

May 1, 2017



LMI Solutions Becomes a Strategic IntelliCloud™ Distribution Partner to Accelerate Its Growth As a Managed Business Services Provider

The Partnership Eliminates Common Costs, Risks and Complexities of Document Solution Sales for LMI Resellers While Delivering a Better End-User Customer Experience

COLUMBUS, Ohio--(BUSINESS WIRE)-- Intellinetics, Inc., (OTCQB: INLX), a cloud-based document solutions provider, announced its partnership with LMI Solutions (LMI) as a strategic distributor of its flagship IntelliCloud™ platform and related services. IntelliCloud is ideal for embedded work teams in businesses of any size that are stuck in document-centric processes, offering a painless way to merge those documents into digital workflows to increase service levels, compliance and customer satisfaction while decreasing costs and risk.

LMI Solutions is an award-winning provider of Managed Business Services Infrastructure (products, services, and solutions) to the market. IntelliCloud is a benchmark addition to LMI's managed service offerings, reflecting its technology-driven growth strategy and fully integrates with LMI's hardware, managed print services and solution business segments.

LMI is integrating IntelliCloud into its sales, marketing, technology, and service operations and is fully certified in all aspects of program operations and management. IntelliCloud platform metrics will be integrated with LMI's infrastructure to provide data and analytics to LMI Resellers via the Quick Response reseller portal on document-centric actions to identify additional opportunities and value to the end users.

[Doug Johnson, Chief Strategy Officer, LMI Solutions](#), said, "IntelliCloud is a major addition to LMI's managed service offerings in a crucial and high growth segment – document management and workflow. Our model is unique in that we enable dealers to embed document management into hardware, managed print or IT services or stand-alone without the investment on the operational side. As a solution services aggregator, LMI can provide high quality, consistent professional services and support for the dealer, enabling the dealer to focus on core competencies of sales and revenue growth without any related fixed costs."

[Matthew L. Chretien, President, and CEO of Intellinetics](#), stated, "LMI has an incredible reputation within the Imaging Channel and beyond. Their well-earned accomplishments and awards reflect their passion for innovation and service focused on helping their thousands of resellers grow. We are pleased to collaborate with such an accomplished leadership, technology, sales, and operations team that share our values and vision of growth focused on managed business (document) service delivery. LMI expects a lot out of the program as a growth engine. With initial in-field efforts ramping up, we stand ready to deliver together."

About LMI Solutions, Inc.

LMI Solutions is an award-winning, turnkey Managed Business Services Infrastructure provider to the market, as well as an R2 certified manufacturer, distributor and recycler of premium replacement toner cartridges, related imaging supplies, and remanufactured printers. LMI distributes more than 5,000 SKUs, including the most popular OEM products, and is a recognized global leader for empowering dealers with Managed Print Services & Support throughout North America. Recently, BTA channel member voting selected LMI as the Winner of "Best Remanufactured Cartridges" following recognition from the MPSA and the coveted Readers' Choice Award for the industries "Best MPS Program" and "MPS Infrastructure Provider." For additional information, please visit: www.lmisolutions.com.

About Intellinetics, Inc.

Intellinetics, Inc. is a Columbus, Ohio-based ECM software company. Its flagship IntelliCloud™ platform is ideal for embedded work teams in businesses of any size stuck in document-centric processes that are not optimized. IntelliCloud offers a painless way to merge those documents into digital workflows, increasing service levels, compliance and customer satisfaction while decreasing costs and risk. Intellinetics collaborated with Intel® to create its [IntelliCloud Channel Program](#) that enables resellers to easily embed IntelliCloud into the copiers, productivity software and services they already provide. IntelliCloud provides dealers a "deploy once, use many" innovation where one IntelliCloud customer sale/activation creates endless possibilities to add other software applications that deliver more value and increase revenue. For additional information, please visit: www.intellinetics.com.

Cautionary Statement Regarding Intellinetics, Inc.

Statements in this press release which are not purely historical, including statements regarding future business associated with any channel partner, distribution partner, reseller, or customer; Intellinetics' future revenues and growth; market penetration; and other intentions, beliefs, expectations, representations, projections, plans or strategies regarding future growth, financial results, and other future events are forward-looking statements. The forward-looking statements involve risks and uncertainties including, but not limited to, the risks associated with the effect of changing economic conditions, trends in the products markets, variations in the company's cash flow or adequacy of capital resources, market acceptance risks, the success of our channel partners and distribution partners, technical development risks, and other risks and uncertainties discussed in the Intellinetics annual report on Form 10-K filed on March 30, 2017, and any previously filed Form 10-Qs and Form 8-Ks. The company cautions investors not to place undue reliance on the forward-looking statements contained in this press release. Intellinetics disclaims any obligation and does not undertake to update or revise any forward-looking statements in this press release. Expanded and historical information is made available to the public by Intellinetics on its website or at www.intellinetics.com or at www.sec.gov.

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Source: Intellinetics, Inc.