

Dream Finders Homes Touts Winning Team in Receiving 2025 Builder of the Year Award

JACKSONVILLE, Fla.--(BUSINESS WIRE)-- Strong acquisitions and record revenue made Dream Finders Homes, Inc. (the "Company" or "Dream Finders Homes") "a standout choice" for winning Zonda's BUILDER's 2025 Builder of the Year Award — and Company CEO Patrick Zalupski says much of the credit goes to the Company's entire team working in regions throughout the United States.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20250416792282/en/



Zonda's BUILDER announced Dream Finders Homes, Inc. as the 2025 recipient of the prestigious Builder of the Year award, which will be presented live at the 37th annual Builder 100 Leadership Summit in Dana Point, California from May 5-7, 2025.

"We definitely wouldn't be accomplishing our growth plans if it were not for the great and talented folks we have that take pride in their work every day," Zalupski said. "While this award recognition from BUILDER is very appreciated, the most exciting part has been watching our talented employees grow and expand their responsibilities and really help take

control of where Dream Finders Homes is headed."

Zalupski also noted that the Company has significantly increased its charitable contributions over the past couple of years, including recently committing \$2.5 million to support the development of the University of Florida's new campus in downtown Jacksonville and providing a matching donation in support of Stetson University's Annual Giving Program – all while increasing its involvement in many community initiatives throughout the Company's markets.

Founded by Zalupski in 2008, Dream Finders Homes has since become one of the nation's fastest growing homebuilding companies and provides industry-leading returns on

shareholders' equity. Today, Dream Finders Homes sells homes in more than 220 communities across 10 states (Arizona, Colorado, Texas, Florida, Georgia, North Carolina, South Carolina, Tennessee, Virginia, Maryland) — with closings on more than 38,000 homes since its inception.

"The Builder of the Year Award is a highly anticipated honor that highlights the top builders in the country," said BUILDER editor-in-chief Steve Ladurantaye. "As we evaluated all the candidates for 2025, Dream Finders consistently emerged at the top. We congratulate them on their success and look forward to what the future holds."

The award will be presented live at the 37^{th} annual <u>Builder 100 Leadership Summit</u> in Dana Point, California from May 5-7, 2025.

Headquartered in Jacksonville, Florida, Dream Finders Homes is a publicly traded and locally operated company. As No. 14 on the 2025 Builder 100 list, the home builder had a busy 2024 reaching Company records of 8,583 closings, a pre-tax income of \$438 million, and home building revenues of \$4.4 billion, which is an increase of 18% compared to 2023. As of the end of 2024, the Company's land pipeline included almost 55,000 lots controlled.

Dream Finders Homes recent accomplishments include:

- Entering the Tampa, Florida market in late 2023, and the Phoenix, Arizona market in early 2024, as well as expanding into key markets along Florida's southeast coast, and extending its reach into Southwest Florida to enhance its presence in high-demand coastal markets.
- Acquiring Crescent Homes in 2024, providing expansion into the markets of Charleston and Greenville, South Carolina and Nashville, Tennessee.
- Acquiring the remaining 40% equity interest in its mortgage joint venture, Jet HomeLoans, in 2024, and recently completing the acquisition of Cherry Creek Mortgage, LLC.
- Entering the Atlanta, Georgia market in 2025 and expanding further in Greenville, South Carolina through the acquisition of Liberty Communities.

Dream Finders Homes' net new orders in the fourth quarter of 2024 were 1,611, an increase of 46% compared to 1,106 net new orders for the fourth quarter of 2023.

The Company achieved its rapid expansion using an 'industry-leading land-light model' coupled with a capital-efficient strategy, allowing the Company to prioritize lot purchases close to community start dates – which enables Dream Finders Homes to adapt quickly to market conditions, while minimizing financial risk.

"It's not easy to deliver growth year after year, and we have grown our business consistently every year for 16 years in a row," Zalupski said. "We have set the foundation for a 17th year of growth in 2025."

About Dream Finders Homes, Inc.

Dream Finders Homes (NYSE: DFH) is a homebuilder based in Jacksonville, Florida. Dream Finders Homes builds single-family homes throughout the Southeast, Mid-Atlantic and Midwest, including Florida, Texas, Tennessee, North Carolina, South Carolina, Georgia,

Colorado, Arizona, and the Washington, D.C. metropolitan area, which comprises Northern Virginia and Maryland. Through its wholly owned subsidiaries, DFH also provides mortgage financing as well as title services to homebuyers. Dream Finders Homes achieves its industry-leading growth and returns by maintaining an asset-light homebuilding model. For more information, call 888-214-1164 or visit www.dreamfindershomes.com.

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Sarah Shay <u>Sarah.Shay@dreamfindershomes.com</u> 281-451-8324

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