

# Mueller Industries, Inc. Reports Fourth Quarter and Fiscal 2014 Earnings

MEMPHIS, Tenn., February 3, 2015-- Mueller Industries, Inc. (NYSE: MLI) announced today that net income for the fourth quarter ending December 27, 2014 was \$18.0 million, or 32 cents per diluted share. This compares with net income of \$15.4 million, or 27 cents per diluted share in the fourth quarter of 2013.

During the fourth quarter of 2014, the Company recognized gains on the sale of its ABS plastic pipe equipment and the sale of its U.K. based import distribution business totaling \$4.8 million; offset by severance charges of \$4.2 million related to the ongoing reorganization of the Yorkshire Copper Tube business acquired in early 2014.

For the 2014 fiscal year, net income was \$101.6 million, or \$ 1.79 per diluted share, on net sales of \$2.4 billion. This compares with net income of \$172.6 million, or \$3.06 per diluted share, on net sales of \$2.2 billion for 2013. In both 2014 and 2013 net income includes several unusual items. Excluding these unusual items\*, fiscal year 2014 net income was \$103.3 million, or \$1.82 per diluted share, compared to \$86.4 million, or \$1.53 per diluted share in 2013, a 19 percent increase.

Financial and Operating Highlights:

- Unit volume increases, offset by decreases in copper prices, drove the increase in net sales for both the fourth quarter and the full year.
- Volume increased 18.9 percent for the quarterand 14.9 percent for the year
  compared to the same periods in 2013. Our acquired businesses contributed 5.8 percent and 8.6 percent of the unit volume increases, respectively.
- The average price of copper for 2014 was \$3.12 or 22 cents per pound lower
  than 2013. For the fourth quarter the average price of copper was \$2.99 or 30 cents per pound lower than the same period the year prior.

- For the 2014 fiscal year, cash generated from operations was \$90.6 million. The Company ended the year with \$352.1 million of cash on hand or \$6.19 per share.
- Debt to total capitalization was 23 percent at year-end and the current ratio was 4.0 to 1.

Regarding the outlook, Greg Christopher, Mueller's CEO said, "We are pleased with the continued improvement in our business performance. Unit volumes improved in all four quarters in 2014 versus the prior year and continue to rise with the gradual improvement of the markets we serve. We are encouraged by the market trend and anticipate continued strengthening in 2015."

\* See schedule of unusual items attached to this release.

Mueller Industries, Inc. is a leading manufacturer of copper tube and fittings; brass and copper alloy rod, bar and shapes; aluminum and brass forgings; aluminum and copper impact extrusions; plastic fittings and valves; refrigeration valves and fittings; and fabricated tubular products. Mueller's operations are located throughout the United States and in Canada, Mexico, Great Britain, and China. Mueller's business is importantly linked to: (1) the construction of new homes; (2) the improvement and reconditioning of existing homes and structures; and (3) the commercial construction market that includes office buildings, factories, hotels, hospitals, etc.

Statements in this release that are not strictly historical may be "forward-looking" statements, which involve risks and uncertainties. These include economic and currency conditions, continued availability of raw materials and energy, market demand, pricing, competitive and technological factors, and the availability of financing, among others, as set forth in the Company's SEC filings. The words "outlook," "estimate," "project," "intend," "expect," "believe," "target," "encourage," "anticipate," and similar expressions are intended to identify forward-looking statements. The reader should not place undue reliance on forward-looking statements, which speak only as of the date of this report. The Company has no obligation to publicly update or revise any forward-looking statements to reflect events after the date of this report.

#### MUELLER INDUSTRIES, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

		For the Quarter Ended		For the Year Ended				
(In thousands, except per share data)	Dec	cember 27, 2014		ember 28, 2013	De	December 27, 2014		ecember 28, 2013
Net sales	\$	537,342	\$	487,715	\$	2,364,227	\$	2,158,541
Cost of goods sold		468,889		421,812		2,043,719		1,862,089
Depreciation and amortization		8,084		8,030		33,735		32,394
Selling, general, and administrative expense		31,228		35,836		131,740		134,914
Gain on sale of assets		(4,842)		—		(6,259)		(39,765)
Severance		4,224		_		7,296		_
Impairment charges		_		_		_		4,304
Insurance settlements								(106,332)
Operating income		29,759		22,037		153,996		270,937
Interest expense		(1,827)		(1,050)	)	(5,740)		(3,990)
Other (expense) income, net	: 	(683)		127		(243)		4,451

Income before income taxes	27,249	21,114	148,013	271,398
Income tax expense	(9,200)	(6,094)	(45,479)	(98,109)
Consolidated net income	18,049	15,020	102,534	173,289
Net (income) loss attributable to noncontrolling interest	(62)	364	(974)	(689)
Net income attributable to Mueller Industries, Inc.	\$     17,987	\$     15,384	\$    101,560	\$    172,600
Weighted average shares for basic earnings per share	56,169	55,854	56,042	55,742
Effect of dilutive stock-based awards	668	760	726	742
Adjusted weighted average shares for diluted earnings per share	56,837	56,614	56,768	56,484

Basic earnings per share	\$ 0.32	\$ 0.28	\$ 1.81	\$ 3.10
Diluted earnings per share	\$ 0.32	\$ 0.27	\$ 1.79	\$ 3.06
Dividends per share	\$ 0.0750	\$ 0.0625	\$ 0.3000	\$ 0.2500
Summary Segment Data:				
Net sales:				
Plumbing & Refrigeration Segment	\$ 323,641	\$ 283,197	\$ 1,416,701	\$ 1,225,306
OEM Segment	216,592	206,557	959,914	947,784
Elimination of intersegment sales	 (2,891)	 (2,039)	 (12,388)	 (14,549)
Net sales	\$ 537,342	\$ 487,715	\$ 2,364,227	\$ 2,158,541

Operating income:

Operating income \$ 29,759 \$ 22,037 \$	153,996 \$	270,937
Unallocated expenses (4,335) (5,833)	(24,948)	(24,840)
OEM Segment 17,235 15,432	85,714	76,631
Plumbing & Refrigeration Segment \$ 16,859 \$ 12,438 \$	93,230 \$	219,146

# MUELLER INDUSTRIES, INC.

# CONDENSED CONSOLIDATED BALANCE SHEETS

# (Unaudited)

(In thousands)	December 27, 2014		December 28, 2013	
ASSETS				
Cash and cash equivalents	\$	352,134	\$	311,800
Accounts receivable, net		275,065		271,847
Inventories		256,585		251,716
Other current assets		57,429		39,354

Property, plant, and equipment, net	245,910	244,457
Other assets	 140,973	128,593
	\$ 1,328,096	\$ 1,247,767
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current portion of debt	\$ 36,194	\$ 29,083
Accounts payable	100,735	80,897
Other current liabilities	101,140	109,276
Total current liabilities	238,069	219,256
Long-term debt	205,250	206,250
Pension and postretirement liabilities	41,556	27,426
Environmental reserves	21,842	22,144
Deferred income taxes	24,556	35,975

Other noncurrent liabilities		1,389	 849
Total liabilities		532,662	 511,900
Total Mueller Industries, Inc. stockholders' equity		762,150	703,405
Noncontrolling interest	. <u> </u>	33,284	 32,462
Total equity		795,434	 735,867
	\$	1,328,096	\$ 1,247,767

# MUELLER INDUSTRIES, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

For the Year Ended

December 27, December 28, 2014 2013

(In thousands)

# Cash flows from operating activities

Consolidated net income	\$ 102,534 \$	173,289
Reconciliation of consolidated net income to net cash provided by operating activities:		
Depreciation and amortization	34,076	32,693
Stock-based compensation expense	6,265	5,704
Insurance settlements	—	(106,332)
Insurance proceeds – noncapital related	—	32,395
Gain on disposal of assets	(5,405)	(42,300)
Impairment charges	—	4,304
Deferred income taxes	(6,495)	19,213
Income tax benefit from exercise of stock options	(837)	(719)
Changes in assets and liabilities, net of business acquired:		
Receivables	(21,932)	19,110
Inventories	1,381	5,963
Other assets	(23,652)	562
Current liabilities	5,849	(14,139)

Other liabilities	(2,223)	(1,935)
Other, net	1,044	705
Net cash provided by operating activities	90,605	128,513
Cash flows from investing activities		
Capital expenditures	(39,173)	(41,349)
Acquisition of business, net of cash acquired	(30,137)	(55,276)
Proceeds from sale of assets, net of cash transferred	33,788	65,147
Insurance proceeds for property and equipment	—	29,910
Net deposits into restricted cash balances	(2,902)	(1,417)
Net cash used in investing activities	(38,424)	(2,985)
Cash flows from financing activities		
Dividends paid to stockholders of Mueller Industries, Inc.	(16,819)	(13,941)
Debt issuance cost	_	(50)
Issuance of debt by joint venture, net	7,258	857

Net cash used to settle stock-based awards	(719)	(228)
Repurchase of common stock	(58)	_
Repayments of long-term debt	(1,050)	(1,000)
Income tax benefit from exercise of stock options	837	719
Net cash used in financing activities	(10,551)	(13,643)
Effect of exchange rate changes on cash	(1,296)	981
Increase in cash and cash equivalents	40,334	112,866
Cash and cash equivalents at the beginning of the period	311,800	198,934
Cash and cash equivalents at the end of the period	\$    352,134	\$ 311,800

MUELLER INDUSTRIES, INC.

Reconciliation of Net Income as Reported to Pro Forma Without Unusual Items

#### (Unaudited)

Earnings attributable to normal operations without the unusual items noted below is a measurement not derived in accordance with generally accepted accounting principles (GAAP). Excluding these items is useful, as it measures the operating results that are the outcome of daily operating decisions made in the normal course of business. Reconciliation of earnings attributable to normal operations without the unusual items to net income as reported is as follows:

Impact of Yorkshire Copper Gain on Tube Pro As Sale of (In thousands, except per share data) Reported Severance Assets forma Operating income \$153,996 \$ 7,296 \$ (6,259) \$155,033 (5,740)Interest expense (5,740)Other expense, net (243) (243)Income before income taxes 148,013 7,296 (6,259) 149,050 Income tax expense (45,479) (1,563)2,266 (44,776)Consolidated net income 102,534 5,733 (3,993) 104,274

For the Year Ended December 27, 2014

# Net income attributable to non-controlling

interest

	(974)			(974)
Net income attributable to Mueller Industries, Inc.	\$101,560 \$ =	\$ 5,733	\$ (3,993) \$1 	03,300
Diluted earnings per share	\$ 1.79 \$	\$ 0.10	\$ (0.07) \$	1.82

For the Year Ended December 28, 2013

(In thousands, except per share data)	As Reported	Insurance Settlement	Gain on Plastic Sale	Impairments	Other	Pro forma
Operating income	\$270,937	\$ (106,332)	\$(39,765)	\$ 4,304	\$ 2,290	\$131,434
Interest expense	(3,990)	_	_	_		(3,990)
Other income, net	4,451		_	_	(3,000)	1,451
Income before						
income taxes	271,398	(106,332)	(39,765)	4,304	(710)	128,895

Income tax expense	) (98,109 	 40,723	16,845	 ) (1,719	 481	 ) (41,779
Consolidated net income	173,289	(65,609)	(22,920)	2,585	(229)	87,116
Net income attributable to non-controlling interest	(689)	 _		 	 _	 (689)
Net income attributable to						
Mueller Industries, Inc.	\$172,600 	\$ (65,609)	\$(22,920) 	\$ 2,585	\$ (229)	\$ 86,427
Diluted earnings per share	\$ 3.06	\$ (1.16)	\$ (0.41)	\$ 0.05	\$ (0.01)	\$ 1.53