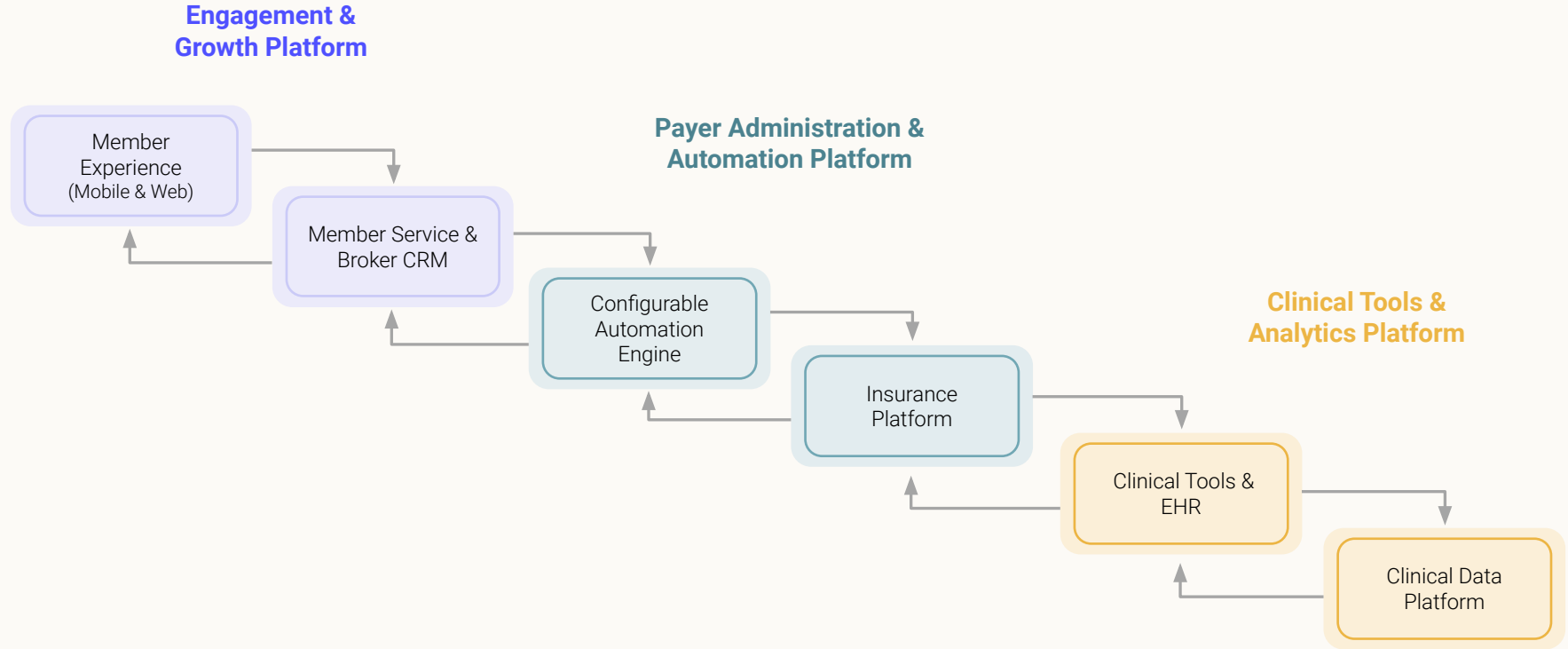


Route care and deliver care

Member Story: Mariana



A differentiated full stack technology platform powering two highly synergistic businesses



Key takeaways

We're building a long-term sustainable business and targeting near-term profitability

Our technology drives our highly consumerized, digitized, and value-based model

Our differentiated member experience continues to propel our top line growth

Our +Oscar business allows us to power more of the healthcare system

Oscar Insurance Overview, Strategy, & Outlook

Alessa Quane, Chief Insurance Officer



Insurance Today

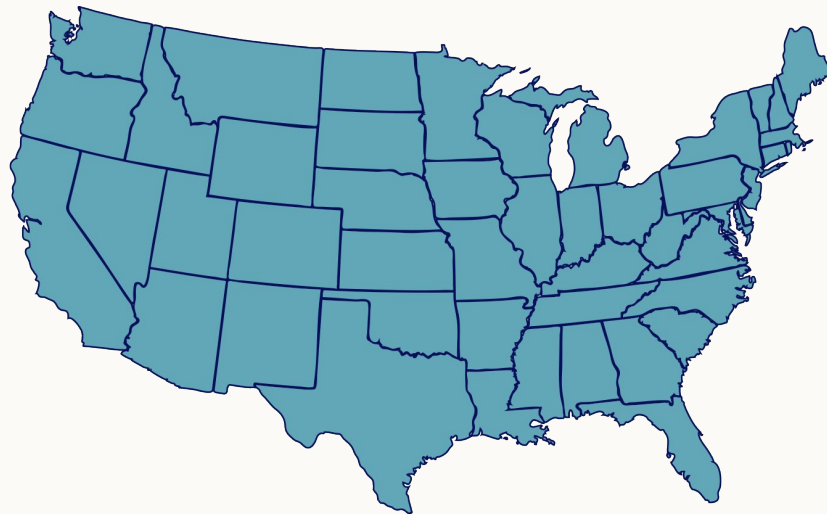
>1M members

1 in 13 individual ACA lives

22 states

607 counties

3 product lines



Insurance strategic priorities

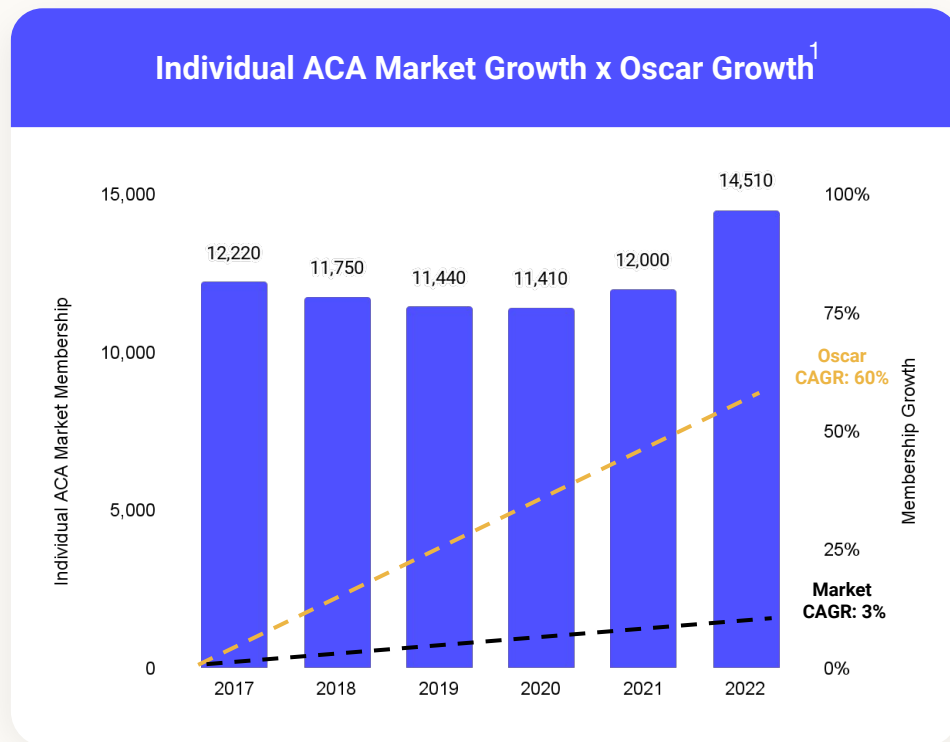
Position Insurance for
2023+ profitability

Drive above market
growth and retention
through differentiated
member experience

Improve margins with
scale and technology

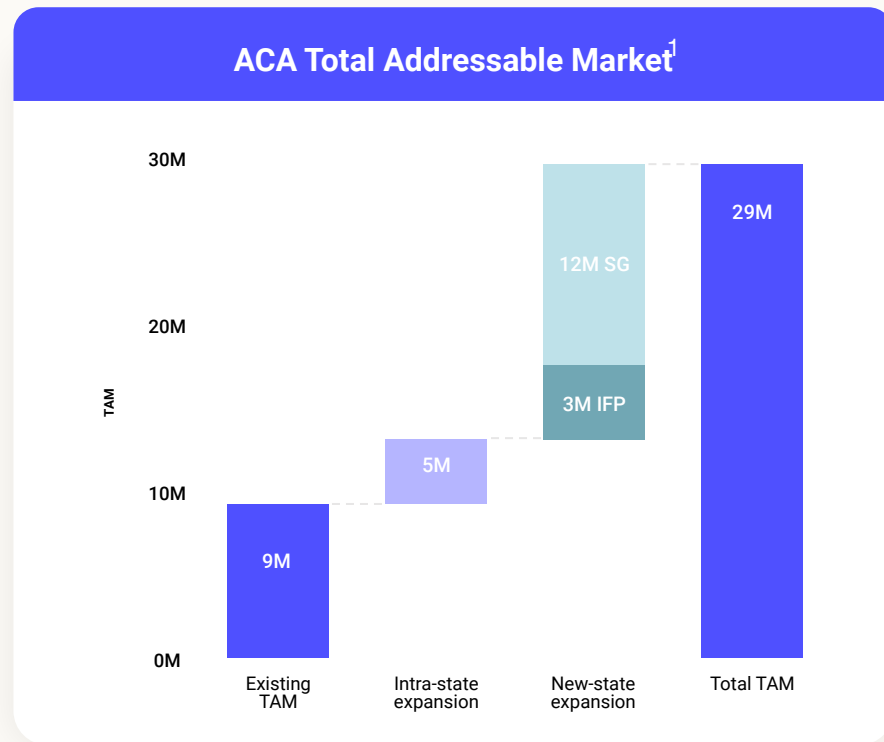
Oscar operates in the most consumerized insurance markets, which are growing

- ACA growth bolstered by more affordable options available to consumers as well as increased subsidies
- Meaningful above market membership growth over the last 5 years in this dynamic environment
 - Oscar growth CAGR was 60%+ vs. the average market CAGR of 3%
- The majority of membership growth is driven by existing markets vs. ~10% from new markets
- High retention with 80%+ in OE22



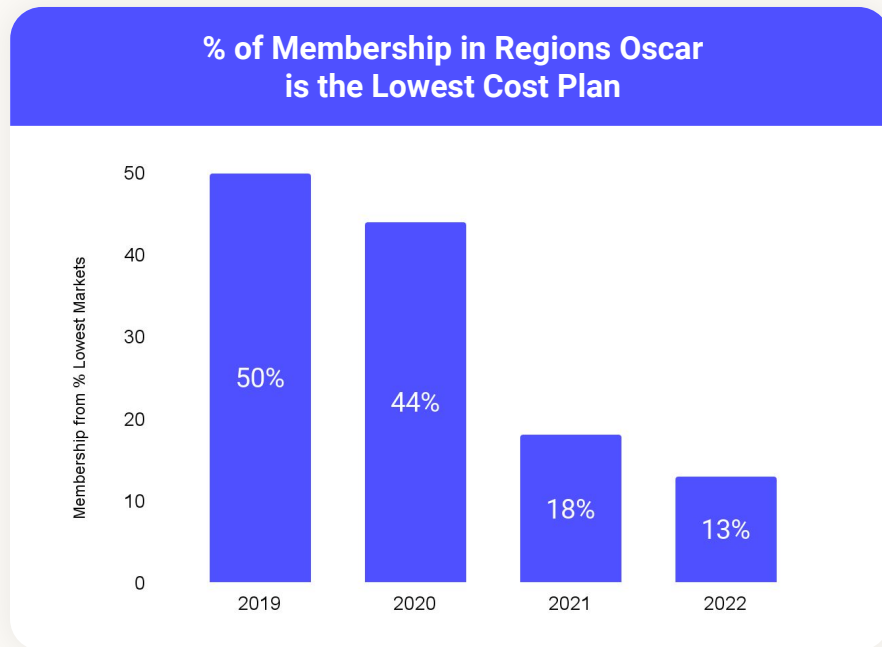
We have meaningful runway across ACA markets

- Total ACA TAM opportunity is ~29M lives
- 2022 footprint covers ~9M ACA lives including ~6M Individual ACA lives and ~2.5M Small Group ACA Lives
- The majority of our individual runway is in our existing states (~5M)
- The majority of our small group runway (12.5M) is in new states with ~3M runway in new IFP states



Our pricing balances growth, profitability and affordability

- Our pricing approach focuses on the overall affordability of our plans while balancing our growth and profitability goals
- Importantly, only 13% of our individual membership is in a market where Oscar has the lowest priced offering in OE22



Multifaceted strategy beyond price driving strong membership growth and retention

Member engagement

- 80% member retention in 2022
- Digitally engaged members 6% more likely to renew

Consumer friendly brand

- NPS of 42 versus insurance average of 3
- 84% of renewing members agree Oscar has friendly tech tools

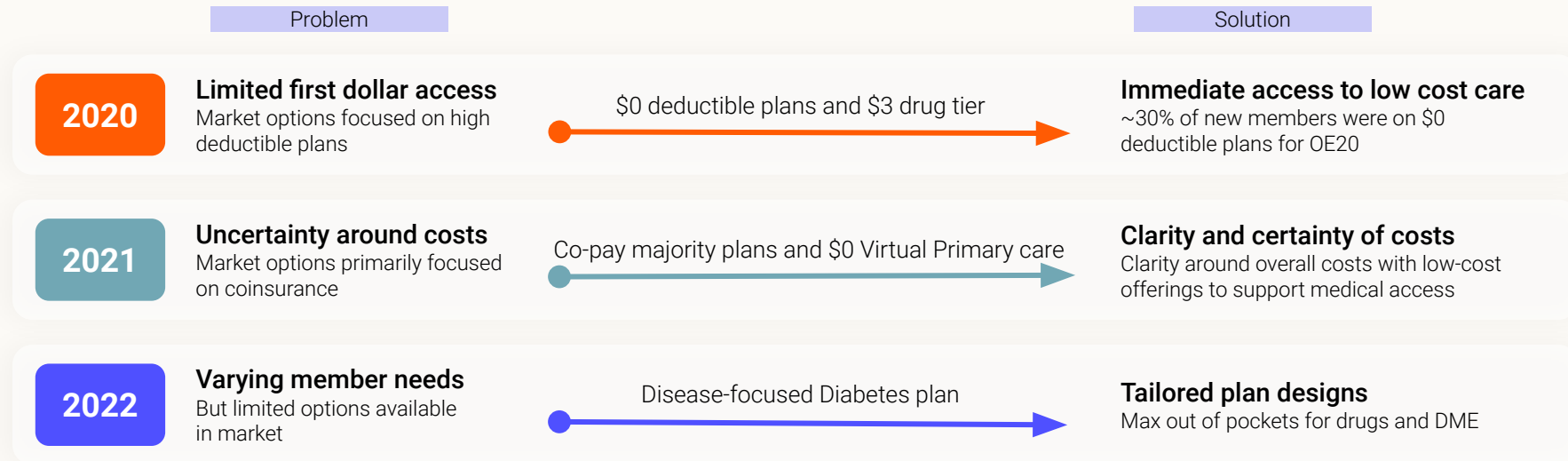
Innovative benefit designs

- 2021: \$0 Virtual Primary Care
- 2022: Diabetes plan; broader suite of low-deductible plans

Close partnership with providers and distribution

- 66 broker NPS in small group
- 8 of the top 10 health systems are in Oscar's network

Innovative plan designs resonating in the market



We build our plans with a focus on what matters to our members:
high quality, affordable, and accessible healthcare

We see our multifaceted strategy come together at the market level as well

- ✓ **Increased member engagement**

70% of members have created a web profile

- ✓ **Created consumer-centric plan designs**

Introduced \$0 deductible plans, responding to market needs

- ✓ **Strong brand image**

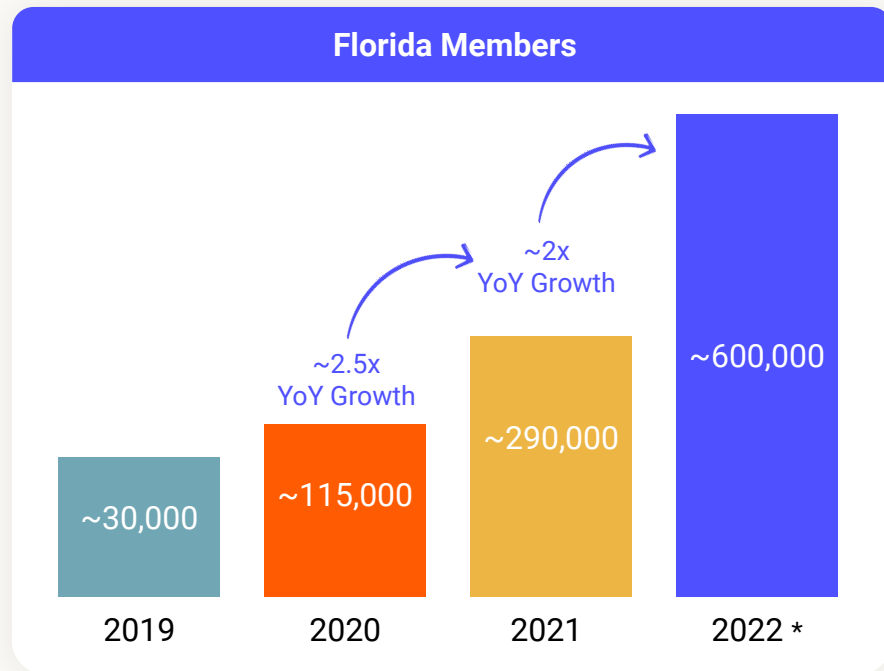
NPS score of >60

- ✓ **Added strategic partners**

Signed new partners including UMiami and Jackson

- ✓ **Deepened distribution channel relationships**

Emphasis on strong local relationships with brokers and agents



* As of end of 2/1/22

Our strategy is also driving growth in our C+O small group business

✓ Strong product-market fit

Dual networks and ACA chassis meet the needs of small employers

✓ Speed to market

Ease of configuration allowed for launch in 8 markets within 15 months while building integration with Cigna

✓ Strong distribution partnerships

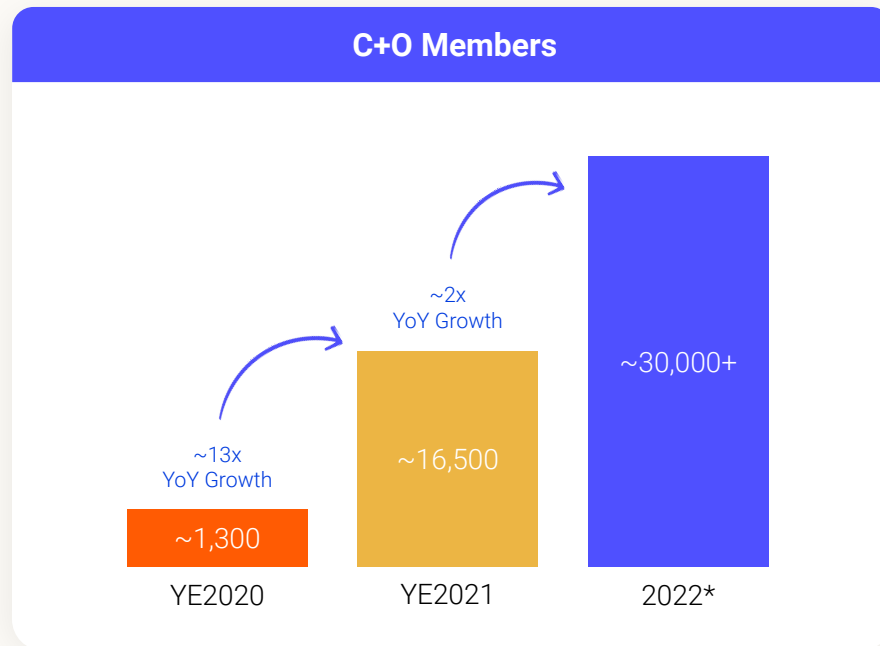
87% of groups enrolled by a broker directly on Broker Portal

✓ Strong member engagement

84% member retention to date

✓ Positive strategic partnership

Early traction of the product allows for additional partnership opportunities longer term



* As of 1/1/22

Path to 2023 profitability

Appropriate pricing underpins all our tactics

Total Cost of Care savings: Continued focus on network management (including risk sharing) and utilization management

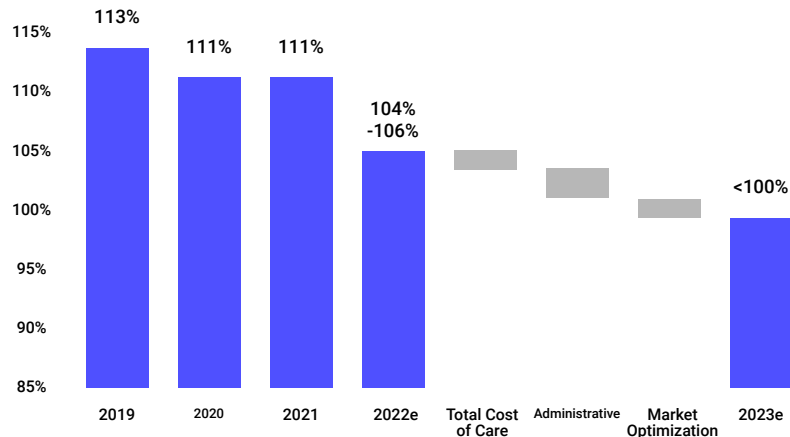
Administrative savings:

Scale and operating leverage driven by sustainable membership growth and admin and vendor cost efficiency

Market optimization:

Strategic optimization of plan design portfolio and product offerings by market

2019 - 2023 Combined Ratio Walk



1 We are executing in these areas for total cost of care savings...

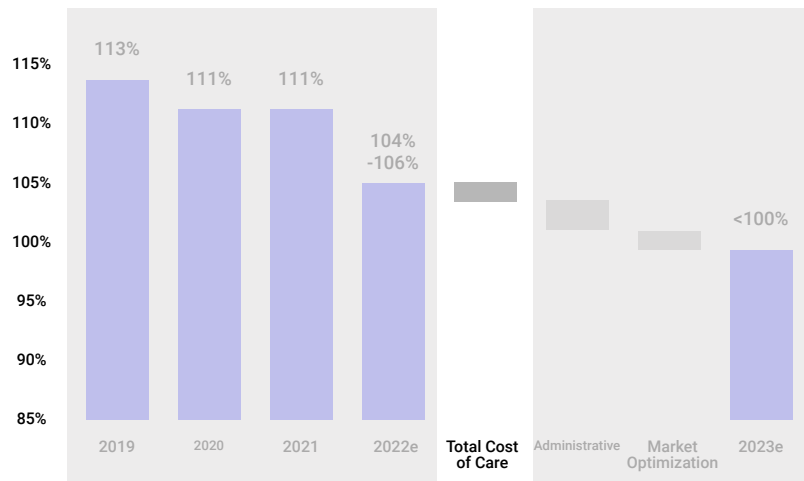
Network management:

Increasing value-based contracting efforts, renegotiating existing contracts, and redirecting out of network spend

Utilization management:

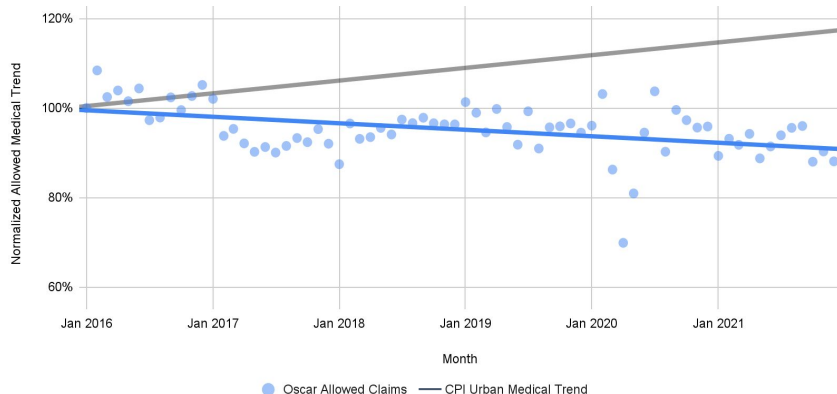
Focusing on payment integrity, Rx formulary and management, population health management, and closing care gaps

2019 - 2023 Combined Ratio Walk



Case study: Oscar normalized claims trended -1% annually

Normalized Historical Oscar Allowed Claim Trend



- Oscar's allowed claim costs have trended ~(-1%) annually; materially lower than medical CPI of ~4% over the last 5 years
- Lower claims trend driven by strong total cost of care efforts annually supported by our tech stack

Oscar allowed claim costs normalized over time for differences in morbidity, geography, provider network, induced demand, and seasonality; indexed to 2016.

CPI for Urban Consumers for Medical Care, seasonally adjusted, indexed to 2016.

2 ...and administrative savings

Operational efficiency:

Improved headcount and vendor efficiency driven by our technology

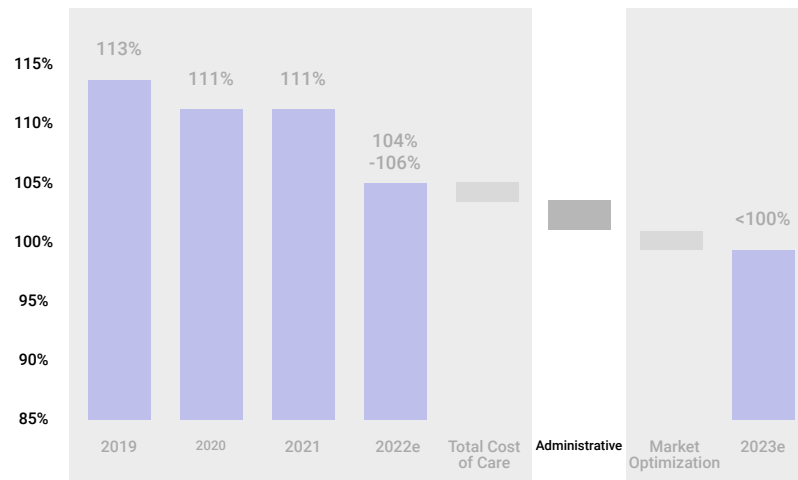
Scale:

Continued sustainable membership growth driving fixed cost leverage and improved vendor unit costs

Distribution costs:

Optimizing spend to focus on high impact areas

2019 - 2023 Combined Ratio Walk



In-housing our claims system allowed us to build a product with high fidelity and configurability at lower cost

	External Vendor	Oscar Claims System
Cost	\$3+ PMPM Higher	~80bps Combined Ratio cost avoidance in 2021
Processing fidelity	Industry benchmark of >90%	>95% of claims <\$30k are auto-adjudicated

3 While optimizing our portfolio mix and addressing structural issues

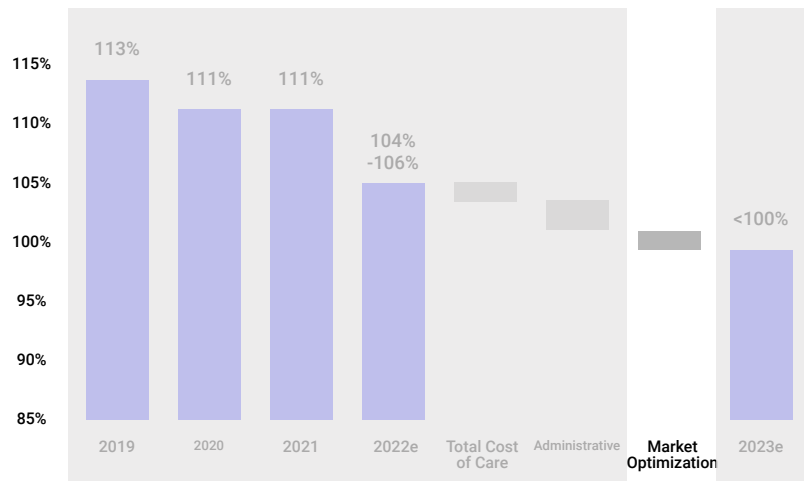
Plan portfolio:

Optimizing our plan portfolio, including removing underperforming plans

Market segmentation:

Strategically analyzing market dynamics to determine areas for entry, growth and exit

2019 - 2023 Combined Ratio Walk



Our portfolio strategy continues to emphasize profitability and sustainable growth into 2023

We classify our markets in three categories based on their scale and profitability, with differing strategic implications:

Categorization	Grow	Maintain	Remediate
% of direct premiums	5%	85%	10%
Portfolio focus	Grow at appropriate margin to reach scale	Optimize to deliver margin	Structural changes to eliminate losses or create right to win
Plan design & product offerings	Focus on innovation and differentiation	Innovate and sculpt products to deliver value	Rationalize offerings

We are targeting Insurance breakeven by 2023, with continued near-term margin improvement

Revenue

2022 outlook: \$6B+ in Direct & Assumed Premiums, 1M+ members

Long-term: Targeting high teens to mid 20s annual growth

Profitability ratios

2022 outlook: 104% - 106% Combined Ratio

Long-term: Targeting $\leq 95\%$ Combined Ratio

Growth venue

2022 outlook: '22 state geographic presence

Long-term: Disciplined growth both within our current footprint and through expansion

Key takeaways

We are targeting insurance profitability in 2023 and beyond

Our pricing strategy emphasizes profitability and continued growth

Our differentiated member experience is driving industry-leading growth and retention

Our technology and scale are driving margin improvements

Q&A Session

Break

Product Demo

Mario Schlosser, CEO and Co-Founder



+Oscar Overview, Strategy, & Outlook

Mario Schlosser, CEO and Co-Founder



We have seen incredible traction following our first year in the market with +Oscar

~**100k** lives served with tech + services

\$65 - \$70M in fee revenue

+Oscar deals are contribution margin positive

Double-digit growth in '23, excluding new deals



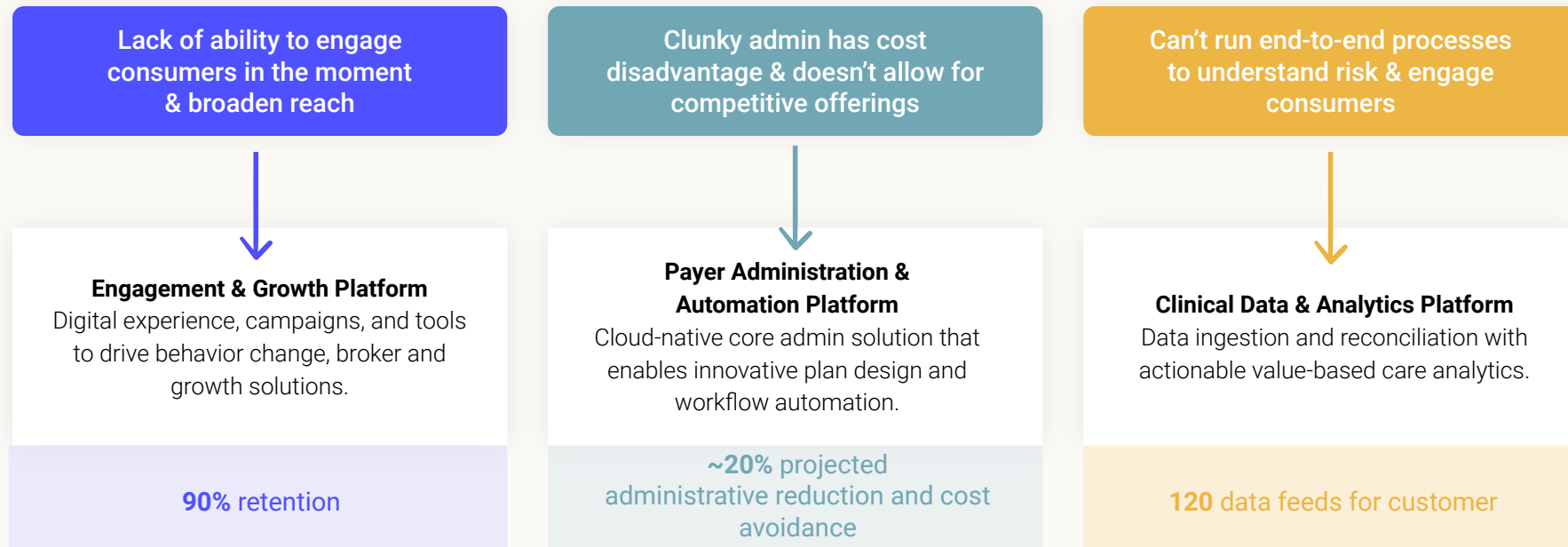
+Oscar strategic priorities

Serve existing clients
with excellence and grow
membership on the
platform

Modularize products to
drive value-based care
adoption

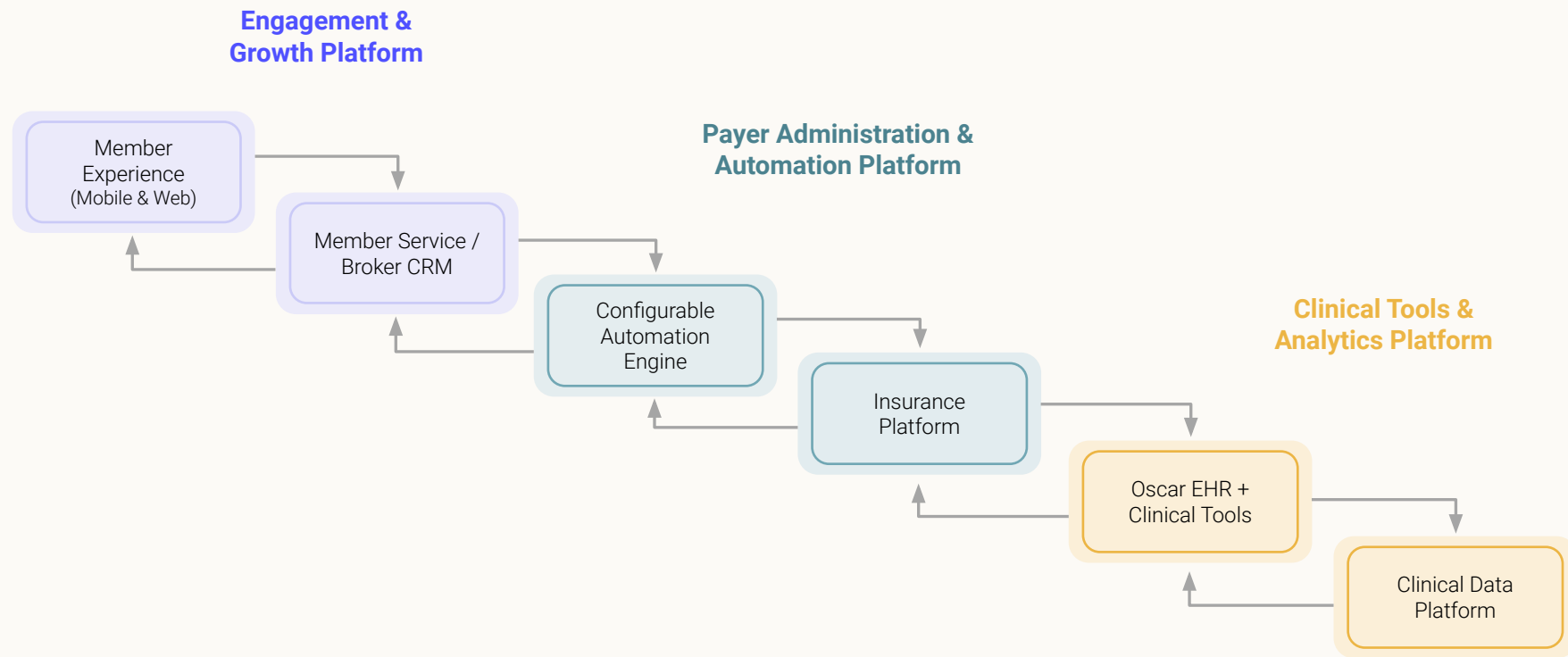
Develop new SaaS
product offering to drive
margin expansion

+Oscar offerings address key trends facing payers and providers

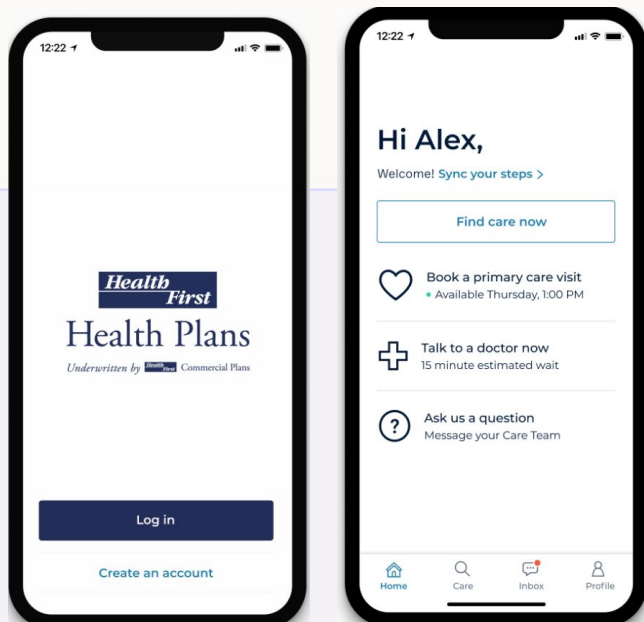


Note, these are sample client results

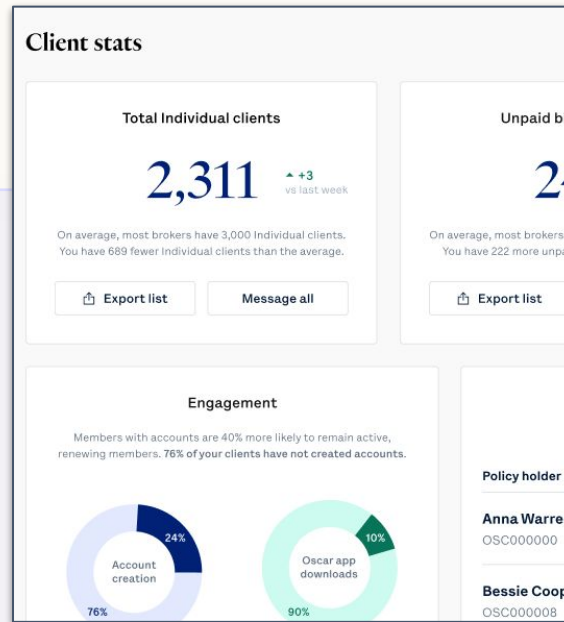
This is how +Oscar works



Engagement & Growth: We offer our partners the tooling that has helped Oscar become one of the fastest growing insurers in the U.S.



Industry leading member engagement
55% of MA members engage digitally



Highly effective broker tooling
79% of brokers engage digitally

Note these are sample client results

Payer Administration and Automation: Our cloud-native engine lowers costs and drives efficiencies while enabling growth and innovation

Payer Administration Impact

Admin efficiencies
through automation

>95%
claims <\$30k
auto-adjudicated

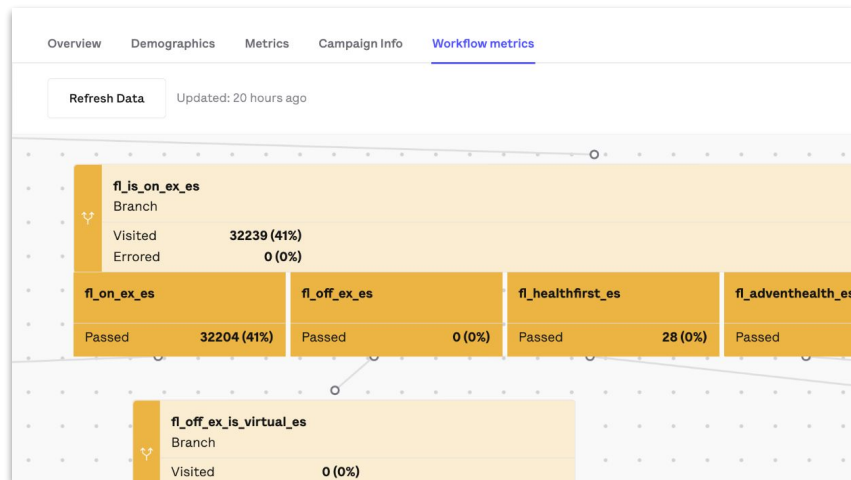
Reduced
provider abrasion

98.5%
claims payment
accuracy

Replace multiple
point solutions

20+ systems
replaced with
+Oscar's
single platform

Our proprietary automation engine is key to achieving these results



Clinical Tools & Analytics: Our platform creates value

Deep integrations

Actionable analytics

Concrete value

120 feeds ingested for a +0 client such as:

+0 client data

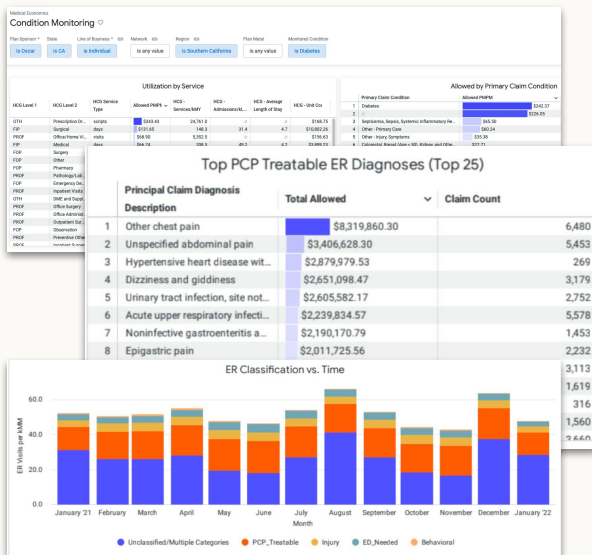
- Enrollment & demographic data
- Network performance data
- Provider referral data
- Prior authorizations
- Real-time claims feeds
- Virtual care utilization
- Clinical charts & EHR integrations

Patient-generated data

- Digital interactions (clicks, searches, etc.)
- Customer service interaction data
- Health risk assessments
- Remote monitoring

Third-party data

- HIEs and RHIOs
- SDoH insights
- Vaccine registries



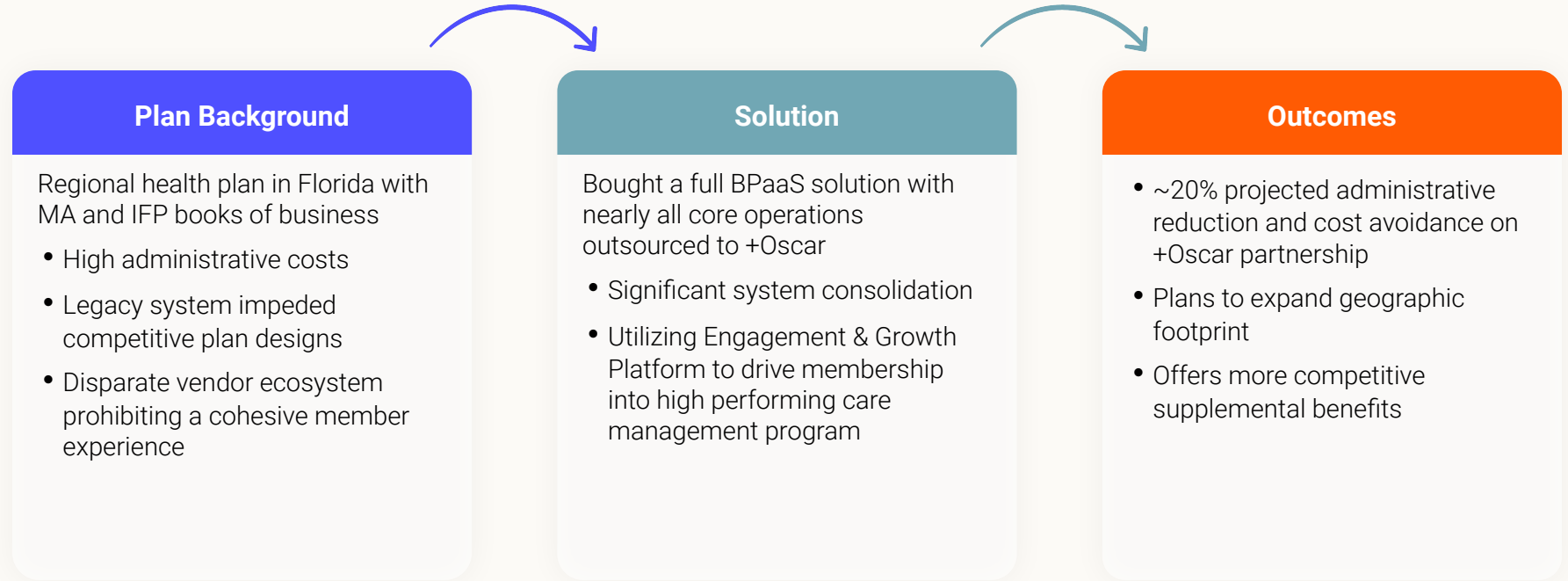
of confirmed disease states were predicted by at least one data signal other than a provider diagnosis

54%

increase in diabetic eye screenings with provider partner through automated care gap identification and closure

~40%

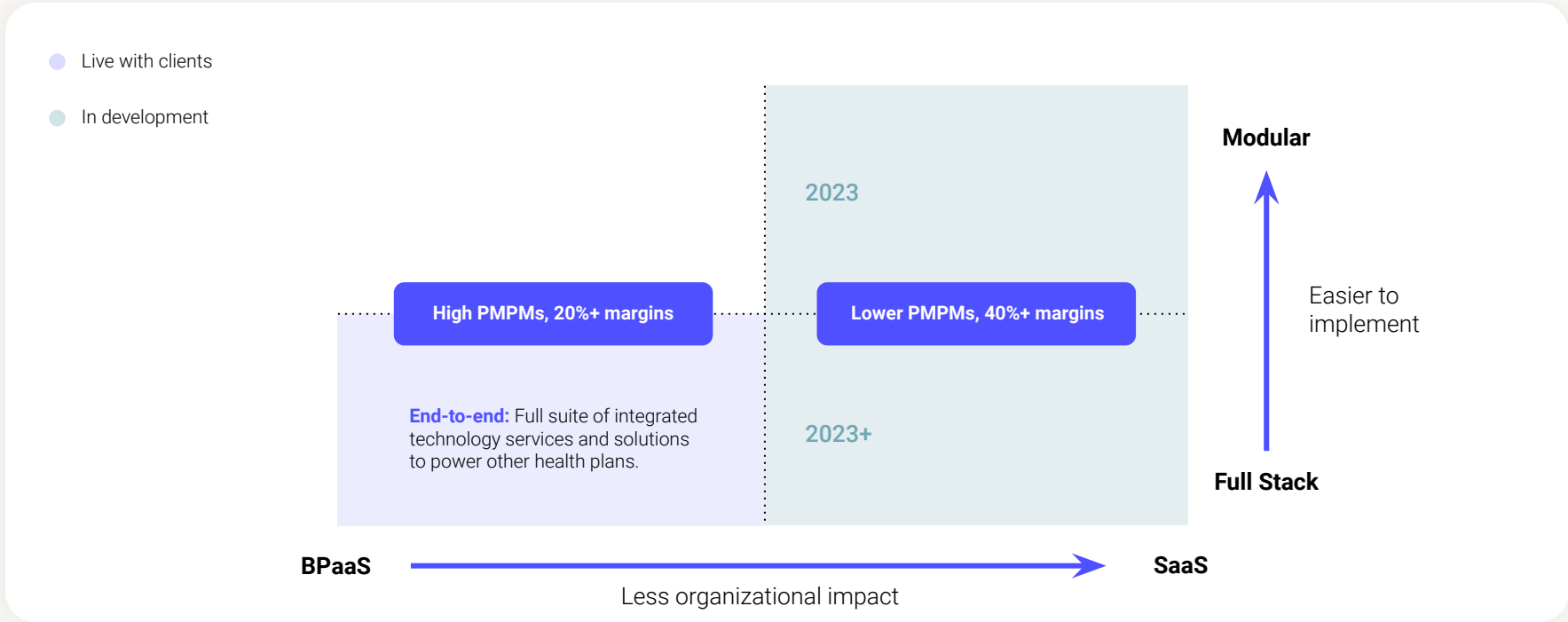
Deliver meaningful cost efficiencies to provider-sponsored health plans





Health Plans

Our future state will include modular and SaaS products to meet client demand

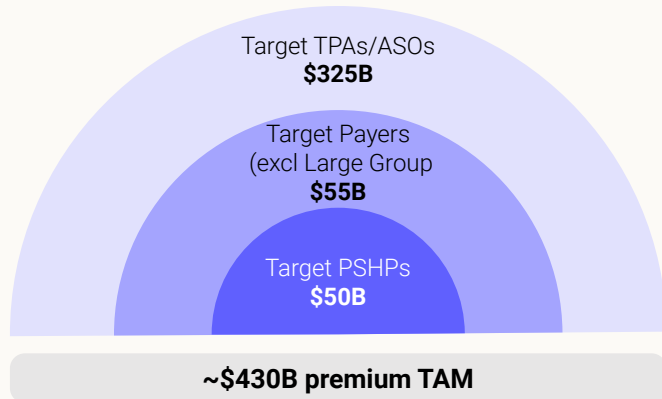


Significant growth opportunity exists as these trends create an attractive market



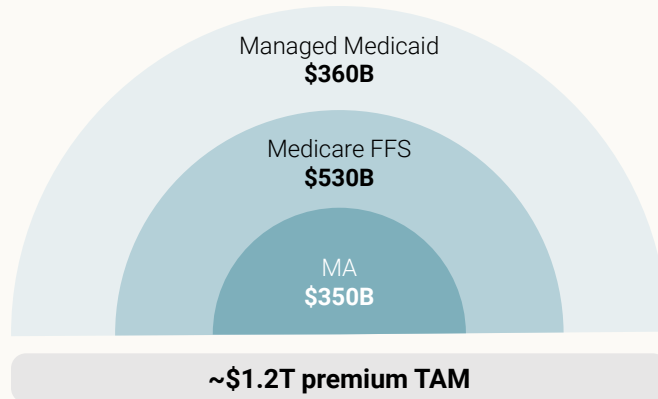
Health plans/TPAs:

Health insurance companies looking to modernize their technology stack and drive efficiencies



Providers:

Health systems and provider groups including but not limited to those taking on risk and delegated admin functions



We estimate that our revenue TAM for tech and services, ranging from modular to full stack solutions, stands at \$17B

+0 outlook

Revenue

2022 Outlook: \$65 - \$70M fee-based revenue, ~100k lives served

Long-term: Targeting 30%+ growth

Profitability ratios

2022 Outlook: Contribution margin profitable for existing contracts

Long-term: Targeting 30%+ margins

Growth venue

2022 Outlook: BPaaS full-stack

Long-term: BPaaS, SaaS, full-stack, modular

Key takeaways

Leveraging our full stack technology to power more of the healthcare system

Highly integrated end-to-end offering is already delivering value-based care for clients

Targeting more modularized solutions through SaaS business in the next 12 months

Meaningful long-term upside to the model given large TAM and differentiated solution

Financial Strategy and Long-Term Outlook

Scott Blackley, Chief Financial Officer



Our track record demonstrates consistent industry-leading growth at improving profitability

~70% CAGR

Annual direct policy premium growth since 2019

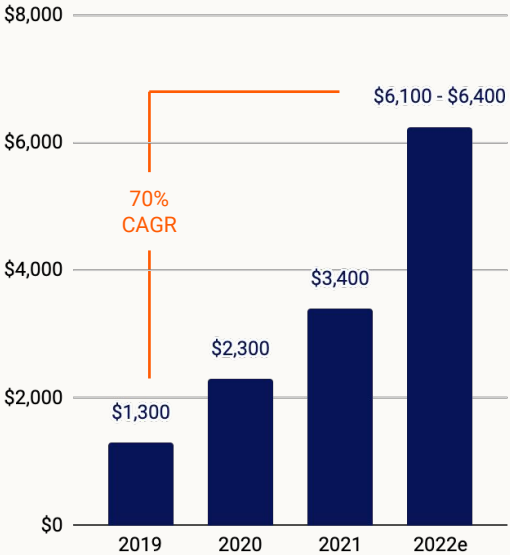
Improving unit economics

Expecting ~13pts of Adjusted EBITDA improvement between 2019a and 2022e

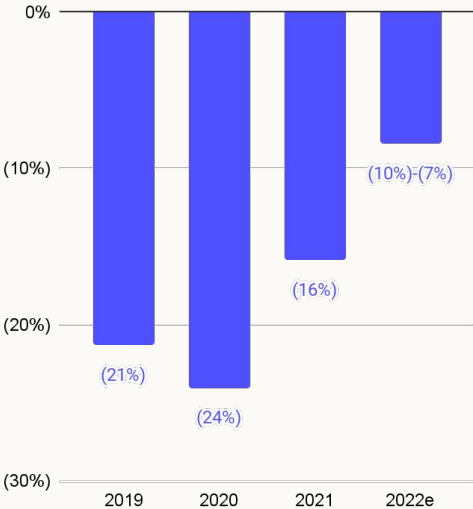
13x YoY revenue growth in +Oscar revenue

+Oscar offers capital-efficient revenue stream

Direct and Assumed Policy Premiums (\$M)



Adjusted EBITDA as % of Premiums before Ceded Reinsurance



Financial priorities

Deliver Insurance
profitability in 2023 and
overall profitability on
Adjusted EBITDA basis
in 2025

Sustainable top-line
growth with improving
margins across our two
products

Leverage scale and tech
to drive down costs

Our full year 2022 outlook signifies another year of strong momentum

\$6.1 - \$6.4B

**Direct and Assumed
Policy
Premiums**

Premium growth driven by membership, metal mix shift and modest rate increases

84% - 86%

**Medical
Loss Ratio**

Y/Y improvement from lower COVID and SEP + benefits of scale

19.5% - 20.5%

**InsuranceCo
Admin Ratio**

Continued fixed cost scale and expense efficiencies

24% - 26%

**Adjusted
Admin Ratio**

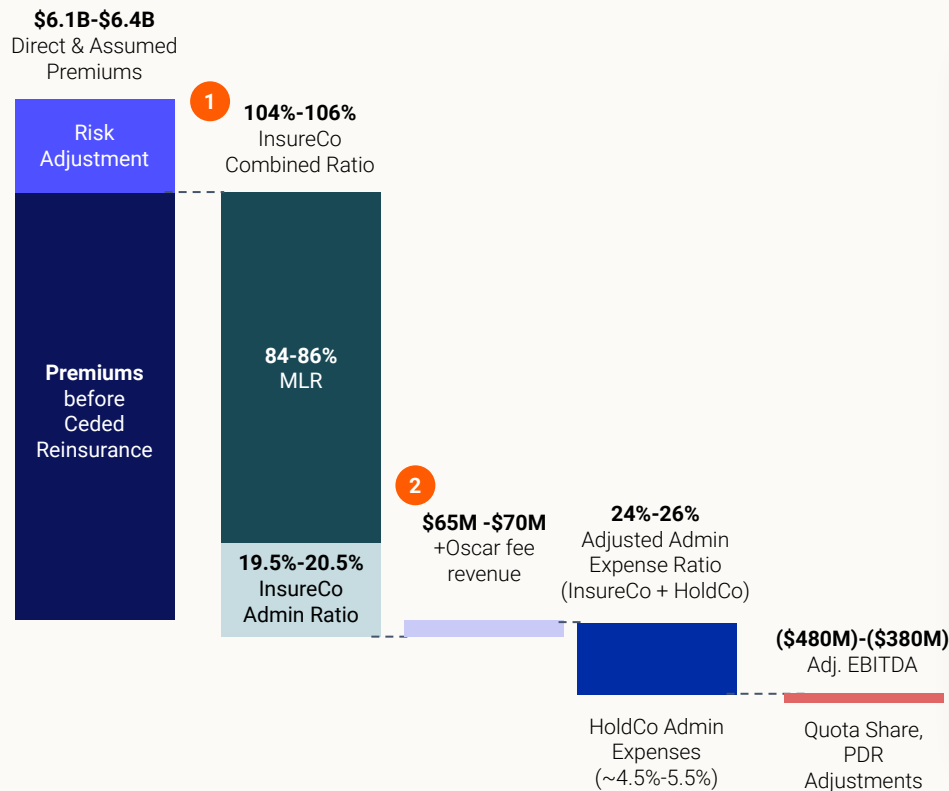
Continued discipline in our holding company expenses

(\$480M) - (\$380M)

Adj. EBITDA

Flat Y/Y, but at improved unit economics and larger book of business

Introduction to our key metrics



1 oscar “Insurance”

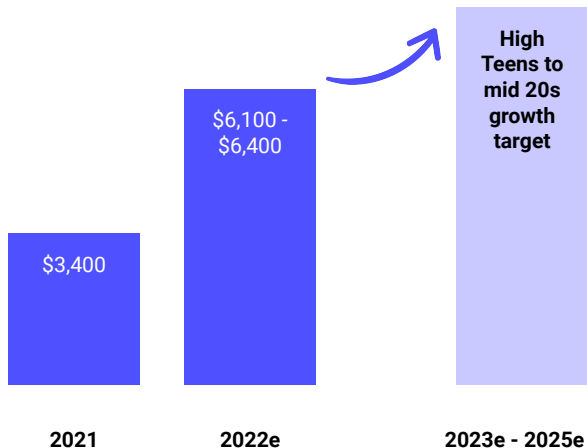
- Risk-based business serving 1M+ members
- Combined Ratio is defined as the sum of MLR and InsureCo Administrative Expense Ratio

2 + O and “HoldCo”

- We sell our technology platform to providers and payers to directly enable their shift to value-based care
- Servicing ~100k lives
- Reflects the net impact of:
 - +Oscar (fee-based revenue and direct expenses)
 - Corporate Expenses + Oscar expenses

We expect continued top-line growth in our Insurance business, with greater balance towards margin...

Direct and Assumed Policy Premiums (\$M)



1

Pricing for margin

Profitability focus results in pricing strategy supporting margin expansion

2

Targeting continued double-digit top line growth

Coming off ~80% growth in OE22, targeting more moderate, but above market premium growth going forward

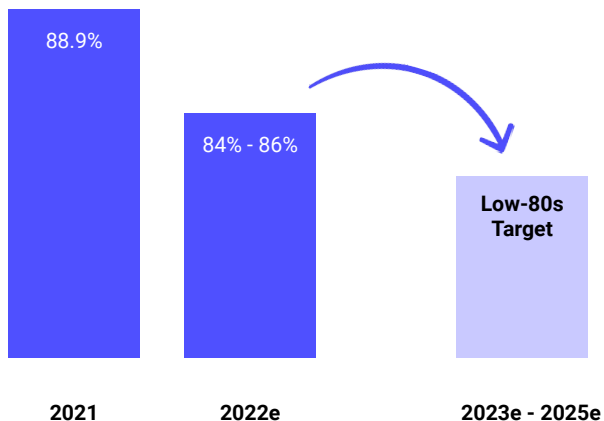
3

Increased focus on markets of strength

Continued emphasis on markets with a strong right-to-win and path to improved profitability

...which will drive steady and continued improvement in our Medical Loss Ratio...

Medical Loss Ratio ("MLR")



1

Disciplined pricing approach

Strategic optimization across our market portfolio

2

Medical cost savings

Tech-enabled network and utilization management initiatives

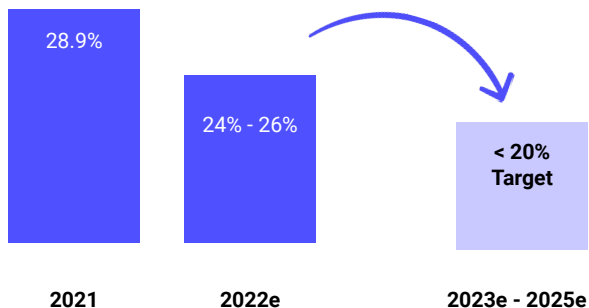
3

Scale

Scale benefits from medical cost vendors

...plus a relentless focus on continued admin efficiencies

Adjusted Administrative Expense
Ratio



1

Operational efficiencies

Vendor efficiencies driven by tech and scale

2

Maximizing the benefits of scale

Operating leverage driven by limited fixed cost growth

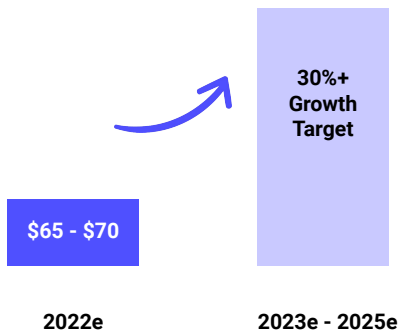
3

Targeted customer acquisition efforts

Optimized distribution costs across our markets

+Driving toward +Oscar revenue acceleration while margins expand

+Oscar Revenue (\$M)



1

Expanding with existing clients

Help current clients drive growth and retention in their books of business

2

Marketing modular SaaS and BPaaS deals

Build and sell modular capabilities in 2022

3

+Oscar margin expansion

Higher margin SaaS deals drive greater margin expansion across +Oscar products

We are targeting approaching Adj. EBITDA breakeven in 2024 and profitability in 2025

Revenue

2022 outlook: \$6.1 - \$6.4B Direct + Assumed Policy Premiums; \$65 - \$70M fee-based revenue

2023 - 2025 targets: High teens to mid 20s revenue CAGR

Medical Loss Ratio (MLR)

2022 outlook: 84% - 86%

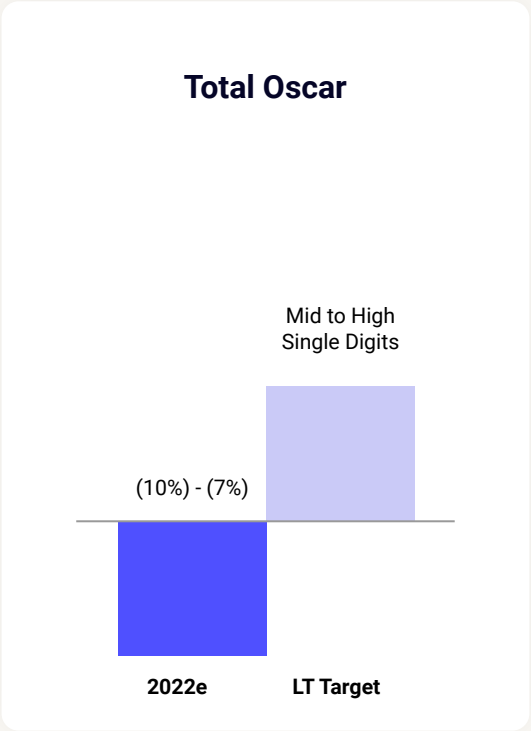
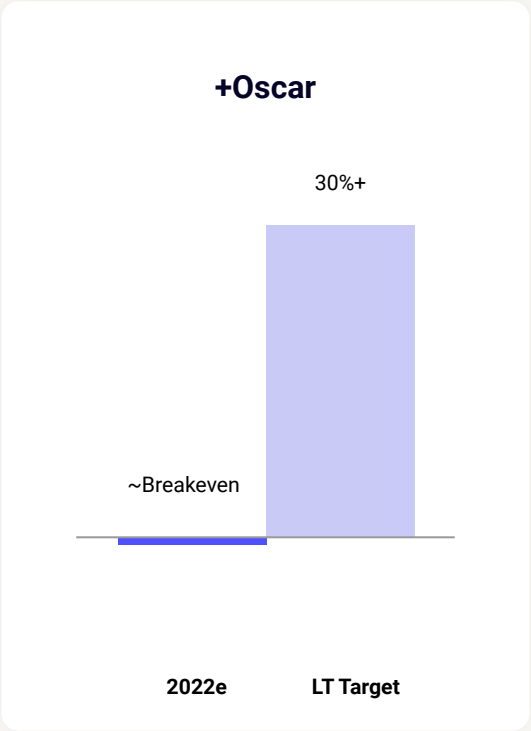
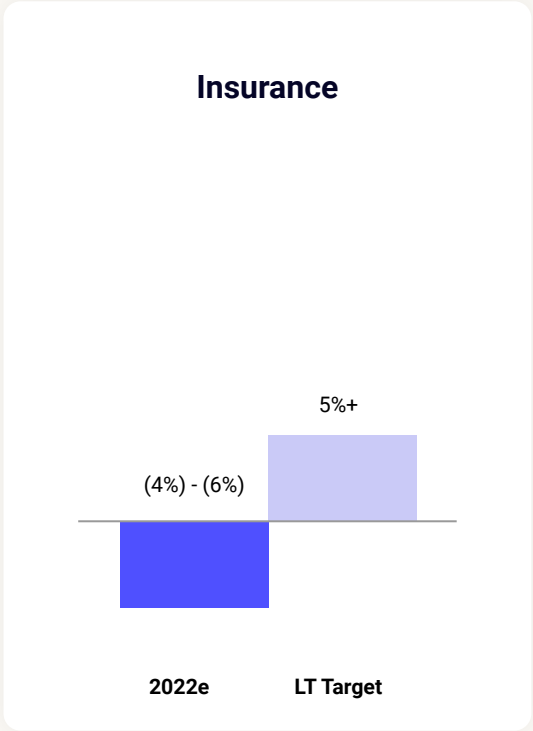
2023 - 2025 targets: Trend to Low 80s

Adjusted Admin Expense Ratio

2022 outlook: 24% - 26%

2023 - 2025 targets: Trend to below 20%

Long-term margin targets



Company cash dynamics

YE21 Total Cash and Investments

\$2,500M

\$740M

1

\$1,800M

2

YE21 Capital and Surplus

\$475M

3

1

Parent cash & investments

- Primarily funds (1) future capital need of the InsuranceCo and (2) net HoldCo expenses
- \$305M of convertible note in Feb 2022 supports resilient balance sheet

2

Subsidiary cash & investments

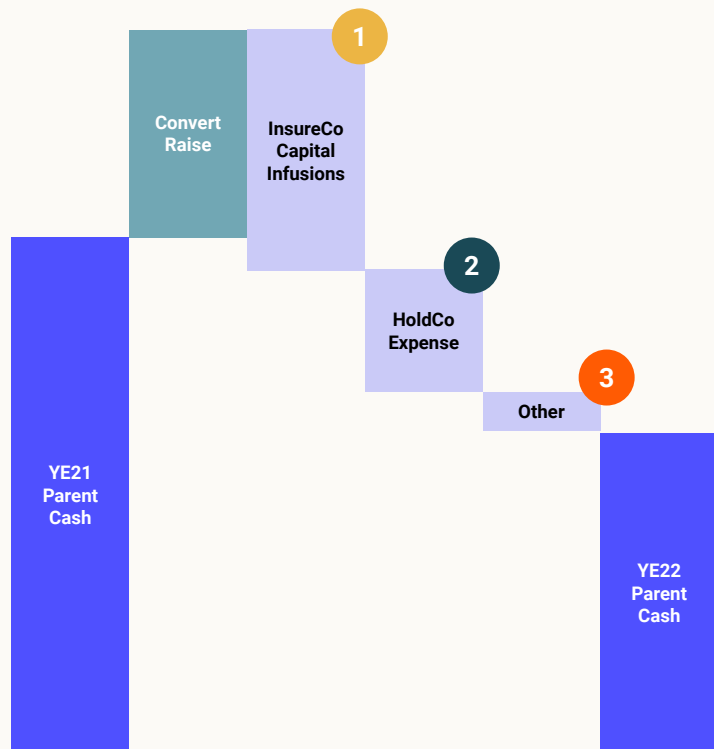
- Cash generated by the regulated entities + capital infusions from the parent
- Cash funds obligations of the insurance subs, not available for parent purposes

3

Subsidiary capital

- Capital maintained across regulated entities based on RBC requirements (calculated on annual premiums earned)
- \$475M of capital & surplus at YE21, which included some pre-funding for FY22
- ~\$150M capital relief from reinsurance as of YE21

Parent cash: illustrative dynamics



Our business is well capitalized following our \$305M convertible raise, with three key uses of cash:

1 Capital requirements at our Insurance subsidiaries

- Our capital thresholds increase as our premiums earned grow
- Quota share reinsurance reduces our capital infusions
- Retained earnings/(losses) have a direct impact on our capital levels
- Insurance company at target margins can self fund target levels of growth and begin to dividend back to parent

2 Holding Company expenses

- Primarily our technology / “R&D” spend, net of +Oscar revenues
- Acceleration in +O would reduce our net expenses

3 Other: largely interest expense

- Other parent cash outflow largely consists of the interest expense we pay on our convertible notes

Financial strategy and outlook takeaways

Targeting near-term InsureCo profitability and Adjusted EBITDA breakeven

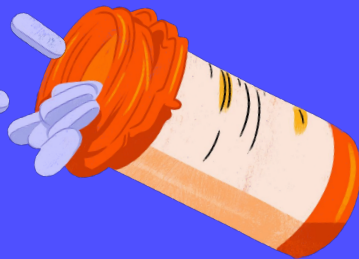
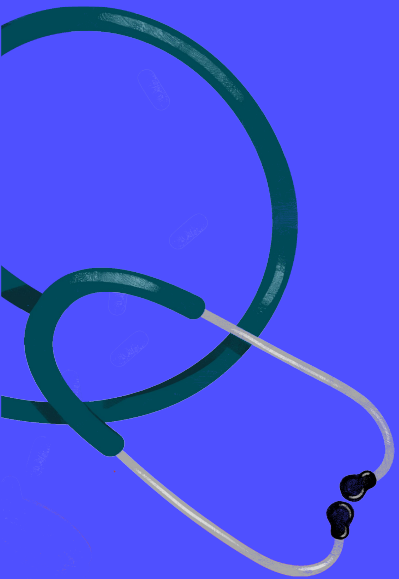
Driving sustainable top-line growth with our full stack technology platform

Improving margins driven by tech efficiencies and scale

Growing +Oscar business with capital efficient model

Q&A Session

Closing Remarks



Oscar Health, Inc. 2022 Investor Day



March 25, 2022

OSCAR

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Appendix

Understanding our P&L

Summary P&L (Figures in 000s)	2021	Description	Product
Premiums before ceded reinsurance	\$ 2,713	Direct & assumed premiums, net of Risk Adjustment	Insurance
Reinsurance premiums ceded	(882)	Premiums ceded to quota share (QS) & XOL partners	Insurance
Investment & other revenue	8	Fee-based revenue and investment income	+Oscar
Total Revenue	\$ 1,839		
Claims incurred, net	1,624	Direct & assumed claims, net of reinsurance ceded	Insurance
Other insurance costs	410	InsureCo costs, net of reinsurance ceding commission	Insurance
General and administrative expenses	265	+Oscar and holding company expenses	+Oscar/HoldCo
Federal and state assessments	139	InsureCo premium taxes and fees	Insurance
Premium deficiency reserve release	(55)	Driven by historical/future expected losses	Insurance
Loss from operations	(\$544)		
Net Loss attributable to Oscar	(\$573)		
Non-GAAP and Operating Metrics			
Medical Loss Ratio	88.9%	MLR pre QS impact	Insurance
InsuranceCo Administrative Expense Ratio	21.8%	Admin ratio for InsureCo pre QS impact	Insurance
InsuranceCo Combined Ratio	110.7%	MLR + InsureCo Admin Ratio = Combined Ratio	Insurance
Adjusted Admin Expense Ratio	28.9%	Admin Ratio for InsureCo and +O/HoldCo	+Oscar/HoldCo
Adjusted EBITDA	(\$430)	EBITDA across InsureCo and +O/HoldCo (includes QS and PDR)	InsureCo/+Oscar/HoldCo

Medical Loss Ratio

	December 31, 2021
Direct claims incurred before ceded reinsurance (000s)	\$ 2,403,108
Assumed reinsurance claims	21,656
Excess of loss ceded claims	(12,500)
State reinsurance	(14,655)
Net claims before ceded quota share reinsurance	\$ 2,397,609
Premiums before ceded reinsurance	\$ 2,712,988
Excess of loss reinsurance premiums	(16,266)
Other non-recurring items	-
Net premiums before ceded quota share reinsurance	\$ 2,696,722
Medical Loss Ratio	88.9%

InsuranceCo Administrative Expense Ratio

	December 31, 2021
Other insurance costs	\$ 410,363
Ceding commissions	82,246
Stock-based compensation expense	(42,295)
Health insurance industry fee	-
Federal and state assessment of health insurance subsidiaries	138,369
Other non-recurring items	-
Health insurance subsidiary adjusted administrative expenses	\$ 588,683
Premiums before ceded reinsurance	\$ 2,712,988
Excess of loss reinsurance premiums	(16,266)
Other non-recurring items	-
Net premiums before ceded quota share reinsurance	\$ 2,696,722
InsuranceCo Administrative Expense Ratio	21.8%

Adjusted Administrative Expense Ratio

	December 31, 2021
Total Operating Expenses	\$ 2,383,196
Claims incurred, net	(1,623,995)
Premium deficiency reserve release	55,325
Ceding commissions	82,246
Total Administrative Expenses	\$ 896,772
Stock-based compensation expense/warrant expense	(99,152)
Depreciation and amortization	(14,605)
Other non-recurring items	(898)
Adjusted Administrative Expenses	\$ 782,117
Total Revenue	\$ 1,838,715
Reinsurance premiums ceded	881,968
Excess of loss reinsurance premiums	(16,266)
Other non-recurring items	-
Adjusted Total Revenue	\$ 2,704,417
Adjusted Administrative Expense Ratio	28.9%

Adjusted EBITDA GAAP Reconciliation

	December 31, 2021
Net loss	\$ (571,426)
Interest expense	4,720
Other expense	1,201
Income tax expense (benefit)	846
Depreciation and amortization	14,605
Stock-based compensation/warrant expense	99,152
Other non-recurring items	21,076
Adjusted EBITDA 1	\$ (429,826)

(1) Oscar has not provided a quantitative reconciliation of forecasted Adjusted EBITDA to forecasted GAAP net loss within this presentation because Oscar is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include, but are not limited to, stock-based compensation expense. These items, which could materially affect the computation of forecasted GAAP net loss, are inherently uncertain and depend on various factors, some of which are outside of Oscar's control. As such, any associated estimate and its impact on GAAP net loss could vary materially