

# Mueller Industries, Inc. Reports Fourth Quarter and Fiscal 2013 Earnings

MEMPHIS, Tenn., February 5, 2014-- Mueller Industries, Inc. (NYSE: MLI) announced today that net income for the fiscal year ended December 28, 2013 was \$172.6 million, or \$6.11 per diluted share, on net sales of \$2.16 billion. This compares to fiscal 2012 net income of \$82.4 million, or \$2.31 per diluted share, on net sales of \$2.19 billion.

Net income for the fiscal years of 2013 and 2012 include several unusual items. Excluding these unusual items, the Company's net income for fiscal 2013 was \$86.4 million, or \$3.06 per diluted share, compared with \$75.9 million, or \$2.12 per diluted share, for fiscal 2012. Consequently, the Company's earnings attributable to normal operations in 2013 increased by 13.8 percent, and earnings per diluted share attributable to normal operations increased 44.3 percent, which was also affected by the repurchase of 10.4 million outstanding shares in September 2012. A reconciliation of reported net income and earnings per diluted share excluding unusual items is included with the financial tables attached to this earnings release.

For the fourth quarter of 2013, the Company recorded net income of \$15.4 million, or 54 cents per diluted share, on net sales of \$487.7 million, compared with net income of \$16.4 million, or 58 cents per diluted share, on net sales of \$504.0 million in the fourth quarter of 2012.

Unit volumes for the quarter and for the year increased. The decline in net sales for both periods was caused by decreases in copper prices. The average price of copper was 27 cents per pound lower for the year and 32 cents per pound lower for the fourth quarter.

For the fourth quarter of 2013, cash generated from operations was \$58.5 million, ending the year with \$311.8 million of cash on hand and a current ratio of 3.8 to 1. Year ending net book value per share was \$24.85, of which \$11.02 per share was cash.

During the fourth quarter of 2013, the Company completed the acquisition of Howell Metal Company and entered into a definitive agreement to acquire KME's Yorkshire Copper Tube business, which is subject to regulatory approval. Both Howell and Yorkshire are well established manufacturers of copper tube with strong brands. These acquisitions support the Company's strategy to grow its core businesses.

Regarding the outlook, Greg Christopher, Mueller's CEO said, "The recovery in the housing market continues to advance but at an uneven pace. Higher mortgage rates in mid-2013 caused turbulence in the market, but for the year as a whole, approximately 923,000 homes and apartments were started, 18 percent more than in 2012. We still have a way to go to reach the housing construction levels of 2007 and before.

"Non-residential building activity in 2013 showed little change from 2012. However, activity

in this sector is starting to improve which may result in increased revenues."

Mueller Industries, Inc. is a leading manufacturer of copper tube and fittings; brass and copper alloy rod, bar and shapes; aluminum and brass forgings; aluminum and copper impact extrusions; plastic fittings and valves; refrigeration valves and fittings; and fabricated tubular products. Mueller's operations are located throughout the United States and in Canada, Mexico, Great Britain, and China. Mueller's business is importantly linked to: (1) the construction of new homes; (2) the improvement and reconditioning of existing homes and structures; and (3) the commercial construction market that includes office buildings, factories, hotels, hospitals, etc.

Statements in this release that are not strictly historical may be "forward-looking" statements, which involve risks and uncertainties. These include economic and currency conditions, continued availability of raw materials and energy, market demand, pricing, competitive and technological factors, and the availability of financing, among others, as set forth in the Company's SEC filings. The words "outlook," "estimate," "project," "intend," "expect," "believe," "target," "pro forma," and similar expressions are intended to identify forward-looking statements. The reader should not place undue reliance on forward-looking statements, which speak only as of the date of this report. The Company has no obligation to publicly update or revise any forward-looking statements to reflect events after the date of this report.

CONTACT Jeffrey A. Martin (901)753-3226

#### MUELLER INDUSTRIES, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

#### (Unaudited)

	For the Quarter Ended			For the Year Ended				
(In thousands, except per share data)		ember 28, 2013		ember 29, 2012	De	cember 28, 2013	De	cember 29, 2012
Net sales	\$	487,715	\$	504,006	\$	2,158,541	\$	2,189,938

Cost of goods sold				
	421,812	438,719	1,862,089	1,904,463
Depreciation and amortization	8,030	8,177	32,394	31,495
Selling, general, and administrative expense	35,836	32,247	134,914	129,456
Insurance settlements	_	_	(106,332)	(1,500)
Gain on sale of plastic fittings manufacturing assets	_	_	(39,765)	_
Impairment charges	_	_	4,304	_
Litigation settlements	_	(4,050)	—	(4,050)
Severance	_	3,369	_	3,369
Operating income	22,037	25,544	270,937	126,705
Interest expense	(1,050)	(1,179)	(3,990)	(6,890)
Other income (expense), net	127	(424)	4,451	539
Income before income taxes	21,114	23,941	271,398	120,354
lanco	21,114	20,041	211,000	120,007

Income tax expense	(6,094	) (7,195)	) (98,109)	(36,681)
Consolidated net income	15,020	16,746	173,289	83,673
Net loss (income) attributable to noncontrolling interest	364	(378)	) (689)	(1,278)
Net income attributable to Mueller Industries, Inc.	\$     15,384 	\$     16,368	\$    172,600	\$ 82,395
Weighted average shares for basic earnings per share	27,927	27,782	27,871	35,332
Effect of dilutive stock-based awards	380	324	371	414
Adjusted weighted average shares for diluted earnings per share	28,307	28,106	28,242	35,746
Basic earnings per share	\$ 0.55	\$ 0.59	\$ 6.19	\$ 2.33

Diluted earnings per share	\$	0.54	\$ 0.58	\$ 6.11	\$ 2.31
Dividends per share	\$	0.125	\$ 0.125	\$ 0.50	\$ 0.425
Summary Segment Data:					
Net sales:					
Plumbing & Refrigeration Segment	\$	283,197	\$ 293,275	\$ 1,225,306	\$ 1,238,230
OEM Segment		206,557	213,610	947,784	974,606
Elimination of intersegmen sales	t	(2,039)	 (2,879)	 (14,549)	 (22,898)
Net sales	\$	487,715	\$ 504,006	\$ 2,158,541	\$ 2,189,938
Operating income:					
Plumbing & Refrigeration Segment	\$	12,438	\$ 18,558	\$ 219,146	\$ 87,014
OEM Segment		15,432	12,884	76,631	67,087

Unallocated expenses	(5,833)	(5,898)	(24,840)	(27,396)
Operating income	\$ 22,037	\$ 25,544	\$ 270,937	\$ 126,705

## MUELLER INDUSTRIES, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

# (Unaudited)

(In thousands)	ember 28, 2013	Dec	ember 29, 2012
ASSETS			
Cash and cash equivalents	\$ 311,800	\$	198,934
Accounts receivable, net	271,847		271,093
Inventories	251,716		229,434
Other current assets	52,809		47,733
Total current assets	888,172		747,194
Property, plant, and equipment, net	244,457		233,263

Other assets	 152,097	 123,698
	\$ 1,284,726	\$ 1,104,155
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current portion of debt	\$ 29,083	\$ 27,570
Accounts payable	80,897	87,574
Other current liabilities	122,731	143,552
Total current liabilities	232,711	258,696
Long-term debt	206,250	207,300
Pension and postretirement liabilities	27,426	55,019
Environmental reserves	22,144	22,597
Deferred income taxes	59,478	20,910
Other noncurrent liabilities	850	1,667

Total liabilities	548,859	566,189

Total Mueller Industries, Inc. stockholders' equity	703,405	506,908
Noncontrolling interest	32,462	31,058
Total equity	735,867	537,966
	\$ 1,284,726	\$ 1,104,155

## MUELLER INDUSTRIES, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (Unaudited)

For the Year Ended

December 28, December 29, 2013 2012

(In thousands)

Cash flows from operating activities

Consolidated net income

#### Reconciliation of consolidated net income to net cash

provided by operating activities:

Depreciation and amortization	32,693	31,933
Stock-based compensation expense	5,704	6,136
Insurance settlements	(106,332)	(1,500)
Insurance proceeds – noncapital related	32,395	14,250
Gain on sale of plastic fittings manufacturing assets	(39,765)	_
(Gain) loss on disposal of properties	(2,535)	1,411
Impairment charges	4,304	_
Deferred income taxes	19,213	(1,284)
Income tax benefit from exercise of stock options	(719)	(2,528)
Changes in assets and liabilities, net of businesses acquired:		
Receivables	19,110	(22,853)
Inventories	5,963	(4,834)
Other assets	562	(14,985)
Current liabilities	(14,139)	8,368
Other liabilities	(1,935)	9,345
Other, net	705	1,165

Net cash provided by operating activities	128,513	108,297
Cash flows from investing activities		
Capital expenditures	(41,349)	(56,825)
Acquisition of businesses	(55,276)	(11,561)
Insurance proceeds for property and equipment	29,910	42,250
Net (deposits into) withdrawals from restricted cash balances	(1,417)	9,243
Proceeds from the sales of assets	65,147	517
Net cash used in investing activities	(2,985)	(16,376)
Cash flows from financing activities		
Dividends paid to stockholders of Mueller Industries, Inc.	(13,941)	(14,891)
Debt issuance cost	(50)	(1,053)
Issuance of long-term debt	_	200,000
Issuance (repayment) of debt by joint venture, net	857	(14,429)

Net cash used to settle stock-based awards	(228)	(4,181)
Repurchase of common stock	_	(427,446)
Repayments of long-term debt	(1,000)	(149,176)
Income tax benefit from exercise of stock options	719	2,528
Net cash used in financing activities	(13,643)	(408,648)
Effect of exchange rate changes on cash	981	1,499
Increase (decrease) in cash and cash equivalents	112,866	(315,228)
Cash and cash equivalents at the beginning of the period	198,934	514,162
Cash and cash equivalents at the end of the period	\$ 311,800	\$ 198,934

## MUELLER INDUSTRIES, INC.

Reconciliation of Net Income as Reported to Pro Forma Without Unusual Items

# (Unaudited)

Earnings attributable to normal operations without the impact of the following unusual items is a measurement not derived in accordance with generally accepted accounting principles (GAAP). Excluding the unusual items is useful as it measures the operating results that are the outcome of daily operating decisions made in the normal course of business. Reconciliation of earnings attributable to normal operations without unusual items to net income as reported is as follows:

		Impact of									
(In thousands, except per share data)	As Reported	Insurance Settlement	Gain on Plastic Sale	Impairments	Other	Pro forma					
Operating income	\$ 270,937	\$ (106,332)	\$ (39,765)	\$ 4,304	\$ 2,290	\$ 131,434					
Interest expense Other income, net	(3,990) 4,451	_	_	_	(3,000)	(3,990) 1,451					
Income before income taxes	271,398	(106,332)	(39,765)	4,304	(710)	128,895					
Income tax expense	(98,109)	40,723	16,845	(1,719)	481	(41,779)					
Consolidated net income	173,289	(65,609)	(22,920)	2,585	(229)	87,116					

For the Year Ended December 28, 2013

Net income attributable to non- controlling interest												
controlling interest		(689)		_		_		_		_		(689)
								<u> </u>				
Net income attributable to												
Mueller Industries, Inc.	\$	172,600	\$	(65,609)	\$	(22,920)	\$	2,585	\$	(229)	\$	86,427
	_		_		_		_		_		_	
Diluted earnings per share	\$	6.11	\$	(2.32)	\$	(0.81)	\$	0.09	\$	(0.01)	\$	3.06
	_								_			

For the Year Ended December 29, 2012

Impact of

(In thousands, except per share data)	As Reported	LIFO Gain	Insurance Settlement	Litigation Settlement	Severance	Pro forma
Operating income	\$ 126,705	\$ (7,979)	\$ (1,500)	\$ (4,050)	\$ 3,369	\$ 116,545
Interest expense	(6,890)	_	_	_	_	(6,890)
Other income, net	539				_	539

Income before income taxes	120,354	(7,979)	(1,500)	(4,050)	3,369	110,194
Income tax expense	(36,681)	2,872	585	1,478	(1,230)	(32,976)
Consolidated net income	83,673	(5,107)	(915)	(2,572)	2,139	77,218
Net income attributable to non- controlling interest	(1,278)	_	_			(1,278)
Net income attributable to Mueller Industries, Inc.	\$ 82,395	\$ (5,107)	\$ (915) 	\$ (2,572)	\$    2,139	\$    75,940
Diluted earnings per share	\$ 2.31	\$ (0.14)	\$ (0.03)	\$ (0.07)	\$ 0.06	\$ 2.12

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