Deutsche Bank 2013 Global Financial Services Investor Conference June 5, 2013

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Apollo Global Management, LLC



Apollo Global Management, LLC is a leading global alternative investment manager in private equity, credit and real estate

Ticker (NYSE)	APO
Market Capitalization ⁽¹⁾	\$9.1 billion
Total Assets Under Management ⁽²⁾	\$114 billion
AUM CAGR (12/31/04 – 3/31/13)	32%
LTM Dividend Yield ⁽³⁾	9.7%
2014E PE Multiple ⁽⁴⁾	7.3x

Agenda

1. Apollo's Integrated Platform

2. Navigating the Current Market Environment

Apollo's Integrated Global Platform



Firm Pro	file ⁽⁵⁾	Principal Investment Businesses ⁽⁵⁾		sses ⁽⁵⁾
Founded: AUM: Employees: Inv. Prof.: Global Offices:	1990 \$114 bn ⁽⁶⁾ 644 252 9	 Private Equity \$39bn AUM Opportunistic buyouts Distressed buyouts and debt investments Corporate carve-outs 	Credit ⁽⁷⁾ \$64bn AUM > U.S. Performing Credit > Opportunistic Credit > European Credit > Non-Performing Loans > Structured Credit > Athene	Real Estate \$9bn Aum > Residential and commercial > Global private equity and distressed debt investments > Performing fixed income (CMBS, CRE Loans)
Investment A> Value-oriented> Contrarian			Global Footprint	rt
 Integrated inverplatform Opportunistic of cycles and capit Focus on nine industries 	across market tal structures	Los Angeles Houston	London	Hong Kong Singapore

Significant Growth and Diversification



Long Track Record of Success in Private Equity



Strong Credit Performance Across Strategies



Apollo Has a Clear Path for Continued Growth

Apollo will continue to identify opportunities to leverage its existing platform and diversify into areas with meaningful synergies with its core business

Secular Trends	Growth Strategies	Selected Recent Examples
 Investors continue to increase allocations to alternatives Concellidation of 	Scaling Existing Businesses	Athene ✓ Longevity & Insurance-based Investment Strategies ✓ CLO Platform ✓ Energy Credit ✓
 Consolidation of relationships with branded, scale investment managers 	New Product Development	"Flagship" Credit Funds ✓ Managed Accounts ✓ Real Estate Mezzanine ✓
 Increasing constraints on the global financial system Emergence of unconstrained 	Geographic Expansion	India PE and credit build-out ✓ Asia build-out and joint ventures ✓ London expansion ✓
credit as an asset class	Expand Distribution Channels	Retail closed end funds ✓ Permanent Capital Vehicles (e.g., REITs) ✓ High net worth raises for credit vehicles ✓
	Strategic Acquisitions and Alliances	Stone Tower ✓ Gulf Stream ✓

Agenda

- 1. Apollo's Integrated Platform
- 2. Navigating the Current Market Environment

Fragmented Pace of Growth Around the World

- > Developed economies continue to experience low growth rates, with the U.S. outpacing Europe
- Growth in emerging markets, such as China, has softened









Levered Credit at All-Time Low Yields



Leverage Levels and Terms are Approaching or Exceeding Pre Crisis Levels

APOLLO







Global Monetary Easing Fueling Increase in Asset Prices

Major Central Banks Have Printed ~\$10 trillion Since 2007



APOLLO

QE3 and Growth of the Fed's Balance Sheet



The Fed is currently purchasing **~\$12bn / month** of Treasuries in the 20 – 30 year maturity bucket which is **~87%** of the total new issuance by the US Treasury per Month



The Treasury is currently purchasing **\$85bn** in assets each month (\$40bn MBS and \$45bn Treasuries)⁽²⁶⁾ Economists generally seem to believe the Fad's balance sheet will ultimately

the Fed's balance sheet will ultimately grow to **\$3.5** – **\$4.0 trillion** through the QE3 program

Private Equity Valuations Remain High



Stock Markets are Close to All-Time Highs...

APOLLO

...But Trading in the Middle of Valuation Range





How Do We Invest In This Environment?



Apollo's Value-Oriented and Flexible Investment Approach





Corporate

Carve-outs

26%

Opportunistic

Buyouts

51%



Apollo's Recent Realization Activity

Apollo's Private Equity Funds have realized approximately \$13 billion of proceeds since the beginning of 2012⁽³⁷⁾

	Public Market Monetization	Interest / Other	Sales to Strategic and Financial Sponsors	Dividends / Recaps
Amount Realized	\$6.3 billion	\$3.1 billion	\$2.4 billion	\$1.6 billion
% of Total	47%	23%	18%	12%
Portfolio Companies	Ivondellbasell REALOGY Charter Evertec Evertec		<image/> <section-header><section-header><section-header></section-header></section-header></section-header>	Constellium Conste





Appendix: Credit Fund Summary

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Notes

Notes

Past performance is not indicative nor a guarantee of future results. See the last page for an "Important Notes Regarding the Use of Index Comparisons."

>See prior slide for a full listing of Apollo's Credit Funds, which may have different or worse performance than the Funds illustrated on slide 7.

>Characterization of economic cycles is based on our management's views.

>It should not be assumed that future funds or collateralized loan obligations (or "CLOs") will equal the performance of the funds and CLOs on this list, nor should it be assumed that the past performance of the funds and CLOs on this list are indicative or a guarantee of future performance of such funds and CLOs.

Footnotes

- 1. As of June 4, 2013.
- 2. As of March 31, 2013. Includes \$2.1 billion of commitments that yet to be deployed to an Apollo fund within Apollo's three business segments.
- 3. Based on closing price on June 4, 2013 and LTM dividends as of and for the period ended March 31, 2013.
- 4. Based on mean Thomson Reuters First Call sellside analyst consensus earnings per share estimate for FY2014 as of June 4, 2013.
- 5. As of March 31, 2013.
- 6. Includes \$2.1bn of commitments that have yet to be deployed to an Apollo fund within Apollo's three business segments.
- 7. Includes six funds that are denominated in Euros and translated into U.S. dollars at an exchange rate of €1.00 to \$1.28 as of March 31, 2013.
- 8. AUM as of March 31, 2013 includes the acquisitions of Stone Tower Capital LLC and its related management companies (\$18bn of AUM) and Gulf Stream Asset Management, LLC (\$3bn of AUM).
- 9. Data as of June 30, 2012.
- 10. National Council of Real Estate Investment Fiduciaries ("NCREIF") as of June 30, 2012.
- 11. Cambridge Associates LLC U.S. Private Equity Index and Benchmark Statistics, June 30, 2012. Returns represent End-to-End Pooled Mean Net to Limited Partners (net of fees, expenses and carried interest) for all U.S. Private Equity.
- 12. Cambridge Associates LLC U.S. Private Equity Index and Benchmark Statistics, June 30, 2012. Estimated Top Quartile PE numbers are calculated by taking the 5 year, 10 year and 20 year return metrics as described above and adding the average of the delta between Top Quartile IRRs and the Pooled Mean Net to Limited Partners for each vintage year in the selected timeframe.
- 13. Represents returns of all Apollo Private Equity funds since inception in 1990 through March 31, 2013.
- 14. Since inception of Credit Opportunity Funds I & II in April 2008 through March 31, 2013.
- 15. Weighted average yield as of December 31, 2012, excludes debt investments on non-accrual and equity investments. AINV annualized net NAV return of 4.51% since inception in 2004 through December 31, 2012.
- 16. Net IRR for Apollo Investment Europe II ("AIE II") from inception in June 2008 through December 31, 2012. Net IRR for European Principal Finance (EPF) from inception in 2007 through December 31, 2012, as calculated on a Limited Partner flows basis.
- 17. Fund is denominated in Euros and translated into U.S. dollars at an exchange rate of €1.00 to \$1.28 as of March 31, 2013.
- 18. Net IRR for European Principal Finance (EPF) from inception in 2007 through December 31, 2012, as calculated on a limited partner flow basis.
- 19. Source: Bloomberg. As of June 3, 2013.
- 20. Source: JP Morgan and Credit Suisse. As of June 3, 2013.

Notes (cont'd)

Footnotes (continued)

- 21. Source: S&P Capital IQ Leveraged Commentary & Data. Represents LBO's of issuers >\$200mm of EBITDA (no relevant transactions during 2009).
- 22. Source: S&P Capital IQ Leveraged Commentary & Data.
- 23. Source: S&P Capital IQ Leveraged Commentary & Data. Excludes existing tranches of add-ons and amendments & restatements with no new money.
- 24. Source: FRB, BoJ, ECB, PBC, SNB, BOA, Haver Analytics and DB Global Markets Research.
- 25. Source: Federal Reserve; Credit Suisse.
- 26. Source: Federal Reserve.
- 27. Source: Standard & Poor's LCD's Global Leverage Lending Report 1Q '13. Represents average purchase price multiples of pro forma LTM EBITDA of €\$50mm or more.
- 28. Source: SDC, Preqin and Bank of America Merrill Lynch.
- 29. Source: Yahoo Finance. As of June 3, 2013.
- 30. Source: Bloomberg. As of June 3, 2013.
- 31. Average entry multiple based on multiple of enterprise value/EBITDA for Apollo private equity fund VII as of March 31, 2013; may incorporate pro forma or other adjustments based on investment team's estimates and/or calculations.
- 32. The average entry multiple is the average of the total enterprise value over an applicable EBITDA. Average entry multiples may incorporate pro forma or other adjustments based on investment team's estimates and/or calculations.
- 33. Source: S&P LCD database as of March 31, 2013.
- 34. Where Fund VI invested in the equity and debt of a portfolio company, a capital weighted average creation multiple was used.
- 35. As of March 31, 2013. Composition of pie charts is based on total invested capital as per our initial investment strategy at time of acquisition.
- 36. Distressed investments include credit and distressed buyouts.
- 37. As of May 31, 2013. Examples represent all realization events within Apollo's private equity funds V, VI and VII that are of the respective transaction types outlined and includes companies which are no longer currently held in any Apollo portfolio. Apollo believes the categorization of each investment realization to be accurate, but there can be no assurance as to the accuracy of such classification nor the methodology with which Apollo made such categorization determinations.
- 38. Fund is currently winding down.
- 39. Track record was accumulated by the investment committee, of which two members are no longer at the firm as of June 30, 2012.

Definitions

Assets Under Management ("AUM") Definition – refers to the investments we manage or with respect to which we have control, including capital we have the right to call from our investors pursuant to their capital commitments to various funds. Our AUM equals the sum of: (i) the fair value of our private equity investments plus the capital that we are entitled to call from our investors pursuant to the terms of their capital commitments to the extent a fund is within the commitment period in which management fees are calculated based on total commitments to the fund; (ii) the net asset value of our credit funds, other than certain collateralized loan obligations or certain CLOs, which we measure by using the mark-to-market value of the aggregate principal amount of the underlying CLO and collateralized debt obligation credit funds that have a fee generating basis other than mark-to-market assets or liabilities, plus used or available leverage and/or capital commitments; (iii) the gross asset value or net asset value of our real estate entities and the structured portfolio company investments included within the funds we manage; which includes the leverage used by such structured portfolio companies; (iv) the incremental value associated with the reinsurance investments of the portfolio company assets that we manage; and (v) the fair value of any other investments that we manage plus unused credit facilities, including capital commitments for investments that may require pre-qualification before investment plus any other capital commitments available for investment that are not otherwise included in the clauses above. Our AUM measure includes AUM for which we charge either no or nominal fees. Our definition of AUM is not based on any definition of AUM. Such factors include but are not limited to (1) our ability to influence the investment decisions for existing and available assets; (2) our ability to generate income from the underlying assets in our funds; and (3) the AUM measures that we use internally or believe

Index Definitions

S&P 500: is a free floating capitalization-weighted index of the prices of 500 large-cap common stocks actively traded in the United States. NCREIF Index: is a quarterly time series composite total rate of return measure of investment performance of a very large pool of individual commercial real estate properties acquired in the United States private market for investment purposes only. Barclays Aggregate Fixed Income Index: is a commonly used benchmark index for investment grade bonds being traded in the United States. Credit Suisse Leveraged Loan Index: index designed to mirror the investable universe of the U.S. leveraged loan market. Credit Suisse Western European Leveraged Loan Index: designed to mirror the investable universe of the Western European high yield debt market, with issues denominated in \$US, Euro and British Pounds. NASDAQ Composite Index: is a market-capitalization weighted index of the more than 3,000 common equities listed on the NASDAQ exchange. Dow Jones Industrial Average: is a price-weighted average of 30 significant stocks traded on the New York Stock Exchange and NASDAQ. JPMorgan High Yield Index: is composed of noninvestment-grade corporate bonds.

Important Notes Regarding the Use of Index Comparisons

Index performance and yield data are shown for illustrative purposes only and have limitations when used for comparison or for other purposes. There are significant differences between the Apollo Funds and the indices described above. For instance, the Apollo Funds may use leverage and invest in securities or financial instruments that have a greater degree of risk and volatility, as well as less liquidity than those securities or financial instruments contained in the indices. It should not be assumed the Apollo Funds will invest in any specific securities that comprise an index nor should it be understood to mean there is a correlation between the Apollo Funds' returns and any indices' performance.