

# **BD Announces Results For 2016 First Fiscal Quarter**

- -- Announces adjusted revenues of \$2.992 billion, an increase of 45.9 percent, or 53.8 percent on a currency-neutral basis. On a comparable, currency-neutral basis, adjusted revenues grew 1.8 percent. As reported, revenues increased 45.6 percent to \$2.986 billion.
- -- Adjusted diluted earnings per share of \$1.96 increased 28.1 percent, or 45.8 percent on a currency-neutral basis. As reported, diluted earnings per share were \$1.06.
- -- Raises fiscal year 2016 adjusted diluted earnings per share guidance to \$9.01 to \$9.08 on a currency-neutral basis. Including the unfavorable impact from foreign currency, the Company continues to expect adjusted diluted earnings per share to be between \$8.37 and \$8.44.

FRANKLIN LAKES, N.J., Feb. 3, 2016 /PRNewswire/ -- BD (Becton, Dickinson and Company) (NYSE: BDX), a leading global medical technology company, today reported quarterly adjusted revenues of \$2.992 billion for the first fiscal quarter ended December 31, 2015, an increase of 45.9 percent over the prior-year period as reported, or 53.8 percent on a currency-neutral basis. On a comparable, currency-neutral basis, first quarter adjusted revenues grew 1.8 percent. As reported, first quarter revenues were \$2.986 billion.

"We are pleased with our solid start and outlook for fiscal year 2016," said Vincent A. Forlenza, Chairman, CEO and President. "Both segments contributed to growth and we expanded our operating margins as we continued to make investments to support our innovation strategy."

All "comparable" basis revenue growth rates presented throughout this release include the results of CareFusion in the current and prior-year periods. For reconciliations of these revenue amounts and growth rates to the most directly comparable GAAP measures, please refer to the tables at the end of this release.

## First Quarter Fiscal 2016 Operating Results

Adjusted diluted earnings per share were \$1.96, compared with \$1.53 in the prior-year period. This represents an increase of 28.1 percent, or 45.8 percent on a currency-neutral basis. On a reported basis, diluted earnings per share for the first quarter were \$1.06 compared with \$1.20 in the prior-year period.

Current and prior-year adjusted results exclude the impact of the non-cash amortization of intangible assets and other certain specified items. These specified items are detailed in the accompanying reconciliation of reported diluted earnings per share to adjusted diluted earnings per share.

#### **Segment Results**

In the BD Medical segment, worldwide adjusted revenues for the quarter were \$2.060 billion, an increase of 92.1 percent over the prior-year period as reported, or 101.4 percent on a currency-neutral basis. On a comparable, currency-neutral basis, adjusted Medical revenues grew 1.9 percent. The segment's revenue growth reflects solid performance across the Medication Management Solutions, Medication and Procedural Solutions, Pharmaceutical Systems, and Diabetes Care units, partially offset by a decline in the Respiratory Solutions unit. The segment's results were also impacted by unfavorable comparisons to the prior year, as expected. On a reported basis, Medical revenues were \$2.054 billion.

In the BD Life Sciences segment, worldwide revenues for the quarter were \$933 million, a decrease of 4.8 percent from the prior-year period, or an increase of 1.7 percent on a currency-neutral basis. The segment's results reflect solid growth in the Preanalytical Systems unit and the Biosciences unit. Revenues in the Diagnostic Systems unit declined slightly as growth in both microbiology and molecular were offset by a weaker-than-expected flu season.

## **Geographic Results**

First quarter adjusted revenues in the U.S. of \$1.697 billion represent an increase of 92.6 percent over the prior-year period as reported. On a comparable basis, adjusted U.S. revenues increased 1.5 percent. Within the BD Medical segment, growth was driven by strong sales in the Diabetes Care unit. Results across the other units in the segment were impacted by unfavorable comparisons to the prior year. Growth in the BD Life Sciences segment was driven by strong performance in the Biosciences unit and solid growth in the Preanalytical Systems unit. The decline in the Diagnostic Systems unit was driven by the aforementioned weaker-than-expected flu season. On a reported basis, U.S. revenues were \$1.691 billion.

Revenues outside of the U.S. were \$1.295 billion, representing an increase of 10.7 percent over the prioryear period, or an increase of 24.6 percent on a currency-neutral basis. On a comparable, currency-neutral basis, international revenues grew 2.2 percent. This reflects continued strength in Europe and sales of safety-engineered products. This was partially offset by timing of tenders and capital installations, and slower growth in China, as well as unfavorable comparisons to the prior year in emerging markets.

#### Fiscal 2016 Outlook for Full Year

The Company continues to estimate that currency-neutral adjusted revenues for the full fiscal year 2016, including the accretion from the acquisition of CareFusion, will increase 24.5 to 25.0 percent. Including the impact of foreign currency, as adjusted and as reported, revenues are now expected to increase 20.0 to 20.5 percent. This is a decrease from previously issued guidance of 23.0 to 23.5 percent growth. On a comparable, currency-neutral basis, the Company continues to estimate organic adjusted revenues will increase 4.5 to 5.0 percent.

The Company continues to expect adjusted diluted earnings per share to be between \$8.37 and \$8.44 for the full fiscal year 2016 including the estimated unfavorable impact from foreign currency. This represents growth of approximately 17.0 to 18.0 percent. On a currency-neutral basis, the Company now expects full-year fiscal 2016 adjusted diluted earnings per share to be between \$9.01 and \$9.08, which represents growth of approximately 26.0 to 27.0 percent over 2015 adjusted diluted earnings per share of \$7.16. This is an increase from previously issued currency-neutral guidance of \$8.73 to \$8.80 which represented approximately 22.0 to 23.0 percent growth. Adjusted diluted earnings per share exclude, among other specified items, the non-cash amortization of intangible assets, and include approximately 22.0 percentage points of accretion from the CareFusion acquisition. As reported, the Company expects full fiscal year diluted earnings per share to be between \$6.23 and \$6.30.

## **Conference Call Information**

A conference call regarding BD's first quarter results will be broadcast live on BD's website, <a href="https://www.bd.com/investors">www.bd.com/investors</a>, along with related slides, at 8:00 a.m. (ET) Wednesday, February 3, 2016. The conference call will be available for replay on BD's website, <a href="https://www.bd.com/investors">www.bd.com/investors</a>, or at 1-800-585-8367 (domestic) and 1-404-537-3406 (international) through the close of business on Wednesday, February 10, 2016, confirmation number 20775429.

## Non-GAAP Financial Measures/Financial Tables

This news release contains certain non-GAAP financial measures. Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the attached financial tables. Within the attached financial tables presented, certain columns and rows may not add due to the use of rounded numbers. Percentages and earnings per share amounts presented are calculated from the underlying amounts.

## **About BD**

BD is a global medical technology company that is *advancing the world of health* by improving medical discovery, diagnostics and the delivery of care. BD leads in patient and health care worker safety and the

technologies that enable medical research and clinical laboratories. The company provides innovative solutions that help advance medical research and genomics, enhance the diagnosis of infectious disease and cancer, improve medication management, promote infection prevention, equip surgical and interventional procedures, optimize respiratory care and support the management of diabetes. The company partners with organizations around the world to address some of the most challenging global health issues. BD has more than 45,000 associates across 50 countries who work in close collaboration with customers and partners to help enhance outcomes, lower health care delivery costs, increase efficiencies, improve health care safety and expand access to health. For more information on BD, please visit <a href="https://www.bd.com">www.bd.com</a>.

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This press release, including the section entitled "Fiscal 2016 Outlook for Full Year", contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues and earnings per share. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially. These factors include, but are not limited to: risks relating to the integration of CareFusion's operations, products and employees into BD and the possibility that the anticipated synergies and other benefits of the proposed acquisition will not be realized or will not be realized within the expected timeframe; potential cuts in governmental healthcare spending, which could result in reduced demand for our product or downward pricing pressure; measures to contain healthcare costs; adverse changes in regional, national or foreign economic conditions, including any impact on our ability to access credit markets and finance our operations, the demand for our products and services as a result of reduced government funding, lower utilization rates or otherwise, or our suppliers' ability to provide products needed for our operations; changes in interest or foreign currency exchange rates; our ability to successfully integrate any businesses we acquire; the adverse impact of cyber-attacks on our information systems; competitive factors including technological advances and new products introduced by competitors; pricing and market pressures; difficulties inherent in product development, delays in product introductions and uncertainty of market acceptance of new products; increases in energy costs and their effect on, among other things, the cost of producing BD's products; efficacy or safety concerns relating to product recalls; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; new or changing laws and regulations impacting our business or changes in enforcement practices with respect to such laws; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); future healthcare reform, including changes in government pricing and reimbursement policies or other cost containment reforms; the effects of potential pandemic diseases; and issuance of new or revised accounting standards, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

# Contact:

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BECTON DICKINSON AND COMPANY	
CONSOLIDATED INCOME STATEMENTS	
(Unaudited; Amounts in millions, except share and per share data)	

	Three Months Ended December 31,								
	2015	% Change							
REVENUES	\$ 2,986	\$	2,051	45.6					
Cost of products sold	1,578		1,006	56.9					
Selling and administrative expense	748		544	37.6					
Research and development expense	187		129	45.1					
Acquisition-related costs	121		23	NM					

TOTAL OPERATING COSTS					
AND EXPENSES		2,635		1,702	54.8
					<del>-</del>
OPERATING INCOME		352		349	0.8
Interest expense		(97)		(76)	27.5
Interest income		6		10	(41.9)
Other income, net		6		2	NM
INCOME BEFORE INCOME TAXES		266		285	(6.7)
Income tax provision		37		50	(24.9)
NET INCOME	\$	229	\$	236	(2.9)
EARNINGS PER SHARE					
Basic Earnings per Share	\$	1.08	\$	1.22	(11.5)
Diluted Earnings per Share	\$	1.06	\$	1.22	(11.7)
Diluted Larrings per Strate	Ψ	1.00	Ψ	1.20	(11.7)
AVERAGE SHARES OUTSTANDING (in thousands)					
Basic		211,689		192,844	
Diluted		216,294		197,000	
				<del></del>	
NM - Not Meaningful					

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - UNITED STATES

Three Months Ended December 31, (Unaudited; Amounts in millions)

	Α		В		С	D=(A-B)/B	E=(C- B)/B
	As Re	porte	d	A	djusted	% C	Change
	2015		2014		2015	Reported	Adjusted
BD MEDICAL							
Medication and Procedural Solutions	\$ 491	\$	268	\$	491	83.2	83.2
Medication Management Solutions	444		-		444	NM	NM
Diabetes Care	134		123		134	9.2	9.2
Pharmaceutical Systems	63		66		63	(4.9)	(4.9)
Respiratory Solutions	139		_		139	NM	NM
Deferred Revenue Adjustment *	(6)		-		-	NM	-
TOTAL	\$ 1,266	\$	457	\$	1,272	176.8	178.1
BD LIFE SCIENCES							
Preanalytical Systems	\$ 178	\$	172	\$	178	3.4	3.4
Diagnostic Systems	149		159		149	(6.3)	(6.3)
Biosciences	 98		93		98	6.1	6.1
TOTAL	\$ 425	\$	424	\$	425	0.3	0.3
TOTAL UNITED STATES	\$ 1,691	\$	881	\$	1,697	92.0	92.6

\* In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement

as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in

the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

NM - Not Meaningful

BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS -

INTERNATIONAL

Three Months Ended December 31, (continued)

(Unaudited; Amounts in millions)

	A		В		С	D=(A-B)/B	E=(A-B- C)/B
	As Re	porte	d		FX	% Cha	ange
	2015		2014	Ir	npact	Reported	FXN
BD MEDICAL							
Medication and Procedural Solutions	\$ 357	\$	333	\$	(46)	7.4	21.3
Medication Management Solutions	106		-		(12)	NM	NM
Diabetes Care	121		141		(18)	(13.7)	(0.7)
Pharmaceutical Systems	133		141		(17)	(5.6)	6.2
Respiratory Solutions	69		-		(6)	NM	NM
TOTAL	\$ 788	\$	615	\$	(100)	28.2	44.4
			,				
BD LIFE SCIENCES							
Preanalytical Systems	\$ 166	\$	182	\$	(25)	(8.6)	5.3
Diagnostic Systems	164		179		(22)	(7.9)	4.2
Biosciences	177		196		(16)	(9.4)	(1.1)
TOTAL	\$ 508	\$	556	\$	(63)	(8.6)	2.7
TOTAL INTERNATIONAL	\$ 1,295	\$	1,170	\$	(162)	10.7	24.6

NM - Not Meaningful

**BECTON DICKINSON** 

AND COMPANY

SUPPLEMENTAL

REVENUE

INFORMATION

REVENUES BY

**BUSINESS SEGMENTS** 

AND UNITS - TOTAL

Three Months Ended

December 31,

(continued)

(Unaudited; Amounts in

millions)

										F=(A-		
										B-	G=(C-	H=(C-B-
		Α		В		С		D	E=(A-B)/B	D)/B	B)/B	D)/B
										% C	hange	-
		As Re	porte	d	A	djusted		FX				Adjusted
		2015		2014		2015	Ir	npact	Reported	FXN	Adjusted	FXN
BD MEDICAL				,								
Medication and												
Procedural Solutions	\$	848	\$	601	\$	848	\$	(46)	41.2	48.9	41.2	48.9
Medication												
Management Solutions		550		-		550		(12)	NM	NM	NM	NM
Diabetes Care		256		263		256		(18)	(3.0)	3.9	(3.0)	3.9
Pharmaceutical												
Systems		197		208		197		(17)	(5.4)	2.6	(5.4)	2.6
Respiratory Solutions		209		-		209		(6)	NM	NM	NM	NM
Deferred Revenue												
Adjustment *		(6)		-		-		-	NM	NM	-	-
TOTAL	\$	2,054	\$	1,072	\$	2,060	\$	(100)	91.6	100.9	92.1	101.4
BD LIFE SCIENCES												
Preanalytical Systems	\$	344	\$	353	\$	344	\$	(25)	(2.7)	4.4	(2.7)	4.4
Diagnostic Systems		313		338		313		(22)	(7.2)	(8.0)	(7.2)	(8.0)
Biosciences		276		288		276		(16)	(4.4)	1.2	(4.4)	1.2
TOTAL	\$	933	\$	979	\$	933	\$	(63)	(4.8)	1.7	(4.8)	1.7
TOTAL DEVENUES	Φ.	0.000	•	0.054	•	0.000	Φ.	(400)	45.0	F0 F	45.0	50.0
TOTAL REVENUES	\$	2,986	\$	2,051	\$	2,992	\$	(162)	45.6	53.5	45.9	53.8

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

NM - Not Meaningful

BECTON DICKINSON AND

COMPANY SUPPLEMENTAL

INFORMATION

RECONCILIATION OF REPORTED REVENUE CHANGE TO

COMPARABLE ADJUSTED REVENUE CHANGE - UNITED STATES

Three Months

**Ended December** 

31,

(Unaudited;

Amounts in

millions)

		Α	В		C:	=A+B		D		Е	F		G=I	D+E+F	H=(C-G)/G
			Deferre	ed				BD	(	CFN	Respir	atory	Com	parable	Comparable
											Adjust	ment			
	Re	ported	Reven	ue	Ad	justed	Re	ported	Re	ported	**	•	His	torical	Adjusted
	2	015	Adjustm	nent	2	015	2	014	2	014	201	14	2	2014	% Change
BD MEDICAL															
Medication and															
Procedural															
Solutions	\$	491	\$	-	\$	491	\$	268	\$	215	\$	-	\$	483	1.6
Medication															
Management															
Solutions		444		-		444		-		426		-		426	4.3
Diabetes Care		134		-		134		123		-		-		123	9.2

Pharmaceutical									
Systems	63		_	63	66	-	-	66	(4.9)
Respiratory									,
Solutions	139		-	139	-	172	(23)	149	(6.6)
Deferred									
Revenue									
Adjustment *	 (6)		6	 -	 -	 -	 -	 -	-
TOTAL	\$ 1,266	 ;	6	\$ 1,272	\$ 457	\$ 813	\$ (23)	\$ 1,248	1.9
BD LIFE									
<u>SCIENCES</u>									
Preanalytical									
Systems	\$ 178	\$ ;	-	\$ 178	\$ 172	\$ -	\$ -	\$ 172	3.4
Diagnostic									
Systems	149		-	149	159	-	-	159	(6.3)
Biosciences	 98		-	 98	 93	 <u> </u>	 -	 93	6.1
TOTAL	\$ 425	\$ 5	_	\$ 425	\$ 424	\$ -	\$ -	\$ 424	0.3
TOTAL UNITED									
STATES	\$ 1,691	\$ 5	6	\$ 1,697	\$ 881	\$ 813	\$ (23)	\$ 1,671	1.5

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

## BECTON DICKINSON AND COMPANY

SUPPLEMENTAL INFORMATION

RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE FXN

**REVENUE CHANGE - INTERNATIONAL** 

Three Months Ended December 31,

(continued)

(Unaudited; Amounts in millions)

		А		В		С	D	=B+C		E	F=(A-D- E)/D
				BD	C	FN	Con	nparable	Con	nparable	Comparable
	Re	eported	Re	eported	Rep	oorted	His	storical		FX	FXN
		2015		2014	2	014		2014	Ir	npact	% Change
BD MEDICAL											
Medication and Procedural Solutions	\$	357	\$	333	\$	61	\$	394	\$	(46)	2.5
Medication Management Solutions		106		-		114		114		(12)	4.1
Diabetes Care		121		141		-		141		(18)	(0.7)
Pharmaceutical Systems		133		141		-		141		(17)	6.2
Respiratory Solutions		69		-		81		81		(6)	(7.2)
TOTAL	\$	788	\$	615	\$	256	\$	871	\$	(100)	1.9
										<u></u>	
BD LIFE SCIENCES											
Preanalytical Systems	\$	166	\$	182	\$	-	\$	182	\$	(25)	5.3
Diagnostic Systems		164		179		-		179		(22)	4.2
Biosciences		177		196		-		196		(16)	(1.1)
TOTAL	\$	508	\$	556	\$	-	\$	556	\$	(63)	2.7
											-
TOTAL INTERNATIONAL	\$	1,295	\$	1,170	\$	256	\$	1,426	\$	(162)	2.2

<sup>\*\*</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

**BECTON** 

**DICKINSON AND** 

**COMPANY** 

SUPPLEMENTAL

INFORMATION

RECONCILIATION OF REPORTED REVENUE CHANGE TO

COMPARABLE ADJUSTED FXN REVENUE CHANGE -

**TOTAL** 

Three Months

**Ended December** 

31, (continued)

(Unaudited;

Amounts in

millions)

		А	В		C	C=A+B		D		E		F	G=	D+E+F		Н
			Defer	rad				BD		CFN	Poon	iratory	Con	nparable	Com	parable
			Delei	reu				БО		CFIN		stment	Con	iparable	Com	parable
	Re	eported	Reve	nue	A	djusted	R	eported	Re	eported		**	His	storical		FX
		2015	Adjust	ment		2015		2014		2014	20	)14		2014	In	npact
BD MEDICAL																
Medication and																
Procedural																
Solutions	\$	848	\$	-	\$	848	\$	601	\$	276	\$	-	\$	877	\$	(46)
Medication																
Management																
Solutions		550		-		550		-		539		-		539		(12)
Diabetes Care		256		-		256		263		-		-		263		(18)
Pharmaceutical																
Systems		197		-		197		208		-		-		208		(17)
Respiratory																
Solutions		209		-		209		-		254		(23)		231		(6)
Deferred																
Revenue																
Adjustment *		(6)		6		-		-		-		-		-		-
TOTAL	\$	2,054	\$	6	\$	2,060	\$	1,072	\$	1,069	\$	(23)	\$	2,118	\$	(100)
			-			·		·						·	-	
BD LIFE																
SCIENCES																
Preanalytical																
Systems	\$	344	\$	-	\$	344	\$	353	\$	-	\$	-	\$	353	\$	(25)
Diagnostic																` ′
Systems		313		-		313		338		-		-		338		(22)
Biosciences		276		-		276		288		-		-		288		(16)
TOTAL	\$	933	\$	-	\$	933	\$	979	\$	-	\$	-	\$	979	\$	(63)
																· /
TOTAL																
REVENUES	\$	2,986	\$	6	\$	2,992	\$	2,051	\$	1,069	\$	(23)	\$	3,098	\$	(162)
			<u>·</u>				<u> </u>									

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

<sup>\*\*</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

#### BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

SAFETY REVENUES

(Unaudited; Amounts in millions)

			Three	Mon	ths Ende	ed De	ecember 31,	
	 Α		В		С		D=(A-B)/B	E=(A-B-C)/B
	 As Re	eporte	d		FX		% CI	nange
	 2015		2014	Im	npact	_	Reported	FXN
TOTAL SAFETY REVENUES			,					
United States	\$ 447	\$	309	\$	-		44.9	44.9
International	290		265		(38)		9.5	24.1
TOTAL	\$ 737	\$	573	\$	(38)		28.6	35.3
BY SEGMENT								
BD Medical	\$ 467	\$	296	\$	(20)		57.9	64.5
BD Life Sciences	270		278		(19)		(2.7)	4.1
TOTAL	\$ 737	\$	573	\$	(38)		28.6	35.3

## BECTON DICKINSON AND COMPANY

SUPPLEMENTAL INFORMATION

# RECONCILIATION OF SAFETY REVENUE CHANGE TO COMPARABLE

FXN REVENUE CHANGE

(Unaudited; Amounts in millions)

				7	hree I	Months E	Ended D	December	· 31,		
											F=(A-D-
		Α		В		С	D=	B+C		E	E)/D
		3D		BD	C	FN	Com	parable	Comp	oarable	Comparable
	Rep	orted	Rep	oorted	Rep	oorted	Hist	torical	F	X	FXN
	2	015	2	014	2	014	20	014	lm	pact	% Change
TOTAL SAFETY REVENUES											
United States	\$	447	\$	309	\$	122	\$	431	\$	-	3.8
International		290		265		44		308		(38)	6.5
TOTAL	\$	737	\$	573	\$	166	\$	739	\$	(38)	4.9
BY SEGMENT											
BD Medical	\$	467	\$	296	\$	166	\$	461	\$	(20)	5.4
BD Life Sciences	270			278		-		278	(19		4.1
TOTAL	\$	737	\$	573	\$	166	\$	739	\$	(38)	4.9

BECTON DICKINSON

AND COMPANY

SUPPLEMENTAL

INFORMATION

RECONCILIATION OF REPORTED

DILUTED EPS TO ADJUSTED

DILUTED EPS

(Unaudited)

	_													
											oreign			Foreign
									oreign		ırrency			Currency
								Сι	urrency	N	eutral			Neutral
												Grow	rth .	Growth
	2	2015		2014	(	Growth		Tra	ınslation	G	rowth	%		%
														'
Reported Diluted Earnings per														
Share	\$	1.06	\$	1.20	\$	(0.14)		\$	(0.26)	\$	0.12	(11.7	%)	10.0%
	_		Ė			<u> </u>	-	•		Ė			··/	
Purchase Accounting Adjustments (\$153 million or \$120 million after- tax and \$18 million or \$12 million after-tax, respectively)		0.55	(1)	0.06	(2)									
. cope can e.y /		0.00		0.00										
Restructuring Costs (\$85 million or														
\$53 million after-tax) (3)		0.25												
Timion arter-tax)		0.20		_										
Integration Costs (\$35 million or \$22 million after-tax and \$13 million or \$9 million after-tax, respectively) (3)		0.10		0.04										
,,														
Transaction Costs (\$10 million or \$10 million after-tax) (3)		-		0.05										
Financing Costs (\$44 million or \$28 million after-tax) (3)		-		0.14										
Litigation-related Charge (\$12 million or \$7 million after-tax) (4)		-		0.04										
Adjusted Diluted Earnings per Share	\$	1.96	\$	1.53	\$	0.43		\$	(0.27)	\$	0.70	28.1	%	45.8%

<sup>(1)</sup> Represents non-cash amortization expense of \$150 million pre-tax associated with acquisition related identifiable intangible assets, including CareFusion, as well as the net amortization of purchase accounting adjustments of \$3 million pre-tax to reflect CareFusion's fixed assets, debt and deferred revenue balances at fair value as of the acquisition date.

#### BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2016 OUTLOOK RECONCILIATION

	FY2016 Outlook			
	Revenues	FX Impact	FXN Basis	
Full Year FY2016 Estimated Growth on a Reported Basis	20.0% - 20.5%	~(4.5%)	24.5% - 25.0%	
Deferred Revenue Adjustment	NM	NM	NM	
Adjusted Full Year FY2016 Estimated Growth	20.0% - 20.5%	~(4.5%)	24.5% - 25.0%	
	Full Year	Full Year		

<sup>(2)</sup> Represents non-cash amortization expense associated with acquisition related identifiable intangible assets.

<sup>(3)</sup> Represents restructuring, integration, transaction and financing costs associated with the CareFusion acquisition and portfolio rationalization.

<sup>&</sup>lt;sup>(4)</sup> Represents a charge for plaintiff's attorneys' fees associated with the unfavorable verdict in the antitrust and false advertising lawsuit filed against BD by RTI.

	 FY2016		Y2015	% Increase	
	(estimated)				
Reported Fully Diluted Earnings per Share	\$ 6.23 - 6.30	\$	3.35	NM	
Purchase Accounting Adjustments	1.79		2.17		
Restructuring Costs	0.25		0.80		
Integration Costs	0.10		0.29		
Transaction Costs	-		0.19		
Financing Costs	-		0.31		
Litigation-related Charge	-		0.04		
Employee Termination Cost-related Amounts	-		(0.01)		
Dilutive Share Impact	-		0.02		
Adjusted Fully Diluted Earnings per Share	\$ 8.37 - 8.44	\$	7.16	17.0% - 18.0%	
FX Impact	\$ (0.64)			(9.0%)	
Adjusted Fully Diluted Earnings per share, FXN	\$ 9.01 - 9.08			26.0% - 27.0%	
NM - Not Meaningful FXN = Foreign Currency Neutral					
1 AN - 1 Oreign Currency Neutral					

(1) FY2016 restructuring and integration costs reflect year-to-date realized costs.

To view the original version on PR Newswire, visit: <a href="http://www.prnewswire.com/news-releases/bd-announces-results-for-2016-first-fiscal-quarter-300214144.html">http://www.prnewswire.com/news-releases/bd-announces-results-for-2016-first-fiscal-quarter-300214144.html</a>

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