

lt's a Done Deal

ROTH MKM acted as Sole Placement Agent Manager for Phunware, Inc. (Nasdaq: PHUN) in its recent Follow-On Offerings

For more information please contact:

Investment Banking

Kamal Masud Managing Director, Investment Banking (949) 720-7102 kmasud@roth.com

Al Longfield

Managing Director, Investment Banking (949) 720-7177 alongfield@roth.com

Equity Capital Markets

Aaron Gurewitz President & Head of Investment Banking (949) 720-5703 agurewitz@roth.com

Nazan Akdeniz

COO & Managing Director Equity Capital Markets

Transaction Information

Phunware, Inc. (Nasdaq: PHUN, "Phunware"), a pioneer in Location Based SaaS solutions and integrated enterprise cloud platforms for mobile engagement and monetization, recently completed a series of public offerings to raise capital. All shares of common stock were offered by Phunware under an effective shelf registration statement on Form S-3 (File No. 333-262461) (the "Registration Statement").

Leveraging improved market conditions and stock pricing, Roth MKM facilitated four separate transactions for Phunware over a span of approximately one month. The aggregate capital raised across these transactions amounted to approximately \$25 million, and significantly enhanced the profile of the Company's capital structure.

The proceeds from these offerings were utilized by Phunware for general corporate purposes and to address its working capital needs.

Roth MKM served as the sole placement agent for these offerings.

(949) 720-5740 nakdeniz@roth.com

Lou Ellis Managing Director Equity Capital Markets (949) 720-5739 Iellis@roth.com



About Phunware

Phunware's mission is to achieve unparalleled connectivity and monetization through widespread adoption of Phunware technologies, by leveraging brands, mobile consumers, partners and digital asset holders and market participants. With the activation of Phunware 3.0, Phunware is poised to expand its software products and services audience and verticals, utilize and monetize its patents and other intellectual property rights and interests, and update and reintroduce its digital asset ecosystem for existing holders and new market participants. For further information about the Company, please visit <u>investors.phunware.com/</u>. (Source: Company Press Release 2.13.24)

About ROTH MKM

ROTH MKM is a relationship-driven investment bank focused on serving growth companies and their investors. Our full service

platform provides capital raising, high impact equity research, macroeconomics, sales and trading, technical insights, derivatives strategies, M&A advisory, and corporate access. Headquartered in Newport Beach, California, ROTH MKM is a privately-held, employee owned organization and maintains offices throughout the U.S. For more information on ROTH MKM, please visit www.roth.com.

<u>About ROTH MKM</u> | <u>Investment Banking</u> | <u>Capital Markets</u> | <u>Institutional Sales & Trading</u> <u>Research</u> | <u>Corporate Services</u> | <u>Corporate Access & Conferences</u> | <u>Press Room</u>

Date of Announcement: 2.22.24

The material, information and facts discussed in this announcement other than the information regarding ROTH MKM and its affiliates, are from sources believed to be reliable, but are in no way guaranteed to be complete or accurate. This announcement should not be used as a complete analysis of any companies, securities or topics discussed herein. Additional information is available upon request. This is not, however, an offer or solicitation of the securities discussed. Any opinions or estimates in this announcement are subject to change without notice. An investment in any security based on this announcement may involve risks and uncertainties that could cause actual results to differ materially from the forward-looking statements. Additionally, such investments may involve a high degree of risk and may not be suitable for all investors. No part of this announcement may be reproduced in any form without the express written permission of Roth. Copyright 2024.

Roth Capital Partners, LLC

888 San Clemente Drive, Newport Beach CA 92660 | Member SIPC/FINRA | www.roth.com