

2019 PROVESSION PERFORMANCE A FOCUS ON PERFORMANCE GEORGE DAVIS

CHIEF FINANCIAL OFFICER



This presentation contains non-GAAP financial measures. You can find the reconciliation of these measures to the most directly comparable GAAP financial measure in the Appendix at the end of this presentation. The non-GAAP financial measures disclosed by Intel should not be considered a substitute for, or superior to, the financial measures prepared in accordance with GAAP. Please refer to "Explanation of Non-GAAP Measures" in Intel's quarterly earnings release for a detailed explanation of the adjustments made to the comparable GAAP measures, the ways management uses the non-GAAP measures and the reasons why management believes the non-GAAP measures provide investors with useful supplemental information.

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All information in this presentation reflects management's views as of May 8, 2019, unless an earlier date is indicated. Intel does not undertake, and expressly disclaims any duty, to update any statement made in this presentation, whether as a result of new information, new developments or otherwise, except to the extent that disclosure may be required by law.





Results and Near-term Expectations

Extending Product Leadership while Investing in Process

Capital Returns & Investment Discipline

Summary of Today's Key Messages



A QUICK LOOK BACK... 3 YEARS OF RECORDS & PROGRESS ON DATA-CENTRIC TRANSFORMATION



Data-Centric Businesses ~50% of Total Revenue

Data-centric businesses include DCG, IOTG, Mobileye, NSG, PSG and All Other.

OUR OPPORTUNITY... EXPANDED TAM

	~\$35B	~\$17B	2023 TAM	The main instantion of the second	~\$220B 7% cagr		~\$688 -1% CAGR
2018 MSS	РС СРU (х86	SERVER CPU		<section-header><text><text></text></text></section-header>	NETWORK NFV 5G MEDIA FPGA EDGE	IDT AI ADAS MaaS/DATA VIDEO EDGE	GRAPHICS CONNECTIVITY PLATFORMS MEMORY
	compute)	(x86 compute)			DATA-CENTRIC		PC-CENTRIC
FR	OM DEFEN	DING M	SS		TO GROW	ING MSS	VIARAVZALLI (* 125

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2023F TAM is based on an amalgamation of analyst data and Intel analysis, based upon current expectations and available information and is subject to change without notice. **2019 INVESTOR MEETING** PC-Centric includes CPU & Chipsets, Connectivity (including modems other than 5G smartphone), Gateways, Gaming Consoles, Memory and Discrete Graphics. Data-Centric includes Data Center and Networking Compute, Memory, Storage and Connectivity, and IOT addressable Logic ASIC/ASSP, MPU, MCU, DSP for Industrial, Transportation, Automated Driving, Retail, Video Surveillance, Healthcare, Public Sector, Office Automation, Gaming and Smart Home. IOT also includes MaaS and intelligent transportation enabled data opportunities.

2019 OUTLOOK (NON-GAAP)



Building on a strong platform, investing for earnings leverage in 7nm & beyond



2019INVESTOR MEETING Operating margin and EPS are presented on a non-GAAP basis. Refer to the Appendix for a reconciliation of these non-GAAP mea

FOCUS ON PERFORMANCE & CAPITAL STEWARDSHIP





3 YEAR ASSUMPTIONS

Data centric grows high single digits, PC centric flat to down

Macro environment remains stable

Spending to 25% of revenue

GM bottoms in 2021 on confluence of nodes

Capital discipline & selective outsourcing narrow FCF/Earnings gap



OVER THE NEXT 3 YEARS...

REVENUE GROWTH

OPERATING EFFICIENCY

EARNINGS/FCF

Low-single digit growth, \$76B-\$78B

Data-Centric businesses high-single digit growth

PC-Centric business ~flat to down **Operating Margin ~32%**

Gross Margins declines offset by spending leverage and 5G smartphone modem exit EPS growth in line with revenue

FCF growing faster than earnings

CLOSING FCF/EARNINGS GAP (>80%)... ATTRACTIVE CAPITAL RETURNS



OR MEETING Operating margin, gross margin, EPS, and FCF are non-GAAP. Forecasts are Intel estimates, based upon current expectations and available information and are subject to change without

ANATOMY OF OP MARGIN '18-'21

GROSS MARGIN

GM% BETWEEN 57% AND 60%

Tailwinds

- Demand for performance
- Improving yields

Headwinds

- Transition to 10nm & 7nm startup
- Growth of adjacent businesses
- Intensifying competitive environment

SPENDING TO ~25% OF REVENUE

OPEX

Tailwinds

- 5G smartphone modem exit
- Comprehensive portfolio review
- SG&A productivity gains

Headwinds

Growing investment in critical process
& product initiatives

Operating Margin at ~32%, GM% decline offset by Opex leverage



PROVEN TRACK-RECORD... DRIVE TO 25





CLOSING THE FCF/EARNINGS GAP



Grow FCF in a Challenging Environment



CAPITAL ALLOCATION... OUR PRIORITIES

ORGANIC INVESTMENTS

STRATEGIC M&A

Investing in R&D & Capex for Growth

Strategic Acquisitions to accelerate TAM expansion & Increase Shareholder value

Grow Dividends, Offset Dilution, Opportunistic Buybacks

SHAREHOLDER RETURNS

...While Maintaining a Strong Credit Rating and Financial Flexibility



FOCUSING R&D ACROSS THE SIX PILLARS OF INNOVATION

SOFTWARE

SECURITY

INTERCONNECT

MEMORY

XPU ARCHITECTURES

PROCESS & PACKAGING

Data Center

Network

Intelligent Agents



ΚX

MERGERS & ACQUISITIONS... & DIVESTITURES

2015-2018 DEALS



INVESTOR MEETING

FOCUS

- Tight alignment to TAM expansion
- DCF discipline
- Accelerate critical technologies & scale
- Tuck-ins continue
- Fully-resourced & milestone-driven integration teams on every deal

EXIT

- Non-strategic businesses
- Low NPV opportunities

IMPROVING OUR EXECUTION... M&A INTEGRATIONS

- Thesis ~on-track, process behind
- Meeting tech inflection/customer/profit criteria
- Regular checks against milestones
- Positions for Cloud, AI, & 5G networking leadership
- On-track to exceed value of deal thesis
- Entering new markets, business models
- Providing scale, sharing technical expertise to accelerate growth





RETURN OF CAPITAL OUR POLICY

Maintain strong investment grade rating

Grow dividend in line with earnings

Eliminate equity plan dilution as a floor

Be opportunistic on buybacks

STRONG FCF & ATTRACTIVE CAPITAL RETURN



RETURN OF CAPITAL - OUR PRACTICE



History of Attractive & Consistent Capital Return



IN SUMMARY, FOCUSED ON 4 CRITICAL AREAS





RECAP OF THE KEY MESSAGES

EXPANDED TAM



OUR OPPORTUNITY... EXPANDED TAM \$35B ~\$17B ~\$220B ~\$688 -1% CAGR **DATA CENTER** NETWORK 2018 MSS IOT MEMORY PC CPU (x86 compute SERVER CPU (xB5 compute DATA-CENTRIC PC-CENTRIC FROM DEFENDING MSS. TO GROWING MSS

2019 INVESTOR MEETING

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EXECUTION & CULTURE









RECONCILIATION OF NON-GAAP

		2017	2018	Full-year 2019 Outlook Approximately
GAAP OPERATING MARGIN				30%
Amortization of acquisition-related intangible asset	S			2%
NON-GAAP OPERATING MARGIN				32%
GAAP EARNINGS PER SHARE		\$1.99	\$4.48	\$4.14
Inventory valuation adjustments	0.01			
Amortization of acquisition-related intangible asset	0.29			
Other acquisition-related charges				
Restructuring and other charges	0.08	(0.02)	—	
(Gains) losses from divestitures	—			
Ongoing mark-to-market on marketable equity secu	urities	_	0.03	(0.06)
Tax reform		1.13	(0.06)	—
Income tax effect		0.09	(0.02)	(0.02)
NON-GAAP EARNINGS PER SHARE	- 11 Santa an -	3.46	4.58	\$4.35
FREE CASH FLOW	2016	2017	2018	Full-year 2019 Outlook
(In Billions)			the second second	and the second
GAAP CASH FROM OPERATIONS	\$21.8	\$22.1	\$29.4	\$30.5
Additions to property, plant and equipment	(9.6)	(11.8)	(15.2)	(15.5)
FREE CASH FLOW	\$12.2	\$10.3	\$14.3	\$15.0
GAAP CASH USED FOR INVESTING ACTIVITIES	\$(25.8)	\$(15.8)	\$(11.2)	
GAAP CASH USED FOR FINANCING ACTIVITIES	\$(5.7)	\$(8.5)	\$(18.6)	ende nse

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RECONCILIATION OF NON-GAAP

Forward-looking non-GAAP measures relating to fiscal years 2020 and beyond represent targets and are based on internal forecasts subject to significant uncertainty. We are unable to provide a full reconciliation of such measures to GAAP measures without unreasonable efforts as we cannot predict the amount or timing of certain elements that are included in reported GAAP results and that may significantly affect GAAP results, including acquisition-related adjustments and other non-recurring events or transactions. In addition, certain comparable GAAP measures such as net cash provided by operating activities are difficult to accurately estimate for such time frames and are dependent on future events. We believe such a reconciliation would also imply a degree of precision that could be confusing or inappropriate for these forward-looking measures.

