

Equinix Opens Second Seattle Data Center

SE3 offers a gateway to Asia Pacific and supports growing demand for data center and interconnection services in Seattle metro area

REDWOOD CITY, Calif.--(BUSINESS WIRE)-- <u>Equinix</u>, <u>Inc.</u> (Nasdaq: <u>EQIX</u>), the global interconnection and data center company, today announced the opening of its second International Business Exchange™ (<u>IBX</u>®) data center in downtown Seattle. The new SE3 data center is adjacent to Equinix's SE2 data center, which is located in the Westin Building carrier hotel, offering a natural expansion space for customers with existing deployments in this location.

Demand for data center and interconnection services is growing in the Seattle metro area from network and cloud service providers, and content and digital media companies. The SE3IBX offers these companies the opportunity to extend their footprints in the Northwestern United States and Western Canada while leveraging Platform Equinix™ to help fuel their business.

"Equinix provides some of the best facilities and operational support out there, which is critical in meeting our customers' expectations," said Jesse Proudman, CEO of leading cloud and hosting services company <u>Blue Box</u>. "With our newly deployed infrastructure in SE3, we have no doubt that the network proximity and growth opportunities that Equinix's ecosystem offers will further solidify our competitive edge."

The new IBX will add approximately 51,000 square feet of data center space and capacity for more than 1,000 cabinet equivalents to Equinix's presence in the Seattle market. Among the most connected data centers in the Seattle area, SE3 offers direct connectivity to the Seattle Internet Exchange (SIX). SE3 is a purpose-built site that offers 24-hour operations and security as well as physical features such as a dedicated loading dock, freight elevator, and state-of-the-art amenities. SE3 customers will also have access to the Equinix Marketplace to identify potential customers and partners from among the 4,000 ecosystem participants offering a range of services inside Equinix data centers.

"The Seattle market is an important communications hub for the Pacific Northwest and a distribution point for IP traffic to Asia Pacific. With SE3, we can offer the many cloud, network and digital content companies in Seattle the ability to directly connect with their customers and partners in order to improve application performance and generate new revenue opportunities," said Charles Meyers, president of the Americas for Equinix.

Additional Resources

- SE3 blog post and data center photos
- Equinix Seattle Data Centers

About Equinix

Equinix, Inc. (Nasdaq: EQIX), connects more than 4,000 companies directly to their customers and partners inside the world's most networked data centers. Today, businesses leverage the Equinix interconnection platform in 31 strategic markets across the Americas, EMEA and Asia-Pacific. www.equinix.com.

Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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